



AFR Wholesale's Website

AFR Rate Sheet Archive

Lock Desk e-mail:

LockDesk@afrrwholesale.com

Lock Desk Phone:

1-877-588-2706

Lock Desk Hours:

10:00 am ET - 7:00 pm ET

30 Day Lock Exp.: 10/30/2015

45 Day Lock Exp.: 11/16/2015

60 Day Lock Exp.: 11/30/2015

W. Rate Sheet Dated: 9/30/2015

prices are subject to change without notice

Release Time: 10:00 AM ET

## STANDARD GOVERNMENT PRODUCT

| 30/25 Year Government Standard Product |         |         |         |  |
|----------------------------------------|---------|---------|---------|--|
| Rate                                   | 30 Day  | 45 Day  | 60 Day  |  |
| 3.250                                  | 100.749 | 100.499 | 100.249 |  |
| 3.375                                  | 101.288 | 101.038 | 100.788 |  |
| 3.500                                  | 101.798 | 101.548 | 101.298 |  |
| 3.625                                  | 102.279 | 102.029 | 101.779 |  |
| 3.750                                  | 103.404 | 103.154 | 102.904 |  |
| 3.875                                  | 103.891 | 103.641 | 103.391 |  |
| 4.000                                  | 104.300 | 104.050 | 103.800 |  |
| 4.125                                  | 104.664 | 104.414 | 104.164 |  |
| 4.250                                  | 105.266 | 105.016 | 104.766 |  |
| 4.375                                  | 105.647 | 105.397 | 105.147 |  |
| 4.500                                  | 105.955 | 105.705 | 105.455 |  |
| 4.625                                  | 106.266 | 106.016 | 105.766 |  |
| 4.750                                  | 106.251 | 106.001 | 105.751 |  |
| 4.875                                  | 106.584 | 106.334 | 106.084 |  |
| 5.000                                  | 106.892 | 106.642 | 106.392 |  |
| 5.125                                  | 107.203 | 106.953 | 106.703 |  |
| 5.250                                  | N/A     | N/A     | N/A     |  |
| 5.375                                  | N/A     | N/A     | N/A     |  |
| 5.500                                  | N/A     | N/A     | N/A     |  |

| 20 Year Government Standard Product |         |         |         |  |
|-------------------------------------|---------|---------|---------|--|
| Rate                                | 30 Day  | 45 Day  | 60 Day  |  |
| 3.250                               | 100.498 | 100.248 | 99.998  |  |
| 3.375                               | 101.037 | 100.787 | 100.537 |  |
| 3.500                               | 101.547 | 101.297 | 101.047 |  |
| 3.625                               | 102.028 | 101.778 | 101.528 |  |
| 3.750                               | 103.153 | 102.903 | 102.653 |  |
| 3.875                               | 103.640 | 103.390 | 103.140 |  |
| 4.000                               | 104.049 | 103.799 | 103.549 |  |
| 4.125                               | 104.413 | 104.163 | 103.913 |  |
| 4.250                               | 105.015 | 104.765 | 104.515 |  |
| 4.375                               | 105.396 | 105.146 | 104.896 |  |
| 4.500                               | 105.704 | 105.454 | 105.204 |  |
| 4.625                               | 106.015 | 105.765 | 105.515 |  |
| 4.750                               | 106.000 | 105.750 | 105.500 |  |
| 4.875                               | 106.333 | 106.083 | 105.833 |  |
| 5.000                               | 106.641 | 106.391 | 106.141 |  |
| 5.125                               | 106.952 | 106.702 | 106.452 |  |
| 5.250                               | N/A     | N/A     | N/A     |  |
| 5.375                               | N/A     | N/A     | N/A     |  |
| 5.500                               | N/A     | N/A     | N/A     |  |

| 15/10 Year Government Standard Product |         |         |         |  |
|----------------------------------------|---------|---------|---------|--|
| Rate                                   | 30 Day  | 45 Day  | 60 Day  |  |
| 2.750                                  | 100.787 | 100.537 | 100.287 |  |
| 2.875                                  | 101.239 | 100.989 | 100.739 |  |
| 3.000                                  | 101.656 | 101.406 | 101.156 |  |
| 3.125                                  | 102.066 | 101.816 | 101.566 |  |
| 3.250                                  | 102.891 | 102.641 | 102.391 |  |
| 3.375                                  | 103.294 | 103.044 | 102.794 |  |
| 3.500                                  | 103.619 | 103.369 | 103.119 |  |
| 3.625                                  | 103.897 | 103.647 | 103.397 |  |
| 3.750                                  | 104.096 | 103.846 | 103.596 |  |
| 3.875                                  | 104.387 | 104.137 | 103.887 |  |
| 4.000                                  | 104.635 | 104.385 | 104.135 |  |
| 4.125                                  | 104.863 | 104.613 | 104.363 |  |
| 4.250                                  | N/A     | N/A     | N/A     |  |
| 4.375                                  | N/A     | N/A     | N/A     |  |
| 4.500                                  | N/A     | N/A     | N/A     |  |
| 4.625                                  | N/A     | N/A     | N/A     |  |
| 4.750                                  | N/A     | N/A     | N/A     |  |

| 5/1 Arm Government "Caps 1/1/5" Standard Product |         |               |         |  |
|--------------------------------------------------|---------|---------------|---------|--|
| Rate                                             | 30 Day  | 45 Day        | 60 Day  |  |
| 2.875                                            | 98.455  | 98.205        | 97.955  |  |
| 3.000                                            | 98.453  | 98.203        | 97.953  |  |
| 3.125                                            | 98.452  | 98.202        | 97.952  |  |
| 3.250                                            | 100.575 | 100.325       | 100.075 |  |
| 3.375                                            | 100.572 | 100.322       | 100.072 |  |
| Margin = 2.250                                   |         | Index = 0.340 |         |  |

## Buyer's Bonus

Government Purchase Transactions 0.250

Buyer's Bonus excludes all Specialty Government products.

## SPECIALTY GOVERNMENT PRODUCT - Manufactured Homes, all 203(k), 203(h), VA IRRRL, OTC

| 30/25 Year Government Specialty Product |         |         |         |  |
|-----------------------------------------|---------|---------|---------|--|
| Rate                                    | 30 Day  | 45 Day  | 60 Day  |  |
| 3.250                                   | 100.249 | 99.999  | 99.749  |  |
| 3.375                                   | 100.788 | 100.538 | 100.288 |  |
| 3.500                                   | 101.298 | 101.048 | 100.798 |  |
| 3.625                                   | 101.779 | 101.529 | 101.279 |  |
| 3.750                                   | 102.904 | 102.654 | 102.404 |  |
| 3.875                                   | 103.391 | 103.141 | 102.891 |  |
| 4.000                                   | 103.800 | 103.550 | 103.300 |  |
| 4.125                                   | 104.164 | 103.914 | 103.664 |  |
| 4.250                                   | 104.766 | 104.516 | 104.266 |  |
| 4.375                                   | 105.147 | 104.897 | 104.647 |  |
| 4.500                                   | 105.455 | 105.205 | 104.955 |  |
| 4.625                                   | 105.766 | 105.516 | 105.266 |  |
| 4.750                                   | 105.751 | 105.501 | 105.251 |  |
| 4.875                                   | 106.084 | 105.834 | 105.584 |  |
| 5.000                                   | 106.392 | 106.142 | 105.892 |  |
| 5.125                                   | 106.703 | 106.453 | 106.203 |  |
| 5.250                                   | N/A     | N/A     | N/A     |  |
| 5.375                                   | N/A     | N/A     | N/A     |  |
| 5.500                                   | N/A     | N/A     | N/A     |  |

| 15/10 Year Government Specialty Product |         |         |         |  |
|-----------------------------------------|---------|---------|---------|--|
| Rate                                    | 30 Day  | 45 Day  | 60 Day  |  |
| 2.750                                   | 100.137 | 99.887  | 99.637  |  |
| 2.875                                   | 100.589 | 100.339 | 100.089 |  |
| 3.000                                   | 101.006 | 100.756 | 100.506 |  |
| 3.125                                   | 101.416 | 101.166 | 100.916 |  |
| 3.250                                   | 102.241 | 101.991 | 101.741 |  |
| 3.375                                   | 102.644 | 102.394 | 102.144 |  |
| 3.500                                   | 102.969 | 102.719 | 102.469 |  |
| 3.625                                   | 103.247 | 102.997 | 102.747 |  |
| 3.750                                   | 103.446 | 103.196 | 102.946 |  |
| 3.875                                   | 103.737 | 103.487 | 103.237 |  |
| 4.000                                   | 103.985 | 103.735 | 103.485 |  |
| 4.125                                   | 104.213 | 103.963 | 103.713 |  |
| 4.250                                   | N/A     | N/A     | N/A     |  |
| 4.375                                   | N/A     | N/A     | N/A     |  |
| 4.500                                   | N/A     | N/A     | N/A     |  |
| 4.625                                   | N/A     | N/A     | N/A     |  |
| 4.750                                   | N/A     | N/A     | N/A     |  |

| 20 Year Government Specialty Product |         |         |         |  |
|--------------------------------------|---------|---------|---------|--|
| Rate                                 | 30 Day  | 45 Day  | 60 Day  |  |
| 3.250                                | 99.998  | 99.748  | 99.498  |  |
| 3.375                                | 100.537 | 100.287 | 100.037 |  |
| 3.500                                | 101.047 | 100.797 | 100.547 |  |
| 3.625                                | 101.528 | 101.278 | 101.028 |  |
| 3.750                                | 102.653 | 102.403 | 102.153 |  |
| 3.875                                | 103.140 | 102.890 | 102.640 |  |
| 4.000                                | 103.549 | 103.299 | 103.049 |  |
| 4.125                                | 103.913 | 103.663 | 103.413 |  |
| 4.250                                | 104.515 | 104.265 | 104.015 |  |
| 4.375                                | 104.896 | 104.646 | 104.396 |  |
| 4.500                                | 105.204 | 104.954 | 104.704 |  |
| 4.625                                | 105.515 | 105.265 | 105.015 |  |
| 4.750                                | 105.500 | 105.250 | 105.000 |  |
| 4.875                                | 105.833 | 105.583 | 105.333 |  |
| 5.000                                | 106.141 | 105.891 | 105.641 |  |
| 5.125                                | 106.452 | 106.202 | 105.952 |  |
| 5.250                                | N/A     | N/A     | N/A     |  |
| 5.375                                | N/A     | N/A     | N/A     |  |
| 5.500                                | N/A     | N/A     | N/A     |  |

| 5/1 Arm Government "Caps 1/1/5" Specialty Product |        |               |        |  |
|---------------------------------------------------|--------|---------------|--------|--|
| Rate                                              | 30 Day | 45 Day        | 60 Day |  |
| 2.875                                             | 97.715 | 97.465        | 97.215 |  |
| 3.000                                             | 97.713 | 97.463        | 97.213 |  |
| 3.125                                             | 97.712 | 97.462        | 97.212 |  |
| 3.250                                             | 99.835 | 99.585        | 99.335 |  |
| 3.375                                             | 99.832 | 99.582        | 99.332 |  |
| Margin = 2.250                                    |        | Index = 0.340 |        |  |

| 30 Year One Time Close "OTC" Specialty Product |         |         |         |  |
|------------------------------------------------|---------|---------|---------|--|
| Rate                                           | 30 Day  | 45 Day  | 60 Day  |  |
| 3.000                                          | N/A     | N/A     | N/A     |  |
| 3.500                                          | 99.123  | 98.873  | 98.623  |  |
| 4.000                                          | 101.625 | 101.375 | 101.125 |  |
| 4.500                                          | 103.280 | 103.030 | 102.780 |  |
| 5.000                                          | 104.217 | 103.967 | 103.717 |  |

| 15 Year One Time Close "OTC" Specialty Product |         |         |         |  |
|------------------------------------------------|---------|---------|---------|--|
| Rate                                           | 30 Day  | 45 Day  | 60 Day  |  |
| 3.000                                          | 99.372  | 99.122  | 98.872  |  |
| 3.500                                          | 101.335 | 101.085 | 100.835 |  |
| 4.000                                          | 102.351 | 102.101 | 101.851 |  |
| 4.500                                          | N/A     | N/A     | N/A     |  |
| 5.000                                          | N/A     | N/A     | N/A     |  |

| Specialty Adj. | Manufactured Homes "OTC exempt"          | -1.000 |
|----------------|------------------------------------------|--------|
|                | 203(k) / 203(h) / 203(h) / Repair Escrow | -0.500 |
|                | VA IRRRL ≤ 125.00 LTV                    | 0.000  |
|                | VA IRRRL > 125.00 LTV or No AVM          | -0.750 |

## GOVERNMENT ADJUSTMENTS - Applies to Standard and Specialty Government Programs

| Adjusters                 | All Terms | Adjusters                      | All Terms |
|---------------------------|-----------|--------------------------------|-----------|
| FICO 640 - 659            | -0.500    | NY                             | -0.250    |
| FICO 620 - 639            | -0.750    | AZ, CA, FL, IA, MA, NJ, NV, UT | -0.150    |
| FICO 600 - 619            | -1.500    | Non Owner Occupancy            | -2.000    |
| Base Loan Amount Adjuster |           |                                |           |
| \$0 - \$74,999            |           | -2.000                         |           |
| \$75,000 - \$124,999      |           | -0.750                         |           |
| \$125,000 - \$199,999     |           | -0.375                         |           |
| High Balance              |           | -2.000                         |           |
| VA Jumbo                  |           | -2.000                         |           |
| Extension Options:        |           | -0.018 per calendar day        |           |
| Max USDA - GRH Rate Today |           | 9/30/2015                      | 4.500%    |

## American Financial Resources, Inc. - Announcements

The OTC program is not available for TF clients.

