









# AMERICAN FINANCIAL RESOURCES, INC. WHOLESALE MORTGAGE DIVISION

[AFR Wholesale's Website](#)

Lock Desk e-mail:

Lock Desk Phone: 1-877-588-2706

Lock Desk Hours: 10:00 am ET - 7:00 pm ET

[AFR Rate Sheet Archive](#)

[LockDesk@afrwholesale.com](mailto:LockDesk@afrwholesale.com)

**30 Day Lock Exp.: 10/1/2015**

**45 Day Lock Exp.: 10/16/2015**

**60 Day Lock Exp.: 11/2/2015**

prices are subject to change without notice

**W. Rate Sheet Dated: 9/1/2015**

**Release Time: 10:00 AM ET**

| FNMA MCM 30 Year |         |         |         |
|------------------|---------|---------|---------|
| Note Rate        | 30 Day  | 45 Day  | 60 Day  |
| 2.875            | N/A     | N/A     | N/A     |
| 3.000            | N/A     | N/A     | N/A     |
| 3.125            | N/A     | N/A     | N/A     |
| 3.250            | 94.383  | 94.133  | 93.883  |
| 3.375            | 95.616  | 95.366  | 95.116  |
| 3.500            | 96.513  | 96.263  | 96.013  |
| 3.625            | 97.447  | 97.197  | 96.947  |
| 3.750            | 98.419  | 98.169  | 97.919  |
| 3.875            | 99.321  | 99.071  | 98.821  |
| 4.000            | 100.043 | 99.793  | 99.543  |
| 4.125            | 100.828 | 100.578 | 100.328 |
| 4.250            | 101.678 | 101.428 | 101.178 |
| 4.375            | 102.459 | 102.209 | 101.959 |
| 4.500            | 103.020 | 102.770 | 102.520 |
| 4.625            | 103.631 | 103.381 | 103.131 |
| 4.750            | 104.291 | 104.041 | 103.791 |
| 4.875            | 104.921 | 104.671 | 104.421 |
| 5.000            | 105.416 | 105.166 | 104.916 |
| 5.125            | 105.912 | 105.662 | 105.412 |
| 5.250            | 106.407 | 106.157 | 105.907 |

| FNMA HB MCM 30 Year |         |         |         |
|---------------------|---------|---------|---------|
| Note Rate           | 30 Day  | 45 Day  | 60 Day  |
| 3.000               | N/A     | N/A     | N/A     |
| 3.125               | N/A     | N/A     | N/A     |
| 3.250               | N/A     | N/A     | N/A     |
| 3.375               | 93.769  | 93.519  | 93.269  |
| 3.500               | 94.944  | 94.694  | 94.444  |
| 3.625               | 96.156  | 95.906  | 95.656  |
| 3.750               | 97.406  | 97.156  | 96.906  |
| 3.875               | 98.547  | 98.297  | 98.047  |
| 4.000               | 99.263  | 99.013  | 98.763  |
| 4.125               | 100.043 | 99.793  | 99.543  |
| 4.250               | 100.887 | 100.637 | 100.387 |
| 4.375               | 101.607 | 101.357 | 101.107 |
| 4.500               | 101.789 | 101.539 | 101.289 |
| 4.625               | 102.020 | 101.770 | 101.520 |
| 4.750               | 102.301 | 102.051 | 101.801 |
| 4.875               | 102.647 | 102.397 | 102.147 |
| 5.000               | 103.080 | 102.830 | 102.580 |
| 5.125               | 103.513 | 103.263 | 103.013 |
| 5.250               | 103.946 | 103.696 | 103.446 |
| 5.375               | 104.379 | 104.129 | 103.879 |

| All Loan Type Adjustments          |                         |
|------------------------------------|-------------------------|
| Adjusters                          | All Terms               |
| NY                                 | -0.250                  |
| AZ, CA, FL, GA, LA, MA, NJ, NV, UT | -0.150                  |
| Escrow Waiver                      | -0.250                  |
| Subordinate Financing              | -0.500                  |
| Loan Amount Adjusters              | All Terms               |
| \$0 - \$74,999                     | -2.000                  |
| \$75,000 - \$124,999               | -0.750                  |
| \$125,000 - \$199,999              | -0.375                  |
| \$200,000 - \$417,000              | 0.000                   |
| Extension Options                  | -0.018 per calendar day |

## Lock Desk Policy

The initial expiration date of the lock will be disclosed on the lock confirmation. Locks may only be extended up to 30 days past its initial lock period. Locks received after cut off (7pm ET) will be rejected. Locks accepted on loans in "Registered, Submitted, U/W-Received & U/W-Approved" status only. Locks must be e-mailed/faxed directly to the lock desk or sent through DataTrac Web. Lock requests submitted to a client's AE or AM only will not be processed.

Flood Certification = \$10.00

FHA ID# - 1358600006

[Full Lock Desk Policy Can Be Found Here](#)

[AFR Guidelines](#)

For use by mortgage professionals only and should not be distributed to borrowers.



W. Rate Sheet Dated: 9/1/2015

prices are subject to change without notice

Release Time: 10:00 AM ET

| 30/25 Year FHLMC |         |         |         |
|------------------|---------|---------|---------|
| Rate             | 30 day  | 45 day  | 60 day  |
| 3.125            | N/A     | N/A     | N/A     |
| 3.250            | 96.566  | 96.316  | 96.291  |
| 3.375            | 97.690  | 97.440  | 97.415  |
| 3.500            | 98.793  | 98.543  | 98.518  |
| 3.625            | 99.827  | 99.577  | 99.552  |
| 3.750            | 100.636 | 100.386 | 100.361 |
| 3.875            | 101.314 | 101.064 | 101.039 |
| 3.990            | 102.114 | 101.864 | 101.839 |
| 4.000            | 102.164 | 101.914 | 101.889 |
| 4.125            | 103.071 | 102.821 | 102.796 |
| 4.250            | 103.731 | 103.481 | 103.456 |
| 4.375            | 104.256 | 104.006 | 103.981 |
| 4.500            | 104.893 | 104.643 | 104.618 |
| 4.625            | 105.664 | 105.414 | 105.389 |
| 4.750            | 106.231 | 105.981 | 105.956 |
| 4.875            | 106.719 | 106.469 | 106.444 |
| 4.990            | 107.122 | 106.872 | 106.847 |
| 5.000            | 107.172 | 106.922 | 106.897 |
| 5.125            | 107.895 | 107.645 | 107.620 |
| 5.250            | 108.427 | 108.177 | 108.152 |

