



AFR Wholesale's Website

AFR Rate Sheet Archive

Lock Desk e-mail:

LockDesk@afrrwholesale.com

Lock Desk Phone:

1-877-588-2706

Lock Desk Hours:

10:00 am ET - 7:00 pm ET

30 Day Lock Exp.: 10/17/2014

45 Day Lock Exp.: 11/3/2014

60 Day Lock Exp.: 11/18/2014

W. Rate Sheet Dated: 9/17/2014

prices are subject to change without notice

Release Time: 10:00 AM ET

## STANDARD GOVERNMENT PRODUCT

30/25 Year Government  
Standard Product

| Rate  | 30 Day  | 45 Day  | 60 Day  |
|-------|---------|---------|---------|
| 3.375 | 99.142  | 98.892  | 98.642  |
| 3.500 | 99.892  | 99.642  | 99.392  |
| 3.625 | 99.992  | 99.742  | 99.492  |
| 3.750 | 101.915 | 101.665 | 101.415 |
| 3.875 | 102.415 | 102.165 | 101.915 |
| 4.000 | 103.115 | 102.865 | 102.615 |
| 4.125 | 103.215 | 102.965 | 102.715 |
| 4.250 | 104.665 | 104.415 | 104.165 |
| 4.375 | 105.050 | 104.800 | 104.550 |
| 4.500 | 105.515 | 105.265 | 105.015 |
| 4.625 | 105.615 | 105.365 | 105.115 |
| 4.750 | 106.734 | 106.484 | 106.234 |
| 4.875 | 107.134 | 106.884 | 106.634 |
| 5.000 | 107.734 | 107.484 | 107.234 |
| 5.125 | 107.834 | 107.584 | 107.334 |
| 5.250 | 108.499 | 108.249 | 107.999 |
| 5.375 | 107.987 | 107.737 | 107.487 |
| 5.500 | 108.487 | 108.237 | 107.987 |
| 5.625 | 108.687 | 108.437 | 108.187 |

20 Year Government  
Standard Product

| Rate  | 30 Day  | 45 Day  | 60 Day  |
|-------|---------|---------|---------|
| 3.375 | 98.892  | 98.642  | 98.392  |
| 3.500 | 99.642  | 99.392  | 99.142  |
| 3.625 | 99.742  | 99.492  | 99.242  |
| 3.750 | 101.665 | 101.415 | 101.165 |
| 3.875 | 102.165 | 101.915 | 101.665 |
| 4.000 | 102.865 | 102.615 | 102.365 |
| 4.125 | 102.965 | 102.715 | 102.465 |
| 4.250 | 104.415 | 104.165 | 103.915 |
| 4.375 | 104.800 | 104.550 | 104.300 |
| 4.500 | 105.265 | 105.015 | 104.765 |
| 4.625 | 105.365 | 105.115 | 104.865 |
| 4.750 | 106.634 | 106.384 | 106.134 |
| 4.875 | 107.034 | 106.784 | 106.534 |
| 5.000 | 107.634 | 107.384 | 107.134 |
| 5.125 | 107.734 | 107.484 | 107.234 |
| 5.250 | 108.399 | 108.149 | 107.899 |
| 5.375 | 107.887 | 107.637 | 107.387 |
| 5.500 | 108.387 | 108.137 | 107.887 |
| 5.625 | 108.587 | 108.337 | 108.087 |

15/10 Year Government  
Standard Product

| Rate  | 30 Day  | 45 Day  | 60 Day  |
|-------|---------|---------|---------|
| 2.750 | 99.573  | 99.323  | 99.073  |
| 2.875 | 99.873  | 99.623  | 99.373  |
| 3.000 | 100.123 | 99.873  | 99.623  |
| 3.125 | 100.273 | 100.023 | 99.773  |
| 3.250 | 101.917 | 101.667 | 101.417 |
| 3.375 | 102.217 | 101.967 | 101.717 |
| 3.500 | 102.467 | 102.217 | 101.967 |
| 3.625 | 102.617 | 102.367 | 102.117 |
| 3.750 | 103.901 | 103.651 | 103.401 |
| 3.875 | 104.201 | 103.951 | 103.701 |
| 4.000 | 104.451 | 104.201 | 103.951 |
| 4.125 | 104.601 | 104.351 | 104.101 |
| 4.250 | 104.128 | 103.878 | 103.628 |
| 4.375 | 104.428 | 104.178 | 103.928 |
| 4.500 | 104.528 | 104.278 | 104.028 |
| 4.625 | 104.678 | 104.428 | 104.178 |
| 4.750 | 104.678 | 104.428 | 104.178 |

## 5/1 Arm Government "Caps 1/1/5"

## Standard Product

| Rate           | 30 Day  | 45 Day        | 60 Day  |
|----------------|---------|---------------|---------|
| 2.875          | 100.296 | 100.046       | 99.796  |
| 3.000          | 100.546 | 100.296       | 100.046 |
| 3.125          | 100.646 | 100.396       | 100.146 |
| 3.250          | 101.515 | 101.265       | 101.015 |
| 3.375          | 101.765 | 101.515       | 101.265 |
| Margin = 2.250 |         | Index = 0.110 |         |

## Buyer's Bonus

Government Purchase Transactions 0.250

Buyer's Bonus excludes all Specialty Government products.

## SPECIALTY GOVERNMENT PRODUCT - Manufactured Homes, all 203K, 203(h), VA IRRRL, OTC

30/25 Year Government  
Specialty Product

| Rate  | 30 Day  | 45 Day  | 60 Day  |
|-------|---------|---------|---------|
| 3.375 | 98.242  | 97.992  | 97.742  |
| 3.500 | 98.992  | 98.742  | 98.492  |
| 3.625 | 99.092  | 98.842  | 98.592  |
| 3.750 | 101.015 | 100.765 | 100.515 |
| 3.875 | 101.515 | 101.265 | 101.015 |
| 4.000 | 102.215 | 101.965 | 101.715 |
| 4.125 | 102.315 | 102.065 | 101.815 |
| 4.250 | 103.765 | 103.515 | 103.265 |
| 4.375 | 104.150 | 103.900 | 103.650 |
| 4.500 | 104.615 | 104.365 | 104.115 |
| 4.625 | 104.715 | 104.465 | 104.215 |
| 4.750 | 105.834 | 105.584 | 105.334 |
| 4.875 | 106.234 | 105.984 | 105.734 |
| 5.000 | 106.834 | 106.584 | 106.334 |
| 5.125 | 106.934 | 106.684 | 106.434 |
| 5.250 | 107.599 | 107.349 | 107.099 |
| 5.375 | 107.087 | 106.837 | 106.587 |
| 5.500 | 107.587 | 107.337 | 107.087 |
| 5.625 | 107.787 | 107.537 | 107.287 |

15/10 Year Government  
Specialty Product

| Rate  | 30 Day  | 45 Day  | 60 Day  |
|-------|---------|---------|---------|
| 2.750 | 98.773  | 98.523  | 98.273  |
| 2.875 | 99.073  | 98.823  | 98.573  |
| 3.000 | 99.323  | 99.073  | 98.823  |
| 3.125 | 99.473  | 99.223  | 98.973  |
| 3.250 | 101.117 | 100.867 | 100.617 |
| 3.375 | 101.417 | 101.167 | 100.917 |
| 3.500 | 101.667 | 101.417 | 101.167 |
| 3.625 | 101.817 | 101.567 | 101.317 |
| 3.750 | 103.101 | 102.851 | 102.601 |
| 3.875 | 103.401 | 103.151 | 102.901 |
| 4.000 | 103.651 | 103.401 | 103.151 |
| 4.125 | 103.801 | 103.551 | 103.301 |
| 4.250 | 103.328 | 103.078 | 102.828 |
| 4.375 | 103.628 | 103.378 | 103.128 |
| 4.500 | 103.728 | 103.478 | 103.228 |
| 4.625 | 103.878 | 103.628 | 103.378 |
| 4.750 | 103.878 | 103.628 | 103.378 |

20 Year Government  
Specialty Product

| Rate  | 30 Day  | 45 Day  | 60 Day  |
|-------|---------|---------|---------|
| 3.375 | 98.142  | 97.892  | 97.642  |
| 3.500 | 98.892  | 98.642  | 98.392  |
| 3.625 | 98.992  | 98.742  | 98.492  |
| 3.750 | 100.915 | 100.665 | 100.415 |
| 3.875 | 101.415 | 101.165 | 100.915 |
| 4.000 | 102.115 | 101.865 | 101.615 |
| 4.125 | 102.215 | 101.965 | 101.715 |
| 4.250 | 103.665 | 103.415 | 103.165 |
| 4.375 | 104.050 | 103.800 | 103.550 |
| 4.500 | 104.515 | 104.265 | 104.015 |
| 4.625 | 104.615 | 104.365 | 104.115 |
| 4.750 | 105.734 | 105.484 | 105.234 |
| 4.875 | 106.134 | 105.884 | 105.634 |
| 5.000 | 106.734 | 106.484 | 106.234 |
| 5.125 | 106.834 | 106.584 | 106.334 |
| 5.250 | 107.499 | 107.249 | 106.999 |
| 5.375 | 106.987 | 106.737 | 106.487 |
| 5.500 | 107.487 | 107.237 | 106.987 |
| 5.625 | 107.687 | 107.437 | 107.187 |

## 5/1 Arm Government "Caps 1/1/5"

## Specialty Product

| Rate           | 30 Day  | 45 Day        | 60 Day  |
|----------------|---------|---------------|---------|
| 2.875          | 99.606  | 99.356        | 99.106  |
| 3.000          | 99.856  | 99.606        | 99.356  |
| 3.125          | 99.956  | 99.706        | 99.456  |
| 3.250          | 100.825 | 100.575       | 100.325 |
| 3.375          | 101.075 | 100.825       | 100.575 |
| Margin = 2.250 |         | Index = 0.110 |         |

## 30 Year One Time Close "OTC"

## Specialty Product

| Rate  | 30 Day  | 45 Day  | 60 Day  |
|-------|---------|---------|---------|
| 3.000 | N/A     | N/A     | N/A     |
| 3.500 | 96.817  | 96.567  | 96.317  |
| 4.000 | 100.040 | 99.790  | 99.540  |
| 4.500 | 102.440 | 102.190 | 101.940 |
| 5.000 | 104.659 | 104.409 | 104.159 |

