



AFR Wholesale's Website

AFR Rate Sheet Archive

Lock Desk e-mail:

LockDesk@afrrwholesale.com

Lock Desk Phone:

1-877-588-2706

Lock Desk Hours:

10:00 am ET - 7:00 pm ET

30 Day Lock Exp.: 2/20/2015

45 Day Lock Exp.: 3/9/2015

60 Day Lock Exp.: 3/23/2015

W. Rate Sheet Dated: 1/21/2015

prices are subject to change without notice

Release Time: 10:00 AM ET

## STANDARD GOVERNMENT PRODUCT

30/25 Year Government  
Standard Product

| Rate  | 30 Day  | 45 Day  | 60 Day  |
|-------|---------|---------|---------|
| 3.375 | 101.696 | 101.446 | 101.196 |
| 3.500 | 102.446 | 102.196 | 101.946 |
| 3.625 | 102.546 | 102.296 | 102.046 |
| 3.750 | 103.577 | 103.327 | 103.077 |
| 3.875 | 104.077 | 103.827 | 103.577 |
| 4.000 | 104.777 | 104.527 | 104.277 |
| 4.125 | 104.877 | 104.627 | 104.377 |
| 4.250 | 104.727 | 104.477 | 104.227 |
| 4.375 | 105.012 | 104.762 | 104.512 |
| 4.500 | 105.577 | 105.327 | 105.077 |
| 4.625 | 105.677 | 105.427 | 105.177 |
| 4.750 | 106.218 | 105.968 | 105.718 |
| 4.875 | 106.618 | 106.368 | 106.118 |
| 5.000 | 107.218 | 106.968 | 106.718 |
| 5.125 | 107.318 | 107.068 | 106.818 |
| 5.250 | 107.014 | 106.764 | 106.514 |
| 5.375 | 106.502 | 106.252 | 106.002 |
| 5.500 | 107.002 | 106.752 | 106.502 |
| 5.625 | 107.202 | 106.952 | 106.702 |

20 Year Government  
Standard Product

| Rate  | 30 Day  | 45 Day  | 60 Day  |
|-------|---------|---------|---------|
| 3.375 | 101.446 | 101.196 | 100.946 |
| 3.500 | 102.196 | 101.946 | 101.696 |
| 3.625 | 102.296 | 102.046 | 101.796 |
| 3.750 | 103.327 | 103.077 | 102.827 |
| 3.875 | 103.827 | 103.577 | 103.327 |
| 4.000 | 104.527 | 104.277 | 104.027 |
| 4.125 | 104.627 | 104.377 | 104.127 |
| 4.250 | 104.477 | 104.227 | 103.977 |
| 4.375 | 104.762 | 104.512 | 104.262 |
| 4.500 | 105.327 | 105.077 | 104.827 |
| 4.625 | 105.427 | 105.177 | 104.927 |
| 4.750 | 106.118 | 105.868 | 105.618 |
| 4.875 | 106.518 | 106.268 | 106.018 |
| 5.000 | 107.118 | 106.868 | 106.618 |
| 5.125 | 107.218 | 106.968 | 106.718 |
| 5.250 | 106.914 | 106.664 | 106.414 |
| 5.375 | 106.402 | 106.152 | 105.902 |
| 5.500 | 106.902 | 106.652 | 106.402 |
| 5.625 | 107.102 | 106.852 | 106.602 |

15/10 Year Government  
Standard Product

| Rate  | 30 Day  | 45 Day  | 60 Day  |
|-------|---------|---------|---------|
| 2.750 | 101.634 | 101.384 | 101.134 |
| 2.875 | 101.934 | 101.684 | 101.434 |
| 3.000 | 102.184 | 101.934 | 101.684 |
| 3.125 | 102.334 | 102.084 | 101.834 |
| 3.250 | 103.552 | 103.302 | 103.052 |
| 3.375 | 103.852 | 103.602 | 103.352 |
| 3.500 | 104.102 | 103.852 | 103.602 |
| 3.625 | 104.252 | 104.002 | 103.752 |
| 3.750 | 104.415 | 104.165 | 103.915 |
| 3.875 | 104.715 | 104.465 | 104.215 |
| 4.000 | 104.965 | 104.715 | 104.465 |
| 4.125 | 105.115 | 104.865 | 104.615 |
| 4.250 | N/A     | N/A     | N/A     |
| 4.375 | N/A     | N/A     | N/A     |
| 4.500 | N/A     | N/A     | N/A     |
| 4.625 | N/A     | N/A     | N/A     |
| 4.750 | N/A     | N/A     | N/A     |

## 5/1 Arm Government "Caps 1/1/5"

## Standard Product

| Rate  | 30 Day  | 45 Day  | 60 Day  |
|-------|---------|---------|---------|
| 2.875 | 98.553  | 98.303  | 98.053  |
| 3.000 | 98.803  | 98.553  | 98.303  |
| 3.125 | 98.903  | 98.653  | 98.403  |
| 3.250 | 100.678 | 100.428 | 100.178 |
| 3.375 | 100.928 | 100.678 | 100.428 |

Margin = 2.250 Index = 0.180

## Buyer's Bonus

Government Purchase Transactions 0.250

Buyer's Bonus excludes all Specialty Government products.

## SPECIALTY GOVERNMENT PRODUCT - Manufactured Homes, all 203K, 203(h), VA IRRRL, OTC

30/25 Year Government  
Specialty Product

| Rate  | 30 Day  | 45 Day  | 60 Day  |
|-------|---------|---------|---------|
| 3.375 | 100.996 | 100.746 | 100.496 |
| 3.500 | 101.746 | 101.496 | 101.246 |
| 3.625 | 101.846 | 101.596 | 101.346 |
| 3.750 | 102.877 | 102.627 | 102.377 |
| 3.875 | 103.377 | 103.127 | 102.877 |
| 4.000 | 104.077 | 103.827 | 103.577 |
| 4.125 | 104.177 | 103.927 | 103.677 |
| 4.250 | 104.027 | 103.777 | 103.527 |
| 4.375 | 104.312 | 104.062 | 103.812 |
| 4.500 | 104.877 | 104.627 | 104.377 |
| 4.625 | 104.977 | 104.727 | 104.477 |
| 4.750 | 105.518 | 105.268 | 105.018 |
| 4.875 | 105.918 | 105.668 | 105.418 |
| 5.000 | 106.518 | 106.268 | 106.018 |
| 5.125 | 106.618 | 106.368 | 106.118 |
| 5.250 | 106.314 | 106.064 | 105.814 |
| 5.375 | 105.802 | 105.552 | 105.302 |
| 5.500 | 106.302 | 106.052 | 105.802 |
| 5.625 | 106.502 | 106.252 | 106.002 |

15/10 Year Government  
Specialty Product

| Rate  | 30 Day  | 45 Day  | 60 Day  |
|-------|---------|---------|---------|
| 2.750 | 101.034 | 100.784 | 100.534 |
| 2.875 | 101.334 | 101.084 | 100.834 |
| 3.000 | 101.584 | 101.334 | 101.084 |
| 3.125 | 101.734 | 101.484 | 101.234 |
| 3.250 | 102.952 | 102.702 | 102.452 |
| 3.375 | 103.252 | 103.002 | 102.752 |
| 3.500 | 103.502 | 103.252 | 103.002 |
| 3.625 | 103.652 | 103.402 | 103.152 |
| 3.750 | 103.815 | 103.565 | 103.315 |
| 3.875 | 104.115 | 103.865 | 103.615 |
| 4.000 | 104.365 | 104.115 | 103.865 |
| 4.125 | 104.515 | 104.265 | 104.015 |
| 4.250 | N/A     | N/A     | N/A     |
| 4.375 | N/A     | N/A     | N/A     |
| 4.500 | N/A     | N/A     | N/A     |
| 4.625 | N/A     | N/A     | N/A     |
| 4.750 | N/A     | N/A     | N/A     |

20 Year Government  
Specialty Product

| Rate  | 30 Day  | 45 Day  | 60 Day  |
|-------|---------|---------|---------|
| 3.375 | 100.896 | 100.646 | 100.396 |
| 3.500 | 101.646 | 101.396 | 101.146 |
| 3.625 | 101.746 | 101.496 | 101.246 |
| 3.750 | 102.777 | 102.527 | 102.277 |
| 3.875 | 103.277 | 103.027 | 102.777 |
| 4.000 | 103.977 | 103.727 | 103.477 |
| 4.125 | 104.077 | 103.827 | 103.577 |
| 4.250 | 103.927 | 103.677 | 103.427 |
| 4.375 | 104.212 | 103.962 | 103.712 |
| 4.500 | 104.777 | 104.527 | 104.277 |
| 4.625 | 104.877 | 104.627 | 104.377 |
| 4.750 | 105.418 | 105.168 | 104.918 |
| 4.875 | 105.818 | 105.568 | 105.318 |
| 5.000 | 106.418 | 106.168 | 105.918 |
| 5.125 | 106.518 | 106.268 | 106.018 |
| 5.250 | 106.214 | 105.964 | 105.714 |
| 5.375 | 105.702 | 105.452 | 105.202 |
| 5.500 | 106.202 | 105.952 | 105.702 |
| 5.625 | 106.402 | 106.152 | 105.902 |

## 5/1 Arm Government "Caps 1/1/5"

## Specialty Product

| Rate  | 30 Day  | 45 Day | 60 Day |
|-------|---------|--------|--------|
| 2.875 | 97.663  | 97.413 | 97.163 |
| 3.000 | 97.913  | 97.663 | 97.413 |
| 3.125 | 98.013  | 97.763 | 97.513 |
| 3.250 | 99.788  | 99.538 | 99.288 |
| 3.375 | 100.038 | 99.788 | 99.538 |

Margin = 2.250 Index = 0.180

## 30 Year One Time Close "OTC"

## Specialty Product

| Rate  | 30 Day  | 45 Day  | 60 Day  |
|-------|---------|---------|---------|
| 3.000 | N/A     | N/A     | N/A     |
| 3.500 | 99.571  | 99.321  | 99.071  |
| 4.000 | 101.902 | 101.652 | 101.402 |
| 4.500 | 102.702 | 102.452 | 102.202 |
| 5.000 | 104.343 | 104.093 | 103.843 |

## 15 Year One Time Close "OTC"

## Specialty Product

| Rate  | 30 Day  | 45 Day  | 60 Day  |
|-------|---------|---------|---------|
| 3.000 | 99.950  | 99.700  | 99.450  |
| 3.500 | 101.868 | 101.618 | 101.368 |
| 4.000 | 102.731 | 102.481 | 102.231 |
| 4.500 | 1.634   | 1.884   | 2.134   |
| 5.000 | N/A     | N/A     | N/A     |

| Specialty Adj. | Manufactured Homes "OTC exempt"              | -1.000 |
|----------------|----------------------------------------------|--------|
|                | Full 203K / 203K(s) / 203(h) / Repair Escrow | -0.500 |
|                | VA IRRRL ≤ 125.00 LTV                        | 0.000  |
|                | VA IRRRL > 125.00 LTV or No AVM              | -0.750 |

## GOVERNMENT ADJUSTMENTS - Applies to Standard and Specialty Government Programs

| Adjusters                 | All Terms | Adjusters                      | All Terms |
|---------------------------|-----------|--------------------------------|-----------|
| FICO 640 - 659            | -0.500    | NY                             | -0.250    |
| FICO 620 - 639            | -0.750    | AZ, CA, FL, LA, MA, NJ, NV, UT | -0.150    |
| FICO 600 - 619            | -1.500    | Non Owner Occupancy            | -2.000    |
| Base Loan Amount Adjuster |           |                                |           |
| \$0 - \$74,999            |           | -2.000                         |           |
| \$75,000 - \$124,999      |           | -0.750                         |           |
| \$125,000 - \$199,999     |           | -0.375                         |           |
| High Balance              |           | -2.500                         |           |
| VA Jumbo                  |           | -2.500                         |           |
| Extension Options:        |           | -0.018 per calendar day        |           |
| Max USDA - GRH Rate Today | 1/21/2015 | 4.000%                         |           |

## American Financial Resources, Inc. - Announcements

15 Day Locks are now Available for Broker Loans in an **Approved** status. To Price it out, you will need to improve the 30 day price by 15 bps. Lock Requests must be submitted using AFR's Manual Lock Request Form!