15 Day Locks are now Available for Broker Loans in an **Approved** status. To Price it out, you will need to improve the 30 day price by 15 bps. Lock Requests must be submitted using AFR's Manual Lock Request Form!

## Lock Desk Policy

The initial expiration date of the lock will be disclosed on the lock confirmation. Locks may only be extended up to 30 days past its initial lock period. Locks received after cut off (7pm ET) will be rejected. Locks accepted on loans in "Registered, Submitted, U/W-Received &amp; U/W-Approved" status only. Locks must be e-mailed/faxed directly to the lock desk or sent through DataTrac Web. Lock requests submitted to a client's AE or AM only will not be processed.

Flood Certification = \$10.00

FHA ID# - 1358600006

Full Lock Desk Policy Can Be Found Here

AFR Guidelines

For use by mortgage professionals only and should not be distributed to borrowers.



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45 Day Lock Exp.: 11/16/2015

60 Day Lock Exp.: 11/30/2015

W. Rate Sheet Dated: 9/30/2015

prices are subject to change without notice

Release Time: 10:00 AM ET

| DURP 30/25 Year |            |         |         |            |         |         |        |        |
|-----------------|------------|---------|---------|------------|---------|---------|--------|--------|
| Rate            | ≤ 105% LTV |         |         | > 105% LTV |         |         | 30 Day | 60 Day |
|                 | 30 Day     | 45 Day  | 60 Day  | 30 Day     | 45 Day  | 60 Day  |        |        |
| 3.250           | 96.460     | 96.210  | 95.960  | 93.860     | 93.610  | 93.360  |        |        |
| 3.375           | 97.288     | 97.038  | 96.788  | 94.993     | 94.743  | 94.493  |        |        |
| 3.500           | 98.182     | 97.932  | 97.682  | 96.191     | 95.941  | 95.691  |        |        |
| 3.625           | 99.165     | 98.915  | 98.665  | 97.479     | 97.229  | 96.979  |        |        |
| 3.750           | 100.066    | 99.816  | 99.566  | 98.643     | 98.393  | 98.143  |        |        |
| 3.875           | 100.694    | 100.444 | 100.194 | 99.442     | 99.192  | 98.942  |        |        |
| 3.990           | 101.292    | 101.042 | 100.792 | 100.212    | 99.962  | 99.712  |        |        |
| 4.000           | 101.392    | 101.142 | 100.892 | 100.312    | 100.062 | 99.812  |        |        |
| 4.125           | 102.172    | 101.922 | 101.672 | 101.264    | 101.014 | 100.764 |        |        |
| 4.250           | 102.896    | 102.646 | 102.396 | 102.138    | 101.888 | 101.638 |        |        |
| 4.375           | 103.413    | 103.163 | 102.913 | 102.756    | 102.506 | 102.256 |        |        |
| 4.500           | 103.944    | 103.694 | 103.444 | 103.388    | 103.138 | 102.888 |        |        |
| 4.625           | 104.470    | 104.220 | 103.970 | 104.016    | 103.766 | 103.516 |        |        |
| 4.750           | 104.992    | 104.742 | 104.492 | 104.620    | 104.370 | 104.120 |        |        |
| 4.875           | 105.413    | 105.163 | 104.913 | 105.080    | 104.830 | 104.580 |        |        |
| 4.990           | 105.742    | 105.492 | 105.242 | 105.447    | 105.197 | 104.947 |        |        |
| 5.000           | 105.842    | 105.592 | 105.342 | 105.547    | 105.297 | 105.047 |        |        |
| 5.125           | 106.321    | 106.071 | 105.821 | N/A        | N/A     | N/A     |        |        |

| DURP 20 Year |            |         |         |            |         |         |        |        |
|--------------|------------|---------|---------|------------|---------|---------|--------|--------|
| Rate         | ≤ 105% LTV |         |         | > 105% LTV |         |         | 30 Day | 60 Day |
|              | 30 Day     | 45 Day  | 60 Day  | 30 Day     | 45 Day  | 60 Day  |        |        |
| 3.125        | 95.185     | 94.935  | 94.685  | 94.867     | 94.617  | 94.367  |        |        |
| 3.250        | 96.598     | 96.348  | 96.098  | 96.088     | 95.838  | 95.588  |        |        |
| 3.375        | 97.502     | 97.252  | 97.002  | 96.942     | 96.692  | 96.442  |        |        |
| 3.500        | 98.384     | 98.134  | 97.884  | 97.849     | 97.599  | 97.349  |        |        |
| 3.625        | 99.234     | 98.984  | 98.734  | 98.799     | 98.549  | 98.299  |        |        |
| 3.750        | 99.985     | 99.735  | 99.485  | 99.677     | 99.427  | 99.177  |        |        |
| 3.875        | 100.504    | 100.254 | 100.004 | 100.289    | 100.039 | 99.789  |        |        |
| 3.990        | 100.908    | 100.658 | 100.408 | 100.846    | 100.596 | 100.346 |        |        |
| 4.000        | 101.008    | 100.758 | 100.508 | 100.946    | 100.696 | 100.446 |        |        |
| 4.125        | 101.550    | 101.300 | 101.050 | 101.701    | 101.451 | 101.201 |        |        |
| 4.250        | 102.066    | 101.816 | 101.566 | 102.380    | 102.130 | 101.880 |        |        |
| 4.375        | 102.596    | 102.346 | 102.096 | 102.883    | 102.633 | 102.383 |        |        |
| 4.500        | 103.140    | 102.890 | 102.640 | 103.423    | 103.173 | 102.923 |        |        |
| 4.625        | 103.690    | 103.440 | 103.190 | 103.992    | 103.742 | 103.492 |        |        |
| 4.750        | 104.179    | 103.929 | 103.679 | 104.514    | 104.264 | 104.014 |        |        |
| 4.875        | 104.487    | 104.237 | 103.987 | 104.853    | 104.603 | 104.353 |        |        |
| 4.990        | 104.695    | 104.445 | 104.195 | 105.092    | 104.842 | 104.592 |        |        |
| 5.000        | 104.795    | 104.545 | 104.295 | 105.192    | 104.942 | 104.692 |        |        |

| DURP 15 Year |            |         |         |            |         |         |        |        |
|--------------|------------|---------|---------|------------|---------|---------|--------|--------|
| Rate         | ≤ 105% LTV |         |         | > 105% LTV |         |         | 30 Day | 60 Day |
|              | 30 Day     | 45 Day  | 60 Day  | 30 Day     | 45 Day  | 60 Day  |        |        |
| 2.250        | 94.072     | 93.822  | 93.572  | N/A        | N/A     | N/A     |        |        |
| 2.375        | 95.492     | 95.242  | 94.992  | N/A        | N/A     | N/A     |        |        |
| 2.500        | 96.889     | 96.639  | 96.389  | 93.292     | 93.042  | 92.792  |        |        |
| 2.625        | 97.914     | 97.664  | 97.414  | 94.517     | 94.267  | 94.017  |        |        |
| 2.750        | 98.582     | 98.332  | 98.082  | 95.497     | 95.247  | 94.997  |        |        |
| 2.875        | 99.251     | 99.001  | 98.751  | 96.478     | 96.228  | 95.978  |        |        |
| 2.990        | 99.819     | 99.569  | 99.319  | 97.359     | 97.109  | 96.859  |        |        |
| 3.000        | 99.919     | 99.669  | 99.419  | 97.459     | 97.209  | 96.959  |        |        |
| 3.125        | 100.471    | 100.221 | 99.971  | 98.258     | 98.008  | 97.758  |        |        |
| 3.250        | 100.933    | 100.683 | 100.433 | 98.908     | 98.658  | 98.408  |        |        |
| 3.375        | 101.436    | 101.186 | 100.936 | 99.599     | 99.349  | 99.099  |        |        |
| 3.500        | 101.993    | 101.743 | 101.493 | 100.343    | 100.093 | 99.843  |        |        |
| 3.625        | 102.447    | 102.197 | 101.947 | 100.936    | 100.686 | 100.436 |        |        |
| 3.750        | 102.795    | 102.545 | 102.295 | 101.378    | 101.128 | 100.878 |        |        |
| 3.875        | 103.144    | 102.894 | 102.644 | 101.820    | 101.570 | 101.320 |        |        |
| 3.990        | 103.393    | 103.143 | 102.893 | 102.163    | 101.913 | 101.663 |        |        |
| 4.000        | 103.493    | 103.243 | 102.993 | 102.263    | 102.013 | 101.763 |        |        |
| 4.125        | N/A        | N/A     | N/A     | 102.696    | 102.446 | 102.196 |        |        |

| DURP 10 Year |            |         |         |            |         |         |        |        |
|--------------|------------|---------|---------|------------|---------|---------|--------|--------|
| Rate         | ≤ 105% LTV |         |         | > 105% LTV |         |         | 30 Day | 60 Day |
|              | 30 Day     | 45 Day  | 60 Day  | 30 Day     | 45 Day  | 60 Day  |        |        |
| 2.250        | 93.437     | 93.187  | 92.937  | N/A        | N/A     | N/A     |        |        |
| 2.375        | 94.857     | 94.607  | 94.357  | N/A        | N/A     | N/A     |        |        |
| 2.500        | 96.254     | 96.004  | 95.754  | 93.092     | 92.842  | 92.592  |        |        |
| 2.625        | 97.308     | 97.058  | 96.808  | 94.317     | 94.067  | 93.817  |        |        |
| 2.750        | 98.030     | 97.780  | 97.530  | 95.297     | 95.047  | 94.797  |        |        |
| 2.875        | 98.753     | 98.503  | 98.253  | 96.278     | 96.028  | 95.778  |        |        |
| 2.990        | 99.376     | 99.126  | 98.876  | 97.159     | 96.909  | 96.659  |        |        |
| 3.000        | 99.476     | 99.226  | 98.976  | 97.259     | 97.009  | 96.759  |        |        |
| 3.125        | 100.008    | 99.758  | 99.508  | 98.058     | 97.808  | 97.558  |        |        |
| 3.250        | 100.358    | 100.108 | 99.858  | 98.708     | 98.458  | 98.208  |        |        |
| 3.375        | 100.703    | 100.453 | 100.203 | 99.399     | 99.149  | 98.899  |        |        |
| 3.500        | 101.058    | 100.808 | 100.558 | 100.143    | 99.893  | 99.643  |        |        |
| 3.625        | 101.378    | 101.128 | 100.878 | 100.736    | 100.486 | 100.236 |        |        |
| 3.750        | 101.671    | 101.421 | 101.171 | 101.178    | 100.928 | 100.678 |        |        |
| 3.875        | 101.964    | 101.714 | 101.464 | 101.620    | 101.370 | 101.120 |        |        |
| 3.990        | 102.159    | 101.909 | 101.659 | 101.963    | 101.713 | 101.463 |        |        |
| 4.000        | 102.259    | 102.009 | 101.759 | 102.063    | 101.813 | 101.563 |        |        |
| 4.125        | 102.544    | 102.294 | 102.044 | 102.496    | 102.246 | 101.996 |        |        |

| Applicable for all mortgage with greater than 15 year terms |          |                |                |                |                |                |                |                |                 |        |
|-------------------------------------------------------------|----------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|-----------------|--------|
| LTV →                                                       | →        | →              | →              | →              | →              | →              | →              | →              | →               | →      |
| FICO ↓                                                      | ↓        | ↓              | ↓              | ↓              | ↓              | ↓              | ↓              | ↓              | ↓               | ↓      |
|                                                             | ≤ 60.00% | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% | 85.01 - 90.00% | 90.01 - 95.00% | 95.01 - 97.00% | 97.01 - 105.00% | > 105% |
| ≥ 740                                                       | 0.000    | -0.250         | -0.250         | -0.250         | 0.000          | 0.000          | 0.000          | 0.000          | 0.000           | 0.000  |
| 720 - 739                                                   | 0.000    | -0.250         | -0.250         | -0.250         | 0.000          | 0.000          | 0.000          | 0.000          | 0.000           | 0.000  |
| 700 - 719                                                   | 0.000    | -0.500         | -0.750         | -0.750         | -0.500         | -0.500         | -0.500         | -0.500         | -0.500          | -0.500 |
| 680 - 699                                                   | 0.000    | -0.500         | -0.750         | -0.750         | -0.750         | -0.750         | -0.750         | -0.500         | -0.500          | -0.500 |
| 660 - 679                                                   | 0.000    | -1.000         | -1.500         | -1.750         | -1.750         | -1.750         | -1.750         | -1.250         | -1.250          | -1.250 |
| 640 - 659                                                   | -0.500   | -1.250         | -2.000         | -2.250         | -2.250         | -2.250         | -2.250         | -1.750         | -1.750          | -1.750 |
| 620 - 639                                                   | -0.500   | -1.500         | -2.500         | -2.750         | -2.750         | -2.750         | -2.750         | -2.500         | -2.500          | -2.500 |
| < 620 *                                                     | -0.500   | -1.500         | -3.000         | -3.000         | -3.000         | -3.000         | -3.000         | -3.000         | -3.000          | -3.000 |