## 15 Year One Time Close "OTC"

## Specialty Product

| Rate  | 30 Day  | 45 Day  | 60 Day  |
|-------|---------|---------|---------|
| 3.000 | 97.689  | 97.439  | 97.189  |
| 3.500 | 100.033 | 99.783  | 99.533  |
| 4.000 | 102.017 | 101.767 | 101.517 |
| 4.500 | 102.094 | 101.844 | 101.594 |
| 5.000 | N/A     | N/A     | N/A     |

|                |                                 |        |
|----------------|---------------------------------|--------|
| Specialty Adj. | Manufactured Homes "OTC exempt" | -1.000 |
|                | Full 203K / 203K(s) / 203(h)    | -0.500 |
|                | VA IRRRL ≤ 125.00 LTV           | 0.000  |
|                | VA IRRRL > 125.00 LTV or No AVM | -0.750 |

## GOVERNMENT ADJUSTMENTS - Applies to Standard and Specialty Government Programs

| Adjusters                 | All Terms | Adjusters                      | All Terms |
|---------------------------|-----------|--------------------------------|-----------|
| FICO 660 - 699            | 0.000     | NY                             | -0.250    |
| FICO 640 - 659            | -0.500    | AZ, CA, FL, LA, MA, NJ, NV, UT | -0.150    |
| FICO 620 - 639            | -0.750    | Non Owner Occupancy            | -2.000    |
| Base Loan Amount Adjuster |           |                                |           |
| \$0 - \$74,999            |           | -2.000                         |           |
| \$75,000 - \$124,999      |           | -0.750                         |           |
| \$125,000 - \$199,999     |           | -0.375                         |           |
| High Balance              |           | -1.000                         |           |
| VA Jumbo                  |           | -1.500                         |           |
| Extension Options:        |           | -0.018 per calendar day        |           |
| Max USDA - GRH Rate Today | 9/17/2014 | 4.750%                         |           |

## American Financial Resources, Inc. - Announcements

## Lock Desk Policy

The initial expiration date of the lock will be disclosed on the lock confirmation. Locks may only be extended up to 30 days past its initial lock period. Locks received after cut off (7pm ET) will be rejected. Locks accepted on loans in "Registered, Submitted, U/W-Received & U/W-Approved" status only. Locks must be e-mailed/faxed directly to the lock desk or sent through DataTrac Web. Lock requests submitted to a client's AE or AM only will not be processed.

Flood Certification = \$10.00

FHA ID# - 1358600006

Full Lock Desk Policy Can Be Found Here

AFR Guidelines

For use by mortgage professionals only and should not be distributed to borrowers.



AFR Wholesale's Website

Lock Desk e-mail:

Lock Desk Phone:

Lock Desk Hours:

AFR Rate Sheet Archive

LockDesk@afrrwholesale.com

1-877-588-2706

10:00 am ET - 7:00 pm ET

30 Day Lock Exp.: 10/17/2014

45 Day Lock Exp.: 11/3/2014

60 Day Lock Exp.: 11/18/2014

W. Rate Sheet Dated: 9/17/2014

prices are subject to change without notice

Release Time: 10:00 AM ET

| Rate  | DURP 30/25 Year |         |         |            |         |         |
|-------|-----------------|---------|---------|------------|---------|---------|
|       | ≤ 105% LTV      |         |         | > 105% LTV |         |         |
|       | 30 Day          | 45 Day  | 60 Day  | 30 Day     | 45 Day  | 60 Day  |
| 3.125 | N/A             | N/A     | N/A     | N/A        | N/A     | N/A     |
| 3.250 | N/A             | N/A     | N/A     | N/A        | N/A     | N/A     |
| 3.375 | 93.495          | 93.245  | 92.995  | N/A        | N/A     | N/A     |
| 3.500 | 94.549          | 94.299  | 94.049  | N/A        | N/A     | N/A     |
| 3.625 | 95.603          | 95.353  | 95.103  | 93.059     | 92.809  | 92.559  |
| 3.750 | 96.578          | 96.328  | 96.078  | 94.248     | 93.998  | 93.748  |
| 3.875 | 97.423          | 97.173  | 96.923  | 95.265     | 95.015  | 94.765  |
| 4.000 | 98.385          | 98.135  | 97.885  | 96.399     | 96.149  | 95.899  |
| 4.125 | 99.465          | 99.215  | 98.965  | 97.651     | 97.401  | 97.151  |
| 4.250 | 100.438         | 100.188 | 99.938  | 98.816     | 98.566  | 98.316  |
| 4.375 | 101.064         | 100.814 | 100.564 | 99.676     | 99.426  | 99.176  |
| 4.500 | 101.854         | 101.604 | 101.354 | 100.700    | 100.450 | 100.200 |
| 4.625 | 102.808         | 102.558 | 102.308 | 101.889    | 101.639 | 101.389 |
| 4.750 | 103.680         | 103.430 | 103.180 | 103.015    | 102.765 | 102.515 |
| 4.875 | 104.169         | 103.919 | 103.669 | 103.801    | 103.551 | 103.301 |
| 5.000 | 104.755         | 104.505 | 104.255 | 104.684    | 104.434 | 104.184 |
| 5.125 | 105.437         | 105.187 | 104.937 | 105.663    | 105.413 | 105.163 |
| 5.250 | 106.146         | 105.896 | 105.646 | N/A        | N/A     | N/A     |

| Rate  | DURP 20 Year |         |         |            |         |         |
|-------|--------------|---------|---------|------------|---------|---------|
|       | ≤ 105% LTV   |         |         | > 105% LTV |         |         |
|       | 30 Day       | 45 Day  | 60 Day  | 30 Day     | 45 Day  | 60 Day  |
| 3.125 | N/A          | N/A     | N/A     | N/A        | N/A     | N/A     |
| 3.250 | 93.833       | 93.583  | 93.333  | N/A        | N/A     | N/A     |
| 3.375 | 94.778       | 94.528  | 94.278  | 93.349     | 93.099  | 92.849  |
| 3.500 | 95.723       | 95.473  | 95.223  | 94.622     | 94.372  | 94.122  |
| 3.625 | 96.668       | 96.418  | 96.168  | 95.895     | 95.645  | 95.395  |
| 3.750 | 97.550       | 97.300  | 97.050  | 96.973     | 96.723  | 96.473  |
| 3.875 | 98.299       | 98.049  | 97.799  | 97.677     | 97.427  | 97.177  |
| 4.000 | 99.049       | 98.799  | 98.549  | 98.499     | 98.249  | 97.999  |
| 4.125 | 99.798       | 99.548  | 99.298  | 99.439     | 99.189  | 98.939  |
| 4.250 | 100.519      | 100.269 | 100.019 | 100.286    | 100.036 | 99.786  |
| 4.375 | 101.183      | 100.933 | 100.683 | 100.818    | 100.568 | 100.318 |
| 4.500 | 101.846      | 101.596 | 101.346 | 101.514    | 101.264 | 101.014 |
| 4.625 | 102.509      | 102.259 | 102.009 | 102.374    | 102.124 | 101.874 |
| 4.750 | 103.131      | 102.881 | 102.631 | 103.137    | 102.887 | 102.637 |
| 4.875 | 103.664      | 103.414 | 103.164 | 103.486    | 103.236 | 102.986 |
| 5.000 | 104.197      | 103.947 | 103.697 | 103.931    | 103.681 | 103.431 |
| 5.125 | 104.729      | 104.479 | 104.229 | 104.473    | 104.223 | 103.973 |
| 5.250 | 105.260      | 105.010 | 104.760 | 105.086    | 104.836 | 104.586 |

| Rate  | DURP 15 Year |         |         |            |         |         |
|-------|--------------|---------|---------|------------|---------|---------|
|       | ≤ 105% LTV   |         |         | > 105% LTV |         |         |
|       | 30 Day       | 45 Day  | 60 Day  | 30 Day     | 45 Day  | 60 Day  |
| 3.000 | 98.589       | 98.339  | 98.089  | 95.784     | 95.534  | 95.284  |
| 3.125 | 99.231       | 98.981  | 98.731  | 96.635     | 96.385  | 96.135  |
| 3.250 | 99.709       | 99.459  | 99.209  | 97.285     | 97.035  | 96.785  |
| 3.375 | 100.337      | 100.087 | 99.837  | 98.085     | 97.835  | 97.585  |
| 3.500 | 101.115      | 100.865 | 100.615 | 99.035     | 98.785  | 98.535  |
| 3.625 | 101.692      | 101.442 | 101.192 | 99.718     | 99.468  | 99.218  |
| 3.750 | 102.080      | 101.830 | 101.580 | 100.154    | 99.904  | 99.654  |
| 3.875 | 102.590      | 102.340 | 102.090 | 100.711    | 100.461 | 100.211 |
| 4.000 | 103.222      | 102.972 | 102.722 | 101.390    | 101.140 | 100.890 |
| 4.125 | 103.587      | 103.337 | 103.087 | 101.850    | 101.600 | 101.350 |
| 4.250 | 103.648      | 103.398 | 103.148 | 102.052    | 101.802 | 101.552 |
| 4.375 | 103.703      | 103.453 | 103.203 | 102.247    | 101.997 | 101.747 |
| 4.500 | 103.751      | 103.501 | 103.251 | 102.436    | 102.186 | 101.936 |
| 4.625 | 103.777      | 103.527 | 103.277 | 102.489    | 102.239 | 101.989 |
| 4.750 | 103.784      | 103.534 | 103.284 | 102.418    | 102.168 | 101.918 |
| 4.875 | 103.792      | 103.542 | 103.292 | 102.348    | 102.098 | 101.848 |
| 5.000 | 103.800      | 103.550 | 103.300 | 102.278    | 102.028 | 101.778 |
| 5.125 | 103.808      | 103.558 | 103.308 | 102.207    | 101.957 | 101.707 |

