



W. Rate Sheet Dated: **4/29/2016**

AFR Wholesale's Website

Lock Desk e-mail:

Lock Desk Phone:

Lock Desk Hours:

AFR Rate Sheet Archive

LockDesk@afrrwholesale.com

1-877-588-2706

10:00 am ET - 7:00 pm ET

30 Day Lock Exp.: **5/31/2016**

45 Day Lock Exp.: **6/13/2016**

60 Day Lock Exp.: **6/28/2016**

prices are subject to change without notice

Release Time: **10:00 AM ET**

### STANDARD GOVERNMENT PRODUCT

| 30/25 Year Government Standard Product |         |         |         |  |
|----------------------------------------|---------|---------|---------|--|
| Rate                                   | 30 Day  | 45 Day  | 60 Day  |  |
| 3.250                                  | 102.456 | 102.206 | 101.956 |  |
| 3.375                                  | 102.999 | 102.749 | 102.499 |  |
| 3.500                                  | 103.327 | 103.077 | 102.827 |  |
| 3.625                                  | 103.709 | 103.459 | 103.209 |  |
| 3.750                                  | 104.608 | 104.358 | 104.108 |  |
| 3.875                                  | 105.019 | 104.769 | 104.519 |  |
| 4.000                                  | 105.412 | 105.162 | 104.912 |  |
| 4.125                                  | 105.623 | 105.373 | 105.123 |  |
| 4.250                                  | 105.871 | 105.621 | 105.371 |  |
| 4.375                                  | 106.043 | 105.793 | 105.543 |  |
| 4.500                                  | 106.192 | 105.942 | 105.692 |  |
| 4.625                                  | 106.304 | 106.054 | 105.804 |  |
| 4.750                                  | 106.408 | 106.158 | 105.908 |  |
| 4.875                                  | 106.580 | 106.330 | 106.080 |  |
| 5.000                                  | 106.930 | 106.680 | 106.430 |  |
| 5.125                                  | 107.241 | 106.991 | 106.741 |  |
| 5.250                                  | N/A     | N/A     | N/A     |  |
| 5.375                                  | N/A     | N/A     | N/A     |  |
| 5.500                                  | N/A     | N/A     | N/A     |  |

| 20 Year Government Standard Product |         |         |         |  |
|-------------------------------------|---------|---------|---------|--|
| Rate                                | 30 Day  | 45 Day  | 60 Day  |  |
| 3.250                               | 101.805 | 101.555 | 101.305 |  |
| 3.375                               | 102.348 | 102.098 | 101.848 |  |
| 3.500                               | 102.876 | 102.626 | 102.376 |  |
| 3.625                               | 103.258 | 103.008 | 102.758 |  |
| 3.750                               | 103.957 | 103.707 | 103.457 |  |
| 3.875                               | 104.368 | 104.118 | 103.868 |  |
| 4.000                               | 104.761 | 104.511 | 104.261 |  |
| 4.125                               | 104.972 | 104.722 | 104.472 |  |
| 4.250                               | 105.220 | 104.970 | 104.720 |  |
| 4.375                               | 105.392 | 105.142 | 104.892 |  |
| 4.500                               | 105.541 | 105.291 | 105.041 |  |
| 4.625                               | 105.596 | 105.346 | 105.096 |  |
| 4.750                               | 105.707 | 105.457 | 105.207 |  |
| 4.875                               | 105.872 | 105.622 | 105.372 |  |
| 5.000                               | 106.279 | 106.029 | 105.779 |  |
| 5.125                               | 106.676 | 106.426 | 106.176 |  |
| 5.250                               | N/A     | N/A     | N/A     |  |
| 5.375                               | N/A     | N/A     | N/A     |  |
| 5.500                               | N/A     | N/A     | N/A     |  |

| 15/10 Year Government Standard Product |         |         |         |  |
|----------------------------------------|---------|---------|---------|--|
| Rate                                   | 30 Day  | 45 Day  | 60 Day  |  |
| 2.750                                  | 101.283 | 101.033 | 100.783 |  |
| 2.875                                  | 101.750 | 101.500 | 101.250 |  |
| 3.000                                  | 102.194 | 101.944 | 101.694 |  |
| 3.125                                  | 102.618 | 102.368 | 102.118 |  |
| 3.250                                  | 103.005 | 102.755 | 102.505 |  |
| 3.375                                  | 103.402 | 103.152 | 102.902 |  |
| 3.500                                  | 103.732 | 103.482 | 103.232 |  |
| 3.625                                  | 103.847 | 103.597 | 103.347 |  |
| 3.750                                  | 104.041 | 103.791 | 103.541 |  |
| 3.875                                  | 104.202 | 103.952 | 103.702 |  |
| 4.000                                  | 104.479 | 104.229 | 103.979 |  |
| 4.125                                  | 104.743 | 104.493 | 104.243 |  |
| 4.250                                  | N/A     | N/A     | N/A     |  |
| 4.375                                  | N/A     | N/A     | N/A     |  |
| 4.500                                  | N/A     | N/A     | N/A     |  |
| 4.625                                  | N/A     | N/A     | N/A     |  |
| 4.750                                  | N/A     | N/A     | N/A     |  |

| 5/1 Arm Government "Caps 1/1/5" Standard Product |         |         |        |  |
|--------------------------------------------------|---------|---------|--------|--|
| Rate                                             | 30 Day  | 45 Day  | 60 Day |  |
| 2.875                                            | 98.321  | 98.071  | 97.821 |  |
| 3.000                                            | 98.320  | 98.070  | 97.820 |  |
| 3.125                                            | 98.318  | 98.068  | 97.818 |  |
| 3.250                                            | 100.440 | 100.190 | 99.940 |  |
| 3.375                                            | 100.438 | 100.188 | 99.938 |  |
| Margin = 2.250 Index = 0.540                     |         |         |        |  |

### SPECIALTY GOVERNMENT PRODUCT - Manufactured Homes, all 203(k), 203(h), VA IRRRL, OTC

| 30/25 Year Government Specialty Product |         |         |         |  |
|-----------------------------------------|---------|---------|---------|--|
| Rate                                    | 30 Day  | 45 Day  | 60 Day  |  |
| 3.250                                   | 101.706 | 101.456 | 101.206 |  |
| 3.375                                   | 102.249 | 101.999 | 101.749 |  |
| 3.500                                   | 102.577 | 102.327 | 102.077 |  |
| 3.625                                   | 102.959 | 102.709 | 102.459 |  |
| 3.750                                   | 103.858 | 103.608 | 103.358 |  |
| 3.875                                   | 104.269 | 104.019 | 103.769 |  |
| 4.000                                   | 104.662 | 104.412 | 104.162 |  |
| 4.125                                   | 104.873 | 104.623 | 104.373 |  |
| 4.250                                   | 105.121 | 104.871 | 104.621 |  |
| 4.375                                   | 105.293 | 105.043 | 104.793 |  |
| 4.500                                   | 105.442 | 105.192 | 104.942 |  |
| 4.625                                   | 105.554 | 105.304 | 105.054 |  |
| 4.750                                   | 105.658 | 105.408 | 105.158 |  |
| 4.875                                   | 105.830 | 105.580 | 105.330 |  |
| 5.000                                   | 106.180 | 105.930 | 105.680 |  |
| 5.125                                   | 106.491 | 106.241 | 105.991 |  |
| 5.250                                   | N/A     | N/A     | N/A     |  |
| 5.375                                   | N/A     | N/A     | N/A     |  |
| 5.500                                   | N/A     | N/A     | N/A     |  |

| 15/10 Year Government Specialty Product |         |         |         |  |
|-----------------------------------------|---------|---------|---------|--|
| Rate                                    | 30 Day  | 45 Day  | 60 Day  |  |
| 2.750                                   | 100.883 | 100.633 | 100.383 |  |
| 2.875                                   | 101.350 | 101.100 | 100.850 |  |
| 3.000                                   | 101.794 | 101.544 | 101.294 |  |
| 3.125                                   | 102.218 | 101.968 | 101.718 |  |
| 3.250                                   | 102.605 | 102.355 | 102.105 |  |
| 3.375                                   | 103.002 | 102.752 | 102.502 |  |
| 3.500                                   | 103.332 | 103.082 | 102.832 |  |
| 3.625                                   | 103.447 | 103.197 | 102.947 |  |
| 3.750                                   | 103.641 | 103.391 | 103.141 |  |
| 3.875                                   | 103.802 | 103.552 | 103.302 |  |
| 4.000                                   | 104.079 | 103.829 | 103.579 |  |
| 4.125                                   | 104.343 | 104.093 | 103.843 |  |
| 4.250                                   | N/A     | N/A     | N/A     |  |
| 4.375                                   | N/A     | N/A     | N/A     |  |
| 4.500                                   | N/A     | N/A     | N/A     |  |
| 4.625                                   | N/A     | N/A     | N/A     |  |
| 4.750                                   | N/A     | N/A     | N/A     |  |

| 20 Year Government Specialty Product |         |         |         |  |
|--------------------------------------|---------|---------|---------|--|
| Rate                                 | 30 Day  | 45 Day  | 60 Day  |  |
| 3.250                                | 101.455 | 101.205 | 100.955 |  |
| 3.375                                | 101.998 | 101.748 | 101.498 |  |
| 3.500                                | 102.526 | 102.276 | 102.026 |  |
| 3.625                                | 102.908 | 102.658 | 102.408 |  |
| 3.750                                | 103.607 | 103.357 | 103.107 |  |
| 3.875                                | 104.018 | 103.768 | 103.518 |  |
| 4.000                                | 104.411 | 104.161 | 103.911 |  |
| 4.125                                | 104.622 | 104.372 | 104.122 |  |
| 4.250                                | 104.870 | 104.620 | 104.370 |  |
| 4.375                                | 105.042 | 104.792 | 104.542 |  |
| 4.500                                | 105.191 | 104.941 | 104.691 |  |
| 4.625                                | 105.246 | 104.996 | 104.746 |  |
| 4.750                                | 105.357 | 105.107 | 104.857 |  |
| 4.875                                | 105.522 | 105.272 | 105.022 |  |
| 5.000                                | 105.929 | 105.679 | 105.429 |  |
| 5.125                                | 106.326 | 106.076 | 105.826 |  |
| 5.250                                | N/A     | N/A     | N/A     |  |
| 5.375                                | N/A     | N/A     | N/A     |  |
| 5.500                                | N/A     | N/A     | N/A     |  |

| 5/1 Arm Government "Caps 1/1/5" Specialty Product |        |        |        |  |
|---------------------------------------------------|--------|--------|--------|--|
| Rate                                              | 30 Day | 45 Day | 60 Day |  |
| 2.875                                             | 97.531 | 97.281 | 97.031 |  |
| 3.000                                             | 97.530 | 97.280 | 97.030 |  |
| 3.125                                             | 97.528 | 97.278 | 97.028 |  |
| 3.250                                             | 99.650 | 99.400 | 99.150 |  |
| 3.375                                             | 99.648 | 99.398 | 99.148 |  |
| Margin = 2.250 Index = 0.540                      |        |        |        |  |

| 30 Year One Time Close "OTC" Specialty Product |         |         |         |  |
|------------------------------------------------|---------|---------|---------|--|
| Rate                                           | 30 Day  | 45 Day  | 60 Day  |  |
| 3.000                                          | N/A     | N/A     | N/A     |  |
| 3.500                                          | 100.402 | 100.152 | 99.902  |  |
| 4.000                                          | 102.487 | 102.237 | 101.987 |  |
| 4.500                                          | 103.267 | 103.017 | 102.767 |  |
| 5.000                                          | 104.005 | 103.755 | 103.505 |  |

| 15 Year One Time Close "OTC" Specialty Product |         |         |         |  |
|------------------------------------------------|---------|---------|---------|--|
| Rate                                           | 30 Day  | 45 Day  | 60 Day  |  |
| 3.000                                          | 100.160 | 99.910  | 99.660  |  |
| 3.500                                          | 101.698 | 101.448 | 101.198 |  |
| 4.000                                          | 102.445 | 102.195 | 101.945 |  |
| 4.500                                          | N/A     | N/A     | N/A     |  |
| 5.000                                          | N/A     | N/A     | N/A     |  |

| Specialty Adj. | Manufactured Homes "OTC exempt"           | -1.000 |
|----------------|-------------------------------------------|--------|
|                | 203(k) / 203(k)s / 203(h) / Repair Escrow | -0.500 |
|                | VA IRRRL ≤ 125.00 LTV                     | 0.500  |
|                | VA IRRRL > 125.00 LTV or No ARM           | 0.000  |