## Lock Desk Policy

The initial expiration date of the lock will be disclosed on the lock confirmation. Locks may only be extended up to 30 days past its initial lock period. Locks received after cut off (7pm ET) will be rejected. Locks accepted on loans in "Registered, Submitted, U/W-Received & U/W-Approved" status only. Locks must be e-mailed/faxed directly to the lock desk or sent through DataTrac Web. Lock requests submitted to a client's AE or AM only will not be processed.

Flood Certification = \$10.00

FHA ID# - 1358600006

Full Lock Desk Policy Can Be Found Here

AFR Guidelines

For use by mortgage professionals only and should not be distributed to borrowers.



W. Rate Sheet Dated: 1/21/2015

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Release Time: 10:00 AM ET

| DURP 30/25 Year |            |         |         |            |         |         |  |
|-----------------|------------|---------|---------|------------|---------|---------|--|
| Rate            | ≤ 105% LTV |         |         | > 105% LTV |         |         |  |
|                 | 30 Day     | 45 Day  | 60 Day  | 30 Day     | 45 Day  | 60 Day  |  |
| 2.750           | 92.811     | 92.561  | 92.311  | N/A        | N/A     | N/A     |  |
| 2.875           | 94.205     | 93.955  | 93.705  | N/A        | N/A     | N/A     |  |
| 3.000           | 95.599     | 95.349  | 95.099  | N/A        | N/A     | N/A     |  |
| 3.125           | 96.993     | 96.743  | 96.493  | 93.836     | 93.586  | 93.336  |  |
| 3.250           | 98.138     | 97.888  | 97.638  | 95.161     | 94.911  | 94.661  |  |
| 3.375           | 98.795     | 98.545  | 98.295  | 96.114     | 95.864  | 95.614  |  |
| 3.500           | 99.582     | 99.332  | 99.082  | 97.198     | 96.948  | 96.698  |  |
| 3.625           | 100.499    | 100.249 | 99.999  | 98.412     | 98.162  | 97.912  |  |
| 3.750           | 101.360    | 101.110 | 100.860 | 99.551     | 99.301  | 99.051  |  |
| 3.875           | 101.925    | 101.675 | 101.425 | 100.349    | 100.099 | 99.849  |  |
| 4.000           | 102.513    | 102.263 | 102.013 | 101.172    | 100.922 | 100.672 |  |
| 4.125           | 103.125    | 102.875 | 102.625 | 102.019    | 101.769 | 101.519 |  |
| 4.250           | 103.686    | 103.436 | 103.186 | 102.809    | 102.559 | 102.309 |  |
| 4.375           | 104.104    | 103.854 | 103.604 | 103.445    | 103.195 | 102.945 |  |
| 4.500           | 104.521    | 104.271 | 104.021 | 104.081    | 103.831 | 103.581 |  |
| 4.625           | 104.939    | 104.689 | 104.439 | 104.717    | 104.467 | 104.217 |  |
| 4.750           | 105.357    | 105.107 | 104.857 | N/A        | N/A     | N/A     |  |
| 4.875           | 105.776    | 105.526 | 105.276 | N/A        | N/A     | N/A     |  |

| DURP 20 Year |            |         |         |            |         |         |  |
|--------------|------------|---------|---------|------------|---------|---------|--|
| Rate         | ≤ 105% LTV |         |         | > 105% LTV |         |         |  |
|              | 30 Day     | 45 Day  | 60 Day  | 30 Day     | 45 Day  | 60 Day  |  |
| 2.750        | 92.276     | 92.026  | 91.776  | N/A        | N/A     | N/A     |  |
| 2.875        | 93.592     | 93.342  | 93.092  | 93.520     | 93.270  | 93.020  |  |
| 3.000        | 94.908     | 94.658  | 94.408  | 94.914     | 94.664  | 94.414  |  |
| 3.125        | 96.224     | 95.974  | 95.724  | 96.308     | 96.058  | 95.808  |  |
| 3.250        | 97.373     | 97.123  | 96.873  | 97.463     | 97.213  | 96.963  |  |
| 3.375        | 98.168     | 97.918  | 97.668  | 98.151     | 97.901  | 97.651  |  |
| 3.500        | 98.962     | 98.712  | 98.462  | 98.969     | 98.719  | 98.469  |  |
| 3.625        | 99.757     | 99.507  | 99.257  | 99.917     | 99.667  | 99.417  |  |
| 3.750        | 100.452    | 100.202 | 99.952  | 100.785    | 100.535 | 100.285 |  |
| 3.875        | 100.935    | 100.685 | 100.435 | 101.303    | 101.053 | 100.803 |  |
| 4.000        | 101.418    | 101.168 | 100.918 | 101.845    | 101.595 | 101.345 |  |
| 4.125        | 101.902    | 101.652 | 101.402 | 102.410    | 102.160 | 101.910 |  |
| 4.250        | 102.359    | 102.109 | 101.859 | 102.954    | 102.704 | 102.454 |  |
| 4.375        | 102.761    | 102.511 | 102.261 | 103.418    | 103.168 | 102.918 |  |
| 4.500        | 103.162    | 102.912 | 102.662 | 103.882    | 103.632 | 103.382 |  |
| 4.625        | 103.564    | 103.314 | 103.064 | 104.347    | 104.097 | 103.847 |  |
| 4.750        | 103.962    | 103.712 | 103.462 | 104.737    | 104.487 | 104.237 |  |
| 4.875        | N/A        | N/A     | N/A     | 104.969    | 104.719 | 104.469 |  |

| DURP 15 Year |            |         |         |            |         |         |  |
|--------------|------------|---------|---------|------------|---------|---------|--|
| Rate         | ≤ 105% LTV |         |         | > 105% LTV |         |         |  |
|              | 30 Day     | 45 Day  | 60 Day  | 30 Day     | 45 Day  | 60 Day  |  |
| 2.375        | 96.459     | 96.209  | 95.959  | 92.658     | 92.408  | 92.158  |  |
| 2.500        | 97.916     | 97.666  | 97.416  | 94.193     | 93.943  | 93.693  |  |
| 2.625        | 98.851     | 98.601  | 98.351  | 95.312     | 95.062  | 94.812  |  |
| 2.750        | 99.373     | 99.123  | 98.873  | 96.116     | 95.866  | 95.616  |  |
| 2.875        | 100.025    | 99.775  | 99.525  | 97.049     | 96.799  | 96.549  |  |
| 3.000        | 100.806    | 100.556 | 100.306 | 98.112     | 97.862  | 97.612  |  |
| 3.125        | 101.405    | 101.155 | 100.905 | 98.942     | 98.692  | 98.442  |  |
| 3.250        | 101.804    | 101.554 | 101.304 | 99.529     | 99.279  | 99.029  |  |
| 3.375        | 102.259    | 102.009 | 101.759 | 100.171    | 99.921  | 99.671  |  |
| 3.500        | 102.767    | 102.517 | 102.267 | 100.867    | 100.617 | 100.367 |  |
| 3.625        | 103.178    | 102.928 | 102.678 | 101.417    | 101.167 | 100.917 |  |
| 3.750        | 103.476    | 103.226 | 102.976 | 101.808    | 101.558 | 101.308 |  |
| 3.875        | 103.773    | 103.523 | 103.273 | 102.199    | 101.949 | 101.699 |  |
| 4.000        | 104.070    | 103.820 | 103.570 | 102.590    | 102.340 | 102.090 |  |
| 4.125        | 104.217    | 103.967 | 103.717 | 102.807    | 102.557 | 102.307 |  |
| 4.250        | 104.226    | 103.976 | 103.726 | 102.863    | 102.613 | 102.363 |  |
| 4.375        | 104.235    | 103.985 | 103.735 | 102.918    | 102.668 | 102.418 |  |
| 4.500        | 104.244    | 103.994 | 103.744 | 102.974    | 102.724 | 102.474 |  |

| DURP 10 Year |            |         |         |            |         |         |  |
|--------------|------------|---------|---------|------------|---------|---------|--|
| Rate         | ≤ 105% LTV |         |         | > 105% LTV |         |         |  |
|              | 30 Day     | 45 Day  | 60 Day  | 30 Day     | 45 Day  | 60 Day  |  |
| 2.500        | 97.098     | 96.848  | 96.598  | 93.993     | 93.743  | 93.493  |  |
| 2.625        | 98.043     | 97.793  | 97.543  | 95.112     | 94.862  | 94.612  |  |
| 2.750        | 98.645     | 98.395  | 98.145  | 95.916     | 95.666  | 95.416  |  |
| 2.875        | 99.248     | 98.998  | 98.748  | 96.849     | 96.599  | 96.349  |  |
| 3.000        | 99.850     | 99.600  | 99.350  | 97.912     | 97.662  | 97.412  |  |
| 3.125        | 100.350    | 100.100 | 99.850  | 98.742     | 98.492  | 98.242  |  |
| 3.250        | 100.756    | 100.506 | 100.256 | 99.329     | 99.079  | 98.829  |  |
| 3.375        | 101.163    | 100.913 | 100.663 | 99.971     | 99.721  | 99.471  |  |
| 3.500        | 101.569    | 101.319 | 101.069 | 100.667    | 100.417 | 100.167 |  |
| 3.625        | 101.918    | 101.668 | 101.418 | 101.217    | 100.967 | 100.717 |  |
| 3.750        | 102.216    | 101.966 | 101.716 | 101.608    | 101.358 | 101.108 |  |
| 3.875        | 102.513    | 102.263 | 102.013 | 101.999    | 101.749 | 101.499 |  |
| 4.000        | 102.810    | 102.560 | 102.310 | 102.390    | 102.140 | 101.890 |  |
| 4.125        | 102.957    | 102.707 | 102.457 | 102.607    | 102.357 | 102.107 |  |
| 4.250        | 102.966    | 102.716 | 102.466 | 102.663    | 102.413 | 102.163 |  |
| 4.375        | 102.975    | 102.725 | 102.475 | 102.718    | 102.468 | 102.218 |  |
| 4.500        | 102.984    | 102.734 | 102.484 | 102.774    | 102.524 | 102.274 |  |
| 4.625        | 102.993    | 102.743 | 102.493 | N/A        | N/A     | N/A     |  |

| Applicable for all mortgage with greater than 15 year terms |          |                |                |                |                |                |                |                |                 |        |
|-------------------------------------------------------------|----------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|-----------------|--------|
| LTV →                                                       | ≤ 60.00% | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% | 85.01 - 90.00% | 90.01 - 95.00% | 95.01 - 97.00% | 97.01 - 105.00% | > 105% |
| FICO ↓                                                      |          |                |                |                |                |                |                |                |                 |        |
| ≥ 740                                                       | 0.250    | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000           | 0.000  |
| 720 - 739                                                   | 0.250    | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000           | 0.000  |
| 700 - 719                                                   | 0.250    | -0.500         | -0.500         | -0.500         | -0.500         | -0.500         | -0.500         | -0.500         | -0.500          | -0.500 |
| 680 - 699                                                   | 0.000    | -0.500         | -0.750         | -0.750         | -0.750         | -0.750         | -0.750         | -0.500         | -0.500          | -0.500 |
| 660 - 679                                                   | 0.000    | -1.000         | -1.500         | -1.750         | -1.750         | -1.750         | -1.250         | -1.250         | -1.250          | -1.250 |
| 640 - 659                                                   | -0.500   | -1.250         | -2.000         | -2.250         | -2.250         | -2.250         | -1.750         | -1.750         | -1.750          | -1.750 |
| 620 - 639                                                   | -0.500   | -1.500         | -2.500         | -2.750         | -2.750         | -2.750         | -2.500         | -2.500         | -2.500          | -2.500 |
| < 620 *                                                     | -0.500   | -1.500         | -3.000         | -3.000         | -3.000         | -3.000         | -3.000         | -3.000         | -3.000          | -3.000 |