| Rate  | DURP 10 Year |         |         |            |         |         |
|-------|--------------|---------|---------|------------|---------|---------|
|       | ≤ 105% LTV   |         |         | > 105% LTV |         |         |
|       | 30 Day       | 45 Day  | 60 Day  | 30 Day     | 45 Day  | 60 Day  |
| 3.000 | 98.500       | 98.250  | 98.000  | 95.584     | 95.334  | 95.084  |
| 3.125 | 99.138       | 98.888  | 98.638  | 96.435     | 96.185  | 95.935  |
| 3.250 | 99.622       | 99.372  | 99.122  | 97.085     | 96.835  | 96.585  |
| 3.375 | 100.107      | 99.857  | 99.607  | 97.885     | 97.635  | 97.385  |
| 3.500 | 100.591      | 100.341 | 100.091 | 98.835     | 98.585  | 98.335  |
| 3.625 | 101.014      | 100.764 | 100.514 | 99.518     | 99.268  | 99.018  |
| 3.750 | 101.382      | 101.132 | 100.882 | 99.954     | 99.704  | 99.454  |
| 3.875 | 101.749      | 101.499 | 101.249 | 100.511    | 100.261 | 100.011 |
| 4.000 | 102.116      | 101.866 | 101.616 | 101.190    | 100.940 | 100.690 |
| 4.125 | 102.321      | 102.071 | 101.821 | 101.650    | 101.400 | 101.150 |
| 4.250 | 102.375      | 102.125 | 101.875 | 101.852    | 101.602 | 101.352 |
| 4.375 | 102.430      | 102.180 | 101.930 | 102.047    | 101.797 | 101.547 |
| 4.500 | 102.485      | 102.235 | 101.985 | 102.236    | 101.986 | 101.736 |
| 4.625 | 102.515      | 102.265 | 102.015 | 102.289    | 102.039 | 101.789 |
| 4.750 | 102.523      | 102.273 | 102.023 | 102.218    | 101.968 | 101.718 |
| 4.875 | 102.531      | 102.281 | 102.031 | 102.148    | 101.898 | 101.648 |
| 5.000 | 102.539      | 102.289 | 102.039 | 102.078    | 101.828 | 101.578 |
| 5.125 | 102.546      | 102.296 | 102.046 | 102.007    | 101.757 | 101.507 |

| Applicable for all mortgage with greater than 15 year terms |          |                |                |                |                |                |                |                |                 |        |
|-------------------------------------------------------------|----------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|-----------------|--------|
| LTV →                                                       | ≤ 60.00% | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% | 85.01 - 90.00% | 90.01 - 95.00% | 95.01 - 97.00% | 97.01 - 105.00% | > 105% |
| FICO ↓                                                      |          |                |                |                |                |                |                |                |                 |        |
| ≥ 740                                                       | 0.250    | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000           | 0.000  |
| 720 - 739                                                   | 0.250    | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000           | 0.000  |
| 700 - 719                                                   | 0.250    | -0.500         | -0.500         | -0.500         | -0.500         | -0.500         | -0.500         | -0.500         | -0.500          | -0.500 |
| 680 - 699                                                   | 0.000    | -0.500         | -0.750         | -0.750         | -0.750         | -0.750         | -0.750         | -0.500         | -0.500          | -0.500 |
| 660 - 679                                                   | 0.000    | -1.000         | -1.500         | -1.750         | -1.750         | -1.750         | -1.750         | -1.250         | -1.250          | -1.250 |
| 640 - 659                                                   | -0.500   | -1.250         | -2.000         | -2.250         | -2.250         | -2.250         | -2.250         | -1.750         | -1.750          | -1.750 |
| 620 - 639                                                   | -0.500   | -1.500         | -2.500         | -2.750         | -2.750         | -2.750         | -2.750         | -2.500         | -2.500          | -2.500 |
| < 620 *                                                     | -0.500   | -1.500         | -3.000         | -3.000         | -3.000         | -3.000         | -3.000         | -3.000         | -3.000          | -3.000 |

\* A minimum required credit score of 580 applies to all mortgage loans delivered to AFR in accordance with the Selling Guide

| DU Refi Plus Adjusters             |                         |             |
|------------------------------------|-------------------------|-------------|
| Adjusters                          | 30/25 yr                | 20/15/10 yr |
| DURP with MI                       | 0.000                   | 0.000       |
| High Balance                       | -2.500                  | -2.500      |
| Manufactured                       | -1.000                  | -1.000      |
| NY                                 | -0.250                  | -0.250      |
| AZ, CA, FL, GA, LA, MA, NJ, NV, UT | -0.150                  | -0.150      |
| Extension Options                  | -0.018 per calendar day |             |

| Product Feature          | LTV Range |                |                |                |                |                |                |                |                 |        |
|--------------------------|-----------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|-----------------|--------|
|                          | ≤ 60.00%  | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% | 85.01 - 90.00% | 90.01 - 95.00% | 95.01 - 97.00% | 97.01 - 105.00% | > 105% |
| Investment Property      | -1.750    | -1.750         | -1.750         | -3.000         | -3.750         | -3.750         | -3.750         | -3.750         | -3.750          | -3.750 |
| High-LTV                 |           |                |                |                |                |                |                |                |                 |        |
| 30/25 year               | 0.000     | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | -0.500         | -1.000          | -1.000 |
| 20/15/10 year            | 0.000     | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | -0.500         | -1.000          | -1.000 |
| Multiple-Unit Properties |           |                |                |                |                |                |                |                |                 |        |
| 2-Unit Property          | -1.000    | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000          | -1.000 |
| 3-4 Unit Property        | -1.000    | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000          | -1.000 |
| Condominium              | 0.000     | 0.000          | 0.000          | -0.750         | -0.750         | -0.750         | -0.750         | -0.750         | -0.750          | -0.750 |

| Refi Plus Mortgages with Subordinate Financing * |                |                        |                    |
|--------------------------------------------------|----------------|------------------------|--------------------|
| LTV Range                                        | CLTV Range     | Non Interest-Only LLPA |                    |
|                                                  |                | Credit Score < 720     | Credit Score ≥ 720 |
| 65.01 - 75.00%                                   | 90.01 - 95.00% | -0.500                 | -0.250             |
| 75.01 - 95.00%                                   | 90.01 - 95.00% | -0.500                 | -0.250             |
| 75.01 - 90.00%                                   | 76.01 - 90.00% | -0.250                 | 0.000              |
| Any                                              | >95.00%        | -1.500                 | -1.500             |

\* If the subordinate financing is a Community Seconds® loan, these LLPA's do not apply and the lender must use SFC 118.

| Loan Level Price Adjuster Caps  |          |             |
|---------------------------------|----------|-------------|
| LLPA Cap                        | 30/25 yr | 20/15/10 yr |
| Owner Occupied LTV ≥80%         | 0.750    | 0.000       |
| Owner Occupied LTV <80%         | 2.000    | 2.000       |
| Investment & 2nd Home LTV ≤105% | 2.000    | 2.000       |
| Investment & 2nd Home LTV >105% | 2.000    | 1.500       |

## Lock Desk Policy

The initial expiration date of the lock will be disclosed on the lock confirmation. Locks may only be extended up to 30 days past its initial lock period. Locks received after cut off (7pm ET) will be rejected. Locks accepted on loans in "Registered, Submitted, U/W-Received & U/W-Approved" status only. Locks must be e-mailed/faxed directly to the lock desk or sent through DataTrac Web. Lock requests submitted to a client's AE or AM only will not be processed.

Flood Certification = \$10.00

Full Lock Desk Policy Can Be Found Here

FHA ID# - 1358600006

AFR Guidelines

For use by mortgage professionals only and should not be distributed to borrowers.

W. Rate Sheet Dated: 9/17/2014

prices are subject to change without notice  
Release Time: 10:00 AM ET

| 30/25 Year FNMA |         |         |         |
|-----------------|---------|---------|---------|
| Rate            | 30 day  | 45 day  | 60 day  |
| 3.125           | N/A     | N/A     | N/A     |
| 3.250           | N/A     | N/A     | N/A     |
| 3.375           | 94.495  | 94.245  | 94.220  |
| 3.500           | 95.549  | 95.299  | 95.274  |
| 3.625           | 96.603  | 96.353  | 96.328  |
| 3.750           | 97.578  | 97.328  | 97.303  |
| 3.875           | 98.423  | 98.173  | 98.148  |
| 3.990           | 99.335  | 99.085  | 99.060  |
| 4.000           | 99.385  | 99.135  | 99.110  |
| 4.125           | 100.465 | 100.215 | 100.190 |
| 4.250           | 101.438 | 101.188 | 101.163 |
| 4.375           | 102.064 | 101.814 | 101.789 |
| 4.500           | 102.854 | 102.604 | 102.579 |
| 4.625           | 103.808 | 103.558 | 103.533 |
| 4.750           | 104.680 | 104.430 | 104.405 |
| 4.875           | 105.169 | 104.919 | 104.894 |
| 4.990           | 105.705 | 105.455 | 105.430 |
| 5.000           | 105.755 | 105.505 | 105.480 |
| 5.125           | 106.437 | 106.187 | 106.162 |
| 5.250           | 107.146 | 106.896 | 106.871 |

| 20 Year FNMA |         |         |         |
|--------------|---------|---------|---------|
| Rate         | 30 day  | 45 day  | 60 day  |
| 3.125        | N/A     | N/A     | N/A     |
| 3.250        | 95.843  | 95.593  | 95.343  |
| 3.375        | 96.788  | 96.538  | 96.288  |
| 3.500        | 97.733  | 97.483  | 97.233  |
| 3.625        | 98.678  | 98.428  | 98.178  |
| 3.750        | 99.560  | 99.310  | 99.060  |
| 3.875        | 100.309 | 100.059 | 99.809  |
| 3.990        | 101.009 | 100.759 | 100.509 |
| 4.000        | 101.059 | 100.809 | 100.559 |
| 4.125        | 101.808 | 101.558 | 101.308 |
| 4.250        | 102.529 | 102.279 | 102.029 |
| 4.375        | 103.193 | 102.943 | 102.693 |
| 4.500        | 103.856 | 103.606 | 103.356 |
| 4.625        | 104.519 | 104.269 | 104.019 |
| 4.750        | 105.141 | 104.891 | 104.641 |
| 4.875        | 105.674 | 105.424 | 105.174 |
| 4.990        | 106.157 | 105.907 | 105.657 |
| 5.000        | 106.207 | 105.957 | 105.707 |
| 5.125        | 106.739 | 106.489 | 106.239 |
| 5.250        | 107.270 | 107.020 | 106.770 |