\* A minimum required credit score of 580 applies to all mortgage loans delivered to AFR in accordance with the Selling Guide

| DU Refi Plus Adjusters             |                         |             |
|------------------------------------|-------------------------|-------------|
| Adjusters                          | 30/25 yr                | 20/15/10 yr |
| DURP with MI                       | 0.000                   | 0.000       |
| High Balance                       | -2.500                  | -2.500      |
| Manufactured                       | -1.000                  | -1.000      |
| NY                                 | -0.250                  | -0.250      |
| AZ, CA, FL, GA, LA, MA, NJ, NV, UT | -0.150                  | -0.150      |
| Extension Options                  | -0.018 per calendar day |             |

| LTV Range                |          |                |                |                |                |                |                |                |                 |        |
|--------------------------|----------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|-----------------|--------|
| Product Feature          | ≤ 60.00% | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% | 85.01 - 90.00% | 90.01 - 95.00% | 95.01 - 97.00% | 97.01 - 105.00% | > 105% |
| Investment Property      | -2.125   | -2.125         | -2.125         | -3.375         | -4.125         | -4.125         | -4.125         | -4.125         | -4.125          | -4.125 |
| High-LTV                 |          |                |                |                |                |                |                |                |                 |        |
| 30/25 year               | 0.000    | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | -0.500         | -1.000          | -1.000 |
| 20/15/10 year            | 0.000    | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | -0.500         | -1.000          | -1.000 |
| Multiple-Unit Properties |          |                |                |                |                |                |                |                |                 |        |
| 2-Unit Property          | -1.000   | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000          | -1.000 |
| 3-4 Unit Property        | -1.000   | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000          | -1.000 |
| Condominium              | 0.000    | 0.000          | 0.000          | -0.750         | -0.750         | -0.750         | -0.750         | -0.750         | -0.750          | -0.750 |

| Refi Plus Mortgages with Subordinate Financing * |                |                        |                    |
|--------------------------------------------------|----------------|------------------------|--------------------|
| LTV Range                                        | CLTV Range     | Non Interest-Only LLPA |                    |
|                                                  |                | Credit Score < 720     | Credit Score ≥ 720 |
| 65.01 - 75.00%                                   | 90.01 - 95.00% | -0.500                 | -0.250             |
| 75.01 - 95.00%                                   | 90.01 - 95.00% | -0.500                 | -0.250             |
| 75.01 - 90.00%                                   | 76.01 - 90.00% | -0.250                 | 0.000              |
| Any                                              | >95.00%        | -1.500                 | -1.500             |

\* If the subordinate financing is a Community Seconds® loan, these LLPAs do not apply and the lender must use SFC 118.

| Loan Level Price Adjuster Caps  |          |             |
|---------------------------------|----------|-------------|
| LLPA Cap                        | 30/25 yr | 20/15/10 yr |
| Owner Occupied LTV ≥80%         | 0.750    | 0.000       |
| Owner Occupied LTV <80%         | 2.000    | 2.000       |
| Investment & 2nd Home LTV ≤105% | 2.000    | 2.000       |
| Investment & 2nd Home LTV >105% | 2.000    | 1.500       |

## Lock Desk Policy

The initial expiration date of the lock will be disclosed on the lock confirmation. Locks may only be extended up to 30 days past its initial lock period. Locks received after cut off (7pm ET) will be rejected. Locks accepted on loans in "Registered, Submitted, U/W-Received & U/W-Approved" status only. Locks must be e-mailed/faxed directly to the lock desk or sent through DataTrac Web. Lock requests submitted to a client's AE or AM only will not be processed.

Flood Certification = \$10.00

FHA ID# - 1358600006

[Full Lock Desk Policy Can Be Found Here](#)

W. Rate Sheet Dated: 9/30/2015

prices are subject to change without notice

Release Time: 10:00 AM ET

| 30/25 Year FNMA |         |         |         |  |
|-----------------|---------|---------|---------|--|
| Rate            | 30 day  | 45 day  | 60 day  |  |
| 3.000           | 95.065  | 94.815  | 94.790  |  |
| 3.125           | 96.454  | 96.204  | 96.179  |  |
| 3.250           | 97.660  | 97.410  | 97.385  |  |
| 3.375           | 98.488  | 98.238  | 98.213  |  |
| 3.500           | 99.382  | 99.132  | 99.107  |  |
| 3.625           | 100.365 | 100.115 | 100.090 |  |
| 3.750           | 101.266 | 101.016 | 100.991 |  |
| 3.875           | 101.894 | 101.644 | 101.619 |  |
| 3.990           | 102.542 | 102.292 | 102.267 |  |
| 4.000           | 102.592 | 102.342 | 102.317 |  |
| 4.125           | 103.372 | 103.122 | 103.097 |  |
| 4.250           | 104.096 | 103.846 | 103.821 |  |
| 4.375           | 104.613 | 104.363 | 104.338 |  |
| 4.500           | 105.144 | 104.894 | 104.869 |  |
| 4.625           | 105.670 | 105.420 | 105.395 |  |
| 4.750           | 106.192 | 105.942 | 105.917 |  |
| 4.875           | 106.613 | 106.363 | 106.338 |  |
| 4.990           | 106.992 | 106.742 | 106.717 |  |
| 5.000           | 107.042 | 106.792 | 106.767 |  |
| 5.125           | 107.521 | 107.271 | 107.246 |  |

| 20 Year FNMA |         |         |         |  |
|--------------|---------|---------|---------|--|
| Rate         | 30 day  | 45 day  | 60 day  |  |
| 2.990        | 95.376  | 95.126  | 94.876  |  |
| 3.000        | 95.426  | 95.176  | 94.926  |  |
| 3.125        | 97.040  | 96.790  | 96.540  |  |
| 3.250        | 98.454  | 98.204  | 97.954  |  |
| 3.375        | 99.357  | 99.107  | 98.857  |  |
| 3.500        | 100.239 | 99.989  | 99.739  |  |
| 3.625        | 101.089 | 100.839 | 100.589 |  |
| 3.750        | 101.840 | 101.590 | 101.340 |  |
| 3.875        | 102.359 | 102.109 | 101.859 |  |
| 3.990        | 102.814 | 102.564 | 102.314 |  |
| 4.000        | 102.864 | 102.614 | 102.364 |  |
| 4.125        | 103.405 | 103.155 | 102.905 |  |
| 4.250        | 103.921 | 103.671 | 103.421 |  |
| 4.375        | 104.451 | 104.201 | 103.951 |  |
| 4.500        | 104.995 | 104.745 | 104.495 |  |
| 4.625        | 105.545 | 105.295 | 105.045 |  |
| 4.750        | 106.034 | 105.784 | 105.534 |  |
| 4.875        | 106.342 | 106.092 | 105.842 |  |
| 4.990        | 106.600 | 106.350 | 106.100 |  |
| 5.000        | 106.650 | 106.400 | 106.150 |  |

| 15 Year FNMA |         |         |         |  |
|--------------|---------|---------|---------|--|
| Rate         | 30 day  | 45 day  | 60 day  |  |
| 2.000        | #N/A    | #N/A    | #N/A    |  |
| 2.125        | 93.402  | 93.152  | 92.902  |  |
| 2.250        | 94.822  | 94.572  | 94.322  |  |
| 2.375        | 96.242  | 95.992  | 95.742  |  |
| 2.500        | 97.639  | 97.389  | 97.139  |  |
| 2.625        | 98.664  | 98.414  | 98.164  |  |
| 2.750        | 99.332  | 99.082  | 98.832  |  |
| 2.875        | 100.001 | 99.751  | 99.501  |  |
| 2.990        | 100.619 | 100.369 | 100.119 |  |
| 3.000        | 100.669 | 100.419 | 100.169 |  |
| 3.125        | 101.221 | 100.971 | 100.721 |  |
| 3.250        | 101.683 | 101.433 | 101.183 |  |
| 3.375        | 102.186 | 101.936 | 101.686 |  |
| 3.500        | 102.743 | 102.493 | 102.243 |  |
| 3.625        | 103.197 | 102.947 | 102.697 |  |
| 3.750        | 103.545 | 103.295 | 103.045 |  |
| 3.875        | 103.894 | 103.644 | 103.394 |  |
| 3.990        | 104.193 | 103.943 | 103.693 |  |
| 4.000        | 104.243 | 103.993 | 103.743 |  |
| 4.125        | 104.582 | 104.332 | 104.082 |  |

| 10 Year FNMA |         |         |         |  |
|--------------|---------|---------|---------|--|
| Rate         | 30 day  | 45 day  | 60 day  |  |
| 2.000        | N/A     | N/A     | N/A     |  |
| 2.125        | N/A     | N/A     | N/A     |  |
| 2.250        | 95.453  | 95.203  | 94.953  |  |
| 2.375        | 96.873  | 96.623  | 96.373  |  |
| 2.500        | 98.270  | 98.020  | 97.770  |  |
| 2.625        | 99.324  | 99.074  | 98.824  |  |
| 2.750        | 100.046 | 99.796  | 99.546  |  |
| 2.875        | 100.769 | 100.519 | 100.269 |  |
| 2.990        | 101.442 | 101.192 | 100.942 |  |
| 3.000        | 101.492 | 101.242 | 100.992 |  |
| 3.125        | 102.024 | 101.774 | 101.524 |  |
| 3.250        | 102.374 | 102.124 | 101.874 |  |
| 3.375        | 102.719 | 102.469 | 102.219 |  |
| 3.500        | 103.074 | 102.824 | 102.574 |  |
| 3.625        | 103.394 | 103.144 | 102.894 |  |
| 3.750        | 103.687 | 103.437 | 103.187 |  |
| 3.875        | 103.980 | 103.730 | 103.480 |  |
| 3.990        | 104.225 | 103.975 | 103.725 |  |
| 4.000        | 104.275 | 104.025 | 103.775 |  |
| 4.125        | 104.560 | 104.310 | 104.060 |  |

| 30/25 Year HB FNMA |         |         |         |  |
|--------------------|---------|---------|---------|--|
| Rate               | 30 day  | 45 day  | 60 day  |  |
| 3.125              | 94.529  | 94.279  | 94.029  |  |
| 3.250              | 95.825  | 95.575  | 95.325  |  |
| 3.375              | 96.934  | 96.684  | 96.434  |  |
| 3.500              | 98.109  | 97.859  | 97.609  |  |
| 3.625              | 99.374  | 99.124  | 98.874  |  |
| 3.750              | 100.467 | 100.217 | 99.967  |  |
| 3.875              | 101.094 | 100.844 | 100.594 |  |
| 3.990              | 101.742 | 101.492 | 101.242 |  |
| 4.000              | 101.792 | 101.542 | 101.292 |  |
| 4.125              | 102.572 | 102.322 | 102.072 |  |
| 4.250              | 103.181 | 102.931 | 102.681 |  |
| 4.375              | 103.339 | 103.089 | 102.839 |  |
| 4.500              | 103.510 | 103.260 | 103.010 |  |
| 4.625              | 103.677 | 103.427 | 103.177 |  |
| 4.750              | 103.930 | 103.680 | 103.430 |  |
| 4.875              | 104.273 | 104.023 | 103.773 |  |
| 4.990              | 104.573 | 104.323 | 104.073 |  |
| 5.000              | 104.623 | 104.373 | 104.123 |  |
| 5.125              | 105.024 | 104.774 | 104.524 |  |
| 5.250              | 105.426 | 105.176 | 104.926 |  |

| 15 Year HB FNMA |         |         |         |  |
|-----------------|---------|---------|---------|--|
| Rate            | 30 day  | 45 day  | 60 day  |  |
| 2.000           | N/A     | N/A     | N/A     |  |
| 2.125           | N/A     | N/A     | N/A     |  |
| 2.250           | N/A     | N/A     | N/A     |  |
| 2.375           | 94.836  | 94.586  | 94.336  |  |
| 2.500           | 96.420  | 96.170  | 95.920  |  |
| 2.625           | 97.617  | 97.367  | 97.117  |  |
| 2.750           | 98.441  | 98.191  | 97.941  |  |
| 2.875           | 99.265  | 99.015  | 98.765  |  |
| 2.990           | 100.040 | 99.790  | 99.540  |  |
| 3.000           | 100.090 | 99.840  | 99.590  |  |
| 3.125           | 100.717 | 100.467 | 100.217 |  |
| 3.250           | 101.179 | 100.929 | 100.679 |  |
| 3.375           | 101.682 | 101.432 | 101.182 |  |
| 3.500           | 102.239 | 101.989 | 101.739 |  |
| 3.625           | 102.580 | 102.330 | 102.080 |  |
| 3.750           | 102.709 | 102.459 | 102.209 |  |
| 3.875           | 102.838 | 102.588 | 102.338 |  |
| 3.990           | 102.919 | 102.669 | 102.419 |  |
| 4.000           | 102.969 | 102.719 | 102.469 |  |
| 4.125           | 103.090 | 102.840 | 102.590 |  |

#### Adjustments

| Applicable for all mortgages with greater than 15 year terms |        |          |                |                |                |                |                |                |                |
|--------------------------------------------------------------|--------|----------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| LTV →                                                        | FICO ↓ | ≤ 60.00% | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% | 85.01 - 90.00% | 90.01 - 95.00% | 95.01 - 97.00% |
| ≥ 740                                                        | 0.000  | -0.250   | -0.250         | -0.500         | -0.250         | -0.250         | -0.250         | -0.750         |                |
| 720 - 739                                                    | 0.000  | -0.250   | -0.500         | -0.750         | -0.500         | -0.500         | -0.500         | -1.000         |                |
| 700 - 719                                                    | 0.000  | -0.500   | -1.000         | -1.250         | -1.000         | -1.000         | -1.000         | -1.500         |                |
| 680 - 699                                                    | 0.000  | -0.500   | -1.250         | -1.750         | -1.500         | -1.250         | -1.250         | -1.500         |                |
| 660 - 679                                                    | 0.000  | -1.000   | -2.250         | -2.750         | -2.750         | -2.250         | -2.250         | -2.250         |                |
| 640 - 659                                                    | -0.500 | -1.250   | -2.750         | -3.000         | -3.250         | -2.750         | -2.750         | -2.750         |                |
| 620 - 639                                                    | -0.500 | -1.500   | -3.000         | -3.000         | -3.250         | -3.250         | -3.250         | -3.500         |                |
| ≤ 620 *                                                      | -0.500 | -1.500   | -3.000         | -3.000         | -3.250         | -3.250         | -3.250         | -3.750         |                |

