



**AMERICAN**  
FINANCIAL RESOURCES, INC.  
WHOLESALE MORTGAGE DIVISION

[AFR Rate Sheet Archive](#)

[LockDesk@afrrwholesale.com](mailto:LockDesk@afrrwholesale.com)

1-877-588-2706

10:00 am ET - 7:00 pm ET

45 Day Lock Exp.: 9/23/2014

60 Day Lock Exp : 10/8/2014

00 Buy Lock Exp.: 10/6/2014

prices are subject to change without notice

**Release Time: 4:30 PM ET**

## STANDARD GOVERNMENT PRODUCT

## Standard Product

| Rate  | 30 Day  | 45 Day  | 60 Day  |
|-------|---------|---------|---------|
| 3.375 | 99.890  | 99.640  | 99.390  |
| 3.500 | 100.640 | 100.390 | 100.140 |
| 3.625 | 100.740 | 100.490 | 100.240 |
| 3.750 | 102.646 | 102.396 | 102.146 |
| 3.875 | 103.146 | 102.896 | 102.646 |
| 4.000 | 103.846 | 103.596 | 103.346 |
| 4.125 | 103.946 | 103.696 | 103.446 |
| 4.250 | 105.443 | 105.193 | 104.943 |
| 4.375 | 105.828 | 105.578 | 105.328 |
| 4.500 | 106.293 | 106.043 | 105.793 |
| 4.625 | 106.393 | 106.143 | 105.893 |
| 4.750 | 107.212 | 106.962 | 106.712 |
| 4.875 | 107.612 | 107.362 | 107.112 |
| 5.000 | 108.212 | 107.962 | 107.712 |
| 5.125 | 108.312 | 108.062 | 107.812 |
| 5.250 | 108.899 | 108.649 | 108.399 |
| 5.375 | 108.987 | 108.737 | 108.887 |
| 5.500 | 108.887 | 108.637 | 108.387 |
| 5.625 | 109.087 | 108.837 | 108.587 |

### 20 Year Government Standard Product

| Rate  | Standard Product |         |         |
|-------|------------------|---------|---------|
|       | 30 Day           | 45 Day  | 60 Day  |
| 3.375 | 99.640           | 99.390  | 99.140  |
| 3.500 | 100.390          | 100.140 | 99.890  |
| 3.625 | 100.490          | 100.240 | 99.990  |
| 3.750 | 102.396          | 102.146 | 101.896 |
| 3.875 | 102.896          | 102.646 | 102.396 |
| 4.000 | 103.596          | 103.346 | 103.096 |
| 4.125 | 103.696          | 103.446 | 103.196 |
| 4.250 | 105.193          | 104.943 | 104.693 |
| 4.375 | 105.578          | 105.328 | 105.078 |
| 4.500 | 106.043          | 105.793 | 105.543 |
| 4.625 | 106.143          | 105.893 | 105.643 |
| 4.750 | 107.112          | 106.862 | 106.612 |
| 4.875 | 107.512          | 107.262 | 107.012 |
| 5.000 | 108.112          | 107.862 | 107.612 |
| 5.125 | 108.212          | 107.962 | 107.712 |
| 5.250 | 108.799          | 108.549 | 108.299 |
| 5.375 | 108.287          | 108.037 | 107.787 |
| 5.500 | 108.787          | 108.537 | 108.287 |
| 5.625 | 108.987          | 108.737 | 108.487 |

15/16 Year Government  
Standard Broadcast

| Standard Product |         |         |         |
|------------------|---------|---------|---------|
| Rate             | 30 Day  | 45 Day  | 60 Day  |
| 2.750            | 100.282 | 100.032 | 99.782  |
| 2.875            | 100.580 | 100.332 | 100.082 |
| 3.000            | 100.832 | 100.582 | 100.332 |
| 3.125            | 100.982 | 100.732 | 100.482 |
| 3.250            | 102.366 | 102.126 | 101.876 |
| 3.375            | 102.676 | 102.426 | 102.176 |
| 3.500            | 102.926 | 102.676 | 102.426 |
| 3.625            | 103.076 | 102.826 | 102.576 |
| 3.750            | 104.251 | 104.001 | 103.751 |
| 3.875            | 104.551 | 104.301 | 104.051 |
| 4.000            | 104.801 | 104.551 | 104.301 |
| 4.125            | 104.951 | 104.701 | 104.451 |
| 4.250            | 104.118 | 103.868 | 103.618 |
| 4.375            | 104.418 | 104.168 | 103.918 |
| 4.500            | 104.518 | 104.268 | 104.018 |
| 4.625            | 104.668 | 104.418 | 104.168 |
| 4.750            | 104.668 | 104.418 | 104.168 |

## Standard Product

| Rate           | 30 Day  | 45 Day        | 60 Day  |
|----------------|---------|---------------|---------|
| 2.875          | 100.478 | 100.228       | 99.978  |
| 3.000          | 100.728 | 100.478       | 100.228 |
| 3.125          | 100.828 | 100.578       | 100.328 |
| 3.250          | 101.696 | 101.446       | 101.196 |
| 3.375          | 101.946 | 101.696       | 101.446 |
| Margin = 2.250 |         | Index = 0.120 |         |

Bay of Biscay

|                                                           |       |
|-----------------------------------------------------------|-------|
| Government Purchase Transactions                          | 0.250 |
| Buyer's Bonus excludes all Specialty Government products. |       |

**SPECIALTY GOVERNMENT PRODUCT** - Manufactured Homes . all 203K . 203(h) . VA IRRRL . OTC

## Specialty Product

| Rate  | 30 Day  | 45 Day  | 60 Day  |
|-------|---------|---------|---------|
| 3.375 | 98.990  | 98.740  | 98.490  |
| 3.500 | 99.740  | 99.490  | 99.240  |
| 3.625 | 99.840  | 99.590  | 99.340  |
| 3.750 | 101.746 | 101.496 | 101.246 |
| 3.875 | 102.246 | 101.996 | 101.746 |
| 4.000 | 102.946 | 102.696 | 102.446 |
| 4.125 | 103.046 | 102.796 | 102.546 |
| 4.250 | 104.543 | 104.293 | 104.043 |
| 4.375 | 104.928 | 104.678 | 104.428 |
| 4.500 | 105.393 | 105.143 | 104.893 |
| 4.625 | 105.493 | 105.243 | 104.993 |
| 4.750 | 106.312 | 106.062 | 105.812 |
| 4.875 | 106.712 | 106.462 | 106.212 |
| 5.000 | 107.312 | 107.062 | 106.812 |
| 5.125 | 107.412 | 107.162 | 106.912 |
| 5.250 | 107.999 | 107.749 | 107.499 |
| 5.375 | 107.987 | 107.737 | 106.987 |
| 5.500 | 107.487 | 107.737 | 107.487 |
| 5.625 | 108.187 | 107.937 | 107.687 |

## Specialty Product

| Rate  | Specialty Product |         |         |
|-------|-------------------|---------|---------|
|       | 30 Day            | 45 Day  | 60 Day  |
| 2.750 | 99.482            | 99.232  | 98.982  |
| 2.875 | 99.782            | 99.532  | 99.282  |
| 3.000 | 100.032           | 99.782  | 99.532  |
| 3.125 | 100.182           | 99.932  | 99.682  |
| 3.250 | 101.576           | 101.326 | 101.076 |
| 3.375 | 101.876           | 101.626 | 101.376 |
| 3.500 | 102.126           | 101.876 | 101.626 |
| 3.625 | 102.276           | 102.026 | 101.776 |
| 3.750 | 103.451           | 103.201 | 102.951 |
| 3.875 | 103.751           | 103.501 | 103.251 |
| 4.000 | 104.001           | 103.751 | 103.501 |
| 4.125 | 104.151           | 103.901 | 103.651 |
| 4.250 | 103.618           | 103.068 | 102.818 |
| 4.375 | 103.318           | 103.368 | 103.118 |
| 4.500 | 103.718           | 103.468 | 103.218 |
| 4.625 | 103.868           | 103.618 | 103.368 |
| 4.750 | 103.868           | 103.618 | 103.368 |

|                           |                                   |        |
|---------------------------|-----------------------------------|--------|
| <b>Specialty<br/>Adj.</b> | Manufactured Homes "OTC exempt"   | -1.000 |
|                           | Full 203K / 203K(s) / 203(h)      | -0.500 |
|                           | VA IRRRL $\leq$ 125.00 LTV        | 0.000  |
|                           | VA IRRRL $>$ 125.00 LTV or No AVM | -0.750 |

**GOVERNMENT ADJUSTMENTS** - Applies to Standard and Specialty Government Programs

| Adjusters                        | All Terms | Adjusters                      | All Terms |
|----------------------------------|-----------|--------------------------------|-----------|
| FICO 660 - 699                   | 0.000     | NY                             | -0.250    |
| FICO 640 - 659                   | -0.500    | AZ, CA, FL, LA, MA, NJ, NV, UT | -0.150    |
| FICO 620 - 639                   | -0.750    | Non Owner Occupancy            | -2.000    |
| <b>Base Loan Amount Adjuster</b> |           |                                |           |
| \$0 - \$74,999                   |           |                                | -2.000    |
| \$75,000 - \$124,999             |           |                                | -0.750    |
| \$125,000 - \$199,999            |           |                                | -0.375    |
| High Balance                     |           |                                | -1.000    |
| Extension Options:               |           | -0.018 per calendar day        |           |
| Max USDA - GRH Rate Today        | 8/7/2014  |                                | 4.500%    |

## American Financial Resources, Inc. - Announcements

days past its initial lock

The initial expiration date of the lock will be disclosed on the lock confirmation. Locks may only be extended up to 30 days past its initial lock period. Locks received after cut off (7 pm ET) will be rejected. Locks accepted on loans in "Registered, Submitted, U/W-Received & U/W-Approved" status only. Locks must be e-mailed/faxed directly to the lock desk or sent through DataTrac Web. Lock requests submitted to a client's AE or AM only will not be processed.

