

Release Time: 10:00 AM ET

## STANDARD GOVERNMENT PRODUCT

**SPECIALTY GOVERNMENT PRODUCT - Manufactured Homes , all 203K , 203(h) , VA IRRRL , OTC**

| 30/25 Year Government |         |         |         |
|-----------------------|---------|---------|---------|
| Standard Product      |         |         |         |
| Rate                  | 30 Day  | 45 Day  | 60 Day  |
| 3.375                 | 99.936  | 99.686  | 99.436  |
| 3.500                 | 100.686 | 100.436 | 100.186 |
| 3.625                 | 100.786 | 100.536 | 100.286 |
| 3.750                 | 102.662 | 102.412 | 102.162 |
| 3.875                 | 103.162 | 102.912 | 102.662 |
| 4.000                 | 103.862 | 103.612 | 103.362 |
| 4.125                 | 103.962 | 103.712 | 103.462 |
| 4.250                 | 105.381 | 105.131 | 104.881 |
| 4.375                 | 105.766 | 105.516 | 105.266 |
| 4.500                 | 106.231 | 105.981 | 105.731 |
| 4.625                 | 106.331 | 106.081 | 105.831 |
| 4.750                 | 107.290 | 107.040 | 106.790 |
| 4.875                 | 107.690 | 107.440 | 107.190 |
| 5.000                 | 108.290 | 108.040 | 107.790 |
| 5.125                 | 108.390 | 108.140 | 107.890 |
| 5.250                 | 108.508 | 108.258 | 108.008 |
| 5.375                 | 107.996 | 107.746 | 107.496 |
| 5.500                 | 108.496 | 108.246 | 107.996 |
| 5.625                 | 108.696 | 108.446 | 108.196 |

| 30/25 Year Government |         |         |         |
|-----------------------|---------|---------|---------|
| Specialty Product     |         |         |         |
| Rate                  | 30 Day  | 45 Day  | 60 Day  |
| 3.375                 | 99.036  | 98.786  | 98.536  |
| 3.500                 | 99.786  | 99.536  | 99.286  |
| 3.625                 | 99.886  | 99.636  | 99.386  |
| 3.750                 | 101.762 | 101.512 | 101.262 |
| 3.875                 | 102.262 | 102.012 | 101.762 |
| 4.000                 | 102.962 | 102.712 | 102.462 |
| 4.125                 | 103.062 | 102.812 | 102.562 |
| 4.250                 | 104.481 | 104.231 | 103.981 |
| 4.375                 | 104.866 | 104.616 | 104.366 |
| 4.500                 | 105.331 | 105.081 | 104.831 |
| 4.625                 | 105.431 | 105.181 | 104.931 |
| 4.750                 | 106.390 | 106.140 | 105.890 |
| 4.875                 | 106.790 | 106.540 | 106.290 |
| 5.000                 | 107.390 | 107.140 | 106.890 |
| 5.125                 | 107.490 | 107.240 | 106.990 |
| 5.250                 | 107.608 | 107.358 | 107.108 |
| 5.375                 | 107.096 | 106.846 | 106.596 |
| 5.500                 | 107.596 | 107.346 | 107.096 |
| 5.625                 | 107.796 | 107.546 | 107.296 |

| 20 Year Government |         |         |         |
|--------------------|---------|---------|---------|
| Specialty Product  |         |         |         |
| Rate               | 30 Day  | 45 Day  | 60 Day  |
| 3.375              | 98.936  | 98.686  | 98.436  |
| 3.500              | 99.686  | 99.436  | 99.186  |
| 3.625              | 99.786  | 99.536  | 99.286  |
| 3.750              | 101.662 | 101.412 | 101.162 |
| 3.875              | 102.162 | 101.912 | 101.662 |
| 4.000              | 102.862 | 102.612 | 102.362 |
| 4.125              | 102.962 | 102.712 | 102.462 |
| 4.250              | 104.381 | 104.131 | 103.881 |
| 4.375              | 104.766 | 104.516 | 104.266 |
| 4.500              | 105.231 | 104.981 | 104.731 |
| 4.625              | 105.331 | 105.081 | 104.831 |
| 4.750              | 106.290 | 106.040 | 105.790 |
| 4.875              | 106.690 | 106.440 | 106.190 |
| 5.000              | 107.290 | 107.040 | 106.790 |
| 5.125              | 107.390 | 107.140 | 106.890 |
| 5.250              | 107.508 | 107.258 | 107.008 |
| 5.375              | 106.996 | 106.746 | 106.496 |
| 5.500              | 107.496 | 107.246 | 106.996 |
| 5.625              | 107.696 | 107.446 | 107.196 |

| 20 Year Government |         |         |         |
|--------------------|---------|---------|---------|
| Standard Product   |         |         |         |
| Rate               | 30 Day  | 45 Day  | 60 Day  |
| 3.375              | 99.686  | 99.436  | 99.186  |
| 3.500              | 100.436 | 100.186 | 99.936  |
| 3.625              | 100.536 | 100.286 | 100.036 |
| 3.750              | 102.412 | 102.162 | 101.912 |
| 3.875              | 102.912 | 102.662 | 102.412 |
| 4.000              | 103.612 | 103.362 | 103.112 |
| 4.125              | 103.712 | 103.462 | 103.212 |
| 4.250              | 105.313 | 104.881 | 104.631 |
| 4.375              | 105.516 | 105.266 | 105.016 |
| 4.500              | 105.981 | 105.731 | 105.481 |
| 4.625              | 106.081 | 105.831 | 105.581 |
| 4.750              | 107.190 | 106.940 | 106.690 |
| 4.875              | 107.590 | 107.340 | 107.090 |
| 5.000              | 108.190 | 107.940 | 107.690 |
| 5.125              | 108.290 | 108.040 | 107.790 |
| 5.250              | 108.408 | 108.158 | 107.908 |
| 5.375              | 107.896 | 107.646 | 107.396 |
| 5.500              | 108.396 | 108.146 | 107.896 |
| 5.625              | 108.596 | 108.346 | 108.096 |

| 15/10 Year Government |         |         |         |
|-----------------------|---------|---------|---------|
| Specialty Product     |         |         |         |
| Rate                  | 30 Day  | 45 Day  | 60 Day  |
| 2.750                 | 99.623  | 99.373  | 99.123  |
| 2.875                 | 99.923  | 99.673  | 99.423  |
| 3.000                 | 100.173 | 99.923  | 99.673  |
| 3.125                 | 100.323 | 100.073 | 99.823  |
| 3.250                 | 101.732 | 101.482 | 101.232 |
| 3.375                 | 102.032 | 101.782 | 101.532 |
| 3.500                 | 102.282 | 102.032 | 101.782 |
| 3.625                 | 102.432 | 102.182 | 101.932 |
| 3.750                 | 103.767 | 103.517 | 103.267 |
| 3.875                 | 104.067 | 103.817 | 103.567 |
| 4.000                 | 104.317 | 104.067 | 103.817 |
| 4.125                 | 104.467 | 104.217 | 103.967 |
| 4.250                 | 103.642 | 103.392 | 103.142 |
| 4.375                 | 103.942 | 103.692 | 103.442 |
| 4.500                 | 104.042 | 103.792 | 103.542 |
| 4.625                 | 104.192 | 103.942 | 103.692 |
| 4.750                 | 104.192 | 103.942 | 103.692 |

| 5/1 Arm Government "Caps 1/1/5" |         |               |         |
|---------------------------------|---------|---------------|---------|
| Specialty Product               |         |               |         |
| Rate                            | 30 Day  | 45 Day        | 60 Day  |
| 2.875                           | 99.788  | 99.538        | 99.288  |
| 3.000                           | 100.038 | 99.788        | 99.538  |
| 3.125                           | 100.138 | 99.888        | 99.638  |
| 3.250                           | 101.006 | 100.756       | 100.506 |
| 3.375                           | 101.256 | 101.006       | 100.756 |
| Margin = 2.250                  |         | Index = 0.110 |         |

| 30 Year One Time Close "OTC" |         |         |         |
|------------------------------|---------|---------|---------|
| Specialty Product            |         |         |         |
| Rate                         | 30 Day  | 45 Day  | 60 Day  |
| 3.000                        | N/A     | N/A     | N/A     |
| 3.500                        | 97.611  | 97.361  | 97.111  |
| 4.000                        | 100.787 | 100.537 | 100.287 |
| 4.500                        | 103.156 | 102.906 | 102.656 |
| 5.000                        | 105.215 | 104.965 | 104.715 |

| 15 Year One Time Close "OTC" |         |         |         |
|------------------------------|---------|---------|---------|
| Specialty Product            |         |         |         |
| Rate                         | 30 Day  | 45 Day  | 60 Day  |
| 3.000                        | 98.539  | 98.289  | 98.039  |
| 3.500                        | 100.648 | 100.398 | 100.148 |
| 4.000                        | 102.683 | 102.433 | 102.183 |
| 4.500                        | 102.408 | 102.158 | 101.908 |
| 5.000                        | N/A     | N/A     | N/A     |

| 15/10 Year Government |         |         |         |
|-----------------------|---------|---------|---------|
| Standard Product      |         |         |         |
| Rate                  | 30 Day  | 45 Day  | 60 Day  |
| 2.750                 | 100.423 | 100.173 | 99.923  |
| 2.875                 | 100.723 | 100.473 | 100.223 |
| 3.000                 | 100.973 | 100.723 | 100.473 |
| 3.125                 | 101.123 | 100.873 | 100.623 |
| 3.250                 | 102.532 | 102.282 | 102.032 |
| 3.375                 | 102.832 | 102.582 | 102.332 |
| 3.500                 | 103.082 | 102.832 | 102.582 |
| 3.625                 | 103.232 | 102.982 | 102.732 |
| 3.750                 | 104.567 | 104.317 | 104.067 |
| 3.875                 | 104.867 | 104.617 | 104.367 |
| 4.000                 | 105.117 | 104.867 | 104.617 |
| 4.125                 | 105.267 | 105.017 | 104.767 |
| 4.250                 | 104.442 | 104.192 | 103.942 |
| 4.375                 | 104.742 | 104.492 | 104.242 |
| 4.500                 | 104.842 | 104.592 | 104.342 |
| 4.625                 | 104.992 | 104.742 | 104.492 |
| 4.750                 | 104.992 | 104.742 | 104.492 |

|                           |                                   |        |
|---------------------------|-----------------------------------|--------|
| <b>Specialty<br/>Adj.</b> | Manufactured Homes "OTC exempt"   | -1.000 |
|                           | Full 203K / 203K(s) / 203(h)      | -0.500 |
|                           | VA IRRRL $\leq$ 125.00 LTV        | 0.000  |
|                           | VA IRRRL $>$ 125.00 LTV or No AVM | -0.750 |