\* A minimum required credit score of 620 applies to all mortgage loans delivered to AFR in accordance with the

Selling Guide 95.01-97.00% LTV only with DU v. 9.2

| All Loan Type Adjustments          |                         |
|------------------------------------|-------------------------|
| Adjusters                          | All Terms               |
| NY                                 | -0.250                  |
| AZ, CA, FL, GA, LA, MA, NJ, NV, UT | -0.150                  |
| Escrow Waiver                      | -0.250                  |
| Loan Amount Adjusters              |                         |
| \$0 - \$74,999                     | -2.000                  |
| \$75,000 - \$124,999               | -0.750                  |
| \$125,000 - \$199,999              | -0.375                  |
| \$200,000 - \$417,000              | 0.000                   |
| FNMA HomeStyle Renovation          | -1.000                  |
| Extension Options                  | -0.018 per calendar day |

| LTV →                 | Product Feature ↓ | ≤ 60.00% | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% | 85.01 - 90.00% | 90.01 - 95.00% | 95.01 - 97.00% |
|-----------------------|-------------------|----------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| High-LTV              |                   | 0.000    | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | -0.500         |
| Investment Property   |                   | -2.125   | -2.125         | -2.125         | -3.375         | -4.125         | N/A            | N/A            | N/A            |
| Manufactured          |                   | -1.000   | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | N/A            |
| 2-Unit Property       |                   | -1.000   | -1.000         | -1.000         | -1.000         | -1.000         | N/A            | N/A            | N/A            |
| 3-4 Unit Property     |                   | -1.000   | -1.000         | -1.000         | N/A            | N/A            | N/A            | N/A            | N/A            |
| Condo > 15 year       |                   | 0.000    | 0.000          | 0.000          | -0.750         | -0.750         | -0.750         | -0.750         | -0.750         |
| High Balance C/O Refi |                   | -1.000   | N/A            | N/A            | N/A            | N/A            | N/A            | N/A            | N/A            |

| Mortgages with Subordinate Financing * |                |                                           |                                           |
|----------------------------------------|----------------|-------------------------------------------|-------------------------------------------|
| LTV Range                              | CLTV Range     | Non Interest-Only LLPA Credit Score < 720 | Non Interest-Only LLPA Credit Score ≥ 720 |
| ≤ 65.00%                               | 80.01 - 95.00% | -0.500                                    | -0.250                                    |
| 65.01 - 75.00%                         | 80.01 - 95.00% | -0.750                                    | -0.500                                    |
| 75.01 - 95.00%                         | 90.01 - 95.00% | -1.000                                    | -0.750                                    |
| 75.01 - 90.00%                         | 76.01 - 90.00% | -1.000                                    | -0.750                                    |
| ≤ 95.00%                               | 95.01 - 97.00% | -1.500                                    | -1.500                                    |

\* If the subordinate financing is a Community Seconds\* loan, these LLPAs do not apply and the lender must use SFC 118.

#### Lender Paid MI Adjustments (cumulative with above adjustments)

| LPMI Adjust Term > 20 yr & All Manuf. |        |          |                |                |
|---------------------------------------|--------|----------|----------------|----------------|
| LTV →                                 | FICO ↓ | ≤ 85.00% | 85.01 - 90.00% | 90.01 - 95.00% |
| ≥ 740                                 | -0.990 | -1.370   | -2.150         | -3.080         |
| 720 - 739                             | -1.120 | -1.720   | -2.350         | -3.080         |
| 680 - 719                             | -1.330 | -2.170   | -3.290         | -3.850         |

| LPMI Adjust Term ≤ 20 yr |        |          |                |                |
|--------------------------|--------|----------|----------------|----------------|
| LTV →                    | FICO ↓ | ≤ 85.00% | 85.01 - 90.00% | 90.01 - 95.00% |
| ≥ 740                    | -0.880 | -1.100   | -1.650         | -3.080         |
| 720 - 739                | -1.050 | -1.370   | -2.170         | -3.080         |
| 680 - 719                | -1.190 | -1.540   | -2.940         | -3.850         |

| Additional LPMI Premium Adjustments |      |        |           |
|-------------------------------------|------|--------|-----------|
| Product Feature                     | FICO | ≥ 740  | 720 - 739 |
| Limited Cash-Out                    |      | 0.000  | 0.000     |
| Cash-Out                            |      | -0.500 | -0.700    |
| Second Home                         |      | -0.250 | -0.490    |
| Manufactured Home                   |      | -0.500 | -0.700    |
| Loan Amount > \$417,000 *           |      | -0.400 | -0.880    |
| Term ≤ 25 year                      |      | 0.180  | 0.180     |
| Investment Property                 |      | -1.190 | -1.330    |

\* Does not apply in HI

#### Lock Desk Policy

The initial expiration date of the lock will be disclosed on the lock confirmation. Locks may only be extended up to 30 days past its initial lock period. Locks received after cut off (7pm ET) will be rejected. Locks accepted on loans in "Registered, Submitted, U/W-Received & U/W-Approved" status only. Locks must be e-mailed/faxed directly to the lock desk or sent through DataTrac Web. Lock requests submitted to a client's AE or AM only will not be processed.

Flood Certification = \$10.00

Full Lock Desk Policy Can Be Found Here



# AMERICAN

FINANCIAL RESOURCES, INC.  
WHOLESALE MORTGAGE DIVISION

[AFR Wholesale's Website](#)

Lock Desk e-mail:

Lock Desk Phone: 1-877-588-2706

Lock Desk Hours: 10:00 am ET - 7:00 pm ET

[AFR Rate Sheet Archive](#)

[LockDesk@af wholesale.com](mailto:LockDesk@af wholesale.com)

**30 Day Lock Exp.: 10/30/2015**

**45 Day Lock Exp.: 11/16/2015**

**60 Day Lock Exp.: 11/30/2015**

prices are subject to change without notice

W. Rate Sheet Dated: **9/30/2015**

Release Time: **10:00 AM ET**

| FNMA MCM 30 Year |         |         |         |
|------------------|---------|---------|---------|
| Note Rate        | 30 Day  | 45 Day  | 60 Day  |
| 2.750            | N/A     | N/A     | N/A     |
| 2.875            | N/A     | N/A     | N/A     |
| 3.000            | N/A     | N/A     | N/A     |
| 3.125            | N/A     | N/A     | N/A     |
| 3.250            | 94.921  | 94.671  | 94.421  |
| 3.375            | 96.140  | 95.890  | 95.640  |
| 3.500            | 96.987  | 96.737  | 96.487  |
| 3.625            | 97.909  | 97.659  | 97.409  |
| 3.750            | 98.906  | 98.656  | 98.406  |
| 3.875            | 99.831  | 99.581  | 99.331  |
| 4.000            | 100.515 | 100.265 | 100.015 |
| 4.125            | 101.260 | 101.010 | 100.760 |
| 4.250            | 102.065 | 101.815 | 101.565 |
| 4.375            | 102.814 | 102.564 | 102.314 |
| 4.500            | 103.362 | 103.112 | 102.862 |
| 4.625            | 103.932 | 103.682 | 103.432 |
| 4.750            | 104.526 | 104.276 | 104.026 |
| 4.875            | 105.093 | 104.843 | 104.593 |
| 5.000            | 105.573 | 105.323 | 105.073 |
| 5.125            | 106.052 | 105.802 | 105.552 |

| FNMA HB MCM 30 Year |         |         |         |
|---------------------|---------|---------|---------|
| Note Rate           | 30 Day  | 45 Day  | 60 Day  |
| 3.000               | N/A     | N/A     | N/A     |
| 3.125               | N/A     | N/A     | N/A     |
| 3.250               | N/A     | N/A     | N/A     |
| 3.375               | 94.298  | 94.048  | 93.798  |
| 3.500               | 95.420  | 95.170  | 94.920  |
| 3.625               | 96.617  | 96.367  | 96.117  |
| 3.750               | 97.890  | 97.640  | 97.390  |
| 3.875               | 99.059  | 98.809  | 98.559  |
| 4.000               | 99.738  | 99.488  | 99.238  |
| 4.125               | 100.478 | 100.228 | 99.978  |
| 4.250               | 101.279 | 101.029 | 100.779 |
| 4.375               | 101.966 | 101.716 | 101.466 |
| 4.500               | 102.152 | 101.902 | 101.652 |
| 4.625               | 102.362 | 102.112 | 101.862 |
| 4.750               | 102.594 | 102.344 | 102.094 |
| 4.875               | 102.880 | 102.630 | 102.380 |
| 5.000               | 103.281 | 103.031 | 102.781 |
| 5.125               | 103.682 | 103.432 | 103.182 |
| 5.250               | 104.084 | 103.834 | 103.584 |
| 5.375               | 104.485 | 104.235 | 103.985 |

| All Loan Type Adjustments          |                         |
|------------------------------------|-------------------------|
| Adjusters                          | All Terms               |
| NY                                 | -0.250                  |
| AZ, CA, FL, GA, LA, MA, NJ, NV, UT | -0.150                  |
| Escrow Waiver                      | -0.250                  |
| Subordinate Financing              | -0.500                  |
| Loan Amount Adjusters              | All Terms               |
| \$0 - \$74,999                     | -2.000                  |
| \$75,000 - \$124,999               | -0.750                  |
| \$125,000 - \$199,999              | -0.375                  |
| \$200,000 - \$417,000              | 0.000                   |
| Extension Options                  | -0.018 per calendar day |

## Lock Desk Policy

The initial expiration date of the lock will be disclosed on the lock confirmation. Locks may only be extended up to 30 days past its initial lock period. Locks received after cut off (7pm ET) will be rejected. Locks accepted on loans in "Registered, Submitted, U/W-Received & U/W-Approved" status only. Locks must be e-mailed/faxed directly to the lock desk or sent through DataTrac Web. Lock requests submitted to a client's AE or AM only will not be processed.

Flood Certification = \$10.00

FHA ID# - 1358600006

[Full Lock Desk Policy Can Be Found Here](#)

[AFR Guidelines](#)

For use by mortgage professionals only and should not be distributed to borrowers.

W. Rate Sheet Dated: 9/30/2015

prices are subject to change without notice

Release Time: 10:00 AM ET

| 30/25 Year Open Access ≤ 105.00 LTV |         |         |         |  |
|-------------------------------------|---------|---------|---------|--|
| Rate                                | 30 day  | 45 day  | 60 day  |  |
| 3.250                               | 95.692  | 95.442  | 95.192  |  |
| 3.375                               | 96.807  | 96.557  | 96.307  |  |
| 3.500                               | 97.892  | 97.642  | 97.392  |  |
| 3.625                               | 98.896  | 98.646  | 98.396  |  |
| 3.750                               | 99.665  | 99.415  | 99.165  |  |
| 3.875                               | 100.290 | 100.040 | 99.790  |  |
| 4.000                               | 101.137 | 100.887 | 100.637 |  |
| 4.125                               | 101.990 | 101.740 | 101.490 |  |
| 4.250                               | 102.592 | 102.342 | 102.092 |  |
| 4.375                               | 103.065 | 102.815 | 102.565 |  |
| 4.500                               | 103.802 | 103.552 | 103.302 |  |
| 4.625                               | 104.519 | 104.269 | 104.019 |  |
| 4.750                               | 105.038 | 104.788 | 104.538 |  |
| 4.875                               | 105.487 | 105.237 | 104.987 |  |
| 5.000                               | 105.796 | 105.546 | 105.296 |  |
| 5.125                               | 106.479 | 106.229 | 105.979 |  |
| 5.250                               | 106.977 | 106.727 | 106.477 |  |

| 30/25 Year Open Access > 105.00 LTV |         |         |         |  |
|-------------------------------------|---------|---------|---------|--|
| Rate                                | 30 day  | 45 day  | 60 day  |  |
| 3.250                               | 95.692  | 95.442  | 95.192  |  |
| 3.375                               | 96.682  | 96.432  | 96.182  |  |
| 3.500                               | 97.767  | 97.517  | 97.267  |  |
| 3.625                               | 98.771  | 98.521  | 98.271  |  |
| 3.750                               | 99.540  | 99.290  | 99.040  |  |
| 3.875                               | 100.165 | 99.915  | 99.665  |  |
| 4.000                               | 101.450 | 101.200 | 100.950 |  |
| 4.125                               | 102.303 | 102.053 | 101.803 |  |
| 4.250                               | 102.905 | 102.655 | 102.405 |  |
| 4.375                               | 103.378 | 103.128 | 102.878 |  |
| 4.500                               | 104.990 | 104.740 | 104.490 |  |
| 4.625                               | 105.707 | 105.457 | 105.207 |  |
| 4.750                               | 106.226 | 105.976 | 105.726 |  |
| 4.875                               | 106.675 | 106.425 | 106.175 |  |
| 5.000                               | 108.046 | 107.796 | 107.546 |  |
| 5.125                               | 108.729 | 108.479 | 108.229 |  |
| 5.250                               | 109.227 | 108.977 | 108.727 |  |