FHA ID# - 1358600006

[AFR Guidelines](#)

For use by mortgage professionals only and should not be distributed to borrowers.

W. Rate Sheet Dated: 8/7/2014

prices are subject to change without notice

Release Time: 4:30 PM ET

| DURP 30/25 Year |            |         |         |            |         |         |
|-----------------|------------|---------|---------|------------|---------|---------|
| Rate            | ≤ 105% LTV |         |         | > 105% LTV |         |         |
|                 | 30 Day     | 45 Day  | 60 Day  | 30 Day     | 45 Day  | 60 Day  |
| 3.125           | N/A        | N/A     | N/A     | N/A        | N/A     | N/A     |
| 3.250           | 93.359     | 93.109  | 92.859  | N/A        | N/A     | N/A     |
| 3.375           | 94.392     | 94.142  | 93.892  | N/A        | N/A     | N/A     |
| 3.500           | 95.424     | 95.174  | 94.924  | N/A        | N/A     | N/A     |
| 3.625           | 96.457     | 96.207  | 95.957  | 93.912     | 93.662  | 93.412  |
| 3.750           | 97.436     | 97.186  | 96.936  | 95.096     | 94.846  | 94.596  |
| 3.875           | 98.328     | 98.078  | 97.828  | 96.129     | 95.879  | 95.629  |
| 4.000           | 99.300     | 99.050  | 98.800  | 97.241     | 96.991  | 96.741  |
| 4.125           | 100.350    | 100.100 | 99.850  | 98.432     | 98.182  | 97.932  |
| 4.250           | 101.276    | 101.026 | 100.776 | 99.493     | 99.243  | 98.993  |
| 4.375           | 101.869    | 101.619 | 101.369 | 100.212    | 99.962  | 99.712  |
| 4.500           | 102.619    | 102.369 | 102.119 | 101.087    | 100.837 | 100.587 |
| 4.625           | 103.525    | 103.275 | 103.025 | 102.118    | 101.868 | 101.618 |
| 4.750           | 104.350    | 104.100 | 103.850 | 103.127    | 102.877 | 102.627 |
| 4.875           | 104.803    | 104.553 | 104.303 | 103.893    | 103.643 | 103.393 |
| 5.000           | 105.343    | 105.093 | 104.843 | 104.746    | 104.496 | 104.246 |
| 5.125           | 105.969    | 105.719 | 105.469 | 105.694    | 105.434 | 105.184 |
| 5.250           | 106.638    | 106.388 | 106.138 | N/A        | N/A     | N/A     |

| DURP 20 Year |            |         |         |            |         |         |
|--------------|------------|---------|---------|------------|---------|---------|
| Rate         | ≤ 105% LTV |         |         | > 105% LTV |         |         |
|              | 30 Day     | 45 Day  | 60 Day  | 30 Day     | 45 Day  | 60 Day  |
| 3.125        | 93.178     | 92.928  | 92.678  | N/A        | N/A     | N/A     |
| 3.250        | 94.728     | 94.478  | 94.228  | 92.989     | 92.739  | 92.489  |
| 3.375        | 95.674     | 95.424  | 95.174  | 94.225     | 93.975  | 93.725  |
| 3.500        | 96.621     | 96.371  | 96.121  | 95.460     | 95.210  | 94.960  |
| 3.625        | 97.568     | 97.318  | 97.068  | 96.696     | 96.446  | 96.196  |
| 3.750        | 98.442     | 98.192  | 97.942  | 97.774     | 97.524  | 97.274  |
| 3.875        | 99.162     | 98.912  | 98.662  | 98.541     | 98.291  | 98.041  |
| 4.000        | 99.882     | 99.632  | 99.382  | 99.387     | 99.137  | 98.887  |
| 4.125        | 100.602    | 100.352 | 100.102 | 100.313    | 100.063 | 99.813  |
| 4.250        | 101.293    | 101.043 | 100.793 | 101.108    | 100.858 | 100.608 |
| 4.375        | 101.923    | 101.673 | 101.423 | 101.561    | 101.311 | 101.061 |
| 4.500        | 102.552    | 102.302 | 102.052 | 102.170    | 101.920 | 101.670 |
| 4.625        | 103.182    | 102.932 | 102.682 | 102.936    | 102.686 | 102.436 |
| 4.750        | 103.768    | 103.518 | 103.268 | 103.635    | 103.385 | 103.135 |
| 4.875        | 104.260    | 104.010 | 103.760 | 103.995    | 103.745 | 103.495 |
| 5.000        | 104.753    | 104.503 | 104.253 | 104.441    | 104.191 | 103.941 |
| 5.125        | 105.246    | 104.996 | 104.746 | 104.973    | 104.723 | 104.473 |
| 5.250        | N/A        | N/A     | N/A     | 105.578    | 105.328 | 105.078 |

| DURP 15 Year |            |         |         |            |         |         |
|--------------|------------|---------|---------|------------|---------|---------|
| Rate         | ≤ 105% LTV |         |         | > 105% LTV |         |         |
|              | 30 Day     | 45 Day  | 60 Day  | 30 Day     | 45 Day  | 60 Day  |
| 3.000        | 99.349     | 99.099  | 98.849  | 96.434     | 96.184  | 95.934  |
| 3.125        | 99.943     | 99.693  | 99.443  | 97.215     | 96.965  | 96.715  |
| 3.250        | 100.433    | 100.183 | 99.933  | 97.861     | 97.611  | 97.361  |
| 3.375        | 101.045    | 100.795 | 100.545 | 98.629     | 98.379  | 98.129  |
| 3.500        | 101.779    | 101.529 | 101.279 | 99.519     | 99.269  | 99.019  |
| 3.625        | 102.328    | 102.078 | 101.828 | 100.159    | 99.909  | 99.659  |
| 3.750        | 102.716    | 102.466 | 102.216 | 100.579    | 100.329 | 100.079 |
| 3.875        | 103.227    | 102.977 | 102.727 | 101.120    | 100.870 | 100.620 |
| 4.000        | 103.859    | 103.609 | 103.359 | 101.794    | 101.534 | 101.284 |
| 4.125        | 104.202    | 103.952 | 103.702 | 102.247    | 101.997 | 101.747 |
| 4.250        | 104.223    | 103.973 | 103.723 | 102.472    | 102.222 | 101.972 |
| 4.375        | 104.244    | 103.994 | 103.744 | 102.696    | 102.446 | 102.196 |
| 4.500        | 104.263    | 104.013 | 103.763 | 102.919    | 102.669 | 102.419 |
| 4.625        | 104.278    | 104.028 | 103.778 | 102.990    | 102.740 | 102.490 |
| 4.750        | 104.288    | 104.038 | 103.788 | 102.922    | 102.672 | 102.422 |
| 4.875        | 104.299    | 104.049 | 103.799 | 102.854    | 102.604 | 102.354 |
| 5.000        | 104.309    | 104.059 | 103.809 | 102.787    | 102.537 | 102.287 |
| 5.125        | 104.320    | 104.070 | 103.820 | 102.719    | 102.469 | 102.219 |

| DURP 10 Year |            |         |         |            |         |         |
|--------------|------------|---------|---------|------------|---------|---------|
| Rate         | ≤ 105% LTV |         |         | > 105% LTV |         |         |
|              | 30 Day     | 45 Day  | 60 Day  | 30 Day     | 45 Day  | 60 Day  |
| 3.000        | 99.127     | 98.877  | 98.627  | 96.234     | 95.984  | 95.734  |
| 3.125        | 99.693     | 99.443  | 99.193  | 97.015     | 96.765  | 96.515  |
| 3.250        | 100.138    | 99.888  | 99.638  | 97.661     | 97.411  | 97.161  |
| 3.375        | 100.584    | 100.334 | 100.084 | 98.429     | 98.179  | 97.929  |
| 3.500        | 101.029    | 100.779 | 100.529 | 99.319     | 99.069  | 98.819  |
| 3.625        | 101.462    | 101.212 | 100.962 | 99.959     | 99.709  | 99.459  |
| 3.750        | 101.894    | 101.634 | 101.384 | 100.379    | 100.129 | 99.879  |
| 3.875        | 102.306    | 102.056 | 101.806 | 100.920    | 100.670 | 100.420 |
| 4.000        | 102.728    | 102.478 | 102.228 | 101.584    | 101.334 | 101.084 |
| 4.125        | 102.941    | 102.691 | 102.441 | 102.047    | 101.797 | 101.547 |
| 4.250        | 102.962    | 102.712 | 102.462 | 102.272    | 102.022 | 101.772 |
| 4.375        | 102.982    | 102.732 | 102.482 | 102.496    | 102.246 | 101.996 |
| 4.500        | 103.003    | 102.753 | 102.503 | 102.719    | 102.469 | 102.219 |
| 4.625        | 103.018    | 102.768 | 102.518 | 102.790    | 102.540 | 102.290 |
| 4.750        | 103.028    | 102.778 | 102.528 | 102.722    | 102.472 | 102.222 |
| 4.875        | 103.039    | 102.789 | 102.539 | 102.654    | 102.404 | 102.154 |
| 5.000        | 103.049    | 102.799 | 102.549 | 102.587    | 102.337 | 102.087 |
| 5.125        | 103.060    | 102.810 | 102.560 | 102.519    | 102.269 | 102.019 |

| Applicable for all mortgage with greater than 15 year terms |          |                |                |                |                |                |                |                |                 |        |
|-------------------------------------------------------------|----------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|-----------------|--------|
| LTV →                                                       | ≤ 60.00% | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% | 85.01 - 90.00% | 90.01 - 95.00% | 95.01 - 97.00% | 97.01 - 105.00% | > 105% |
| FICO ↓                                                      |          |                |                |                |                |                |                |                |                 |        |
| ≥ 740                                                       | 0.250    | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000           | 0.000  |
| 720 - 739                                                   | 0.250    | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000           | 0.000  |
| 700 - 719                                                   | 0.250    | -0.500         | -0.500         | -0.500         | -0.500         | -0.500         | -0.500         | -0.500         | -0.500          | -0.500 |
| 680 - 699                                                   | 0.000    | -0.500         | -0.750         | -0.750         | -0.750         | -0.750         | -0.750         | -0.500         | -0.500          | -0.500 |
| 660 - 679                                                   | 0.000    | -1.000         | -1.500         | -1.750         | -1.750         | -1.750         | -1.750         | -1.250         | -1.250          | -1.250 |
| 640 - 659                                                   | -0.500   | -1.250         | -2.000         | -2.250         | -2.250         | -2.250         | -2.250         | -1.750         | -1.750          | -1.750 |
| 620 - 639                                                   | -0.500   | -1.500         | -2.500         | -2.750         | -2.750         | -2.750         | -2.750         | -2.500         | -2.500          | -2.500 |
| < 620 *                                                     | -0.500   | -1.500         | -3.000         | -3.000         | -3.000         | -3.000         | -3.000         | -3.000         | -3.000          | -3.000 |