### GOVERNMENT ADJUSTMENTS - Applies to Standard and Specialty Government Programs

| FICO Adjusters            |                         |                    |        | Adjusters                      |          | All Terms  |  |
|---------------------------|-------------------------|--------------------|--------|--------------------------------|----------|------------|--|
| FICO 720 +                | 0.375                   | FICO 620 - 639     | -1.000 | NY                             |          | -0.250     |  |
| FICO 660 - 719            | 0.125                   | FICO 600 - 619     | -1.500 | Non Owner Occupancy            |          | -2.000     |  |
| FICO 640 - 659            | -0.500                  |                    |        | UW Fee Buy Out Option*         | Standard | Streamline |  |
| Base Loan Amount Adjuster |                         |                    |        |                                |          |            |  |
| \$0 - \$49,999            | -2.500                  | \$275,001 up to HB | 0.375  | \$0 - \$49,999                 | -1.500   | -0.900     |  |
| \$50,000 - \$85,000       | -1.375                  | High Balance       | -2.000 | \$50,000 - \$85,000            | -1.000   | -0.650     |  |
| \$85,001 - \$125,000      | -0.500                  | VA Jumbo           | -2.000 | \$85,001 - \$125,000           | -0.750   | -0.500     |  |
| \$125,001 - \$175,000     | -0.375                  |                    |        | \$125,001 - \$175,000          | -0.500   | -0.300     |  |
| \$175,001 - \$275,000     | 0.000                   |                    |        | \$175,001 - \$275,000          | -0.300   | -0.200     |  |
|                           |                         |                    |        | \$275,001 - Up to High Balance | -0.200   | -0.150     |  |
| Extension Options:        | -0.018 per calendar day |                    |        | High Balance                   | -0.150   | -0.100     |  |
| Max USDA - GRH Rate Today |                         |                    |        | 4/29/2016                      | 4.250%   |            |  |

### American Financial Resources, Inc. - Announcements

The OTC program is not available for TF clients.  
15 Day Locks are now Available for Broker Loans in an **Approved** status. To Price it out, you will need to improve the 30 day price by 15 bps.  
Lock Requests must be submitted using AFR's Manual Lock Request Form!

### Lock Desk Policy

The initial expiration date of the lock will be disclosed on the lock confirmation. Locks may only be extended up to 30 days past its initial lock period. Locks received after cut off (7pm ET) will be rejected. Locks accepted on loans in "Registered, Submitted, U/W-Received & U/W-Approved" status only. Locks must be e-mailed/faxed directly to the lock desk or sent through Loan Center. Lock requests submitted to a client's AE or AM only will not be processed.

Flood Certification = \$10.00

\*UW Fee with option to buy out = \$895 / \$495 for streamline

\*IA, NC, NJ, PA has a \$895 Commitment Fee and no UW Fee

FHA ID# - 1358600006

Full Lock Desk Policy Can Be Found Here

AFR Guidelines

For use by mortgage professionals only and should not be distributed to borrowers.



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LockDesk@afrawholesale.com

1-877-588-2706

10:00 am ET - 7:00 pm ET

30 Day Lock Exp.: 5/31/2016

45 Day Lock Exp.: 6/13/2016

60 Day Lock Exp.: 6/28/2016

## DURP 30/25 Year

| Rate  | ≤ 105% LTV |         |         | > 105% LTV |         |         |
|-------|------------|---------|---------|------------|---------|---------|
|       | 30 Day     | 45 Day  | 60 Day  | 30 Day     | 45 Day  | 60 Day  |
| 3.125 | 97.340     | 97.090  | 96.840  | 94.529     | 94.279  | 94.029  |
| 3.250 | 98.373     | 98.123  | 97.873  | 95.822     | 95.572  | 95.322  |
| 3.375 | 99.052     | 98.802  | 98.552  | 96.805     | 96.555  | 96.305  |
| 3.500 | 99.794     | 99.544  | 99.294  | 97.852     | 97.602  | 97.352  |
| 3.625 | 100.571    | 100.321 | 100.071 | 98.934     | 98.684  | 98.434  |
| 3.750 | 101.232    | 100.982 | 100.732 | 99.798     | 99.548  | 99.298  |
| 3.875 | 101.735    | 101.485 | 101.235 | 100.395    | 100.145 | 99.895  |
| 3.990 | 102.187    | 101.937 | 101.687 | 100.941    | 100.691 | 100.441 |
| 4.000 | 102.287    | 102.037 | 101.787 | 101.041    | 100.791 | 100.541 |
| 4.125 | 102.856    | 102.606 | 102.356 | 101.704    | 101.454 | 101.204 |
| 4.250 | 103.383    | 103.133 | 102.883 | 102.388    | 102.138 | 101.888 |
| 4.375 | 103.835    | 103.585 | 103.335 | 103.067    | 102.817 | 102.567 |
| 4.500 | 104.310    | 104.060 | 103.810 | 103.769    | 103.519 | 103.269 |
| 4.625 | 104.813    | 104.563 | 104.313 | 104.498    | 104.248 | 103.998 |
| 4.750 | 105.313    | 105.063 | 104.813 | 105.112    | 104.862 | 104.612 |
| 4.875 | 105.825    | 105.575 | 105.325 | 105.616    | 105.366 | 105.116 |
| 4.990 | 106.237    | 105.987 | 105.737 | N/A        | N/A     | N/A     |
| 5.000 | 106.337    | 106.087 | 105.837 | N/A        | N/A     | N/A     |

## DURP 20 Year

| Rate  | ≤ 105% LTV |         |         | > 105% LTV |         |         |
|-------|------------|---------|---------|------------|---------|---------|
|       | 30 Day     | 45 Day  | 60 Day  | 30 Day     | 45 Day  | 60 Day  |
| 2.990 | 95.531     | 95.281  | 95.031  | 95.537     | 95.287  | 95.037  |
| 3.000 | 95.631     | 95.381  | 95.131  | 95.637     | 95.387  | 95.137  |
| 3.125 | 97.107     | 96.857  | 96.607  | 96.980     | 96.730  | 96.480  |
| 3.250 | 98.106     | 97.856  | 97.606  | 97.932     | 97.682  | 97.432  |
| 3.375 | 98.839     | 98.589  | 98.339  | 98.705     | 98.455  | 98.205  |
| 3.500 | 99.558     | 99.308  | 99.058  | 99.527     | 99.277  | 99.027  |
| 3.625 | 100.250    | 100.000 | 99.750  | 100.382    | 100.132 | 99.882  |
| 3.750 | 100.775    | 100.525 | 100.275 | 100.973    | 100.723 | 100.473 |
| 3.875 | 101.185    | 100.935 | 100.685 | 101.395    | 101.145 | 100.895 |
| 3.990 | 101.481    | 101.231 | 100.981 | 101.725    | 101.475 | 101.225 |
| 4.000 | 101.581    | 101.331 | 101.081 | 101.825    | 101.575 | 101.325 |
| 4.125 | 101.982    | 101.732 | 101.482 | 102.284    | 102.034 | 101.784 |
| 4.250 | 102.417    | 102.167 | 101.917 | 102.772    | 102.522 | 102.272 |
| 4.375 | 102.906    | 102.656 | 102.406 | 103.321    | 103.071 | 102.821 |
| 4.500 | 103.428    | 103.178 | 102.928 | 103.924    | 103.674 | 103.424 |
| 4.625 | 103.949    | 103.699 | 103.449 | 104.548    | 104.298 | 104.048 |
| 4.750 | 104.405    | 104.155 | 103.905 | 105.012    | 104.762 | 104.512 |
| 4.875 | 104.823    | 104.573 | 104.323 | N/A        | N/A     | N/A     |

## DURP 15 Year

| Rate  | ≤ 105% LTV |         |         | > 105% LTV |         |         |
|-------|------------|---------|---------|------------|---------|---------|
|       | 30 Day     | 45 Day  | 60 Day  | 30 Day     | 45 Day  | 60 Day  |
| 2.250 | 95.520     | 95.270  | 95.020  | N/A        | N/A     | N/A     |
| 2.375 | 96.933     | 96.683  | 96.433  | 93.157     | 92.907  | 92.657  |
| 2.500 | 98.346     | 98.096  | 97.846  | 94.648     | 94.398  | 94.148  |
| 2.625 | 99.095     | 98.845  | 98.595  | 95.702     | 95.452  | 95.202  |
| 2.750 | 99.655     | 99.405  | 99.155  | 96.573     | 96.323  | 96.073  |
| 2.875 | 100.251    | 100.001 | 99.751  | 97.479     | 97.229  | 96.979  |
| 2.990 | 100.771    | 100.521 | 100.271 | 98.310     | 98.060  | 97.810  |
| 3.000 | 100.871    | 100.621 | 100.371 | 98.410     | 98.160  | 97.910  |
| 3.125 | 101.292    | 101.042 | 100.792 | 99.065     | 98.815  | 98.565  |
| 3.250 | 101.665    | 101.415 | 101.165 | 99.609     | 99.359  | 99.109  |
| 3.375 | 102.066    | 101.816 | 101.566 | 100.180    | 99.930  | 99.680  |
| 3.500 | 102.490    | 102.240 | 101.990 | 100.775    | 100.525 | 100.275 |
| 3.625 | 102.805    | 102.555 | 102.305 | 101.232    | 100.982 | 100.732 |
| 3.750 | 103.098    | 102.848 | 102.598 | 101.635    | 101.385 | 101.135 |
| 3.875 | 103.392    | 103.142 | 102.892 | 102.038    | 101.788 | 101.538 |
| 3.990 | 103.585    | 103.335 | 103.085 | 102.341    | 102.091 | 101.841 |
| 4.000 | 103.685    | 103.435 | 103.185 | 102.441    | 102.191 | 101.941 |
| 4.125 | 103.989    | 103.739 | 103.489 | 102.854    | 102.604 | 102.354 |