| 20 Year FHLMC |         |         |         |
|---------------|---------|---------|---------|
| Rate          | 30 day  | 45 day  | 60 day  |
| 3.125         | N/A     | N/A     | N/A     |
| 3.250         | 98.250  | 98.000  | 97.750  |
| 3.375         | 99.183  | 98.933  | 98.683  |
| 3.500         | 100.086 | 99.836  | 99.586  |
| 3.625         | 100.945 | 100.695 | 100.445 |
| 3.750         | 101.648 | 101.398 | 101.148 |
| 3.875         | 102.259 | 102.009 | 101.759 |
| 3.990         | 102.664 | 102.414 | 102.164 |
| 4.000         | 102.714 | 102.464 | 102.214 |
| 4.125         | 103.487 | 103.237 | 102.987 |
| 4.250         | 104.096 | 103.846 | 103.596 |
| 4.375         | 104.621 | 104.371 | 104.121 |
| 4.500         | 105.408 | 105.158 | 104.908 |
| 4.625         | 106.100 | 105.850 | 105.600 |
| 4.750         | 106.652 | 106.402 | 106.152 |
| 4.875         | 107.136 | 106.886 | 106.636 |
| 4.990         | 106.617 | 106.367 | 106.117 |
| 5.000         | 106.667 | 106.417 | 106.167 |
| 5.125         | 107.315 | 107.065 | 106.815 |
| 5.250         | 107.828 | 107.578 | 107.328 |

| 15 Year FHLMC |         |         |         |
|---------------|---------|---------|---------|
| Rate          | 30 day  | 45 day  | 60 day  |
| 2.125         | N/A     | N/A     | N/A     |
| 2.250         | 96.334  | 96.084  | 95.834  |
| 2.375         | 96.989  | 96.739  | 96.489  |
| 2.500         | 97.645  | 97.395  | 97.145  |
| 2.625         | 98.249  | 97.999  | 97.749  |
| 2.750         | 99.191  | 98.941  | 98.691  |
| 2.875         | 99.846  | 99.596  | 99.346  |
| 2.990         | 100.427 | 100.177 | 99.927  |
| 3.000         | 100.477 | 100.227 | 99.977  |
| 3.125         | 101.038 | 100.788 | 100.538 |
| 3.250         | 101.551 | 101.301 | 101.051 |
| 3.375         | 102.108 | 101.858 | 101.608 |
| 3.500         | 102.687 | 102.437 | 102.187 |
| 3.625         | 103.206 | 102.956 | 102.706 |
| 3.750         | 103.695 | 103.445 | 103.195 |
| 3.875         | 104.174 | 103.924 | 103.674 |
| 3.990         | 104.213 | 103.963 | 103.713 |
| 4.000         | 104.263 | 104.013 | 103.763 |
| 4.125         | 104.766 | 104.516 | 104.266 |
| 4.250         | 105.237 | 104.987 | 104.737 |

### Adjustments

| Applicable for all mortgages with greater than 15 year terms |          |                |                |                |                |                |                |
|--------------------------------------------------------------|----------|----------------|----------------|----------------|----------------|----------------|----------------|
| LTV →<br>FICO ↓                                              | ≤ 60.00% | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% | 85.01 - 90.00% | 90.01 - 95.00% |
| ≥ 740                                                        | 0.000    | -0.250         | -0.250         | -0.500         | -0.250         | -0.250         | -0.250         |
| 720 - 739                                                    | 0.000    | -0.250         | -0.500         | -0.750         | -0.500         | -0.500         | -0.500         |
| 700 - 719                                                    | 0.000    | -0.500         | -1.000         | -1.250         | -1.000         | -1.000         | -1.000         |
| 680 - 699                                                    | 0.000    | -0.500         | -1.250         | -1.750         | -1.500         | -1.250         | -1.250         |
| 660 - 679                                                    | 0.000    | -1.000         | -2.250         | -2.750         | -2.250         | -2.250         | -2.250         |
| 640 - 659                                                    | -0.500   | -1.250         | -2.750         | -3.000         | -3.250         | -2.750         | -2.750         |
| 620 - 639                                                    | -0.500   | -1.500         | -3.000         | -3.000         | -3.250         | -3.250         | -3.250         |
| < 620 *                                                      | -0.500   | -1.500         | -3.000         | -3.000         | -3.250         | -3.250         | -3.250         |

\* A minimum required credit score of 620 applies to all mortgage loans delivered to AFR in accordance with the Selling Guide

| Cash-Out Refinance |          |                |                |                |
|--------------------|----------|----------------|----------------|----------------|
| LTV →<br>FICO ↓    | ≤ 60.00% | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% |
| ≥ 740              | -0.375   | -0.625         | -0.625         | -0.875         |
| 720 - 739          | -0.375   | -1.000         | -1.000         | -1.125         |
| 700 - 719          | -0.375   | -1.000         | -1.000         | -1.125         |
| 680 - 699          | -0.375   | -1.125         | -1.125         | -1.750         |
| 660 - 679          | -0.625   | -1.125         | -1.125         | -1.875         |
| 640 - 659          | -0.625   | -1.625         | -1.625         | -2.625         |
| 620 - 639          | -0.625   | -1.625         | -1.625         | -3.125         |
| < 620              | -1.625   | -2.625         | -2.625         | -3.125         |

| Feature Adjustments                 |           |          |        |
|-------------------------------------|-----------|----------|--------|
| LTV                                 | > 75.00 % |          |        |
| Condo (Excl 15 yr. & Home Possible) | -0.750    |          |        |
| LTV                                 | ≤ 75%     | >75%-80% | > 80%  |
| Investment Property                 | -2.125    | -3.375   | -4.125 |
| LTV                                 | All       |          |        |
| Manufactured Home                   | -1.000    |          |        |