\* A minimum required credit score of 580 applies to all mortgage loans delivered to AFR in accordance with the Selling Guide

| DU Refi Plus Adjusters             |                         |             |
|------------------------------------|-------------------------|-------------|
| Adjusters                          | 30/25 yr                | 20/15/10 yr |
| DURP with MI                       | 0.000                   | 0.000       |
| High Balance                       | -2.500                  | -2.500      |
| Manufactured                       | -1.000                  | -1.000      |
| NY                                 | -0.250                  | -0.250      |
| AZ, CA, FL, GA, LA, MA, NJ, NV, UT | -0.150                  | -0.150      |
| Extension Options                  | -0.018 per calendar day |             |

| Product Feature          | LTV Range |                |                |                |                |                |                |                |                 |        |
|--------------------------|-----------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|-----------------|--------|
|                          | ≤ 60.00%  | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% | 85.01 - 90.00% | 90.01 - 95.00% | 95.01 - 97.00% | 97.01 - 105.00% | > 105% |
| Investment Property      | -1.750    | -1.750         | -1.750         | -3.000         | -3.750         | -3.750         | -3.750         | -3.750         | -3.750          | -3.750 |
| High-LTV                 |           |                |                |                |                |                |                |                |                 |        |
| 30/25 year               | 0.000     | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | -0.500         | -1.000          | -1.000 |
| 20/15/10 year            | 0.000     | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | -0.500         | -1.000          | -1.000 |
| Multiple-Unit Properties |           |                |                |                |                |                |                |                |                 |        |
| 2-Unit Property          | -1.000    | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000          | -1.000 |
| 3-4 Unit Property        | -1.000    | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000          | -1.000 |
| Condominium              | 0.000     | 0.000          | 0.000          | -0.750         | -0.750         | -0.750         | -0.750         | -0.750         | -0.750          | -0.750 |

| Refi Plus Mortgages with Subordinate Financing * |                |                        |                    |
|--------------------------------------------------|----------------|------------------------|--------------------|
| LTV Range                                        | CLTV Range     | Non Interest-Only LLPA |                    |
|                                                  |                | Credit Score < 720     | Credit Score ≥ 720 |
| 65.01 - 75.00%                                   | 90.01 - 95.00% | -0.500                 | -0.250             |
| 75.01 - 95.00%                                   | 90.01 - 95.00% | -0.500                 | -0.250             |
| 75.01 - 90.00%                                   | 76.01 - 90.00% | -0.250                 | 0.000              |
| Any                                              | >95.00%        | -1.500                 | -1.500             |

\* If the subordinate financing is a Community Seconds® loan, these LLPAs do not apply and the lender must use SFC118.

| Loan Level Price Adjuster Caps  |          |             |
|---------------------------------|----------|-------------|
| LLPA Cap                        | 30/25 yr | 20/15/10 yr |
| Owner Occupied LTV ≥80%         | 0.750    | 0.000       |
| Owner Occupied LTV <80%         | 2.000    | 2.000       |
| Investment & 2nd Home LTV ≤105% | 2.000    | 2.000       |
| Investment & 2nd Home LTV >105% | 2.000    | 1.500       |

#### Lock Desk Policy

The initial expiration date of the lock will be disclosed on the lock confirmation. Locks may only be extended up to 30 days past its initial lock period. Locks received after cut off (7pm ET) will be rejected. Locks accepted on loans in "Registered, Submitted, U/W-Received & U/W-Approved" status only. Locks must be e-mailed/faxed directly to the lock desk or sent through DataTrac Web. Lock requests submitted to a client's AE or AM only will not be processed.

Flood Certification = \$10.00

Full Lock Desk Policy Can Be Found Here

FHA ID# - 1358600006

AFR Guidelines

For use by mortgage professionals only and should not be distributed to borrowers.

W. Rate Sheet Dated: 8/7/2014

 prices are subject to change without notice  
 Release Time: 4:30 PM ET

| 30/25 Year FNMA |         |         |         |
|-----------------|---------|---------|---------|
| Rate            | 30 day  | 45 day  | 60 day  |
| 3.125           | N/A     | N/A     | N/A     |
| 3.250           | 94.359  | 94.109  | 94.084  |
| 3.375           | 95.392  | 95.142  | 95.117  |
| 3.500           | 96.424  | 96.174  | 96.149  |
| 3.625           | 97.457  | 97.207  | 97.182  |
| 3.750           | 98.436  | 98.186  | 98.161  |
| 3.875           | 99.328  | 99.078  | 99.053  |
| 3.990           | 100.250 | 100.000 | 99.975  |
| 4.000           | 100.300 | 100.050 | 100.025 |
| 4.125           | 101.350 | 101.100 | 101.075 |
| 4.250           | 102.276 | 102.026 | 102.001 |
| 4.375           | 102.869 | 102.619 | 102.594 |
| 4.500           | 103.619 | 103.369 | 103.344 |
| 4.625           | 104.525 | 104.275 | 104.250 |
| 4.750           | 105.350 | 105.100 | 105.075 |
| 4.875           | 105.803 | 105.553 | 105.528 |
| 4.990           | 106.293 | 106.043 | 106.018 |
| 5.000           | 106.343 | 106.093 | 106.068 |
| 5.125           | 106.969 | 106.719 | 106.694 |
| 5.250           | 107.638 | 107.388 | 107.363 |

| 20 Year FNMA |         |         |         |
|--------------|---------|---------|---------|
| Rate         | 30 day  | 45 day  | 60 day  |
| 3.000        | N/A     | N/A     | N/A     |
| 3.125        | 95.188  | 94.938  | 94.688  |
| 3.250        | 96.738  | 96.488  | 96.238  |
| 3.375        | 97.684  | 97.434  | 97.184  |
| 3.500        | 98.631  | 98.381  | 98.131  |
| 3.625        | 99.578  | 99.328  | 99.078  |
| 3.750        | 100.452 | 100.202 | 99.952  |
| 3.875        | 101.172 | 100.922 | 100.672 |
| 3.990        | 101.842 | 101.592 | 101.342 |
| 4.000        | 101.892 | 101.642 | 101.392 |
| 4.125        | 102.612 | 102.362 | 102.112 |
| 4.250        | 103.303 | 103.053 | 102.803 |
| 4.375        | 103.933 | 103.683 | 103.433 |
| 4.500        | 104.562 | 104.312 | 104.062 |
| 4.625        | 105.192 | 104.942 | 104.692 |
| 4.750        | 105.778 | 105.528 | 105.278 |
| 4.875        | 106.270 | 106.020 | 105.770 |
| 4.990        | 106.713 | 106.463 | 106.213 |
| 5.000        | 106.763 | 106.513 | 106.263 |
| 5.125        | 107.256 | 107.006 | 106.756 |

| 15 Year FNMA |         |         |         |
|--------------|---------|---------|---------|
| Rate         | 30 day  | 45 day  | 60 day  |
| 3.000        | 100.099 | 99.849  | 99.599  |
| 3.125        | 100.693 | 100.443 | 100.193 |
| 3.250        | 101.183 | 100.933 | 100.683 |
| 3.375        | 101.795 | 101.545 | 101.295 |
| 3.500        | 102.529 | 102.279 | 102.029 |
| 3.625        | 103.078 | 102.828 | 102.578 |
| 3.750        | 103.466 | 103.216 | 102.966 |
| 3.875        | 103.977 | 103.727 | 103.477 |
| 3.990        | 104.559 | 104.309 | 104.059 |
| 4.000        | 104.609 | 104.359 | 104.109 |
| 4.125        | 104.952 | 104.702 | 104.452 |
| 4.250        | 104.973 | 104.723 | 104.473 |
| 4.375        | 104.994 | 104.744 | 104.494 |
| 4.500        | 105.013 | 104.763 | 104.513 |
| 4.625        | 105.028 | 104.778 | 104.528 |
| 4.750        | 105.038 | 104.788 | 104.538 |
| 4.875        | 105.049 | 104.799 | 104.549 |
| 4.990        | 105.009 | 104.759 | 104.509 |
| 5.000        | 105.059 | 104.809 | 104.559 |
| 5.125        | 105.070 | 104.820 | 104.570 |