## DURP 10 Year

| Rate  | ≤ 105% LTV |         |         | > 105% LTV |         |         |
|-------|------------|---------|---------|------------|---------|---------|
|       | 30 Day     | 45 Day  | 60 Day  | 30 Day     | 45 Day  | 60 Day  |
| 2.250 | 94.613     | 94.363  | 94.113  | N/A        | N/A     | N/A     |
| 2.375 | 95.987     | 95.737  | 95.487  | 92.957     | 92.707  | 92.457  |
| 2.500 | 97.360     | 97.110  | 96.860  | 94.448     | 94.198  | 93.948  |
| 2.625 | 98.189     | 97.939  | 97.689  | 95.502     | 95.252  | 95.002  |
| 2.750 | 98.767     | 98.517  | 98.267  | 96.373     | 96.123  | 95.873  |
| 2.875 | 99.357     | 99.107  | 98.857  | 97.279     | 97.029  | 96.779  |
| 2.990 | 99.847     | 99.597  | 99.347  | 98.110     | 97.860  | 97.610  |
| 3.000 | 99.947     | 99.697  | 99.447  | 98.210     | 97.960  | 97.710  |
| 3.125 | 100.349    | 100.099 | 99.849  | 98.865     | 98.615  | 98.365  |
| 3.250 | 100.673    | 100.423 | 100.173 | 99.409     | 99.159  | 98.909  |
| 3.375 | 101.006    | 100.756 | 100.506 | 99.980     | 99.730  | 99.480  |
| 3.500 | 101.345    | 101.095 | 100.845 | 100.575    | 100.325 | 100.075 |
| 3.625 | 101.624    | 101.374 | 101.124 | 101.032    | 100.782 | 100.532 |
| 3.750 | 101.886    | 101.636 | 101.386 | 101.435    | 101.185 | 100.935 |
| 3.875 | 102.148    | 101.898 | 101.648 | 101.838    | 101.588 | 101.338 |
| 3.990 | 102.311    | 102.061 | 101.811 | 102.141    | 101.891 | 101.641 |
| 4.000 | 102.411    | 102.161 | 101.911 | 102.241    | 101.991 | 101.741 |
| 4.125 | 102.683    | 102.433 | 102.183 | 102.654    | 102.404 | 102.154 |

## Applicable for all mortgage with greater than 15 year terms

| LTV →<br>FICO ↓ | ≤ 60.00% | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% | 85.01 - 90.00% | 90.01 - 95.00% | 95.01 - 97.00% | 97.01 - 105.00% | > 105% |
|-----------------|----------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|-----------------|--------|
| ≥ 740           | 0.000    | -0.250         | -0.250         | -0.250         | 0.000          | 0.000          | 0.000          | 0.000          | 0.000           | 0.000  |
| 720 - 739       | 0.000    | -0.250         | -0.250         | -0.250         | 0.000          | 0.000          | 0.000          | 0.000          | 0.000           | 0.000  |
| 700 - 719       | 0.000    | -0.500         | -0.750         | -0.750         | -0.500         | -0.500         | -0.500         | -0.500         | -0.500          | -0.500 |
| 680 - 699       | 0.000    | -0.500         | -0.750         | -0.750         | -0.750         | -0.750         | -0.500         | -0.500         | -0.500          | -0.500 |
| 660 - 679       | 0.000    | -1.000         | -1.500         | -1.750         | -1.750         | -1.750         | -1.250         | -1.250         | -1.250          | -1.250 |
| 640 - 659       | -0.500   | -1.250         | -2.000         | -2.250         | -2.250         | -2.250         | -1.750         | -1.750         | -1.750          | -1.750 |
| 620 - 639       | -0.500   | -1.500         | -2.500         | -2.750         | -2.750         | -2.750         | -2.500         | -2.500         | -2.500          | -2.500 |
| < 620 *         | -0.500   | -1.500         | -3.000         | -3.000         | -3.000         | -3.000         | -3.000         | -3.000         | -3.000          | -3.000 |

\* A minimum required credit score of 580 applies to all mortgage loans delivered to AFR in accordance with the Selling Guide

## DU Refi Plus Adjusters

| Adjusters           | 30/25 yr                | 20/15/10 yr |
|---------------------|-------------------------|-------------|
| DURP with MI        | 0.000                   | 0.000       |
| High Balance        | -2.500                  | -2.500      |
| Manufactured        | -1.000                  | -1.000      |
| NY                  | -0.250                  | -0.250      |
| Subordinate Finance | -0.375                  | -0.375      |
| Extension Options   | -0.018 per calendar day |             |

## UW Fee Buy Out Option\*

| UW Fee Buy Out Option*         | Standard |
|--------------------------------|----------|
| \$0 - \$49,999                 | -1.500   |
| \$50,000 - \$85,000            | -1.000   |
| \$85,001 - \$125,000           | -0.750   |
| \$125,001 - \$175,000          | -0.500   |
| \$175,001 - \$275,000          | -0.300   |
| \$275,001 - Up to High Balance | -0.200   |
| High Balance                   | -0.150   |

| Product Feature          | LTV Range |                |                |                |                |                |                |                |                 |        |
|--------------------------|-----------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|-----------------|--------|
|                          | ≤ 60.00%  | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% | 85.01 - 90.00% | 90.01 - 95.00% | 95.01 - 97.00% | 97.01 - 105.00% | > 105% |
| Investment Property      | -2.125    | -2.125         | -2.125         | -3.375         | -4.125         | -4.125         | -4.125         | -4.125         | -4.125          | -4.125 |
| High-LTV                 |           |                |                |                |                |                |                |                |                 |        |
| 30/25 year               | 0.000     | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | -0.500         | -1.000          | -1.000 |
| 20/15/10 year            | 0.000     | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | -0.500         | -1.000          | -1.000 |
| Multiple-Unit Properties |           |                |                |                |                |                |                |                |                 |        |
| 2-Unit Property          | -1.000    | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000          | -1.000 |
| 3-4 Unit Property        | -1.000    | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000          | -1.000 |
| Condominium              | 0.000     | 0.000          | 0.000          | -0.750         | -0.750         | -0.750         | -0.750         | -0.750         | -0.750          | -0.750 |

## Refi Plus Mortgages with Subordinate Financing \*

| LTV Range      | CLTV Range     | Non Interest-Only LLPA |                    |
|----------------|----------------|------------------------|--------------------|
|                |                | Credit Score < 720     | Credit Score ≥ 720 |
| 65.01 - 75.00% | 90.01 - 95.00% | -0.500                 | -0.250             |
| 75.01 - 95.00% | 90.01 - 95.00% | -0.500                 | -0.250             |
| 75.01 - 90.00% | 76.01 - 90.00% | -0.250                 | 0.000              |
| Any            | >95.00%        | -1.500                 | -1.500             |

\* If the subordinate financing is a Community Seconds® loan, these LLPAs do not apply and the lender must use SFC 118.

## Loan Level Price Adjuster Caps

| LLPA Cap                        | 30/25 yr | 20/15/10 yr |
|---------------------------------|----------|-------------|
| Owner Occupied LTV ≥80%         | 0.750    | 0.000       |
| Owner Occupied LTV <80%         | 2.000    | 2.000       |
| Investment & 2nd Home LTV ≤105% | 2.000    | 2.000       |
| Investment & 2nd Home LTV >105% | 2.000    | 1.500       |

## Lock Desk Policy

The initial expiration date of the lock will be disclosed on the lock confirmation. Locks may only be extended up to 30 days past its initial lock period. Locks received after cut off (7pm ET) will be rejected. Locks accepted on loans in "Registered, Submitted, U/W-Received & U/W-Approved" status only. Locks must be e-mailed/faxed directly to the lock desk or sent through Loan Center. Lock requests submitted to a client's AE or AM only will not be processed.

Flood Certification = \$10.00

\*UW Fee with option to buy out = \$895

\*IA, NC, NJ, PA has a \$895 Commitment Fee and no UW Fee

Tax Service Fee = \$77 (WA exempt)

FHA ID# - 1358600006

Full Lock Desk Policy Can Be Found Here

AFR Guidelines

For use by mortgage professionals only and should not be distributed to borrowers.



AFR Wholesale's Website

AFR Rate Sheet Archive

Lock Desk e-mail:

LockDesk@afrrwholesale.com

Lock Desk Phone:

1-877-588-2706

Lock Desk Hours:

10:00 am ET - 7:00 pm ET

30 Day Lock Exp.: 5/31/2016

45 Day Lock Exp.: 6/13/2016

60 Day Lock Exp.: 6/28/2016

W. Rate Sheet Dated: 4/29/2016

prices are subject to change without notice

Release Time: 10:00 AM ET

| 30/25 Year FNMA |         |         |         |  |
|-----------------|---------|---------|---------|--|
| Rate            | 30 day  | 45 day  | 60 day  |  |
| 2.990           | 96.901  | 96.651  | 96.626  |  |
| 3.000           | 96.951  | 96.701  | 96.676  |  |
| 3.125           | 98.340  | 98.090  | 98.065  |  |
| 3.250           | 99.373  | 99.123  | 99.098  |  |
| 3.375           | 100.052 | 99.802  | 99.777  |  |
| 3.500           | 100.794 | 100.544 | 100.519 |  |
| 3.625           | 101.571 | 101.321 | 101.296 |  |
| 3.750           | 102.232 | 101.982 | 101.957 |  |
| 3.875           | 102.735 | 102.485 | 102.460 |  |
| 3.990           | 103.237 | 102.987 | 102.962 |  |
| 4.000           | 103.287 | 103.037 | 103.012 |  |
| 4.125           | 103.856 | 103.606 | 103.581 |  |
| 4.250           | 104.383 | 104.133 | 104.108 |  |
| 4.375           | 104.835 | 104.585 | 104.560 |  |
| 4.500           | 105.310 | 105.060 | 105.035 |  |
| 4.625           | 105.813 | 105.563 | 105.538 |  |
| 4.750           | 106.313 | 106.063 | 106.038 |  |
| 4.875           | 106.825 | 106.575 | 106.550 |  |
| 4.990           | 107.287 | 107.037 | 107.012 |  |
| 5.000           | 107.337 | 107.087 | 107.062 |  |

| 20 Year FNMA |         |         |         |  |
|--------------|---------|---------|---------|--|
| Rate         | 30 day  | 45 day  | 60 day  |  |
| 2.750        | 94.206  | 93.956  | 93.706  |  |
| 2.875        | 95.749  | 95.499  | 95.249  |  |
| 2.990        | 97.236  | 96.986  | 96.736  |  |
| 3.000        | 97.286  | 97.036  | 96.786  |  |
| 3.125        | 98.762  | 98.512  | 98.262  |  |
| 3.250        | 99.761  | 99.511  | 99.261  |  |
| 3.375        | 100.494 | 100.244 | 99.994  |  |
| 3.500        | 101.213 | 100.963 | 100.713 |  |
| 3.625        | 101.905 | 101.655 | 101.405 |  |
| 3.750        | 102.430 | 102.180 | 101.930 |  |
| 3.875        | 102.840 | 102.590 | 102.340 |  |
| 3.990        | 103.186 | 102.936 | 102.686 |  |
| 4.000        | 103.236 | 102.986 | 102.736 |  |
| 4.125        | 103.637 | 103.387 | 103.137 |  |
| 4.250        | 104.072 | 103.822 | 103.572 |  |
| 4.375        | 104.561 | 104.311 | 104.061 |  |
| 4.500        | 105.083 | 104.833 | 104.583 |  |
| 4.625        | 105.604 | 105.354 | 105.104 |  |
| 4.750        | 106.060 | 105.810 | 105.560 |  |
| 4.875        | 106.478 | 106.228 | 105.978 |  |