**GOVERNMENT ADJUSTMENTS** - Applies to Standard and Specialty Government Programs

| Adjusters                 |           | All Terms                      |        |
|---------------------------|-----------|--------------------------------|--------|
| FICO 660 - 699            | 0.000     | NY                             | -0.250 |
| FICO 640 - 659            | -0.500    | AZ, CA, FL, LA, MA, NJ, NV, UT | -0.150 |
| FICO 620 - 639            | -0.750    | Non Owner Occupancy            | -2.000 |
| Base Loan Amount Adjuster |           |                                |        |
| \$0 - \$74,999            |           | -2.000                         |        |
| \$75,000 - \$124,999      |           | -0.750                         |        |
| \$125,000 - \$199,999     |           | -0.375                         |        |
| High Balance              |           | -1.000                         |        |
| Extension Options:        |           | -0.018 per calendar day        |        |
| Max USDA - GRH Rate Today | 8/13/2014 | 4.500%                         |        |

| 5/1 Arm Government "Caps 1/1/5" |         |               |         |
|---------------------------------|---------|---------------|---------|
| Standard Product                |         |               |         |
| Rate                            | 30 Day  | 45 Day        | 60 Day  |
| 2.875                           | 100.478 | 100.228       | 99.978  |
| 3.000                           | 100.728 | 100.478       | 100.228 |
| 3.125                           | 100.828 | 100.578       | 100.328 |
| 3.250                           | 101.696 | 101.446       | 101.196 |
| 3.375                           | 101.946 | 101.696       | 101.446 |
| Margin = 2.250                  |         | Index = 0.110 |         |

## American Financial Resources, Inc. - Announcements

| Buyer's Bonus                    |       |
|----------------------------------|-------|
| Government Purchase Transactions | 0.250 |

Buyer's Bonus excludes all Specialty Government products.

## Lock Desk Policy

The initial expiration date of the lock will be disclosed on the lock confirmation. Locks may only be extended up to 30 days past its initial lock period. Locks received after cut off (**7pm ET**) will be rejected. Locks accepted on loans in "Registered, Submitted, U/W-Received & U/W-Approved" status only. Locks must be e-mailed/faxed directly to the lock desk or sent through DataTrac Web. Lock requests submitted to a client's AE or AM only will not be processed.

Flood Certification = \$10.00

FHA ID# - 1358600006

[Full Lock Desk Policy Can Be Found Here](#)

## AFR Guidelines

For use by mortgage professionals only and should not be distributed to borrowers.

W. Rate Sheet Dated: 8/13/2014

prices are subject to change without notice

Release Time: 10:00 AM ET

| DURP 30/25 Year |            |         |         |            |         |         |
|-----------------|------------|---------|---------|------------|---------|---------|
| Rate            | ≤ 105% LTV |         |         | > 105% LTV |         |         |
|                 | 30 Day     | 45 Day  | 60 Day  | 30 Day     | 45 Day  | 60 Day  |
| 3.125           | N/A        | N/A     | N/A     | N/A        | N/A     | N/A     |
| 3.250           | 93.295     | 93.045  | 92.795  | N/A        | N/A     | N/A     |
| 3.375           | 94.342     | 94.092  | 93.842  | N/A        | N/A     | N/A     |
| 3.500           | 95.388     | 95.138  | 94.888  | N/A        | N/A     | N/A     |
| 3.625           | 96.435     | 96.185  | 95.935  | 93.891     | 93.641  | 93.391  |
| 3.750           | 97.407     | 97.157  | 96.907  | 95.067     | 94.817  | 94.567  |
| 3.875           | 98.259     | 98.009  | 97.759  | 96.059     | 95.809  | 95.559  |
| 4.000           | 99.229     | 98.979  | 98.729  | 97.170     | 96.920  | 96.670  |
| 4.125           | 100.319    | 100.069 | 99.819  | 98.401     | 98.151  | 97.901  |
| 4.250           | 101.291    | 101.041 | 100.791 | 99.509     | 99.259  | 99.009  |
| 4.375           | 101.894    | 101.644 | 101.394 | 100.237    | 99.987  | 99.737  |
| 4.500           | 102.655    | 102.405 | 102.155 | 101.122    | 100.872 | 100.622 |
| 4.625           | 103.573    | 103.323 | 103.073 | 102.165    | 101.915 | 101.665 |
| 4.750           | 104.404    | 104.154 | 103.904 | 103.181    | 102.931 | 102.681 |
| 4.875           | 104.848    | 104.598 | 104.348 | 103.938    | 103.688 | 103.438 |
| 5.000           | 105.379    | 105.129 | 104.879 | 104.782    | 104.532 | 104.282 |
| 5.125           | 105.998    | 105.748 | 105.498 | 105.713    | 105.463 | 105.213 |
| 5.250           | 106.655    | 106.405 | 106.155 | N/A        | N/A     | N/A     |

| DURP 20 Year |            |         |         |            |         |         |
|--------------|------------|---------|---------|------------|---------|---------|
| Rate         | ≤ 105% LTV |         |         | > 105% LTV |         |         |
|              | 30 Day     | 45 Day  | 60 Day  | 30 Day     | 45 Day  | 60 Day  |
| 3.125        | 93.129     | 92.879  | 92.629  | N/A        | N/A     | N/A     |
| 3.250        | 94.664     | 94.414  | 94.164  | 92.925     | 92.675  | 92.425  |
| 3.375        | 95.625     | 95.375  | 95.125  | 94.175     | 93.925  | 93.675  |
| 3.500        | 96.585     | 96.335  | 96.085  | 95.425     | 95.175  | 94.925  |
| 3.625        | 97.546     | 97.296  | 97.046  | 96.675     | 96.425  | 96.175  |
| 3.750        | 98.432     | 98.182  | 97.932  | 97.745     | 97.495  | 97.245  |
| 3.875        | 99.158     | 98.908  | 98.658  | 98.471     | 98.221  | 97.971  |
| 4.000        | 99.884     | 99.634  | 99.384  | 99.317     | 99.067  | 98.817  |
| 4.125        | 100.611    | 100.361 | 100.111 | 100.281    | 100.031 | 99.781  |
| 4.250        | 101.310    | 101.060 | 100.810 | 101.124    | 100.874 | 100.624 |
| 4.375        | 101.950    | 101.700 | 101.450 | 101.586    | 101.336 | 101.086 |
| 4.500        | 102.591    | 102.341 | 102.091 | 102.206    | 101.956 | 101.706 |
| 4.625        | 103.231    | 102.981 | 102.731 | 102.984    | 102.734 | 102.484 |
| 4.750        | 103.822    | 103.572 | 103.322 | 103.689    | 103.439 | 103.189 |
| 4.875        | 104.307    | 104.057 | 103.807 | 104.039    | 103.789 | 103.539 |
| 5.000        | 104.792    | 104.542 | 104.292 | 104.477    | 104.227 | 103.977 |
| 5.125        | 105.276    | 105.026 | 104.776 | 105.002    | 104.752 | 104.502 |
| 5.250        | N/A        | N/A     | N/A     | 105.595    | 105.345 | 105.095 |

| DURP 15 Year |            |         |         |            |         |         |
|--------------|------------|---------|---------|------------|---------|---------|
| Rate         | ≤ 105% LTV |         |         | > 105% LTV |         |         |
|              | 30 Day     | 45 Day  | 60 Day  | 30 Day     | 45 Day  | 60 Day  |
| 3.000        | 99.254     | 99.004  | 98.754  | 96.339     | 96.089  | 95.839  |
| 3.125        | 99.837     | 99.587  | 99.337  | 97.108     | 96.858  | 96.608  |
| 3.250        | 100.273    | 100.023 | 99.773  | 97.701     | 97.451  | 97.201  |
| 3.375        | 100.878    | 100.628 | 100.378 | 98.462     | 98.212  | 97.962  |
| 3.500        | 101.651    | 101.401 | 101.151 | 99.392     | 99.142  | 98.892  |
| 3.625        | 102.238    | 101.988 | 101.738 | 100.070    | 99.820  | 99.570  |
| 3.750        | 102.645    | 102.395 | 102.145 | 100.507    | 100.257 | 100.007 |
| 3.875        | 103.178    | 102.928 | 102.678 | 101.072    | 100.822 | 100.572 |
| 4.000        | 103.840    | 103.590 | 103.340 | 101.765    | 101.515 | 101.265 |
| 4.125        | 104.200    | 103.950 | 103.700 | 102.246    | 101.996 | 101.746 |
| 4.250        | 104.226    | 103.976 | 103.726 | 102.474    | 102.224 | 101.974 |
| 4.375        | 104.250    | 104.000 | 103.750 | 102.702    | 102.452 | 102.202 |
| 4.500        | 104.274    | 104.024 | 103.774 | 102.929    | 102.679 | 102.429 |
| 4.625        | 104.289    | 104.039 | 103.789 | 103.001    | 102.751 | 102.501 |
| 4.750        | 104.297    | 104.047 | 103.797 | 102.931    | 102.681 | 102.431 |
| 4.875        | 104.305    | 104.055 | 103.805 | 102.860    | 102.610 | 102.360 |
| 5.000        | 104.313    | 104.063 | 103.813 | 102.790    | 102.540 | 102.290 |
| 5.125        | 104.320    | 104.070 | 103.820 | 102.720    | 102.470 | 102.220 |