| 15 Year FNMA |         |         |         |
|--------------|---------|---------|---------|
| Rate         | 30 day  | 45 day  | 60 day  |
| 3.000        | 99.339  | 99.089  | 98.839  |
| 3.125        | 99.981  | 99.731  | 99.481  |
| 3.250        | 100.459 | 100.209 | 99.959  |
| 3.375        | 101.087 | 100.837 | 100.587 |
| 3.500        | 101.865 | 101.615 | 101.365 |
| 3.625        | 102.442 | 102.192 | 101.942 |
| 3.750        | 102.830 | 102.580 | 102.330 |
| 3.875        | 103.340 | 103.090 | 102.840 |
| 3.990        | 103.922 | 103.672 | 103.422 |
| 4.000        | 103.972 | 103.722 | 103.472 |
| 4.125        | 104.337 | 104.087 | 103.837 |
| 4.250        | 104.398 | 104.148 | 103.898 |
| 4.375        | 104.453 | 104.203 | 103.953 |
| 4.500        | 104.501 | 104.251 | 104.001 |
| 4.625        | 104.527 | 104.277 | 104.027 |
| 4.750        | 104.534 | 104.284 | 104.034 |
| 4.875        | 104.542 | 104.292 | 104.042 |
| 4.990        | 104.500 | 104.250 | 104.000 |
| 5.000        | 104.550 | 104.300 | 104.050 |
| 5.125        | 104.558 | 104.308 | 104.058 |

| 10 Year FNMA |         |         |         |
|--------------|---------|---------|---------|
| Rate         | 30 day  | 45 day  | 60 day  |
| 3.000        | 100.510 | 100.260 | 100.010 |
| 3.125        | 101.148 | 100.898 | 100.648 |
| 3.250        | 101.632 | 101.382 | 101.132 |
| 3.375        | 102.117 | 101.867 | 101.617 |
| 3.500        | 102.601 | 102.351 | 102.101 |
| 3.625        | 103.024 | 102.774 | 102.524 |
| 3.750        | 103.392 | 103.142 | 102.892 |
| 3.875        | 103.759 | 103.509 | 103.259 |
| 3.990        | 104.076 | 103.826 | 103.576 |
| 4.000        | 104.126 | 103.876 | 103.626 |
| 4.125        | 104.331 | 104.081 | 103.831 |
| 4.250        | 104.385 | 104.135 | 103.885 |
| 4.375        | 104.440 | 104.190 | 103.940 |
| 4.500        | 104.495 | 104.245 | 103.995 |
| 4.625        | 104.525 | 104.275 | 104.025 |
| 4.750        | 104.533 | 104.283 | 104.033 |
| 4.875        | 104.541 | 104.291 | 104.041 |
| 4.990        | 104.499 | 104.249 | 103.999 |
| 5.000        | 104.549 | 104.299 | 104.049 |
| 5.125        | 104.556 | 104.306 | 104.056 |

| 30/25 Year HB FNMA |         |         |         |
|--------------------|---------|---------|---------|
| Rate               | 30 day  | 45 day  | 60 day  |
| 3.000              | N/A     | N/A     | N/A     |
| 3.125              | N/A     | N/A     | N/A     |
| 3.250              | N/A     | N/A     | N/A     |
| 3.375              | N/A     | N/A     | N/A     |
| 3.500              | 94.082  | 93.832  | 93.582  |
| 3.625              | 95.355  | 95.105  | 94.855  |
| 3.750              | 96.481  | 96.231  | 95.981  |
| 3.875              | 97.333  | 97.083  | 96.833  |
| 3.990              | 98.253  | 98.003  | 97.753  |
| 4.000              | 98.303  | 98.053  | 97.803  |
| 4.125              | 99.391  | 99.141  | 98.891  |
| 4.250              | 100.377 | 100.127 | 99.877  |
| 4.375              | 101.026 | 100.776 | 100.526 |
| 4.500              | 101.840 | 101.590 | 101.340 |
| 4.625              | 102.817 | 102.567 | 102.317 |
| 4.750              | 103.667 | 103.417 | 103.167 |
| 4.875              | 104.040 | 103.790 | 103.540 |
| 4.990              | 104.458 | 104.208 | 103.958 |
| 5.000              | 104.508 | 104.258 | 104.008 |
| 5.125              | 105.073 | 104.823 | 104.573 |

| 15 Year HB FNMA |         |         |         |
|-----------------|---------|---------|---------|
| Rate            | 30 day  | 45 day  | 60 day  |
| 3.000           | 98.734  | 98.484  | 98.234  |
| 3.125           | 99.481  | 99.231  | 98.981  |
| 3.250           | 99.959  | 99.709  | 99.459  |
| 3.375           | 100.587 | 100.337 | 100.087 |
| 3.500           | 101.365 | 101.115 | 100.865 |
| 3.625           | 101.828 | 101.578 | 101.328 |
| 3.750           | 101.997 | 101.747 | 101.497 |
| 3.875           | 102.289 | 102.039 | 101.789 |
| 3.990           | 102.652 | 102.402 | 102.152 |
| 4.000           | 102.702 | 102.452 | 102.202 |
| 4.125           | 102.865 | 102.615 | 102.365 |
| 4.250           | 102.738 | 102.488 | 102.238 |
| 4.375           | 102.606 | 102.356 | 102.106 |
| 4.500           | 102.466 | 102.216 | 101.966 |
| 4.625           | 102.385 | 102.135 | 101.885 |
| 4.750           | 102.362 | 102.112 | 101.862 |
| 4.875           | 102.338 | 102.088 | 101.838 |
| 4.990           | 102.265 | 102.015 | 101.765 |
| 5.000           | 102.315 | 102.065 | 101.815 |
| 5.125           | 102.292 | 102.042 | 101.792 |

#### Adjustments

| Applicable for all mortgages with greater than 15 year terms |          |                |                |                |                |                |                |                |                 |
|--------------------------------------------------------------|----------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|-----------------|
| LTV →                                                        | ≤ 60.00% | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% | 85.01 - 90.00% | 90.01 - 95.00% | 95.01 - 97.00% | 97.01 - 100.00% |
| ≥ 740                                                        | 0.250    | 0.000          | 0.000          | -0.250         | -0.250         | -0.250         | -0.250         | N/A            | N/A             |
| 720 - 739                                                    | 0.250    | 0.000          | -0.250         | -0.500         | -0.500         | -0.500         | -0.500         | N/A            | N/A             |
| 700 - 719                                                    | 0.250    | -0.500         | -0.750         | -1.000         | -1.000         | -1.000         | -1.000         | N/A            | N/A             |
| 680 - 699                                                    | 0.000    | -0.500         | -1.250         | -1.750         | -1.500         | -1.250         | -1.250         | N/A            | N/A             |
| 660 - 679                                                    | 0.000    | -1.000         | -2.000         | -2.500         | -2.750         | -2.250         | -2.250         | N/A            | N/A             |
| 640 - 659                                                    | -0.500   | -1.250         | -2.500         | -3.000         | -3.250         | -2.750         | -2.750         | N/A            | N/A             |
| 620 - 639                                                    | -0.500   | -1.500         | -3.000         | -3.000         | -3.250         | -3.250         | -3.250         | N/A            | N/A             |
| < 620 *                                                      | -0.500   | -1.500         | -3.000         | -3.000         | -3.250         | -3.250         | -3.250         | N/A            | N/A             |

| All Loan Type Adjustments          |                         |
|------------------------------------|-------------------------|
| Adjusters                          | All Terms               |
| NY                                 | -0.250                  |
| AZ, CA, FL, GA, LA, MA, NJ, NV, UT | -0.150                  |
| Escrow Waiver                      | -0.250                  |
| Loan Amount Adjusters              |                         |
|                                    | All Terms               |
| \$0 - \$74,999                     | -2.000                  |
| \$75,000 - \$124,999               | -0.750                  |
| \$125,000 - \$199,999              | -0.375                  |
| \$200,000 - \$417,000              | 0.000                   |
| FNMA HomeStyle Renovation          | -1.000                  |
| Extension Options                  | -0.018 per calendar day |

| LTV →                 | ≤ 60.00% | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% | 85.01 - 90.00% | 90.01 - 95.00% | 95.01 - 97.00% | 97.01 - 100.00% |
|-----------------------|----------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|-----------------|
| High-LTV              | 0.000    | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | -0.500         | N/A             |
| Investment Property   | -1.750   | -1.750         | -1.750         | -3.000         | -3.750         | N/A            | N/A            | N/A            | N/A             |
| Manufactured          | -1.000   | -1.000         | -1.000         | -1.000         | -1.000         | N/A            | N/A            | N/A            | N/A             |
| 2-Unit Property       | -1.000   | -1.000         | -1.000         | -1.000         | -1.000         | N/A            | N/A            | N/A            | N/A             |
| 3-4 Unit Property     | -1.000   | -1.000         | -1.000         | N/A            | N/A            | N/A            | N/A            | N/A            | N/A             |
| Condo > 15 year       | 0.000    | 0.000          | 0.000          | -0.750         | -0.750         | -0.750         | -0.750         | -0.750         | N/A             |
| High Balance C/O Refi | -1.000   | N/A            | N/A            | N/A            | N/A            | N/A            | N/A            | N/A            | N/A             |

| LTV →                                                      | ≤ 60.00% | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% | 85.01 - 90.00% | 90.01 - 95.00% | 95.01 - 97.00% | 97.01 - 100.00% |
|------------------------------------------------------------|----------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|-----------------|
| ≥ 740                                                      | 0.000    | -0.250         | -0.250         | -0.500         | -0.625         | N/A            | N/A            | N/A            | N/A             |
| 720 - 739                                                  | 0.000    | -0.625         | -0.625         | -0.750         | -1.500         | N/A            | N/A            | N/A            | N/A             |
| 700 - 719                                                  | 0.000    | -0.625         | -0.625         | -0.750         | -1.500         | N/A            | N/A            | N/A            | N/A             |
| 680 - 699                                                  | 0.000    | -0.750         | -0.750         | -1.375         | -2.500         | N/A            | N/A            | N/A            | N/A             |
| 660 - 679                                                  | -0.250   | -0.750         | -0.750         | -1.500         | -2.500         | N/A            | N/A            | N/A            | N/A             |
| 640 - 659                                                  | -0.250   | -1.250         | -1.250         | -2.250         | -3.000         | N/A            | N/A            | N/A            | N/A             |
| 620 - 639                                                  | -0.250   | -1.250         | -1.250         | -2.750         | -3.000         | N/A            | N/A            | N/A            | N/A             |
| < 620                                                      | -1.250   | -2.250         | -2.250         | -2.750         | -3.000         | N/A            | N/A            | N/A            | N/A             |
| TX Cash Out All Terms & All LTVs *AUS must be run with LP* |          |                |                |                |                |                |                |                | -1.000          |

| Mortgages with Subordinate Financing * |                |                        |                    |
|----------------------------------------|----------------|------------------------|--------------------|
| LTV Range                              | CLTV Range     | Non Interest-Only LLPA | Credit Score ≥ 720 |
| ≤ 65.00%                               | 80.01 - 95.00% | -0.500                 | -0.250             |
| 65.01 - 75.00%                         | 80.01 - 95.00% | -0.750                 | -0.500             |
| 75.01 - 95.00%                         | 90.01 - 95.00% | -1.000                 | -0.750             |
| 75.01 - 90.00%                         | 76.01 - 90.00% | -1.000                 | -0.750             |
| ≤ 95.00%                               | 95.01 - 97.00% | -1.500                 | -1.500             |