| 15 Year FNMA |         |         |         |  |
|--------------|---------|---------|---------|--|
| Rate         | 30 day  | 45 day  | 60 day  |  |
| 2.000        | #N/A    | #N/A    | #N/A    |  |
| 2.125        | 94.558  | 94.308  | 94.058  |  |
| 2.250        | 95.970  | 95.720  | 95.470  |  |
| 2.375        | 97.383  | 97.133  | 96.883  |  |
| 2.500        | 98.796  | 98.546  | 98.296  |  |
| 2.625        | 99.545  | 99.295  | 99.045  |  |
| 2.750        | 100.105 | 99.855  | 99.605  |  |
| 2.875        | 100.701 | 100.451 | 100.201 |  |
| 2.990        | 101.271 | 101.021 | 100.771 |  |
| 3.000        | 101.321 | 101.071 | 100.821 |  |
| 3.125        | 101.742 | 101.492 | 101.242 |  |
| 3.250        | 102.115 | 101.865 | 101.615 |  |
| 3.375        | 102.516 | 102.266 | 102.016 |  |
| 3.500        | 102.940 | 102.690 | 102.440 |  |
| 3.625        | 103.255 | 103.005 | 102.755 |  |
| 3.750        | 103.548 | 103.298 | 103.048 |  |
| 3.875        | 103.842 | 103.592 | 103.342 |  |
| 3.990        | 104.085 | 103.835 | 103.585 |  |
| 4.000        | 104.135 | 103.885 | 103.635 |  |
| 4.125        | 104.439 | 104.189 | 103.939 |  |

| 10 Year FNMA |         |         |         |  |
|--------------|---------|---------|---------|--|
| Rate         | 30 day  | 45 day  | 60 day  |  |
| 2.000        | N/A     | N/A     | N/A     |  |
| 2.125        | 94.955  | 94.705  | 94.455  |  |
| 2.250        | 96.329  | 96.079  | 95.829  |  |
| 2.375        | 97.703  | 97.453  | 97.203  |  |
| 2.500        | 99.076  | 98.826  | 98.576  |  |
| 2.625        | 99.905  | 99.655  | 99.405  |  |
| 2.750        | 100.483 | 100.233 | 99.983  |  |
| 2.875        | 101.073 | 100.823 | 100.573 |  |
| 2.990        | 101.613 | 101.363 | 101.113 |  |
| 3.000        | 101.663 | 101.413 | 101.163 |  |
| 3.125        | 102.065 | 101.815 | 101.565 |  |
| 3.250        | 102.389 | 102.139 | 101.889 |  |
| 3.375        | 102.722 | 102.472 | 102.222 |  |
| 3.500        | 103.061 | 102.811 | 102.561 |  |
| 3.625        | 103.340 | 103.090 | 102.840 |  |
| 3.750        | 103.602 | 103.352 | 103.102 |  |
| 3.875        | 103.864 | 103.614 | 103.364 |  |
| 3.990        | 104.077 | 103.827 | 103.577 |  |
| 4.000        | 104.127 | 103.877 | 103.627 |  |
| 4.125        | 104.399 | 104.149 | 103.899 |  |

| 30/25 Year HB FNMA |         |         |         |  |
|--------------------|---------|---------|---------|--|
| Rate               | 30 day  | 45 day  | 60 day  |  |
| 3.125              | 96.465  | 96.215  | 95.965  |  |
| 3.250              | 97.596  | 97.346  | 97.096  |  |
| 3.375              | 98.477  | 98.227  | 97.977  |  |
| 3.500              | 99.423  | 99.173  | 98.923  |  |
| 3.625              | 100.403 | 100.153 | 99.903  |  |
| 3.750              | 101.128 | 100.878 | 100.628 |  |
| 3.875              | 101.545 | 101.295 | 101.045 |  |
| 3.990              | 101.961 | 101.711 | 101.461 |  |
| 4.000              | 102.011 | 101.761 | 101.511 |  |
| 4.125              | 102.495 | 102.245 | 101.995 |  |
| 4.250              | 102.876 | 102.626 | 102.376 |  |
| 4.375              | 103.117 | 102.867 | 102.617 |  |
| 4.500              | 103.381 | 103.131 | 102.881 |  |
| 4.625              | 103.673 | 103.423 | 103.173 |  |
| 4.750              | 103.958 | 103.708 | 103.458 |  |
| 4.875              | 104.251 | 104.001 | 103.751 |  |
| 4.990              | 104.495 | 104.245 | 103.995 |  |
| 5.000              | 104.545 | 104.295 | 104.045 |  |
| 5.125              | 104.838 | 104.588 | 104.338 |  |
| 5.250              | 105.131 | 104.881 | 104.631 |  |

| 15 Year HB FNMA |         |         |         |  |
|-----------------|---------|---------|---------|--|
| Rate            | 30 day  | 45 day  | 60 day  |  |
| 2.000           | N/A     | N/A     | N/A     |  |
| 2.125           | N/A     | N/A     | N/A     |  |
| 2.250           | 94.421  | 94.171  | 93.921  |  |
| 2.375           | 96.022  | 95.772  | 95.522  |  |
| 2.500           | 97.622  | 97.372  | 97.122  |  |
| 2.625           | 98.511  | 98.261  | 98.011  |  |
| 2.750           | 99.196  | 98.946  | 98.696  |  |
| 2.875           | 99.917  | 99.667  | 99.417  |  |
| 2.990           | 100.612 | 100.362 | 100.112 |  |
| 3.000           | 100.662 | 100.412 | 100.162 |  |
| 3.125           | 101.113 | 100.863 | 100.613 |  |
| 3.250           | 101.486 | 101.236 | 100.986 |  |
| 3.375           | 101.887 | 101.637 | 101.387 |  |
| 3.500           | 102.311 | 102.061 | 101.811 |  |
| 3.625           | 102.483 | 102.233 | 101.983 |  |
| 3.750           | 102.589 | 102.339 | 102.089 |  |
| 3.875           | 102.695 | 102.445 | 102.195 |  |
| 3.990           | 102.751 | 102.501 | 102.251 |  |
| 4.000           | 102.801 | 102.551 | 102.301 |  |
| 4.125           | 102.917 | 102.667 | 102.417 |  |

## Adjustments

| Applicable for all mortgages with greater than 15 year terms |          |                |                |                |                |                |                |                |  |
|--------------------------------------------------------------|----------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|--|
| LTV →<br>FICO ↓                                              | ≤ 60.00% | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% | 85.01 - 90.00% | 90.01 - 95.00% | 95.01 - 97.00% |  |
| ≥ 740                                                        | 0.000    | -0.250         | -0.250         | -0.500         | -0.250         | -0.250         | -0.250         | -0.750         |  |
| 720 - 739                                                    | 0.000    | -0.250         | -0.500         | -0.750         | -0.500         | -0.500         | -1.000         | -1.000         |  |
| 700 - 719                                                    | 0.000    | -0.500         | -1.000         | -1.250         | -1.000         | -1.000         | -1.500         | -1.500         |  |
| 680 - 699                                                    | 0.000    | -0.500         | -1.250         | -1.750         | -1.500         | -1.250         | -1.250         | -1.500         |  |
| 660 - 679                                                    | 0.000    | -1.000         | -2.250         | -2.750         | -2.750         | -2.250         | -2.250         | -2.250         |  |
| 640 - 659                                                    | -0.500   | -1.250         | -2.750         | -3.000         | -3.250         | -2.750         | -2.750         | -2.750         |  |
| 620 - 639                                                    | -0.500   | -1.500         | -3.000         | -3.000         | -3.250         | -3.250         | -3.250         | -3.500         |  |
| < 620 *                                                      | -0.500   | -1.500         | -3.000         | -3.000         | -3.250         | -3.250         | -3.250         | -3.750         |  |

\* A minimum required credit score of 620 applies to all mortgage loans delivered to AFR in accordance with the

Selling Guide 95.01-97.00% LTV only with DU v. 9.2

| All Loan Type Adjustments      |           |                         |
|--------------------------------|-----------|-------------------------|
| Adjusters                      | All Terms |                         |
| NY                             |           | -0.250                  |
| Subordinate Financing          |           | -0.375                  |
| Escrow Waiver                  |           | 0.000                   |
| \$0 - \$49,999                 |           | -2.500                  |
| \$50,000 - \$85,000            |           | -1.375                  |
| \$85,001 - \$125,000           |           | -0.500                  |
| \$125,001 - \$175,000          |           | -0.375                  |
| \$175,001 - \$275,000          |           | 0.000                   |
| \$275,001 - Up to High Balance |           | 0.125                   |
| FNMA HomeStyle Renovation      |           | -1.000                  |
| Extension Options              |           | -0.018 per calendar day |

| LTV →<br>Product Feature ↓ | ≤ 60.00% | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% | 85.01 - 90.00% | 90.01 - 95.00% | 95.01 - 97.00% |  |
|----------------------------|----------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|--|
| High-LTV                   | 0.000    | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | -0.500         |  |
| Investment Property        | -2.125   | -2.125         | -2.125         | -3.375         | -4.125         | N/A            | N/A            | N/A            |  |
| Manufactured               | -1.000   | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | N/A            |  |
| 2-Unit Property            | -1.000   | -1.000         | -1.000         | -1.000         | -1.000         | N/A            | N/A            | N/A            |  |
| 3-4 Unit Property          | -1.000   | -1.000         | -1.000         | -1.000         | N/A            | N/A            | N/A            | N/A            |  |
| Condo > 15 year            | 0.000    | 0.000          | 0.000          | -0.750         | -0.750         | -0.750         | -0.750         | -0.750         |  |
| High Balance C/O Refi      | -1.000   | N/A            | N/A            | N/A            | N/A            | N/A            | N/A            | N/A            |  |

| LTV →<br>FICO ↓ | ≤ 60.00% | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% |  |
|-----------------|----------|----------------|----------------|----------------|----------------|--|
| ≥ 740           | -0.375   | -0.625         | -0.625         | -0.875         | N/A            |  |
| 720 - 739       | -0.375   | -1.000         | -1.000         | -1.125         | N/A            |  |
| 700 - 719       | -0.375   | -1.000         | -1.000         | -1.125         | N/A            |  |
| 680 - 699       | -0.375   | -1.125         | -1.125         | -1.750         | N/A            |  |
| 660 - 679       | -0.625   | -1.125         | -1.125         | -1.875         | N/A            |  |
| 640 - 659       | -0.625   | -1.625         | -1.625         | -2.625         | N/A            |  |
| 620 - 639       | -0.625   | -1.625         | -1.625         | -3.125         | N/A            |  |
| < 620           | -1.625   | -2.625         | -2.625         | -3.125         | N/A            |  |

| Mortgages with Subordinate Financing * |                |                                              |                                              |
|----------------------------------------|----------------|----------------------------------------------|----------------------------------------------|
| LTV Range                              | CLTV Range     | Non Interest-Only LLPA<br>Credit Score < 720 | Non Interest-Only LLPA<br>Credit Score ≥ 720 |
| ≤ 65.00%                               | 80.01 - 95.00% | -0.500                                       | -0.250                                       |
| 65.01 - 75.00%                         | 80.01 - 95.00% | -0.750                                       | -0.500                                       |
| 75.01 - 95.00%                         | 90.01 - 95.00% | -1.000                                       | -0.750                                       |
| 75.01 - 90.00%                         | 76.01 - 90.00% | -1.000                                       | -0.750                                       |
| ≤ 95.00%                               | 95.01 - 97.00% | -1.500                                       | -1.500                                       |