| DURP 10 Year |            |         |         |            |         |         |
|--------------|------------|---------|---------|------------|---------|---------|
| Rate         | ≤ 105% LTV |         |         | > 105% LTV |         |         |
|              | 30 Day     | 45 Day  | 60 Day  | 30 Day     | 45 Day  | 60 Day  |
| 3.000        | 99.054     | 98.804  | 98.554  | 96.139     | 95.889  | 95.639  |
| 3.125        | 99.623     | 99.373  | 99.123  | 96.908     | 96.658  | 96.408  |
| 3.250        | 100.060    | 99.810  | 99.560  | 97.501     | 97.251  | 97.001  |
| 3.375        | 100.498    | 100.248 | 99.998  | 98.262     | 98.012  | 97.762  |
| 3.500        | 100.935    | 100.685 | 100.435 | 99.192     | 98.942  | 98.692  |
| 3.625        | 101.377    | 101.127 | 100.877 | 99.870     | 99.620  | 99.370  |
| 3.750        | 101.822    | 101.572 | 101.322 | 100.307    | 100.057 | 99.807  |
| 3.875        | 102.267    | 102.017 | 101.767 | 100.872    | 100.622 | 100.372 |
| 4.000        | 102.713    | 102.463 | 102.213 | 101.565    | 101.315 | 101.065 |
| 4.125        | 102.939    | 102.689 | 102.439 | 102.046    | 101.796 | 101.546 |
| 4.250        | 102.964    | 102.714 | 102.464 | 102.274    | 102.024 | 101.774 |
| 4.375        | 102.989    | 102.739 | 102.489 | 102.502    | 102.252 | 102.002 |
| 4.500        | 103.013    | 102.763 | 102.513 | 102.729    | 102.479 | 102.229 |
| 4.625        | 103.029    | 102.779 | 102.529 | 102.801    | 102.551 | 102.301 |
| 4.750        | 103.037    | 102.787 | 102.537 | 102.731    | 102.481 | 102.231 |
| 4.875        | 103.045    | 102.795 | 102.545 | 102.660    | 102.410 | 102.160 |
| 5.000        | 103.053    | 102.803 | 102.553 | 102.590    | 102.340 | 102.090 |
| 5.125        | 103.060    | 102.810 | 102.560 | 102.520    | 102.270 | 102.020 |

| Applicable for all mortgage with greater than 15 year terms |          |                |                |                |                |                |                |                |                 |        |
|-------------------------------------------------------------|----------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|-----------------|--------|
| LTV →                                                       | ≤ 60.00% | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% | 85.01 - 90.00% | 90.01 - 95.00% | 95.01 - 97.00% | 97.01 - 105.00% | > 105% |
| FICO ↓                                                      |          |                |                |                |                |                |                |                |                 |        |
| ≥ 740                                                       | 0.250    | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000           | 0.000  |
| 720 - 739                                                   | 0.250    | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000           | 0.000  |
| 700 - 719                                                   | 0.250    | -0.500         | -0.500         | -0.500         | -0.500         | -0.500         | -0.500         | -0.500         | -0.500          | -0.500 |
| 680 - 699                                                   | 0.000    | -0.500         | -0.750         | -0.750         | -0.750         | -0.750         | -0.750         | -0.500         | -0.500          | -0.500 |
| 660 - 679                                                   | 0.000    | -1.000         | -1.500         | -1.750         | -1.750         | -1.750         | -1.750         | -1.250         | -1.250          | -1.250 |
| 640 - 659                                                   | -0.500   | -1.250         | -2.000         | -2.250         | -2.250         | -2.250         | -2.250         | -1.750         | -1.750          | -1.750 |
| 620 - 639                                                   | -0.500   | -1.500         | -2.500         | -2.750         | -2.750         | -2.750         | -2.750         | -2.500         | -2.500          | -2.500 |
| < 620 *                                                     | -0.500   | -1.500         | -3.000         | -3.000         | -3.000         | -3.000         | -3.000         | -3.000         | -3.000          | -3.000 |

\* A minimum required credit score of 580 applies to all mortgage loans delivered to AFR in accordance with the Selling Guide

| DU Refi Plus Adjusters             |                         |             |
|------------------------------------|-------------------------|-------------|
| Adjusters                          | 30/25 yr                | 20/15/10 yr |
| DURP with MI                       | 0.000                   | 0.000       |
| High Balance                       | -2.500                  | -2.500      |
| Manufactured                       | -1.000                  | -1.000      |
| NY                                 | -0.250                  | -0.250      |
| AZ, CA, FL, GA, LA, MA, NJ, NV, UT | -0.150                  | -0.150      |
| Extension Options                  | -0.018 per calendar day |             |

| Product Feature          | LTV Range |                |                |                |                |                |                |                |                 |        |
|--------------------------|-----------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|-----------------|--------|
|                          | ≤ 60.00%  | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% | 85.01 - 90.00% | 90.01 - 95.00% | 95.01 - 97.00% | 97.01 - 105.00% | > 105% |
| Investment Property      | -1.750    | -1.750         | -1.750         | -3.000         | -3.750         | -3.750         | -3.750         | -3.750         | -3.750          | -3.750 |
| High-LTV                 |           |                |                |                |                |                |                |                |                 |        |
| 30/25 year               | 0.000     | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | -0.500         | -1.000          | -1.000 |
| 20/15/10 year            | 0.000     | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | -0.500         | -1.000          | -1.000 |
| Multiple-Unit Properties |           |                |                |                |                |                |                |                |                 |        |
| 2-Unit Property          | -1.000    | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000          | -1.000 |
| 3-4 Unit Property        | -1.000    | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000          | -1.000 |
| Condominium              | 0.000     | 0.000          | 0.000          | -0.750         | -0.750         | -0.750         | -0.750         | -0.750         | -0.750          | -0.750 |

| Refi Plus Mortgages with Subordinate Financing * |                |                        |                    |
|--------------------------------------------------|----------------|------------------------|--------------------|
| LTV Range                                        | CLTV Range     | Non Interest-Only LLPA |                    |
|                                                  |                | Credit Score < 720     | Credit Score ≥ 720 |
| 65.01 - 75.00%                                   | 90.01 - 95.00% | -0.500                 | -0.250             |
| 75.01 - 95.00%                                   | 90.01 - 95.00% | -0.500                 | -0.250             |
| 75.01 - 90.00%                                   | 76.01 - 90.00% | -0.250                 | 0.000              |
| Any                                              | >95.00%        | -1.500                 | -1.500             |

\* If the subordinate financing is a Community Seconds® loan, these LLPA's do not apply and the lender must use SFC 118.

| Loan Level Price Adjuster Caps  |          |             |
|---------------------------------|----------|-------------|
| LLPA Cap                        | 30/25 yr | 20/15/10 yr |
| Owner Occupied LTV ≥80%         | 0.750    | 0.000       |
| Owner Occupied LTV <80%         | 2.000    | 2.000       |
| Investment & 2nd Home LTV ≤105% | 2.000    | 2.000       |
| Investment & 2nd Home LTV >105% | 2.000    | 1.500       |

#### Lock Desk Policy

The initial expiration date of the lock will be disclosed on the lock confirmation. Locks may only be extended up to 30 days past its initial lock period. Locks received after cut off (7pm ET) will be rejected. Locks accepted on loans in "Registered, Submitted, U/W-Received & U/W-Approved" status only. Locks must be e-mailed/faxed directly to the lock desk or sent through DataTrac Web. Lock requests submitted to a client's AE or AM only will not be processed.

Flood Certification = \$10.00

FHA ID# - 1358600006

Full Lock Desk Policy Can Be Found Here

AFR Guidelines

For use by mortgage professionals only and should not be distributed to borrowers.

W. Rate Sheet Dated: 8/13/2014

prices are subject to change without notice

Release Time: 10:00 AM ET

| 30/25 Year FNMA |         |         |         |
|-----------------|---------|---------|---------|
| Rate            | 30 day  | 45 day  | 60 day  |
| 3.125           | N/A     | N/A     | N/A     |
| 3.250           | 94.295  | 94.045  | 94.020  |
| 3.375           | 95.342  | 95.092  | 95.067  |
| 3.500           | 96.388  | 96.138  | 96.113  |
| 3.625           | 97.435  | 97.185  | 97.160  |
| 3.750           | 98.407  | 98.157  | 98.132  |
| 3.875           | 99.259  | 99.009  | 98.984  |
| 3.990           | 100.179 | 99.929  | 99.904  |
| 4.000           | 100.229 | 99.979  | 99.954  |
| 4.125           | 101.319 | 101.069 | 101.044 |
| 4.250           | 102.291 | 102.041 | 102.016 |
| 4.375           | 102.894 | 102.644 | 102.619 |
| 4.500           | 103.655 | 103.405 | 103.380 |
| 4.625           | 104.573 | 104.323 | 104.298 |
| 4.750           | 105.404 | 105.154 | 105.129 |
| 4.875           | 105.848 | 105.598 | 105.573 |
| 4.990           | 106.329 | 106.079 | 106.054 |
| 5.000           | 106.379 | 106.129 | 106.104 |
| 5.125           | 106.998 | 106.748 | 106.723 |
| 5.250           | 107.655 | 107.405 | 107.380 |

| 20 Year FNMA |         |         |         |
|--------------|---------|---------|---------|
| Rate         | 30 day  | 45 day  | 60 day  |
| 3.000        | N/A     | N/A     | N/A     |
| 3.125        | 95.139  | 94.889  | 94.639  |
| 3.250        | 96.674  | 96.424  | 96.174  |
| 3.375        | 97.635  | 97.385  | 97.135  |
| 3.500        | 98.595  | 98.345  | 98.095  |
| 3.625        | 99.556  | 99.306  | 99.056  |
| 3.750        | 100.442 | 100.192 | 99.942  |
| 3.875        | 101.168 | 100.918 | 100.668 |
| 3.990        | 101.844 | 101.594 | 101.344 |
| 4.000        | 101.894 | 101.644 | 101.394 |
| 4.125        | 102.621 | 102.371 | 102.121 |
| 4.250        | 103.320 | 103.070 | 102.820 |
| 4.375        | 103.960 | 103.710 | 103.460 |
| 4.500        | 104.601 | 104.351 | 104.101 |
| 4.625        | 105.241 | 104.991 | 104.741 |
| 4.750        | 105.832 | 105.582 | 105.332 |
| 4.875        | 106.317 | 106.067 | 105.817 |
| 4.990        | 106.752 | 106.502 | 106.252 |
| 5.000        | 106.802 | 106.552 | 106.302 |
| 5.125        | 107.286 | 107.036 | 106.786 |