\* If the subordinate financing is a Community Seconds® loan, these LLPA's do not apply and the lender must use SFC 118.

#### Lender Paid MI Adjustments (cumulative with above adjustments)

| LPMI Adjust Term > 20 yr & All Manuf. |          |                |                |
|---------------------------------------|----------|----------------|----------------|
| LTV →                                 | ≤ 85.00% | 85.01 - 90.00% | 90.01 - 95.00% |
| ≥ 740                                 | -0.990   | -1.370         | -2.150         |
| 720 - 739                             | -1.120   | -1.720         | -2.350         |
| 680 - 719                             | -1.330   | -2.170         | -3.290         |

| LPMI Adjust Term ≤ 20 yr |          |                |                |
|--------------------------|----------|----------------|----------------|
| LTV →                    | ≤ 85.00% | 85.01 - 90.00% | 90.01 - 95.00% |
| ≥ 740                    | -0.880   | -1.100         | -1.650         |
| 720 - 739                | -1.050   | -1.370         | -2.170         |
| 680 - 719                | -1.190   | -1.540         | -2.940         |

| Additional LPMI Premium Adjustments |        |           |           |
|-------------------------------------|--------|-----------|-----------|
| Product Feature                     | ≥ 740  | 720 - 739 | 680 - 719 |
| Limited Cash-Out                    | 0.000  | 0.000     | -0.530    |
| Cash-Out                            | -0.500 | -0.700    | -1.000    |
| Second Home                         | -0.250 | -0.490    | -0.700    |
| Manufactured Home                   | -0.500 | -0.700    | -1.000    |
| Loan Amount > \$417,000 *           | -0.400 | -0.880    | -1.400    |
| Term ≤ 25 year                      | 0.180  | 0.180     | 0.280     |



W. Rate Sheet Dated: 9/17/2014

prices are subject to change without notice

Release Time: 10:00 AM ET

| 30/25 Year Open Access ≤ 105.00 LTV |         |         |         |  |
|-------------------------------------|---------|---------|---------|--|
| Rate                                | 30 day  | 45 day  | 60 day  |  |
| 3.250                               | 93.071  | 92.821  | 92.571  |  |
| 3.375                               | 94.115  | 93.865  | 93.615  |  |
| 3.500                               | 95.136  | 94.886  | 94.636  |  |
| 3.625                               | 96.131  | 95.881  | 95.631  |  |
| 3.750                               | 96.918  | 96.668  | 96.418  |  |
| 3.875                               | 97.799  | 97.549  | 97.299  |  |
| 4.000                               | 98.765  | 98.515  | 98.265  |  |
| 4.125                               | 99.683  | 99.433  | 99.183  |  |
| 4.250                               | 100.404 | 100.154 | 99.904  |  |
| 4.375                               | 101.288 | 101.038 | 100.788 |  |
| 4.500                               | 102.176 | 101.926 | 101.676 |  |
| 4.625                               | 103.021 | 102.771 | 102.521 |  |
| 4.750                               | 103.677 | 103.427 | 103.177 |  |
| 4.875                               | 104.186 | 103.936 | 103.686 |  |
| 5.000                               | 104.954 | 104.704 | 104.454 |  |
| 5.125                               | 105.756 | 105.506 | 105.256 |  |
| 5.250                               | 106.360 | 106.110 | 105.860 |  |

| 30/25 Year Open Access > 105.00 LTV |         |         |         |  |
|-------------------------------------|---------|---------|---------|--|
| Rate                                | 30 day  | 45 day  | 60 day  |  |
| 3.250                               | 92.446  | 92.196  | 91.946  |  |
| 3.375                               | 93.490  | 93.240  | 92.990  |  |
| 3.500                               | 94.511  | 94.261  | 94.011  |  |
| 3.625                               | 95.506  | 95.256  | 95.006  |  |
| 3.750                               | 96.918  | 96.668  | 96.418  |  |
| 3.875                               | 97.799  | 97.549  | 97.299  |  |
| 4.000                               | 98.765  | 98.515  | 98.265  |  |
| 4.125                               | 99.683  | 99.433  | 99.183  |  |
| 4.250                               | 100.842 | 100.592 | 100.342 |  |
| 4.375                               | 101.726 | 101.476 | 101.226 |  |
| 4.500                               | 102.614 | 102.364 | 102.114 |  |
| 4.625                               | 103.459 | 103.209 | 102.959 |  |
| 4.750                               | 105.115 | 104.865 | 104.615 |  |
| 4.875                               | 105.624 | 105.374 | 105.124 |  |
| 5.000                               | 106.392 | 106.142 | 105.892 |  |
| 5.125                               | 107.194 | 106.944 | 106.694 |  |
| 5.250                               | 106.360 | 106.110 | 105.860 |  |

| 20 Year Open Access ≤ 105.00 LTV |         |         |         |  |
|----------------------------------|---------|---------|---------|--|
| Rate                             | 30 day  | 45 day  | 60 day  |  |
| 3.250                            | 95.209  | 94.959  | 94.709  |  |
| 3.375                            | 96.124  | 95.874  | 95.624  |  |
| 3.500                            | 97.024  | 96.774  | 96.524  |  |
| 3.625                            | 97.906  | 97.656  | 97.406  |  |
| 3.750                            | 98.606  | 98.356  | 98.106  |  |
| 3.875                            | 99.191  | 98.941  | 98.691  |  |
| 4.000                            | 99.782  | 99.532  | 99.282  |  |
| 4.125                            | 100.617 | 100.367 | 100.117 |  |
| 4.250                            | 101.260 | 101.010 | 100.760 |  |
| 4.375                            | 101.844 | 101.594 | 101.344 |  |
| 4.500                            | 102.647 | 102.397 | 102.147 |  |
| 4.625                            | 103.410 | 103.160 | 102.910 |  |
| 4.750                            | 103.994 | 103.744 | 103.494 |  |
| 4.875                            | 104.480 | 104.230 | 103.980 |  |
| 5.000                            | 105.215 | 104.965 | 104.715 |  |
| 5.125                            | 105.952 | 105.702 | 105.452 |  |
| 5.250                            | 106.517 | 106.267 | 106.017 |  |

| 20 Year Open Access > 105.00 LTV |         |         |         |  |
|----------------------------------|---------|---------|---------|--|
| Rate                             | 30 day  | 45 day  | 60 day  |  |
| 3.250                            | 95.022  | 94.772  | 94.522  |  |
| 3.375                            | 95.937  | 95.687  | 95.437  |  |
| 3.500                            | 96.837  | 96.587  | 96.337  |  |
| 3.625                            | 97.719  | 97.469  | 97.219  |  |
| 3.750                            | 98.419  | 98.169  | 97.919  |  |
| 3.875                            | 99.004  | 98.754  | 98.504  |  |
| 4.000                            | 99.595  | 99.345  | 99.095  |  |
| 4.125                            | 100.430 | 100.180 | 99.930  |  |
| 4.250                            | 101.135 | 100.885 | 100.635 |  |
| 4.375                            | 101.719 | 101.469 | 101.219 |  |
| 4.500                            | 102.522 | 102.272 | 102.022 |  |
| 4.625                            | 103.285 | 103.035 | 102.785 |  |
| 4.750                            | 103.932 | 103.682 | 103.432 |  |
| 4.875                            | 104.418 | 104.168 | 103.918 |  |
| 5.000                            | 105.153 | 104.903 | 104.653 |  |
| 5.125                            | 105.890 | 105.640 | 105.390 |  |
| 5.250                            | 106.517 | 106.267 | 106.017 |  |

| 15 Year Open Access ≤ 105.00 LTV |         |         |         |  |
|----------------------------------|---------|---------|---------|--|
| Rate                             | 30 day  | 45 day  | 60 day  |  |
| 2.250                            | 94.327  | 94.077  | 93.827  |  |
| 2.375                            | 95.075  | 94.825  | 94.575  |  |
| 2.500                            | 95.822  | 95.572  | 95.322  |  |
| 2.625                            | 96.423  | 96.173  | 95.923  |  |
| 2.750                            | 97.409  | 97.159  | 96.909  |  |
| 2.875                            | 98.156  | 97.906  | 97.656  |  |
| 3.000                            | 98.898  | 98.648  | 98.398  |  |
| 3.125                            | 99.463  | 99.213  | 98.963  |  |
| 3.250                            | 99.946  | 99.696  | 99.446  |  |
| 3.375                            | 100.577 | 100.327 | 100.077 |  |
| 3.500                            | 101.271 | 101.021 | 100.771 |  |
| 3.625                            | 101.798 | 101.548 | 101.298 |  |
| 3.750                            | 102.238 | 101.988 | 101.738 |  |
| 3.875                            | 102.772 | 102.522 | 102.272 |  |
| 4.000                            | 103.421 | 103.171 | 102.921 |  |
| 4.125                            | 103.935 | 103.685 | 103.435 |  |
| 4.250                            | 104.372 | 104.122 | 103.872 |  |