| 10 Year FNMA |         |         |         |
|--------------|---------|---------|---------|
| Rate         | 30 day  | 45 day  | 60 day  |
| 3.000        | 101.137 | 100.887 | 100.637 |
| 3.125        | 101.703 | 101.453 | 101.203 |
| 3.250        | 102.148 | 101.898 | 101.648 |
| 3.375        | 102.594 | 102.344 | 102.094 |
| 3.500        | 103.039 | 102.789 | 102.539 |
| 3.625        | 103.472 | 103.222 | 102.972 |
| 3.750        | 103.894 | 103.644 | 103.394 |
| 3.875        | 104.316 | 104.066 | 103.816 |
| 3.990        | 104.688 | 104.438 | 104.188 |
| 4.000        | 104.738 | 104.488 | 104.238 |
| 4.125        | 104.951 | 104.701 | 104.451 |
| 4.250        | 104.972 | 104.722 | 104.472 |
| 4.375        | 104.992 | 104.742 | 104.492 |
| 4.500        | 105.013 | 104.763 | 104.513 |
| 4.625        | 105.028 | 104.778 | 104.528 |
| 4.750        | 105.038 | 104.788 | 104.538 |
| 4.875        | 105.049 | 104.799 | 104.549 |
| 4.990        | 105.009 | 104.759 | 104.509 |
| 5.000        | 105.059 | 104.809 | 104.559 |
| 5.125        | 105.070 | 104.820 | 104.570 |

| 30/25 Year HB FNMA |         |         |         |
|--------------------|---------|---------|---------|
| Rate               | 30 day  | 45 day  | 60 day  |
| 2.990              | N/A     | N/A     | N/A     |
| 3.000              | N/A     | N/A     | N/A     |
| 3.125              | N/A     | N/A     | N/A     |
| 3.250              | N/A     | N/A     | N/A     |
| 3.375              | 93.705  | 93.455  | 93.205  |
| 3.500              | 94.957  | 94.707  | 94.457  |
| 3.625              | 96.208  | 95.958  | 95.708  |
| 3.750              | 97.344  | 97.094  | 96.844  |
| 3.875              | 98.259  | 98.009  | 97.759  |
| 3.990              | 99.204  | 98.954  | 98.704  |
| 4.000              | 99.254  | 99.004  | 98.754  |
| 4.125              | 100.328 | 100.078 | 99.828  |
| 4.250              | 101.272 | 101.022 | 100.772 |
| 4.375              | 101.873 | 101.623 | 101.373 |
| 4.500              | 102.631 | 102.381 | 102.131 |
| 4.625              | 103.545 | 103.295 | 103.045 |
| 4.750              | 104.337 | 104.087 | 103.837 |
| 4.875              | 104.674 | 104.424 | 104.174 |
| 4.990              | 105.046 | 104.796 | 104.546 |
| 5.000              | 105.096 | 104.846 | 104.596 |

| 15 Year HB FNMA |         |         |         |
|-----------------|---------|---------|---------|
| Rate            | 30 day  | 45 day  | 60 day  |
| 3.000           | 99.032  | 98.782  | 98.532  |
| 3.125           | 99.685  | 99.435  | 99.185  |
| 3.250           | 100.160 | 99.910  | 99.660  |
| 3.375           | 100.756 | 100.506 | 100.256 |
| 3.500           | 101.474 | 101.224 | 100.974 |
| 3.625           | 101.951 | 101.701 | 101.451 |
| 3.750           | 102.214 | 101.964 | 101.714 |
| 3.875           | 102.599 | 102.349 | 102.099 |
| 3.990           | 103.056 | 102.806 | 102.556 |
| 4.000           | 103.106 | 102.856 | 102.606 |
| 4.125           | 103.316 | 103.066 | 102.816 |
| 4.250           | 103.197 | 102.947 | 102.697 |
| 4.375           | 103.077 | 102.827 | 102.577 |
| 4.500           | 102.956 | 102.706 | 102.456 |
| 4.625           | 102.887 | 102.637 | 102.387 |
| 4.750           | 102.866 | 102.616 | 102.366 |
| 4.875           | 102.845 | 102.595 | 102.345 |
| 4.990           | 102.774 | 102.524 | 102.274 |
| 5.000           | 102.824 | 102.574 | 102.324 |
| 5.125           | 102.803 | 102.553 | 102.303 |

### Adjustments

| Applicable for all mortgages with greater than 15 year terms |         |         |         |         |         |         |         |         |
|--------------------------------------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|
| LTV →                                                        | 60.01 - | 70.01 - | 75.01 - | 80.01 - | 85.01 - | 90.01 - | 95.01 - | 97.01 - |
| FICO ↓                                                       | 70.00%  | 75.00%  | 80.00%  | 85.00%  | 90.00%  | 95.00%  | 97.00%  |         |
| ≥ 740                                                        | 0.250   | 0.000   | 0.000   | -0.250  | -0.250  | -0.250  | N/A     |         |
| 720 - 739                                                    | 0.250   | 0.000   | -0.250  | -0.500  | -0.500  | -0.500  | N/A     |         |
| 700 - 719                                                    | 0.250   | -0.500  | -0.750  | -1.000  | -1.000  | -1.000  | N/A     |         |
| 680 - 699                                                    | 0.000   | -0.500  | -1.250  | -1.750  | -1.500  | -1.250  | N/A     |         |
| 660 - 679                                                    | 0.000   | -1.000  | -2.000  | -2.500  | -2.750  | -2.250  | N/A     |         |
| 640 - 659                                                    | -0.500  | -1.250  | -2.500  | -3.000  | -3.250  | -2.750  | N/A     |         |
| 620 - 639                                                    | -0.500  | -1.500  | -3.000  | -3.000  | -3.250  | -3.250  | N/A     |         |
| < 620 *                                                      | -0.500  | -1.500  | -3.000  | -3.000  | -3.250  | -3.250  | N/A     |         |

| All Loan Type Adjustments          |                         |
|------------------------------------|-------------------------|
| Adjusters                          | All Terms               |
| NY                                 | -0.250                  |
| AZ, CA, FL, GA, LA, MA, NJ, NV, UT | -0.150                  |
| Escrow Waiver                      | -0.250                  |
| Loan Amount Adjusters              | All Terms               |
| \$0 - \$74,999                     | -2.000                  |
| \$75,000 - \$124,999               | -0.750                  |
| \$125,000 - \$199,999              | -0.375                  |
| \$200,000 - \$417,000              | 0.000                   |
| FNMA Home Style                    | N/A                     |
| Extension Options                  | -0.018 per calendar day |

| LTV →                 | ≤ 60.00% | 60.01 - | 70.01 - | 75.01 - | 80.01 - | 85.01 - | 90.01 - | 95.01 - |
|-----------------------|----------|---------|---------|---------|---------|---------|---------|---------|
| Product Feature ↓     |          | 70.00%  | 75.00%  | 80.00%  | 85.00%  | 90.00%  | 95.00%  | 97.00%  |
| High-LTV              | 0.000    | 0.000   | 0.000   | 0.000   | 0.000   | 0.000   | 0.000   | -0.500  |
| Investment Property   | -1.750   | -1.750  | -1.750  | -3.000  | -3.750  | N/A     | N/A     | N/A     |
| Manufactured          | -1.000   | -1.000  | -1.000  | -1.000  | -1.000  | -1.000  | N/A     | N/A     |
| 2-Unit Property       | -1.000   | -1.000  | -1.000  | -1.000  | -1.000  | N/A     | N/A     | N/A     |
| 3-4 Unit Property     | -1.000   | -1.000  | -1.000  | N/A     | N/A     | N/A     | N/A     | N/A     |
| Condo > 15 year       | 0.000    | 0.000   | 0.000   | -0.750  | -0.750  | -0.750  | -0.750  | -0.750  |
| High Balance C/O Refi | -1.000   | N/A     | N/A     | N/A     | N/A     | N/A     | N/A     | N/A     |

| LTV →                                                      | ≤ 60.00% | 60.01 - | 70.01 - | 75.01 - | 80.01 - |
|------------------------------------------------------------|----------|---------|---------|---------|---------|
| FICO ↓                                                     |          | 70.00%  | 75.00%  | 80.00%  | 85.00%  |
| ≥ 740                                                      | 0.000    | -0.250  | -0.250  | -0.500  | -0.625  |
| 720 - 739                                                  | 0.000    | -0.625  | -0.625  | -0.750  | -1.500  |
| 700 - 719                                                  | 0.000    | -0.625  | -0.625  | -0.750  | -1.500  |
| 680 - 699                                                  | 0.000    | -0.750  | -0.750  | -1.375  | -2.500  |
| 660 - 679                                                  | -0.250   | -0.750  | -0.750  | -1.500  | -2.500  |
| 640 - 659                                                  | -0.250   | -1.250  | -1.250  | -2.250  | -3.000  |
| 620 - 639                                                  | -0.250   | -1.250  | -1.250  | -2.750  | -3.000  |
| < 620                                                      | -1.250   | -2.250  | -2.250  | -2.750  | -3.000  |
| TX Cash Out All Terms & All LTVs: *AUS must be run with LP |          |         |         |         | -1.000  |

| Mortgages with Subordinate Financing * |                |                        |                    |
|----------------------------------------|----------------|------------------------|--------------------|
| LTV Range                              | CLTV Range     | Non Interest-Only LLPA |                    |
|                                        |                | Credit Score < 720     | Credit Score ≥ 720 |
| ≤ 65.00%                               | 80.01 - 95.00% | -0.500                 | -0.250             |
| 65.01 - 75.00%                         | 80.01 - 95.00% | -0.750                 | -0.500             |
| 75.01 - 95.00%                         | 90.01 - 95.00% | -1.000                 | -0.750             |
| 75.01 - 90.00%                         | 76.01 - 90.00% | -1.000                 | -0.750             |
| ≤ 95.00%                               | 95.01 - 97.00% | -1.500                 | -1.500             |

\* If the subordinate financing is a Community Seconds\* loan, these LLPA's do not apply and the lender must use SFC 118.