| 15 Year FNMA |         |         |         |
|--------------|---------|---------|---------|
| Rate         | 30 day  | 45 day  | 60 day  |
| 3.000        | 100.004 | 99.754  | 99.504  |
| 3.125        | 100.587 | 100.337 | 100.087 |
| 3.250        | 101.023 | 100.773 | 100.523 |
| 3.375        | 101.628 | 101.378 | 101.128 |
| 3.500        | 102.401 | 102.151 | 101.901 |
| 3.625        | 102.988 | 102.738 | 102.488 |
| 3.750        | 103.395 | 103.145 | 102.895 |
| 3.875        | 103.928 | 103.678 | 103.428 |
| 3.990        | 104.540 | 104.290 | 104.040 |
| 4.000        | 104.590 | 104.340 | 104.090 |
| 4.125        | 104.950 | 104.700 | 104.450 |
| 4.250        | 104.976 | 104.726 | 104.476 |
| 4.375        | 105.000 | 104.750 | 104.500 |
| 4.500        | 105.024 | 104.774 | 104.524 |
| 4.625        | 105.039 | 104.789 | 104.539 |
| 4.750        | 105.047 | 104.797 | 104.547 |
| 4.875        | 105.055 | 104.805 | 104.555 |
| 4.990        | 105.013 | 104.763 | 104.513 |
| 5.000        | 105.063 | 104.813 | 104.563 |
| 5.125        | 105.070 | 104.820 | 104.570 |

| 10 Year FNMA |         |         |         |
|--------------|---------|---------|---------|
| Rate         | 30 day  | 45 day  | 60 day  |
| 3.000        | 101.064 | 100.814 | 100.564 |
| 3.125        | 101.633 | 101.383 | 101.133 |
| 3.250        | 102.070 | 101.820 | 101.570 |
| 3.375        | 102.508 | 102.258 | 102.008 |
| 3.500        | 102.945 | 102.695 | 102.445 |
| 3.625        | 103.387 | 103.137 | 102.887 |
| 3.750        | 103.832 | 103.582 | 103.332 |
| 3.875        | 104.277 | 104.027 | 103.777 |
| 3.990        | 104.673 | 104.423 | 104.173 |
| 4.000        | 104.723 | 104.473 | 104.223 |
| 4.125        | 104.949 | 104.699 | 104.449 |
| 4.250        | 104.974 | 104.724 | 104.474 |
| 4.375        | 104.999 | 104.749 | 104.499 |
| 4.500        | 105.023 | 104.773 | 104.523 |
| 4.625        | 105.039 | 104.789 | 104.539 |
| 4.750        | 105.047 | 104.797 | 104.547 |
| 4.875        | 105.055 | 104.805 | 104.555 |
| 4.990        | 105.013 | 104.763 | 104.513 |
| 5.000        | 105.063 | 104.813 | 104.563 |
| 5.125        | 105.070 | 104.820 | 104.570 |

| 30/25 Year HB FNMA |         |         |         |
|--------------------|---------|---------|---------|
| Rate               | 30 day  | 45 day  | 60 day  |
| 3.000              | N/A     | N/A     | N/A     |
| 3.125              | N/A     | N/A     | N/A     |
| 3.250              | N/A     | N/A     | N/A     |
| 3.375              | 93.656  | 93.406  | 93.156  |
| 3.500              | 94.921  | 94.671  | 94.421  |
| 3.625              | 96.186  | 95.936  | 95.686  |
| 3.750              | 97.315  | 97.065  | 96.815  |
| 3.875              | 98.189  | 97.939  | 97.689  |
| 3.990              | 99.133  | 98.883  | 98.633  |
| 4.000              | 99.183  | 98.933  | 98.683  |
| 4.125              | 100.296 | 100.046 | 99.796  |
| 4.250              | 101.288 | 101.038 | 100.788 |
| 4.375              | 101.898 | 101.648 | 101.398 |
| 4.500              | 102.667 | 102.417 | 102.167 |
| 4.625              | 103.593 | 103.343 | 103.093 |
| 4.750              | 104.391 | 104.141 | 103.891 |
| 4.875              | 104.718 | 104.468 | 104.218 |
| 4.990              | 105.082 | 104.832 | 104.582 |
| 5.000              | 105.132 | 104.882 | 104.632 |
| 5.125              | 105.634 | 105.384 | 105.134 |

| 15 Year HB FNMA |         |         |         |
|-----------------|---------|---------|---------|
| Rate            | 30 day  | 45 day  | 60 day  |
| 3.000           | 98.936  | 98.686  | 98.436  |
| 3.125           | 99.579  | 99.329  | 99.079  |
| 3.250           | 99.999  | 99.749  | 99.499  |
| 3.375           | 100.589 | 100.339 | 100.089 |
| 3.500           | 101.347 | 101.097 | 100.847 |
| 3.625           | 101.861 | 101.611 | 101.361 |
| 3.750           | 102.142 | 101.892 | 101.642 |
| 3.875           | 102.551 | 102.301 | 102.051 |
| 3.990           | 103.037 | 102.787 | 102.537 |
| 4.000           | 103.087 | 102.837 | 102.587 |
| 4.125           | 103.314 | 103.064 | 102.814 |
| 4.250           | 103.199 | 102.949 | 102.699 |
| 4.375           | 103.083 | 102.833 | 102.583 |
| 4.500           | 102.966 | 102.716 | 102.466 |
| 4.625           | 102.898 | 102.648 | 102.398 |
| 4.750           | 102.875 | 102.625 | 102.375 |
| 4.875           | 102.851 | 102.601 | 102.351 |
| 4.990           | 102.778 | 102.528 | 102.278 |
| 5.000           | 102.828 | 102.578 | 102.328 |
| 5.125           | 102.804 | 102.554 | 102.304 |

### Adjustments

| Applicable for all mortgages with greater than 15 year terms |          |                |                |                |                |                |                |                |  |
|--------------------------------------------------------------|----------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|--|
| LTV →                                                        | ≤ 60.00% | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% | 85.01 - 90.00% | 90.01 - 95.00% | 95.01 - 97.00% |  |
| FICO ↓                                                       |          |                |                |                |                |                |                |                |  |
| ≥ 740                                                        | 0.250    | 0.000          | 0.000          | -0.250         | -0.250         | -0.250         | N/A            | N/A            |  |
| 720 - 739                                                    | 0.250    | 0.000          | -0.250         | -0.500         | -0.500         | -0.500         | N/A            | N/A            |  |
| 700 - 719                                                    | 0.250    | -0.500         | -0.750         | -1.000         | -1.000         | -1.000         | N/A            | N/A            |  |
| 680 - 699                                                    | 0.000    | -0.500         | -1.250         | -1.750         | -1.500         | -1.250         | N/A            | N/A            |  |
| 660 - 679                                                    | 0.000    | -1.000         | -2.000         | -2.500         | -2.750         | -2.250         | N/A            | N/A            |  |
| 640 - 659                                                    | -0.500   | -1.250         | -2.500         | -3.000         | -3.250         | -2.750         | N/A            | N/A            |  |
| 620 - 639                                                    | -0.500   | -1.500         | -3.000         | -3.000         | -3.250         | -3.250         | N/A            | N/A            |  |
| < 620 *                                                      | -0.500   | -1.500         | -3.000         | -3.000         | -3.250         | -3.250         | N/A            | N/A            |  |

| All Loan Type Adjustments          |                         |  |
|------------------------------------|-------------------------|--|
| Adjusters                          | All Terms               |  |
| NY                                 |                         |  |
| AZ, CA, FL, GA, LA, MA, NJ, NV, UT | -0.250                  |  |
| Escrow Waiver                      | -0.250                  |  |
| Loan Amount Adjusters              |                         |  |
| \$0 - \$74,999                     | -2.000                  |  |
| \$75,000 - \$124,999               | -0.750                  |  |
| \$125,000 - \$199,999              | -0.375                  |  |
| \$200,000 - \$417,000              | 0.000                   |  |
| FNMA HomeStyle Renovation          |                         |  |
| Extension Options                  | -0.018 per calendar day |  |

| LTV →                 | ≤ 60.00% | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% | 85.01 - 90.00% | 90.01 - 95.00% | 95.01 - 97.00% |
|-----------------------|----------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Product Feature ↓     |          |                |                |                |                |                |                |                |
| High-LTV              | 0.000    | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | -0.500         |
| Investment Property   | -1.750   | -1.750         | -1.750         | -3.000         | -3.750         | N/A            | N/A            | N/A            |
| Manufactured          | -1.000   | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | N/A            | N/A            |
| 2-Unit Property       | -1.000   | -1.000         | -1.000         | -1.000         | -1.000         | N/A            | N/A            | N/A            |
| 3-4 Unit Property     | -1.000   | -1.000         | -1.000         | N/A            | N/A            | N/A            | N/A            | N/A            |
| Condo > 15 year       | 0.000    | 0.000          | 0.000          | -0.750         | -0.750         | -0.750         | -0.750         | -0.750         |
| High Balance C/O Refi | -1.000   | N/A            | N/A            | N/A            | N/A            | N/A            | N/A            | N/A            |

| LTV →     | ≤ 60.00% | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% |
|-----------|----------|----------------|----------------|----------------|----------------|
| FICO ↓    |          |                |                |                |                |
| ≥ 740     | 0.000    | -0.250         | -0.250         | -0.500         | -0.625         |
| 720 - 739 | 0.000    | -0.625         | -0.625         | -0.750         | -1.500         |
| 700 - 719 | 0.000    | -0.625         | -0.625         | -0.750         | -1.500         |
| 680 - 699 | 0.000    | -0.750         | -0.750         | -1.375         | -2.500         |
| 660 - 679 | -0.250   | -0.750         | -0.750         | -1.500         | -2.500         |
| 640 - 659 | -0.250   | -1.250         | -1.250         | -2.250         | -3.000         |
| 620 - 639 | -0.250   | -1.250         | -1.250         | -2.750         | -3.000         |
| < 620     | -1.250   | -2.250         | -2.250         | -2.750         | -3.000         |

TX Cash Out All Terms &amp; All LTVs \*AUS must be run with LP\*

-1.000

| Mortgages with Subordinate Financing * |                |                        |                    |
|----------------------------------------|----------------|------------------------|--------------------|
| LTV Range                              | CLTV Range     | Non Interest-Only LLPA |                    |
|                                        |                | Credit Score < 720     | Credit Score ≥ 720 |
| ≤ 65.00%                               | 80.01 - 95.00% | -0.500                 | -0.250             |
| 65.01 - 75.00%                         | 80.01 - 95.00% | -0.750                 | -0.500             |
| 75.01 - 95.00%                         | 90.01 - 95.00% | -1.000                 | -0.750             |
| 75.01 - 90.00%                         | 76.01 - 90.00% | -1.000                 | -0.750             |
| ≤ 95.00%                               | 95.01 - 97.00% | -1.500                 | -1.500             |

\* If the subordinate financing is a Community Seconds® loan, these LLPA's do not apply and the lender must use SFC 118.

