

W. Rate Sheet Dated: **1/5/2017**

prices are subject to change without notice

Release Time: **10:00 AM ET**

AFR Wholesale's Website

Lock Desk e-mail:

Lock Desk Phone:

Lock Desk Hours:

AFR Rate Sheet Archive

LockDesk@afrawholesale.com

1-877-588-2706

10:00 am ET - 11:00 pm ET

30 Day Lock Exp.: **2/6/2017**45 Day Lock Exp.: **2/20/2017**60 Day Lock Exp.: **3/6/2017****STANDARD GOVERNMENT PRODUCT**

| 30/25 Year Government Standard Product |         |         |         |  |
|----------------------------------------|---------|---------|---------|--|
| Rate                                   | 30 Day  | 45 Day  | 60 Day  |  |
| 3.250                                  | 100.280 | 100.108 | 99.936  |  |
| 3.375                                  | 100.784 | 100.613 | 100.441 |  |
| 3.500                                  | 101.258 | 101.086 | 100.914 |  |
| 3.625                                  | 101.729 | 101.557 | 101.385 |  |
| 3.750                                  | 103.027 | 102.877 | 102.674 |  |
| 3.875                                  | 103.508 | 103.358 | 103.155 |  |
| 4.000                                  | 103.837 | 103.687 | 103.484 |  |
| 4.125                                  | 104.175 | 104.025 | 103.822 |  |
| 4.250                                  | 105.102 | 104.977 | 104.790 |  |
| 4.375                                  | 105.465 | 105.340 | 105.152 |  |
| 4.500                                  | 105.764 | 105.639 | 105.451 |  |
| 4.625                                  | 105.902 | 105.777 | 105.590 |  |
| 4.750                                  | 106.261 | 106.161 | 106.052 |  |
| 4.875                                  | 106.353 | 106.253 | 106.144 |  |
| 5.000                                  | 106.607 | 106.507 | 106.398 |  |
| 5.125                                  | 106.895 | 106.795 | 106.686 |  |
| 5.250                                  | 106.463 | 106.363 | 106.263 |  |
| 5.375                                  | 106.711 | 106.611 | 106.511 |  |
| 5.500                                  | 106.927 | 106.827 | 106.727 |  |

| 20 Year Government Standard Product |         |         |         |  |
|-------------------------------------|---------|---------|---------|--|
| Rate                                | 30 Day  | 45 Day  | 60 Day  |  |
| 3.250                               | 99.779  | 99.607  | 99.435  |  |
| 3.375                               | 100.283 | 100.112 | 99.940  |  |
| 3.500                               | 100.757 | 100.585 | 100.413 |  |
| 3.625                               | 101.228 | 101.056 | 100.884 |  |
| 3.750                               | 102.526 | 102.376 | 102.173 |  |
| 3.875                               | 103.007 | 102.857 | 102.654 |  |
| 4.000                               | 103.336 | 103.186 | 102.983 |  |
| 4.125                               | 103.674 | 103.524 | 103.321 |  |
| 4.250                               | 104.601 | 104.476 | 104.289 |  |
| 4.375                               | 104.964 | 104.839 | 104.651 |  |
| 4.500                               | 105.263 | 105.138 | 104.950 |  |
| 4.625                               | 105.401 | 105.276 | 105.089 |  |
| 4.750                               | 105.760 | 105.660 | 105.551 |  |
| 4.875                               | 105.852 | 105.752 | 105.643 |  |
| 5.000                               | 106.106 | 106.006 | 105.897 |  |
| 5.125                               | 106.394 | 106.294 | 106.185 |  |
| 5.250                               | 105.962 | 105.862 | 105.762 |  |
| 5.375                               | 106.210 | 106.110 | 106.010 |  |
| 5.500                               | 106.426 | 106.326 | 106.226 |  |

| 15/10 Year Government Standard Product |         |         |         |  |
|----------------------------------------|---------|---------|---------|--|
| Rate                                   | 30 Day  | 45 Day  | 60 Day  |  |
| 2.750                                  | 99.143  | 98.993  | 98.843  |  |
| 2.875                                  | 99.600  | 99.450  | 99.300  |  |
| 3.000                                  | 100.044 | 99.894  | 99.744  |  |
| 3.125                                  | 100.480 | 100.330 | 100.180 |  |
| 3.250                                  | 101.435 | 101.285 | 101.135 |  |
| 3.375                                  | 101.876 | 101.726 | 101.576 |  |
| 3.500                                  | 102.284 | 102.134 | 101.984 |  |
| 3.625                                  | 102.650 | 102.500 | 102.350 |  |
| 3.750                                  | 102.640 | 102.490 | 102.340 |  |
| 3.875                                  | 103.009 | 102.859 | 102.709 |  |
| 4.000                                  | 103.331 | 103.181 | 103.031 |  |
| 4.125                                  | 103.645 | 103.495 | 103.345 |  |
| 4.250                                  | N/A     | N/A     | N/A     |  |
| 4.375                                  | N/A     | N/A     | N/A     |  |
| 4.500                                  | N/A     | N/A     | N/A     |  |
| 4.625                                  | N/A     | N/A     | N/A     |  |
| 4.750                                  | N/A     | N/A     | N/A     |  |

| 5/1 Arm Government "Caps 1/1/5" Standard Product |         |         |         |  |
|--------------------------------------------------|---------|---------|---------|--|
| Rate                                             | 30 Day  | 45 Day  | 60 Day  |  |
| 2.875                                            | 98.235  | 97.985  | 97.735  |  |
| 3.000                                            | 98.333  | 98.083  | 97.833  |  |
| 3.125                                            | 98.432  | 98.182  | 97.932  |  |
| 3.250                                            | 100.454 | 100.204 | 99.954  |  |
| 3.375                                            | 100.502 | 100.252 | 100.002 |  |
| Margin = 2.250 Index = 0.870                     |         |         |         |  |

**SPECIALTY GOVERNMENT PRODUCT - Every program and property type listed in the specialty adj.**

| 30/25 Year Government Specialty Product |         |         |         |  |
|-----------------------------------------|---------|---------|---------|--|
| Rate                                    | 30 Day  | 45 Day  | 60 Day  |  |
| 3.250                                   | 99.380  | 99.208  | 99.036  |  |
| 3.375                                   | 99.884  | 99.713  | 99.541  |  |
| 3.500                                   | 100.358 | 100.186 | 100.014 |  |
| 3.625                                   | 100.829 | 100.657 | 100.485 |  |
| 3.750                                   | 102.127 | 101.977 | 101.774 |  |
| 3.875                                   | 102.608 | 102.458 | 102.255 |  |
| 4.000                                   | 102.937 | 102.787 | 102.584 |  |
| 4.125                                   | 103.275 | 103.125 | 102.922 |  |
| 4.250                                   | 104.202 | 104.077 | 103.890 |  |
| 4.375                                   | 104.565 | 104.440 | 104.252 |  |
| 4.500                                   | 104.864 | 104.739 | 104.551 |  |
| 4.625                                   | 105.002 | 104.877 | 104.690 |  |
| 4.750                                   | 105.361 | 105.261 | 105.152 |  |
| 4.875                                   | 105.453 | 105.353 | 105.244 |  |
| 5.000                                   | 105.707 | 105.607 | 105.498 |  |
| 5.125                                   | 105.995 | 105.895 | 105.786 |  |
| 5.250                                   | 105.563 | 105.463 | 105.363 |  |
| 5.375                                   | 105.811 | 105.711 | 105.611 |  |
| 5.500                                   | 106.027 | 105.927 | 105.827 |  |

| 15/10 Year Government Specialty Product |         |         |         |  |
|-----------------------------------------|---------|---------|---------|--|
| Rate                                    | 30 Day  | 45 Day  | 60 Day  |  |
| 2.750                                   | 98.593  | 98.443  | 98.293  |  |
| 2.875                                   | 99.050  | 98.900  | 98.750  |  |
| 3.000                                   | 99.494  | 99.344  | 99.194  |  |
| 3.125                                   | 99.930  | 99.780  | 99.630  |  |
| 3.250                                   | 100.885 | 100.735 | 100.585 |  |
| 3.375                                   | 101.326 | 101.176 | 101.026 |  |
| 3.500                                   | 101.734 | 101.584 | 101.434 |  |
| 3.625                                   | 102.100 | 101.950 | 101.800 |  |
| 3.750                                   | 102.090 | 101.940 | 101.790 |  |
| 3.875                                   | 102.459 | 102.309 | 102.159 |  |
| 4.000                                   | 102.781 | 102.631 | 102.481 |  |
| 4.125                                   | 103.095 | 102.945 | 102.795 |  |
| 4.250                                   | N/A     | N/A     | N/A     |  |
| 4.375                                   | N/A     | N/A     | N/A     |  |
| 4.500                                   | N/A     | N/A     | N/A     |  |
| 4.625                                   | N/A     | N/A     | N/A     |  |
| 4.750                                   | N/A     | N/A     | N/A     |  |

| 20 Year Government Specialty Product |         |         |         |  |
|--------------------------------------|---------|---------|---------|--|
| Rate                                 | 30 Day  | 45 Day  | 60 Day  |  |
| 3.250                                | 99.279  | 99.107  | 98.935  |  |
| 3.375                                | 99.783  | 99.612  | 99.440  |  |
| 3.500                                | 100.257 | 100.085 | 99.913  |  |
| 3.625                                | 100.728 | 100.556 | 100.384 |  |
| 3.750                                | 102.026 | 101.876 | 101.673 |  |
| 3.875                                | 102.507 | 102.357 | 102.154 |  |
| 4.000                                | 102.836 | 102.686 | 102.483 |  |
| 4.125                                | 103.174 | 103.024 | 102.821 |  |
| 4.250                                | 104.101 | 103.976 | 103.789 |  |
| 4.375                                | 104.464 | 104.339 | 104.151 |  |
| 4.500                                | 104.763 | 104.638 | 104.450 |  |
| 4.625                                | 104.901 | 104.776 | 104.589 |  |
| 4.750                                | 105.260 | 105.160 | 105.051 |  |
| 4.875                                | 105.352 | 105.252 | 105.143 |  |
| 5.000                                | 105.606 | 105.506 | 105.397 |  |
| 5.125                                | 105.894 | 105.794 | 105.685 |  |
| 5.250                                | 105.462 | 105.362 | 105.262 |  |
| 5.375                                | 105.710 | 105.610 | 105.510 |  |
| 5.500                                | 105.926 | 105.826 | 105.726 |  |

| 5/1 Arm Government "Caps 1/1/5" Specialty Product |        |        |        |  |
|---------------------------------------------------|--------|--------|--------|--|
| Rate                                              | 30 Day | 45 Day | 60 Day |  |
| 2.875                                             | 97.295 | 97.045 | 96.795 |  |
| 3.000                                             | 97.393 | 97.143 | 96.893 |  |
| 3.125                                             | 97.492 | 97.242 | 96.992 |  |
| 3.250                                             | 99.514 | 99.264 | 99.014 |  |
| 3.375                                             | 99.562 | 99.312 | 99.062 |  |
| Margin = 2.250 Index = 0.870                      |        |        |        |  |

| 30 Year One Time Close "OTC" Specialty Product |         |         |         |  |
|------------------------------------------------|---------|---------|---------|--|
| Rate                                           | 30 Day  | 45 Day  | 60 Day  |  |
| 3.000                                          | N/A     | N/A     | N/A     |  |
| 3.500                                          | 98.183  | 98.011  | 97.839  |  |
| 4.000                                          | 100.762 | 100.612 | 100.409 |  |
| 4.500                                          | 102.689 | 102.564 | 102.376 |  |
| 5.000                                          | 103.532 | 103.432 | 103.323 |  |

| 15 Year One Time Close "OTC" Specialty Product |         |         |         |  |
|------------------------------------------------|---------|---------|---------|--|
| Rate                                           | 30 Day  | 45 Day  | 60 Day  |  |
| 3.000                                          | 97.860  | 97.710  | 97.560  |  |
| 3.500                                          | 100.100 | 99.950  | 99.800  |  |
| 4.000                                          | 101.147 | 100.997 | 100.847 |  |
| 4.500                                          | N/A     | N/A     | N/A     |  |
| 5.000                                          | N/A     | N/A     | N/A     |  |

| Specialty Adj. | Manufactured Homes "OTC exempt"           | -1.000 |
|----------------|-------------------------------------------|--------|
|                | 203(k) / 203(k)s / 203(h) / Repair Escrow | -0.500 |
|                | VA IRRRL ≤ 125.00 LTV                     | 0.000  |
|                | VA IRRRL > 125.00 LTV or No AVM           | -0.750 |