### Lender Paid MI Adjustments (cumulative with above adjustments)

| LPMI Adjust Term > 20 yr & All Manuf. |          |         |         |
|---------------------------------------|----------|---------|---------|
| LTV →                                 | ≤ 85.00% | 85.01 - | 90.01 - |
| FICO ↓                                |          | 90.00%  | 95.00%  |
| ≥ 740                                 | -0.990   | -1.370  | -2.150  |
| 720 - 739                             | -1.120   | -1.720  | -2.350  |
| 680 - 719                             | -1.330   | -2.170  | -3.290  |

| LPMI Adjust Term ≤ 20 yr |          |         |         |
|--------------------------|----------|---------|---------|
| LTV →                    | ≤ 85.00% | 85.01 - | 90.01 - |
| FICO ↓                   |          | 90.00%  | 95.00%  |
| ≥ 740                    | -0.880   | -1.100  | -1.650  |
| 720 - 739                | -1.050   | -1.370  | -2.170  |
| 680 - 719                | -1.190   | -1.540  | -2.940  |

| Additional LPMI Premium Adjustments |        |           |           |
|-------------------------------------|--------|-----------|-----------|
| Product Feature                     | ≥ 740  | 720 - 739 | 680 - 719 |
| Limited Cash-Out                    | 0.000  | 0.000     | -0.530    |
| Cash-Out                            | -0.500 | -0.700    | -1.000    |
| Second Home                         | -0.250 | -0.490    | -0.700    |
| Manufactured Home                   | -0.500 | -0.700    | -1.000    |
| Loan Amount > \$417,000 *           | -0.400 | -0.880    | -1.400    |
| Term ≤ 25 year                      | 0.180  | 0.180     | 0.280     |

\* Does not apply in HI

### Lock Desk Policy

The initial expiration date of the lock will be disclosed on the lock confirmation. Locks may only be extended up to 30 days past its initial lock period. Locks received after cut off (7pm ET) will be rejected. Locks accepted on loans in "Registered, Submitted, U/W-Received & U/W-Approved" status only. Locks must be e-mailed/faxed directly to the lock desk or sent through DataTrac Web. Lock requests submitted to a client's AE or AM only will not be processed.

Flood Certification = \$10.00

Full Lock Desk Policy Can Be Found Here

FHA ID# - 1358600006

W. Rate Sheet Dated: 8/7/2014

prices are subject to change without notice

Release Time: 4:30 PM ET

| 30/25 Year Open Access ≤ 105.00 LTV |         |         |         |  |
|-------------------------------------|---------|---------|---------|--|
| Rate                                | 30 day  | 45 day  | 60 day  |  |
| 3.250                               | 93.881  | 93.631  | 93.381  |  |
| 3.375                               | 94.920  | 94.670  | 94.420  |  |
| 3.500                               | 95.938  | 95.688  | 95.438  |  |
| 3.625                               | 96.929  | 96.679  | 96.429  |  |
| 3.750                               | 97.706  | 97.456  | 97.206  |  |
| 3.875                               | 98.703  | 98.453  | 98.203  |  |
| 4.000                               | 99.664  | 99.414  | 99.164  |  |
| 4.125                               | 100.574 | 100.324 | 100.074 |  |
| 4.250                               | 101.269 | 101.019 | 100.769 |  |
| 4.375                               | 102.052 | 101.802 | 101.552 |  |
| 4.500                               | 102.925 | 102.675 | 102.425 |  |
| 4.625                               | 103.752 | 103.502 | 103.252 |  |
| 4.750                               | 104.379 | 104.129 | 103.879 |  |
| 4.875                               | 104.868 | 104.618 | 104.368 |  |
| 5.000                               | 105.310 | 105.060 | 104.810 |  |
| 5.125                               | 106.093 | 105.843 | 105.593 |  |
| 5.250                               | 106.671 | 106.421 | 106.171 |  |

| 30/25 Year Open Access > 105.00 LTV |         |         |         |  |
|-------------------------------------|---------|---------|---------|--|
| Rate                                | 30 day  | 45 day  | 60 day  |  |
| 3.250                               | 93.256  | 93.006  | 92.756  |  |
| 3.375                               | 94.295  | 94.045  | 93.795  |  |
| 3.500                               | 95.313  | 95.063  | 94.813  |  |
| 3.625                               | 96.304  | 96.054  | 95.804  |  |
| 3.750                               | 97.081  | 96.831  | 96.581  |  |
| 3.875                               | 98.078  | 97.828  | 97.578  |  |
| 4.000                               | 99.039  | 98.789  | 98.539  |  |
| 4.125                               | 99.949  | 99.699  | 99.449  |  |
| 4.250                               | 101.332 | 101.082 | 100.832 |  |
| 4.375                               | 102.115 | 101.865 | 101.615 |  |
| 4.500                               | 102.988 | 102.738 | 102.488 |  |
| 4.625                               | 103.815 | 103.565 | 103.315 |  |
| 4.750                               | 105.379 | 105.129 | 104.879 |  |
| 4.875                               | 105.868 | 105.618 | 105.368 |  |
| 5.000                               | 106.310 | 106.060 | 105.810 |  |
| 5.125                               | 107.093 | 106.843 | 106.593 |  |
| 5.250                               | 106.671 | 106.421 | 106.171 |  |

| 20 Year Open Access ≤ 105.00 LTV |         |         |         |  |
|----------------------------------|---------|---------|---------|--|
| Rate                             | 30 day  | 45 day  | 60 day  |  |
| 3.250                            | 96.473  | 96.223  | 95.973  |  |
| 3.375                            | 97.389  | 97.139  | 96.889  |  |
| 3.500                            | 98.288  | 98.038  | 97.788  |  |
| 3.625                            | 99.168  | 98.918  | 98.668  |  |
| 3.750                            | 99.855  | 99.605  | 99.355  |  |
| 3.875                            | 100.434 | 100.184 | 99.934  |  |
| 4.000                            | 101.049 | 100.799 | 100.549 |  |
| 4.125                            | 101.878 | 101.628 | 101.378 |  |
| 4.250                            | 102.500 | 102.250 | 102.000 |  |
| 4.375                            | 103.003 | 102.753 | 102.503 |  |
| 4.500                            | 103.698 | 103.448 | 103.198 |  |
| 4.625                            | 104.450 | 104.200 | 103.950 |  |
| 4.750                            | 105.008 | 104.758 | 104.508 |  |
| 4.875                            | 105.476 | 105.226 | 104.976 |  |
| 5.000                            | 105.786 | 105.536 | 105.286 |  |
| 5.125                            | 106.505 | 106.255 | 106.005 |  |
| 5.250                            | 107.046 | 106.796 | 106.546 |  |

| 20 Year Open Access > 105.00 LTV |         |         |         |  |
|----------------------------------|---------|---------|---------|--|
| Rate                             | 30 day  | 45 day  | 60 day  |  |
| 3.250                            | 95.786  | 95.536  | 95.286  |  |
| 3.375                            | 96.702  | 96.452  | 96.202  |  |
| 3.500                            | 97.601  | 97.351  | 97.101  |  |
| 3.625                            | 98.481  | 98.231  | 97.981  |  |
| 3.750                            | 99.543  | 99.293  | 99.043  |  |
| 3.875                            | 100.122 | 99.872  | 99.622  |  |
| 4.000                            | 100.737 | 100.487 | 100.237 |  |
| 4.125                            | 101.566 | 101.316 | 101.066 |  |
| 4.250                            | 102.313 | 102.063 | 101.813 |  |
| 4.375                            | 102.816 | 102.566 | 102.316 |  |
| 4.500                            | 103.511 | 103.261 | 103.011 |  |
| 4.625                            | 104.263 | 104.013 | 103.763 |  |
| 4.750                            | 105.008 | 104.758 | 104.508 |  |
| 4.875                            | 105.476 | 105.226 | 104.976 |  |
| 5.000                            | 105.786 | 105.536 | 105.286 |  |
| 5.125                            | 106.505 | 106.255 | 106.005 |  |
| 5.250                            | 107.046 | 106.796 | 106.546 |  |

| 15 Year Open Access ≤ 105.00 LTV |         |         |         |  |
|----------------------------------|---------|---------|---------|--|
| Rate                             | 30 day  | 45 day  | 60 day  |  |
| 2.250                            | 95.063  | 94.813  | 94.563  |  |
| 2.375                            | 95.823  | 95.573  | 95.323  |  |
| 2.500                            | 96.583  | 96.333  | 96.083  |  |
| 2.625                            | 97.168  | 96.918  | 96.668  |  |
| 2.750                            | 98.090  | 97.840  | 97.590  |  |
| 2.875                            | 98.848  | 98.598  | 98.348  |  |
| 3.000                            | 99.601  | 99.351  | 99.101  |  |
| 3.125                            | 100.148 | 99.898  | 99.648  |  |
| 3.250                            | 100.625 | 100.375 | 100.125 |  |
| 3.375                            | 101.200 | 100.950 | 100.700 |  |
| 3.500                            | 101.901 | 101.651 | 101.401 |  |
| 3.625                            | 102.405 | 102.155 | 101.905 |  |
| 3.750                            | 102.836 | 102.586 | 102.336 |  |
| 3.875                            | 103.354 | 103.104 | 102.854 |  |
| 4.000                            | 104.008 | 103.758 | 103.508 |  |
| 4.125                            | 104.502 | 104.252 | 104.002 |  |
| 4.250                            | 104.935 | 104.685 | 104.435 |  |