### Lender Paid MI Adjustments (cumulative with above adjustments)

| LPMI Adjust Term > 20 yr & All Manuf. |          |                |                |
|---------------------------------------|----------|----------------|----------------|
| LTV →                                 | ≤ 85.00% | 85.01 - 90.00% | 90.01 - 95.00% |
| FICO ↓                                |          |                |                |
| ≥ 740                                 | -0.990   | -1.370         | -2.150         |
| 720 - 739                             | -1.120   | -1.720         | -2.350         |
| 680 - 719                             | -1.330   | -2.170         | -3.290         |

| LPMI Adjust Term ≤ 20 yr |          |                |                |
|--------------------------|----------|----------------|----------------|
| LTV →                    | ≤ 85.00% | 85.01 - 90.00% | 90.01 - 95.00% |
| FICO ↓                   |          |                |                |
| ≥ 740                    | -0.880   | -1.100         | -1.650         |
| 720 - 739                | -1.050   | -1.370         | -2.170         |
| 680 - 719                | -1.190   | -1.540         | -2.940         |

| Additional LPMI Premium Adjustments |        |           |           |
|-------------------------------------|--------|-----------|-----------|
| Product Feature                     | ≥ 740  | 720 - 739 | 680 - 719 |
| Limited Cash-Out                    | 0.000  | 0.000     | -0.530    |
| Cash-Out                            | -0.500 | -0.700    | -1.000    |
| Second Home                         | -0.250 | -0.490    | -0.700    |
| Manufactured Home                   | -0.500 | -0.700    | -1.000    |
| Loan Amount > \$417,000 *           | -0.400 | -0.880    | -1.400    |
| Term ≤ 25 year                      | 0.180  | 0.180     | 0.280     |

\* Does not apply in HI

### Lock Desk Policy

The initial expiration date of the lock will be disclosed on the lock confirmation. Locks may only be extended up to 30 days past its initial lock period.

W. Rate Sheet Dated: 8/13/2014

prices are subject to change without notice

Release Time: 10:00 AM ET

| 30/25 Year Open Access ≤ 105.00 LTV |         |         |         |  |
|-------------------------------------|---------|---------|---------|--|
| Rate                                | 30 day  | 45 day  | 60 day  |  |
| 3.250                               | 93.929  | 93.679  | 93.429  |  |
| 3.375                               | 94.962  | 94.712  | 94.462  |  |
| 3.500                               | 95.973  | 95.723  | 95.473  |  |
| 3.625                               | 96.954  | 96.704  | 96.454  |  |
| 3.750                               | 97.713  | 97.463  | 97.213  |  |
| 3.875                               | 98.780  | 98.530  | 98.280  |  |
| 4.000                               | 99.728  | 99.478  | 99.228  |  |
| 4.125                               | 100.624 | 100.374 | 100.124 |  |
| 4.250                               | 101.304 | 101.054 | 100.804 |  |
| 4.375                               | 102.155 | 101.905 | 101.655 |  |
| 4.500                               | 103.012 | 102.762 | 102.512 |  |
| 4.625                               | 103.825 | 103.575 | 103.325 |  |
| 4.750                               | 104.441 | 104.191 | 103.941 |  |
| 4.875                               | 104.920 | 104.670 | 104.420 |  |
| 5.000                               | 105.541 | 105.291 | 105.041 |  |
| 5.125                               | 106.314 | 106.064 | 105.814 |  |
| 5.250                               | 106.883 | 106.633 | 106.383 |  |

| 30/25 Year Open Access > 105.00 LTV |         |         |         |  |
|-------------------------------------|---------|---------|---------|--|
| Rate                                | 30 day  | 45 day  | 60 day  |  |
| 3.250                               | 93.304  | 93.054  | 92.804  |  |
| 3.375                               | 94.337  | 94.087  | 93.837  |  |
| 3.500                               | 95.348  | 95.098  | 94.848  |  |
| 3.625                               | 96.329  | 96.079  | 95.829  |  |
| 3.750                               | 97.213  | 96.963  | 96.713  |  |
| 3.875                               | 98.280  | 98.030  | 97.780  |  |
| 4.000                               | 99.228  | 98.978  | 98.728  |  |
| 4.125                               | 100.124 | 99.874  | 99.624  |  |
| 4.250                               | 101.429 | 101.179 | 100.929 |  |
| 4.375                               | 102.280 | 102.030 | 101.780 |  |
| 4.500                               | 103.137 | 102.887 | 102.637 |  |
| 4.625                               | 103.950 | 103.700 | 103.450 |  |
| 4.750                               | 105.691 | 105.441 | 105.191 |  |
| 4.875                               | 106.170 | 105.920 | 105.670 |  |
| 5.000                               | 106.791 | 106.541 | 106.291 |  |
| 5.125                               | 107.564 | 107.314 | 107.064 |  |
| 5.250                               | 106.883 | 106.633 | 106.383 |  |

| 20 Year Open Access ≤ 105.00 LTV |         |         |         |  |
|----------------------------------|---------|---------|---------|--|
| Rate                             | 30 day  | 45 day  | 60 day  |  |
| 3.250                            | 96.451  | 96.201  | 95.951  |  |
| 3.375                            | 97.362  | 97.112  | 96.862  |  |
| 3.500                            | 98.256  | 98.006  | 97.756  |  |
| 3.625                            | 99.129  | 98.879  | 98.629  |  |
| 3.750                            | 99.807  | 99.557  | 99.307  |  |
| 3.875                            | 100.375 | 100.125 | 99.875  |  |
| 4.000                            | 101.047 | 100.797 | 100.547 |  |
| 4.125                            | 101.864 | 101.614 | 101.364 |  |
| 4.250                            | 102.474 | 102.224 | 101.974 |  |
| 4.375                            | 102.965 | 102.715 | 102.465 |  |
| 4.500                            | 103.720 | 103.470 | 103.220 |  |
| 4.625                            | 104.460 | 104.210 | 103.960 |  |
| 4.750                            | 105.008 | 104.758 | 104.508 |  |
| 4.875                            | 105.467 | 105.217 | 104.967 |  |
| 5.000                            | 105.952 | 105.702 | 105.452 |  |
| 5.125                            | 106.663 | 106.413 | 106.163 |  |
| 5.250                            | 107.195 | 106.945 | 106.695 |  |

| 20 Year Open Access > 105.00 LTV |         |         |         |  |
|----------------------------------|---------|---------|---------|--|
| Rate                             | 30 day  | 45 day  | 60 day  |  |
| 3.250                            | 95.889  | 95.639  | 95.389  |  |
| 3.375                            | 96.800  | 96.550  | 96.300  |  |
| 3.500                            | 97.694  | 97.444  | 97.194  |  |
| 3.625                            | 98.567  | 98.317  | 98.067  |  |
| 3.750                            | 99.495  | 99.245  | 98.995  |  |
| 3.875                            | 100.063 | 99.813  | 99.563  |  |
| 4.000                            | 100.735 | 100.485 | 100.235 |  |
| 4.125                            | 101.552 | 101.302 | 101.052 |  |
| 4.250                            | 102.287 | 102.037 | 101.787 |  |
| 4.375                            | 102.778 | 102.528 | 102.278 |  |
| 4.500                            | 103.533 | 103.283 | 103.033 |  |
| 4.625                            | 104.273 | 104.023 | 103.773 |  |
| 4.750                            | 104.946 | 104.696 | 104.446 |  |
| 4.875                            | 105.405 | 105.155 | 104.905 |  |
| 5.000                            | 105.890 | 105.640 | 105.390 |  |
| 5.125                            | 106.601 | 106.351 | 106.101 |  |
| 5.250                            | 107.195 | 106.945 | 106.695 |  |

| 15 Year Open Access ≤ 105.00 LTV |         |         |         |  |
|----------------------------------|---------|---------|---------|--|
| Rate                             | 30 day  | 45 day  | 60 day  |  |
| 2.250                            | 95.100  | 94.850  | 94.600  |  |
| 2.375                            | 95.856  | 95.606  | 95.356  |  |
| 2.500                            | 96.612  | 96.362  | 96.112  |  |
| 2.625                            | 97.195  | 96.945  | 96.695  |  |
| 2.750                            | 98.045  | 97.795  | 97.545  |  |
| 2.875                            | 98.800  | 98.550  | 98.300  |  |
| 3.000                            | 99.547  | 99.297  | 99.047  |  |
| 3.125                            | 100.089 | 99.839  | 99.589  |  |
| 3.250                            | 100.558 | 100.308 | 100.058 |  |
| 3.375                            | 101.134 | 100.884 | 100.634 |  |
| 3.500                            | 101.827 | 101.577 | 101.327 |  |
| 3.625                            | 102.325 | 102.075 | 101.825 |  |
| 3.750                            | 102.751 | 102.501 | 102.251 |  |
| 3.875                            | 103.404 | 103.154 | 102.904 |  |
| 4.000                            | 104.053 | 103.803 | 103.553 |  |
| 4.125                            | 104.543 | 104.293 | 104.043 |  |
| 4.250                            | 104.970 | 104.720 | 104.470 |  |