| 20 Year Open Access ≤ 105.00 LTV |         |         |         |  |
|----------------------------------|---------|---------|---------|--|
| Rate                             | 30 day  | 45 day  | 60 day  |  |
| 3.250                            | 97.094  | 96.844  | 96.594  |  |
| 3.375                            | 98.018  | 97.768  | 97.518  |  |
| 3.500                            | 98.905  | 98.655  | 98.405  |  |
| 3.625                            | 99.740  | 99.490  | 99.240  |  |
| 3.750                            | 100.413 | 100.163 | 99.913  |  |
| 3.875                            | 100.990 | 100.740 | 100.490 |  |
| 4.000                            | 101.392 | 101.142 | 100.892 |  |
| 4.125                            | 102.128 | 101.878 | 101.628 |  |
| 4.250                            | 102.701 | 102.451 | 102.201 |  |
| 4.375                            | 103.194 | 102.944 | 102.694 |  |
| 4.500                            | 104.065 | 103.815 | 103.565 |  |
| 4.625                            | 104.724 | 104.474 | 104.224 |  |
| 4.750                            | 105.245 | 104.995 | 104.745 |  |
| 4.875                            | 105.704 | 105.454 | 105.204 |  |
| 5.000                            | 105.177 | 104.927 | 104.677 |  |
| 5.125                            | 105.797 | 105.547 | 105.297 |  |
| 5.250                            | 106.284 | 106.034 | 105.784 |  |

| 20 Year Open Access > 105.00 LTV |         |         |         |  |
|----------------------------------|---------|---------|---------|--|
| Rate                             | 30 day  | 45 day  | 60 day  |  |
| 3.250                            | 97.094  | 96.844  | 96.594  |  |
| 3.375                            | 97.706  | 97.456  | 97.206  |  |
| 3.500                            | 98.593  | 98.343  | 98.093  |  |
| 3.625                            | 99.428  | 99.178  | 98.928  |  |
| 3.750                            | 100.101 | 99.851  | 99.601  |  |
| 3.875                            | 100.678 | 100.428 | 100.178 |  |
| 4.000                            | 101.392 | 101.142 | 100.892 |  |
| 4.125                            | 102.128 | 101.878 | 101.628 |  |
| 4.250                            | 102.701 | 102.451 | 102.201 |  |
| 4.375                            | 103.194 | 102.944 | 102.694 |  |
| 4.500                            | 104.253 | 104.003 | 103.753 |  |
| 4.625                            | 104.912 | 104.662 | 104.412 |  |
| 4.750                            | 105.433 | 105.183 | 104.933 |  |
| 4.875                            | 105.892 | 105.642 | 105.392 |  |
| 5.000                            | 105.615 | 105.365 | 105.115 |  |
| 5.125                            | 106.235 | 105.985 | 105.735 |  |
| 5.250                            | 106.722 | 106.472 | 106.222 |  |

| 15 Year Open Access ≤ 105.00 LTV |         |         |         |  |
|----------------------------------|---------|---------|---------|--|
| Rate                             | 30 day  | 45 day  | 60 day  |  |
| 2.250                            | 95.897  | 95.647  | 95.397  |  |
| 2.375                            | 96.544  | 96.294  | 96.044  |  |
| 2.500                            | 97.191  | 96.941  | 96.691  |  |
| 2.625                            | 97.783  | 97.533  | 97.283  |  |
| 2.750                            | 98.616  | 98.366  | 98.116  |  |
| 2.875                            | 99.255  | 99.005  | 98.755  |  |
| 3.000                            | 99.870  | 99.620  | 99.370  |  |
| 3.125                            | 100.411 | 100.161 | 99.911  |  |
| 3.250                            | 100.899 | 100.649 | 100.399 |  |
| 3.375                            | 101.476 | 101.226 | 100.976 |  |
| 3.500                            | 102.034 | 101.784 | 101.534 |  |
| 3.625                            | 102.533 | 102.283 | 102.033 |  |
| 3.750                            | 103.003 | 102.753 | 102.503 |  |
| 3.875                            | 103.467 | 103.217 | 102.967 |  |
| 4.000                            | 103.562 | 103.312 | 103.062 |  |
| 4.125                            | 104.049 | 103.799 | 103.549 |  |
| 4.250                            | 104.504 | 104.254 | 104.004 |  |

| 15 Year Open Access > 105.00 LTV |         |         |         |  |
|----------------------------------|---------|---------|---------|--|
| Rate                             | 30 day  | 45 day  | 60 day  |  |
| 2.250                            | 95.897  | 95.647  | 95.397  |  |
| 2.375                            | 94.419  | 94.169  | 93.919  |  |
| 2.500                            | 95.066  | 94.816  | 94.566  |  |
| 2.625                            | 95.658  | 95.408  | 95.158  |  |
| 2.750                            | 96.491  | 96.241  | 95.991  |  |
| 2.875                            | 98.630  | 98.380  | 98.130  |  |
| 3.000                            | 99.245  | 98.995  | 98.745  |  |
| 3.125                            | 99.786  | 99.536  | 99.286  |  |
| 3.250                            | 100.274 | 100.024 | 99.774  |  |
| 3.375                            | 101.226 | 100.976 | 100.726 |  |
| 3.500                            | 101.784 | 101.534 | 101.284 |  |
| 3.625                            | 102.283 | 102.033 | 101.783 |  |
| 3.750                            | 102.753 | 102.503 | 102.253 |  |
| 3.875                            | 103.342 | 103.092 | 102.842 |  |
| 4.000                            | 103.437 | 103.187 | 102.937 |  |
| 4.125                            | 103.924 | 103.674 | 103.424 |  |
| 4.250                            | 104.379 | 104.129 | 103.879 |  |

| Applicable for all mortgages with greater than 15 year terms |          |                   |                   |                   |                   |                   |                   |          |
|--------------------------------------------------------------|----------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|----------|
| LTV →<br>FICO ↓                                              | ≤ 60.00% | 60.01 -<br>70.00% | 70.01 -<br>75.00% | 75.01 -<br>80.00% | 80.01 -<br>85.00% | 85.01 -<br>90.00% | 90.01 -<br>95.00% | > 95.00% |
| ≥ 740                                                        | 0.000    | -0.250            | -0.250            | -0.500            | 0.000             | 0.000             | 0.000             | 0.000    |
| 720 - 739                                                    | 0.000    | -0.250            | -0.500            | -0.750            | 0.000             | 0.000             | 0.000             | 0.000    |
| 700 - 719                                                    | 0.000    | -0.500            | -1.000            | -1.250            | -0.500            | -0.500            | -0.500            | -0.500   |
| 680 - 699                                                    | 0.000    | -0.500            | -1.250            | -1.750            | -1.000            | -0.750            | -0.750            | -0.750   |
| 660 - 679                                                    | 0.000    | -1.000            | -2.250            | -2.750            | -2.250            | -1.750            | -1.750            | -1.750   |
| 640 - 659                                                    | -0.500   | -1.250            | -2.750            | -3.000            | -2.750            | -2.250            | -2.250            | -2.250   |
| 620 - 639                                                    | -0.500   | -1.500            | -3.000            | -3.000            | -2.750            | -2.750            | -2.750            | -2.750   |
| < 620 *                                                      | -0.500   | -1.500            | -3.000            | -3.000            | -2.750            | -2.750            | -2.750            | -2.750   |

\* A minimum credit score of 580 applies to all mortgage loans delivered to AFR in accordance with the Selling Guide.

| Open Access Mortgage with Subordinate Financing |               |                    |                    |
|-------------------------------------------------|---------------|--------------------|--------------------|
| LTV Range                                       | TLTV Range    | Credit Score < 720 | Credit Score ≥ 720 |
| ≤ 75.00%                                        | ≤ 80%         | -0.375             | -0.375             |
| ≤ 65.00%                                        | > 80% & ≤ 95% | -0.875             | -0.625             |
| > 65% & ≤ 75%                                   | > 80% & ≤ 95% | -1.125             | -0.875             |
| > 75% & ≤ 80%                                   | > 76% & ≤ 90% | -1.375             | -1.125             |
| > 80% & ≤ 90%                                   | > 81% & ≤ 95% | -1.375             | -0.875             |
| > 90% & ≤ 95%                                   | > 91% & ≤ 95% | -0.875             | -0.625             |
| Any                                             | > 95%         | -1.875             | -1.875             |

| LTV →<br>Product Feature ↓ | ≤ 60.00% | 60.01 -<br>70.00% | 70.01 -<br>75.00% | 75.01 -<br>80.00% | 80.01 -<br>85.00% | 85.01 -<br>90.00% | 90.01 -<br>95.00% | 95.01 -<br>97.00% | 97.01 -<br>105.00% | > 105% |
|----------------------------|----------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|--------------------|--------|
| Investment Property        | -2.125   | -2.125            | -2.125            | -3.375            | -4.125            | -4.125            | -4.125            | -4.125            | -4.125             | -4.125 |
| 30 yr. High LTV            | 0.000    | 0.000             | 0.000             | 0.000             | 0.000             | 0.000             | 0.000             | -0.500            | -1.000             | -2.000 |
| 20/15 yr. High LTV         | 0.000    | 0.000             | 0.000             | 0.000             | 0.000             | 0.000             | 0.000             | -0.500            | -1.000             | -2.000 |
| 2-Unit Property            | -1.000   | -1.000            | -1.000            | -1.000            | -1.000            | -1.000            | -1.000            | -1.000            | -1.000             | -1.000 |
| 3-4 Unit Property          | -1.000   | -1.000            | -1.000            | -1.000            | -1.500            | -2.000            | -2.000            | -2.000            | -2.000             | -2.000 |

| Open Access Adjusters              |                         |            |
|------------------------------------|-------------------------|------------|
| Adjusters                          | 30 year                 | 20/15 year |
| High Balance                       | -2.500                  | -2.500     |
| Condo                              | -0.750                  | -0.750     |
| Manufactured                       | -1.000                  | -1.000     |
| NY                                 | -0.25                   | -0.25      |
| AZ, CA, FL, GA, IA, MA, NJ, NV, UT | -0.15                   | -0.15      |
| Extension Options                  | -0.018 per calendar day |            |

| Relief Refinance Mortgage Delivery Fee Cap |         |            |
|--------------------------------------------|---------|------------|
| RRMDFC                                     | 30 year | 20/15 year |
| Investment                                 | 2.000   | 2.000      |
| Owner Occ. & Second Home ≤ 80%             | 2.000   | 2.000      |
| Owner Occ. & Second Home > 80%             | 0.750   | 0.000      |

Delivery Fee Caps do not include State, High Balance, Extension Fees.

#### Lock Desk Policy

The initial expiration date of the lock will be disclosed on the lock confirmation. Locks may only be extended up to 30 days past its initial lock period. Locks received after cut off (7pm ET) will be rejected. Locks accepted on loans in "Registered, Submitted, U/W-Received & U/W-Approved" status only. Locks must be e-mailed/faxed directly to the lock desk or sent through DataTrac Web. Lock requests submitted to a client's AE or AM only will not be processed.

Flood Certification = \$10.00

FHA ID# - 1358600006

[Full Lock Desk Policy Can Be Found Here](#)

[AFR Guidelines](#)

For use by mortgage professionals only and should not be distributed to borrowers.

W. Rate Sheet Dated: 9/30/2015

prices are subject to change without notice

Release Time: 10:00 AM ET

| 30/25 Year FHLMC |         |         |         |
|------------------|---------|---------|---------|
| Rate             | 30 day  | 45 day  | 60 day  |
| 3.125            | N/A     | N/A     | N/A     |
| 3.250            | 97.102  | 96.852  | 96.827  |
| 3.375            | 98.217  | 97.967  | 97.942  |
| 3.500            | 99.302  | 99.052  | 99.027  |
| 3.625            | 100.306 | 100.056 | 100.031 |
| 3.750            | 101.075 | 100.825 | 100.800 |
| 3.875            | 101.700 | 101.450 | 101.425 |
| 3.990            | 102.497 | 102.247 | 102.222 |
| 4.000            | 102.547 | 102.297 | 102.272 |
| 4.125            | 103.400 | 103.150 | 103.125 |
| 4.250            | 104.002 | 103.752 | 103.727 |
| 4.375            | 104.475 | 104.225 | 104.200 |
| 4.500            | 105.212 | 104.962 | 104.937 |
| 4.625            | 105.929 | 105.679 | 105.654 |
| 4.750            | 106.448 | 106.198 | 106.173 |
| 4.875            | 106.897 | 106.647 | 106.622 |
| 4.990            | 107.156 | 106.906 | 106.881 |
| 5.000            | 107.206 | 106.956 | 106.931 |
| 5.125            | 107.889 | 107.639 | 107.614 |
| 5.250            | 108.387 | 108.137 | 108.112 |

| 20 Year FHLMC |         |         |         |
|---------------|---------|---------|---------|
| Rate          | 30 day  | 45 day  | 60 day  |
| 3.125         | N/A     | N/A     | N/A     |
| 3.250         | 98.604  | 98.354  | 98.104  |
| 3.375         | 99.528  | 99.278  | 99.028  |
| 3.500         | 100.415 | 100.165 | 99.915  |
| 3.625         | 101.250 | 101.000 | 100.750 |
| 3.750         | 101.923 | 101.673 | 101.423 |
| 3.875         | 102.500 | 102.250 | 102.000 |
| 3.990         | 102.852 | 102.602 | 102.352 |
| 4.000         | 102.902 | 102.652 | 102.402 |
| 4.125         | 103.638 | 103.388 | 103.138 |
| 4.250         | 104.211 | 103.961 | 103.711 |
| 4.375         | 104.704 | 104.454 | 104.204 |
| 4.500         | 105.575 | 105.325 | 105.075 |
| 4.625         | 106.234 | 105.984 | 105.734 |
| 4.750         | 106.755 | 106.505 | 106.255 |
| 4.875         | 107.214 | 106.964 | 106.714 |
| 4.990         | 106.637 | 106.387 | 106.137 |
| 5.000         | 106.687 | 106.437 | 106.187 |
| 5.125         | 107.307 | 107.057 | 106.807 |
| 5.250         | 107.794 | 107.544 | 107.294 |

| 15 Year FHLMC |         |         |         |
|---------------|---------|---------|---------|
| Rate          | 30 day  | 45 day  | 60 day  |
| 2.125         | N/A     | N/A     | N/A     |
| 2.250         | 96.807  | 96.557  | 96.307  |
| 2.375         | 97.454  | 97.204  | 96.954  |
| 2.500         | 98.101  | 97.851  | 97.601  |
| 2.625         | 98.693  | 98.443  | 98.193  |
| 2.750         | 99.526  | 99.276  | 99.026  |
| 2.875         | 100.165 | 99.915  | 99.665  |
| 2.990         | 100.730 | 100.480 | 100.230 |
| 3.000         | 100.780 | 100.530 | 100.280 |
| 3.125         | 101.321 | 101.071 | 100.821 |
| 3.250         | 101.809 | 101.559 | 101.309 |
| 3.375         | 102.386 | 102.136 | 101.886 |
| 3.500         | 102.944 | 102.694 | 102.444 |
| 3.625         | 103.443 | 103.193 | 102.943 |
| 3.750         | 103.913 | 103.663 | 103.413 |
| 3.875         | 104.377 | 104.127 | 103.877 |
| 3.990         | 104.422 | 104.172 | 103.922 |
| 4.000         | 104.472 | 104.222 | 103.972 |
| 4.125         | 104.959 | 104.709 | 104.459 |
| 4.250         | 105.414 | 105.164 | 104.914 |