**GOVERNMENT ADJUSTMENTS - Applies to Standard and Specialty Government Programs**

| FICO Adjusters            |                         |                                     |        | Adjusters                      |          | All Terms  |  |  |
|---------------------------|-------------------------|-------------------------------------|--------|--------------------------------|----------|------------|--|--|
| FICO 720 +                | 0.625                   | FICO 620 - 639                      | -1.000 | NY                             |          | -0.250     |  |  |
| FICO 660 - 719            | 0.375                   | FICO 600 - 619                      | -1.500 | Non Owner Occupancy            |          | -2.000     |  |  |
| FICO 640 - 659            | -0.500                  |                                     |        | UW Fee Buy Out Option*         | Standard | Streamline |  |  |
| Base Loan Amount Adjuster |                         |                                     |        | \$0 - \$49,999                 | -1.500   | -0.900     |  |  |
| \$0 - \$49,999            | -2.500                  | \$275,001 up to HB                  | 0.375  | \$50,000 - \$85,000            | -1.000   | -0.650     |  |  |
| \$50,000 - \$85,000       | -1.375                  | High Balance                        | -2.000 | \$85,001 - \$125,000           | -0.750   | -0.500     |  |  |
| \$85,001 - \$125,000      | -0.500                  | VA Jumbo                            | -2.000 | \$125,001 - \$175,000          | -0.500   | -0.300     |  |  |
| \$125,001 - \$175,000     | -0.375                  |                                     |        | \$175,001 - \$275,000          | -0.300   | -0.200     |  |  |
| \$175,001 - \$275,000     | 0.000                   |                                     |        | \$275,001 - Up to High Balance | -0.200   | -0.150     |  |  |
| Extension:                | -0.018 per calendar day | Streamlined-Assist Refinance Option | -0.250 | High Balance                   | -0.150   | -0.100     |  |  |
| Max USDA - GRH Rate Today |                         |                                     |        | 1/5/2017                       |          | 4.750%     |  |  |

**American Financial Resources, Inc. - Announcements**

The OTC program is not available for TF clients.

15 Day Locks are now Available for Broker Loans in an **Approved** status. To Price it out, you will need to improve the 30 day price by 15 bps. Lock Requests must be submitted using AFR's Manual Lock Request Form!**Lock Desk Policy**

The initial expiration date of the lock will be disclosed on the lock confirmation. Locks may only be extended up to 30 days past its initial lock period. Locks received after cut off (11pm ET) will be rejected. Locks accepted on loans in "Registered, Submitted, U/W-Received &amp; U/W-Approved" status only. Locks must be e-mailed/faxed directly to the lock desk or sent through Loan Center. Lock requests submitted to a client's AE or AM only will not be processed.

Flood Certification = \$10.00

\*UW Fee with option to buy out = \$895 / \$495 for streamline

\*IA, NC, NJ, PA has a \$895 Commitment Fee and no UW Fee

FHA ID# - 1358600006

[Full Lock Desk Policy Can Be Found Here](#)[AFR Guidelines](#)

For use by mortgage professionals only and should not be distributed to borrowers.



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30 Day Lock Exp.: 2/6/2017

45 Day Lock Exp.: 2/20/2017

60 Day Lock Exp.: 3/6/2017

| DURP 30/25 Year |            |         |         |            |         |         |
|-----------------|------------|---------|---------|------------|---------|---------|
| Rate            | ≤ 105% LTV |         |         | > 105% LTV |         |         |
|                 | 30 Day     | 45 Day  | 60 Day  | 30 Day     | 45 Day  | 60 Day  |
| 3.375           | 95.474     | 95.224  | 94.974  | 92.805     | 92.555  | 92.305  |
| 3.500           | 96.286     | 96.036  | 95.786  | 93.910     | 93.660  | 93.410  |
| 3.625           | 97.105     | 96.855  | 96.605  | 95.024     | 94.774  | 94.524  |
| 3.750           | 97.852     | 97.602  | 97.352  | 95.999     | 95.749  | 95.499  |
| 3.875           | 98.509     | 98.259  | 98.009  | 96.716     | 96.466  | 96.216  |
| 3.990           | 99.203     | 98.953  | 98.703  | 97.497     | 97.247  | 96.997  |
| 4.000           | 99.303     | 99.053  | 98.803  | 97.597     | 97.347  | 97.097  |
| 4.125           | 100.095    | 99.845  | 99.595  | 98.683     | 98.433  | 98.183  |
| 4.250           | 100.789    | 100.539 | 100.289 | 99.589     | 99.339  | 99.089  |
| 4.375           | 101.348    | 101.098 | 100.848 | 100.237    | 99.987  | 99.737  |
| 4.500           | 101.964    | 101.714 | 101.464 | 101.059    | 100.809 | 100.559 |
| 4.625           | 102.674    | 102.424 | 102.174 | 102.025    | 101.775 | 101.525 |
| 4.750           | 103.275    | 103.025 | 102.775 | 102.821    | 102.571 | 102.321 |
| 4.875           | 103.724    | 103.474 | 103.224 | 103.342    | 103.092 | 102.842 |
| 4.990           | 104.203    | 103.953 | 103.703 | 103.633    | 103.383 | 103.133 |
| 5.000           | 104.303    | 104.053 | 103.803 | 103.733    | 103.483 | 103.233 |
| 5.125           | 104.994    | 104.744 | 104.494 | 104.507    | 104.257 | 104.007 |
| 5.250           | 105.606    | 105.356 | 105.106 | N/A        | N/A     | N/A     |

| DURP 20 Year |            |         |         |            |         |         |
|--------------|------------|---------|---------|------------|---------|---------|
| Rate         | ≤ 105% LTV |         |         | > 105% LTV |         |         |
|              | 30 Day     | 45 Day  | 60 Day  | 30 Day     | 45 Day  | 60 Day  |
| 3.375        | 96.216     | 95.966  | 95.716  | 94.362     | 94.112  | 93.862  |
| 3.500        | 96.933     | 96.683  | 96.433  | 95.472     | 95.222  | 94.972  |
| 3.625        | 97.607     | 97.357  | 97.107  | 96.543     | 96.293  | 96.043  |
| 3.750        | 98.190     | 97.940  | 97.690  | 97.400     | 97.150  | 96.900  |
| 3.875        | 98.758     | 98.508  | 98.258  | 98.103     | 97.853  | 97.603  |
| 3.990        | 99.372     | 99.122  | 98.872  | 98.604     | 98.354  | 98.104  |
| 4.000        | 99.472     | 99.222  | 98.972  | 98.704     | 98.454  | 98.204  |
| 4.125        | 100.188    | 99.938  | 99.688  | 99.188     | 98.938  | 98.688  |
| 4.250        | 100.771    | 100.521 | 100.271 | 100.003    | 99.753  | 99.503  |
| 4.375        | 101.276    | 101.026 | 100.776 | 100.658    | 100.408 | 100.158 |
| 4.500        | 101.944    | 101.694 | 101.444 | 101.170    | 100.920 | 100.670 |
| 4.625        | 102.543    | 102.293 | 102.043 | 101.658    | 101.408 | 101.158 |
| 4.750        | 103.031    | 102.781 | 102.531 | 102.373    | 102.123 | 101.873 |
| 4.875        | 103.453    | 103.203 | 102.953 | 102.932    | 102.682 | 102.432 |
| 4.990        | 103.646    | 103.396 | 103.146 | 103.221    | 102.971 | 102.721 |
| 5.000        | 103.746    | 103.496 | 103.246 | 103.321    | 103.071 | 102.821 |
| 5.125        | 104.098    | 103.848 | 103.598 | 103.875    | 103.625 | 103.375 |
| 5.250        | 104.584    | 104.334 | 104.084 | 104.573    | 104.323 | 104.073 |

| DURP 15 Year |            |         |         |            |         |         |
|--------------|------------|---------|---------|------------|---------|---------|
| Rate         | ≤ 105% LTV |         |         | > 105% LTV |         |         |
|              | 30 Day     | 45 Day  | 60 Day  | 30 Day     | 45 Day  | 60 Day  |
| 2.625        | 95.680     | 95.430  | 95.180  | 92.533     | 92.283  | 92.033  |
| 2.750        | 97.013     | 96.763  | 96.513  | 94.062     | 93.812  | 93.562  |
| 2.875        | 97.570     | 97.320  | 97.070  | 94.779     | 94.529  | 94.279  |
| 2.990        | 98.022     | 97.772  | 97.522  | 95.386     | 95.136  | 94.886  |
| 3.000        | 98.122     | 97.872  | 97.622  | 95.486     | 95.236  | 94.986  |
| 3.125        | 98.628     | 98.378  | 98.128  | 96.105     | 95.855  | 95.605  |
| 3.250        | 99.363     | 99.113  | 98.863  | 96.978     | 96.728  | 96.478  |
| 3.375        | 99.923     | 99.673  | 99.423  | 97.698     | 97.448  | 97.198  |
| 3.500        | 100.460    | 100.210 | 99.960  | 98.389     | 98.139  | 97.889  |
| 3.625        | 100.900    | 100.650 | 100.400 | 98.938     | 98.688  | 98.438  |
| 3.750        | 101.295    | 101.045 | 100.795 | 99.398     | 99.148  | 98.898  |
| 3.875        | 101.659    | 101.409 | 101.159 | 99.822     | 99.572  | 99.322  |
| 3.990        | 101.869    | 101.619 | 101.369 | 100.082    | 99.832  | 99.582  |
| 4.000        | 101.969    | 101.719 | 101.469 | 100.182    | 99.932  | 99.682  |
| 4.125        | 102.290    | 102.040 | 101.790 | 100.571    | 100.321 | 100.071 |
| 4.250        | 102.622    | 102.372 | 102.122 | 100.954    | 100.704 | 100.454 |
| 4.375        | 102.917    | 102.667 | 102.417 | 101.296    | 101.046 | 100.796 |
| 4.500        | 103.123    | 102.873 | 102.623 | 101.531    | 101.281 | 101.031 |