\* If the subordinate financing is a Community Seconds\* loan, these LLPAs do not apply and the lender must use SFC 118.

| UW Fee Buy Out Option*         | Standard |
|--------------------------------|----------|
| \$0 - \$49,999                 | -1.500   |
| \$50,000 - \$85,000            | -1.000   |
| \$85,001 - \$125,000           | -0.750   |
| \$125,001 - \$175,000          | -0.500   |
| \$175,001 - \$275,000          | -0.300   |
| \$275,001 - Up to High Balance | -0.200   |
| High Balance                   | -0.150   |

| HomeReady LLPA Caps*        |          |
|-----------------------------|----------|
| Product Feature             | LLPA Cap |
| LTV > 80% and FICO ≥ 680    | 0.000    |
| All other LTV & FICO combos | 1.500    |

\*The above caps do not include the following LLPAs: State; Loan Size; Extension; UW Fee Buy Out; LPMI

## Lender Paid MI Adjustments (cumulative with above adjustments)

| LPMI Adjust Term > 20 yr & All Manuf.                                            |          |                |                |                | LPMI Adjust Term ≤ 20 yr |          |                |                |                | Additional LPMI Premium Adjustments |        |           |           |           |           |  |
|----------------------------------------------------------------------------------|----------|----------------|----------------|----------------|--------------------------|----------|----------------|----------------|----------------|-------------------------------------|--------|-----------|-----------|-----------|-----------|--|
| LTV →<br>FICO ↓                                                                  | ≤ 85.00% | 85.01 - 90.00% | 90.01 - 95.00% | 95.01 - 97.00% | LTV →<br>FICO ↓          | ≤ 85.00% | 85.01 - 90.00% | 90.01 - 95.00% | 95.01 - 97.00% | Product Feature                     | FICO   |           |           |           |           |  |
|                                                                                  |          |                |                |                |                          |          |                |                |                |                                     | ≥ 760  | 740 - 759 | 720 - 739 | 700 - 719 | 680 - 699 |  |
| ≥ 760                                                                            | -0.950   | -1.400         | -1.950         | -3.080         | ≥ 760                    | -0.670   | -1.220         | -1.670         | -2.900         | Rate/Term Refi                      | -0.150 | -0.240    | -0.300    | -0.530    | -0.540    |  |
| 740 - 759                                                                        | -0.990   | -2.000         | -2.600         | -3.450         | 740 - 759                | -0.700   | -1.820         | -2.420         | -3.070         | Cash-Out Refi                       | -0.540 | -0.600    | -0.700    | -1.000    | -1.000    |  |
| 720 - 739                                                                        | -1.120   | -2.450         | -3.250         | -4.340         | 720 - 739                | -0.870   | -2.270         | -3.070         | -3.970         | Second Home                         | -0.360 | -0.390    | -0.490    | -0.700    | -0.700    |  |
| 700 - 719                                                                        | -1.330   | -2.950         | -3.850         | -5.130         | 700 - 719                | -0.910   | -2.670         | -3.570         | -4.670         | Manufactured Home                   | -0.540 | -0.600    | -0.700    | -1.000    | -1.050    |  |
| 680 - 699                                                                        | -1.350   | -3.600         | -4.750         | -6.360         | 680 - 699                | -1.070   | -3.320         | -4.470         | -5.870         | Loan Amount > \$417,000*            | -0.600 | -0.660    | -0.880    | -1.400    | -1.400    |  |
|                                                                                  |          |                |                |                |                          |          |                |                |                | Employee Relocation                 | 0.100  | 0.100     | 0.140     | 0.250     | 0.250     |  |
|                                                                                  |          |                |                |                |                          |          |                |                |                | Investment Property                 | -1.190 | -1.190    | -1.330    | -1.750    | -1.750    |  |
| *The Loan Amount adjustment does not apply in AK with loan amt \$417K - \$625.5K |          |                |                |                |                          |          |                |                |                |                                     |        |           |           |           |           |  |



W. Rate Sheet Dated: 4/29/2016

AFR Wholesale's Website

Lock Desk e-mail:

Lock Desk Phone:

Lock Desk Hours:

LockDesk@afrawholesale.com

1-877-588-2706

10:00 am ET - 7:00 pm ET

AFR Rate Sheet Archive

30 Day Lock Exp.: 5/31/2016

45 Day Lock Exp.: 6/13/2016

60 Day Lock Exp.: 6/28/2016

prices are subject to change without notice

Release Time: 10:00 AM ET

| 30/25 Year Open Access ≤ 105.00 LTV |         |         |         |  |
|-------------------------------------|---------|---------|---------|--|
| Rate                                | 30 day  | 45 day  | 60 day  |  |
| 3.250                               | 98.158  | 97.908  | 97.658  |  |
| 3.375                               | 98.835  | 98.585  | 98.335  |  |
| 3.500                               | 99.596  | 99.346  | 99.096  |  |
| 3.625                               | 100.370 | 100.120 | 99.870  |  |
| 3.750                               | 100.985 | 100.735 | 100.485 |  |
| 3.875                               | 101.492 | 101.242 | 100.992 |  |
| 4.000                               | 102.022 | 101.772 | 101.522 |  |
| 4.125                               | 102.666 | 102.416 | 102.166 |  |
| 4.250                               | 103.175 | 102.925 | 102.675 |  |
| 4.375                               | 103.602 | 103.352 | 103.102 |  |
| 4.500                               | 104.030 | 103.780 | 103.530 |  |
| 4.625                               | 104.630 | 104.380 | 104.130 |  |
| 4.750                               | 105.103 | 104.853 | 104.603 |  |
| 4.875                               | 105.535 | 105.285 | 105.035 |  |
| 5.000                               | 106.088 | 105.838 | 105.588 |  |
| 5.125                               | 106.716 | 106.466 | 106.216 |  |
| 5.250                               | 107.166 | 106.916 | 106.666 |  |

| 30/25 Year Open Access > 105.00 LTV |         |         |         |  |
|-------------------------------------|---------|---------|---------|--|
| Rate                                | 30 day  | 45 day  | 60 day  |  |
| 3.250                               | 98.158  | 97.908  | 97.658  |  |
| 3.375                               | 98.710  | 98.460  | 98.210  |  |
| 3.500                               | 99.471  | 99.221  | 98.971  |  |
| 3.625                               | 100.245 | 99.995  | 99.745  |  |
| 3.750                               | 100.860 | 100.610 | 100.360 |  |
| 3.875                               | 101.367 | 101.117 | 100.867 |  |
| 4.000                               | 102.397 | 102.147 | 101.897 |  |
| 4.125                               | 103.041 | 102.791 | 102.541 |  |
| 4.250                               | 103.550 | 103.300 | 103.050 |  |
| 4.375                               | 103.977 | 103.727 | 103.477 |  |
| 4.500                               | 105.217 | 104.967 | 104.717 |  |
| 4.625                               | 105.817 | 105.567 | 105.317 |  |
| 4.750                               | 106.291 | 106.041 | 105.791 |  |
| 4.875                               | 106.723 | 106.473 | 106.223 |  |
| 5.000                               | 107.401 | 107.151 | 106.901 |  |
| 5.125                               | 108.029 | 107.779 | 107.529 |  |
| 5.250                               | 108.479 | 108.229 | 107.979 |  |

| 20 Year Open Access ≤ 105.00 LTV |         |         |         |  |
|----------------------------------|---------|---------|---------|--|
| Rate                             | 30 day  | 45 day  | 60 day  |  |
| 3.250                            | 98.084  | 97.834  | 97.584  |  |
| 3.375                            | 98.963  | 98.713  | 98.463  |  |
| 3.500                            | 99.747  | 99.497  | 99.247  |  |
| 3.625                            | 100.446 | 100.196 | 99.946  |  |
| 3.750                            | 101.048 | 100.798 | 100.548 |  |
| 3.875                            | 101.565 | 101.315 | 101.065 |  |
| 4.000                            | 101.581 | 101.331 | 101.081 |  |
| 4.125                            | 102.200 | 101.950 | 101.700 |  |
| 4.250                            | 102.688 | 102.438 | 102.188 |  |
| 4.375                            | 103.133 | 102.883 | 102.633 |  |
| 4.500                            | 103.735 | 103.485 | 103.235 |  |
| 4.625                            | 104.376 | 104.126 | 103.876 |  |
| 4.750                            | 104.889 | 104.639 | 104.389 |  |
| 4.875                            | 105.328 | 105.078 | 104.828 |  |
| 5.000                            | 105.263 | 105.013 | 104.763 |  |
| 5.125                            | 105.861 | 105.611 | 105.361 |  |
| 5.250                            | 106.328 | 106.078 | 105.828 |  |

| 20 Year Open Access > 105.00 LTV |         |         |         |  |
|----------------------------------|---------|---------|---------|--|
| Rate                             | 30 day  | 45 day  | 60 day  |  |
| 3.250                            | 98.407  | 98.157  | 97.907  |  |
| 3.375                            | 98.724  | 98.474  | 98.224  |  |
| 3.500                            | 99.508  | 99.258  | 99.008  |  |
| 3.625                            | 100.206 | 99.956  | 99.706  |  |
| 3.750                            | 100.809 | 100.559 | 100.309 |  |
| 3.875                            | 101.325 | 101.075 | 100.825 |  |
| 4.000                            | 101.841 | 101.591 | 101.341 |  |
| 4.125                            | 102.460 | 102.210 | 101.960 |  |
| 4.250                            | 102.948 | 102.698 | 102.448 |  |
| 4.375                            | 103.394 | 103.144 | 102.894 |  |
| 4.500                            | 103.933 | 103.683 | 103.433 |  |
| 4.625                            | 104.574 | 104.324 | 104.074 |  |
| 4.750                            | 105.087 | 104.837 | 104.587 |  |
| 4.875                            | 105.526 | 105.276 | 105.026 |  |
| 5.000                            | 105.711 | 105.461 | 105.211 |  |
| 5.125                            | 106.309 | 106.059 | 105.809 |  |
| 5.250                            | 106.776 | 106.526 | 106.276 |  |

| 15 Year Open Access ≤ 105.00 LTV |         |         |         |  |
|----------------------------------|---------|---------|---------|--|
| Rate                             | 30 day  | 45 day  | 60 day  |  |
| 2.250                            | 97.102  | 96.852  | 96.602  |  |
| 2.375                            | 97.719  | 97.469  | 97.219  |  |
| 2.500                            | 98.336  | 98.086  | 97.836  |  |
| 2.625                            | 98.887  | 98.637  | 98.387  |  |
| 2.750                            | 99.474  | 99.224  | 98.974  |  |
| 2.875                            | 100.076 | 99.826  | 99.576  |  |
| 3.000                            | 100.646 | 100.396 | 100.146 |  |
| 3.125                            | 101.111 | 100.861 | 100.611 |  |
| 3.250                            | 101.520 | 101.270 | 101.020 |  |
| 3.375                            | 101.881 | 101.631 | 101.381 |  |
| 3.500                            | 102.374 | 102.124 | 101.874 |  |
| 3.625                            | 102.834 | 102.584 | 102.334 |  |
| 3.750                            | 103.280 | 103.030 | 102.780 |  |
| 3.875                            | 103.717 | 103.467 | 103.217 |  |
| 4.000                            | 103.485 | 103.235 | 102.985 |  |
| 4.125                            | 103.955 | 103.705 | 103.455 |  |
| 4.250                            | 104.384 | 104.134 | 103.884 |  |