### Adjustments

| Applicable for all mortgages with greater than 15 year terms |          |                |                |                |                |                |                |
|--------------------------------------------------------------|----------|----------------|----------------|----------------|----------------|----------------|----------------|
| LTV →<br>FICO ↓                                              | ≤ 60.00% | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% | 85.01 - 90.00% | 90.01 - 95.00% |
| ≥ 740                                                        | 0.000    | -0.250         | -0.250         | -0.500         | -0.250         | -0.250         | -0.250         |
| 720 - 739                                                    | 0.000    | -0.250         | -0.500         | -0.750         | -0.500         | -0.500         | -0.500         |
| 700 - 719                                                    | 0.000    | -0.500         | -1.000         | -1.250         | -1.000         | -1.000         | -1.000         |
| 680 - 699                                                    | 0.000    | -0.500         | -1.250         | -1.750         | -1.500         | -1.250         | -1.250         |
| 660 - 679                                                    | 0.000    | -1.000         | -2.250         | -2.750         | -2.250         | -2.250         | -2.250         |
| 640 - 659                                                    | -0.500   | -1.250         | -2.750         | -3.000         | -3.250         | -2.750         | -2.750         |
| 620 - 639                                                    | -0.500   | -1.500         | -3.000         | -3.000         | -3.250         | -3.250         | -3.250         |
| < 620 *                                                      | -0.500   | -1.500         | -3.000         | -3.000         | -3.250         | -3.250         | -3.250         |

\* A minimum required credit score of 620 applies to all mortgage loans delivered to AFR in accordance with the Selling Guide

| Cash-Out Refinance |          |                |                |                |
|--------------------|----------|----------------|----------------|----------------|
| LTV →<br>FICO ↓    | ≤ 60.00% | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% |
| ≥ 740              | -0.375   | -0.625         | -0.625         | -0.875         |
| 720 - 739          | -0.375   | -1.000         | -1.000         | -1.125         |
| 700 - 719          | -0.375   | -1.000         | -1.000         | -1.125         |
| 680 - 699          | -0.375   | -1.125         | -1.125         | -1.750         |
| 660 - 679          | -0.625   | -1.125         | -1.125         | -1.875         |
| 640 - 659          | -0.625   | -1.625         | -1.625         | -2.625         |
| 620 - 639          | -0.625   | -1.625         | -1.625         | -3.125         |
| < 620              | -1.625   | -2.625         | -2.625         | -3.125         |

| Feature Adjustments                 |           |          |        |
|-------------------------------------|-----------|----------|--------|
| LTV                                 | > 75.00 % |          |        |
| Condo (Excl 15 yr. & Home Possible) | -0.750    |          |        |
| LTV                                 | ≤ 75%     | >75%-80% | > 80%  |
| Investment Property                 | -2.125    | -3.375   | -4.125 |
| LTV                                 | All       |          |        |
| Manufactured Home                   | -1.000    |          |        |

| Mortgages with Subordinate Financing |                |                        |                    |
|--------------------------------------|----------------|------------------------|--------------------|
| LTV Range                            | CLTV Range     | Non Interest-Only LLPA |                    |
|                                      |                | Credit Score < 720     | Credit Score ≥ 720 |
| ≤ 75.00%                             | ≤ 80.00%       | -0.375                 | -0.375             |
| ≤ 65.00%                             | 80.01 - 95.00% | -0.875                 | -0.625             |
| 65.01 - 75.00%                       | 80.01 - 95.00% | -1.125                 | -0.875             |
| 75.01 - 95.00%                       | 76.01 - 95.00% | -1.375                 | -1.125             |

| Multi Unit       |          |                |                |                |                |                |          |
|------------------|----------|----------------|----------------|----------------|----------------|----------------|----------|
| LTV →<br>Units ↓ | ≤ 60.00% | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% | 85.01 - 90.01% | > 90.00% |
| 2-Unit           | -1.000   | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000   |
| 3-4 Unit         | -1.000   | -1.000         | -1.000         | -1.000         | -1.500         | -2.000         | -2.000   |

| Super Conforming Mortgage   |          |                |          |
|-----------------------------|----------|----------------|----------|
| LTV                         | ≤ 75.00% | 75.01 - 80.00% | > 80.00% |
| Purchase & No Cash-Out Refi | -0.250   | -0.250         | -0.250   |
| Cash-Out Refi               | -1.000   | N/A            | N/A      |

| All Loan Type Adjustments          |                         |
|------------------------------------|-------------------------|
| Adjusters                          | All Terms               |
| NY                                 | -0.250                  |
| AZ, CA, FL, GA, LA, MA, NJ, NV, UT | -0.150                  |
| Escrow Waiver                      | -0.250                  |
| Loan Amount Adjusters              | All Terms               |
| \$0 - \$74,999                     | -2.000                  |
| \$75,000 - \$124,999               | -0.750                  |
| \$125,000 - \$199,999              | -0.375                  |
| \$200,000 - \$417,000              | 0.000                   |
| Super Conforming                   | -1.000                  |
| TX Equity Section 50(a)(6)         |                         |
| All Terms & LTVs                   | -1.000                  |
| Extension Fee                      | -0.018 per calendar day |

### Lender Paid MI Adjustments (cumulative with above adjustments)

| LPMI Adjust Term > 20 yr & All Manuf. |          |                |                |
|---------------------------------------|----------|----------------|----------------|
| LTV →<br>FICO ↓                       | ≤ 85.00% | 85.01 - 90.00% | 90.01 - 95.00% |
| ≥ 740                                 | -0.990   | -1.370         | -2.150         |
| 720 - 739                             | -1.120   | -1.720         | -2.350         |
| 680 - 719                             | -1.330   | -2.170         | -3.290         |

| LPMI Adjust Term ≤ 20 yr |          |                |                |
|--------------------------|----------|----------------|----------------|
| LTV →<br>FICO ↓          | ≤ 85.00% | 85.01 - 90.00% | 90.01 - 95.00% |
| ≥ 740                    | -0.880   | -1.100         | -1.650         |
| 720 - 739                | -1.050   | -1.370         | -2.170         |
| 680 - 719                | -1.190   | -1.540         | -2.940         |

| Additional LPMI Premium Adjustments |        |           |           |
|-------------------------------------|--------|-----------|-----------|
| Product Feature                     | ≥ 740  | 720 - 739 | 680 - 719 |
| Limited Cash-Out                    | 0.000  | 0.000     | -0.530    |
| Cash-Out                            | -0.500 | -0.700    | -1.000    |
| Second Home                         | -0.250 | -0.490    | -0.700    |
| Manufactured Home                   | -0.500 | -0.700    | -1.000    |
| Loan Amount > \$417,000 *           | -0.400 | -0.880    | -1.400    |
| Term ≤ 25 year                      | 0.180  | 0.180     | 0.280     |
| Investment Property                 | -1.190 | -1.330    | N/A       |

\* Does not apply in HI

### Lock Desk Policy

The initial expiration date of the lock will be disclosed on the lock confirmation. Locks may only be extended up to 30 days past its initial lock period. Locks received after cut off (7pm ET) will be rejected. Locks accepted on loans in "Registered, Submitted, U/W-Received & U/W-Approved" status only. Locks must be e-mailed/faxed directly to the lock desk or sent through DataTrac Web. Lock requests submitted to a client's AE or AM only will not be processed.

Flood Certification = \$10.00

FHA ID# - 1358600006

[Full Lock Desk Policy Can Be Found Here](#)

[AFR Guidelines](#)

For use by mortgage professionals only and should not be distributed to borrowers.

W. Rate Sheet Dated: 9/30/2015

prices are subject to change without notice

Release Time: 10:00 AM ET

| 30/25 Year FHLMP HP & HPA |         |         |         |  |
|---------------------------|---------|---------|---------|--|
| Rate                      | 30 day  | 45 day  | 60 day  |  |
| 3.125                     | N/A     | N/A     | N/A     |  |
| 3.250                     | 97.102  | 96.852  | 96.827  |  |
| 3.375                     | 98.217  | 97.967  | 97.942  |  |
| 3.500                     | 99.302  | 99.052  | 99.027  |  |
| 3.625                     | 100.306 | 100.056 | 100.031 |  |
| 3.750                     | 101.075 | 100.825 | 100.800 |  |
| 3.875                     | 101.700 | 101.450 | 101.425 |  |
| 3.990                     | 102.497 | 102.247 | 102.222 |  |
| 4.000                     | 102.547 | 102.297 | 102.272 |  |
| 4.125                     | 103.400 | 103.150 | 103.125 |  |
| 4.250                     | 104.002 | 103.752 | 103.727 |  |
| 4.375                     | 104.475 | 104.225 | 104.200 |  |
| 4.500                     | 105.212 | 104.962 | 104.937 |  |
| 4.625                     | 105.929 | 105.679 | 105.654 |  |
| 4.750                     | 106.448 | 106.198 | 106.173 |  |
| 4.875                     | 106.897 | 106.647 | 106.622 |  |
| 4.990                     | 107.156 | 106.906 | 106.881 |  |
| 5.000                     | 107.206 | 106.956 | 106.931 |  |
| 5.125                     | 107.889 | 107.639 | 107.614 |  |
| 5.250                     | 108.387 | 108.137 | 108.112 |  |

| 20 Year FHLMP HP & HPA |         |         |         |  |
|------------------------|---------|---------|---------|--|
| Rate                   | 30 day  | 45 day  | 60 day  |  |
| 3.125                  | N/A     | N/A     | N/A     |  |
| 3.250                  | 98.604  | 98.354  | 98.104  |  |
| 3.375                  | 99.528  | 99.278  | 99.028  |  |
| 3.500                  | 100.415 | 100.165 | 99.915  |  |
| 3.625                  | 101.250 | 101.000 | 100.750 |  |
| 3.750                  | 101.923 | 101.673 | 101.423 |  |
| 3.875                  | 102.500 | 102.250 | 102.000 |  |
| 3.990                  | 102.852 | 102.602 | 102.352 |  |
| 4.000                  | 102.902 | 102.652 | 102.402 |  |
| 4.125                  | 103.638 | 103.388 | 103.138 |  |
| 4.250                  | 104.211 | 103.961 | 103.711 |  |
| 4.375                  | 104.704 | 104.454 | 104.204 |  |
| 4.500                  | 105.575 | 105.325 | 105.075 |  |
| 4.625                  | 106.234 | 105.984 | 105.734 |  |
| 4.750                  | 106.755 | 106.505 | 106.255 |  |
| 4.875                  | 107.214 | 106.964 | 106.714 |  |
| 4.990                  | 106.637 | 106.387 | 106.137 |  |
| 5.000                  | 106.687 | 106.437 | 106.187 |  |
| 5.125                  | 107.307 | 107.057 | 106.807 |  |
| 5.250                  | 107.794 | 107.544 | 107.294 |  |

| 15 Year FHLMP HP & HPA |         |         |         |  |
|------------------------|---------|---------|---------|--|
| Rate                   | 30 day  | 45 day  | 60 day  |  |
| 2.125                  | N/A     | N/A     | N/A     |  |
| 2.250                  | 96.807  | 96.557  | 96.307  |  |
| 2.375                  | 97.454  | 97.204  | 96.954  |  |
| 2.500                  | 98.101  | 97.851  | 97.601  |  |
| 2.625                  | 98.693  | 98.443  | 98.193  |  |
| 2.750                  | 99.526  | 99.276  | 99.026  |  |
| 2.875                  | 100.165 | 99.915  | 99.665  |  |
| 2.990                  | 100.730 | 100.480 | 100.230 |  |
| 3.000                  | 100.780 | 100.530 | 100.280 |  |
| 3.125                  | 101.321 | 101.071 | 100.821 |  |
| 3.250                  | 101.809 | 101.559 | 101.309 |  |
| 3.375                  | 102.386 | 102.136 | 101.886 |  |
| 3.500                  | 102.944 | 102.694 | 102.444 |  |
| 3.625                  | 103.443 | 103.193 | 102.943 |  |
| 3.750                  | 103.913 | 103.663 | 103.413 |  |
| 3.875                  | 104.377 | 104.127 | 103.877 |  |
| 3.990                  | 104.422 | 104.172 | 103.922 |  |
| 4.000                  | 104.472 | 104.222 | 103.972 |  |
| 4.125                  | 104.959 | 104.709 | 104.459 |  |
| 4.250                  | 105.414 | 105.164 | 104.914 |  |