| DURP 10 Year |            |         |         |            |         |         |
|--------------|------------|---------|---------|------------|---------|---------|
| Rate         | ≤ 105% LTV |         |         | > 105% LTV |         |         |
|              | 30 Day     | 45 Day  | 60 Day  | 30 Day     | 45 Day  | 60 Day  |
| 2.625        | 95.383     | 95.133  | 94.883  | 92.333     | 92.083  | 91.833  |
| 2.750        | 97.067     | 96.817  | 96.567  | 93.862     | 93.612  | 93.362  |
| 2.875        | 97.434     | 97.184  | 96.934  | 94.579     | 94.329  | 94.079  |
| 2.990        | 97.696     | 97.446  | 97.196  | 95.186     | 94.936  | 94.686  |
| 3.000        | 97.796     | 97.546  | 97.296  | 95.286     | 95.036  | 94.786  |
| 3.125        | 98.113     | 97.863  | 97.613  | 95.905     | 95.655  | 95.405  |
| 3.250        | 98.821     | 98.571  | 98.321  | 96.778     | 96.528  | 96.278  |
| 3.375        | 99.186     | 98.936  | 98.686  | 97.498     | 97.248  | 96.998  |
| 3.500        | 99.533     | 99.283  | 99.033  | 98.189     | 97.939  | 97.689  |
| 3.625        | 99.792     | 99.542  | 99.292  | 98.738     | 98.488  | 98.238  |
| 3.750        | 100.208    | 99.958  | 99.708  | 99.198     | 98.948  | 98.698  |
| 3.875        | 100.530    | 100.280 | 100.030 | 99.622     | 99.372  | 99.122  |
| 3.990        | 100.765    | 100.515 | 100.265 | 99.882     | 99.632  | 99.382  |
| 4.000        | 100.865    | 100.615 | 100.365 | 99.982     | 99.732  | 99.482  |
| 4.125        | 101.127    | 100.877 | 100.627 | 100.371    | 100.121 | 99.871  |
| 4.250        | 101.338    | 101.088 | 100.838 | 100.754    | 100.504 | 100.254 |
| 4.375        | 101.523    | 101.273 | 101.023 | 101.096    | 100.846 | 100.596 |
| 4.500        | 101.654    | 101.404 | 101.154 | 101.331    | 101.081 | 100.831 |

| Applicable for all mortgage with greater than 15 year terms |          |                   |                   |                   |                   |                   |                   |                   |                    |        |
|-------------------------------------------------------------|----------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|--------------------|--------|
| LTV →<br>FICO ↓                                             | ≤ 60.00% | 60.01 -<br>70.00% | 70.01 -<br>75.00% | 75.01 -<br>80.00% | 80.01 -<br>85.00% | 85.01 -<br>90.00% | 90.01 -<br>95.00% | 95.01 -<br>97.00% | 97.01 -<br>105.00% | > 105% |
| ≥ 740                                                       | 0.000    | -0.250            | -0.250            | -0.250            | 0.000             | 0.000             | 0.000             | 0.000             | 0.000              | 0.000  |
| 720 - 739                                                   | 0.000    | -0.250            | -0.250            | -0.250            | 0.000             | 0.000             | 0.000             | 0.000             | 0.000              | 0.000  |
| 700 - 719                                                   | 0.000    | -0.500            | -0.750            | -0.750            | -0.500            | -0.500            | -0.500            | -0.500            | -0.500             | -0.500 |
| 680 - 699                                                   | 0.000    | -0.500            | -0.750            | -0.750            | -0.750            | -0.750            | -0.750            | -0.500            | -0.500             | -0.500 |
| 660 - 679                                                   | 0.000    | -1.000            | -1.500            | -1.750            | -1.750            | -1.750            | -1.750            | -1.250            | -1.250             | -1.250 |
| 640 - 659                                                   | -0.500   | -1.250            | -2.000            | -2.250            | -2.250            | -2.250            | -2.250            | -1.750            | -1.750             | -1.750 |
| 620 - 639                                                   | -0.500   | -1.500            | -2.500            | -2.750            | -2.750            | -2.750            | -2.750            | -2.500            | -2.500             | -2.500 |
| < 620 *                                                     | -0.500   | -1.500            | -3.000            | -3.000            | -3.000            | -3.000            | -3.000            | -3.000            | -3.000             | -3.000 |

\* A minimum required credit score of 580 applies to all mortgage loans delivered to AFR in accordance with the Selling Guide

\* A minimum required credit score of 580 applies to all mortgage loans delivered to AFR in accordance with the Selling Guide

| DU Refi Plus Adjusters |                         |             |
|------------------------|-------------------------|-------------|
| Adjusters              | 30/25 yr                | 20/15/10 yr |
| DURP with MI           | 0.000                   | 0.000       |
| High Balance           | -2.500                  | -2.500      |
| Manufactured           | -1.000                  | -1.000      |
| NY                     | -0.250                  | -0.250      |
| Subordinate Finance    | -0.375                  | -0.375      |
| Extension Options      | -0.018 per calendar day |             |

| UW Fee Buy Out Option*         | Standard |
|--------------------------------|----------|
| \$0 - \$49,999                 | -1.500   |
| \$50,000 - \$85,000            | -1.000   |
| \$85,001 - \$125,000           | -0.750   |
| \$125,001 - \$175,000          | -0.500   |
| \$175,001 - \$275,000          | -0.300   |
| \$275,001 - Up to High Balance | -0.200   |
| High Balance                   | -0.150   |

| Product Feature          | LTV Range |                |                |                |                |                |                |                |                 |        |
|--------------------------|-----------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|-----------------|--------|
|                          | ≤ 60.00%  | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% | 85.01 - 90.00% | 90.01 - 95.00% | 95.01 - 97.00% | 97.01 - 105.00% | > 105% |
| Investment Property      | -2.125    | -2.125         | -2.125         | -3.375         | -4.125         | -4.125         | -4.125         | -4.125         | -4.125          | -4.125 |
| High-LTV                 |           |                |                |                |                |                |                |                |                 |        |
| 30/25 year               | 0.000     | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | -0.500         | -1.000          | -1.000 |
| 20/15/10 year            | 0.000     | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | -0.500         | -1.000          | -1.000 |
| Multiple-Unit Properties |           |                |                |                |                |                |                |                |                 |        |
| 2-Unit Property          | -1.000    | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000          | -1.000 |
| 3-4 Unit Property        | -1.000    | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000          | -1.000 |
| Condo >15 year*          | 0.000     | 0.000          | 0.000          | -0.750         | -0.750         | -0.750         | -0.750         | -0.750         | -0.750          | -0.750 |

\*Not applicable to detached condominiums

| Refi Plus Mortgages with Subordinate Financing * |                 |                        |                    |
|--------------------------------------------------|-----------------|------------------------|--------------------|
| LTV Range                                        | CLTV Range      | Non Interest-Only LLPA |                    |
|                                                  |                 | Credit Score < 720     | Credit Score ≥ 720 |
| 65.01% - 75.00%                                  | 90.01% - 95.00% | -0.500                 | -0.250             |
| 75.01% - 95.00%                                  | 90.01% - 95.00% | -0.500                 | -0.250             |
| 75.01% - 90.00%                                  | 76.01% - 90.00% | -0.250                 | 0.000              |
| Any                                              | >95.00%         | -1.500                 | -1.500             |

\* If the subordinate financing is a Community Seconds® loan, these LTPAs do not apply and the lender must use SFC 118.

| Loan Level Price Adjuster Caps  |          |             |
|---------------------------------|----------|-------------|
| LLPA Cap                        | 30/25 yr | 20/15/10 yr |
| Owner Occupied LTV ≥80%         | 0.750    | 0.000       |
| Owner Occupied LTV <80%         | 2.000    | 2.000       |
| Investment & 2nd Home LTV ≤105% | 2.000    | 2.000       |
| Investment & 2nd Home LTV >105% | 2.000    | 1.500       |

## Lock Desk Policy

The initial expiration date of the lock will be disclosed on the lock confirmation. Locks may only be extended up to 30 days past its initial lock period. Locks received after cut off (11pm ET) will be rejected. Locks accepted on loans in "Registered, Submitted, U/W-Received & U/W-Approved" status only. Locks must be e-mailed/faxed directly to the lock desk or sent through Loan Center. Lock requests submitted to a client's AE or AM only will not be processed.

Flood Certification = \$10.00 \*UW Fee with option to buy out = \$895 \*IA, NC, NJ, PA has a \$895 Commitment Fee and no UW Fee Tax Service Fee = \$77 (WA exempt)

FHA ID# - 1358600006

[Full Lock Desk Policy Can Be Found Here](#)[AFR Guidelines](#)

For use by mortgage professionals only and should not be distributed to borrowers.



W. Rate Sheet Dated: 1/5/2017

AFR Wholesale's Website

Lock Desk e-mail:

Lock Desk Phone:

Lock Desk Hours:

AFR Rate Sheet Archive

LockDesk@afrrwholesale.com

1-877-588-2706

10:00 am ET - 11:00 pm ET

30 Day Lock Exp.: 2/6/2017

45 Day Lock Exp.: 2/20/2017

60 Day Lock Exp.: 3/6/2017

prices are subject to change without notice

Release Time: 10:00 AM ET

| 30/25 Year FNMA |         |         |         |  |
|-----------------|---------|---------|---------|--|
| Rate            | 30 day  | 45 day  | 60 day  |  |
| 3.125           | 93.685  | 93.435  | 93.410  |  |
| 3.250           | 95.665  | 95.415  | 95.390  |  |
| 3.375           | 96.474  | 96.224  | 96.199  |  |
| 3.500           | 97.286  | 97.036  | 97.011  |  |
| 3.625           | 98.105  | 97.855  | 97.830  |  |
| 3.750           | 98.852  | 98.602  | 98.577  |  |
| 3.875           | 99.509  | 99.259  | 99.234  |  |
| 3.990           | 100.253 | 100.003 | 99.978  |  |
| 4.000           | 100.303 | 100.053 | 100.028 |  |
| 4.125           | 101.095 | 100.845 | 100.820 |  |
| 4.250           | 101.789 | 101.539 | 101.514 |  |
| 4.375           | 102.348 | 102.098 | 102.073 |  |
| 4.500           | 102.964 | 102.714 | 102.689 |  |
| 4.625           | 103.674 | 103.424 | 103.399 |  |
| 4.750           | 104.275 | 104.025 | 104.000 |  |
| 4.875           | 104.724 | 104.474 | 104.449 |  |
| 4.990           | 105.253 | 105.003 | 104.978 |  |
| 5.000           | 105.303 | 105.053 | 105.028 |  |
| 5.125           | 105.994 | 105.744 | 105.719 |  |
| 5.250           | 106.606 | 106.356 | 106.331 |  |

| 20 Year FNMA |         |         |         |  |
|--------------|---------|---------|---------|--|
| Rate         | 30 day  | 45 day  | 60 day  |  |
| 3.125        | 95.342  | 95.092  | 94.842  |  |
| 3.250        | 97.143  | 96.893  | 96.643  |  |
| 3.375        | 97.871  | 97.621  | 97.371  |  |
| 3.500        | 98.588  | 98.338  | 98.088  |  |
| 3.625        | 99.262  | 99.012  | 98.762  |  |
| 3.750        | 99.845  | 99.595  | 99.345  |  |
| 3.875        | 100.413 | 100.163 | 99.913  |  |
| 3.990        | 101.077 | 100.827 | 100.577 |  |
| 4.000        | 101.127 | 100.877 | 100.627 |  |
| 4.125        | 101.843 | 101.593 | 101.343 |  |
| 4.250        | 102.426 | 102.176 | 101.926 |  |
| 4.375        | 102.931 | 102.681 | 102.431 |  |
| 4.500        | 103.599 | 103.349 | 103.099 |  |
| 4.625        | 104.198 | 103.948 | 103.698 |  |
| 4.750        | 104.686 | 104.436 | 104.186 |  |
| 4.875        | 105.108 | 104.858 | 104.608 |  |
| 4.990        | 105.351 | 105.101 | 104.851 |  |
| 5.000        | 105.401 | 105.151 | 104.901 |  |
| 5.125        | 105.753 | 105.503 | 105.253 |  |
| 5.250        | 106.239 | 105.989 | 105.739 |  |