| 15 Year Open Access > 105.00 LTV |         |         |         |  |
|----------------------------------|---------|---------|---------|--|
| Rate                             | 30 day  | 45 day  | 60 day  |  |
| 2.250                            | 92.938  | 92.688  | 92.438  |  |
| 2.375                            | 93.698  | 93.448  | 93.198  |  |
| 2.500                            | 94.458  | 94.208  | 93.958  |  |
| 2.625                            | 95.043  | 94.793  | 94.543  |  |
| 2.750                            | 97.153  | 96.903  | 96.653  |  |
| 2.875                            | 97.911  | 97.661  | 97.411  |  |
| 3.000                            | 98.664  | 98.414  | 98.164  |  |
| 3.125                            | 99.211  | 98.961  | 98.711  |  |
| 3.250                            | 99.688  | 99.438  | 99.188  |  |
| 3.375                            | 100.263 | 100.013 | 99.763  |  |
| 3.500                            | 100.964 | 100.714 | 100.464 |  |
| 3.625                            | 101.468 | 101.218 | 100.968 |  |
| 3.750                            | 102.086 | 101.836 | 101.586 |  |
| 3.875                            | 102.604 | 102.354 | 102.104 |  |
| 4.000                            | 103.258 | 103.008 | 102.758 |  |
| 4.125                            | 103.752 | 103.502 | 103.252 |  |
| 4.250                            | 104.248 | 103.998 | 103.748 |  |

| Applicable for all mortgages with greater than 15 year terms |          |                |                |                |                |          |
|--------------------------------------------------------------|----------|----------------|----------------|----------------|----------------|----------|
| LTV →<br>FICO ↓                                              | ≤ 60.00% | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% | > 85.00% |
| ≥ 740                                                        | 0.250    | 0.000          | 0.000          | -0.250         | 0.000          | 0.000    |
| 720 - 739                                                    | 0.250    | 0.000          | -0.250         | -0.500         | 0.000          | 0.000    |
| 700 - 719                                                    | 0.250    | -0.500         | -0.750         | -1.000         | -0.500         | -0.500   |
| 680 - 699                                                    | 0.000    | -0.500         | -1.250         | -1.750         | -1.000         | -0.750   |
| 660 - 679                                                    | 0.000    | -1.000         | -2.250         | -2.750         | -1.750         | -1.750   |
| 640 - 659                                                    | -0.500   | -1.250         | -2.750         | -3.000         | -2.750         | -2.250   |
| 620 - 639                                                    | -0.500   | -1.500         | -3.000         | -3.000         | -2.750         | -2.750   |
| < 620 *                                                      | -0.500   | -1.500         | -3.000         | -3.000         | -2.750         | -2.750   |

\* A minimum credit score of 580 applies to all mortgage loans delivered to AFR in accordance with the Selling Guide.

| Open Access Mortgage with Subordinate Financing |               |                    |                    |
|-------------------------------------------------|---------------|--------------------|--------------------|
| LTV Range                                       | TLTV Range    | Credit Score < 720 | Credit Score ≥ 720 |
| ≤ 65.00%                                        | > 80% & ≤ 95% | -0.500             | -0.250             |
| > 65% & ≤ 75%                                   | > 80% & ≤ 95% | -0.750             | -0.500             |
| > 75% & ≤ 80%                                   | > 76% & ≤ 90% | -1.000             | -0.750             |
| > 75% & ≤ 80%                                   | > 90% & ≤ 95% | -1.000             | -0.750             |
| > 80% & ≤ 90%                                   | > 81% & ≤ 95% | -1.000             | -0.500             |
| > 90% & ≤ 95%                                   | > 90% & ≤ 95% | -0.500             | -0.250             |
| Any                                             | > 95%         | -1.500             | -1.500             |

| LTV →<br>Product Feature ↓ | ≤ 60.00% | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% | 85.01 - 90.00% | 90.01 - 95.00% | 95.01 - 97.00% | 97.01 - 105.00% | > 105% |
|----------------------------|----------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|-----------------|--------|
| Investment Property        | -1.750   | -1.750         | -1.750         | -3.000         | -3.750         | -3.750         | -3.750         | -3.750         | -3.750          | -3.750 |
| 30 yr. High LTV            | 0.000    | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | -0.500         | -1.000          | -2.000 |
| 20/15 yr. High LTV         | 0.000    | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | -0.500         | -1.000          | -2.000 |
| 2-Unit Property            | -1.000   | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000          | -1.000 |
| 3-4 Unit Property          | -1.000   | -1.000         | -1.000         | -1.000         | -1.500         | -2.000         | -2.000         | -2.000         | -2.000          | -2.000 |

| Open Access Adjusters              |                         |            |
|------------------------------------|-------------------------|------------|
| Adjusters                          | 30 year                 | 20/15 year |
| High Balance                       | -2.500                  | -2.500     |
| Condo                              | -0.750                  | -0.750     |
| Manufactured                       | -1.000                  | -1.000     |
| NY                                 | -0.25                   | -0.25      |
| AZ, CA, FL, GA, IA, MA, NJ, NV, UT | -0.15                   | -0.15      |
| Extension Options                  | -0.018 per calendar day |            |

| Relief Refinance Mortgage Delivery Fee Cap |         |            |
|--------------------------------------------|---------|------------|
| RRMDFC                                     | 30 year | 20/15 year |
| Investment                                 | 2.000   | 2.000      |
| Owner Occ. & Second Home ≤ 80%             | 2.000   | 2.000      |
| Owner Occ. & Second Home > 80%             | 0.750   | 0.000      |

Delivery Fee Caps do not include State, High Balance, Extension Fees.

#### Lock Desk Policy

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Flood Certification = \$10.00

FHA ID# - 1358600006

[Full Lock Desk Policy Can Be Found Here](#)

[AFR Guidelines](#)

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# AMERICAN FINANCIAL RESOURCES, INC. WHOLESALE MORTGAGE DIVISION

[AFR Wholesale's Website](#)

[AFR Rate Sheet Archive](#)

Lock Desk e-mail:

[LockDesk@afrrwholesale.com](mailto:LockDesk@afrrwholesale.com)

Lock Desk Phone:

1-877-588-2706

Lock Desk Hours:

10:00 am ET - 7:00 pm ET

30 Day Lock Exp.: **9/8/2014**

45 Day Lock Exp.: **9/23/2014**

60 Day Lock Exp.: **10/8/2014**

W. Rate Sheet Dated: **8/7/2014**

prices are subject to change without notice

Release Time: **4:30 PM ET**

## Non-Conforming 30 year Fixed Max Price After Adjustments 101.750

| Rate  | 30 day  | 45 day  | 60 day  |
|-------|---------|---------|---------|
| 3.875 | 99.259  | 99.087  | 98.915  |
| 4.000 | 100.009 | 99.837  | 99.665  |
| 4.125 | 100.821 | 100.649 | 100.477 |
| 4.250 | 101.508 | 101.336 | 101.164 |
| 4.375 | 102.039 | 101.867 | 101.695 |
| 4.500 | 102.539 | 102.367 | 102.195 |
| 4.625 | 103.039 | 102.867 | 102.695 |
| 4.750 | 103.477 | 103.305 | 103.133 |
| 4.875 | 103.844 | 103.665 | 103.485 |
| 5.000 | 104.188 | 104.009 | 103.829 |
| 5.125 | 104.501 | 104.322 | 104.142 |
| 5.250 | 104.782 | 104.603 | 104.423 |

## Non-Conforming 15 year Fixed Max Price After Adjustments 101.250

| Rate  | 30 day  | 45 day  | 60 day  |
|-------|---------|---------|---------|
| 3.250 | 98.716  | 98.576  | 98.435  |
| 3.375 | 99.216  | 99.076  | 98.935  |
| 3.500 | 99.732  | 99.607  | 99.482  |
| 3.625 | 100.169 | 100.044 | 99.919  |
| 3.750 | 100.544 | 100.419 | 100.294 |
| 3.875 | 100.857 | 100.732 | 100.607 |
| 4.000 | 101.138 | 101.013 | 100.888 |
| 4.125 | 101.326 | 101.201 | 101.076 |
| 4.250 | 101.451 | 101.326 | 101.201 |
| 4.375 | 101.576 | 101.451 | 101.326 |
| 4.500 | 101.639 | 101.514 | 101.389 |
| 4.625 | 101.702 | 101.577 | 101.452 |

## Risk Based Price Adjustments - AFR Jumbo Fixed

| LTV/CLTV →<br>FICO ↓      | ≤ 60.00% | 60.01 - 65.00% | 65.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% |
|---------------------------|----------|----------------|----------------|----------------|----------------|
| ≥ 780                     | 0.600    | 0.500          | 0.450          | 0.000          | -0.250         |
| 760 - 779                 | 0.600    | 0.500          | 0.300          | -0.150         | -0.375         |
| 740 - 759                 | 0.600    | 0.500          | 0.100          | -0.300         | -0.500         |
| 720 - 739                 | 0.500    | 0.450          | 0.000          | -0.450         | -0.850         |
| 700 - 719                 | 0.400    | 0.300          | -0.200         | -0.750         | -1.250*        |
| 680 - 699                 | 0.300*   | 0.200*         | -0.500*        | -1.000*        | -1.500*        |
| <b>Loan Balance</b>       |          |                |                |                |                |
| ≤ \$500,000               | 0.000    | 0.000          | 0.000          | 0.000          | 0.000          |
| \$500,001 - \$1,000,000   | 0.000    | 0.000          | 0.000          | 0.000          | 0.000          |
| \$1,000,001 - \$1,500,000 | 0.000    | 0.000          | -0.125         | -0.250         | -0.375*        |
| \$1,500,001 - \$2,000,000 | 0.000    | 0.000          | -0.250         | -0.375*        | -0.500*        |
| \$2,000,001 - \$2,500,000 | -0.125*  | -0.250*        | -0.375*        | N/A            | N/A            |
| \$2,500,001 - \$3,000,000 | -0.125*  | -0.250*        | N/A            | N/A            | N/A            |
| <b>Occupancy</b>          |          |                |                |                |                |
| Second Home               | -0.150   | -0.200         | -0.300         | -0.450         | N/A            |
| <b>Property Types</b>     |          |                |                |                |                |
| Condos                    | 0.000    | 0.000          | -0.125         | -0.125         | -0.125         |
| <b>State Adjustments</b>  |          |                |                |                |                |
| AZ                        | 0.000    | 0.000          | 0.000          | -0.250         | -0.250         |
| FL                        | 0.000    | 0.000          | 0.000          | -0.250         | -0.250         |
| MI                        | 0.000    | 0.000          | 0.000          | -0.375         | -0.375         |
| NV                        | 0.000    | 0.000          | 0.000          | -0.375         | -0.375         |
| <b>Other Adjustments</b>  |          |                |                |                |                |
| Cash-Out                  | -0.250   | -0.300         | -0.500         | N/A            | N/A            |
| DTI > 40                  | 0.000    | 0.000          | 0.000          | -0.125         | -0.125         |
| No Escrow                 | -0.100   | -0.100         | -0.100         | -0.100         | -0.100         |
| Purchase                  | 0.250    | 0.250          | 0.250          | 0.375          | 0.375          |