\* A minimum required credit score of 580 applies to all mortgage loans delivered to AFR in accordance with the Selling Guide

| DU Refi Plus Adjusters             |                         |             |
|------------------------------------|-------------------------|-------------|
| Adjusters                          | 30/25 yr                | 20/15/10 yr |
| DURP with MI                       | 0.000                   | 0.000       |
| High Balance                       | -2.500                  | -2.500      |
| Manufactured                       | -1.000                  | -1.000      |
| NY                                 | -0.250                  | -0.250      |
| AZ, CA, FL, GA, LA, MA, NJ, NV, UT | -0.150                  | -0.150      |
| Extension Options                  | -0.018 per calendar day |             |

| Product Feature          | LTV Range |                |                |                |                |                |                |                |                 |        |
|--------------------------|-----------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|-----------------|--------|
|                          | ≤ 60.00%  | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% | 85.01 - 90.00% | 90.01 - 95.00% | 95.01 - 97.00% | 97.01 - 105.00% | > 105% |
| Investment Property      | -1.750    | -1.750         | -1.750         | -3.000         | -3.750         | -3.750         | -3.750         | -3.750         | -3.750          | -3.750 |
| High-LTV                 |           |                |                |                |                |                |                |                |                 |        |
| 30/25 year               | 0.000     | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | -0.500         | -1.000          | -1.000 |
| 20/15/10 year            | 0.000     | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | -0.500         | -1.000          | -1.000 |
| Multiple-Unit Properties |           |                |                |                |                |                |                |                |                 |        |
| 2-Unit Property          | -1.000    | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000          | -1.000 |
| 3-4 Unit Property        | -1.000    | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000          | -1.000 |
| Condominium              | 0.000     | 0.000          | 0.000          | -0.750         | -0.750         | -0.750         | -0.750         | -0.750         | -0.750          | -0.750 |

| Refi Plus Mortgages with Subordinate Financing * |                |                        |                    |
|--------------------------------------------------|----------------|------------------------|--------------------|
| LTV Range                                        | CLTV Range     | Non Interest-Only LLPA |                    |
|                                                  |                | Credit Score < 720     | Credit Score ≥ 720 |
| 65.01 - 75.00%                                   | 90.01 - 95.00% | -0.500                 | -0.250             |
| 75.01 - 95.00%                                   | 90.01 - 95.00% | -0.500                 | -0.250             |
| 75.01 - 90.00%                                   | 76.01 - 90.00% | -0.250                 | 0.000              |
| Any                                              | >95.00%        | -1.500                 | -1.500             |

\* If the subordinate financing is a Community Seconds® loan, these LLPAs do not apply and the lender must use SFC 118.

| Loan Level Price Adjuster Caps  |          |             |
|---------------------------------|----------|-------------|
| LLPA Cap                        | 30/25 yr | 20/15/10 yr |
| Owner Occupied LTV ≥80%         | 0.750    | 0.000       |
| Owner Occupied LTV <80%         | 2.000    | 2.000       |
| Investment & 2nd Home LTV ≤105% | 2.000    | 2.000       |
| Investment & 2nd Home LTV >105% | 2.000    | 1.500       |

#### Lock Desk Policy

The initial expiration date of the lock will be disclosed on the lock confirmation. Locks may only be extended up to 30 days past its initial lock period. Locks received after cut off (7pm ET) will be rejected. Locks accepted on loans in "Registered, Submitted, U/W-Received & U/W-Approved" status only. Locks must be e-mailed/faxed directly to the lock desk or sent through DataTrac Web. Lock requests submitted to a client's AE or AM only will not be processed.

Flood Certification = \$10.00

FHA ID# - 1358600006

Full Lock Desk Policy Can Be Found Here

AFR Guidelines

For use by mortgage professionals only and should not be distributed to borrowers.



W. Rate Sheet Dated: 1/21/2015

prices are subject to change without notice  
Release Time: 10:00 AM ET

| 30/25 Year FNMA |         |         |         |  |
|-----------------|---------|---------|---------|--|
| Rate            | 30 day  | 45 day  | 60 day  |  |
| 2.750           | 93.961  | 93.711  | 93.686  |  |
| 2.875           | 95.355  | 95.105  | 95.080  |  |
| 2.990           | 96.699  | 96.449  | 96.424  |  |
| 3.000           | 96.749  | 96.499  | 96.474  |  |
| 3.125           | 98.143  | 97.893  | 97.868  |  |
| 3.250           | 99.288  | 99.038  | 99.013  |  |
| 3.375           | 99.945  | 99.695  | 99.670  |  |
| 3.500           | 100.732 | 100.482 | 100.457 |  |
| 3.625           | 101.649 | 101.399 | 101.374 |  |
| 3.750           | 102.510 | 102.260 | 102.235 |  |
| 3.875           | 103.075 | 102.825 | 102.800 |  |
| 3.990           | 103.613 | 103.363 | 103.338 |  |
| 4.000           | 103.663 | 103.413 | 103.388 |  |
| 4.125           | 104.275 | 104.025 | 104.000 |  |
| 4.250           | 104.836 | 104.586 | 104.561 |  |
| 4.375           | 105.254 | 105.004 | 104.979 |  |
| 4.500           | 105.671 | 105.421 | 105.396 |  |
| 4.625           | 106.089 | 105.839 | 105.814 |  |
| 4.750           | 106.507 | 106.257 | 106.232 |  |
| 4.875           | 106.926 | 106.676 | 106.651 |  |

| 20 Year FNMA |         |         |         |  |
|--------------|---------|---------|---------|--|
| Rate         | 30 day  | 45 day  | 60 day  |  |
| 2.625        | N/A     | N/A     | N/A     |  |
| 2.750        | 94.286  | 94.036  | 93.786  |  |
| 2.875        | 95.602  | 95.352  | 95.102  |  |
| 2.990        | 96.868  | 96.618  | 96.368  |  |
| 3.000        | 96.918  | 96.668  | 96.418  |  |
| 3.125        | 98.234  | 97.984  | 97.734  |  |
| 3.250        | 99.383  | 99.133  | 98.883  |  |
| 3.375        | 100.178 | 99.928  | 99.678  |  |
| 3.500        | 100.972 | 100.722 | 100.472 |  |
| 3.625        | 101.767 | 101.517 | 101.267 |  |
| 3.750        | 102.462 | 102.212 | 101.962 |  |
| 3.875        | 102.945 | 102.695 | 102.445 |  |
| 3.990        | 103.378 | 103.128 | 102.878 |  |
| 4.000        | 103.428 | 103.178 | 102.928 |  |
| 4.125        | 103.912 | 103.662 | 103.412 |  |
| 4.250        | 104.369 | 104.119 | 103.869 |  |
| 4.375        | 104.771 | 104.521 | 104.271 |  |
| 4.500        | 105.172 | 104.922 | 104.672 |  |
| 4.625        | 105.574 | 105.324 | 105.074 |  |
| 4.750        | 105.972 | 105.722 | 105.472 |  |

| 15 Year FNMA |         |         |         |  |
|--------------|---------|---------|---------|--|
| Rate         | 30 day  | 45 day  | 60 day  |  |
| 2.375        | 97.209  | 96.959  | 96.709  |  |
| 2.500        | 98.666  | 98.416  | 98.166  |  |
| 2.625        | 99.601  | 99.351  | 99.101  |  |
| 2.750        | 100.123 | 99.873  | 99.623  |  |
| 2.875        | 100.775 | 100.525 | 100.275 |  |
| 2.990        | 101.506 | 101.256 | 101.006 |  |
| 3.000        | 101.556 | 101.306 | 101.056 |  |
| 3.125        | 102.155 | 101.905 | 101.655 |  |
| 3.250        | 102.554 | 102.304 | 102.054 |  |
| 3.375        | 103.009 | 102.759 | 102.509 |  |
| 3.500        | 103.517 | 103.267 | 103.017 |  |
| 3.625        | 103.928 | 103.678 | 103.428 |  |
| 3.750        | 104.226 | 103.976 | 103.726 |  |
| 3.875        | 104.523 | 104.273 | 104.023 |  |
| 3.990        | 104.770 | 104.520 | 104.270 |  |
| 4.000        | 104.820 | 104.570 | 104.320 |  |
| 4.125        | 104.967 | 104.717 | 104.467 |  |
| 4.250        | 104.976 | 104.726 | 104.476 |  |
| 4.375        | 104.985 | 104.735 | 104.485 |  |
| 4.500        | 104.994 | 104.744 | 104.494 |  |

| 10 Year FNMA |         |         |         |  |
|--------------|---------|---------|---------|--|
| Rate         | 30 day  | 45 day  | 60 day  |  |
| 2.500        | 99.108  | 98.858  | 98.608  |  |
| 2.625        | 100.053 | 99.803  | 99.553  |  |
| 2.750        | 100.655 | 100.405 | 100.155 |  |
| 2.875        | 101.258 | 101.008 | 100.758 |  |
| 2.990        | 101.810 | 101.560 | 101.310 |  |
| 3.000        | 101.860 | 101.610 | 101.360 |  |
| 3.125        | 102.360 | 102.110 | 101.860 |  |
| 3.250        | 102.766 | 102.516 | 102.266 |  |
| 3.375        | 103.173 | 102.923 | 102.673 |  |
| 3.500        | 103.579 | 103.329 | 103.079 |  |
| 3.625        | 103.928 | 103.678 | 103.428 |  |
| 3.750        | 104.226 | 103.976 | 103.726 |  |
| 3.875        | 104.523 | 104.273 | 104.023 |  |
| 3.990        | 104.770 | 104.520 | 104.270 |  |
| 4.000        | 104.820 | 104.570 | 104.320 |  |
| 4.125        | 104.967 | 104.717 | 104.467 |  |
| 4.250        | 104.976 | 104.726 | 104.476 |  |
| 4.375        | 104.985 | 104.735 | 104.485 |  |
| 4.500        | 104.994 | 104.744 | 104.494 |  |
| 4.625        | 105.003 | 104.753 | 104.503 |  |

| 30/25 Year HB FNMA |         |         |         |  |
|--------------------|---------|---------|---------|--|
| Rate               | 30 day  | 45 day  | 60 day  |  |
| 2.750              | N/A     | N/A     | N/A     |  |
| 2.875              | N/A     | N/A     | N/A     |  |
| 2.990              | 94.699  | 94.449  | 94.199  |  |
| 3.000              | 94.749  | 94.499  | 94.249  |  |
| 3.125              | 96.143  | 95.893  | 95.643  |  |
| 3.250              | 97.323  | 97.073  | 96.823  |  |
| 3.375              | 98.089  | 97.839  | 97.589  |  |
| 3.500              | 98.986  | 98.736  | 98.486  |  |
| 3.625              | 100.012 | 99.762  | 99.512  |  |
| 3.750              | 100.913 | 100.663 | 100.413 |  |
| 3.875              | 101.368 | 101.118 | 100.868 |  |
| 3.990              | 101.797 | 101.547 | 101.297 |  |
| 4.000              | 101.847 | 101.597 | 101.347 |  |
| 4.125              | 102.350 | 102.100 | 101.850 |  |
| 4.250              | 102.821 | 102.571 | 102.321 |  |
| 4.375              | 103.192 | 102.942 | 102.692 |  |
| 4.500              | 103.562 | 103.312 | 103.062 |  |
| 4.625              | 103.933 | 103.683 | 103.433 |  |
| 4.750              | 104.294 | 104.044 | 103.794 |  |
| 4.875              | 104.636 | 104.386 | 104.136 |  |