| 15 Year FNMA |         |         |         |  |
|--------------|---------|---------|---------|--|
| Rate         | 30 day  | 45 day  | 60 day  |  |
| 2.375        | 94.951  | 94.701  | 94.451  |  |
| 2.500        | 95.604  | 95.354  | 95.104  |  |
| 2.625        | 96.131  | 95.881  | 95.631  |  |
| 2.750        | 97.463  | 97.213  | 96.963  |  |
| 2.875        | 98.020  | 97.770  | 97.520  |  |
| 2.990        | 98.522  | 98.272  | 98.022  |  |
| 3.000        | 98.572  | 98.322  | 98.072  |  |
| 3.125        | 99.078  | 98.828  | 98.578  |  |
| 3.250        | 99.813  | 99.563  | 99.313  |  |
| 3.375        | 100.373 | 100.123 | 99.873  |  |
| 3.500        | 100.910 | 100.660 | 100.410 |  |
| 3.625        | 101.350 | 101.100 | 100.850 |  |
| 3.750        | 101.745 | 101.495 | 101.245 |  |
| 3.875        | 102.109 | 101.859 | 101.609 |  |
| 3.990        | 102.369 | 102.119 | 101.869 |  |
| 4.000        | 102.419 | 102.169 | 101.919 |  |
| 4.125        | 102.740 | 102.490 | 102.240 |  |
| 4.250        | 103.072 | 102.822 | 102.572 |  |
| 4.375        | 103.367 | 103.117 | 102.867 |  |
| 4.500        | 103.573 | 103.323 | 103.073 |  |

| 10 Year FNMA |         |         |         |  |
|--------------|---------|---------|---------|--|
| Rate         | 30 day  | 45 day  | 60 day  |  |
| 2.375        | 96.342  | 96.092  | 95.842  |  |
| 2.500        | 96.768  | 96.518  | 96.268  |  |
| 2.625        | 97.099  | 96.849  | 96.599  |  |
| 2.750        | 98.783  | 98.533  | 98.283  |  |
| 2.875        | 99.150  | 98.900  | 98.650  |  |
| 2.990        | 99.462  | 99.212  | 98.962  |  |
| 3.000        | 99.512  | 99.262  | 99.012  |  |
| 3.125        | 99.829  | 99.579  | 99.329  |  |
| 3.250        | 100.537 | 100.287 | 100.037 |  |
| 3.375        | 100.902 | 100.652 | 100.402 |  |
| 3.500        | 101.249 | 100.999 | 100.749 |  |
| 3.625        | 101.508 | 101.258 | 101.008 |  |
| 3.750        | 101.924 | 101.674 | 101.424 |  |
| 3.875        | 102.246 | 101.996 | 101.746 |  |
| 3.990        | 102.531 | 102.281 | 102.031 |  |
| 4.000        | 102.581 | 102.331 | 102.081 |  |
| 4.125        | 102.843 | 102.593 | 102.343 |  |
| 4.250        | 103.054 | 102.804 | 102.554 |  |
| 4.375        | 103.239 | 102.989 | 102.739 |  |
| 4.500        | 103.370 | 103.120 | 102.870 |  |

| 30/25 Year HB FNMA |         |         |         |  |
|--------------------|---------|---------|---------|--|
| Rate               | 30 day  | 45 day  | 60 day  |  |
| 3.500              | 96.349  | 96.099  | 95.849  |  |
| 3.625              | 97.168  | 96.918  | 96.668  |  |
| 3.750              | 97.887  | 97.637  | 97.387  |  |
| 3.875              | 98.478  | 98.228  | 97.978  |  |
| 3.990              | 99.221  | 98.971  | 98.721  |  |
| 4.000              | 99.271  | 99.021  | 98.771  |  |
| 4.125              | 100.064 | 99.814  | 99.564  |  |
| 4.250              | 100.733 | 100.483 | 100.233 |  |
| 4.375              | 101.217 | 100.967 | 100.717 |  |
| 4.500              | 101.621 | 101.371 | 101.121 |  |
| 4.625              | 101.955 | 101.705 | 101.455 |  |
| 4.750              | 102.535 | 102.285 | 102.035 |  |
| 4.875              | 102.919 | 102.669 | 102.419 |  |
| 4.990              | 103.155 | 102.905 | 102.655 |  |
| 5.000              | 103.205 | 102.955 | 102.705 |  |
| 5.125              | 103.516 | 103.266 | 103.016 |  |
| 5.250              | 102.900 | 102.650 | 102.400 |  |
| 5.375              | 103.288 | 103.038 | 102.788 |  |
| 5.500              | 103.649 | 103.399 | 103.149 |  |
| 5.625              | 103.959 | 103.709 | 103.459 |  |

| 15 Year HB FNMA |         |         |         |  |
|-----------------|---------|---------|---------|--|
| Rate            | 30 day  | 45 day  | 60 day  |  |
| 2.375           | 94.400  | 94.150  | 93.900  |  |
| 2.500           | 94.943  | 94.693  | 94.443  |  |
| 2.625           | 95.364  | 95.114  | 94.864  |  |
| 2.750           | 97.120  | 96.870  | 96.620  |  |
| 2.875           | 97.625  | 97.375  | 97.125  |  |
| 2.990           | 98.079  | 97.829  | 97.579  |  |
| 3.000           | 98.129  | 97.879  | 97.629  |  |
| 3.125           | 98.532  | 98.282  | 98.032  |  |
| 3.250           | 99.293  | 99.043  | 98.793  |  |
| 3.375           | 99.807  | 99.557  | 99.307  |  |
| 3.500           | 100.296 | 100.046 | 99.796  |  |
| 3.625           | 100.651 | 100.401 | 100.151 |  |
| 3.750           | 100.912 | 100.662 | 100.412 |  |
| 3.875           | 101.159 | 100.909 | 100.659 |  |
| 3.990           | 101.319 | 101.069 | 100.819 |  |
| 4.000           | 101.369 | 101.119 | 100.869 |  |
| 4.125           | 101.430 | 101.180 | 100.930 |  |
| 4.250           | 101.660 | 101.410 | 101.160 |  |
| 4.375           | 101.863 | 101.613 | 101.363 |  |
| 4.500           | 102.011 | 101.761 | 101.511 |  |

## Adjustments

| Applicable for all mortgages with greater than 15 year terms |        |          |                |                |                |                |                |                |                |
|--------------------------------------------------------------|--------|----------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| LTV →                                                        | FICO ↓ | ≤ 60.00% | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% | 85.01 - 90.00% | 90.01 - 95.00% | 95.01 - 97.00% |
| ≥ 740                                                        | 0.000  | -0.250   | -0.250         | -0.500         | -0.500         | -0.500         | -0.250         | -0.250         | -0.750         |
| 720 - 739                                                    | 0.000  | -0.250   | -0.500         | -0.750         | -0.500         | -0.500         | -0.500         | -1.000         | -1.000         |
| 700 - 719                                                    | 0.000  | -0.500   | -1.000         | -1.250         | -1.000         | -1.000         | -1.000         | -1.500         | -1.500         |
| 680 - 699                                                    | 0.000  | -0.500   | -1.250         | -1.750         | -1.500         | -1.250         | -1.250         | -1.500         | -1.500         |
| 660 - 679                                                    | 0.000  | -1.000   | -2.250         | -2.750         | -2.500         | -2.250         | -2.250         | -2.250         | -2.250         |
| 640 - 659                                                    | -0.500 | -1.250   | -2.750         | -3.000         | -3.250         | -2.750         | -2.750         | -2.750         | -2.750         |
| 620 - 639                                                    | -0.500 | -1.500   | -3.000         | -3.000         | -3.250         | -3.250         | -3.250         | -3.500         | -3.500         |
| < 620 *                                                      | -0.500 | -1.500   | -3.000         | -3.000         | -3.250         | -3.250         | -3.250         | -3.750         | -3.750         |

\* A minimum required credit score of 620 applies to all mortgage loans delivered to AFR in accordance with the Selling Guide 95.01-97.00% LTV only with DU v. 9.2

| LTV →                 | Product Feature ↓ | ≤ 60.00% | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% | 85.01 - 90.00% | 90.01 - 95.00% | 95.01 - 97.00% |
|-----------------------|-------------------|----------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| High-LTV              |                   | 0.000    | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | -0.500         |
| Investment Property   |                   | -2.125   | -2.125         | -2.125         | -3.375         | -4.125         | N/A            | N/A            | N/A            |
| Manufactured          |                   | -1.000   | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | N/A            |
| 2-Unit Property       |                   | -1.000   | -1.000         | -1.000         | -1.000         | -1.000         | N/A            | N/A            | N/A            |
| 3-4 Unit Property     |                   | -1.000   | -1.000         | -1.000         | N/A            | N/A            | N/A            | N/A            | N/A            |
| Condo > 15 year*      |                   | 0.000    | 0.000          | 0.000          | -0.750         | -0.750         | -0.750         | -0.750         | -0.750         |
| High Balance C/O Refi |                   | -1.000   | -1.000         | -1.000         | -1.000         | N/A            | N/A            | N/A            | N/A            |

\*Not applicable to detached condominiums

| All Loan Type Adjustments      |  |                         |
|--------------------------------|--|-------------------------|
| Adjusters                      |  | All Terms               |
| NY                             |  | -0.250                  |
| Subordinate Financing          |  | -0.375                  |
| Escrow Waiver                  |  | 0.000                   |
| \$0 - \$49,999                 |  | -2.500                  |
| \$50,000 - \$85,000            |  | -1.375                  |
| \$85,001 - \$125,000           |  | -0.500                  |
| \$125,001 - \$175,000          |  | -0.375                  |
| \$175,001 - \$275,000          |  | 0.000                   |
| \$275,001 - Up to High Balance |  | 0.125                   |
| FNMA HomeStyle Renovation      |  | -1.000                  |
| Extension Options              |  | -0.018 per calendar day |

| Mortgages with Subordinate Financing * |                |                        |                    |  |
|----------------------------------------|----------------|------------------------|--------------------|--|
| LTV Range                              | CLTV Range     | Non Interest-Only LLPA |                    |  |
|                                        |                | Credit Score < 720     | Credit Score ≥ 720 |  |
| ≤ 65.00%                               | 80.01 - 95.00% | -0.500                 | -0.250             |  |
| 65.01 - 75.00%                         | 80.01 - 95.00% | -0.750                 | -0.500             |  |
| 75.01 - 95.00%                         | 90.01 - 95.00% | -1.000                 | -0.750             |  |
| 75.01 - 90.00%                         | 76.01 - 90.00% | -1.000                 | -0.750             |  |
| ≤ 95.00%                               | 95.01 - 97.00% | -1.500                 | -1.500             |  |