| 15 Year Open Access > 105.00 LTV |         |         |         |  |
|----------------------------------|---------|---------|---------|--|
| Rate                             | 30 day  | 45 day  | 60 day  |  |
| 2.250                            | 92.202  | 91.952  | 91.702  |  |
| 2.375                            | 92.950  | 92.700  | 92.450  |  |
| 2.500                            | 93.697  | 93.447  | 93.197  |  |
| 2.625                            | 94.298  | 94.048  | 93.798  |  |
| 2.750                            | 96.659  | 96.409  | 96.159  |  |
| 2.875                            | 97.406  | 97.156  | 96.906  |  |
| 3.000                            | 98.148  | 97.898  | 97.648  |  |
| 3.125                            | 98.713  | 98.463  | 98.213  |  |
| 3.250                            | 99.446  | 99.196  | 98.946  |  |
| 3.375                            | 100.077 | 99.827  | 99.577  |  |
| 3.500                            | 100.771 | 100.521 | 100.271 |  |
| 3.625                            | 101.298 | 101.048 | 100.798 |  |
| 3.750                            | 101.926 | 101.676 | 101.426 |  |
| 3.875                            | 102.460 | 102.210 | 101.960 |  |
| 4.000                            | 103.109 | 102.859 | 102.609 |  |
| 4.125                            | 103.623 | 103.373 | 103.123 |  |
| 4.250                            | 103.685 | 103.435 | 103.185 |  |

| Applicable for all mortgages with greater than 15 year terms |          |                |                |                |                |          |
|--------------------------------------------------------------|----------|----------------|----------------|----------------|----------------|----------|
| LTV →<br>FICO ↓                                              | ≤ 60.00% | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% | > 85.00% |
| ≥ 740                                                        | 0.250    | 0.000          | 0.000          | -0.250         | 0.000          | 0.000    |
| 720 - 739                                                    | 0.250    | 0.000          | -0.250         | -0.500         | 0.000          | 0.000    |
| 700 - 719                                                    | 0.250    | -0.500         | -0.750         | -1.000         | -0.500         | -0.500   |
| 680 - 699                                                    | 0.000    | -0.500         | -1.250         | -1.750         | -1.000         | -0.750   |
| 660 - 679                                                    | 0.000    | -1.000         | -2.250         | -2.750         | -2.250         | -1.750   |
| 640 - 659                                                    | -0.500   | -1.250         | -2.750         | -3.000         | -2.750         | -2.250   |
| 620 - 639                                                    | -0.500   | -1.500         | -3.000         | -3.000         | -2.750         | -2.750   |
| < 620 *                                                      | -0.500   | -1.500         | -3.000         | -3.000         | -2.750         | -2.750   |

\* A minimum credit score of 580 applies to all mortgage loans delivered to AFR in accordance with the Selling Guide.

| Open Access Mortgage with Subordinate Financing |               |                    |                    |
|-------------------------------------------------|---------------|--------------------|--------------------|
| LTV Range                                       | TLTV Range    | Credit Score < 720 | Credit Score ≥ 720 |
| ≤ 65.00%                                        | > 80% & ≤ 95% | -0.500             | -0.250             |
| > 65% & ≤ 75%                                   | > 80% & ≤ 95% | -0.750             | -0.500             |
| > 75% & ≤ 80%                                   | > 76% & ≤ 90% | -1.000             | -0.750             |
| > 75% & ≤ 80%                                   | > 90% & ≤ 95% | -1.000             | -0.750             |
| > 80% & ≤ 90%                                   | > 81% & ≤ 95% | -1.000             | -0.500             |
| > 90% & ≤ 95%                                   | > 90% & ≤ 95% | -0.500             | -0.250             |
| Any                                             | > 95%         | -1.500             | -1.500             |

| LTV →<br>Product Feature ↓ | ≤ 60.00% | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% | 85.01 - 90.00% | 90.01 - 95.00% | 95.01 - 97.00% | 97.01 - 105.00% | > 105% |
|----------------------------|----------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|-----------------|--------|
| Investment Property        | -1.750   | -1.750         | -1.750         | -3.000         | -3.750         | -3.750         | -3.750         | -3.750         | -3.750          | -3.750 |
| 30 yr. High LTV            | 0.000    | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | -0.500         | -1.000          | -2.000 |
| 20/15 yr. High LTV         | 0.000    | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | -0.500         | -1.000          | -2.000 |
| 2-Unit Property            | -1.000   | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000          | -1.000 |
| 3-4 Unit Property          | -1.000   | -1.000         | -1.000         | -1.000         | -1.500         | -2.000         | -2.000         | -2.000         | -2.000          | -2.000 |

| Open Access Adjusters              |                         |            |
|------------------------------------|-------------------------|------------|
| Adjusters                          | 30 year                 | 20/15 year |
| High Balance                       | -2.500                  | -2.500     |
| Condo                              | -0.750                  | -0.750     |
| Manufactured                       | -1.000                  | -1.000     |
| NY                                 | -0.25                   | -0.25      |
| AZ, CA, FL, GA, IA, MA, NJ, NV, UT | -0.15                   | -0.15      |
| Extension Options                  | -0.018 per calendar day |            |

| Relief Refinance Mortgage Delivery Fee Cap |         |            |
|--------------------------------------------|---------|------------|
| RRMDFC                                     | 30 year | 20/15 year |
| Investment                                 | 2.000   | 2.000      |
| Owner Occ. & Second Home ≤ 80%             | 2.000   | 2.000      |
| Owner Occ. & Second Home > 80%             | 0.750   | 0.000      |

Delivery Fee Caps do not include State, High Balance, Extension Fees.

#### Lock Desk Policy

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Flood Certification = \$10.00

FHA ID# - 1358600006

[Full Lock Desk Policy Can Be Found Here](#)

[AFR Guidelines](#)

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# AMERICAN FINANCIAL RESOURCES, INC. WHOLESALE MORTGAGE DIVISION

[AFR Wholesale's Website](#)

[AFR Rate Sheet Archive](#)

Lock Desk e-mail:

[LockDesk@afrrwholesale.com](mailto:LockDesk@afrrwholesale.com)

Lock Desk Phone:

1-877-588-2706

Lock Desk Hours:

10:00 am ET - 7:00 pm ET

30 Day Lock Exp.: 10/17/2014

45 Day Lock Exp.: 11/3/2014

60 Day Lock Exp.: 11/18/2014

W. Rate Sheet Dated: 9/17/2014

prices are subject to change without notice

Release Time: 10:00 AM ET

| Non-Conforming 30 year Fixed<br>Max Price After Adjustments 101.750 |         |         |         |
|---------------------------------------------------------------------|---------|---------|---------|
| Rate                                                                | 30 day  | 45 day  | 60 day  |
| 3.750                                                               | 97.850  | 97.678  | 97.506  |
| 3.875                                                               | 98.631  | 98.459  | 98.287  |
| 4.000                                                               | 99.412  | 99.240  | 99.068  |
| 4.125                                                               | 100.193 | 100.021 | 99.849  |
| 4.250                                                               | 100.782 | 100.610 | 100.438 |
| 4.375                                                               | 101.376 | 101.204 | 101.032 |
| 4.500                                                               | 101.876 | 101.704 | 101.532 |
| 4.625                                                               | 102.376 | 102.204 | 102.032 |
| 4.750                                                               | 102.814 | 102.642 | 102.470 |
| 4.875                                                               | 103.181 | 103.002 | 102.822 |
| 5.000                                                               | 103.525 | 103.346 | 103.166 |
| 5.125                                                               | 103.681 | 103.502 | 103.322 |

| Non-Conforming 15 year Fixed<br>Max Price After Adjustments 101.250 |         |         |         |
|---------------------------------------------------------------------|---------|---------|---------|
| Rate                                                                | 30 day  | 45 day  | 60 day  |
| 3.250                                                               | 98.477  | 98.337  | 98.196  |
| 3.375                                                               | 98.977  | 98.837  | 98.696  |
| 3.500                                                               | 99.493  | 99.368  | 99.243  |
| 3.625                                                               | 99.930  | 99.805  | 99.680  |
| 3.750                                                               | 100.305 | 100.180 | 100.055 |
| 3.875                                                               | 100.618 | 100.493 | 100.368 |
| 4.000                                                               | 100.899 | 100.774 | 100.649 |
| 4.125                                                               | 101.087 | 100.962 | 100.837 |
| 4.250                                                               | 101.212 | 101.087 | 100.962 |
| 4.375                                                               | 101.337 | 101.212 | 101.087 |
| 4.500                                                               | 101.400 | 101.275 | 101.150 |
| 4.625                                                               | 101.463 | 101.338 | 101.213 |