Extension Options -0.018 per calendar day

\* Please see High Reserve Guidelines

## Lock Desk Policy

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Flood Certification = \$10.00

FHA ID# - 1358600006

[Full Lock Desk Policy Can Be Found Here](#)

[AFR Guidelines](#)

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# AMERICAN FINANCIAL RESOURCES, INC. WHOLESALE MORTGAGE DIVISION

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Lock Desk e-mail:

[LockDesk@afrrwholesale.com](mailto:LockDesk@afrrwholesale.com)

Lock Desk Phone:

1-877-588-2706

Lock Desk Hours:

10:00 am ET - 7:00 pm ET

prices are subject to change without notice

W. Rate Sheet Dated: **8/7/2014**

Release Time: **4:30 PM ET**

30 Day Lock Exp.: **9/8/2014**

Max Price After Adjustments 101.750

## Jumbo 5/1 Arm Full Doc

| Rate  | 30 day  |
|-------|---------|
| 3.000 | 98.900  |
| 3.125 | 99.400  |
| 3.250 | 99.900  |
| 3.375 | 100.150 |
| 3.500 | 100.400 |
| 3.625 | 100.650 |
| 3.750 | 100.900 |
| 3.875 | 101.150 |
| 4.000 | 101.400 |
| 4.125 | 101.650 |
| 4.250 | 101.900 |
| 4.375 | 102.150 |
| 4.500 | 102.400 |

## Jumbo 7/1 Arm Full Doc

| Rate  | 30 day  |
|-------|---------|
| 3.500 | 98.900  |
| 3.625 | 99.400  |
| 3.750 | 99.900  |
| 3.875 | 100.150 |
| 4.000 | 100.400 |
| 4.125 | 100.650 |
| 4.250 | 100.900 |
| 4.375 | 101.150 |
| 4.500 | 101.400 |
| 4.625 | 101.650 |
| 4.750 | 101.900 |
| 4.875 | 102.150 |
| 5.000 | 102.400 |

## E-Z Doc 5/1 Arm

| Rate  | 30 day |
|-------|--------|
| 4.250 | N/A    |
| 4.375 | N/A    |
| 4.500 | N/A    |
| 4.625 | N/A    |
| 4.750 | N/A    |
| 4.875 | N/A    |
| 5.000 | N/A    |
| 5.125 | N/A    |
| 5.250 | N/A    |
| 5.375 | N/A    |
| 5.500 | N/A    |
| 5.625 | N/A    |
| 5.750 | N/A    |

## E-Z Doc 7/1 Arm

| Rate  | 30 day |
|-------|--------|
| 4.750 | N/A    |
| 4.875 | N/A    |
| 5.000 | N/A    |
| 5.125 | N/A    |
| 5.250 | N/A    |
| 5.375 | N/A    |
| 5.500 | N/A    |
| 5.625 | N/A    |
| 5.750 | N/A    |
| 5.875 | N/A    |
| 6.000 | N/A    |
| 6.125 | N/A    |
| 6.250 | N/A    |

## Jumbo Arm LLPA

| Adjuster                  | Adjustment              |
|---------------------------|-------------------------|
| Cash-Out                  | -0.500                  |
| Escrow Waiver             | -0.250                  |
| Loan Amount               |                         |
| \$1,000,001 - \$1,125,000 | -0.125                  |
| \$1,125,001 - \$1,250,000 | -0.250                  |
| \$1,250,001 - \$1,375,000 | -0.375                  |
| \$1,375,001 - \$2,000,000 | -0.500                  |
| Extension Option          | -0.018 per calendar day |

## Jumbo Arm LLPA

| Adjuster                  | Adjustment              |
|---------------------------|-------------------------|
| Cash-Out                  | -0.500                  |
| Escrow Waiver             | -0.250                  |
| Loan Amount               |                         |
| \$1,000,001 - \$1,125,000 | -0.125                  |
| \$1,125,001 - \$1,250,000 | -0.250                  |
| \$1,250,001 - \$1,375,000 | -0.375                  |
| \$1,375,001 - \$2,000,000 | -0.500                  |
| Extension Option          | -0.018 per calendar day |

## Lock Desk Policy

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Flood Certification = \$10.00

FHA ID# - 1358600006

[Full Lock Desk Policy Can Be Found Here](#)

[AFR Guidelines](#)

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Alt-Option Access Terms & Pricing

| Access 30 yr Fixed (AOAP-30F) |         |         |
|-------------------------------|---------|---------|
| Rate                          | 30 day  | 45 day  |
| 6.750                         | 99.840  | 99.680  |
| 6.875                         | 100.147 | 99.982  |
| 7.000                         | 100.455 | 100.284 |
| 7.125                         | 100.762 | 100.586 |
| 7.250                         | 101.069 | 100.888 |
| 7.375                         | 101.376 | 101.190 |
| 7.500                         | 101.684 | 101.492 |
| 7.625                         | 101.991 | 101.794 |
| 7.750                         | 102.298 | 102.097 |
| 7.875                         | 102.606 | 102.399 |
| 8.000                         | 102.913 | 102.701 |
| 8.125                         | 103.220 | 103.003 |
| 8.250                         | 103.527 | 103.305 |
| 8.375                         | 103.835 | 103.607 |
| 8.500                         | 104.142 | 103.909 |

Maximum All-In Price After Adjustments And  
Before Comp Plan = 101.750

| Access 15 yr Fixed (AOAP-15F) |         |         |
|-------------------------------|---------|---------|
| Rate                          | 30 day  | 45 day  |
| 6.500                         | 100.538 | 100.388 |
| 6.625                         | 100.783 | 100.628 |
| 6.750                         | 101.027 | 100.867 |
| 6.875                         | 101.272 | 101.107 |
| 7.000                         | 101.517 | 101.347 |
| 7.125                         | 101.762 | 101.586 |
| 7.250                         | 102.007 | 101.826 |
| 7.375                         | 102.251 | 102.065 |
| 7.500                         | 102.496 | 102.305 |
| 7.625                         | 102.741 | 102.544 |
| 7.750                         | 102.986 | 102.784 |
| 7.875                         | 103.231 | 103.024 |
| 8.000                         | 103.475 | 103.263 |
| 8.125                         | 103.720 | 103.503 |
| 8.250                         | 103.965 | 103.742 |

| Access FICO / LTV Price Adjustments |            |           |           |           |           |           |
|-------------------------------------|------------|-----------|-----------|-----------|-----------|-----------|
| FICO                                | LTV RATIOS |           |           |           |           |           |
|                                     | ≤50%       | 50.01-60% | 60.01-65% | 65.01-70% | 70.01-75% | 75.01-80% |
| 740+                                | 3.063      | 2.625     | 0.875     | -0.437    | -1.313    | -2.188    |
| 720-739                             | 3.063      | 2.188     | 0.438     | -0.875    | -1.750    | -2.625    |
| 700-719                             | 2.188      | 1.313     | -0.875    | -1.313    | -2.188    | -3.063    |
| 680-699                             | 1.750      | 0.875     | -1.313    | -1.750    | -3.063    | -3.938    |
| 660-679                             | 0.875      | -0.437    | -2.188    | -2.188    | -3.500    | -4.813    |
| 640-659                             | 0.438      | -0.875    | -2.625    | -3.063    | -3.938    | N/A       |
| 620-639                             | -0.437     | -1.313    | -3.063    | -3.938    | N/A       | N/A       |

| Access Price Adjustments                                                       |           |                |
|--------------------------------------------------------------------------------|-----------|----------------|
|                                                                                | ≤70% CLTV | 70.01-80% CLTV |
| Subordinate Financing                                                          | -0.438    | -0.875         |
| All CLTVs                                                                      |           |                |
| Condo                                                                          | -1.750    |                |
| 2nd Home/Investor Property                                                     | -1.750    |                |
| CT, DE, FL, IA, IL, IN, KS, KY, LA, ME, NJ, NM, ND, OH, OK, PA, SC, SD, VT, WI | -0.875    |                |

Alt-Option Asset Inclusion Terms & Pricing

| Asset 30 yr Fixed (AOAIP-30F) |         |         |
|-------------------------------|---------|---------|
| Rate                          | 30 day  | 45 day  |
| 6.250                         | 99.840  | 99.680  |
| 6.375                         | 100.147 | 99.982  |
| 6.500                         | 100.455 | 100.284 |
| 6.625                         | 100.762 | 100.586 |
| 6.750                         | 101.069 | 100.888 |
| 6.875                         | 101.376 | 101.190 |
| 7.000                         | 101.684 | 101.492 |
| 7.125                         | 101.991 | 101.794 |
| 7.250                         | 102.298 | 102.097 |
| 7.375                         | 102.606 | 102.399 |
| 7.500                         | 102.913 | 102.701 |
| 7.625                         | 103.220 | 103.003 |
| 7.750                         | 103.527 | 103.305 |
| 7.875                         | 103.835 | 103.607 |
| 8.000                         | 104.142 | 103.909 |