\* If the subordinate financing is a Community Seconds® loan, these LLPA's do not apply and the lender must use SFC 118.

| UW Fee Buy Out Option*         | Standard |
|--------------------------------|----------|
| \$0 - \$49,999                 | -1.500   |
| \$50,000 - \$85,000            | -1.000   |
| \$85,001 - \$125,000           | -0.750   |
| \$125,001 - \$175,000          | -0.500   |
| \$175,001 - \$275,000          | -0.300   |
| \$275,001 - Up to High Balance | -0.200   |
| High Balance                   | -0.150   |

| HomeReady LLPA Caps*        |          |
|-----------------------------|----------|
| Product Feature             | LLPA Cap |
| LTV > 80% and FICO ≥ 680    | 0.000    |
| All other LTV & FICO combos | 1.500    |

\*The above caps do not include the following LLPA's: State; Loan Size; Extension; UW Fee Buy Out; LPMI

## Lender Paid MI Adjustments (cumulative with above adjustments)

| LPMI Adjust Term > 20 yr & All Manuf.                                               |          |                |                |                | LPMI Adjust Term ≤ 20 yr |          |                |                |                | Additional LPMI Premium Adjustments |      |        |           |           |           |           |
|-------------------------------------------------------------------------------------|----------|----------------|----------------|----------------|--------------------------|----------|----------------|----------------|----------------|-------------------------------------|------|--------|-----------|-----------|-----------|-----------|
| LTV →<br>FICO ↓                                                                     | ≤ 85.00% | 85.01 - 90.00% | 90.01 - 95.00% | 95.01 - 97.00% | LTV →<br>FICO ↓          | ≤ 85.00% | 85.01 - 90.00% | 90.01 - 95.00% | 95.01 - 97.00% | Product Feature                     | FICO | ≥ 760  | 740 - 759 | 720 - 739 | 700 - 719 | 680 - 699 |
| ≥ 760                                                                               | -0.950   | -1.400         | -1.950         | -3.080         | ≥ 760                    | -0.670   | -1.220         | -1.670         | -2.900         | Rate/Term Refi                      |      | -0.150 | -0.240    | -0.300    | -0.530    | -0.540    |
| 740 - 759                                                                           | -0.990   | -2.000         | -2.600         | -3.450         | 740 - 759                | -0.700   | -1.820         | -2.420         | -3.070         | Cash-Out Refi                       |      | -0.540 | -0.600    | -0.700    | -1.000    | -1.000    |
| 720 - 739                                                                           | -1.120   | -2.450         | -3.250         | -4.340         | 720 - 739                | -0.870   | -2.270         | -3.070         | -3.970         | Second Home                         |      | -0.360 | -0.390    | -0.490    | -0.700    | -0.700    |
| 700 - 719                                                                           | -1.330   | -2.950         | -3.850         | -5.130         | 700 - 719                | -0.910   | -2.670         | -3.570         | -4.670         | Manufactured Home                   |      | -0.540 | -0.600    | -0.700    | -1.000    | -1.050    |
| 680 - 699                                                                           | -1.350   | -3.600         | -4.750         | -6.360         | 680 - 699                | -1.070   | -3.320         | -4.470         | -5.870         | Loan Amount > \$424,100*            |      | -0.600 | -0.660    | -0.880    | -1.400    | -1.400    |
|                                                                                     |          |                |                |                |                          |          |                |                |                | Employee Relocation                 |      | 0.100  | 0.100     | 0.140     | 0.250     | 0.250     |
|                                                                                     |          |                |                |                |                          |          |                |                |                | Investment Property                 |      | -1.190 | -1.190    | -1.330    | -1.750    | -1.750    |
| *The Loan Amount adjustment does not apply in AK with loan amt \$424.1K - \$636.15K |          |                |                |                |                          |          |                |                |                |                                     |      |        |           |           |           |           |





W. Rate Sheet Dated: **1/5/2017**

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1-877-588-2706

10:00 am ET - 11:00 pm ET

30 Day Lock Exp.: **2/6/2017**

45 Day Lock Exp.: **2/20/2017**

60 Day Lock Exp.: **3/6/2017**

prices are subject to change without notice

Release Time: **10:00 AM ET**

| 30/25 Year Open Access ≤ 105.00 LTV |         |         |         |  |
|-------------------------------------|---------|---------|---------|--|
| Rate                                | 30 day  | 45 day  | 60 day  |  |
| 3.250                               | 94.335  | 94.085  | 93.835  |  |
| 3.375                               | 95.248  | 94.998  | 94.748  |  |
| 3.500                               | 96.141  | 95.891  | 95.641  |  |
| 3.625                               | 96.967  | 96.717  | 96.467  |  |
| 3.750                               | 97.709  | 97.459  | 97.209  |  |
| 3.875                               | 98.457  | 98.207  | 97.957  |  |
| 4.000                               | 99.261  | 99.011  | 98.761  |  |
| 4.125                               | 99.983  | 99.733  | 99.483  |  |
| 4.250                               | 100.598 | 100.348 | 100.098 |  |
| 4.375                               | 101.158 | 100.908 | 100.658 |  |
| 4.500                               | 101.854 | 101.604 | 101.354 |  |
| 4.625                               | 102.553 | 102.303 | 102.053 |  |
| 4.750                               | 103.111 | 102.861 | 102.611 |  |
| 4.875                               | 103.563 | 103.313 | 103.063 |  |
| 5.000                               | 104.093 | 103.843 | 103.593 |  |
| 5.125                               | 104.782 | 104.532 | 104.282 |  |
| 5.250                               | 105.291 | 105.041 | 104.791 |  |

| 30/25 Year Open Access > 105.00 LTV |         |         |         |  |
|-------------------------------------|---------|---------|---------|--|
| Rate                                | 30 day  | 45 day  | 60 day  |  |
| 3.250                               | 94.335  | 94.085  | 93.835  |  |
| 3.375                               | 95.248  | 94.998  | 94.748  |  |
| 3.500                               | 96.141  | 95.891  | 95.641  |  |
| 3.625                               | 96.967  | 96.717  | 96.467  |  |
| 3.750                               | 97.709  | 97.459  | 97.209  |  |
| 3.875                               | 98.457  | 98.207  | 97.957  |  |
| 4.000                               | 100.636 | 100.386 | 100.136 |  |
| 4.125                               | 101.358 | 101.108 | 100.858 |  |
| 4.250                               | 101.973 | 101.723 | 101.473 |  |
| 4.375                               | 102.533 | 102.283 | 102.033 |  |
| 4.500                               | 104.229 | 103.979 | 103.729 |  |
| 4.625                               | 104.928 | 104.678 | 104.428 |  |
| 4.750                               | 105.486 | 105.236 | 104.986 |  |
| 4.875                               | 105.938 | 105.688 | 105.438 |  |
| 5.000                               | 106.030 | 105.780 | 105.530 |  |
| 5.125                               | 106.719 | 106.469 | 106.219 |  |
| 5.250                               | 107.228 | 106.978 | 106.728 |  |

| 20 Year Open Access ≤ 105.00 LTV |         |         |         |  |
|----------------------------------|---------|---------|---------|--|
| Rate                             | 30 day  | 45 day  | 60 day  |  |
| 3.250                            | 95.462  | 95.212  | 94.962  |  |
| 3.375                            | 96.279  | 96.029  | 95.779  |  |
| 3.500                            | 97.060  | 96.810  | 96.560  |  |
| 3.625                            | 97.750  | 97.500  | 97.250  |  |
| 3.750                            | 98.363  | 98.113  | 97.863  |  |
| 3.875                            | 98.994  | 98.744  | 98.494  |  |
| 4.000                            | 99.736  | 99.486  | 99.236  |  |
| 4.125                            | 100.441 | 100.191 | 99.941  |  |
| 4.250                            | 101.019 | 100.769 | 100.519 |  |
| 4.375                            | 101.552 | 101.302 | 101.052 |  |
| 4.500                            | 102.218 | 101.968 | 101.718 |  |
| 4.625                            | 102.880 | 102.630 | 102.380 |  |
| 4.750                            | 103.382 | 103.132 | 102.882 |  |
| 4.875                            | 103.837 | 103.587 | 103.337 |  |
| 5.000                            | 104.257 | 104.007 | 103.757 |  |
| 5.125                            | 104.750 | 104.500 | 104.250 |  |
| 5.250                            | 105.218 | 104.968 | 104.718 |  |

| 20 Year Open Access > 105.00 LTV |         |         |         |  |
|----------------------------------|---------|---------|---------|--|
| Rate                             | 30 day  | 45 day  | 60 day  |  |
| 3.250                            | 95.785  | 95.535  | 95.285  |  |
| 3.375                            | 96.289  | 96.039  | 95.789  |  |
| 3.500                            | 97.071  | 96.821  | 96.571  |  |
| 3.625                            | 97.761  | 97.511  | 97.261  |  |
| 3.750                            | 98.373  | 98.123  | 97.873  |  |
| 3.875                            | 99.004  | 98.754  | 98.504  |  |
| 4.000                            | 100.059 | 99.809  | 99.559  |  |
| 4.125                            | 100.764 | 100.514 | 100.264 |  |
| 4.250                            | 101.342 | 101.092 | 100.842 |  |
| 4.375                            | 101.875 | 101.625 | 101.375 |  |
| 4.500                            | 102.041 | 101.791 | 101.541 |  |
| 4.625                            | 102.703 | 102.453 | 102.203 |  |
| 4.750                            | 103.205 | 102.955 | 102.705 |  |
| 4.875                            | 103.660 | 103.410 | 103.160 |  |
| 5.000                            | 104.768 | 104.518 | 104.268 |  |
| 5.125                            | 105.261 | 105.011 | 104.761 |  |
| 5.250                            | 105.729 | 105.479 | 105.229 |  |

| 15 Year Open Access ≤ 105.00 LTV |         |         |         |  |
|----------------------------------|---------|---------|---------|--|
| Rate                             | 30 day  | 45 day  | 60 day  |  |
| 2.250                            | 92.961  | 92.711  | 92.461  |  |
| 2.375                            | 94.419  | 94.169  | 93.919  |  |
| 2.500                            | 95.072  | 94.822  | 94.572  |  |
| 2.625                            | 95.669  | 95.419  | 95.169  |  |
| 2.750                            | 96.963  | 96.713  | 96.463  |  |
| 2.875                            | 97.513  | 97.263  | 97.013  |  |
| 3.000                            | 98.023  | 97.773  | 97.523  |  |
| 3.125                            | 98.567  | 98.317  | 98.067  |  |
| 3.250                            | 99.192  | 98.942  | 98.692  |  |
| 3.375                            | 99.795  | 99.545  | 99.295  |  |
| 3.500                            | 100.374 | 100.124 | 99.874  |  |
| 3.625                            | 100.857 | 100.607 | 100.357 |  |
| 3.750                            | 101.318 | 101.068 | 100.818 |  |
| 3.875                            | 101.785 | 101.535 | 101.285 |  |
| 4.000                            | 101.941 | 101.691 | 101.441 |  |
| 4.125                            | 102.444 | 102.194 | 101.944 |  |
| 4.250                            | 102.912 | 102.662 | 102.412 |  |