### Adjustments

| Multi Unit |          |                |                |                |                |                |          |
|------------|----------|----------------|----------------|----------------|----------------|----------------|----------|
| LTV →      | ≤ 60.00% | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% | 85.01 - 90.01% | > 90.00% |
| 2-Unit     | 0.000    | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000    |
| 3-4 Unit   | 0.000    | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | -1.000   |

| Feature Adjustments |        |          |        |
|---------------------|--------|----------|--------|
| LTV                 | ≤ 75%  | >75%-80% | > 80%  |
| Investment Property | -2.125 | -3.375   | -4.125 |
| LTV                 | All    |          |        |
| Manufactured Home   | -1.000 |          |        |

| All Loan Type Adjustments          |                         |
|------------------------------------|-------------------------|
| Adjusters                          | All Terms               |
| NY                                 | -0.250                  |
| AZ, CA, FL, GA, LA, MA, NJ, NV, UT | -0.150                  |
| Escrow Waiver                      | -0.250                  |
| Loan Amount Adjusters              | All Terms               |
| \$0 - \$74,999                     | -2.000                  |
| \$75,000 - \$124,999               | -0.750                  |
| \$125,000 - \$199,999              | -0.375                  |
| \$200,000 - \$417,000              | 0.000                   |
| Super Conforming                   | -1.000                  |
| TX Equity Section 50(a)(6)         |                         |
| All Terms & LTVs                   | -1.000                  |
| Extension Fee                      | -0.018 per calendar day |

| Mortgages with Subordinate Financing |                |                        |                    |
|--------------------------------------|----------------|------------------------|--------------------|
| LTV Range                            | CLTV Range     | Non Interest-Only LLPA |                    |
|                                      |                | Credit Score < 720     | Credit Score ≥ 720 |
| ≤ 75.00%                             | ≤ 80.00%       | -0.375                 | -0.375             |
| ≤ 65.00%                             | 80.01 - 95.00% | -0.875                 | -0.625             |
| 65.01 - 75.00%                       | 80.01 - 95.00% | -1.125                 | -0.875             |
| 75.01 - 95.00%                       | 76.01 - 95.00% | -1.375                 | -1.125             |

| Super Conforming Mortgage   |          |                |          |
|-----------------------------|----------|----------------|----------|
| LTV                         | ≤ 75.00% | 75.01 - 80.00% | > 80.00% |
| Purchase & No Cash-Out Refi | -0.250   | -0.250         | -0.250   |

| Home Possible Mortgage |              |                         |
|------------------------|--------------|-------------------------|
| Product                | Loan Purpose | LTV Ratios All Eligible |
| All Eligible Product   | Purchase     | -0.750                  |
|                        | Refinance    | -1.500                  |
| Secondary Financing    | All          | -0.5                    |

| Home Possible Advantage Mortgage |                       |              |             |        |
|----------------------------------|-----------------------|--------------|-------------|--------|
| Product                          | Loan Purpose          | Credit Score |             |        |
|                                  |                       | All Eligible |             |        |
|                                  |                       | < 680        | ≥680 & <720 | ≥ 720  |
| All Eligible Product             | Purchase              | -1.500       | -1.250      | -1.000 |
|                                  | No Cash-out Refinance | -1.750       | -1.750      | -1.750 |

### Lender Paid MI Adjustments (cumulative with above adjustments)

| LPMI Adjust "All Properties but Manufactured and Multi Unit" |          |                |                |                |
|--------------------------------------------------------------|----------|----------------|----------------|----------------|
| LTV →                                                        | ≤ 85.00% | 85.01 - 90.00% | 90.01 - 95.00% | 95.01 - 97.00% |
| FICO ↓                                                       |          |                |                |                |
| ≥ 740                                                        | -0.880   | -1.100         | -1.430         | -2.070         |
| 720 - 739                                                    | -1.050   | -1.370         | -1.790         | -2.070         |
| 680 - 719                                                    | -1.190   | -1.540         | -2.520         | -2.700         |

| LPMI Adjust "Manufactured and Multi Unit" |          |                |                |
|-------------------------------------------|----------|----------------|----------------|
| LTV →                                     | ≤ 85.00% | 85.01 - 90.00% | 90.01 - 95.00% |
| FICO ↓                                    |          |                |                |
| ≥ 740                                     | -0.880   | -1.100         | -1.430         |
| 720 - 739                                 | -1.050   | -1.370         | -1.790         |
| 680 - 719                                 | -1.190   | -1.540         | -2.520         |

| Additional LPMI Premium Adjustments |        |           |           |
|-------------------------------------|--------|-----------|-----------|
| Product Feature                     | FICO   |           |           |
|                                     | ≥ 740  | 720 - 739 | 680 - 719 |
| Limited Cash-Out                    | 0.000  | 0.000     | -0.530    |
| Second Home                         | -0.250 | -0.490    | -0.700    |
| Manufactured Home                   | -0.500 | -0.700    | -1.000    |
| Loan Amount > \$417,000 *           | -0.400 | -0.880    | -1.400    |
| Term ≤ 25 year                      | 0.180  | 0.180     | 0.280     |
| Investment Property                 | -1.190 | -1.330    | N/A       |

\* Does not apply in HI

### Lock Desk Policy

The initial expiration date of the lock will be disclosed on the lock confirmation. Locks may only be extended up to 30 days past its initial lock period. Locks received after cut off (7pm ET) will be rejected. Locks accepted on loans in "Registered, Submitted, U/W-Received & U/W-Approved" status only. Locks must be e-mailed/faxed directly to the lock desk or sent through DataTrac Web. Lock requests submitted to a client's AE or AM only will not be processed.

Flood Certification = \$10.00

FHA ID# - 1358600006

[Full Lock Desk Policy Can Be Found Here](#)

[AFR Guidelines](#)

For use by mortgage professionals only and should not be distributed to borrowers.



**Non-Conforming 30 year Fixed**

Max Price After Adjustments 101.750

| Rate  | 30 day  | 45 day  | 60 day  |
|-------|---------|---------|---------|
| 3.875 | 97.841  | 97.701  | 97.560  |
| 4.000 | 98.466  | 98.326  | 98.185  |
| 4.125 | 99.028  | 98.888  | 98.747  |
| 4.250 | 99.590  | 99.450  | 99.309  |
| 4.375 | 100.121 | 99.981  | 99.840  |
| 4.500 | 100.652 | 100.512 | 100.371 |
| 4.625 | 101.121 | 100.981 | 100.840 |
| 4.750 | 101.590 | 101.450 | 101.309 |
| 4.875 | 102.059 | 101.919 | 101.778 |
| 5.000 | 102.309 | 102.169 | 102.028 |
| 5.125 | 102.559 | 102.419 | 102.278 |
| 5.250 | 102.778 | 102.638 | 102.497 |

**Non-Conforming 15 year Fixed**

Max Price After Adjustments 101.250

| Rate  | 30 day  | 45 day  | 60 day  |
|-------|---------|---------|---------|
| 3.375 | 98.865  | 98.740  | 98.615  |
| 3.500 | 99.248  | 99.123  | 98.998  |
| 3.625 | 99.687  | 99.547  | 99.406  |
| 3.750 | 100.140 | 100.015 | 99.890  |
| 3.875 | 100.546 | 100.421 | 100.296 |
| 4.000 | 100.921 | 100.796 | 100.671 |
| 4.125 | 101.234 | 101.109 | 100.984 |
| 4.250 | 101.515 | 101.390 | 101.265 |
| 4.375 | 101.703 | 101.578 | 101.453 |
| 4.500 | 101.828 | 101.703 | 101.578 |
| 4.625 | 101.953 | 101.828 | 101.703 |
| 4.750 | 102.016 | 101.891 | 101.766 |

**Risk Based Price Adjustments - AFR Jumbo Fixed**

| LTV/CLTV →<br>FICO ↓      | ≤ 60.00%                | 60.01 - 65.00% | 65.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% |
|---------------------------|-------------------------|----------------|----------------|----------------|----------------|----------------|
| ≥ 780                     | 0.600                   | 0.500          | 0.450          | 0.000          | -0.250         | -1.375         |
| 760 - 779                 | 0.600                   | 0.500          | 0.300          | -0.150         | -0.375         | -1.875         |
| 740 - 759                 | 0.600                   | 0.500          | 0.100          | -0.300         | -0.500         | -2.000         |
| 720 - 739                 | 0.500                   | 0.450          | 0.000          | -0.450         | -0.850         | N/A            |
| 700 - 719                 | 0.400                   | 0.300          | -0.200         | -0.750         | -1.250*        | N/A            |
| 680 - 699                 | 0.300*                  | 0.200*         | -0.500*        | -1.000*        | -1.500*        | N/A            |
| <b>Loan Balance</b>       |                         |                |                |                |                |                |
| ≤ \$500,000               | 0.000                   | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          |
| \$500,001 - \$1,000,000   | 0.000                   | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          |
| \$1,000,001 - \$1,500,000 | 0.000                   | 0.000          | -0.125         | -0.250         | -0.375*        | -0.375*        |
| \$1,500,001 - \$2,000,000 | 0.000                   | 0.000          | -0.250         | -0.375*        | -0.500*        | -0.500*        |
| \$2,000,001 - \$2,500,000 | -0.125*                 | -0.250*        | -0.375*        | N/A            | N/A            | N/A            |
| \$2,500,001 - \$3,000,000 | -0.125*                 | -0.250*        | N/A            | N/A            | N/A            | N/A            |
| \$3,000,001 - \$3,500,000 | -0.375*                 | N/A            | N/A            | N/A            | N/A            | N/A            |
| \$3,500,001 - \$4,000,000 | -0.500*                 | N/A            | N/A            | N/A            | N/A            | N/A            |
| \$4,000,001 - \$4,500,000 | -0.625*                 | N/A            | N/A            | N/A            | N/A            | N/A            |
| \$4,500,001 - \$5,000,000 | -0.750*                 | N/A            | N/A            | N/A            | N/A            | N/A            |
| <b>Occupancy</b>          |                         |                |                |                |                |                |
| Second Home               | -0.150                  | -0.200         | -0.300         | -0.450         | -1.000         | N/A            |
| <b>Property Types</b>     |                         |                |                |                |                |                |
| Condos                    | 0.000                   | 0.000          | -0.125         | -0.125         | -0.125         | -0.125         |
| <b>State Adjustments</b>  |                         |                |                |                |                |                |
| AZ                        | 0.000                   | 0.000          | 0.000          | -0.250         | -0.250         | -0.250         |
| FL                        | 0.000                   | 0.000          | 0.000          | -0.250         | -0.250         | -0.250         |
| MI                        | 0.000                   | 0.000          | 0.000          | -0.375         | -0.375         | -0.375         |
| NV                        | 0.000                   | 0.000          | 0.000          | -0.375         | -0.375         | -0.375         |
| <b>Other Adjustments</b>  |                         |                |                |                |                |                |
| Cash-Out                  | -0.250                  | -0.300         | -0.500         | -1.500         | N/A            | N/A            |
| DTI > 40                  | 0.000                   | 0.000          | 0.000          | -0.125         | -0.125         | N/A            |
| No Escrow                 | -0.100                  | -0.100         | -0.100         | -0.100         | -0.100         | -0.100         |
| Purchase                  | 0.250                   | 0.250          | 0.250          | 0.375          | 0.375          | 0.000          |
| Extension Options         | -0.018 per calendar day |                |                |                |                |                |

\* Please see High Reserve Guidelines

**Lock Desk Policy**

The initial expiration date of the lock will be disclosed on the lock confirmation. Locks may only be extended up to 30 days past its initial lock period. Locks received after cut off (7pm ET) will be rejected. Locks accepted on loans in "Registered, Submitted, U/W-Received & U/W-Approved" status only. Locks must be e-mailed/faxed directly to the lock desk or sent through DataTrac Web. Lock requests submitted to a client's AE or AM only will not be processed.

Flood Certification = \$10.00

FHA ID# - 1358600006

[Full Lock Desk Policy Can Be Found Here](#)

[AFR Guidelines](#)

For use by mortgage professionals only and should not be distributed to borrowers.