Maximum All-In Price After Adjustments And  
Before Comp Plan = 101.750

| Asset 15 yr Fixed (AOAIP-15F) |         |         |
|-------------------------------|---------|---------|
| Rate                          | 30 day  | 45 day  |
| 6.000                         | 100.538 | 100.388 |
| 6.125                         | 100.783 | 100.628 |
| 6.250                         | 101.027 | 100.867 |
| 6.375                         | 101.272 | 101.107 |
| 6.500                         | 101.517 | 101.347 |
| 6.625                         | 101.762 | 101.586 |
| 6.750                         | 102.007 | 101.826 |
| 6.875                         | 102.251 | 102.065 |
| 7.000                         | 102.496 | 102.305 |
| 7.125                         | 102.741 | 102.544 |
| 7.250                         | 102.986 | 102.784 |
| 7.375                         | 103.231 | 103.024 |
| 7.500                         | 103.475 | 103.263 |
| 7.625                         | 103.720 | 103.503 |
| 7.750                         | 103.965 | 103.742 |

| Asset FICO / LTV Price Adjustments |            |           |           |           |           |           |
|------------------------------------|------------|-----------|-----------|-----------|-----------|-----------|
| FICO                               | LTV RATIOS |           |           |           |           |           |
|                                    | ≤50%       | 50.01-60% | 60.01-65% | 65.01-70% | 70.01-75% | 75.01-80% |
| 740+                               | 3.063      | 2.625     | 0.875     | -0.437    | -1.313    | -2.188    |
| 720-739                            | 3.063      | 2.188     | 0.438     | -0.875    | -1.750    | -2.625    |
| 700-719                            | 2.188      | 1.313     | -0.875    | -1.313    | -2.188    | -3.063    |

| Asset Price Adjustments                                                        |           |                |
|--------------------------------------------------------------------------------|-----------|----------------|
|                                                                                | ≤70% CLTV | 70.01-80% CLTV |
| Subordinate Financing                                                          | 0.000     | -1.313         |
| All CLTVs                                                                      |           |                |
| Condo                                                                          | -1.750    |                |
| 2nd Home/Investor Property                                                     | -0.875    |                |
| DTI>50% (Prior to utilization of assets)                                       | -0.875    |                |
| CT, DE, FL, IA, IL, IN, KS, KY, LA, ME, NJ, NM, ND, OH, OK, PA, SC, SD, VT, WI | -0.875    |                |

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FHA ID# - 1358600006

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[AFR Guidelines](#)

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Alt-Option Ratio Terms & Pricing

| Ratio 30 yr Fixed (AORP-30F) |         |         |
|------------------------------|---------|---------|
| Rate                         | 30 day  | 45 day  |
| 6.250                        | 99.840  | 99.680  |
| 6.375                        | 100.147 | 99.982  |
| 6.500                        | 100.455 | 100.284 |
| 6.625                        | 100.762 | 100.586 |
| 6.750                        | 101.069 | 100.888 |
| 6.875                        | 101.376 | 101.190 |
| 7.000                        | 101.684 | 101.492 |
| 7.125                        | 101.991 | 101.794 |
| 7.250                        | 102.298 | 102.097 |
| 7.375                        | 102.606 | 102.399 |
| 7.500                        | 102.913 | 102.701 |
| 7.625                        | 103.220 | 103.003 |
| 7.750                        | 103.527 | 103.305 |
| 7.875                        | 103.835 | 103.607 |
| 8.000                        | 104.142 | 103.909 |

Maximum All-In Price After Adjustments And  
Before Comp Plan = 101.750

| Ratio 15 yr Fixed (AORP-15F) |         |         |
|------------------------------|---------|---------|
| Rate                         | 30 day  | 45 day  |
| 6.000                        | 100.538 | 100.388 |
| 6.125                        | 100.783 | 100.628 |
| 6.250                        | 101.027 | 100.867 |
| 6.375                        | 101.272 | 101.107 |
| 6.500                        | 101.517 | 101.347 |
| 6.625                        | 101.762 | 101.586 |
| 6.750                        | 102.007 | 101.826 |
| 6.875                        | 102.251 | 102.065 |
| 7.000                        | 102.496 | 102.305 |
| 7.125                        | 102.741 | 102.544 |
| 7.250                        | 102.986 | 102.784 |
| 7.375                        | 103.231 | 103.024 |
| 7.500                        | 103.475 | 103.263 |
| 7.625                        | 103.720 | 103.503 |
| 7.750                        | 103.965 | 103.742 |

| Ratio FICO / LTV Price Adjustments |            |           |           |           |           |           |
|------------------------------------|------------|-----------|-----------|-----------|-----------|-----------|
| FICO                               | LTV RATIOS |           |           |           |           |           |
|                                    | ≤50%       | 50.01-60% | 60.01-65% | 65.01-70% | 70.01-75% | 75.01-80% |
| 740+                               | 3.063      | 2.625     | 0.875     | -0.437    | -1.313    | -2.188    |
| 720-739                            | 3.063      | 2.188     | 0.438     | -0.875    | -1.750    | -2.625    |
| 700-719                            | 2.188      | 1.313     | -0.875    | -1.313    | -2.188    | -3.063    |

| Ratio Price Adjustments                                                        |           |                |
|--------------------------------------------------------------------------------|-----------|----------------|
|                                                                                | ≤70% CLTV | 70.01-80% CLTV |
| Subordinate Financing                                                          | 0.000     | -1.313         |
| All CLTVs                                                                      |           |                |
| Condo                                                                          |           | -1.750         |
| 2nd Home/Investor Property                                                     |           | -0.875         |
| DTI ≤43%                                                                       |           | 0.000          |
| DTI 43.01-47%                                                                  |           | -0.875         |
| DTI 47.01-55%                                                                  |           | -1.750         |
| CT, DE, FL, IA, IL, IN, KS, KY, LA, ME, NJ, NM, ND, OH, OK, PA, SC, SD, VT, WI |           | -0.875         |

Alt-Option Income Terms & Pricing

| Income 30 yr Fixed (AOIP-30F) |         |         |
|-------------------------------|---------|---------|
| Rate                          | 30 day  | 45 day  |
| 6.250                         | 99.840  | 99.680  |
| 6.375                         | 100.147 | 99.982  |
| 6.500                         | 100.455 | 100.284 |
| 6.625                         | 100.762 | 100.586 |
| 6.750                         | 101.069 | 100.888 |
| 6.875                         | 101.376 | 101.190 |
| 7.000                         | 101.684 | 101.492 |
| 7.125                         | 101.991 | 101.794 |
| 7.250                         | 102.298 | 102.097 |
| 7.375                         | 102.606 | 102.399 |
| 7.500                         | 102.913 | 102.701 |
| 7.625                         | 103.220 | 103.003 |
| 7.750                         | 103.527 | 103.305 |
| 7.875                         | 103.835 | 103.607 |
| 8.000                         | 104.142 | 103.909 |

Maximum All-In Price After Adjustments And  
Before Comp Plan = 101.750

| Income 15 yr Fixed (AOIP-15F) |         |         |
|-------------------------------|---------|---------|
| Rate                          | 30 day  | 45 day  |
| 6.000                         | 100.538 | 100.388 |
| 6.125                         | 100.783 | 100.628 |
| 6.250                         | 101.027 | 100.867 |
| 6.375                         | 101.272 | 101.107 |
| 6.500                         | 101.517 | 101.347 |
| 6.625                         | 101.762 | 101.586 |
| 6.750                         | 102.007 | 101.826 |
| 6.875                         | 102.251 | 102.065 |
| 7.000                         | 102.496 | 102.305 |
| 7.125                         | 102.741 | 102.544 |
| 7.250                         | 102.986 | 102.784 |
| 7.375                         | 103.231 | 103.024 |
| 7.500                         | 103.475 | 103.263 |
| 7.625                         | 103.720 | 103.503 |
| 7.750                         | 103.965 | 103.742 |

| Income FICO / LTV Price Adjustments |            |           |           |           |           |           |
|-------------------------------------|------------|-----------|-----------|-----------|-----------|-----------|
| FICO                                | LTV RATIOS |           |           |           |           |           |
|                                     | ≤50%       | 50.01-60% | 60.01-65% | 65.01-70% | 70.01-75% | 75.01-80% |
| 740+                                | 3.063      | 2.625     | 0.875     | -0.437    | -1.313    | -2.188    |
| 720-739                             | 3.063      | 2.188     | 0.438     | -0.875    | -1.750    | -2.625    |
| 700-719                             | 2.188      | 1.313     | -0.875    | -1.313    | -2.188    | -3.063    |

| Income Price Adjustments                                                       |           |                |
|--------------------------------------------------------------------------------|-----------|----------------|
|                                                                                | ≤70% CLTV | 70.01-80% CLTV |
| Subordinate Financing                                                          | 0.000     | -1.313         |
| All CLTVs                                                                      |           |                |
| Condo                                                                          |           | -1.750         |
| 2nd Home/Investor Property                                                     |           | -0.875         |
| CT, DE, FL, IA, IL, IN, KS, KY, LA, ME, NJ, NM, ND, OH, OK, PA, SC, SD, VT, WI |           | -0.875         |

Lock Desk Policy

The initial expiration date of the lock will be disclosed on the lock confirmation. Locks may only be extended up to 30 days past its initial lock period. Locks received after cut off (7pm ET) will be rejected. Locks accepted on loans in "Registered, Submitted, U/W-Received & U/W-Approved" status only. Locks must be e-mailed/faxed directly to the lock desk or sent through DataTrac Web. Lock requests submitted to a client's AE or AM only will not be processed.

Flood Certification = \$10.00

FHA ID# - 1358600006

[Full Lock Desk Policy Can Be Found Here](#)

[AFR Guidelines](#)

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