| 15 Year Open Access > 105.00 LTV |         |         |         |  |
|----------------------------------|---------|---------|---------|--|
| Rate                             | 30 day  | 45 day  | 60 day  |  |
| 2.250                            | 92.966  | 92.716  | 92.466  |  |
| 2.375                            | 92.299  | 92.049  | 91.799  |  |
| 2.500                            | 92.952  | 92.702  | 92.452  |  |
| 2.625                            | 93.549  | 93.299  | 93.049  |  |
| 2.750                            | 94.843  | 94.593  | 94.343  |  |
| 2.875                            | 97.205  | 96.955  | 96.705  |  |
| 3.000                            | 97.715  | 97.465  | 97.215  |  |
| 3.125                            | 98.259  | 98.009  | 97.759  |  |
| 3.250                            | 98.884  | 98.634  | 98.384  |  |
| 3.375                            | 99.675  | 99.425  | 99.175  |  |
| 3.500                            | 100.254 | 100.004 | 99.754  |  |
| 3.625                            | 100.737 | 100.487 | 100.237 |  |
| 3.750                            | 101.198 | 100.948 | 100.698 |  |
| 3.875                            | 101.665 | 101.415 | 101.165 |  |
| 4.000                            | 101.821 | 101.571 | 101.321 |  |
| 4.125                            | 102.324 | 102.074 | 101.824 |  |
| 4.250                            | 102.792 | 102.542 | 102.292 |  |

| Applicable for all mortgages with greater than 15 year terms |          |                |                |                |                |                |                |          |
|--------------------------------------------------------------|----------|----------------|----------------|----------------|----------------|----------------|----------------|----------|
| LTV →                                                        | ≤ 60.00% | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% | 85.01 - 90.00% | 90.01 - 95.00% | > 95.00% |
| FICO ↓                                                       |          |                |                |                |                |                |                |          |
| ≥ 740                                                        | 0.000    | -0.250         | -0.250         | -0.500         | 0.000          | 0.000          | 0.000          | 0.000    |
| 720 - 739                                                    | 0.000    | -0.250         | -0.500         | -0.750         | 0.000          | 0.000          | 0.000          | 0.000    |
| 700 - 719                                                    | 0.000    | -0.500         | -1.000         | -1.250         | -0.500         | -0.500         | -0.500         | -0.500   |
| 680 - 699                                                    | 0.000    | -0.500         | -1.250         | -1.750         | -1.000         | -0.750         | -0.750         | -0.750   |
| 660 - 679                                                    | 0.000    | -1.000         | -2.250         | -2.750         | -2.250         | -1.750         | -1.750         | -1.750   |
| 640 - 659                                                    | -0.500   | -1.250         | -2.750         | -3.000         | -2.750         | -2.250         | -2.250         | -2.250   |
| 620 - 639                                                    | -0.500   | -1.500         | -3.000         | -3.000         | -2.750         | -2.750         | -2.750         | -2.750   |
| < 620 *                                                      | -0.500   | -1.500         | -3.000         | -3.000         | -2.750         | -2.750         | -2.750         | -2.750   |

\* A minimum credit score of 580 applies to all mortgage loans delivered to AFR in accordance with the Selling Guide.

| Open Access Mortgage with Subordinate Financing |               |                    |                    |
|-------------------------------------------------|---------------|--------------------|--------------------|
| LTV Range                                       | TLTV Range    | Credit Score < 720 | Credit Score ≥ 720 |
| ≤ 75.00%                                        | ≤ 80%         | -0.375             | -0.375             |
| ≤ 65.00%                                        | > 80% & ≤ 95% | -0.875             | -0.625             |
| > 65% & ≤ 75%                                   | > 80% & ≤ 95% | -1.125             | -0.875             |
| > 75% & ≤ 80%                                   | > 76% & ≤ 95% | -1.375             | -1.125             |
| > 80% & ≤ 90%                                   | > 81% & ≤ 95% | -1.375             | -0.875             |
| > 90% & ≤ 95%                                   | > 91% & ≤ 95% | -0.875             | -0.625             |
| Any                                             | > 95%         | -1.875             | -1.875             |

| LTV →               | ≤ 60.00% | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% | 85.01 - 90.00% | 90.01 - 95.00% | 95.01 - 97.00% | 97.01 - 105.00% | > 105% |
|---------------------|----------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|-----------------|--------|
| Product Feature ↓   |          |                |                |                |                |                |                |                |                 |        |
| Investment Property | -2.125   | -2.125         | -2.125         | -3.375         | -4.125         | -4.125         | -4.125         | -4.125         | -4.125          | -4.125 |
| 30 yr. High LTV     | 0.000    | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | -0.500         | -1.000          | -2.000 |
| 20/15 yr. High LTV  | 0.000    | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | -0.500         | -1.000          | -2.000 |
| 2-Unit Property     | -1.000   | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000          | -1.000 |
| 3-4 Unit Property   | -1.000   | -1.000         | -1.000         | -1.000         | -1.500         | -2.000         | -2.000         | -2.000         | -2.000          | -2.000 |

| Open Access Adjusters              |                         |            |
|------------------------------------|-------------------------|------------|
| Adjusters                          | 30 year                 | 20/15 year |
| Super Conforming                   | -2.500                  | -2.500     |
| Condo >15 year                     | -0.750                  | -0.750     |
| Manufactured                       | -1.000                  | -1.000     |
| NY                                 | -0.25                   | -0.25      |
| AZ, CA, FL, GA, IA, MA, NJ, NV, UT | 0                       | 0          |
| Extension Options                  | -0.018 per calendar day |            |

| Relief Refinance Mortgage Delivery Fee Cap |         |            |
|--------------------------------------------|---------|------------|
| RRMDFC                                     | 30 year | 20/15 year |
| Investment                                 | 2.000   | 2.000      |
| Owner Occ. & Second Home ≤ 80%             | 2.000   | 2.000      |
| Owner Occ. & Second Home > 80%             | 0.750   | 0.000      |

Delivery Fee Caps do not include State, High Balance, Extension Fees.

| UW Fee Buy Out Option*             | Standard |
|------------------------------------|----------|
| \$0 - \$49,999                     | -1.500   |
| \$50,000 - \$85,000                | -1.000   |
| \$85,001 - \$125,000               | -0.750   |
| \$125,001 - \$175,000              | -0.500   |
| \$175,001 - \$275,000              | -0.300   |
| \$275,001 - Up to Super Conforming | -0.200   |
| Super Conforming                   | -0.150   |

#### Lock Desk Policy

The initial expiration date of the lock will be disclosed on the lock confirmation. Locks may only be extended up to 30 days past its initial lock period. Locks received after cut off (11pm ET) will be rejected. Locks accepted on loans in "Registered, Submitted, U/W-Received & U/W-Approved" status only. Locks must be e-mailed/faxed directly to the lock desk or sent through Loan Center. Lock requests submitted to a client's AE or AM only will not be processed.

Flood Certification = \$10.00 \*UW Fee with option to buy out = \$895 \*IA, NC, NJ, PA has a \$895 Commitment Fee and no UW Fee Tax Service Fee = \$77 (WA exempt)

FHA ID# - 1358600006

[Full Lock Desk Policy Can Be Found Here](#)

[AFR Guidelines](#)

For use by mortgage professionals only and should not be distributed to borrowers.



W. Rate Sheet Dated: 1/5/2017

AFR Wholesale's Website

Lock Desk e-mail:

Lock Desk Phone:

Lock Desk Hours:

AFR Rate Sheet Archive

LockDesk@afrawholesale.com

1-877-588-2706

10:00 am ET - 11:00 pm ET

30 Day Lock Exp.: 2/6/2017

45 Day Lock Exp.: 2/20/2017

60 Day Lock Exp.: 3/6/2017

prices are subject to change without notice

Release Time: 10:00 AM ET

| 30/25 Year FHLMC |         |         |         |
|------------------|---------|---------|---------|
| Rate             | 30 day  | 45 day  | 60 day  |
| 3.125            | N/A     | N/A     | N/A     |
| 3.250            | 95.764  | 95.514  | 95.489  |
| 3.375            | 96.677  | 96.427  | 96.402  |
| 3.500            | 97.570  | 97.320  | 97.295  |
| 3.625            | 98.396  | 98.146  | 98.121  |
| 3.750            | 99.138  | 98.888  | 98.863  |
| 3.875            | 99.908  | 99.658  | 99.633  |
| 3.990            | 100.663 | 100.413 | 100.388 |
| 4.000            | 100.713 | 100.463 | 100.438 |
| 4.125            | 101.434 | 101.184 | 101.159 |
| 4.250            | 102.049 | 101.799 | 101.774 |
| 4.375            | 102.609 | 102.359 | 102.334 |
| 4.500            | 103.328 | 103.078 | 103.053 |
| 4.625            | 104.026 | 103.776 | 103.751 |
| 4.750            | 104.585 | 104.335 | 104.310 |
| 4.875            | 105.037 | 104.787 | 104.762 |
| 4.990            | 105.538 | 105.288 | 105.263 |
| 5.000            | 105.588 | 105.338 | 105.313 |
| 5.125            | 106.278 | 106.028 | 106.003 |
| 5.250            | 106.787 | 106.537 | 106.512 |

| 20 Year FHLMC |         |         |         |
|---------------|---------|---------|---------|
| Rate          | 30 day  | 45 day  | 60 day  |
| 3.125         | 95.658  | 95.408  | 95.158  |
| 3.250         | 97.104  | 96.854  | 96.604  |
| 3.375         | 97.921  | 97.671  | 97.421  |
| 3.500         | 98.702  | 98.452  | 98.202  |
| 3.625         | 99.392  | 99.142  | 98.892  |
| 3.750         | 100.005 | 99.755  | 99.505  |
| 3.875         | 100.636 | 100.386 | 100.136 |
| 3.990         | 101.328 | 101.078 | 100.828 |
| 4.000         | 101.378 | 101.128 | 100.878 |
| 4.125         | 102.083 | 101.833 | 101.583 |
| 4.250         | 102.661 | 102.411 | 102.161 |
| 4.375         | 103.194 | 102.944 | 102.694 |
| 4.500         | 103.860 | 103.610 | 103.360 |
| 4.625         | 104.522 | 104.272 | 104.022 |
| 4.750         | 105.024 | 104.774 | 104.524 |
| 4.875         | 105.479 | 105.229 | 104.979 |
| 4.990         | 105.849 | 105.599 | 105.349 |
| 5.000         | 105.899 | 105.649 | 105.399 |
| 5.125         | 106.392 | 106.142 | 105.892 |
| 5.250         | 106.860 | 106.610 | 106.360 |

| 15 Year FHLMC |         |         |         |
|---------------|---------|---------|---------|
| Rate          | 30 day  | 45 day  | 60 day  |
| 2.125         | N/A     | N/A     | N/A     |
| 2.250         | 93.595  | 93.345  | 93.095  |
| 2.375         | 95.053  | 94.803  | 94.553  |
| 2.500         | 95.706  | 95.456  | 95.206  |
| 2.625         | 96.303  | 96.053  | 95.803  |
| 2.750         | 97.597  | 97.347  | 97.097  |
| 2.875         | 98.147  | 97.897  | 97.647  |
| 2.990         | 98.607  | 98.357  | 98.107  |
| 3.000         | 98.657  | 98.407  | 98.157  |
| 3.125         | 99.201  | 98.951  | 98.701  |
| 3.250         | 99.826  | 99.576  | 99.326  |
| 3.375         | 100.429 | 100.179 | 99.929  |
| 3.500         | 101.008 | 100.758 | 100.508 |
| 3.625         | 101.491 | 101.241 | 100.991 |
| 3.750         | 101.952 | 101.702 | 101.452 |
| 3.875         | 102.419 | 102.169 | 101.919 |
| 3.990         | 102.525 | 102.275 | 102.025 |
| 4.000         | 102.575 | 102.325 | 102.075 |
| 4.125         | 103.078 | 102.828 | 102.578 |
| 4.250         | 103.546 | 103.296 | 103.046 |