| Risk Based Price Adjustments - AFR Jumbo Fixed |                         |                |                |                |                |
|------------------------------------------------|-------------------------|----------------|----------------|----------------|----------------|
| LTV/CLTV →<br>FICO ↓                           | ≤ 60.00%                | 60.01 - 65.00% | 65.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% |
| ≥ 780                                          | 0.600                   | 0.500          | 0.450          | 0.000          | -0.250         |
| 760 - 779                                      | 0.600                   | 0.500          | 0.300          | -0.150         | -0.375         |
| 740 - 759                                      | 0.600                   | 0.500          | 0.100          | -0.300         | -0.500         |
| 720 - 739                                      | 0.500                   | 0.450          | 0.000          | -0.450         | -0.850         |
| 700 - 719                                      | 0.400                   | 0.300          | -0.200         | -0.750         | -1.250*        |
| 680 - 699                                      | 0.300*                  | 0.200*         | -0.500*        | -1.000*        | -1.500*        |
| Loan Balance                                   |                         |                |                |                |                |
| ≤ \$500,000                                    | 0.000                   | 0.000          | 0.000          | 0.000          | 0.000          |
| \$500,001 - \$1,000,000                        | 0.000                   | 0.000          | 0.000          | 0.000          | 0.000          |
| \$1,000,001 - \$1,500,000                      | 0.000                   | 0.000          | -0.125         | -0.250         | -0.375*        |
| \$1,500,001 - \$2,000,000                      | 0.000                   | 0.000          | -0.250         | -0.375*        | -0.500*        |
| \$2,000,001 - \$2,500,000                      | -0.125*                 | -0.250*        | -0.375*        | N/A            | N/A            |
| \$2,500,001 - \$3,000,000                      | -0.125*                 | -0.250*        | N/A            | N/A            | N/A            |
| Occupancy                                      |                         |                |                |                |                |
| Second Home                                    | -0.150                  | -0.200         | -0.300         | -0.450         | N/A            |
| Property Types                                 |                         |                |                |                |                |
| Condos                                         | 0.000                   | 0.000          | -0.125         | -0.125         | -0.125         |
| State Adjustments                              |                         |                |                |                |                |
| AZ                                             | 0.000                   | 0.000          | 0.000          | -0.250         | -0.250         |
| FL                                             | 0.000                   | 0.000          | 0.000          | -0.250         | -0.250         |
| MI                                             | 0.000                   | 0.000          | 0.000          | -0.375         | -0.375         |
| NV                                             | 0.000                   | 0.000          | 0.000          | -0.375         | -0.375         |
| Other Adjustments                              |                         |                |                |                |                |
| Cash-Out                                       | -0.250                  | -0.300         | -0.500         | N/A            | N/A            |
| DTI > 40                                       | 0.000                   | 0.000          | 0.000          | -0.125         | -0.125         |
| No Escrow                                      | -0.100                  | -0.100         | -0.100         | -0.100         | -0.100         |
| Purchase                                       | 0.250                   | 0.250          | 0.250          | 0.375          | 0.375          |
| Extension Options                              | -0.018 per calendar day |                |                |                |                |

\* Please see High Reserve Guidelines

## Lock Desk Policy

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Flood Certification = \$10.00

FHA ID# - 1358600006

[Full Lock Desk Policy Can Be Found Here](#)

[AFR Guidelines](#)

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# AMERICAN FINANCIAL RESOURCES, INC. WHOLESALE MORTGAGE DIVISION

[AFR Wholesale's Website](http://AFRWholesale's Website)

[AFR Rate Sheet Archive](http://AFR Rate Sheet Archive)

Lock Desk e-mail:

[LockDesk@afrrwholesale.com](mailto:LockDesk@afrrwholesale.com)

Lock Desk Phone:

1-877-588-2706

Lock Desk Hours:

10:00 am ET - 7:00 pm ET

prices are subject to change without notice

W. Rate Sheet Dated: **9/17/2014**

Release Time: **10:00 AM ET**

30 Day Lock Exp.: **10/17/2014**

Max Price After Adjustments 101.750

| Jumbo 5/1 Arm Full Doc |         |
|------------------------|---------|
| Rate                   | 30 day  |
| 3.000                  | 98.900  |
| 3.125                  | 99.400  |
| 3.250                  | 99.900  |
| 3.375                  | 100.150 |
| 3.500                  | 100.400 |
| 3.625                  | 100.650 |
| 3.750                  | 100.900 |
| 3.875                  | 101.150 |
| 4.000                  | 101.400 |
| 4.125                  | 101.650 |
| 4.250                  | 101.900 |
| 4.375                  | 102.150 |
| 4.500                  | 102.400 |

| Jumbo 7/1 Arm Full Doc |         |
|------------------------|---------|
| Rate                   | 30 day  |
| 3.500                  | 98.900  |
| 3.625                  | 99.400  |
| 3.750                  | 99.900  |
| 3.875                  | 100.150 |
| 4.000                  | 100.400 |
| 4.125                  | 100.650 |
| 4.250                  | 100.900 |
| 4.375                  | 101.150 |
| 4.500                  | 101.400 |
| 4.625                  | 101.650 |
| 4.750                  | 101.900 |
| 4.875                  | 102.150 |
| 5.000                  | 102.400 |

| E-Z Doc 5/1 Arm |        |
|-----------------|--------|
| Rate            | 30 day |
| 4.250           | N/A    |
| 4.375           | N/A    |
| 4.500           | N/A    |
| 4.625           | N/A    |
| 4.750           | N/A    |
| 4.875           | N/A    |
| 5.000           | N/A    |
| 5.125           | N/A    |
| 5.250           | N/A    |
| 5.375           | N/A    |
| 5.500           | N/A    |
| 5.625           | N/A    |
| 5.750           | N/A    |

| E-Z Doc 7/1 Arm |        |
|-----------------|--------|
| Rate            | 30 day |
| 4.750           | N/A    |
| 4.875           | N/A    |
| 5.000           | N/A    |
| 5.125           | N/A    |
| 5.250           | N/A    |
| 5.375           | N/A    |
| 5.500           | N/A    |
| 5.625           | N/A    |
| 5.750           | N/A    |
| 5.875           | N/A    |
| 6.000           | N/A    |
| 6.125           | N/A    |
| 6.250           | N/A    |

| Jumbo Arm LLPA            |                         |
|---------------------------|-------------------------|
| Adjuster                  | Adjustment              |
| Cash-Out                  | -0.500                  |
| Escrow Waiver             | -0.250                  |
| Loan Amount               |                         |
| \$1,000,001 - \$1,125,000 | -0.125                  |
| \$1,125,001 - \$1,250,000 | -0.250                  |
| \$1,250,001 - \$1,375,000 | -0.375                  |
| \$1,375,001 - \$2,000,000 | -0.500                  |
| Extension Option          | -0.018 per calendar day |

| Jumbo Arm LLPA            |                         |
|---------------------------|-------------------------|
| Adjuster                  | Adjustment              |
| Cash-Out                  | -0.500                  |
| Escrow Waiver             | -0.250                  |
| Loan Amount               |                         |
| \$1,000,001 - \$1,125,000 | -0.125                  |
| \$1,125,001 - \$1,250,000 | -0.250                  |
| \$1,250,001 - \$1,375,000 | -0.375                  |
| \$1,375,001 - \$2,000,000 | -0.500                  |
| Extension Option          | -0.018 per calendar day |

## Lock Desk Policy

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Flood Certification = \$10.00

FHA ID# - 1358600006

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[AFR Guidelines](#)

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**Alt-Option Access Terms & Pricing**

| Access 30 yr Fixed (AOAP-30F) |         |         |
|-------------------------------|---------|---------|
| Rate                          | 30 day  | 45 day  |
| 6.875                         | 100.147 | 99.982  |
| 7.000                         | 100.454 | 100.284 |
| 7.125                         | 100.762 | 100.586 |
| 7.250                         | 101.069 | 100.888 |
| 7.375                         | 101.376 | 101.190 |
| 7.500                         | 101.683 | 101.492 |
| 7.625                         | 101.991 | 101.794 |
| 7.750                         | 102.298 | 102.096 |
| 7.875                         | 102.605 | 102.398 |
| 8.000                         | 102.913 | 102.700 |
| 8.125                         | 103.220 | 103.002 |
| 8.250                         | 103.527 | 103.304 |
| 8.375                         | 103.835 | 103.607 |
| 8.500                         | 104.142 | 103.909 |
| 8.625                         | 104.262 | 104.023 |

Maximum All-In Price After Adjustments And  
Before Comp Plan = 101.750

| Access 15 yr Fixed (AOAP-15F) |         |         |
|-------------------------------|---------|---------|
| Rate                          | 30 day  | 45 day  |
| 6.625                         | 100.782 | 100.627 |
| 6.750                         | 101.027 | 100.867 |
| 6.875                         | 101.272 | 101.107 |
| 7.000                         | 101.517 | 101.346 |
| 7.125                         | 101.762 | 101.586 |
| 7.250                         | 102.006 | 101.825 |
| 7.375                         | 102.251 | 102.065 |
| 7.500                         | 102.496 | 102.304 |
| 7.625                         | 102.741 | 102.544 |
| 7.750                         | 102.986 | 102.784 |
| 7.875                         | 103.230 | 103.023 |
| 8.000                         | 103.475 | 103.263 |
| 8.125                         | 103.720 | 103.502 |
| 8.250                         | 103.965 | 103.742 |
| 8.375                         | 104.210 | 103.982 |

| Access FICO / LTV Price Adjustments |            |           |           |           |           |           |
|-------------------------------------|------------|-----------|-----------|-----------|-----------|-----------|
| FICO                                | LTV RATIOS |           |           |           |           |           |
|                                     | ≤50%       | 50.01-60% | 60.01-65% | 65.01-70% | 70.01-75% | 75.01-80% |
| 740+                                | 3.063      | 2.625     | 0.875     | -0.437    | -0.437    | -0.875    |
| 720-739                             | 3.063      | 2.188     | 0.438     | -0.875    | -0.875    | -1.313    |
| 700-719                             | 2.188      | 1.313     | -0.875    | -1.313    | -1.750    | -2.188    |
| 680-699                             | 1.750      | 0.875     | -1.313    | -1.750    | -2.188    | -2.625    |
| 660-679                             | 0.875      | -0.437    | -2.188    | -2.188    | -2.188    | -3.938    |
| 640-659                             | 0.438      | -0.875    | -2.625    | -3.063    | -2.188    | N/A       |
| 620-639                             | -0.437     | -1.313    | -3.063    | -3.938    | N/A       | N/A       |

| Access Price Adjustments                                                       |           |                |
|--------------------------------------------------------------------------------|-----------|----------------|
|                                                                                | ≤70% CLTV | 70.01-80% CLTV |
| Subordinate Financing                                                          | -0.438    | -0.875         |
| All CLTVs                                                                      |           |                |
| Condo                                                                          |           | -0.875         |
| 2nd Home/Investor Property                                                     |           | -0.875         |
| CT, DE, FL, IA, IL, IN, KS, KY, LA, ME, NJ, NM, ND, OH, OK, PA, SC, SD, VT, WI |           | -0.875         |