| 15 Year HB FNMA |         |         |         |  |
|-----------------|---------|---------|---------|--|
| Rate            | 30 day  | 45 day  | 60 day  |  |
| 2.375           | 95.580  | 95.330  | 95.080  |  |
| 2.500           | 97.208  | 96.958  | 96.708  |  |
| 2.625           | 98.340  | 98.090  | 97.840  |  |
| 2.750           | 99.081  | 98.831  | 98.581  |  |
| 2.875           | 99.951  | 99.701  | 99.451  |  |
| 2.990           | 100.902 | 100.652 | 100.402 |  |
| 3.000           | 100.952 | 100.702 | 100.452 |  |
| 3.125           | 101.655 | 101.405 | 101.155 |  |
| 3.250           | 102.054 | 101.804 | 101.554 |  |
| 3.375           | 102.509 | 102.259 | 102.009 |  |
| 3.500           | 103.017 | 102.767 | 102.517 |  |
| 3.625           | 103.315 | 103.065 | 102.815 |  |
| 3.750           | 103.393 | 103.143 | 102.893 |  |
| 3.875           | 103.472 | 103.222 | 102.972 |  |
| 3.990           | 103.500 | 103.250 | 103.000 |  |
| 4.000           | 103.550 | 103.300 | 103.050 |  |
| 4.125           | 103.495 | 103.245 | 102.995 |  |
| 4.250           | 103.316 | 103.066 | 102.816 |  |
| 4.375           | 103.138 | 102.888 | 102.638 |  |
| 4.500           | 102.959 | 102.709 | 102.459 |  |

#### Adjustments

| Applicable for all mortgages with greater than 15 year terms |        |          |                |                |                |                |                |                |                |
|--------------------------------------------------------------|--------|----------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| LTV →                                                        | FICO ↓ | ≤ 60.00% | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% | 85.01 - 90.00% | 90.01 - 95.00% | 95.01 - 97.00% |
| ≥ 740                                                        | 0.250  | 0.000    | 0.000          | -0.250         | -0.500         | -0.750         | -1.000         | -1.250         | -1.500         |
| 720 - 739                                                    | 0.250  | 0.000    | -0.250         | -0.500         | -0.750         | -1.000         | -1.250         | -1.500         | -1.750         |
| 700 - 719                                                    | 0.250  | -0.500   | -0.750         | -1.000         | -1.250         | -1.500         | -1.750         | -2.000         | -2.250         |
| 680 - 699                                                    | 0.000  | -0.500   | -1.250         | -1.750         | -2.250         | -2.750         | -3.250         | -3.750         | -4.250         |
| 660 - 679                                                    | 0.000  | -1.000   | -2.000         | -2.500         | -3.000         | -3.500         | -4.000         | -4.500         | -5.000         |
| 640 - 659                                                    | -0.500 | -1.250   | -2.500         | -3.000         | -3.500         | -4.000         | -4.500         | -5.000         | -5.500         |
| 620 - 639                                                    | -0.500 | -1.500   | -3.000         | -3.500         | -4.000         | -4.500         | -5.000         | -5.500         | -6.000         |
| < 620 *                                                      | -0.500 | -1.500   | -3.000         | -3.500         | -4.000         | -4.500         | -5.000         | -5.500         | -6.000         |

\* A minimum required credit score of 620 applies to all mortgage loans delivered to AFR in accordance with the Selling Guide 95.01-97.00% LTV only with DU v. 9.2

| All Loan Type Adjustments          |                         |  |
|------------------------------------|-------------------------|--|
| Adjusters                          | All Terms               |  |
| NY                                 | -0.250                  |  |
| AZ, CA, FL, GA, LA, MA, NJ, NV, UT | -0.150                  |  |
| Escrow Waiver                      | -0.250                  |  |
| Loan Amount Adjusters              |                         |  |
| Adjusters                          | All Terms               |  |
| \$0 - \$74,999                     | -2.000                  |  |
| \$75,000 - \$124,999               | -0.750                  |  |
| \$125,000 - \$199,999              | -0.375                  |  |
| \$200,000 - \$417,000              | 0.000                   |  |
| FNMA HomeStyle Renovation          | -1.000                  |  |
| Extension Options                  | -0.018 per calendar day |  |

| LTV →                 | Product Feature ↓ | ≤ 60.00% | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% | 85.01 - 90.00% | 90.01 - 95.00% | 95.01 - 97.00% |
|-----------------------|-------------------|----------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| High-LTV              |                   | 0.000    | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | -0.500         |
| Investment Property   |                   | -1.750   | -1.750         | -1.750         | -3.000         | -3.750         | N/A            | N/A            | N/A            |
| Manufactured          |                   | -1.000   | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | N/A            |
| 2-Unit Property       |                   | -1.000   | -1.000         | -1.000         | -1.000         | -1.000         | N/A            | N/A            | N/A            |
| 3-4 Unit Property     |                   | -1.000   | -1.000         | -1.000         | N/A            | N/A            | N/A            | N/A            | N/A            |
| Condo > 15 year       |                   | 0.000    | 0.000          | 0.000          | -0.750         | -0.750         | -0.750         | -0.750         | -0.750         |
| High Balance C/O Refi |                   | -1.000   | N/A            | N/A            | N/A            | N/A            | N/A            | N/A            | N/A            |

| Mortgages with Subordinate Financing * |                |                                           |                                           |
|----------------------------------------|----------------|-------------------------------------------|-------------------------------------------|
| LTV Range                              | CLTV Range     | Non Interest-Only LLPA Credit Score < 720 | Non Interest-Only LLPA Credit Score ≥ 720 |
| ≤ 65.00%                               | 80.01 - 95.00% | -0.500                                    | -0.250                                    |
| 65.01 - 75.00%                         | 80.01 - 95.00% | -0.750                                    | -0.500                                    |
| 75.01 - 95.00%                         | 90.01 - 95.00% | -1.000                                    | -0.750                                    |
| 75.01 - 90.00%                         | 76.01 - 90.00% | -1.000                                    | -0.750                                    |
| ≤ 95.00%                               | 95.01 - 97.00% | -1.500                                    | -1.500                                    |

\* If the subordinate financing is a Community Seconds® loan, these LLPA's do not apply and the lender must use SFC 118.

| Cash-Out Refinance |        |          |                |                |                |
|--------------------|--------|----------|----------------|----------------|----------------|
| LTV →              | FICO ↓ | ≤ 60.00% | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% |
| ≥ 740              | 0.000  | -0.250   | -0.250         | -0.500         | -0.625         |
| 720 - 739          | 0.000  | -0.625   | -0.625         | -0.750         | -1.500         |
| 700 - 719          | 0.000  | -0.625   | -0.625         | -0.750         | -1.500         |
| 680 - 699          | 0.000  | -0.750   | -0.750         | -1.375         | -2.500         |
| 660 - 679          | -0.250 | -0.750   | -0.750         | -1.500         | -2.500         |
| 640 - 659          | -0.250 | -1.250   | -1.250         | -2.250         | -3.000         |
| 620 - 639          | -0.250 | -1.250   | -1.250         | -2.750         | -3.000         |
| < 620              | -1.250 | -2.250   | -2.250         | -2.750         | -3.000         |

80.01-85.00% Only available with DU v. 9.1

#### Lender Paid MI Adjustments (cumulative with above adjustments)

| LPMI Adjust Term > 20 yr & All Manuf. |        |          |                |                |
|---------------------------------------|--------|----------|----------------|----------------|
| LTV →                                 | FICO ↓ | ≤ 85.00% | 85.01 - 90.00% | 90.01 - 95.00% |
| ≥ 740                                 | -0.990 | -1.370   | -2.150         | -3.080         |
| 720 - 739                             | -1.120 | -1.720   | -2.350         | -3.080         |
| 680 - 719                             | -1.330 | -2.170   | -3.290         | -3.850         |

| LPMI Adjust Term ≤ 20 yr |        |          |                |                |
|--------------------------|--------|----------|----------------|----------------|
| LTV →                    | FICO ↓ | ≤ 85.00% | 85.01 - 90.00% | 90.01 - 95.00% |
| ≥ 740                    | -0.880 | -1.100   | -1.650         | -3.080         |
| 720 - 739                | -1.050 | -1.370   | -2.170         | -3.080         |
| 680 - 719                | -1.190 | -1.540   | -2.940         | -3.850         |

| Additional LPMI Premium Adjustments |      |        |           |
|-------------------------------------|------|--------|-----------|
| Product Feature                     | FICO | ≥ 740  | 720 - 739 |
| Limited Cash-Out                    |      | 0.000  | -0.530    |
| Cash-Out                            |      | -0.500 | -1.000    |
| Second Home                         |      | -0.250 | -         |



W. Rate Sheet Dated: 1/21/2015

prices are subject to change without notice

Release Time: 10:00 AM ET

| 30/25 Year Open Access ≤ 105.00 LTV |         |         |         |  |
|-------------------------------------|---------|---------|---------|--|
| Rate                                | 30 day  | 45 day  | 60 day  |  |
| 3.250                               | 98.337  | 98.087  | 97.837  |  |
| 3.375                               | 98.971  | 98.721  | 98.471  |  |
| 3.500                               | 99.884  | 99.634  | 99.384  |  |
| 3.625                               | 100.725 | 100.475 | 100.225 |  |
| 3.750                               | 101.364 | 101.114 | 100.864 |  |
| 3.875                               | 101.896 | 101.646 | 101.396 |  |
| 4.000                               | 102.451 | 102.201 | 101.951 |  |
| 4.125                               | 103.190 | 102.940 | 102.690 |  |
| 4.250                               | 103.759 | 103.509 | 103.259 |  |
| 4.375                               | 104.237 | 103.987 | 103.737 |  |
| 4.500                               | 104.282 | 104.032 | 103.782 |  |
| 4.625                               | 104.980 | 104.730 | 104.480 |  |
| 4.750                               | 105.523 | 105.273 | 105.023 |  |
| 4.875                               | 106.001 | 105.751 | 105.501 |  |
| 5.000                               | 105.913 | 105.663 | 105.413 |  |
| 5.125                               | 106.606 | 106.356 | 106.106 |  |
| 5.250                               | 107.100 | 106.850 | 106.600 |  |

| 30/25 Year Open Access > 105.00 LTV |         |         |         |  |
|-------------------------------------|---------|---------|---------|--|
| Rate                                | 30 day  | 45 day  | 60 day  |  |
| 3.250                               | 98.337  | 98.087  | 97.837  |  |
| 3.375                               | 98.284  | 98.034  | 97.784  |  |
| 3.500                               | 99.197  | 98.947  | 98.697  |  |
| 3.625                               | 100.038 | 99.788  | 99.538  |  |
| 3.750                               | 100.677 | 100.427 | 100.177 |  |
| 3.875                               | 101.209 | 100.959 | 100.709 |  |
| 4.000                               | 102.826 | 102.576 | 102.326 |  |
| 4.125                               | 103.565 | 103.315 | 103.065 |  |
| 4.250                               | 104.134 | 103.884 | 103.634 |  |
| 4.375                               | 104.612 | 104.362 | 104.112 |  |
| 4.500                               | 105.470 | 105.220 | 104.970 |  |
| 4.625                               | 106.168 | 105.918 | 105.668 |  |
| 4.750                               | 106.711 | 106.461 | 106.211 |  |
| 4.875                               | 107.189 | 106.939 | 106.689 |  |
| 5.000                               | 107.976 | 107.726 | 107.476 |  |
| 5.125                               | 108.669 | 108.419 | 108.169 |  |
| 5.250                               | 109.163 | 108.913 | 108.663 |  |