### Adjustments

| Applicable for all mortgages with greater than 15 year terms |          |                |                |                |                |                |                |
|--------------------------------------------------------------|----------|----------------|----------------|----------------|----------------|----------------|----------------|
| LTV →<br>FICO ↓                                              | ≤ 60.00% | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% | 85.01 - 90.00% | 90.01 - 95.00% |
| ≥ 740                                                        | 0.000    | -0.250         | -0.250         | -0.500         | -0.250         | -0.250         | -0.250         |
| 720 - 739                                                    | 0.000    | -0.250         | -0.500         | -0.750         | -0.500         | -0.500         | -0.500         |
| 700 - 719                                                    | 0.000    | -0.500         | -1.000         | -1.250         | -1.000         | -1.000         | -1.000         |
| 680 - 699                                                    | 0.000    | -0.500         | -1.250         | -1.750         | -1.500         | -1.250         | -1.250         |
| 660 - 679                                                    | 0.000    | -1.000         | -2.250         | -2.750         | -2.750         | -2.250         | -2.250         |
| 640 - 659                                                    | -0.500   | -1.250         | -2.750         | -3.000         | -3.250         | -2.750         | -2.750         |
| 620 - 639                                                    | -0.500   | -1.500         | -3.000         | -3.000         | -3.250         | -3.250         | -3.250         |
| < 620 *                                                      | -0.500   | -1.500         | -3.000         | -3.000         | -3.250         | -3.250         | -3.250         |

\* A minimum required credit score of 620 applies to all mortgage loans delivered to AFR in accordance with the Selling Guide

| Cash-Out Refinance |          |                |                |                |
|--------------------|----------|----------------|----------------|----------------|
| LTV →<br>FICO ↓    | ≤ 60.00% | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% |
| ≥ 740              | -0.375   | -0.625         | -0.625         | -0.875         |
| 720 - 739          | -0.375   | -1.000         | -1.000         | -1.125         |
| 700 - 719          | -0.375   | -1.000         | -1.000         | -1.125         |
| 680 - 699          | -0.375   | -1.125         | -1.125         | -1.750         |
| 660 - 679          | -0.625   | -1.125         | -1.125         | -1.875         |
| 640 - 659          | -0.625   | -1.625         | -1.625         | -2.625         |
| 620 - 639          | -0.625   | -1.625         | -1.625         | -3.125         |
| < 620              | -1.625   | -2.625         | -2.625         | -3.125         |

| Feature Adjustments |                                     |                      |
|---------------------|-------------------------------------|----------------------|
| LTV                 | Condo (Excl 15 yr. & Home Possible) | > 75.00 %            |
|                     |                                     | -0.750               |
| LTV                 | Investment Property                 | ≤ 75% >75%-80% > 80% |
|                     |                                     | -2.125 -3.375 -4.125 |
| LTV                 | Manufactured Home                   | All                  |
|                     |                                     | -1.000               |

| Mortgages with Subordinate Financing |                |                        |                    |
|--------------------------------------|----------------|------------------------|--------------------|
| LTV Range                            | CLTV Range     | Non Interest-Only LLPA |                    |
|                                      |                | Credit Score < 720     | Credit Score ≥ 720 |
| ≤ 75.00%                             | ≤ 80.00%       | -0.375                 | -0.375             |
| ≤ 65.00%                             | 80.01 - 95.00% | -0.875                 | -0.625             |
| 65.01 - 75.00%                       | 80.01 - 95.00% | -1.125                 | -0.875             |
| 75.01 - 95.00%                       | 76.01 - 95.00% | -1.375                 | -1.125             |

| Multi Unit       |          |                |                |                |                |                |          |
|------------------|----------|----------------|----------------|----------------|----------------|----------------|----------|
| LTV →<br>Units ↓ | ≤ 60.00% | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% | 85.01 - 90.01% | > 90.00% |
| 2-Unit           | -1.000   | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000   |
| 3-4 Unit         | -1.000   | -1.000         | -1.000         | -1.000         | -1.500         | -2.000         | -2.000   |

| Super Conforming Mortgage   |          |                |          |
|-----------------------------|----------|----------------|----------|
| LTV                         | ≤ 75.00% | 75.01 - 80.00% | > 80.00% |
| Purchase & No Cash-Out Refi | -0.250   | -0.250         | -0.250   |
| Cash-Out Refi               | -1.000   | -1.000         | N/A      |

| UW Fee Buy Out Option*             |  | Standard |
|------------------------------------|--|----------|
| \$0 - \$49,999                     |  | -1.500   |
| \$50,000 - \$85,000                |  | -1.000   |
| \$85,001 - \$125,000               |  | -0.750   |
| \$125,001 - \$175,000              |  | -0.500   |
| \$175,001 - \$275,000              |  | -0.300   |
| \$275,001 - Up to Super Conforming |  | -0.200   |
| Super Conforming                   |  | -0.150   |

| All Loan Type Adjustments          |                         |
|------------------------------------|-------------------------|
| Adjusters                          | All Terms               |
| NY                                 | -0.250                  |
| AZ, CA, FL, GA, LA, MA, NJ, NV, UT | 0.000                   |
| Escrow Waiver                      | 0.000                   |
| \$0 - \$49,999                     | -2.500                  |
| \$50,000 - \$85,000                | -1.375                  |
| \$85,001 - \$125,000               | -0.500                  |
| \$125,001 - \$175,000              | -0.375                  |
| \$175,001 - \$275,000              | 0.000                   |
| \$275,001 - Up to Super Conforming | 0.125                   |
| Super Conforming                   | -1.500                  |
| TX Equity Section 50(a)(6)         |                         |
| All Terms & LTVs                   | -1.000                  |
| Extension Fee                      | -0.018 per calendar day |

### Lender Paid MI Adjustments (cumulative with above adjustments)

| LPMI Adjust Term > 20 yr & All Manuf. |          |                |                |                |
|---------------------------------------|----------|----------------|----------------|----------------|
| LTV →<br>FICO ↓                       | ≤ 85.00% | 85.01 - 90.00% | 90.01 - 95.00% | 95.01 - 97.00% |
| ≥ 760                                 | -0.950   | -1.400         | -1.950         | -3.080         |
| 740 - 759                             | -0.990   | -2.000         | -2.600         | -3.450         |
| 720 - 739                             | -1.120   | -2.450         | -3.250         | -4.340         |
| 700 - 719                             | -1.330   | -2.950         | -3.850         | -5.130         |
| 680 - 699                             | -1.350   | -3.600         | -4.750         | -6.360         |

| LPMI Adjust Term ≤ 20 yr |          |                |                |                |
|--------------------------|----------|----------------|----------------|----------------|
| LTV →<br>FICO ↓          | ≤ 85.00% | 85.01 - 90.00% | 90.01 - 95.00% | 95.01 - 97.00% |
| ≥ 760                    | -0.670   | -1.220         | -1.670         | -2.900         |
| 740 - 759                | -0.700   | -1.820         | -2.420         | -3.070         |
| 720 - 739                | -0.870   | -2.270         | -3.070         | -3.970         |
| 700 - 719                | -0.910   | -2.670         | -3.570         | -4.670         |
| 680 - 699                | -1.070   | -3.320         | -4.470         | -5.870         |

| Additional LPMI Premium Adjustments |        |           |           |           |           |
|-------------------------------------|--------|-----------|-----------|-----------|-----------|
| Product Feature                     | ≥ 760  | 740 - 759 | 720 - 739 | 700 - 719 | 680 - 699 |
| Rate/Term Refi                      | -0.150 | -0.240    | -0.300    | -0.530    | -0.540    |
| Cash-Out Refi                       | -0.540 | -0.600    | -0.700    | -1.000    | -1.000    |
| Second Home                         | -0.360 | -0.390    | -0.490    | -0.700    | -0.700    |
| Manufactured Home                   | -0.540 | -0.600    | -0.700    | -1.000    | -1.050    |
| Loan Amount > \$424,100*            | -0.600 | -0.660    | -0.880    | -1.400    | -1.400    |
| Employee Relocation                 | 0.100  | 0.100     | 0.140     | 0.250     | 0.250     |
| Investment Property                 | -1.190 | -1.190    | -1.330    | -1.750    | -1.750    |

\*The Loan Amount adjustment does not apply in AK with loan amt \$424.1K - \$636.15K

### Lock Desk Policy

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Flood Certification = \$10.00 \*UW Fee with option to buy out = \$895 \*IA, NC, NJ, PA has a \$895 Commitment Fee and no UW Fee Tax Service Fee = \$77 (WA exempt)

FHA ID# - 1358600006

Full Lock Desk Policy Can Be Found Here

AFR Guidelines

For use by mortgage professionals only and should not be distributed to borrowers.



W. Rate Sheet Dated: **1/5/2017**

[AFR Wholesale's Website](#)

Lock Desk e-mail:

Lock Desk Phone:

Lock Desk Hours:

[AFR Rate Sheet Archive](#)

[LockDesk@afrrwholesale.com](mailto:LockDesk@afrrwholesale.com)

1-877-588-2706

10:00 am ET - 11:00 pm ET

30 Day Lock Exp.: **2/6/2017**

45 Day Lock Exp.: **2/20/2017**

60 Day Lock Exp.: **3/6/2017**

prices are subject to change without notice

Release Time: **10:00 AM ET**

| 30/25 Year FHLMC HP & HPA |         |         |         |  |
|---------------------------|---------|---------|---------|--|
| Rate                      | 30 day  | 45 day  | 60 day  |  |
| 2.625                     | N/A     | N/A     | N/A     |  |
| 2.750                     | 88.910  | 88.660  | 88.635  |  |
| 2.875                     | 90.007  | 89.757  | 89.732  |  |
| 2.990                     | 91.059  | 90.809  | 90.784  |  |
| 3.000                     | 91.109  | 90.859  | 90.834  |  |
| 3.125                     | 92.149  | 91.899  | 91.874  |  |
| 3.250                     | 93.932  | 93.682  | 93.657  |  |
| 3.375                     | 94.874  | 94.624  | 94.599  |  |
| 3.500                     | 95.794  | 95.544  | 95.519  |  |
| 3.625                     | 96.645  | 96.395  | 96.370  |  |
| 3.750                     | 97.411  | 97.161  | 97.136  |  |
| 3.875                     | 98.181  | 97.931  | 97.906  |  |
| 3.990                     | 98.985  | 98.735  | 98.710  |  |
| 4.000                     | 99.035  | 98.785  | 98.760  |  |
| 4.125                     | 99.799  | 99.549  | 99.524  |  |
| 4.250                     | 100.439 | 100.189 | 100.164 |  |
| 4.375                     | 101.021 | 100.771 | 100.746 |  |
| 4.500                     | 101.744 | 101.494 | 101.469 |  |
| 4.625                     | 102.467 | 102.217 | 102.192 |  |
| 4.750                     | 103.072 | 102.822 | 102.797 |  |