| Mortgages with Subordinate Financing |                |                        |                    |
|--------------------------------------|----------------|------------------------|--------------------|
| LTV Range                            | CLTV Range     | Non Interest-Only LLPA |                    |
|                                      |                | Credit Score < 720     | Credit Score ≥ 720 |
| ≤ 75.00%                             | ≤ 80.00%       | -0.375                 | -0.375             |
| ≤ 65.00%                             | 80.01 - 95.00% | -0.875                 | -0.625             |
| 65.01 - 75.00%                       | 80.01 - 95.00% | -1.125                 | -0.875             |
| 75.01 - 95.00%                       | 76.01 - 95.00% | -1.375                 | -1.125             |

| Multi Unit       |          |                |                |                |                |                |          |
|------------------|----------|----------------|----------------|----------------|----------------|----------------|----------|
| LTV →<br>Units ↓ | ≤ 60.00% | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% | 85.01 - 90.01% | > 90.00% |
| 2-Unit           | -1.000   | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000   |
| 3-4 Unit         | -1.000   | -1.000         | -1.000         | -1.000         | -1.500         | -2.000         | -2.000   |

| Super Conforming Mortgage   |          |                |          |
|-----------------------------|----------|----------------|----------|
| LTV                         | ≤ 75.00% | 75.01 - 80.00% | > 80.00% |
| Purchase & No Cash-Out Refi | -0.250   | -0.250         | -0.250   |
| Cash-Out Refi               | -1.000   | N/A            | N/A      |

| All Loan Type Adjustments          |                         |
|------------------------------------|-------------------------|
| Adjusters                          | All Terms               |
| NY                                 | -0.250                  |
| AZ, CA, FL, GA, LA, MA, NJ, NV, UT | -0.150                  |
| Escrow Waiver                      | -0.250                  |
| Loan Amount Adjusters              | All Terms               |
| \$0 - \$74,999                     | -2.000                  |
| \$75,000 - \$124,999               | -0.750                  |
| \$125,000 - \$199,999              | -0.375                  |
| \$200,000 - \$417,000              | 0.000                   |
| Super Conforming                   | -1.000                  |
| TX Equity Section 50(a)(6)         |                         |
| All Terms & LTVs                   | -1.000                  |
| Extension Fee                      | -0.018 per calendar day |

### Lender Paid MI Adjustments (cumulative with above adjustments)

| LPMI Adjust Term > 20 yr & All Manuf. |          |                |                |
|---------------------------------------|----------|----------------|----------------|
| LTV →<br>FICO ↓                       | ≤ 85.00% | 85.01 - 90.00% | 90.01 - 95.00% |
| ≥ 740                                 | -0.990   | -1.370         | -2.150         |
| 720 - 739                             | -1.120   | -1.720         | -2.350         |
| 680 - 719                             | -1.330   | -2.170         | -3.290         |

| LPMI Adjust Term ≤ 20 yr |          |                |                |
|--------------------------|----------|----------------|----------------|
| LTV →<br>FICO ↓          | ≤ 85.00% | 85.01 - 90.00% | 90.01 - 95.00% |
| ≥ 740                    | -0.880   | -1.100         | -1.650         |
| 720 - 739                | -1.050   | -1.370         | -2.170         |
| 680 - 719                | -1.190   | -1.540         | -2.940         |

| Additional LPMI Premium Adjustments |        |           |           |
|-------------------------------------|--------|-----------|-----------|
| Product Feature                     | ≥ 740  | 720 - 739 | 680 - 719 |
| Limited Cash-Out                    | 0.000  | 0.000     | -0.530    |
| Cash-Out                            | -0.500 | -0.700    | -1.000    |
| Second Home                         | -0.250 | -0.490    | -0.700    |
| Manufactured Home                   | -0.500 | -0.700    | -1.000    |
| Loan Amount > \$417,000 *           | -0.400 | -0.880    | -1.400    |
| Term ≤ 25 year                      | 0.180  | 0.180     | 0.280     |
| Investment Property                 | -1.190 | -1.330    | N/A       |

\* Does not apply in HI

### Lock Desk Policy

The initial expiration date of the lock will be disclosed on the lock confirmation. Locks may only be extended up to 30 days past its initial lock period. Locks received after cut off (7pm ET) will be rejected. Locks accepted on loans in "Registered, Submitted, U/W-Received & U/W-Approved" status only. Locks must be e-mailed/faxed directly to the lock desk or sent through DataTrac Web. Lock requests submitted to a client's AE or AM only will not be processed.

Flood Certification = \$10.00

FHA ID# - 1358600006

[Full Lock Desk Policy Can Be Found Here](#)

[AFR Guidelines](#)

For use by mortgage professionals only and should not be distributed to borrowers.

W. Rate Sheet Dated: 9/1/2015

prices are subject to change without notice

Release Time: 10:00 AM ET

| 30/25 Year FHLMP HP & HPA |         |         |         |
|---------------------------|---------|---------|---------|
| Rate                      | 30 day  | 45 day  | 60 day  |
| 3.125                     | N/A     | N/A     | N/A     |
| 3.250                     | 96.566  | 96.316  | 96.291  |
| 3.375                     | 97.690  | 97.440  | 97.415  |
| 3.500                     | 98.793  | 98.543  | 98.518  |
| 3.625                     | 99.827  | 99.577  | 99.552  |
| 3.750                     | 100.636 | 100.386 | 100.361 |
| 3.875                     | 101.314 | 101.064 | 101.039 |
| 3.990                     | 102.114 | 101.864 | 101.839 |
| 4.000                     | 102.164 | 101.914 | 101.889 |
| 4.125                     | 103.071 | 102.821 | 102.796 |
| 4.250                     | 103.731 | 103.481 | 103.456 |
| 4.375                     | 104.256 | 104.006 | 103.981 |
| 4.500                     | 104.893 | 104.643 | 104.618 |
| 4.625                     | 105.664 | 105.414 | 105.389 |
| 4.750                     | 106.231 | 105.981 | 105.956 |
| 4.875                     | 106.719 | 106.469 | 106.444 |
| 4.990                     | 107.122 | 106.872 | 106.847 |
| 5.000                     | 107.172 | 106.922 | 106.897 |
| 5.125                     | 107.895 | 107.645 | 107.620 |
| 5.250                     | 108.427 | 108.177 | 108.152 |