| 15 Year Open Access > 105.00 LTV |         |         |         |  |
|----------------------------------|---------|---------|---------|--|
| Rate                             | 30 day  | 45 day  | 60 day  |  |
| 2.250                            | 97.107  | 96.857  | 96.607  |  |
| 2.375                            | 95.599  | 95.349  | 95.099  |  |
| 2.500                            | 96.216  | 95.966  | 95.716  |  |
| 2.625                            | 96.767  | 96.517  | 96.267  |  |
| 2.750                            | 97.354  | 97.104  | 96.854  |  |
| 2.875                            | 99.268  | 99.018  | 98.768  |  |
| 3.000                            | 99.838  | 99.588  | 99.338  |  |
| 3.125                            | 100.303 | 100.053 | 99.803  |  |
| 3.250                            | 100.712 | 100.462 | 100.212 |  |
| 3.375                            | 101.636 | 101.386 | 101.136 |  |
| 3.500                            | 102.129 | 101.879 | 101.629 |  |
| 3.625                            | 102.589 | 102.339 | 102.089 |  |
| 3.750                            | 103.035 | 102.785 | 102.535 |  |
| 3.875                            | 103.597 | 103.347 | 103.097 |  |
| 4.000                            | 103.365 | 103.115 | 102.865 |  |
| 4.125                            | 103.835 | 103.585 | 103.335 |  |
| 4.250                            | 104.264 | 104.014 | 103.764 |  |

| Applicable for all mortgages with greater than 15 year terms |          |                   |                   |                   |                   |                   |                   |          |
|--------------------------------------------------------------|----------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|----------|
| LTV →<br>FICO ↓                                              | ≤ 60.00% | 60.01 -<br>70.00% | 70.01 -<br>75.00% | 75.01 -<br>80.00% | 80.01 -<br>85.00% | 85.01 -<br>90.00% | 90.01 -<br>95.00% | > 95.00% |
| ≥ 740                                                        | 0.000    | -0.250            | -0.250            | -0.500            | 0.000             | 0.000             | 0.000             | 0.000    |
| 720 - 739                                                    | 0.000    | -0.250            | -0.500            | -0.750            | 0.000             | 0.000             | 0.000             | 0.000    |
| 700 - 719                                                    | 0.000    | -0.500            | -1.000            | -1.250            | -0.500            | -0.500            | -0.500            | -0.500   |
| 680 - 699                                                    | 0.000    | -0.500            | -1.250            | -1.750            | -1.000            | -0.750            | -0.750            | -0.750   |
| 660 - 679                                                    | 0.000    | -1.000            | -2.250            | -2.750            | -1.750            | -1.750            | -1.750            | -1.750   |
| 640 - 659                                                    | -0.500   | -1.250            | -2.750            | -3.000            | -2.750            | -2.250            | -2.250            | -2.250   |
| 620 - 639                                                    | -0.500   | -1.500            | -3.000            | -3.000            | -2.750            | -2.750            | -2.750            | -2.750   |
| < 620 *                                                      | -0.500   | -1.500            | -3.000            | -3.000            | -2.750            | -2.750            | -2.750            | -2.750   |

\* A minimum credit score of 580 applies to all mortgage loans delivered to AFR in accordance with the Selling Guide.

| Open Access Mortgage with Subordinate Financing |               |                    |                    |
|-------------------------------------------------|---------------|--------------------|--------------------|
| LTV Range                                       | TLTV Range    | Credit Score < 720 | Credit Score ≥ 720 |
| ≤ 75.00%                                        | ≤ 80%         | -0.375             | -0.375             |
| ≤ 65.00%                                        | > 80% & ≤ 95% | -0.875             | -0.625             |
| > 65% & ≤ 75%                                   | > 80% & ≤ 95% | -1.125             | -0.875             |
| > 75% & ≤ 80%                                   | > 76% & ≤ 95% | -1.375             | -1.125             |
| > 80% & ≤ 90%                                   | > 81% & ≤ 95% | -1.375             | -0.875             |
| > 90% & ≤ 95%                                   | > 91% & ≤ 95% | -0.875             | -0.625             |
| Any                                             | > 95%         | -1.875             | -1.875             |

| LTV →<br>Product Feature ↓ | ≤ 60.00% | 60.01 -<br>70.00% | 70.01 -<br>75.00% | 75.01 -<br>80.00% | 80.01 -<br>85.00% | 85.01 -<br>90.00% | 90.01 -<br>95.00% | 95.01 -<br>97.00% | 97.01 -<br>105.00% | > 105% |
|----------------------------|----------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|--------------------|--------|
| Investment Property        | -2.125   | -2.125            | -2.125            | -3.375            | -4.125            | -4.125            | -4.125            | -4.125            | -4.125             | -4.125 |
| 30 yr. High LTV            | 0.000    | 0.000             | 0.000             | 0.000             | 0.000             | 0.000             | 0.000             | -0.500            | -1.000             | -2.000 |
| 20/15 yr. High LTV         | 0.000    | 0.000             | 0.000             | 0.000             | 0.000             | 0.000             | 0.000             | -0.500            | -1.000             | -2.000 |
| 2-Unit Property            | -1.000   | -1.000            | -1.000            | -1.000            | -1.000            | -1.000            | -1.000            | -1.000            | -1.000             | -1.000 |
| 3-4 Unit Property          | -1.000   | -1.000            | -1.000            | -1.000            | -1.500            | -2.000            | -2.000            | -2.000            | -2.000             | -2.000 |

| Open Access Adjusters              |                         |            |
|------------------------------------|-------------------------|------------|
| Adjusters                          | 30 year                 | 20/15 year |
| Super Conforming                   | -2.500                  | -2.500     |
| Condo                              | -0.750                  | -0.750     |
| Manufactured                       | -1.000                  | -1.000     |
| NY                                 | -0.25                   | -0.25      |
| AZ, CA, FL, GA, IA, MA, NJ, NV, UT | 0                       | 0          |
| Extension Options                  | -0.018 per calendar day |            |

| Relief Refinance Mortgage Delivery Fee Cap |         |            |
|--------------------------------------------|---------|------------|
| RRMDFC                                     | 30 year | 20/15 year |
| Investment                                 | 2.000   | 2.000      |
| Owner Occ. & Second Home ≤ 80%             | 2.000   | 2.000      |
| Owner Occ. & Second Home > 80%             | 0.750   | 0.000      |

Delivery Fee Caps do not include State, High Balance, Extension Fees.

| UW Fee Buy Out Option*             | Standard |
|------------------------------------|----------|
| \$0 - \$49,999                     | -1.500   |
| \$50,000 - \$85,000                | -1.000   |
| \$85,001 - \$125,000               | -0.750   |
| \$125,001 - \$175,000              | -0.500   |
| \$175,001 - \$275,000              | -0.300   |
| \$275,001 - Up to Super Conforming | -0.200   |
| Super Conforming                   | -0.150   |

| Lock Desk Policy                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                                        |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------|
| The initial expiration date of the lock will be disclosed on the lock confirmation. Locks may only be extended up to 30 days past its initial lock period. Locks received after cut off (7pm ET) will be rejected. Locks accepted on loans in "Registered, Submitted, U/W-Received & U/W-Approved" status only. Locks must be e-mailed/faxed directly to the lock desk or sent through Loan Center. Lock requests submitted to a client's AE or AM only will not be processed. |                                        |
| Flood Certification = \$10.00                                                                                                                                                                                                                                                                                                                                                                                                                                                  | *UW Fee with option to buy out = \$895 |
| *IA, NC, NJ, PA has a \$895 Commitment Fee and no UW Fee                                                                                                                                                                                                                                                                                                                                                                                                                       | Tax Service Fee = \$77 (WA exempt)     |
| Full Lock Desk Policy Can Be Found Here                                                                                                                                                                                                                                                                                                                                                                                                                                        |                                        |
| AFR Guidelines                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                        |
| For use by mortgage professionals only and should not be distributed to borrowers.                                                                                                                                                                                                                                                                                                                                                                                             |                                        |
| FHA ID# - 135600006                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                        |



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1-877-588-2706

Lock Desk Hours:

10:00 am ET - 7:00 pm ET

30 Day Lock Exp.: 5/31/2016

45 Day Lock Exp.: 6/13/2016

60 Day Lock Exp.: 6/28/2016

W. Rate Sheet Dated: 4/29/2016

prices are subject to change without notice

Release Time: 10:00 AM ET

| 30/25 Year FHLMC |         |         |         |
|------------------|---------|---------|---------|
| Rate             | 30 day  | 45 day  | 60 day  |
| 3.125            | N/A     | N/A     | N/A     |
| 3.250            | 99.493  | 99.243  | 99.218  |
| 3.375            | 100.170 | 99.920  | 99.895  |
| 3.500            | 100.931 | 100.681 | 100.656 |
| 3.625            | 101.705 | 101.455 | 101.430 |
| 3.750            | 102.320 | 102.070 | 102.045 |
| 3.875            | 102.827 | 102.577 | 102.552 |
| 3.990            | 103.307 | 103.057 | 103.032 |
| 4.000            | 103.357 | 103.107 | 103.082 |
| 4.125            | 104.001 | 103.751 | 103.726 |
| 4.250            | 104.510 | 104.260 | 104.235 |
| 4.375            | 104.937 | 104.687 | 104.662 |
| 4.500            | 105.365 | 105.115 | 105.090 |
| 4.625            | 105.965 | 105.715 | 105.690 |
| 4.750            | 106.438 | 106.188 | 106.163 |
| 4.875            | 106.870 | 106.620 | 106.595 |
| 4.990            | 107.373 | 107.123 | 107.098 |
| 5.000            | 107.423 | 107.173 | 107.148 |
| 5.125            | 108.051 | 107.801 | 107.776 |
| 5.250            | 108.501 | 108.251 | 108.226 |

| 20 Year FHLMC |         |         |         |
|---------------|---------|---------|---------|
| Rate          | 30 day  | 45 day  | 60 day  |
| 3.125         | N/A     | N/A     | N/A     |
| 3.250         | 99.726  | 99.476  | 99.226  |
| 3.375         | 100.605 | 100.355 | 100.105 |
| 3.500         | 101.389 | 101.139 | 100.889 |
| 3.625         | 102.088 | 101.838 | 101.588 |
| 3.750         | 102.690 | 102.440 | 102.190 |
| 3.875         | 103.207 | 102.957 | 102.707 |
| 3.990         | 103.173 | 102.923 | 102.673 |
| 4.000         | 103.223 | 102.973 | 102.723 |
| 4.125         | 103.842 | 103.592 | 103.342 |
| 4.250         | 104.330 | 104.080 | 103.830 |
| 4.375         | 104.775 | 104.525 | 104.275 |
| 4.500         | 105.377 | 105.127 | 104.877 |
| 4.625         | 106.018 | 105.768 | 105.518 |
| 4.750         | 106.531 | 106.281 | 106.031 |
| 4.875         | 106.970 | 106.720 | 106.470 |
| 4.990         | 106.855 | 106.605 | 106.355 |
| 5.000         | 106.905 | 106.655 | 106.405 |
| 5.125         | 107.503 | 107.253 | 107.003 |
| 5.250         | 107.970 | 107.720 | 107.470 |

| 15 Year FHLMC |         |         |         |
|---------------|---------|---------|---------|
| Rate          | 30 day  | 45 day  | 60 day  |
| 2.125         | N/A     | N/A     | N/A     |
| 2.250         | 97.736  | 97.486  | 97.236  |
| 2.375         | 98.353  | 98.103  | 97.853  |
| 2.500         | 98.970  | 98.720  | 98.470  |
| 2.625         | 99.521  | 99.271  | 99.021  |
| 2.750         | 100.108 | 99.858  | 99.608  |
| 2.875         | 100.710 | 100.460 | 100.210 |
| 2.990         | 101.230 | 100.980 | 100.730 |
| 3.000         | 101.280 | 101.030 | 100.780 |
| 3.125         | 101.745 | 101.495 | 101.245 |
| 3.250         | 102.154 | 101.904 | 101.654 |
| 3.375         | 102.515 | 102.265 | 102.015 |
| 3.500         | 103.008 | 102.758 | 102.508 |
| 3.625         | 103.468 | 103.218 | 102.968 |
| 3.750         | 103.914 | 103.664 | 103.414 |
| 3.875         | 104.351 | 104.101 | 103.851 |
| 3.990         | 104.069 | 103.819 | 103.569 |
| 4.000         | 104.119 | 103.869 | 103.619 |
| 4.125         | 104.589 | 104.339 | 104.089 |
| 4.250         | 105.018 | 104.768 | 104.518 |