**Alt-Option Asset Inclusion Terms & Pricing**

| Asset 30 yr Fixed (AOAIP-30F) |         |         |
|-------------------------------|---------|---------|
| Rate                          | 30 day  | 45 day  |
| 6.375                         | 100.147 | 99.982  |
| 6.500                         | 100.454 | 100.284 |
| 6.625                         | 100.762 | 100.586 |
| 6.750                         | 101.069 | 100.888 |
| 6.875                         | 101.376 | 101.190 |
| 7.000                         | 101.683 | 101.492 |
| 7.125                         | 101.991 | 101.794 |
| 7.250                         | 102.298 | 102.096 |
| 7.375                         | 102.605 | 102.398 |
| 7.500                         | 102.913 | 102.700 |
| 7.625                         | 103.220 | 103.002 |
| 7.750                         | 103.527 | 103.304 |
| 7.875                         | 103.835 | 103.607 |
| 8.000                         | 104.142 | 103.909 |
| 8.125                         | 104.262 | 104.023 |

Maximum All-In Price After Adjustments And  
Before Comp Plan = 101.750

| Asset 15 yr Fixed (AOAIP-15F) |         |         |
|-------------------------------|---------|---------|
| Rate                          | 30 day  | 45 day  |
| 6.125                         | 100.782 | 100.627 |
| 6.250                         | 101.027 | 100.867 |
| 6.375                         | 101.272 | 101.107 |
| 6.500                         | 101.517 | 101.346 |
| 6.625                         | 101.762 | 101.586 |
| 6.750                         | 102.006 | 101.825 |
| 6.875                         | 102.251 | 102.065 |
| 7.000                         | 102.496 | 102.304 |
| 7.125                         | 102.741 | 102.544 |
| 7.250                         | 102.986 | 102.784 |
| 7.375                         | 103.230 | 103.023 |
| 7.500                         | 103.475 | 103.263 |
| 7.625                         | 103.720 | 103.502 |
| 7.750                         | 103.965 | 103.742 |
| 7.875                         | 104.210 | 103.982 |

| Asset FICO / LTV Price Adjustments |            |           |           |           |           |           |
|------------------------------------|------------|-----------|-----------|-----------|-----------|-----------|
| FICO                               | LTV RATIOS |           |           |           |           |           |
|                                    | ≤50%       | 50.01-60% | 60.01-65% | 65.01-70% | 70.01-75% | 75.01-80% |
| 740+                               | 3.063      | 2.625     | 0.875     | -0.437    | -0.437    | -0.875    |
| 720-739                            | 3.063      | 2.188     | 0.438     | -0.875    | -0.875    | -1.313    |
| 700-719                            | 2.188      | 1.313     | -0.875    | -1.313    | -1.750    | -2.188    |

| Asset Price Adjustments                                                        |           |                |
|--------------------------------------------------------------------------------|-----------|----------------|
|                                                                                | ≤70% CLTV | 70.01-80% CLTV |
| Subordinate Financing                                                          | 0.000     | -0.875         |
| All CLTVs                                                                      |           |                |
| Condo                                                                          |           | -0.875         |
| 2nd Home/Investor Property                                                     |           | -0.875         |
| DTI>50% (Prior to utilization of assets)                                       |           | -0.875         |
| CT, DE, FL, IA, IL, IN, KS, KY, LA, ME, NJ, NM, ND, OH, OK, PA, SC, SD, VT, WI |           | -0.875         |

**Lock Desk Policy**

The initial expiration date of the lock will be disclosed on the lock confirmation. Locks may only be extended up to 30 days past its initial lock period. Locks received after cut off (7pm ET) will be rejected. Locks accepted on loans in "Registered, Submitted, U/W-Received & U/W-Approved" status only. Locks must be e-mailed/faxed directly to the lock desk or sent through DataTrac Web. Lock requests submitted to a client's AE or AM only will not be processed.

Flood Certification = \$10.00

FHA ID# - 1358600006

[Full Lock Desk Policy Can Be Found Here](#)

[AFR Guidelines](#)

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Alt-Option Ratio Terms & Pricing

| Ratio 30 yr Fixed (AORP-30F) |         |         |
|------------------------------|---------|---------|
| Rate                         | 30 day  | 45 day  |
| 6.375                        | 100.147 | 99.982  |
| 6.500                        | 100.454 | 100.284 |
| 6.625                        | 100.762 | 100.586 |
| 6.750                        | 101.069 | 100.888 |
| 6.875                        | 101.376 | 101.190 |
| 7.000                        | 101.683 | 101.492 |
| 7.125                        | 101.991 | 101.794 |
| 7.250                        | 102.298 | 102.096 |
| 7.375                        | 102.605 | 102.398 |
| 7.500                        | 102.913 | 102.700 |
| 7.625                        | 103.220 | 103.002 |
| 7.750                        | 103.527 | 103.304 |
| 7.875                        | 103.835 | 103.607 |
| 8.000                        | 104.142 | 103.909 |
| 8.125                        | 104.262 | 104.023 |

Maximum All-In Price After Adjustments And  
Before Comp Plan = 101.750

| Ratio 15 yr Fixed (AORP-15F) |         |         |
|------------------------------|---------|---------|
| Rate                         | 30 day  | 45 day  |
| 6.125                        | 100.782 | 100.627 |
| 6.250                        | 101.027 | 100.867 |
| 6.375                        | 101.272 | 101.107 |
| 6.500                        | 101.517 | 101.346 |
| 6.625                        | 101.762 | 101.586 |
| 6.750                        | 102.006 | 101.825 |
| 6.875                        | 102.251 | 102.065 |
| 7.000                        | 102.496 | 102.304 |
| 7.125                        | 102.741 | 102.544 |
| 7.250                        | 102.986 | 102.784 |
| 7.375                        | 103.230 | 103.023 |
| 7.500                        | 103.475 | 103.263 |
| 7.625                        | 103.720 | 103.502 |
| 7.750                        | 103.965 | 103.742 |
| 7.875                        | 104.210 | 103.982 |

| Ratio FICO / LTV Price Adjustments |            |           |           |           |           |           |
|------------------------------------|------------|-----------|-----------|-----------|-----------|-----------|
| FICO                               | LTV RATIOS |           |           |           |           |           |
|                                    | ≤50%       | 50.01-60% | 60.01-65% | 65.01-70% | 70.01-75% | 75.01-80% |
| 740+                               | 3.063      | 2.625     | 0.875     | -0.437    | -0.437    | -0.875    |
| 720-739                            | 3.063      | 2.188     | 0.438     | -0.875    | -0.875    | -1.313    |
| 700-719                            | 2.188      | 1.313     | -0.875    | -1.313    | -1.750    | -2.188    |

| Ratio Price Adjustments                                                        |           |                |
|--------------------------------------------------------------------------------|-----------|----------------|
|                                                                                | ≤70% CLTV | 70.01-80% CLTV |
| Subordinate Financing                                                          | 0.000     | -0.875         |
| All CLTVs                                                                      |           |                |
| Condo                                                                          |           | -0.875         |
| 2nd Home/Investor Property                                                     |           | -0.875         |
| DTI ≤43%                                                                       |           | 0.000          |
| DTI 43.01-47%                                                                  |           | -1.313         |
| DTI 47.01-55%                                                                  |           | -2.188         |
| CT, DE, FL, IA, IL, IN, KS, KY, LA, ME, NJ, NM, ND, OH, OK, PA, SC, SD, VT, WI |           | -0.875         |

Alt-Option Income Terms & Pricing

| Income 30 yr Fixed (AOIP-30F) |         |         |
|-------------------------------|---------|---------|
| Rate                          | 30 day  | 45 day  |
| 6.375                         | 100.147 | 99.982  |
| 6.500                         | 100.454 | 100.284 |
| 6.625                         | 100.762 | 100.586 |
| 6.750                         | 101.069 | 100.888 |
| 6.875                         | 101.376 | 101.190 |
| 7.000                         | 101.683 | 101.492 |
| 7.125                         | 101.991 | 101.794 |
| 7.250                         | 102.298 | 102.096 |
| 7.375                         | 102.605 | 102.398 |
| 7.500                         | 102.913 | 102.700 |
| 7.625                         | 103.220 | 103.002 |
| 7.750                         | 103.527 | 103.304 |
| 7.875                         | 103.835 | 103.607 |
| 8.000                         | 104.142 | 103.909 |
| 8.125                         | 104.262 | 104.023 |

Maximum All-In Price After Adjustments And  
Before Comp Plan = 101.750

| Income 15 yr Fixed (AOIP-15F) |         |         |
|-------------------------------|---------|---------|
| Rate                          | 30 day  | 45 day  |
| 6.125                         | 100.782 | 100.782 |
| 6.250                         | 101.027 | 101.027 |
| 6.375                         | 101.272 | 101.272 |
| 6.500                         | 101.517 | 101.517 |
| 6.625                         | 101.762 | 101.762 |
| 6.750                         | 102.006 | 102.006 |
| 6.875                         | 102.251 | 102.251 |
| 7.000                         | 102.496 | 102.496 |
| 7.125                         | 102.741 | 102.741 |
| 7.250                         | 102.986 | 102.986 |
| 7.375                         | 103.230 | 103.230 |
| 7.500                         | 103.475 | 103.475 |
| 7.625                         | 103.720 | 103.720 |
| 7.750                         | 103.965 | 103.965 |
| 7.875                         | 104.210 | 104.210 |

| Income FICO / LTV Price Adjustments |            |           |           |           |           |           |
|-------------------------------------|------------|-----------|-----------|-----------|-----------|-----------|
| FICO                                | LTV RATIOS |           |           |           |           |           |
|                                     | ≤50%       | 50.01-60% | 60.01-65% | 65.01-70% | 70.01-75% | 75.01-80% |
| 740+                                | 3.063      | 2.625     | 0.875     | -0.437    | -0.437    | -0.875    |
| 720-739                             | 3.063      | 2.188     | 0.438     | -0.875    | -0.875    | -1.313    |
| 700-719                             | 2.188      | 1.313     | -0.875    | -1.313    | -1.750    | -2.188    |

| Income Price Adjustments                                                       |           |                |
|--------------------------------------------------------------------------------|-----------|----------------|
|                                                                                | ≤70% CLTV | 70.01-80% CLTV |
| Subordinate Financing                                                          | 0.000     | -0.875         |
| All CLTVs                                                                      |           |                |
| Condo                                                                          |           | -0.875         |
| 2nd Home/Investor Property                                                     |           | -0.875         |
| CT, DE, FL, IA, IL, IN, KS, KY, LA, ME, NJ, NM, ND, OH, OK, PA, SC, SD, VT, WI |           | -0.875         |

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