| 20 Year FHLMP HP & HPA |         |         |         |
|------------------------|---------|---------|---------|
| Rate                   | 30 day  | 45 day  | 60 day  |
| 3.125                  | N/A     | N/A     | N/A     |
| 3.250                  | 98.250  | 98.000  | 97.750  |
| 3.375                  | 99.183  | 98.933  | 98.683  |
| 3.500                  | 100.086 | 99.836  | 99.586  |
| 3.625                  | 100.945 | 100.695 | 100.445 |
| 3.750                  | 101.648 | 101.398 | 101.148 |
| 3.875                  | 102.259 | 102.009 | 101.759 |
| 3.990                  | 102.664 | 102.414 | 102.164 |
| 4.000                  | 102.714 | 102.464 | 102.214 |
| 4.125                  | 103.487 | 103.237 | 102.987 |
| 4.250                  | 104.096 | 103.846 | 103.596 |
| 4.375                  | 104.621 | 104.371 | 104.121 |
| 4.500                  | 105.408 | 105.158 | 104.908 |
| 4.625                  | 106.100 | 105.850 | 105.600 |
| 4.750                  | 106.652 | 106.402 | 106.152 |
| 4.875                  | 107.136 | 106.886 | 106.636 |
| 4.990                  | 106.617 | 106.367 | 106.117 |
| 5.000                  | 106.667 | 106.417 | 106.167 |
| 5.125                  | 107.315 | 107.065 | 106.815 |
| 5.250                  | 107.828 | 107.578 | 107.328 |

| 15 Year FHLMP HP & HPA |         |         |         |
|------------------------|---------|---------|---------|
| Rate                   | 30 day  | 45 day  | 60 day  |
| 2.125                  | N/A     | N/A     | N/A     |
| 2.250                  | 96.334  | 96.084  | 95.834  |
| 2.375                  | 96.989  | 96.739  | 96.489  |
| 2.500                  | 97.645  | 97.395  | 97.145  |
| 2.625                  | 98.249  | 97.999  | 97.749  |
| 2.750                  | 99.191  | 98.941  | 98.691  |
| 2.875                  | 99.846  | 99.596  | 99.346  |
| 2.990                  | 100.427 | 100.177 | 99.927  |
| 3.000                  | 100.477 | 100.227 | 99.977  |
| 3.125                  | 101.038 | 100.788 | 100.538 |
| 3.250                  | 101.551 | 101.301 | 101.051 |
| 3.375                  | 102.108 | 101.858 | 101.608 |
| 3.500                  | 102.687 | 102.437 | 102.187 |
| 3.625                  | 103.206 | 102.956 | 102.706 |
| 3.750                  | 103.695 | 103.445 | 103.195 |
| 3.875                  | 104.174 | 103.924 | 103.674 |
| 3.990                  | 104.213 | 103.963 | 103.713 |
| 4.000                  | 104.263 | 104.013 | 103.763 |
| 4.125                  | 104.766 | 104.516 | 104.266 |
| 4.250                  | 105.237 | 104.987 | 104.737 |

### Adjustments

| Multi Unit       |          |                |                |                |                |                |
|------------------|----------|----------------|----------------|----------------|----------------|----------------|
| LTV →<br>Units ↓ | ≤ 60.00% | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% | 85.01 - 90.01% |
| 2-Unit           | 0.000    | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          |
| 3-4 Unit         | 0.000    | 0.000          | 0.000          | 0.000          | 0.000          | -1.000         |

| Feature Adjustments |        |          |        |
|---------------------|--------|----------|--------|
| LTV                 | ≤ 75%  | >75%-80% | > 80%  |
| Investment Property | -2.125 | -3.375   | -4.125 |
| LTV                 | All    |          |        |
| Manufactured Home   | -1.000 |          |        |

| All Loan Type Adjustments          |                         |
|------------------------------------|-------------------------|
| Adjusters                          | All Terms               |
| NY                                 | -0.250                  |
| AZ, CA, FL, GA, LA, MA, NJ, NV, UT | -0.150                  |
| Escrow Waiver                      | -0.250                  |
| Loan Amount Adjusters              |                         |
| Loan Amount                        | All Terms               |
| \$0 - \$74,999                     | -2.000                  |
| \$75,000 - \$124,999               | -0.750                  |
| \$125,000 - \$199,999              | -0.375                  |
| \$200,000 - \$417,000              | 0.000                   |
| Super Conforming                   | -1.000                  |
| TX Equity Section 50(a)(6)         |                         |
| All Terms & LTVs                   | -1.000                  |
| Extension Fee                      | -0.018 per calendar day |

| Mortgages with Subordinate Financing |                |                        |                    |
|--------------------------------------|----------------|------------------------|--------------------|
| LTV Range                            | CLTV Range     | Non Interest-Only LLPA |                    |
|                                      |                | Credit Score < 720     | Credit Score ≥ 720 |
| ≤ 75.00%                             | ≤ 80.00%       | -0.375                 | -0.375             |
| ≤ 65.00%                             | 80.01 - 95.00% | -0.875                 | -0.625             |
| 65.01 - 75.00%                       | 80.01 - 95.00% | -1.125                 | -0.875             |
| 75.01 - 95.00%                       | 76.01 - 95.00% | -1.375                 | -1.125             |

| Super Conforming Mortgage   |          |                |          |
|-----------------------------|----------|----------------|----------|
| LTV                         | ≤ 75.00% | 75.01 - 80.00% | > 80.00% |
| Purchase & No Cash-Out Refi | -0.250   | -0.250         | -0.250   |

| Home Possible Mortgage |              |                            |
|------------------------|--------------|----------------------------|
| Product                | Loan Purpose | LTV Ratios<br>All Eligible |
| All Eligible Product   | Purchase     | -0.750                     |
|                        | Refinance    | -1.500                     |
| Secondary Financing    | All          | -0.5                       |

| Home Possible Advantage Mortgage |                       |              |             |        |
|----------------------------------|-----------------------|--------------|-------------|--------|
| Product                          | Loan Purpose          | Credit Score |             |        |
|                                  |                       | All Eligible |             |        |
|                                  |                       | < 680        | ≥680 & <720 | ≥ 720  |
| All Eligible Product             | Purchase              | -1.500       | -1.250      | -1.000 |
|                                  | No Cash-out Refinance | -1.750       | -1.750      | -1.750 |