| 15 Year Open Access > 105.00 LTV |         |         |         |  |
|----------------------------------|---------|---------|---------|--|
| Rate                             | 30 day  | 45 day  | 60 day  |  |
| 2.250                            | 92.975  | 92.725  | 92.475  |  |
| 2.375                            | 93.731  | 93.481  | 93.231  |  |
| 2.500                            | 94.487  | 94.237  | 93.987  |  |
| 2.625                            | 95.070  | 94.820  | 94.570  |  |
| 2.750                            | 97.108  | 96.858  | 96.608  |  |
| 2.875                            | 97.863  | 97.613  | 97.363  |  |
| 3.000                            | 98.610  | 98.360  | 98.110  |  |
| 3.125                            | 99.152  | 98.902  | 98.652  |  |
| 3.250                            | 99.621  | 99.371  | 99.121  |  |
| 3.375                            | 100.197 | 99.947  | 99.697  |  |
| 3.500                            | 100.890 | 100.640 | 100.390 |  |
| 3.625                            | 101.388 | 101.138 | 100.888 |  |
| 3.750                            | 102.001 | 101.751 | 101.501 |  |
| 3.875                            | 102.654 | 102.404 | 102.154 |  |
| 4.000                            | 103.303 | 103.053 | 102.803 |  |
| 4.125                            | 103.793 | 103.543 | 103.293 |  |
| 4.250                            | 104.283 | 104.033 | 103.783 |  |

| Applicable for all mortgages with greater than 15 year terms |          |                |                |                |                |          |
|--------------------------------------------------------------|----------|----------------|----------------|----------------|----------------|----------|
| LTV →<br>FICO ↓                                              | ≤ 60.00% | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% | > 85.00% |
| ≥ 740                                                        | 0.250    | 0.000          | 0.000          | -0.250         | 0.000          | 0.000    |
| 720 - 739                                                    | 0.250    | 0.000          | -0.250         | -0.500         | 0.000          | 0.000    |
| 700 - 719                                                    | 0.250    | -0.500         | -0.750         | -1.000         | -0.500         | -0.500   |
| 680 - 699                                                    | 0.000    | -0.500         | -1.250         | -1.750         | -1.000         | -0.750   |
| 660 - 679                                                    | 0.000    | -1.000         | -2.250         | -2.750         | -2.250         | -1.750   |
| 640 - 659                                                    | -0.500   | -1.250         | -2.750         | -3.000         | -2.750         | -2.250   |
| 620 - 639                                                    | -0.500   | -1.500         | -3.000         | -3.000         | -2.750         | -2.750   |
| < 620 *                                                      | -0.500   | -1.500         | -3.000         | -3.000         | -2.750         | -2.750   |

\* A minimum credit score of 580 applies to all mortgage loans delivered to AFR in accordance with the Selling Guide.

| Open Access Mortgage with Subordinate Financing |               |                    |                    |
|-------------------------------------------------|---------------|--------------------|--------------------|
| LTV Range                                       | TLTV Range    | Credit Score < 720 | Credit Score ≥ 720 |
| ≤ 65.00%                                        | > 80% & ≤ 95% | -0.500             | -0.250             |
| > 65% & ≤ 75%                                   | > 80% & ≤ 95% | -0.750             | -0.500             |
| > 75% & ≤ 80%                                   | > 76% & ≤ 90% | -1.000             | -0.750             |
| > 75% & ≤ 80%                                   | > 90% & ≤ 95% | -1.000             | -0.750             |
| > 80% & ≤ 90%                                   | > 81% & ≤ 95% | -1.000             | -0.500             |
| > 90% & ≤ 95%                                   | > 90% & ≤ 95% | -0.500             | -0.250             |
| Any                                             | > 95%         | -1.500             | -1.500             |

| LTV →<br>Product Feature ↓ | ≤ 60.00% | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% | 85.01 - 90.00% | 90.01 - 95.00% | 95.01 - 97.00% | 97.01 - 105.00% | > 105% |
|----------------------------|----------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|-----------------|--------|
| Investment Property        | -1.750   | -1.750         | -1.750         | -3.000         | -3.750         | -3.750         | -3.750         | -3.750         | -3.750          | -3.750 |
| 30 yr. High LTV            | 0.000    | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | -0.500         | -1.000          | -2.000 |
| 20/15 yr. High LTV         | 0.000    | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | -0.500         | -1.000          | -2.000 |
| 2-Unit Property            | -1.000   | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000          | -1.000 |
| 3-4 Unit Property          | -1.000   | -1.000         | -1.000         | -1.000         | -1.500         | -2.000         | -2.000         | -2.000         | -2.000          | -2.000 |

| Open Access Adjusters              |                         |            |
|------------------------------------|-------------------------|------------|
| Adjusters                          | 30 year                 | 20/15 year |
| High Balance                       | -2.500                  | -2.500     |
| Condo                              | -0.750                  | -0.750     |
| Manufactured                       | -1.000                  | -1.000     |
| NY                                 | -0.25                   | -0.25      |
| AZ, CA, FL, GA, IA, MA, NJ, NV, UT | -0.15                   | -0.15      |
| Extension Options                  | -0.018 per calendar day |            |

| Relief Refinance Mortgage Delivery Fee Cap |         |            |
|--------------------------------------------|---------|------------|
| RRMDFC                                     | 30 year | 20/15 year |
| Investment                                 | 2.000   | 2.000      |
| Owner Occ. & Second Home ≤ 80%             | 2.000   | 2.000      |
| Owner Occ. & Second Home > 80%             | 0.750   | 0.000      |

Delivery Fee Caps do not include State, High Balance, Extension Fees.

#### Lock Desk Policy

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Flood Certification = \$10.00

FHA ID# - 1358600066

[Full Lock Desk Policy Can Be Found Here](#)

[AFR Guidelines](#)

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# AMERICAN FINANCIAL RESOURCES, INC. WHOLESALE MORTGAGE DIVISION

[AFR Wholesale's Website](#)

[AFR Rate Sheet Archive](#)

Lock Desk e-mail:

[LockDesk@afrrwholesale.com](mailto:LockDesk@afrrwholesale.com)

Lock Desk Phone:

1-877-588-2706

Lock Desk Hours:

10:00 am ET - 7:00 pm ET

30 Day Lock Exp.: **9/12/2014**

45 Day Lock Exp.: **9/29/2014**

60 Day Lock Exp.: **10/14/2014**

W. Rate Sheet Dated: **8/13/2014**

prices are subject to change without notice

Release Time: **10:00 AM ET**

## Non-Conforming 30 year Fixed Max Price After Adjustments 101.750

| Rate  | 30 day  | 45 day  | 60 day  |
|-------|---------|---------|---------|
| 3.750 | 98.440  | 98.268  | 98.096  |
| 3.875 | 99.221  | 99.049  | 98.877  |
| 4.000 | 100.002 | 99.830  | 99.658  |
| 4.125 | 100.783 | 100.611 | 100.439 |
| 4.250 | 101.404 | 101.232 | 101.060 |
| 4.375 | 101.998 | 101.826 | 101.654 |
| 4.500 | 102.498 | 102.326 | 102.154 |
| 4.625 | 102.998 | 102.826 | 102.654 |
| 4.750 | 103.436 | 103.264 | 103.092 |
| 4.875 | 103.803 | 103.624 | 103.444 |
| 5.000 | 104.147 | 103.968 | 103.788 |
| 5.125 | 104.303 | 104.124 | 103.944 |

## Non-Conforming 15 year Fixed Max Price After Adjustments 101.250

| Rate  | 30 day  | 45 day  | 60 day  |
|-------|---------|---------|---------|
| 3.250 | 98.843  | 98.703  | 98.562  |
| 3.375 | 99.343  | 99.203  | 99.062  |
| 3.500 | 99.859  | 99.734  | 99.609  |
| 3.625 | 100.296 | 100.171 | 100.046 |
| 3.750 | 100.671 | 100.546 | 100.421 |
| 3.875 | 100.984 | 100.859 | 100.734 |
| 4.000 | 101.265 | 101.140 | 101.015 |
| 4.125 | 101.453 | 101.328 | 101.203 |
| 4.250 | 101.578 | 101.453 | 101.328 |
| 4.375 | 101.703 | 101.578 | 101.453 |
| 4.500 | 101.766 | 101.641 | 101.516 |
| 4.625 | 101.829 | 101.704 | 101.579 |

## Risk Based Price Adjustments - AFR Jumbo Fixed

| LTV/CLTV →<br>FICO ↓      | ≤ 60.00% | 60.01 - 65.00% | 65.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% |
|---------------------------|----------|----------------|----------------|----------------|----------------|
| ≥ 780                     | 0.600    | 0.500          | 0.450          | 0.000          | -0.250         |
| 760 - 779                 | 0.600    | 0.500          | 0.300          | -0.150         | -0.375         |
| 740 - 759                 | 0.600    | 0.500          | 0.100          | -0.300         | -0.500         |
| 720 - 739                 | 0.500    | 0.450          | 0.000          | -0.450         | -0.850         |
| 700 - 719                 | 0.400    | 0.300          | -0.200         | -0.750         | -1.250*        |
| 680 - 699                 | 0.300*   | 0.200*         | -0.500*        | -1.000*        | -1.500*        |
| <b>Loan Balance</b>       |          |                |                |                |                |
| ≤ \$500,000               | 0.000    | 0.000          | 0.000          | 0.000          | 0.000          |
| \$500,001 - \$1,000,000   | 0.000    | 0.000          | 0.000          | 0.000          | 0.000          |
| \$1,000,001 - \$1,500,000 | 0.000    | 0.000          | -0.125         | -0.250         | -0.375*        |
| \$1,500,001 - \$2,000,000 | 0.000    | 0.000          | -0.250         | -0.375*        | -0.500*        |
| \$2,000,001 - \$2,500,000 | -0.125*  | -0.250*        | -0.375*        | N/A            | N/A            |
| \$2,500,001 - \$3,000,000 | -0.125*  | -0.250*        | N/A            | N/A            | N/A            |
| <b>Occupancy</b>          |          |                |                |                |                |
| Second Home               | -0.150   | -0.200         | -0.300         | -0.450         | N/A            |
| <b>Property Types</b>     |          |                |                |                |                |
| Condos                    | 0.000    | 0.000          | -0.125         | -0.125         | -0.125         |
| <b>State Adjustments</b>  |          |                |                |                |                |
| AZ                        | 0.000    | 0.000          | 0.000          | -0.250         | -0.250         |
| FL                        | 0.000    | 0.000          | 0.000          | -0.250         | -0.250         |
| MI                        | 0.000    | 0.000          | 0.000          | -0.375         | -0.375         |
| NV                        | 0.000    | 0.000          | 0.000          | -0.375         | -0.375         |
| <b>Other Adjustments</b>  |          |                |                |                |                |
| Cash-Out                  | -0.250   | -0.300         | -0.500         | N/A            | N/A            |
| DTI > 40                  | 0.000    | 0.000          | 0.000          | -0.125         | -0.125         |
| No Escrow                 | -0.100   | -0.100         | -0.100         | -0.100         | -0.100         |
| Purchase                  | 0.250    | 0.250          | 0.250          | 0.375          | 0.375          |