| 20 Year Open Access ≤ 105.00 LTV |         |         |         |  |
|----------------------------------|---------|---------|---------|--|
| Rate                             | 30 day  | 45 day  | 60 day  |  |
| 3.250                            | 98.674  | 98.424  | 98.174  |  |
| 3.375                            | 99.530  | 99.280  | 99.030  |  |
| 3.500                            | 100.347 | 100.097 | 99.847  |  |
| 3.625                            | 101.112 | 100.862 | 100.612 |  |
| 3.750                            | 101.705 | 101.455 | 101.205 |  |
| 3.875                            | 102.184 | 101.934 | 101.684 |  |
| 4.000                            | 102.504 | 102.254 | 102.004 |  |
| 4.125                            | 103.182 | 102.932 | 102.682 |  |
| 4.250                            | 103.697 | 103.447 | 103.197 |  |
| 4.375                            | 104.129 | 103.879 | 103.629 |  |
| 4.500                            | 104.175 | 103.925 | 103.675 |  |
| 4.625                            | 104.807 | 104.557 | 104.307 |  |
| 4.750                            | 105.321 | 105.071 | 104.821 |  |
| 4.875                            | 105.767 | 105.517 | 105.267 |  |
| 5.000                            | 105.404 | 105.154 | 104.904 |  |
| 5.125                            | 106.051 | 105.801 | 105.551 |  |
| 5.250                            | 106.553 | 106.303 | 106.053 |  |

| 20 Year Open Access > 105.00 LTV |         |         |         |  |
|----------------------------------|---------|---------|---------|--|
| Rate                             | 30 day  | 45 day  | 60 day  |  |
| 3.250                            | 98.674  | 98.424  | 98.174  |  |
| 3.375                            | 99.843  | 99.593  | 99.343  |  |
| 3.500                            | 100.660 | 100.410 | 100.160 |  |
| 3.625                            | 101.425 | 101.175 | 100.925 |  |
| 3.750                            | 102.018 | 101.768 | 101.518 |  |
| 3.875                            | 102.497 | 102.247 | 101.997 |  |
| 4.000                            | 102.754 | 102.504 | 102.254 |  |
| 4.125                            | 103.432 | 103.182 | 102.932 |  |
| 4.250                            | 103.947 | 103.697 | 103.447 |  |
| 4.375                            | 104.379 | 104.129 | 103.879 |  |
| 4.500                            | 104.550 | 104.300 | 104.050 |  |
| 4.625                            | 105.182 | 104.932 | 104.682 |  |
| 4.750                            | 105.696 | 105.446 | 105.196 |  |
| 4.875                            | 106.142 | 105.892 | 105.642 |  |
| 5.000                            | 105.842 | 105.592 | 105.342 |  |
| 5.125                            | 106.489 | 106.239 | 105.989 |  |
| 5.250                            | 106.991 | 106.741 | 106.491 |  |

| 15 Year Open Access ≤ 105.00 LTV |         |         |         |  |
|----------------------------------|---------|---------|---------|--|
| Rate                             | 30 day  | 45 day  | 60 day  |  |
| 2.250                            | 97.006  | 96.756  | 96.506  |  |
| 2.375                            | 97.749  | 97.499  | 97.249  |  |
| 2.500                            | 98.493  | 98.243  | 97.993  |  |
| 2.625                            | 99.100  | 98.850  | 98.600  |  |
| 2.750                            | 99.623  | 99.373  | 99.123  |  |
| 2.875                            | 100.274 | 100.024 | 99.774  |  |
| 3.000                            | 100.989 | 100.739 | 100.489 |  |
| 3.125                            | 101.519 | 101.269 | 101.019 |  |
| 3.250                            | 101.961 | 101.711 | 101.461 |  |
| 3.375                            | 102.381 | 102.131 | 101.881 |  |
| 3.500                            | 102.898 | 102.648 | 102.398 |  |
| 3.625                            | 103.388 | 103.138 | 102.888 |  |
| 3.750                            | 103.817 | 103.567 | 103.317 |  |
| 3.875                            | 104.247 | 103.997 | 103.747 |  |
| 4.000                            | 104.303 | 104.053 | 103.803 |  |
| 4.125                            | 104.806 | 104.556 | 104.306 |  |
| 4.250                            | 105.243 | 104.993 | 104.743 |  |

| 15 Year Open Access > 105.00 LTV |         |         |         |  |
|----------------------------------|---------|---------|---------|--|
| Rate                             | 30 day  | 45 day  | 60 day  |  |
| 2.250                            | 97.006  | 96.756  | 96.506  |  |
| 2.375                            | 95.624  | 95.374  | 95.124  |  |
| 2.500                            | 96.368  | 96.118  | 95.868  |  |
| 2.625                            | 96.975  | 96.725  | 96.475  |  |
| 2.750                            | 97.498  | 97.248  | 96.998  |  |
| 2.875                            | 99.712  | 99.462  | 99.212  |  |
| 3.000                            | 100.427 | 100.177 | 99.927  |  |
| 3.125                            | 100.957 | 100.707 | 100.457 |  |
| 3.250                            | 101.399 | 101.149 | 100.899 |  |
| 3.375                            | 102.006 | 101.756 | 101.506 |  |
| 3.500                            | 102.523 | 102.273 | 102.023 |  |
| 3.625                            | 103.013 | 102.763 | 102.513 |  |
| 3.750                            | 103.442 | 103.192 | 102.942 |  |
| 3.875                            | 103.935 | 103.685 | 103.435 |  |
| 4.000                            | 103.991 | 103.741 | 103.491 |  |
| 4.125                            | 104.494 | 104.244 | 103.994 |  |
| 4.250                            | 104.931 | 104.681 | 104.431 |  |

| Applicable for all mortgages with greater than 15 year terms |          |                |                |                |                |          |
|--------------------------------------------------------------|----------|----------------|----------------|----------------|----------------|----------|
| LTV →                                                        | ≤ 60.00% | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% | > 85.00% |
| FICO ↓                                                       |          |                |                |                |                |          |
| ≥ 740                                                        | 0.250    | 0.000          | 0.000          | -0.250         | 0.000          | 0.000    |
| 720 - 739                                                    | 0.250    | 0.000          | -0.250         | -0.500         | 0.000          | 0.000    |
| 700 - 719                                                    | 0.250    | -0.500         | -0.750         | -1.000         | -0.500         | -0.500   |
| 680 - 699                                                    | 0.000    | -0.500         | -1.250         | -1.750         | -1.000         | -0.750   |
| 660 - 679                                                    | 0.000    | -1.000         | -2.250         | -2.750         | -2.250         | -1.750   |
| 640 - 659                                                    | -0.500   | -1.250         | -2.750         | -3.000         | -2.750         | -2.250   |
| 620 - 639                                                    | -0.500   | -1.500         | -3.000         | -3.000         | -2.750         | -2.750   |
| < 620 *                                                      | -0.500   | -1.500         | -3.000         | -3.000         | -2.750         | -2.750   |

\* A minimum credit score of 580 applies to all mortgage loans delivered to AFR in accordance with the Selling Guide.

| Open Access Mortgage with Subordinate Financing |               |                    |                    |
|-------------------------------------------------|---------------|--------------------|--------------------|
| LTV Range                                       | TLTV Range    | Credit Score < 720 | Credit Score ≥ 720 |
| ≤ 65.00%                                        | > 80% & ≤ 95% | -0.500             | -0.250             |
| > 65% & ≤ 75%                                   | > 80% & ≤ 95% | -0.750             | -0.500             |
| > 75% & ≤ 80%                                   | > 76% & ≤ 90% | -1.000             | -0.750             |
| > 75% & ≤ 80%                                   | > 90% & ≤ 95% | -1.000             | -0.750             |
| > 80% & ≤ 90%                                   | > 81% & ≤ 95% | -1.000             | -0.500             |
| > 90% & ≤ 95%                                   | > 90% & ≤ 95% | -0.500             | -0.250             |
| Any                                             | > 95%         | -1.500             | -1.500             |

| LTV →               | ≤ 60.00% | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% | 85.01 - 90.00% | 90.01 - 95.00% | 95.01 - 97.00% | 97.01 - 105.00% | > 105% |
|---------------------|----------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|-----------------|--------|
| Product Feature ↓   |          |                |                |                |                |                |                |                |                 |        |
| Investment Property | -1.750   | -1.750         | -1.750         | -3.000         | -3.750         | -3.750         | -3.750         | -3.750         | -3.750          |        |
| 30 yr. High LTV     | 0.000    | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | -0.500         | -1.000         | -2.000          |        |
| 20/15 yr. High LTV  | 0.000    | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | -0.500         | -1.000         | -2.000          |        |
| 2-Unit Property     | -1.000   | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000          |        |
| 3-4 Unit Property   | -1.000   | -1.000         | -1.000         | -1.000         | -1.500         | -2.000         | -2.000         | -2.000         | -2.000          |        |

| Open Access Adjusters              |                         |            |
|------------------------------------|-------------------------|------------|
| Adjusters                          | 30 year                 | 20/15 year |
| High Balance                       | -2.500                  | -2.500     |
| Condo                              | -0.750                  | -0.750     |
| Manufactured                       | -1.000                  | -1.000     |
| NY                                 | -0.25                   | -0.25      |
| AZ, CA, FL, GA, IA, MA, MI, NV, UT | -0.15                   | -0.15      |
| Extension Options                  | -0.018 per calendar day |            |

| Relief Refinance Mortgage Delivery Fee Cap |         |            |
|--------------------------------------------|---------|------------|
| RRMDFC                                     | 30 year | 20/15 year |
| Investment                                 | 2.000   | 2.000      |
| Owner Occ. & Second Home ≤ 80%             | 2.000   | 2.000      |
| Owner Occ. & Second Home > 80%             | 0.750   | 0.000      |

Delivery Fee Caps do not include State, High Balance, Extension Fees.

#### Lock Desk Policy

The initial expiration date of the lock will be disclosed on the lock confirmation. Locks may only be extended up to 30 days past its initial lock period. Locks received after cut off (7pm ET) will be rejected. Locks accepted on loans in "Registered, Submitted, U/W-Received & U/W-Approved" status only. Locks must be e-mailed/faxed directly to the lock desk or sent through DataTrac Web. Lock requests submitted to a client's AE or AM only will not be processed.

Flood Certification = \$10.00

FHA ID# - 1358600006

[Full Lock Desk Policy Can Be Found Here](#)

[AFR Guidelines](#)

For use by mortgage professionals only and should not be distributed to borrowers.