### Adjustments

| Applicable for all mortgages with greater than 15 year terms |          |                |                |                |                |                |                |
|--------------------------------------------------------------|----------|----------------|----------------|----------------|----------------|----------------|----------------|
| LTV →<br>FICO ↓                                              | ≤ 60.00% | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% | 85.01 - 90.00% | 90.01 - 95.00% |
| ≥ 740                                                        | 0.000    | -0.250         | -0.250         | -0.500         | -0.250         | -0.250         | -0.250         |
| 720 - 739                                                    | 0.000    | -0.250         | -0.500         | -0.750         | -0.500         | -0.500         | -0.500         |
| 700 - 719                                                    | 0.000    | -0.500         | -1.000         | -1.250         | -1.000         | -1.000         | -1.000         |
| 680 - 699                                                    | 0.000    | -0.500         | -1.250         | -1.750         | -1.500         | -1.250         | -1.250         |
| 660 - 679                                                    | 0.000    | -1.000         | -2.250         | -2.750         | -2.750         | -2.250         | -2.250         |
| 640 - 659                                                    | -0.500   | -1.250         | -2.750         | -3.000         | -3.250         | -2.750         | -2.750         |
| 620 - 639                                                    | -0.500   | -1.500         | -3.000         | -3.000         | -3.250         | -3.250         | -3.250         |
| < 620 *                                                      | -0.500   | -1.500         | -3.000         | -3.000         | -3.250         | -3.250         | -3.250         |

\* A minimum required credit score of 620 applies to all mortgage loans delivered to AFR in accordance with the Selling Guide

| Cash-Out Refinance |          |                |                |                |
|--------------------|----------|----------------|----------------|----------------|
| LTV →<br>FICO ↓    | ≤ 60.00% | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% |
| ≥ 740              | -0.375   | -0.625         | -0.625         | -0.875         |
| 720 - 739          | -0.375   | -1.000         | -1.000         | -1.125         |
| 700 - 719          | -0.375   | -1.000         | -1.000         | -1.125         |
| 680 - 699          | -0.375   | -1.125         | -1.125         | -1.750         |
| 660 - 679          | -0.625   | -1.125         | -1.125         | -1.875         |
| 640 - 659          | -0.625   | -1.625         | -1.625         | -2.625         |
| 620 - 639          | -0.625   | -1.625         | -1.625         | -3.125         |
| < 620              | -1.625   | -2.625         | -2.625         | -3.125         |

| Feature Adjustments                 |           |          |        |
|-------------------------------------|-----------|----------|--------|
| LTV                                 | > 75.00 % |          |        |
| Condo (Excl 15 yr. & Home Possible) | -0.750    |          |        |
| LTV                                 | ≤ 75%     | >75%-80% | > 80%  |
| Investment Property                 | -2.125    | -3.375   | -4.125 |
| LTV                                 | All       |          |        |
| Manufactured Home                   | -1.000    |          |        |

| Mortgages with Subordinate Financing |                |                        |                    |
|--------------------------------------|----------------|------------------------|--------------------|
| LTV Range                            | CLTV Range     | Non Interest-Only LLPA |                    |
|                                      |                | Credit Score < 720     | Credit Score ≥ 720 |
| ≤ 75.00%                             | ≤ 80.00%       | -0.375                 | -0.375             |
| ≤ 65.00%                             | 80.01 - 95.00% | -0.875                 | -0.625             |
| 65.01 - 75.00%                       | 80.01 - 95.00% | -1.125                 | -0.875             |
| 75.01 - 95.00%                       | 76.01 - 95.00% | -1.375                 | -1.125             |

| Multi Unit       |          |                |                |                |                |                         |
|------------------|----------|----------------|----------------|----------------|----------------|-------------------------|
| LTV →<br>Units ↓ | ≤ 60.00% | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% | 85.01 - 90.01% > 90.00% |
| 2-Unit           | -1.000   | -1.000         | -1.000         | -1.000         | -1.000         | -1.000                  |
| 3-4 Unit         | -1.000   | -1.000         | -1.000         | -1.000         | -1.500         | -2.000                  |

| Super Conforming Mortgage   |          |                |          |
|-----------------------------|----------|----------------|----------|
| LTV                         | ≤ 75.00% | 75.01 - 80.00% | > 80.00% |
| Purchase & No Cash-Out Refi | -0.250   | -0.250         | -0.250   |
| Cash-Out Refi               | -1.000   | N/A            | N/A      |

| UW Fee Buy Out Option*             | Standard |
|------------------------------------|----------|
| \$0 - \$49,999                     | -1.500   |
| \$50,000 - \$85,000                | -1.000   |
| \$85,001 - \$125,000               | -0.750   |
| \$125,001 - \$175,000              | -0.500   |
| \$175,001 - \$275,000              | -0.300   |
| \$275,001 - Up to Super Conforming | -0.200   |
| Super Conforming                   | -0.150   |

| All Loan Type Adjustments          |                         |
|------------------------------------|-------------------------|
| Adjusters                          | All Terms               |
| NY                                 | -0.250                  |
| AZ, CA, FL, GA, LA, MA, NJ, NV, UT | 0.000                   |
| Escrow Waiver                      | 0.000                   |
| \$0 - \$49,999                     | -2.500                  |
| \$50,000 - \$85,000                | -1.375                  |
| \$85,001 - \$125,000               | -0.500                  |
| \$125,001 - \$175,000              | -0.375                  |
| \$175,001 - \$275,000              | 0.000                   |
| \$275,001 - Up to Super Conforming | 0.125                   |
| Super Conforming                   | -1.500                  |
| TX Equity Section 50(a)(6)         |                         |
| All Terms & LTVs                   | -1.000                  |
| Extension Fee                      | -0.018 per calendar day |

### Lender Paid MI Adjustments (cumulative with above adjustments)

| LPMI Adjust Term > 20 yr & All Manuf.                                            |          |                |                |                | LPMI Adjust Term ≤ 20 yr |          |                |                |                | Additional LPMI Premium Adjustments |        |           |                   |           |           |
|----------------------------------------------------------------------------------|----------|----------------|----------------|----------------|--------------------------|----------|----------------|----------------|----------------|-------------------------------------|--------|-----------|-------------------|-----------|-----------|
| LTV ↓<br>FICO →                                                                  | ≤ 85.00% | 85.01 - 90.00% | 90.01 - 95.00% | 95.01 - 97.00% | LTV ↓<br>FICO →          | ≤ 85.00% | 85.01 - 90.00% | 90.01 - 95.00% | 95.01 - 97.00% | Product Feature                     | ≥ 760  | 740 - 759 | FICO<br>720 - 739 | 700 - 719 | 680 - 699 |
| ≥ 760                                                                            | -0.950   | -1.400         | -1.950         | -3.080         | ≥ 760                    | -0.670   | -1.220         | -1.670         | -2.900         | Rate/Term Refi                      | -0.150 | -0.240    | -0.300            | -0.530    | -0.540    |
| 740 - 759                                                                        | -0.990   | -2.000         | -2.600         | -3.450         | 740 - 759                | -0.700   | -1.820         | -2.420         | -3.070         | Cash-Out Refi                       | -0.540 | -0.600    | -0.700            | -1.000    | -1.000    |
| 720 - 739                                                                        | -1.120   | -2.450         | -3.250         | -4.340         | 720 - 739                | -0.870   | -2.270         | -3.070         | -3.970         | Second Home                         | -0.360 | -0.390    | -0.490            | -0.700    | -0.700    |
| 700 - 719                                                                        | -1.330   | -2.950         | -3.850         | -5.130         | 700 - 719                | -0.910   | -2.670         | -3.570         | -4.670         | Manufactured Home                   | -0.540 | -0.600    | -0.700            | -1.000    | -1.050    |
| 680 - 699                                                                        | -1.350   | -3.600         | -4.750         | -6.360         | 680 - 699                | -1.070   | -3.320         | -4.470         | -5.870         | Loan Amount > \$417,000*            | -0.600 | -0.660    | -0.880            | -1.400    | -1.400    |
|                                                                                  |          |                |                |                |                          |          |                |                |                | Employee Relocation                 | 0.100  | 0.100     | 0.140             | 0.250     | 0.250     |
|                                                                                  |          |                |                |                |                          |          |                |                |                | Investment Property                 | -1.190 | -1.190    | -1.330            | -1.750    | -1.750    |
| *The Loan Amount adjustment does not apply in AK with loan amt \$417K - \$625.5K |          |                |                |                |                          |          |                |                |                |                                     |        |           |                   |           |           |

\*The Loan Amount adjustment does not apply in AK with loan amt \$417K - \$625.5K

### Lock Desk Policy

The initial expiration date of the lock will be disclosed on the lock confirmation. Locks may only be extended up to 30 days past its initial lock period. Locks received after cut off (7pm ET) will be rejected. Locks accepted on loans in "Registered, Submitted, U/W-Received & U/W-Approved" status only. Locks must be e-mailed/faxed directly to the lock desk or sent through Loan Center. Lock requests submitted to a client's AE or AM only will not be processed.

Flood Certification = \$10.00 \*UW Fee with option to buy out = \$895 \*IA, NC, NJ, PA has a \$895 Commitment Fee and no UW Fee Tax Service Fee = \$77 (WA exempt)

FHA ID# - 1358600006

[Full Lock Desk Policy Can Be Found Here](#)

[AFR Guidelines](#)

For use by mortgage professionals only and should not be distributed to borrowers.