| 20 Year FHLMC HP & HPA |         |         |         |  |
|------------------------|---------|---------|---------|--|
| Rate                   | 30 day  | 45 day  | 60 day  |  |
| 2.625                  | N/A     | N/A     | N/A     |  |
| 2.750                  | 91.204  | 90.954  | 90.704  |  |
| 2.875                  | 92.132  | 91.882  | 91.632  |  |
| 2.990                  | 92.998  | 92.748  | 92.498  |  |
| 3.000                  | 93.048  | 92.798  | 92.548  |  |
| 3.125                  | 93.935  | 93.685  | 93.435  |  |
| 3.250                  | 95.393  | 95.143  | 94.893  |  |
| 3.375                  | 96.221  | 95.971  | 95.721  |  |
| 3.500                  | 97.024  | 96.774  | 96.524  |  |
| 3.625                  | 97.779  | 97.529  | 97.279  |  |
| 3.750                  | 98.449  | 98.199  | 97.949  |  |
| 3.875                  | 99.113  | 98.863  | 98.613  |  |
| 3.990                  | 99.831  | 99.581  | 99.331  |  |
| 4.000                  | 99.881  | 99.631  | 99.381  |  |
| 4.125                  | 100.596 | 100.346 | 100.096 |  |
| 4.250                  | 101.184 | 100.934 | 100.684 |  |
| 4.375                  | 101.727 | 101.477 | 101.227 |  |
| 4.500                  | 102.413 | 102.163 | 101.913 |  |
| 4.625                  | 103.120 | 102.870 | 102.620 |  |
| 4.750                  | 103.659 | 103.409 | 103.159 |  |

| 15 Year FHLMC HP & HPA |         |         |         |  |
|------------------------|---------|---------|---------|--|
| Rate                   | 30 day  | 45 day  | 60 day  |  |
| 2.125                  | N/A     | N/A     | N/A     |  |
| 2.250                  | 92.861  | 92.611  | 92.361  |  |
| 2.375                  | 93.519  | 93.269  | 93.019  |  |
| 2.500                  | 94.177  | 93.927  | 93.677  |  |
| 2.625                  | 94.778  | 94.528  | 94.278  |  |
| 2.750                  | 96.076  | 95.826  | 95.576  |  |
| 2.875                  | 96.629  | 96.379  | 96.129  |  |
| 2.990                  | 97.095  | 96.845  | 96.595  |  |
| 3.000                  | 97.145  | 96.895  | 96.645  |  |
| 3.125                  | 97.700  | 97.450  | 97.200  |  |
| 3.250                  | 98.335  | 98.085  | 97.835  |  |
| 3.375                  | 98.948  | 98.698  | 98.448  |  |
| 3.500                  | 99.546  | 99.296  | 99.046  |  |
| 3.625                  | 100.084 | 99.834  | 99.584  |  |
| 3.750                  | 100.594 | 100.344 | 100.094 |  |
| 3.875                  | 101.089 | 100.839 | 100.589 |  |
| 3.990                  | 101.217 | 100.967 | 100.717 |  |
| 4.000                  | 101.267 | 101.017 | 100.767 |  |
| 4.125                  | 101.779 | 101.529 | 101.279 |  |
| 4.250                  | 102.256 | 102.006 | 101.756 |  |

### Adjustments

| Multi Unit       |          |                |                |                |                |                |          |
|------------------|----------|----------------|----------------|----------------|----------------|----------------|----------|
| LTV →<br>Units ↓ | ≤ 60.00% | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% | 85.01 - 90.01% | > 90.00% |
| 2-Unit           | -1.000   | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000   |
| 3-4 Unit         | -1.000   | -1.000         | -1.000         | -1.000         | -1.500         | -2.000         | -2.000   |

| Feature Adjustments        |           |          |        |
|----------------------------|-----------|----------|--------|
| LTV                        | ≤ 75%     | >75%-80% | > 80%  |
| Investment Property        | -2.125    | -3.375   | -4.125 |
| LTV                        | All       |          |        |
| Manufactured Home          | -1.000    |          |        |
| LTV                        | > 75.000% |          |        |
| Condominium > 15 year term | -0.750    |          |        |

| All Loan Type Adjustments          |                         |
|------------------------------------|-------------------------|
| Adjusters                          | All Terms               |
| NY                                 | -0.250                  |
| AZ, CA, FL, GA, LA, MA, NJ, NV, UT | 0.000                   |
| Escrow Waiver                      | 0.000                   |
| \$0 - \$49,999                     | -2.500                  |
| \$50,000 - \$85,000                | -1.375                  |
| \$85,001 - \$125,000               | -0.500                  |
| \$125,001 - \$175,000              | -0.375                  |
| \$175,001 - \$275,000              | 0.000                   |
| \$275,001 - Up to Super Conforming | 0.125                   |
| Super Conforming                   | -1.500                  |
| TX Equity Section 50(a)(6)         |                         |
| All Terms & LTVs                   | -1.000                  |
| Extension Fee                      | -0.018 per calendar day |

| UW Fee Buy Out Option*             | Standard |
|------------------------------------|----------|
| \$0 - \$49,999                     | -1.500   |
| \$50,000 - \$85,000                | -1.000   |
| \$85,001 - \$125,000               | -0.750   |
| \$125,001 - \$175,000              | -0.500   |
| \$175,001 - \$275,000              | -0.300   |
| \$275,001 - Up to Super Conforming | -0.200   |
| Super Conforming                   | -0.150   |

| Mortgages with Subordinate Financing |            |                        |                    |
|--------------------------------------|------------|------------------------|--------------------|
| LTV Range                            | CLTV Range | Non Interest-Only LLPA |                    |
|                                      |            | Credit Score < 720     | Credit Score ≥ 720 |
| All                                  | All        | -0.500                 | -0.500             |

| Super Conforming Mortgage   |          |                |          |
|-----------------------------|----------|----------------|----------|
| LTV                         | ≤ 75.00% | 75.01 - 80.00% | > 80.00% |
| Purchase & No Cash-Out Refi | -0.250   | -0.250         | -0.250   |

| Applicable for all mortgages with greater than 15 year terms |          |                |                |                |                |                |                |                |
|--------------------------------------------------------------|----------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| LTV →<br>FICO ↓                                              | ≤ 60.00% | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% | 85.01 - 90.00% | 90.01 - 95.00% | 95.01 - 97.00% |
| ≥ 740                                                        | 0.000    | -0.250         | -0.250         | -0.500         | -0.250         | -0.250         | -0.250         | -0.750         |
| 720 - 739                                                    | 0.000    | -0.250         | -0.500         | -0.750         | -0.500         | -0.500         | -0.500         | -1.000         |
| 700 - 719                                                    | 0.000    | -0.500         | -1.000         | -1.250         | -1.000         | -1.000         | -1.000         | -1.500         |
| 680 - 699                                                    | 0.000    | -0.500         | -1.250         | -1.750         | -1.500         | -1.250         | -1.250         | -1.500         |
| 660 - 679                                                    | 0.000    | -1.000         | -2.250         | -2.750         | -2.750         | -2.250         | -2.250         | -2.250         |
| 640 - 659                                                    | -0.500   | -1.250         | -2.750         | -3.000         | -3.250         | -2.750         | -2.750         | -2.750         |
| 620 - 639                                                    | -0.500   | -1.500         | -3.000         | -3.000         | -3.250         | -3.250         | -3.250         | -3.500         |
| < 620 *                                                      | -0.500   | -1.500         | -3.000         | -3.000         | -3.250         | -3.250         | -3.250         | -3.750         |

\* A minimum required credit score of 620 applies to all mortgage loans delivered to AFR in accordance with the Selling Guide

| HP & HPA LLPA Cap                                                                          |            |               |     |
|--------------------------------------------------------------------------------------------|------------|---------------|-----|
| Product                                                                                    | LTV Ratios | Credit Scores | Cap |
| All Eligible Product                                                                       | >80%       | ≥680          | 0   |
|                                                                                            | <680       |               | 1.5 |
|                                                                                            | ≤80%       | All           | 1.5 |
| Excluded from Cap: State, Loan Size, UW Fee Buy Out Option, Super Conforming "1.500", LPMI |            |               |     |

### Lender Paid MI Adjustments (cumulative with above adjustments)

| LPMI Adjust "All Properties but Manufactured and Multi Unit"                        |          |                |                |                | LPMI Adjust "Manufactured and Multi Unit" |          |                |                |                | Additional LPMI Premium Adjustments |        |           |           |           |           |  |
|-------------------------------------------------------------------------------------|----------|----------------|----------------|----------------|-------------------------------------------|----------|----------------|----------------|----------------|-------------------------------------|--------|-----------|-----------|-----------|-----------|--|
| LTV →<br>FICO ↓                                                                     | ≤ 85.00% | 85.01 - 90.00% | 90.01 - 95.00% | 95.01 - 97.00% | LTV →<br>FICO ↓                           | ≤ 85.00% | 85.01 - 90.00% | 90.01 - 95.00% | 95.01 - 97.00% | Product Feature                     | FICO   |           |           |           |           |  |
|                                                                                     |          |                |                |                |                                           |          |                |                |                |                                     | ≥ 760  | 740 - 759 | 720 - 739 | 700 - 719 | 680 - 699 |  |
| ≥ 760                                                                               | -0.950   | -1.750         | -2.000         | -2.490         | ≥ 760                                     | -0.670   | -1.010         | -1.820         | -2.310         | Rate/Term Refi                      | -0.150 | -0.240    | -0.300    | -0.530    | -0.540    |  |
| 740 - 759                                                                           | -1.060   | -2.500         | -2.810         | -3.130         | 740 - 759                                 | -0.700   | -1.320         | -2.630         | -2.950         | Cash-Out Refi                       | -0.540 | -0.600    | -0.700    | -1.000    | -1.000    |  |
| 720 - 739                                                                           | -1.250   | -3.060         | -3.500         | -3.940         | 720 - 739                                 | -0.870   | -1.630         | -3.320         | -3.760         | Second Home                         | -0.360 | -0.390    | -0.490    | -0.700    | -0.700    |  |
| 700 - 719                                                                           | -1.440   | -3.690         | -4.130         | -4.630         | 700 - 719                                 | -0.910   | -1.850         | -3.850         | -4.350         | Manufactured Home                   | -0.540 | -0.600    | -0.700    | -1.000    | -1.050    |  |
| 680 - 699                                                                           | -1.690   | -4.500         | -5.130         | -5.750         | 680 - 699                                 | -0.910   | -2.220         | -4.850         | -5.470         | Loan Amount > \$424,100*            | -0.600 | -0.660    | -0.880    | -1.400    | -1.400    |  |
|                                                                                     |          |                |                |                |                                           |          |                |                |                | Employee Relocation                 | 0.100  | 0.100     | 0.140     | 0.250     | 0.250     |  |
|                                                                                     |          |                |                |                |                                           |          |                |                |                | Investment Property                 | -1.190 | -1.190    | -1.330    | -1.750    | -1.750    |  |
| *The Loan Amount adjustment does not apply in AK with loan amt \$424.1K - \$636.15K |          |                |                |                |                                           |          |                |                |                |                                     |        |           |           |           |           |  |

\*The Loan Amount adjustment does not apply in AK with loan amt \$424.1K - \$636.15K

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FHA ID# - 1358600006

[Full Lock Desk Policy Can Be Found Here](#)

[AFR Guidelines](#)

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