W. Rate Sheet Dated: 1/21/2015

prices are subject to change without notice

Release Time: 10:00 AM ET

| 30/25 Year FHLMC |         |         |         |
|------------------|---------|---------|---------|
| Rate             | 30 day  | 45 day  | 60 day  |
| 3.125            | N/A     | N/A     | N/A     |
| 3.250            | 99.497  | 99.247  | 99.222  |
| 3.375            | 100.131 | 99.881  | 99.856  |
| 3.500            | 101.044 | 100.794 | 100.769 |
| 3.625            | 101.885 | 101.635 | 101.610 |
| 3.750            | 102.524 | 102.274 | 102.249 |
| 3.875            | 103.056 | 102.806 | 102.781 |
| 3.990            | 103.561 | 103.311 | 103.286 |
| 4.000            | 103.611 | 103.361 | 103.336 |
| 4.125            | 104.350 | 104.100 | 104.075 |
| 4.250            | 104.919 | 104.669 | 104.644 |
| 4.375            | 105.397 | 105.147 | 105.122 |
| 4.500            | 105.442 | 105.192 | 105.167 |
| 4.625            | 106.140 | 105.890 | 105.865 |
| 4.750            | 106.683 | 106.433 | 106.408 |
| 4.875            | 107.161 | 106.911 | 106.886 |
| 4.990            | 107.023 | 106.773 | 106.748 |
| 5.000            | 107.073 | 106.823 | 106.798 |
| 5.125            | 107.766 | 107.516 | 107.491 |
| 5.250            | 108.260 | 108.010 | 107.985 |

| 20 Year FHLMC |         |         |         |
|---------------|---------|---------|---------|
| Rate          | 30 day  | 45 day  | 60 day  |
| 3.125         | N/A     | N/A     | N/A     |
| 3.250         | 99.934  | 99.684  | 99.434  |
| 3.375         | 100.790 | 100.540 | 100.290 |
| 3.500         | 101.607 | 101.357 | 101.107 |
| 3.625         | 102.372 | 102.122 | 101.872 |
| 3.750         | 102.965 | 102.715 | 102.465 |
| 3.875         | 103.444 | 103.194 | 102.944 |
| 3.990         | 103.714 | 103.464 | 103.214 |
| 4.000         | 103.764 | 103.514 | 103.264 |
| 4.125         | 104.442 | 104.192 | 103.942 |
| 4.250         | 104.957 | 104.707 | 104.457 |
| 4.375         | 105.389 | 105.139 | 104.889 |
| 4.500         | 105.435 | 105.185 | 104.935 |
| 4.625         | 106.067 | 105.817 | 105.567 |
| 4.750         | 106.581 | 106.331 | 106.081 |
| 4.875         | 107.027 | 106.777 | 106.527 |
| 4.990         | 106.614 | 106.364 | 106.114 |
| 5.000         | 106.664 | 106.414 | 106.164 |
| 5.125         | 107.311 | 107.061 | 106.811 |
| 5.250         | 107.813 | 107.563 | 107.313 |

| 15 Year FHLMC |         |         |         |
|---------------|---------|---------|---------|
| Rate          | 30 day  | 45 day  | 60 day  |
| 2.125         | N/A     | N/A     | N/A     |
| 2.250         | 97.666  | 97.416  | 97.166  |
| 2.375         | 98.409  | 98.159  | 97.909  |
| 2.500         | 99.153  | 98.903  | 98.653  |
| 2.625         | 99.760  | 99.510  | 99.260  |
| 2.750         | 100.283 | 100.033 | 99.783  |
| 2.875         | 100.934 | 100.684 | 100.434 |
| 2.990         | 101.599 | 101.349 | 101.099 |
| 3.000         | 101.649 | 101.399 | 101.149 |
| 3.125         | 102.179 | 101.929 | 101.679 |
| 3.250         | 102.621 | 102.371 | 102.121 |
| 3.375         | 103.041 | 102.791 | 102.541 |
| 3.500         | 103.558 | 103.308 | 103.058 |
| 3.625         | 104.048 | 103.798 | 103.548 |
| 3.750         | 104.477 | 104.227 | 103.977 |
| 3.875         | 104.907 | 104.657 | 104.407 |
| 3.990         | 104.913 | 104.663 | 104.413 |
| 4.000         | 104.963 | 104.713 | 104.463 |
| 4.125         | 105.466 | 105.216 | 104.966 |
| 4.250         | 105.903 | 105.653 | 105.403 |

### Adjustments

| Applicable for all mortgages with greater than 15 year terms |          |                |                |                |                |          |
|--------------------------------------------------------------|----------|----------------|----------------|----------------|----------------|----------|
| LTV →<br>FICO ↓                                              | ≤ 60.00% | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% | > 85.00% |
| ≥ 740                                                        | 0.250    | 0.000          | 0.000          | -0.250         | -0.250         | -0.250   |
| 720 - 739                                                    | 0.250    | 0.000          | -0.250         | -0.500         | -0.500         | -0.500   |
| 700 - 719                                                    | 0.250    | -0.500         | -0.750         | -1.000         | -1.000         | -1.000   |
| 680 - 699                                                    | 0.000    | -0.500         | -1.250         | -1.750         | -1.500         | -1.250   |
| 660 - 679                                                    | 0.000    | -1.000         | -2.250         | -2.750         | -2.500         | -2.250   |
| 640 - 659                                                    | -0.500   | -1.250         | -2.750         | -3.000         | -3.250         | -2.750   |
| 620 - 639                                                    | -0.500   | -1.500         | -3.000         | -3.000         | -3.250         | -3.250   |
| < 620 *                                                      | -0.500   | -1.500         | -3.000         | -3.000         | -3.250         | -3.250   |

\* A minimum required credit score of 620 applies to all mortgage loans delivered to AFR in accordance with the Selling Guide

| Cash-Out Refinance |          |                |                |                |
|--------------------|----------|----------------|----------------|----------------|
| LTV →<br>FICO ↓    | ≤ 60.00% | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% |
| ≥ 740              | 0.000    | -0.250         | -0.250         | -0.500         |
| 720 - 739          | 0.000    | -0.625         | -0.625         | -0.750         |
| 700 - 719          | 0.000    | -0.625         | -0.625         | -0.750         |
| 680 - 699          | 0.000    | -0.750         | -0.750         | -1.375         |
| 660 - 679          | -0.250   | -0.750         | -0.750         | -1.500         |
| 640 - 659          | -0.250   | -1.250         | -1.250         | -2.250         |
| 620 - 639          | -0.250   | -1.250         | -1.250         | -2.750         |
| < 620              | -1.250   | -2.250         | -2.250         | -2.750         |

| Feature Adjustments                 |           |          |        |
|-------------------------------------|-----------|----------|--------|
| LTV                                 | > 75.00 % |          |        |
| Condo (Excl 15 yr. & Home Possible) | -0.750    |          |        |
| LTV                                 | ≤ 75%     | >75%-80% | > 80%  |
| Investment Property                 | -1.750    | -3.000   | -3.750 |
| LTV                                 | All       |          |        |
| Manufactured Home                   | -1.000    |          |        |

| Mortgages with Subordinate Financing |                |                        |                    |
|--------------------------------------|----------------|------------------------|--------------------|
| LTV Range                            | CLTV Range     | Non Interest-Only LLPA |                    |
|                                      |                | Credit Score < 720     | Credit Score ≥ 720 |
| ≤ 65.00%                             | 80.01 - 95.00% | -0.500                 | -0.250             |
| 65.01 - 75.00%                       | 80.01 - 95.00% | -0.750                 | -0.500             |
| 75.01 - 80.00%                       | 76.01 - 90.00% | -1.000                 | -0.750             |
| 75.01 - 80.00%                       | 90.01 - 95.00% | -1.000                 | -0.750             |
| 80.01 - 90.00%                       | 81.01 - 95.00% | -1.000                 | -0.750             |

| Multi Unit       |          |                |                |                |                |                |
|------------------|----------|----------------|----------------|----------------|----------------|----------------|
| LTV →<br>Units ↓ | ≤ 60.00% | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% | 85.01 - 90.01% |
| 2-Unit           | -1.000   | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         |
| 3-4 Unit         | -1.000   | -1.000         | -1.000         | -1.000         | -1.500         | -2.000         |

| Super Conforming Mortgage   |          |                |          |
|-----------------------------|----------|----------------|----------|
| LTV                         | ≤ 75.00% | 75.01 - 80.00% | > 80.00% |
| Purchase & No Cash-Out Refi | 0.000    | 0.000          | 0.000    |
| Cash-Out Refi               | -1.000   | N/A            | N/A      |

| All Loan Type Adjustments          |                         |
|------------------------------------|-------------------------|
| Adjusters                          | All Terms               |
| NY                                 | -0.250                  |
| AZ, CA, FL, GA, LA, MA, NJ, NV, UT | -0.150                  |
| Escrow Waiver                      | -0.250                  |
| Loan Amount Adjusters              | All Terms               |
| \$0 - \$74,999                     | -2.000                  |
| \$75,000 - \$124,999               | -0.750                  |
| \$125,000 - \$199,999              | -0.375                  |
| \$200,000 - \$417,000              | 0.000                   |
| Super Conforming                   | -1.000                  |
| TX Equity Section 50(a)(6)         |                         |
| All Terms & LTVs                   | -1.000                  |
| Extension Fee                      | -0.018 per calendar day |

### Lender Paid MI Adjustments (cumulative with above adjustments)

| LPMI Adjust Term > 20 yr & All Manuf. |          |                |                |
|---------------------------------------|----------|----------------|----------------|
| LTV →<br>FICO ↓                       | ≤ 85.00% | 85.01 - 90.00% | 90.01 - 95.00% |
| ≥ 740                                 | -0.990   | -1.370         | -2.150         |
| 720 - 739                             | -1.120   | -1.720         | -2.350         |
| 680 - 719                             | -1.330   | -2.170         | -3.290         |

| LPMI Adjust Term ≤ 20 yr |          |                |                |
|--------------------------|----------|----------------|----------------|
| LTV →<br>FICO ↓          | ≤ 85.00% | 85.01 - 90.00% | 90.01 - 95.00% |
| ≥ 740                    | -0.880   | -1.100         | -1.650         |
| 720 - 739                | -1.050   | -1.370         | -2.170         |
| 680 - 719                | -1.190   | -1.540         | -2.940         |

| Additional LPMI Premium Adjustments |        |        |           |
|-------------------------------------|--------|--------|-----------|
| Product Feature                     | FICO   | ≥ 740  | 720 - 739 |
| Limited Cash-Out                    | 0.000  | 0.000  | -0.530    |
| Cash-Out                            | -0.500 | -0.700 | -1.000    |
| Second Home                         | -0.250 | -0.490 | -0.700    |
| Manufactured Home                   | -0.500 | -0.700 | -1.000    |
| Loan Amount > \$417,000 *           | -0.400 | -0.880 | -1.400    |
| Term ≤ 25 year                      | 0.180  | 0.180  | 0.280     |
| Investment Property                 | -1.190 | -1.330 | N/A       |

\* Does not apply in HI

### Lock Desk Policy

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FHA ID# - 1358600006

[Full Lock Desk Policy Can Be Found Here](#)

[AFR Guidelines](#)

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# AMERICAN FINANCIAL RESOURCES, INC. WHOLESALE MORTGAGE DIVISION

[AFR Wholesale's Website](#)

Lock Desk e-mail:

Lock Desk Phone:

Lock Desk Hours:

[AFR Rate Sheet Archive](#)

[LockDesk@afrrwholesale.com](mailto:LockDesk@afrrwholesale.com)

1-877-588-2706

10:00 am ET - 7:00 pm ET

30 Day Lock Exp.: **2/20/2015**

45 Day Lock Exp.: **3/9/2015**

60 Day Lock Exp.: **3/23/2015**

W. Rate Sheet Dated: **1/21/2015**

prices are subject to change without notice

Release Time: **10:00 AM ET**

## Fixed Jumbo Products & Pricing

### Non-Conforming 30 year Fixed

Max Price After Adjustments & Before Comp Plan 101.750

| Rate  | 30 Day  | 45 Day  | 60 Day  |
|-------|---------|---------|---------|
| 3.250 | 95.486  | 95.364  | 95.235  |
| 3.375 | 96.357  | 96.230  | 96.097  |
| 3.500 | 97.196  | 97.065  | 96.927  |
| 3.625 | 98.005  | 97.869  | 97.725  |
| 3.750 | 98.751  | 98.610  | 98.461  |
| 3.875 | 99.434  | 99.289  | 99.135  |
| 4.000 | 100.055 | 99.905  | 99.746  |
| 4.125 | 100.551 | 100.396 | 100.233 |
| 4.250 | 100.984 | 100.824 | 100.656 |
| 4.375 | 101.386 | 101.222 | 101.049 |
| 4.500 | 101.694 | 101.526 | 101.347 |
| 4.625 | 101.909 | 101.735 | 101.552 |
| 4.750 | 101.998 | 101.820 | 101.632 |