**Alt-Option Access Terms & Pricing**

| Access 30 yr Fixed (AOAP-30F) |         |         |
|-------------------------------|---------|---------|
| Rate                          | 30 day  | 45 day  |
| 6.750                         | 99.629  | 99.470  |
| 6.875                         | 99.936  | 99.773  |
| 7.000                         | 100.244 | 100.075 |
| 7.125                         | 100.551 | 100.377 |
| 7.250                         | 100.858 | 100.679 |
| 7.375                         | 101.165 | 100.981 |
| 7.500                         | 101.473 | 101.283 |
| 7.625                         | 101.780 | 101.585 |
| 7.750                         | 102.087 | 101.887 |
| 7.875                         | 102.395 | 102.189 |
| 8.000                         | 102.702 | 102.491 |
| 8.125                         | 103.009 | 102.793 |
| 8.250                         | 103.316 | 103.095 |
| 8.375                         | 103.624 | 103.398 |
| 8.500                         | 103.931 | 103.700 |

**Maximum All-In Price After Adjustments And  
Before Comp Plan = 101.750**

| Access 15 yr Fixed (AOAP-15F) |         |         |
|-------------------------------|---------|---------|
| Rate                          | 30 day  | 45 day  |
| 6.500                         | 100.202 | 100.054 |
| 6.625                         | 100.447 | 100.293 |
| 6.750                         | 100.691 | 100.533 |
| 6.875                         | 100.936 | 100.773 |
| 7.000                         | 101.181 | 101.012 |
| 7.125                         | 101.426 | 101.252 |
| 7.250                         | 101.671 | 101.491 |
| 7.375                         | 101.915 | 101.731 |
| 7.500                         | 102.160 | 101.970 |
| 7.625                         | 102.405 | 102.210 |
| 7.750                         | 102.650 | 102.450 |
| 7.875                         | 102.895 | 102.689 |
| 8.000                         | 103.139 | 102.929 |
| 8.125                         | 103.384 | 103.168 |
| 8.250                         | 103.629 | 103.408 |

| Access FICO / LTV Price Adjustments |            |           |           |           |           |           |
|-------------------------------------|------------|-----------|-----------|-----------|-----------|-----------|
| FICO                                | LTV RATIOS |           |           |           |           |           |
|                                     | ≤50%       | 50.01-60% | 60.01-65% | 65.01-70% | 70.01-75% | 75.01-80% |
| 740+                                | 3.250      | 3.000     | 2.500     | 2.250     | 1.750     | 0.500     |
| 720-739                             | 3.250      | 3.000     | 2.500     | 2.125     | 1.375     | 0.125     |
| 700-719                             | 2.750      | 2.500     | 1.750     | 1.250     | 0.500     | -0.750    |
| 680-699                             | 2.500      | 2.250     | 1.750     | 0.500     | -0.250    | -1.000    |
| 660-679                             | 1.000      | 0.750     | 0.000     | -0.500    | -1.500    | -2.000    |
| 640-659                             | 0.500      | 0.250     | -0.500    | -1.000    | -2.250    | N/A       |
| 620-639                             | 0.000      | -0.250    | -1.000    | -1.500    | N/A       | N/A       |

| Access Price Adjustments                                                       |           |                |
|--------------------------------------------------------------------------------|-----------|----------------|
|                                                                                | ≤70% CLTV | 70.01-80% CLTV |
| Subordinate Financing                                                          | -0.438    | -0.875         |
| All CLTVs                                                                      |           |                |
| Condo                                                                          | -0.250    |                |
| 2nd Home/Investor Property                                                     | 0.000     |                |
| CT, DE, FL, IA, IL, IN, KS, KY, LA, ME, NJ, NM, ND, OH, OK, PA, SC, SD, VT, WI | -0.125    |                |

**Alt-Option Asset Inclusion Terms & Pricing**

| Asset 30 yr Fixed (AOAIP-30F) |         |         |
|-------------------------------|---------|---------|
| Rate                          | 30 day  | 45 day  |
| 6.250                         | 99.629  | 99.470  |
| 6.375                         | 99.936  | 99.773  |
| 6.500                         | 100.244 | 100.075 |
| 6.625                         | 100.551 | 100.377 |
| 6.750                         | 100.858 | 100.679 |
| 6.875                         | 101.165 | 100.981 |
| 7.000                         | 101.473 | 101.283 |
| 7.125                         | 101.780 | 101.585 |
| 7.250                         | 102.087 | 101.887 |
| 7.375                         | 102.395 | 102.189 |
| 7.500                         | 102.702 | 102.491 |
| 7.625                         | 103.009 | 102.793 |
| 7.750                         | 103.316 | 103.095 |
| 7.875                         | 103.624 | 103.398 |
| 8.000                         | 103.931 | 103.700 |

**Maximum All-In Price After Adjustments And  
Before Comp Plan = 101.750**

| Asset 15 yr Fixed (AOAIP-15F) |         |         |
|-------------------------------|---------|---------|
| Rate                          | 30 day  | 45 day  |
| 6.000                         | 100.202 | 100.054 |
| 6.125                         | 100.447 | 100.293 |
| 6.250                         | 100.691 | 100.533 |
| 6.375                         | 100.936 | 100.773 |
| 6.500                         | 101.181 | 101.012 |
| 6.625                         | 101.426 | 101.252 |
| 6.750                         | 101.671 | 101.491 |
| 6.875                         | 101.915 | 101.731 |
| 7.000                         | 102.160 | 101.970 |
| 7.125                         | 102.405 | 102.210 |
| 7.250                         | 102.650 | 102.450 |
| 7.375                         | 102.895 | 102.689 |
| 7.500                         | 103.139 | 102.929 |
| 7.625                         | 103.384 | 103.168 |
| 7.750                         | 103.629 | 103.408 |

| Asset FICO / LTV Price Adjustments |            |           |           |           |           |           |
|------------------------------------|------------|-----------|-----------|-----------|-----------|-----------|
| FICO                               | LTV RATIOS |           |           |           |           |           |
|                                    | ≤50%       | 50.01-60% | 60.01-65% | 65.01-70% | 70.01-75% | 75.01-80% |
| 740+                               | 3.250      | 3.000     | 2.500     | 2.250     | 1.750     | 0.500     |
| 720-739                            | 3.250      | 3.000     | 2.500     | 2.125     | 1.375     | 0.125     |
| 700-719                            | 2.750      | 2.500     | 1.750     | 1.250     | 0.500     | -0.750    |

| Asset Price Adjustments                                                        |           |                |
|--------------------------------------------------------------------------------|-----------|----------------|
|                                                                                | ≤70% CLTV | 70.01-80% CLTV |
| Subordinate Financing                                                          | 0.000     | -0.875         |
| All CLTVs                                                                      |           |                |
| Condo                                                                          | -0.250    |                |
| 2nd Home/Investor Property                                                     | 0.000     |                |
| DTI>50% (Prior to utilization of assets)                                       | -0.625    |                |
| CT, DE, FL, IA, IL, IN, KS, KY, LA, ME, NJ, NM, ND, OH, OK, PA, SC, SD, VT, WI | -0.125    |                |

**Lock Desk Policy**

The initial expiration date of the lock will be disclosed on the lock confirmation. Locks may only be extended up to 30 days past its initial lock period. Locks received after cut off (7pm ET) will be rejected. Locks accepted on loans in "Registered, Submitted, U/W-Received & U/W-Approved" status only. Locks must be e-mailed/faxed directly to the lock desk or sent through DataTrac Web. Lock requests submitted to a client's AE or AM only will not be processed.

Flood Certification = \$10.00

FHA ID# - 1358600006

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**Alt-Option Ratio Terms & Pricing**

| Ratio 30 yr Fixed (AORP-30F) |         |         |
|------------------------------|---------|---------|
| Rate                         | 30 day  | 45 day  |
| 6.250                        | 99.629  | 99.470  |
| 6.375                        | 99.936  | 99.773  |
| 6.500                        | 100.244 | 100.075 |
| 6.625                        | 100.551 | 100.377 |
| 6.750                        | 100.858 | 100.679 |
| 6.875                        | 101.165 | 100.981 |
| 7.000                        | 101.473 | 101.283 |
| 7.125                        | 101.780 | 101.585 |
| 7.250                        | 102.087 | 101.887 |
| 7.375                        | 102.395 | 102.189 |
| 7.500                        | 102.702 | 102.491 |
| 7.625                        | 103.009 | 102.793 |
| 7.750                        | 103.316 | 103.095 |
| 7.875                        | 103.624 | 103.398 |
| 8.000                        | 103.931 | 103.700 |

Maximum All-In Price After Adjustments And  
Before Comp Plan = 101.750

| Ratio 15 yr Fixed (AORP-15F) |         |         |
|------------------------------|---------|---------|
| Rate                         | 30 day  | 45 day  |
| 6.000                        | 100.202 | 100.054 |
| 6.125                        | 100.447 | 100.293 |
| 6.250                        | 100.691 | 100.533 |
| 6.375                        | 100.936 | 100.773 |
| 6.500                        | 101.181 | 101.012 |
| 6.625                        | 101.426 | 101.252 |
| 6.750                        | 101.671 | 101.491 |
| 6.875                        | 101.915 | 101.731 |
| 7.000                        | 102.160 | 101.970 |
| 7.125                        | 102.405 | 102.210 |
| 7.250                        | 102.650 | 102.450 |
| 7.375                        | 102.895 | 102.689 |
| 7.500                        | 103.139 | 102.929 |
| 7.625                        | 103.384 | 103.168 |
| 7.750                        | 103.629 | 103.408 |

| Ratio FICO / LTV Price Adjustments |            |           |           |           |           |           |
|------------------------------------|------------|-----------|-----------|-----------|-----------|-----------|
| FICO                               | LTV RATIOS |           |           |           |           |           |
|                                    | ≤50%       | 50.01-60% | 60.01-65% | 65.01-70% | 70.01-75% | 75.01-80% |
| 740+                               | 3.250      | 3.000     | 2.500     | 2.250     | 1.750     | 0.500     |
| 720-739                            | 3.250      | 3.000     | 2.500     | 2.125     | 1.375     | 0.125     |
| 700-719                            | 2.750      | 2.500     | 1.750     | 1.250     | 0.500     | -0.750    |

| Ratio Price Adjustments                                                        |           |                |
|--------------------------------------------------------------------------------|-----------|----------------|
|                                                                                | ≤70% CLTV | 70.01-80% CLTV |
| Subordinate Financing                                                          | 0.000     | -0.875         |
| All CLTVs                                                                      |           |                |
| Condo                                                                          |           | -0.250         |
| 2nd Home/Investor                                                              |           | 0.000          |
| Property                                                                       |           | 0.000          |
| DTI ≤43%                                                                       |           | 0.000          |
| DTI 43.01-47%                                                                  |           | -0.375         |
| DTI 47.01-55%                                                                  |           | -0.625         |
| CT, DE, FL, IA, IL, IN, KS, KY, LA, ME, NJ, NM, ND, OH, OK, PA, SC, SD, VT, WI |           | -0.125         |

**Alt-Option Income Terms & Pricing**

| Income 30 yr Fixed (AOIP-30F) |         |         |
|-------------------------------|---------|---------|
| Rate                          | 30 day  | 45 day  |
| 6.250                         | 99.629  | 99.470  |
| 6.375                         | 99.936  | 99.773  |
| 6.500                         | 100.244 | 100.075 |
| 6.625                         | 100.551 | 100.377 |
| 6.750                         | 100.858 | 100.679 |
| 6.875                         | 101.165 | 100.981 |
| 7.000                         | 101.473 | 101.283 |
| 7.125                         | 101.780 | 101.585 |
| 7.250                         | 102.087 | 101.887 |
| 7.375                         | 102.395 | 102.189 |
| 7.500                         | 102.702 | 102.491 |
| 7.625                         | 103.009 | 102.793 |
| 7.750                         | 103.316 | 103.095 |
| 7.875                         | 103.624 | 103.398 |
| 8.000                         | 103.931 | 103.700 |

Maximum All-In Price After Adjustments And  
Before Comp Plan = 101.750

| Income 15 yr Fixed (AOIP-15F) |         |         |
|-------------------------------|---------|---------|
| Rate                          | 30 day  | 45 day  |
| 6.000                         | 100.202 | 100.202 |
| 6.125                         | 100.447 | 100.447 |
| 6.250                         | 100.691 | 100.691 |
| 6.375                         | 100.936 | 100.936 |
| 6.500                         | 101.181 | 101.181 |
| 6.625                         | 101.426 | 101.426 |
| 6.750                         | 101.671 | 101.671 |
| 6.875                         | 101.915 | 101.915 |
| 7.000                         | 102.160 | 102.160 |
| 7.125                         | 102.405 | 102.405 |
| 7.250                         | 102.650 | 102.650 |
| 7.375                         | 102.895 | 102.895 |
| 7.500                         | 103.139 | 103.139 |
| 7.625                         | 103.384 | 103.384 |
| 7.750                         | 103.629 | 103.629 |

| Income FICO / LTV Price Adjustments |            |           |           |           |           |           |
|-------------------------------------|------------|-----------|-----------|-----------|-----------|-----------|
| FICO                                | LTV RATIOS |           |           |           |           |           |
|                                     | ≤50%       | 50.01-60% | 60.01-65% | 65.01-70% | 70.01-75% | 75.01-80% |
| 740+                                | 3.250      | 3.000     | 2.500     | 2.250     | 1.750     | 0.500     |
| 720-739                             | 3.250      | 3.000     | 2.500     | 2.125     | 1.375     | 0.125     |
| 700-719                             | 2.750      | 2.500     | 1.750     | 1.250     | 0.500     | -0.750    |

| Income Price Adjustments                                                       |           |                |
|--------------------------------------------------------------------------------|-----------|----------------|
|                                                                                | ≤70% CLTV | 70.01-80% CLTV |
| Subordinate Financing                                                          | 0.000     | -0.875         |
| All CLTVs                                                                      |           |                |
| Condo                                                                          |           | -0.250         |
| 2nd Home/Investor                                                              |           | 0.000          |
| Property                                                                       |           | 0.000          |
| CT, DE, FL, IA, IL, IN, KS, KY, LA, ME, NJ, NM, ND, OH, OK, PA, SC, SD, VT, WI |           | -0.125         |

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FHA ID# - 1358600006

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