### Lender Paid MI Adjustments (cumulative with above adjustments)

| LPMI Adjust "All Properties but Manufactured and Multi Unit" |          |                |                |                |
|--------------------------------------------------------------|----------|----------------|----------------|----------------|
| LTV →<br>FICO ↓                                              | ≤ 85.00% | 85.01 - 90.00% | 90.01 - 95.00% | 95.01 - 97.00% |
| ≥ 740                                                        | -0.880   | -1.100         | -1.430         | -2.070         |
| 720 - 739                                                    | -1.050   | -1.370         | -1.790         | -2.070         |
| 680 - 719                                                    | -1.190   | -1.540         | -2.520         | -2.700         |

| LPMI Adjust "Manufactured and Multi Unit" |          |                |                |
|-------------------------------------------|----------|----------------|----------------|
| LTV →<br>FICO ↓                           | ≤ 85.00% | 85.01 - 90.00% | 90.01 - 95.00% |
| ≥ 740                                     | -0.880   | -1.100         | -1.430         |
| 720 - 739                                 | -1.050   | -1.370         | -1.790         |
| 680 - 719                                 | -1.190   | -1.540         | -2.520         |

| Additional LPMI Premium Adjustments |        |           |           |
|-------------------------------------|--------|-----------|-----------|
| Product Feature                     | FICO   |           |           |
|                                     | ≥ 740  | 720 - 739 | 680 - 719 |
| Limited Cash-Out                    | 0.000  | 0.000     | -0.530    |
| Second Home                         | -0.250 | -0.490    | -0.700    |
| Manufactured Home                   | -0.500 | -0.700    | -1.000    |
| Loan Amount > \$417,000 *           | -0.400 | -0.880    | -1.400    |
| Term ≤ 25 year                      | 0.180  | 0.180     | 0.280     |
| Investment Property                 | -1.190 | -1.330    | N/A       |
| * Does not apply in HI              |        |           |           |

### Lock Desk Policy

The initial expiration date of the lock will be disclosed on the lock confirmation. Locks may only be extended up to 30 days past its initial lock period. Locks received after cut off (7pm ET) will be rejected. Locks accepted on loans in "Registered, Submitted, U/W-Received & U/W-Approved" status only. Locks must be e-mailed/faxed directly to the lock desk or sent through DataTrac Web. Lock requests submitted to a client's AE or AM only will not be processed.

Flood Certification = \$10.00

FHA ID# - 1358600006

Full Lock Desk Policy Can Be Found Here

AFR Guidelines

For use by mortgage professionals only and should not be distributed to borrowers.



| Non-Conforming 30 year Fixed        |         |         |         |
|-------------------------------------|---------|---------|---------|
| Max Price After Adjustments 101.750 |         |         |         |
| Rate                                | 30 day  | 45 day  | 60 day  |
| 3.875                               | 97.607  | 97.467  | 97.326  |
| 4.000                               | 98.232  | 98.092  | 97.951  |
| 4.125                               | 98.794  | 98.654  | 98.513  |
| 4.250                               | 99.356  | 99.216  | 99.075  |
| 4.375                               | 99.887  | 99.747  | 99.606  |
| 4.500                               | 100.418 | 100.278 | 100.137 |
| 4.625                               | 100.887 | 100.747 | 100.606 |
| 4.750                               | 101.356 | 101.216 | 101.075 |
| 4.875                               | 101.825 | 101.685 | 101.544 |
| 5.000                               | 102.075 | 101.935 | 101.794 |
| 5.125                               | 102.325 | 102.185 | 102.044 |
| 5.250                               | 102.544 | 102.404 | 102.263 |

| Non-Conforming 15 year Fixed        |         |         |         |
|-------------------------------------|---------|---------|---------|
| Max Price After Adjustments 101.250 |         |         |         |
| Rate                                | 30 day  | 45 day  | 60 day  |
| 3.375                               | 98.888  | 98.763  | 98.638  |
| 3.500                               | 99.267  | 99.142  | 99.017  |
| 3.625                               | 99.705  | 99.565  | 99.424  |
| 3.750                               | 100.158 | 100.033 | 99.908  |
| 3.875                               | 100.564 | 100.439 | 100.314 |
| 4.000                               | 100.939 | 100.814 | 100.689 |
| 4.125                               | 101.252 | 101.127 | 101.002 |
| 4.250                               | 101.533 | 101.408 | 101.283 |
| 4.375                               | 101.721 | 101.596 | 101.471 |
| 4.500                               | 101.846 | 101.721 | 101.596 |
| 4.625                               | 101.971 | 101.846 | 101.721 |
| 4.750                               | 102.034 | 101.909 | 101.784 |