### Non-Conforming 15 year Fixed

Max Price After Adjustments & Before Comp Plan 101.750

| Rate  | 30 Day  | 45 Day  | 60 Day  |
|-------|---------|---------|---------|
| 2.750 | 97.606  | 97.503  | 97.394  |
| 2.875 | 98.102  | 97.994  | 97.881  |
| 3.000 | 98.567  | 98.454  | 98.335  |
| 3.125 | 99.000  | 98.883  | 98.759  |
| 3.250 | 99.402  | 99.280  | 99.152  |
| 3.375 | 99.773  | 99.646  | 99.513  |
| 3.500 | 100.081 | 99.950  | 99.812  |
| 3.625 | 100.358 | 100.222 | 100.079 |
| 3.750 | 100.604 | 100.464 | 100.315 |
| 3.875 | 100.788 | 100.642 | 100.489 |
| 4.000 | 100.908 | 100.758 | 100.600 |
| 4.125 | 100.967 | 100.812 | 100.649 |
| 4.250 | 100.994 | 100.834 | 100.666 |

## Adjustments

| LTV →<br>FICO ↓       |  | Risk Base Adjuster |              |              |              |
|-----------------------|--|--------------------|--------------|--------------|--------------|
|                       |  | <=60%              | 60.01-65.00% | 65.01-70.00% | 70.01-75.00% |
| >= 760                |  | 0.625              | 0.375        | 0.125        | 0.000        |
| 740-759               |  | 0.500              | 0.250        | 0.000        | 0.000        |
| 720-739               |  | 0.500              | 0.250        | 0.000        | -0.125       |
| 700-719               |  | 0.500              | 0.250        | 0.000        | -0.250       |
| Loan Amount           |  |                    |              |              |              |
| 0 ~ 1,000,000         |  | 0.000              | 0.000        | 0.000        | 0.000        |
| 1,000,001 ~ 1,500,000 |  | 0.000              | 0.000        | 0.000        | 0.000        |
| 1,500,001 ~ 2,000,000 |  | -0.125             | -0.250       | -0.375       | N/A          |
| 2,000,001 ~ 2,500,000 |  | -0.250             | -0.375       | N/A          | N/A          |
| Other                 |  |                    |              |              |              |
| Purchase              |  | 0.250              | 0.250        | 0.125        | 0.125        |
| 2nd Home              |  | -0.250             | -0.500       | -0.500       | -0.500       |
| Cashout               |  | -0.250             | -0.500       | -0.625       | -1.000       |
| 2-4 Units             |  | -0.500             | -0.625       | -0.875       | N/A          |
| Condo                 |  | -0.125             | -0.125       | -0.250       | -0.500       |

### Other Adjustments

|                                  |        |
|----------------------------------|--------|
| Escrow Waiver(except CA ,NC, DC) | -0.250 |
| State - Other (Except CA, NV)    | 0.000  |
| State (CA)                       | -0.125 |
| State (NV)                       | -0.250 |

### Specialty Adjustments (Rate Add-Ons)

| Specialty Adjustments (Rate Add-Ons)      | Fixed |
|-------------------------------------------|-------|
| Non-Warrantable Condo                     | 1.000 |
| Condotel                                  | 1.250 |
| Conforming Balance (In Addition to Above) | 0.250 |

## Lock Desk Policy

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Flood Certification = \$10.00

FHA ID# - 1358600006

[Full Lock Desk Policy Can Be Found Here](#)

[AFR Guidelines](#)

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Arm Jumbo Products & Pricing

Non-Conforming 5/1 Arm

Max Price After Adjustments & Before Comp Plan 101.250

| Rate  | 30 Day  | 45 Day  | 60 Day  |
|-------|---------|---------|---------|
| 2.250 | 97.943  | 97.858  | 97.769  |
| 2.375 | 98.345  | 98.256  | 98.162  |
| 2.500 | 98.716  | 98.622  | 98.523  |
| 2.625 | 99.055  | 98.957  | 98.853  |
| 2.750 | 99.395  | 99.292  | 99.183  |
| 2.875 | 99.703  | 99.595  | 99.482  |
| 3.000 | 100.011 | 99.899  | 99.780  |
| 3.125 | 100.320 | 100.203 | 100.079 |
| 3.250 | 100.566 | 100.444 | 100.315 |
| 3.375 | 100.811 | 100.685 | 100.551 |
| 3.500 | 100.995 | 100.864 | 100.725 |
| 3.625 | 101.116 | 100.980 | 100.836 |
| 3.750 | 101.205 | 101.065 | 100.916 |

Non-Conforming 7/1 Arm

Max Price After Adjustments & Before Comp Plan 101.250

| Rate  | 30 Day  | 45 Day  | 60 Day  |
|-------|---------|---------|---------|
| 2.500 | 97.825  | 97.731  | 97.632  |
| 2.625 | 98.289  | 98.191  | 98.087  |
| 2.750 | 98.722  | 98.619  | 98.510  |
| 2.875 | 99.093  | 98.985  | 98.872  |
| 3.000 | 99.464  | 99.352  | 99.233  |
| 3.125 | 99.804  | 99.687  | 99.563  |
| 3.250 | 100.143 | 100.021 | 99.893  |
| 3.375 | 100.483 | 100.356 | 100.223 |
| 3.500 | 100.791 | 100.660 | 100.521 |
| 3.625 | 101.100 | 100.964 | 100.820 |
| 3.750 | 101.345 | 101.205 | 101.056 |
| 3.875 | 101.529 | 101.383 | 101.230 |
| 4.000 | 101.681 | 101.531 | 101.372 |

Non-Conforming 10/1 Arm

Max Price After Adjustments & Before Comp Plan 101.250

| Rate  | 30 Day  | 45 Day  | 60 Day  |
|-------|---------|---------|---------|
| 3.000 | 97.049  | 96.937  | 96.818  |
| 3.125 | 97.576  | 97.459  | 97.335  |
| 3.250 | 98.072  | 97.950  | 97.822  |
| 3.375 | 98.505  | 98.379  | 98.245  |
| 3.500 | 98.939  | 98.807  | 98.669  |
| 3.625 | 99.341  | 99.205  | 99.061  |
| 3.750 | 99.743  | 99.602  | 99.454  |
| 3.875 | 100.145 | 100.000 | 99.846  |
| 4.000 | 100.516 | 100.366 | 100.207 |
| 4.125 | 100.887 | 100.732 | 100.569 |
| 4.250 | 101.195 | 101.036 | 100.867 |
| 4.375 | 101.441 | 101.277 | 101.104 |
| 4.500 | 101.624 | 101.455 | 101.277 |

Adjustments

| LTV →<br>FICO ↓          | Risk Base Adjuster |                  |                  |                  |                  |
|--------------------------|--------------------|------------------|------------------|------------------|------------------|
|                          | <=60%              | 60.01-<br>65.00% | 65.01-<br>70.00% | 70.01-<br>75.00% | 75.01-<br>80.00% |
| >= 760                   | 0.375              | 0.250            | 0.000            | 0.000            | -0.375           |
| 740-759                  | 0.250              | 0.125            | 0.000            | -0.125           | -0.500           |
| 720-739                  | 0.125              | 0.000            | 0.000            | -0.250           | -0.625           |
| 700-719                  | 0.000              | 0.000            | -0.125           | -0.375           | N/A              |
| Loan Amount              |                    |                  |                  |                  |                  |
| 0 ~<br>1,000,000         | 0.000              | 0.000            | 0.000            | 0.000            | 0.000            |
| 1,000,001 ~<br>1,500,000 | 0.000              | 0.000            | 0.000            | 0.000            | 0.000            |
| 1,500,001 ~<br>2,000,000 | -0.125             | -0.250           | -0.375           | N/A              | N/A              |
| 2,000,001 ~<br>2,500,000 | -0.250             | -0.375           | N/A              | N/A              | N/A              |
| Other                    |                    |                  |                  |                  |                  |
| Purchase                 | 0.250              | 0.250            | 0.250            | 0.250            | 0.000            |
| 2nd Home                 | -0.500             | -0.500           | -0.500           | -0.500           | N/A              |
| Cashout                  | -0.250             | -0.500           | -0.625           | -1.000           | N/A              |
| 2-4 Units                | -0.500             | -0.625           | -1.000           | N/A              | N/A              |
| Condo                    | -0.125             | -0.125           | -0.250           | -0.500           | -0.500           |

Other Adjustments

|                                  |        |
|----------------------------------|--------|
| Escrow Waiver(except CA, NC, DC) | -0.250 |
| State - Other (Except CA, NV)    | 0.000  |
| State (CA)                       | -0.250 |
| State (NV)                       | -0.250 |

Specialty Adjustments (Rate Add-Ons)

|                                           |       |
|-------------------------------------------|-------|
| Non-Warrantable Condo                     | 1.000 |
| Condotel                                  | 1.250 |
| Conforming Balance (In Addition to Above) | 0.250 |

Non-Conforming Arm Features

|                    |            |
|--------------------|------------|
| Margin (All Terms) | 2.500      |
| Index              | 1 Yr LIBOR |
| 5/1 Caps           | 2/2/5      |
| 7/1 Caps           | 5/2/5      |
| 10/1 Caps          | 5/2/5      |

Lock Desk Policy

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[AFR Guidelines](#)

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Alt-Option Access Terms & Pricing

| Access 30 yr Fixed (AOAP-30F) |         |         |
|-------------------------------|---------|---------|
| Rate                          | 30 day  | 45 day  |
| 6.500                         | 99.638  | 99.489  |
| 6.625                         | 99.946  | 99.791  |
| 6.750                         | 100.253 | 100.093 |
| 6.875                         | 100.560 | 100.395 |
| 7.000                         | 100.867 | 100.697 |
| 7.125                         | 101.175 | 100.999 |
| 7.250                         | 101.482 | 101.302 |
| 7.375                         | 101.789 | 101.604 |
| 7.500                         | 102.097 | 101.906 |
| 7.625                         | 102.404 | 102.208 |
| 7.750                         | 102.711 | 102.510 |
| 7.875                         | 103.018 | 102.812 |
| 8.000                         | 103.326 | 103.114 |
| 8.125                         | 103.633 | 103.416 |
| 8.250                         | 103.940 | 103.718 |