Extension Options

-0.018 per calendar day

\* Please see High Reserve Guidelines

## Lock Desk Policy

The initial expiration date of the lock will be disclosed on the lock confirmation. Locks may only be extended up to 30 days past its initial lock period. Locks received after cut off (7pm ET) will be rejected. Locks accepted on loans in "Registered, Submitted, U/W-Received & U/W-Approved" status only. Locks must be e-mailed/faxed directly to the lock desk or sent through DataTrac Web. Lock requests submitted to a client's AE or AM only will not be processed.

Flood Certification = \$10.00

FHA ID# - 1358600006

[Full Lock Desk Policy Can Be Found Here](#)

[AFR Guidelines](#)

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# AMERICAN FINANCIAL RESOURCES, INC. WHOLESALE MORTGAGE DIVISION

[AFR Wholesale's Website](http://AFR Wholesale's Website)

[AFR Rate Sheet Archive](http://AFR Rate Sheet Archive)

Lock Desk e-mail:

[LockDesk@afrrwholesale.com](mailto:LockDesk@afrrwholesale.com)

Lock Desk Phone:

1-877-588-2706

Lock Desk Hours:

10:00 am ET - 7:00 pm ET

prices are subject to change without notice

W. Rate Sheet Dated: **8/13/2014**

Release Time: **10:00 AM ET**

30 Day Lock Exp.: **9/12/2014**

Max Price After Adjustments 101.750

| Jumbo 5/1 Arm Full Doc |         |
|------------------------|---------|
| Rate                   | 30 day  |
| 3.000                  | 98.900  |
| 3.125                  | 99.400  |
| 3.250                  | 99.900  |
| 3.375                  | 100.150 |
| 3.500                  | 100.400 |
| 3.625                  | 100.650 |
| 3.750                  | 100.900 |
| 3.875                  | 101.150 |
| 4.000                  | 101.400 |
| 4.125                  | 101.650 |
| 4.250                  | 101.900 |
| 4.375                  | 102.150 |
| 4.500                  | 102.400 |

| Jumbo 7/1 Arm Full Doc |         |
|------------------------|---------|
| Rate                   | 30 day  |
| 3.500                  | 98.900  |
| 3.625                  | 99.400  |
| 3.750                  | 99.900  |
| 3.875                  | 100.150 |
| 4.000                  | 100.400 |
| 4.125                  | 100.650 |
| 4.250                  | 100.900 |
| 4.375                  | 101.150 |
| 4.500                  | 101.400 |
| 4.625                  | 101.650 |
| 4.750                  | 101.900 |
| 4.875                  | 102.150 |
| 5.000                  | 102.400 |

| E-Z Doc 5/1 Arm |        |
|-----------------|--------|
| Rate            | 30 day |
| 4.250           | N/A    |
| 4.375           | N/A    |
| 4.500           | N/A    |
| 4.625           | N/A    |
| 4.750           | N/A    |
| 4.875           | N/A    |
| 5.000           | N/A    |
| 5.125           | N/A    |
| 5.250           | N/A    |
| 5.375           | N/A    |
| 5.500           | N/A    |
| 5.625           | N/A    |
| 5.750           | N/A    |

| E-Z Doc 7/1 Arm |        |
|-----------------|--------|
| Rate            | 30 day |
| 4.750           | N/A    |
| 4.875           | N/A    |
| 5.000           | N/A    |
| 5.125           | N/A    |
| 5.250           | N/A    |
| 5.375           | N/A    |
| 5.500           | N/A    |
| 5.625           | N/A    |
| 5.750           | N/A    |
| 5.875           | N/A    |
| 6.000           | N/A    |
| 6.125           | N/A    |
| 6.250           | N/A    |

| Jumbo Arm LLPA            |                         |
|---------------------------|-------------------------|
| Adjuster                  | Adjustment              |
| Cash-Out                  | -0.500                  |
| Escrow Waiver             | -0.250                  |
| Loan Amount               |                         |
| \$1,000,001 - \$1,125,000 | -0.125                  |
| \$1,125,001 - \$1,250,000 | -0.250                  |
| \$1,250,001 - \$1,375,000 | -0.375                  |
| \$1,375,001 - \$2,000,000 | -0.500                  |
| Extension Option          | -0.018 per calendar day |

| Jumbo Arm LLPA            |                         |
|---------------------------|-------------------------|
| Adjuster                  | Adjustment              |
| Cash-Out                  | -0.500                  |
| Escrow Waiver             | -0.250                  |
| Loan Amount               |                         |
| \$1,000,001 - \$1,125,000 | -0.125                  |
| \$1,125,001 - \$1,250,000 | -0.250                  |
| \$1,250,001 - \$1,375,000 | -0.375                  |
| \$1,375,001 - \$2,000,000 | -0.500                  |
| Extension Option          | -0.018 per calendar day |

## Lock Desk Policy

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Flood Certification = \$10.00

FHA ID# - 1358600006

[Full Lock Desk Policy Can Be Found Here](#)

[AFR Guidelines](#)

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**Alt-Option Access Terms & Pricing**

| Access 30 yr Fixed (AOAP-30F) |         |         |
|-------------------------------|---------|---------|
| Rate                          | 30 day  | 45 day  |
| 6.500                         | 98.663  | 98.513  |
| 6.625                         | 99.095  | 98.940  |
| 6.750                         | 99.527  | 99.367  |
| 6.875                         | 99.835  | 99.669  |
| 7.000                         | 100.142 | 99.971  |
| 7.125                         | 100.449 | 100.273 |
| 7.250                         | 100.757 | 100.576 |
| 7.375                         | 101.064 | 100.878 |
| 7.500                         | 101.371 | 101.180 |
| 7.625                         | 101.678 | 101.482 |
| 7.750                         | 101.986 | 101.784 |
| 7.875                         | 102.293 | 102.086 |
| 8.000                         | 102.600 | 102.388 |
| 8.125                         | 102.908 | 102.690 |
| 8.250                         | 103.215 | 102.992 |

Maximum All-In Price After Adjustments And  
Before Comp Plan = 101.750

| Access 15 yr Fixed (AOAP-15F) |         |         |
|-------------------------------|---------|---------|
| Rate                          | 30 day  | 45 day  |
| 5.875                         | 99.189  | 99.065  |
| 6.000                         | 99.496  | 99.367  |
| 6.125                         | 99.803  | 99.669  |
| 6.250                         | 100.048 | 99.909  |
| 6.375                         | 100.293 | 100.148 |
| 6.500                         | 100.538 | 100.388 |
| 6.625                         | 100.783 | 100.628 |
| 6.750                         | 101.027 | 100.867 |
| 6.875                         | 101.272 | 101.107 |
| 7.000                         | 101.517 | 101.346 |
| 7.125                         | 101.762 | 101.586 |
| 7.250                         | 102.007 | 101.826 |
| 7.375                         | 102.251 | 102.065 |
| 7.500                         | 102.496 | 102.305 |
| 7.625                         | 102.741 | 102.544 |

| Access FICO / LTV Price Adjustments |            |           |           |           |           |           |
|-------------------------------------|------------|-----------|-----------|-----------|-----------|-----------|
| FICO                                | LTV RATIOS |           |           |           |           |           |
|                                     | ≤50%       | 50.01-60% | 60.01-65% | 65.01-70% | 70.01-75% | 75.01-80% |
| 740+                                | 3.063      | 2.625     | 0.875     | -0.437    | -0.437    | -0.875    |
| 720-739                             | 3.063      | 2.188     | 0.438     | -0.875    | -0.875    | -1.313    |
| 700-719                             | 2.188      | 1.313     | -0.875    | -1.313    | -1.750    | -2.188    |
| 680-699                             | 1.750      | 0.875     | -1.313    | -1.750    | -2.188    | -2.625    |
| 660-679                             | 0.875      | -0.437    | -2.188    | -2.188    | -2.188    | -3.938    |
| 640-659                             | 0.438      | -0.875    | -2.625    | -3.063    | -2.188    | N/A       |
| 620-639                             | -0.437     | -1.313    | -3.063    | -3.938    | N/A       | N/A       |

| Access Price Adjustments                                                       |           |                |
|--------------------------------------------------------------------------------|-----------|----------------|
|                                                                                | ≤70% CLTV | 70.01-80% CLTV |
| Subordinate Financing                                                          | -0.438    | -0.875         |
| All CLTVs                                                                      |           |                |
| Condo                                                                          | -0.875    |                |
| 2nd Home/Investor Property                                                     | -0.875    |                |
| CT, DE, FL, IA, IL, IN, KS, KY, LA, ME, NJ, NM, ND, OH, OK, PA, SC, SD, VT, WI | -0.875    |                |