| Risk Based Price Adjustments - AFR Jumbo Fixed |                         |                |                |                |                |                |
|------------------------------------------------|-------------------------|----------------|----------------|----------------|----------------|----------------|
| LTV/CLTV →<br>FICO ↓                           | ≤ 60.00%                | 60.01 - 65.00% | 65.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% |
| ≥ 780                                          | 0.600                   | 0.500          | 0.450          | 0.000          | -0.250         | -1.375         |
| 760 - 779                                      | 0.600                   | 0.500          | 0.300          | -0.150         | -0.375         | -1.875         |
| 740 - 759                                      | 0.600                   | 0.500          | 0.100          | -0.300         | -0.500         | -2.000         |
| 720 - 739                                      | 0.500                   | 0.450          | 0.000          | -0.450         | -0.850         | N/A            |
| 700 - 719                                      | 0.400                   | 0.300          | -0.200         | -0.750         | -1.250*        | N/A            |
| 680 - 699                                      | 0.300*                  | 0.200*         | -0.500*        | -1.000*        | -1.500*        | N/A            |
| Loan Balance                                   |                         |                |                |                |                |                |
| ≤ \$500,000                                    | 0.000                   | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          |
| \$500,001 - \$1,000,000                        | 0.000                   | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          |
| \$1,000,001 - \$1,500,000                      | 0.000                   | 0.000          | -0.125         | -0.250         | -0.375*        | -0.375*        |
| \$1,500,001 - \$2,000,000                      | 0.000                   | 0.000          | -0.250         | -0.375*        | -0.500*        | -0.500*        |
| \$2,000,001 - \$2,500,000                      | -0.125*                 | -0.250*        | -0.375*        | N/A            | N/A            | N/A            |
| \$2,500,001 - \$3,000,000                      | -0.125*                 | -0.250*        | N/A            | N/A            | N/A            | N/A            |
| \$3,000,001 - \$3,500,000                      | -0.375*                 | N/A            | N/A            | N/A            | N/A            | N/A            |
| \$3,500,001 - \$4,000,000                      | -0.500*                 | N/A            | N/A            | N/A            | N/A            | N/A            |
| \$4,000,001 - \$4,500,000                      | -0.625*                 | N/A            | N/A            | N/A            | N/A            | N/A            |
| \$4,500,001 - \$5,000,000                      | -0.750*                 | N/A            | N/A            | N/A            | N/A            | N/A            |
| Occupancy                                      |                         |                |                |                |                |                |
| Second Home                                    | -0.150                  | -0.200         | -0.300         | -0.450         | -1.000         | N/A            |
| Property Types                                 |                         |                |                |                |                |                |
| Condos                                         | 0.000                   | 0.000          | -0.125         | -0.125         | -0.125         | -0.125         |
| State Adjustments                              |                         |                |                |                |                |                |
| AZ                                             | 0.000                   | 0.000          | 0.000          | -0.250         | -0.250         | -0.250         |
| FL                                             | 0.000                   | 0.000          | 0.000          | -0.250         | -0.250         | -0.250         |
| MI                                             | 0.000                   | 0.000          | 0.000          | -0.375         | -0.375         | -0.375         |
| NV                                             | 0.000                   | 0.000          | 0.000          | -0.375         | -0.375         | -0.375         |
| Other Adjustments                              |                         |                |                |                |                |                |
| Cash-Out                                       | -0.250                  | -0.300         | -0.500         | -1.500         | N/A            | N/A            |
| DTI > 40                                       | 0.000                   | 0.000          | 0.000          | -0.125         | -0.125         | N/A            |
| No Escrow                                      | -0.100                  | -0.100         | -0.100         | -0.100         | -0.100         | -0.100         |
| Purchase                                       | 0.250                   | 0.250          | 0.250          | 0.375          | 0.375          | 0.000          |
| Extension Options                              | -0.018 per calendar day |                |                |                |                |                |

\* Please see High Reserve Guidelines

#### Lock Desk Policy

The initial expiration date of the lock will be disclosed on the lock confirmation. Locks may only be extended up to 30 days past its initial lock period. Locks received after cut off (7pm ET) will be rejected. Locks accepted on loans in "Registered, Submitted, U/W-Received & U/W-Approved" status only. Locks must be e-mailed/faxed directly to the lock desk or sent through DataTrac Web. Lock requests submitted to a client's AE or AM only will not be processed.

Flood Certification = \$10.00

FHA ID# - 1358600006

[Full Lock Desk Policy Can Be Found Here](#)

[AFR Guidelines](#)

For use by mortgage professionals only and should not be distributed to borrowers.



Alt-Option Access Terms & Pricing

| Access 30 yr Fixed (AOAP-30F) |         |         |
|-------------------------------|---------|---------|
| Rate                          | 30 day  | 45 day  |
| 6.875                         | 99.624  | 99.460  |
| 7.000                         | 99.931  | 99.762  |
| 7.125                         | 100.238 | 100.064 |
| 7.250                         | 100.545 | 100.366 |
| 7.375                         | 100.853 | 100.668 |
| 7.500                         | 101.160 | 100.970 |
| 7.625                         | 101.467 | 101.272 |
| 7.750                         | 101.775 | 101.574 |
| 7.875                         | 102.082 | 101.876 |
| 8.000                         | 102.389 | 102.178 |
| 8.125                         | 102.696 | 102.480 |
| 8.250                         | 103.004 | 102.782 |
| 8.375                         | 103.311 | 103.085 |
| 8.500                         | 103.618 | 103.387 |
| 8.625                         | 103.926 | 103.689 |

Maximum All-In Price After Adjustments And  
Before Comp Plan = 101.750

| Access 15 yr Fixed (AOAP-15F) |         |         |
|-------------------------------|---------|---------|
| Rate                          | 30 day  | 45 day  |
| 6.625                         | 100.196 | 100.043 |
| 6.750                         | 100.441 | 100.282 |
| 6.875                         | 100.686 | 100.522 |
| 7.000                         | 100.931 | 100.762 |
| 7.125                         | 101.176 | 101.001 |
| 7.250                         | 101.420 | 101.241 |
| 7.375                         | 101.665 | 101.480 |
| 7.500                         | 101.910 | 101.720 |
| 7.625                         | 102.155 | 101.960 |
| 7.750                         | 102.400 | 102.199 |
| 7.875                         | 102.644 | 102.439 |
| 8.000                         | 102.889 | 102.678 |
| 8.125                         | 103.134 | 102.918 |
| 8.250                         | 103.379 | 103.157 |
| 8.375                         | 103.624 | 103.397 |

| Access FICO / LTV Price Adjustments |            |           |           |           |           |           |
|-------------------------------------|------------|-----------|-----------|-----------|-----------|-----------|
| FICO                                | LTV RATIOS |           |           |           |           |           |
|                                     | ≤50%       | 50.01-60% | 60.01-65% | 65.01-70% | 70.01-75% | 75.01-80% |
| 740+                                | 3.250      | 3.000     | 2.500     | 2.250     | 1.750     | 0.500     |
| 720-739                             | 3.250      | 3.000     | 2.500     | 2.125     | 1.375     | 0.125     |
| 700-719                             | 2.750      | 2.500     | 1.750     | 1.250     | 0.500     | -0.750    |
| 680-699                             | 2.500      | 2.250     | 1.750     | 0.500     | -0.250    | -1.000    |
| 660-679                             | 1.000      | 0.750     | 0.000     | -0.500    | -1.500    | -2.000    |
| 640-659                             | 0.500      | 0.250     | -0.500    | -1.000    | -2.250    | N/A       |
| 620-639                             | 0.000      | -0.250    | -1.000    | -1.500    | N/A       | N/A       |

| Access Price Adjustments                                                       |           |                |
|--------------------------------------------------------------------------------|-----------|----------------|
|                                                                                | ≤70% CLTV | 70.01-80% CLTV |
| Subordinate Financing                                                          | -0.438    | -0.875         |
| All CLTVs                                                                      |           |                |
| Condo                                                                          | -0.250    |                |
| 2nd Home/Investor Property                                                     | 0.000     |                |
| CT, DE, FL, IA, IL, IN, KS, KY, LA, ME, NJ, NM, ND, OH, OK, PA, SC, SD, VT, WI | -0.125    |                |