Maximum All-In Price After Adjustments And  
Before Comp Plan = 101.750

| Access 15 yr Fixed (AOAP-15F) |         |         |
|-------------------------------|---------|---------|
| Rate                          | 30 day  | 45 day  |
| 6.250                         | 100.211 | 100.072 |
| 6.375                         | 100.456 | 100.312 |
| 6.500                         | 100.701 | 100.552 |
| 6.625                         | 100.946 | 100.791 |
| 6.750                         | 101.190 | 101.031 |
| 6.875                         | 101.435 | 101.270 |
| 7.000                         | 101.680 | 101.510 |
| 7.125                         | 101.925 | 101.749 |
| 7.250                         | 102.170 | 101.989 |
| 7.375                         | 102.414 | 102.229 |
| 7.500                         | 102.659 | 102.468 |
| 7.625                         | 102.904 | 102.708 |
| 7.750                         | 103.149 | 102.947 |
| 7.875                         | 103.393 | 103.187 |
| 8.000                         | 103.638 | 103.427 |

| Access FICO / LTV Price Adjustments |            |           |           |           |           |           |
|-------------------------------------|------------|-----------|-----------|-----------|-----------|-----------|
| FICO                                | LTV RATIOS |           |           |           |           |           |
|                                     | ≤50%       | 50.01-60% | 60.01-65% | 65.01-70% | 70.01-75% | 75.01-80% |
| 740+                                | 3.250      | 3.000     | 2.500     | 2.250     | 1.750     | 0.500     |
| 720-739                             | 3.250      | 3.000     | 2.500     | 2.125     | 1.375     | 0.125     |
| 700-719                             | 2.750      | 2.500     | 1.750     | 1.250     | 0.500     | -0.750    |
| 680-699                             | 2.500      | 2.250     | 1.750     | 0.500     | -0.250    | -1.000    |
| 660-679                             | 1.000      | 0.750     | 0.000     | -0.500    | -1.500    | -2.000    |
| 640-659                             | 0.500      | 0.250     | -0.500    | -1.000    | -2.250    | N/A       |
| 620-639                             | 0.000      | -0.250    | -1.000    | -1.500    | N/A       | N/A       |

| Access Price Adjustments                                                       |           |                |
|--------------------------------------------------------------------------------|-----------|----------------|
|                                                                                | ≤70% CLTV | 70.01-80% CLTV |
| Subordinate Financing                                                          | -0.438    | -0.875         |
| All CLTVs                                                                      |           |                |
| Condo                                                                          | -0.250    |                |
| 2nd Home/Investor Property                                                     | 0.000     |                |
| CT, DE, FL, IA, IL, IN, KS, KY, LA, ME, NJ, NM, ND, OH, OK, PA, SC, SD, VT, WI | -0.125    |                |

Alt-Option Asset Inclusion Terms & Pricing

| Asset 30 yr Fixed (AOAIP-30F) |         |         |
|-------------------------------|---------|---------|
| Rate                          | 30 day  | 45 day  |
| 6.000                         | 99.638  | 99.489  |
| 6.125                         | 99.946  | 99.791  |
| 6.250                         | 100.253 | 100.093 |
| 6.375                         | 100.560 | 100.395 |
| 6.500                         | 100.867 | 100.697 |
| 6.625                         | 101.175 | 100.999 |
| 6.750                         | 101.482 | 101.302 |
| 6.875                         | 101.789 | 101.604 |
| 7.000                         | 102.097 | 101.906 |
| 7.125                         | 102.404 | 102.208 |
| 7.250                         | 102.711 | 102.510 |
| 7.375                         | 103.018 | 102.812 |
| 7.500                         | 103.326 | 103.114 |
| 7.625                         | 103.633 | 103.416 |
| 7.750                         | 103.940 | 103.718 |

Maximum All-In Price After Adjustments And  
Before Comp Plan = 101.750

| Asset 15 yr Fixed (AOAIP-15F) |         |         |
|-------------------------------|---------|---------|
| Rate                          | 30 day  | 45 day  |
| 5.750                         | 100.211 | 100.072 |
| 5.875                         | 100.456 | 100.312 |
| 6.000                         | 100.701 | 100.552 |
| 6.125                         | 100.946 | 100.791 |
| 6.250                         | 101.190 | 101.031 |
| 6.375                         | 101.435 | 101.270 |
| 6.500                         | 101.680 | 101.510 |
| 6.625                         | 101.925 | 101.749 |
| 6.750                         | 102.170 | 101.989 |
| 6.875                         | 102.414 | 102.229 |
| 7.000                         | 102.659 | 102.468 |
| 7.125                         | 102.904 | 102.708 |
| 7.250                         | 103.149 | 102.947 |
| 7.375                         | 103.393 | 103.187 |
| 7.500                         | 103.638 | 103.427 |

| Asset FICO / LTV Price Adjustments |            |           |           |           |           |           |
|------------------------------------|------------|-----------|-----------|-----------|-----------|-----------|
| FICO                               | LTV RATIOS |           |           |           |           |           |
|                                    | ≤50%       | 50.01-60% | 60.01-65% | 65.01-70% | 70.01-75% | 75.01-80% |
| 740+                               | 3.250      | 3.000     | 2.500     | 2.250     | 1.750     | 0.500     |
| 720-739                            | 3.250      | 3.000     | 2.500     | 2.125     | 1.375     | 0.125     |
| 700-719                            | 2.750      | 2.500     | 1.750     | 1.250     | 0.500     | -0.750    |

| Asset Price Adjustments                                                        |           |                |
|--------------------------------------------------------------------------------|-----------|----------------|
|                                                                                | ≤70% CLTV | 70.01-80% CLTV |
| Subordinate Financing                                                          | 0.000     | -0.875         |
| All CLTVs                                                                      |           |                |
| Condo                                                                          | -0.250    |                |
| 2nd Home/Investor Property                                                     | 0.000     |                |
| DTI>50% (Prior to utilization of assets)                                       | -0.625    |                |
| CT, DE, FL, IA, IL, IN, KS, KY, LA, ME, NJ, NM, ND, OH, OK, PA, SC, SD, VT, WI | -0.125    |                |

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**Alt-Option Ratio Terms & Pricing**

| Ratio 30 yr Fixed (AORP-30F) |         |         |
|------------------------------|---------|---------|
| Rate                         | 30 day  | 45 day  |
| 6.000                        | 99.638  | 99.489  |
| 6.125                        | 99.946  | 99.791  |
| 6.250                        | 100.253 | 100.093 |
| 6.375                        | 100.560 | 100.395 |
| 6.500                        | 100.867 | 100.697 |
| 6.625                        | 101.175 | 100.999 |
| 6.750                        | 101.482 | 101.302 |
| 6.875                        | 101.789 | 101.604 |
| 7.000                        | 102.097 | 101.906 |
| 7.125                        | 102.404 | 102.208 |
| 7.250                        | 102.711 | 102.510 |
| 7.375                        | 103.018 | 102.812 |
| 7.500                        | 103.326 | 103.114 |
| 7.625                        | 103.633 | 103.416 |
| 7.750                        | 103.940 | 103.718 |

Maximum All-In Price After Adjustments And  
Before Comp Plan = 101.750

| Ratio 15 yr Fixed (AORP-15F) |         |         |
|------------------------------|---------|---------|
| Rate                         | 30 day  | 45 day  |
| 5.750                        | 100.211 | 100.072 |
| 5.875                        | 100.456 | 100.312 |
| 6.000                        | 100.701 | 100.552 |
| 6.125                        | 100.946 | 100.791 |
| 6.250                        | 101.190 | 101.031 |
| 6.375                        | 101.435 | 101.270 |
| 6.500                        | 101.680 | 101.510 |
| 6.625                        | 101.925 | 101.749 |
| 6.750                        | 102.170 | 101.989 |
| 6.875                        | 102.414 | 102.229 |
| 7.000                        | 102.659 | 102.468 |
| 7.125                        | 102.904 | 102.708 |
| 7.250                        | 103.149 | 102.947 |
| 7.375                        | 103.393 | 103.187 |
| 7.500                        | 103.638 | 103.427 |

| Ratio FICO / LTV Price Adjustments |            |           |           |           |           |           |
|------------------------------------|------------|-----------|-----------|-----------|-----------|-----------|
| FICO                               | LTV RATIOS |           |           |           |           |           |
|                                    | ≤50%       | 50.01-60% | 60.01-65% | 65.01-70% | 70.01-75% | 75.01-80% |
| 740+                               | 3.250      | 3.000     | 2.500     | 2.250     | 1.750     | 0.500     |
| 720-739                            | 3.250      | 3.000     | 2.500     | 2.125     | 1.375     | 0.125     |
| 700-719                            | 2.750      | 2.500     | 1.750     | 1.250     | 0.500     | -0.750    |

| Ratio Price Adjustments                                                        |           |                |
|--------------------------------------------------------------------------------|-----------|----------------|
|                                                                                | ≤70% CLTV | 70.01-80% CLTV |
| Subordinate Financing                                                          | 0.000     | -0.875         |
| All CLTVs                                                                      |           |                |
| Condo                                                                          | -0.250    |                |
| 2nd Home/Investor Property                                                     | 0.000     |                |
| DTI ≤43%                                                                       | 0.000     |                |
| DTI 43.01-47%                                                                  | -0.375    |                |
| DTI 47.01-55%                                                                  | -0.625    |                |
| CT, DE, FL, IA, IL, IN, KS, KY, LA, ME, NJ, NM, ND, OH, OK, PA, SC, SD, VT, WI | -0.125    |                |

**Alt-Option Income Terms & Pricing**

| Income 30 yr Fixed (AOIP-30F) |         |         |
|-------------------------------|---------|---------|
| Rate                          | 30 day  | 45 day  |
| 6.000                         | 99.638  | 99.489  |
| 6.125                         | 99.946  | 99.791  |
| 6.250                         | 100.253 | 100.093 |
| 6.375                         | 100.560 | 100.395 |
| 6.500                         | 100.867 | 100.697 |
| 6.625                         | 101.175 | 100.999 |
| 6.750                         | 101.482 | 101.302 |
| 6.875                         | 101.789 | 101.604 |
| 7.000                         | 102.097 | 101.906 |
| 7.125                         | 102.404 | 102.208 |
| 7.250                         | 102.711 | 102.510 |
| 7.375                         | 103.018 | 102.812 |
| 7.500                         | 103.326 | 103.114 |
| 7.625                         | 103.633 | 103.416 |
| 7.750                         | 103.940 | 103.718 |

Maximum All-In Price After Adjustments And  
Before Comp Plan = 101.750

| Income 15 yr Fixed (AOIP-15F) |         |         |
|-------------------------------|---------|---------|
| Rate                          | 30 day  | 45 day  |
| 5.750                         | 100.211 | 100.211 |
| 5.875                         | 100.456 | 100.456 |
| 6.000                         | 100.701 | 100.701 |
| 6.125                         | 100.946 | 100.946 |
| 6.250                         | 101.190 | 101.190 |
| 6.375                         | 101.435 | 101.435 |
| 6.500                         | 101.680 | 101.680 |
| 6.625                         | 101.925 | 101.925 |
| 6.750                         | 102.170 | 102.170 |
| 6.875                         | 102.414 | 102.414 |
| 7.000                         | 102.659 | 102.659 |
| 7.125                         | 102.904 | 102.904 |
| 7.250                         | 103.149 | 103.149 |
| 7.375                         | 103.393 | 103.393 |
| 7.500                         | 103.638 | 103.638 |

| Income FICO / LTV Price Adjustments |            |           |           |           |           |           |
|-------------------------------------|------------|-----------|-----------|-----------|-----------|-----------|
| FICO                                | LTV RATIOS |           |           |           |           |           |
|                                     | ≤50%       | 50.01-60% | 60.01-65% | 65.01-70% | 70.01-75% | 75.01-80% |
| 740+                                | 3.250      | 3.000     | 2.500     | 2.250     | 1.750     | 0.500     |
| 720-739                             | 3.250      | 3.000     | 2.500     | 2.125     | 1.375     | 0.125     |
| 700-719                             | 2.750      | 2.500     | 1.750     | 1.250     | 0.500     | -0.750    |

| Income Price Adjustments                                                       |           |                |
|--------------------------------------------------------------------------------|-----------|----------------|
|                                                                                | ≤70% CLTV | 70.01-80% CLTV |
| Subordinate Financing                                                          | 0.000     | -0.875         |
| All CLTVs                                                                      |           |                |
| Condo                                                                          | -0.250    |                |
| 2nd Home/Investor Property                                                     | 0.000     |                |
| CT, DE, FL, IA, IL, IN, KS, KY, LA, ME, NJ, NM, ND, OH, OK, PA, SC, SD, VT, WI | -0.125    |                |

**Lock Desk Policy**

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