**Alt-Option Asset Inclusion Terms & Pricing**

| Asset 30 yr Fixed (AOAIP-30F) |         |         |
|-------------------------------|---------|---------|
| Rate                          | 30 day  | 45 day  |
| 6.000                         | 98.663  | 98.513  |
| 6.125                         | 99.095  | 98.940  |
| 6.250                         | 99.527  | 99.367  |
| 6.375                         | 99.835  | 99.669  |
| 6.500                         | 100.142 | 99.971  |
| 6.625                         | 100.449 | 100.273 |
| 6.750                         | 100.757 | 100.576 |
| 6.875                         | 101.064 | 100.878 |
| 7.000                         | 101.371 | 101.180 |
| 7.125                         | 101.678 | 101.482 |
| 7.250                         | 101.986 | 101.784 |
| 7.375                         | 102.293 | 102.086 |
| 7.500                         | 102.600 | 102.388 |
| 7.625                         | 102.908 | 102.690 |
| 7.750                         | 103.215 | 102.992 |

Maximum All-In Price After Adjustments And  
Before Comp Plan = 101.750

| Asset 15 yr Fixed (AOAIP-15F) |         |         |
|-------------------------------|---------|---------|
| Rate                          | 30 day  | 45 day  |
| 5.375                         | 99.189  | 99.065  |
| 5.500                         | 99.496  | 99.367  |
| 5.625                         | 99.803  | 99.669  |
| 5.750                         | 100.048 | 99.909  |
| 5.875                         | 100.293 | 100.148 |
| 6.000                         | 100.538 | 100.388 |
| 6.125                         | 100.783 | 100.628 |
| 6.250                         | 101.027 | 100.867 |
| 6.375                         | 101.272 | 101.107 |
| 6.500                         | 101.517 | 101.346 |
| 6.625                         | 101.762 | 101.586 |
| 6.750                         | 102.007 | 101.826 |
| 6.875                         | 102.251 | 102.065 |
| 7.000                         | 102.496 | 102.305 |
| 7.125                         | 102.741 | 102.544 |

| Asset FICO / LTV Price Adjustments |            |           |           |           |           |           |
|------------------------------------|------------|-----------|-----------|-----------|-----------|-----------|
| FICO                               | LTV RATIOS |           |           |           |           |           |
|                                    | ≤50%       | 50.01-60% | 60.01-65% | 65.01-70% | 70.01-75% | 75.01-80% |
| 740+                               | 3.063      | 2.625     | 0.875     | -0.437    | -0.437    | -0.875    |
| 720-739                            | 3.063      | 2.188     | 0.438     | -0.875    | -0.875    | -1.313    |
| 700-719                            | 2.188      | 1.313     | -0.875    | -1.313    | -1.750    | -2.188    |

| Asset Price Adjustments                                                        |           |                |
|--------------------------------------------------------------------------------|-----------|----------------|
|                                                                                | ≤70% CLTV | 70.01-80% CLTV |
| Subordinate Financing                                                          | 0.000     | -0.875         |
| All CLTVs                                                                      |           |                |
| Condo                                                                          | -0.875    |                |
| 2nd Home/Investor Property                                                     | -0.875    |                |
| DTI>50% (Prior to utilization of assets)                                       | -0.875    |                |
| CT, DE, FL, IA, IL, IN, KS, KY, LA, ME, NJ, NM, ND, OH, OK, PA, SC, SD, VT, WI | -0.875    |                |

**Lock Desk Policy**

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Flood Certification = \$10.00

FHA ID# - 1358600006

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**Alt-Option Ratio Terms & Pricing**

| Ratio 30 yr Fixed (AORP-30F) |         |         |
|------------------------------|---------|---------|
| Rate                         | 30 day  | 45 day  |
| 6.000                        | 98.663  | 98.513  |
| 6.125                        | 99.095  | 98.940  |
| 6.250                        | 99.527  | 99.367  |
| 6.375                        | 99.835  | 99.669  |
| 6.500                        | 100.142 | 99.971  |
| 6.625                        | 100.449 | 100.273 |
| 6.750                        | 100.757 | 100.576 |
| 6.875                        | 101.064 | 100.878 |
| 7.000                        | 101.371 | 101.180 |
| 7.125                        | 101.678 | 101.482 |
| 7.250                        | 101.986 | 101.784 |
| 7.375                        | 102.293 | 102.086 |
| 7.500                        | 102.600 | 102.388 |
| 7.625                        | 102.908 | 102.690 |
| 7.750                        | 103.215 | 102.992 |

Maximum All-In Price After Adjustments And  
Before Comp Plan = 101.750

| Ratio 15 yr Fixed (AORP-15F) |         |         |
|------------------------------|---------|---------|
| Rate                         | 30 day  | 45 day  |
| 5.375                        | 99.189  | 99.065  |
| 5.500                        | 99.496  | 99.367  |
| 5.625                        | 99.803  | 99.669  |
| 5.750                        | 100.048 | 99.909  |
| 5.875                        | 100.293 | 100.148 |
| 6.000                        | 100.538 | 100.388 |
| 6.125                        | 100.783 | 100.628 |
| 6.250                        | 101.027 | 100.867 |
| 6.375                        | 101.272 | 101.107 |
| 6.500                        | 101.517 | 101.346 |
| 6.625                        | 101.762 | 101.586 |
| 6.750                        | 102.007 | 101.826 |
| 6.875                        | 102.251 | 102.065 |
| 7.000                        | 102.496 | 102.305 |
| 7.125                        | 102.741 | 102.544 |

| Ratio FICO / LTV Price Adjustments |            |           |           |           |           |           |
|------------------------------------|------------|-----------|-----------|-----------|-----------|-----------|
| FICO                               | LTV RATIOS |           |           |           |           |           |
|                                    | ≤50%       | 50.01-60% | 60.01-65% | 65.01-70% | 70.01-75% | 75.01-80% |
| 740+                               | 3.063      | 2.625     | 0.875     | -0.437    | -0.437    | -0.875    |
| 720-739                            | 3.063      | 2.188     | 0.438     | -0.875    | -0.875    | -1.313    |
| 700-719                            | 2.188      | 1.313     | -0.875    | -1.313    | -1.750    | -2.188    |

| Ratio Price Adjustments                                                        |           |                |
|--------------------------------------------------------------------------------|-----------|----------------|
|                                                                                | ≤70% CLTV | 70.01-80% CLTV |
| Subordinate Financing                                                          | 0.000     | -0.875         |
| All CLTVs                                                                      |           |                |
| Condo                                                                          |           | -0.875         |
| 2nd Home/Investor Property                                                     |           | -0.875         |
| DTI ≤43%                                                                       |           | 0.000          |
| DTI 43.01-47%                                                                  |           | -1.313         |
| DTI 47.01-55%                                                                  |           | -2.188         |
| CT, DE, FL, IA, IL, IN, KS, KY, LA, ME, NJ, NM, ND, OH, OK, PA, SC, SD, VT, WI |           | -0.875         |

**Alt-Option Income Terms & Pricing**

| Income 30 yr Fixed (AOIP-30F) |         |         |
|-------------------------------|---------|---------|
| Rate                          | 30 day  | 45 day  |
| 6.000                         | 98.663  | 98.513  |
| 6.125                         | 99.095  | 98.940  |
| 6.250                         | 99.527  | 99.367  |
| 6.375                         | 99.835  | 99.669  |
| 6.500                         | 100.142 | 99.971  |
| 6.625                         | 100.449 | 100.273 |
| 6.750                         | 100.757 | 100.576 |
| 6.875                         | 101.064 | 100.878 |
| 7.000                         | 101.371 | 101.180 |
| 7.125                         | 101.678 | 101.482 |
| 7.250                         | 101.986 | 101.784 |
| 7.375                         | 102.293 | 102.086 |
| 7.500                         | 102.600 | 102.388 |
| 7.625                         | 102.908 | 102.690 |
| 7.750                         | 103.215 | 102.992 |

Maximum All-In Price After Adjustments And  
Before Comp Plan = 101.750

| Income 15 yr Fixed (AOIP-15F) |         |         |
|-------------------------------|---------|---------|
| Rate                          | 30 day  | 45 day  |
| 5.375                         | 99.189  | 99.065  |
| 5.500                         | 99.496  | 99.367  |
| 5.625                         | 99.803  | 99.669  |
| 5.750                         | 100.048 | 99.909  |
| 5.875                         | 100.293 | 100.148 |
| 6.000                         | 100.538 | 100.388 |
| 6.125                         | 100.783 | 100.628 |
| 6.250                         | 101.027 | 100.867 |
| 6.375                         | 101.272 | 101.107 |
| 6.500                         | 101.517 | 101.346 |
| 6.625                         | 101.762 | 101.586 |
| 6.750                         | 102.007 | 101.826 |
| 6.875                         | 102.251 | 102.065 |
| 7.000                         | 102.496 | 102.305 |
| 7.125                         | 102.741 | 102.544 |

| Income FICO / LTV Price Adjustments |            |           |           |           |           |           |
|-------------------------------------|------------|-----------|-----------|-----------|-----------|-----------|
| FICO                                | LTV RATIOS |           |           |           |           |           |
|                                     | ≤50%       | 50.01-60% | 60.01-65% | 65.01-70% | 70.01-75% | 75.01-80% |
| 740+                                | 3.063      | 2.625     | 0.875     | -0.437    | -0.437    | -0.875    |
| 720-739                             | 3.063      | 2.188     | 0.438     | -0.875    | -0.875    | -1.313    |
| 700-719                             | 2.188      | 1.313     | -0.875    | -1.313    | -1.750    | -2.188    |

| Income Price Adjustments                                                       |           |                |
|--------------------------------------------------------------------------------|-----------|----------------|
|                                                                                | ≤70% CLTV | 70.01-80% CLTV |
| Subordinate Financing                                                          | 0.000     | -0.875         |
| All CLTVs                                                                      |           |                |
| Condo                                                                          |           | -0.875         |
| 2nd Home/Investor Property                                                     |           | -0.875         |
| CT, DE, FL, IA, IL, IN, KS, KY, LA, ME, NJ, NM, ND, OH, OK, PA, SC, SD, VT, WI |           | -0.875         |

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