Alt-Option Asset Inclusion Terms & Pricing

| Asset 30 yr Fixed (AOAIP-30F) |         |         |
|-------------------------------|---------|---------|
| Rate                          | 30 day  | 45 day  |
| 6.375                         | 99.624  | 99.460  |
| 6.500                         | 99.931  | 99.762  |
| 6.625                         | 100.238 | 100.064 |
| 6.750                         | 100.545 | 100.366 |
| 6.875                         | 100.853 | 100.668 |
| 7.000                         | 101.160 | 100.970 |
| 7.125                         | 101.467 | 101.272 |
| 7.250                         | 101.775 | 101.574 |
| 7.375                         | 102.082 | 101.876 |
| 7.500                         | 102.389 | 102.178 |
| 7.625                         | 102.696 | 102.480 |
| 7.750                         | 103.004 | 102.782 |
| 7.875                         | 103.311 | 103.085 |
| 8.000                         | 103.618 | 103.387 |
| 8.125                         | 103.926 | 103.689 |

Maximum All-In Price After Adjustments And  
Before Comp Plan = 101.750

| Asset 15 yr Fixed (AOAIP-15F) |         |         |
|-------------------------------|---------|---------|
| Rate                          | 30 day  | 45 day  |
| 6.125                         | 100.196 | 100.043 |
| 6.250                         | 100.441 | 100.282 |
| 6.375                         | 100.686 | 100.522 |
| 6.500                         | 100.931 | 100.762 |
| 6.625                         | 101.176 | 101.001 |
| 6.750                         | 101.420 | 101.241 |
| 6.875                         | 101.665 | 101.480 |
| 7.000                         | 101.910 | 101.720 |
| 7.125                         | 102.155 | 101.960 |
| 7.250                         | 102.400 | 102.199 |
| 7.375                         | 102.644 | 102.439 |
| 7.500                         | 102.889 | 102.678 |
| 7.625                         | 103.134 | 102.918 |
| 7.750                         | 103.379 | 103.157 |
| 7.875                         | 103.624 | 103.397 |

| Asset FICO / LTV Price Adjustments |            |           |           |           |           |           |
|------------------------------------|------------|-----------|-----------|-----------|-----------|-----------|
| FICO                               | LTV RATIOS |           |           |           |           |           |
|                                    | ≤50%       | 50.01-60% | 60.01-65% | 65.01-70% | 70.01-75% | 75.01-80% |
| 740+                               | 3.250      | 3.000     | 2.500     | 2.250     | 1.750     | 0.500     |
| 720-739                            | 3.250      | 3.000     | 2.500     | 2.125     | 1.375     | 0.125     |
| 700-719                            | 2.750      | 2.500     | 1.750     | 1.250     | 0.500     | -0.750    |

| Asset Price Adjustments                                                        |           |                |
|--------------------------------------------------------------------------------|-----------|----------------|
|                                                                                | ≤70% CLTV | 70.01-80% CLTV |
| Subordinate Financing                                                          | 0.000     | -0.875         |
| All CLTVs                                                                      |           |                |
| Condo                                                                          | -0.250    |                |
| 2nd Home/Investor Property                                                     | 0.000     |                |
| DTI>50% (Prior to utilization of assets)                                       | -0.625    |                |
| CT, DE, FL, IA, IL, IN, KS, KY, LA, ME, NJ, NM, ND, OH, OK, PA, SC, SD, VT, WI | -0.125    |                |

Lock Desk Policy

The initial expiration date of the lock will be disclosed on the lock confirmation. Locks may only be extended up to 30 days past its initial lock period. Locks received after cut off (7pm ET) will be rejected. Locks accepted on loans in "Registered, Submitted, U/W-Received & U/W-Approved" status only. Locks must be e-mailed/faxed directly to the lock desk or sent through DataTrac Web. Lock requests submitted to a client's AE or AM only will not be processed.

Flood Certification = \$10.00

FHA ID# - 1358600006

[Full Lock Desk Policy Can Be Found Here](#)

[AFR Guidelines](#)

For use by mortgage professionals only and should not be distributed to borrowers.



**Alt-Option Ratio Terms & Pricing**

| Ratio 30 yr Fixed (AORP-30F) |         |         |
|------------------------------|---------|---------|
| Rate                         | 30 day  | 45 day  |
| 6.375                        | 99.624  | 99.460  |
| 6.500                        | 99.931  | 99.762  |
| 6.625                        | 100.238 | 100.064 |
| 6.750                        | 100.545 | 100.366 |
| 6.875                        | 100.853 | 100.668 |
| 7.000                        | 101.160 | 100.970 |
| 7.125                        | 101.467 | 101.272 |
| 7.250                        | 101.775 | 101.574 |
| 7.375                        | 102.082 | 101.876 |
| 7.500                        | 102.389 | 102.178 |
| 7.625                        | 102.696 | 102.480 |
| 7.750                        | 103.004 | 102.782 |
| 7.875                        | 103.311 | 103.085 |
| 8.000                        | 103.618 | 103.387 |
| 8.125                        | 103.926 | 103.689 |