W. Rate Sheet Dated: 4/29/2016

AFR Wholesale's Website

Lock Desk e-mail:

Lock Desk Phone:

Lock Desk Hours:

AFR Rate Sheet Archive

LockDesk@afrawholesale.com

1-877-588-2706

10:00 am ET - 7:00 pm ET

30 Day Lock Exp.: 5/31/2016

45 Day Lock Exp.: 6/13/2016

60 Day Lock Exp.: 6/28/2016

prices are subject to change without notice

Release Time: 10:00 AM ET

| 30/25 Year FHLMP HP & HPA |         |         |         |  |
|---------------------------|---------|---------|---------|--|
| Rate                      | 30 day  | 45 day  | 60 day  |  |
| 3.125                     | N/A     | N/A     | N/A     |  |
| 3.250                     | 99.623  | 99.373  | 99.348  |  |
| 3.375                     | 100.326 | 100.076 | 100.051 |  |
| 3.500                     | 101.111 | 100.861 | 100.836 |  |
| 3.625                     | 101.935 | 101.685 | 101.660 |  |
| 3.750                     | 102.597 | 102.347 | 102.322 |  |
| 3.875                     | 103.154 | 102.904 | 102.879 |  |
| 3.990                     | 103.658 | 103.408 | 103.383 |  |
| 4.000                     | 103.708 | 103.458 | 103.433 |  |
| 4.125                     | 104.382 | 104.132 | 104.107 |  |
| 4.250                     | 104.917 | 104.667 | 104.642 |  |
| 4.375                     | 105.393 | 105.143 | 105.118 |  |
| 4.500                     | 105.867 | 105.617 | 105.592 |  |
| 4.625                     | 106.506 | 106.256 | 106.231 |  |
| 4.750                     | 107.013 | 106.763 | 106.738 |  |
| 4.875                     | 107.445 | 107.195 | 107.170 |  |
| 4.990                     | 107.948 | 107.698 | 107.673 |  |
| 5.000                     | 107.998 | 107.748 | 107.723 |  |
| 5.125                     | 108.626 | 108.376 | 108.351 |  |
| 5.250                     | 109.076 | 108.826 | 108.801 |  |

| 20 Year FHLMP HP & HPA |         |         |         |  |
|------------------------|---------|---------|---------|--|
| Rate                   | 30 day  | 45 day  | 60 day  |  |
| 3.125                  | N/A     | N/A     | N/A     |  |
| 3.250                  | 100.075 | 99.825  | 99.575  |  |
| 3.375                  | 100.958 | 100.708 | 100.458 |  |
| 3.500                  | 101.758 | 101.508 | 101.258 |  |
| 3.625                  | 102.501 | 102.251 | 102.001 |  |
| 3.750                  | 103.122 | 102.872 | 102.622 |  |
| 3.875                  | 103.664 | 103.414 | 103.164 |  |
| 3.990                  | 103.671 | 103.421 | 103.171 |  |
| 4.000                  | 103.721 | 103.471 | 103.221 |  |
| 4.125                  | 104.374 | 104.124 | 103.874 |  |
| 4.250                  | 104.918 | 104.668 | 104.418 |  |
| 4.375                  | 105.397 | 105.147 | 104.897 |  |
| 4.500                  | 105.999 | 105.749 | 105.499 |  |
| 4.625                  | 106.640 | 106.390 | 106.140 |  |
| 4.750                  | 107.153 | 106.903 | 106.653 |  |
| 4.875                  | 107.592 | 107.342 | 107.092 |  |
| 4.990                  | 107.477 | 107.227 | 106.977 |  |
| 5.000                  | 107.527 | 107.277 | 107.027 |  |
| 5.125                  | 108.125 | 107.875 | 107.625 |  |
| 5.250                  | 108.592 | 108.342 | 108.092 |  |

| 15 Year FHLMP HP & HPA |         |         |         |  |
|------------------------|---------|---------|---------|--|
| Rate                   | 30 day  | 45 day  | 60 day  |  |
| 2.125                  | N/A     | N/A     | N/A     |  |
| 2.250                  | 98.109  | 97.859  | 97.609  |  |
| 2.375                  | 98.729  | 98.479  | 98.229  |  |
| 2.500                  | 99.350  | 99.100  | 98.850  |  |
| 2.625                  | 99.921  | 99.671  | 99.421  |  |
| 2.750                  | 100.530 | 100.280 | 100.030 |  |
| 2.875                  | 101.142 | 100.892 | 100.642 |  |
| 2.990                  | 101.672 | 101.422 | 101.172 |  |
| 3.000                  | 101.722 | 101.472 | 101.222 |  |
| 3.125                  | 102.236 | 101.986 | 101.736 |  |
| 3.250                  | 102.702 | 102.452 | 102.202 |  |
| 3.375                  | 103.111 | 102.861 | 102.611 |  |
| 3.500                  | 103.645 | 103.395 | 103.145 |  |
| 3.625                  | 104.134 | 103.884 | 103.634 |  |
| 3.750                  | 104.590 | 104.340 | 104.090 |  |
| 3.875                  | 105.036 | 104.786 | 104.536 |  |
| 3.990                  | 104.763 | 104.513 | 104.263 |  |
| 4.000                  | 104.813 | 104.563 | 104.313 |  |
| 4.125                  | 105.283 | 105.033 | 104.783 |  |
| 4.250                  | 105.712 | 105.462 | 105.212 |  |

## Adjustments

| Multi Unit       |          |                |                |                |                |                |          |
|------------------|----------|----------------|----------------|----------------|----------------|----------------|----------|
| LTV →<br>Units ↓ | ≤ 60.00% | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% | 85.01 - 90.01% | > 90.00% |
| 2-Unit           | 0.000    | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000    |
| 3-4 Unit         | 0.000    | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | -1.000   |

| Feature Adjustments |        |          |        |
|---------------------|--------|----------|--------|
| LTV                 | ≤ 75%  | >75%-80% | > 80%  |
| Investment Property | -2.125 | -3.375   | -4.125 |
| LTV                 |        | All      |        |
| Manufactured Home   |        | -1.000   |        |

| All Loan Type Adjustments          |                         |
|------------------------------------|-------------------------|
| Adjusters                          | All Terms               |
| NY                                 | -0.250                  |
| AZ, CA, FL, GA, LA, MA, NJ, NV, UT | 0.000                   |
| Escrow Waiver                      | 0.000                   |
| \$0 - \$49,999                     | -2.500                  |
| \$50,000 - \$85,000                | -1.375                  |
| \$85,001 - \$125,000               | -0.500                  |
| \$125,001 - \$175,000              | -0.375                  |
| \$175,001 - \$275,000              | 0.000                   |
| \$275,001 - Up to Super Conforming | 0.125                   |
| Super Conforming                   | -1.500                  |
| TX Equity Section 50(a)(6)         |                         |
| All Terms & LTVs                   | -1.000                  |
| Extension Fee                      | -0.018 per calendar day |

| UW Fee Buy Out Option*             | Standard |
|------------------------------------|----------|
| \$0 - \$49,999                     | -1.500   |
| \$50,000 - \$85,000                | -1.000   |
| \$85,001 - \$125,000               | -0.750   |
| \$125,001 - \$175,000              | -0.500   |
| \$175,001 - \$275,000              | -0.300   |
| \$275,001 - Up to Super Conforming | -0.200   |
| Super Conforming                   | -0.150   |

| Mortgages with Subordinate Financing |                |                        |                    |
|--------------------------------------|----------------|------------------------|--------------------|
| LTV Range                            | CLTV Range     | Non Interest-Only LLPA |                    |
|                                      |                | Credit Score < 720     | Credit Score ≥ 720 |
| ≤ 75.00%                             | ≤ 80.00%       | -0.375                 | -0.375             |
| ≤ 65.00%                             | 80.01 - 95.00% | -0.875                 | -0.625             |
| 65.01 - 75.00%                       | 80.01 - 95.00% | -1.125                 | -0.875             |
| 75.01 - 95.00%                       | 76.01 - 95.00% | -1.375                 | -1.125             |

| Super Conforming Mortgage   |          |                |          |
|-----------------------------|----------|----------------|----------|
| LTV                         | ≤ 75.00% | 75.01 - 80.00% | > 80.00% |
| Purchase & No Cash-Out Refi | -0.250   | -0.250         | -0.250   |

| Home Possible Mortgage |              |                            |
|------------------------|--------------|----------------------------|
| Product                | Loan Purpose | LTV Ratios<br>All Eligible |
| All Eligible Product   | Purchase     | -0.750                     |
|                        | Refinance    | -1.500                     |
| Secondary Financing    | All          | -0.5                       |

| Home Possible Advantage Mortgage |                       |              |             |        |
|----------------------------------|-----------------------|--------------|-------------|--------|
| Product                          | Loan Purpose          | Credit Score |             |        |
|                                  |                       | All Eligible |             |        |
|                                  |                       | < 680        | ≥680 & <720 | ≥ 720  |
| All Eligible Product             | Purchase              | -1.500       | -1.250      | -1.000 |
|                                  | No Cash-out Refinance | -1.750       | -1.750      | -1.750 |

## Lender Paid MI Adjustments (cumulative with above adjustments)

| LPMI Adjust* All Properties but Manufactured and Multi Unit* |          |                |                |                |
|--------------------------------------------------------------|----------|----------------|----------------|----------------|
| LTV →<br>FICO ↓                                              | ≤ 85.00% | 85.01 - 90.00% | 90.01 - 95.00% | 95.01 - 97.00% |
| ≥ 760                                                        | -0.950   | -1.750         | -2.000         | -2.490         |
| 740 - 759                                                    | -1.060   | -2.500         | -2.810         | -3.130         |
| 720 - 739                                                    | -1.250   | -3.060         | -3.500         | -3.940         |
| 700 - 719                                                    | -1.440   | -3.690         | -4.130         | -4.630         |
| 680 - 699                                                    | -1.690   | -4.500         | -5.130         | -5.750         |

| LPMI Adjust* Manufactured and Multi Unit* |          |                |                |                |
|-------------------------------------------|----------|----------------|----------------|----------------|
| LTV →<br>FICO ↓                           | ≤ 85.00% | 85.01 - 90.00% | 90.01 - 95.00% | 95.01 - 97.00% |
| ≥ 760                                     | -0.670   | -1.010         | -1.820         | -2.310         |
| 740 - 759                                 | -0.700   | -1.320         | -2.630         | -2.950         |
| 720 - 739                                 | -0.870   | -1.630         | -3.320         | -3.760         |
| 700 - 719                                 | -0.910   | -1.850         | -3.850         | -4.350         |
| 680 - 699                                 | -0.910   | -2.220         | -4.850         | -5.470         |

| Additional LPMI Premium Adjustments |  |        |           |           |           |
|-------------------------------------|--|--------|-----------|-----------|-----------|
| Product Feature                     |  | FICO   |           |           |           |
|                                     |  | ≥ 760  | 740 - 759 | 720 - 739 | 700 - 719 |
| Rate/Term Refi                      |  | -0.150 | -0.240    | -0.300    | -0.530    |
| Cash-Out Refi                       |  | -0.540 | -0.600    | -0.700    | -1.000    |
| Second Home                         |  | -0.360 | -0.390    | -0.490    | -0.700    |
| Manufactured Home                   |  | -0.540 | -0.600    | -0.700    | -1.000    |
| Loan Amount > \$417,000*            |  | -0.600 | -0.660    | -0.880    | -1.400    |
| Employee Relocation                 |  | 0.100  | 0.100     | 0.140     | 0.250     |
| Investment Property                 |  | -1.190 | -1.190    | -1.330    | -1.750    |

\*The Loan Amount adjustment does not apply in AK with loan amt \$417K - \$625.5K

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