Maximum All-In Price After Adjustments And  
Before Comp Plan = 101.750

| Ratio 15 yr Fixed (AORP-15F) |         |         |
|------------------------------|---------|---------|
| Rate                         | 30 day  | 45 day  |
| 6.125                        | 100.196 | 100.043 |
| 6.250                        | 100.441 | 100.282 |
| 6.375                        | 100.686 | 100.522 |
| 6.500                        | 100.931 | 100.762 |
| 6.625                        | 101.176 | 101.001 |
| 6.750                        | 101.420 | 101.241 |
| 6.875                        | 101.665 | 101.480 |
| 7.000                        | 101.910 | 101.720 |
| 7.125                        | 102.155 | 101.960 |
| 7.250                        | 102.400 | 102.199 |
| 7.375                        | 102.644 | 102.439 |
| 7.500                        | 102.889 | 102.678 |
| 7.625                        | 103.134 | 102.918 |
| 7.750                        | 103.379 | 103.157 |
| 7.875                        | 103.624 | 103.397 |

| Ratio FICO / LTV Price Adjustments |            |           |           |           |           |           |
|------------------------------------|------------|-----------|-----------|-----------|-----------|-----------|
| FICO                               | LTV RATIOS |           |           |           |           |           |
|                                    | ≤50%       | 50.01-60% | 60.01-65% | 65.01-70% | 70.01-75% | 75.01-80% |
| 740+                               | 3.250      | 3.000     | 2.500     | 2.250     | 1.750     | 0.500     |
| 720-739                            | 3.250      | 3.000     | 2.500     | 2.125     | 1.375     | 0.125     |
| 700-719                            | 2.750      | 2.500     | 1.750     | 1.250     | 0.500     | -0.750    |

| Ratio Price Adjustments                                                        |           |                |
|--------------------------------------------------------------------------------|-----------|----------------|
|                                                                                | ≤70% CLTV | 70.01-80% CLTV |
| Subordinate Financing                                                          | 0.000     | -0.875         |
| All CLTVs                                                                      |           |                |
| Condo                                                                          |           | -0.250         |
| 2nd Home/Investor Property                                                     |           | 0.000          |
| DTI ≤43%                                                                       |           | 0.000          |
| DTI 43.01-47%                                                                  |           | -0.375         |
| DTI 47.01-55%                                                                  |           | -0.625         |
| CT, DE, FL, IA, IL, IN, KS, KY, LA, ME, NJ, NM, ND, OH, OK, PA, SC, SD, VT, WI |           | -0.125         |

**Alt-Option Income Terms & Pricing**

| Income 30 yr Fixed (AOIP-30F) |         |         |
|-------------------------------|---------|---------|
| Rate                          | 30 day  | 45 day  |
| 6.375                         | 99.624  | 99.460  |
| 6.500                         | 99.931  | 99.762  |
| 6.625                         | 100.238 | 100.064 |
| 6.750                         | 100.545 | 100.366 |
| 6.875                         | 100.853 | 100.668 |
| 7.000                         | 101.160 | 100.970 |
| 7.125                         | 101.467 | 101.272 |
| 7.250                         | 101.775 | 101.574 |
| 7.375                         | 102.082 | 101.876 |
| 7.500                         | 102.389 | 102.178 |
| 7.625                         | 102.696 | 102.480 |
| 7.750                         | 103.004 | 102.782 |
| 7.875                         | 103.311 | 103.085 |
| 8.000                         | 103.618 | 103.387 |
| 8.125                         | 103.926 | 103.689 |

Maximum All-In Price After Adjustments And  
Before Comp Plan = 101.750

| Income 15 yr Fixed (AOIP-15F) |         |         |
|-------------------------------|---------|---------|
| Rate                          | 30 day  | 45 day  |
| 6.125                         | 100.196 | 100.196 |
| 6.250                         | 100.441 | 100.441 |
| 6.375                         | 100.686 | 100.686 |
| 6.500                         | 100.931 | 100.931 |
| 6.625                         | 101.176 | 101.176 |
| 6.750                         | 101.420 | 101.420 |
| 6.875                         | 101.665 | 101.665 |
| 7.000                         | 101.910 | 101.910 |
| 7.125                         | 102.155 | 102.155 |
| 7.250                         | 102.400 | 102.400 |
| 7.375                         | 102.644 | 102.644 |
| 7.500                         | 102.889 | 102.889 |
| 7.625                         | 103.134 | 103.134 |
| 7.750                         | 103.379 | 103.379 |
| 7.875                         | 103.624 | 103.624 |

| Income FICO / LTV Price Adjustments |            |           |           |           |           |           |
|-------------------------------------|------------|-----------|-----------|-----------|-----------|-----------|
| FICO                                | LTV RATIOS |           |           |           |           |           |
|                                     | ≤50%       | 50.01-60% | 60.01-65% | 65.01-70% | 70.01-75% | 75.01-80% |
| 740+                                | 3.250      | 3.000     | 2.500     | 2.250     | 1.750     | 0.500     |
| 720-739                             | 3.250      | 3.000     | 2.500     | 2.125     | 1.375     | 0.125     |
| 700-719                             | 2.750      | 2.500     | 1.750     | 1.250     | 0.500     | -0.750    |

| Income Price Adjustments                                                       |           |                |
|--------------------------------------------------------------------------------|-----------|----------------|
|                                                                                | ≤70% CLTV | 70.01-80% CLTV |
| Subordinate Financing                                                          | 0.000     | -0.875         |
| All CLTVs                                                                      |           |                |
| Condo                                                                          |           | -0.250         |
| 2nd Home/Investor Property                                                     |           | 0.000          |
| CT, DE, FL, IA, IL, IN, KS, KY, LA, ME, NJ, NM, ND, OH, OK, PA, SC, SD, VT, WI |           | -0.125         |

**Lock Desk Policy**

The initial expiration date of the lock will be disclosed on the lock confirmation. Locks may only be extended up to 30 days past its initial lock period. Locks received after cut off (7pm ET) will be rejected. Locks accepted on loans in "Registered, Submitted, U/W-Received & U/W-Approved" status only. Locks must be e-mailed/faxed directly to the lock desk or sent through DataTrac Web. Lock requests submitted to a client's AE or AM only will not be processed.

Flood Certification = \$10.00

FHA ID# - 1358600006

[Full Lock Desk Policy Can Be Found Here](#)

[AFR Guidelines](#)

For use by mortgage professionals only and should not be distributed to borrowers.