



**AMERICAN**  
FINANCIAL RESOURCES, INC.  
WHOLESALE MORTGAGE DIVISION

[AFR Rate Sheet Archive](#)

[LockDesk@afrwholesale.com](mailto:LockDesk@afrwholesale.com)

1-877-588-2706

10:00 am ET - 7:00 pm ET

45 Day Lock Exp.: 11/20/2014

60 Day Lock Exp : 12/5/2014

60 Day Lock Exp.: 12/3/2014

prices are subject to change without notice

Release Time: 10:00 AM ET

## STANDARD GOVERNMENT PRODUCT

## 30/25 Year Government

| Standard Product |         |         |         |
|------------------|---------|---------|---------|
| Rate             | 30 Day  | 45 Day  | 60 Day  |
| 3.375            | 100.352 | 100.102 | 99.852  |
| 3.500            | 101.102 | 100.852 | 100.602 |
| 3.625            | 101.202 | 100.952 | 100.702 |
| 3.750            | 102.984 | 102.734 | 102.484 |
| 3.875            | 103.484 | 103.234 | 102.984 |
| 4.000            | 104.184 | 103.934 | 103.684 |
| 4.125            | 104.284 | 104.034 | 103.784 |
| 4.250            | 105.655 | 105.405 | 105.155 |
| 4.375            | 106.400 | 105.790 | 105.540 |
| 4.500            | 106.505 | 106.255 | 106.005 |
| 4.625            | 106.605 | 106.355 | 106.105 |
| 4.750            | 107.380 | 107.130 | 106.880 |
| 4.875            | 107.780 | 107.530 | 107.280 |
| 5.000            | 108.380 | 108.130 | 107.880 |
| 5.125            | 108.480 | 108.230 | 107.980 |
| 5.250            | 108.817 | 108.567 | 108.317 |
| 5.375            | 108.305 | 108.055 | 107.805 |
| 5.500            | 108.805 | 108.555 | 108.305 |
| 5.625            | 109.005 | 108.755 | 108.505 |

### 20 Year Government

| Standard Product |         |         |         |
|------------------|---------|---------|---------|
| Rate             | 30 Day  | 45 Day  | 60 Day  |
| 3.375            | 100.102 | 99.852  | 99.602  |
| 3.500            | 100.852 | 100.602 | 100.352 |
| 3.625            | 100.952 | 100.702 | 100.452 |
| 3.750            | 102.734 | 102.484 | 102.234 |
| 3.875            | 103.234 | 102.984 | 102.734 |
| 4.000            | 103.934 | 103.684 | 103.434 |
| 4.125            | 104.034 | 103.784 | 103.534 |
| 4.250            | 105.405 | 105.155 | 104.905 |
| 4.375            | 105.790 | 105.540 | 105.290 |
| 4.500            | 106.255 | 106.005 | 105.755 |
| 4.625            | 106.355 | 106.105 | 105.855 |
| 4.750            | 107.280 | 107.030 | 106.780 |
| 4.875            | 107.680 | 107.430 | 107.180 |
| 5.000            | 108.280 | 108.030 | 107.780 |
| 5.125            | 108.380 | 108.130 | 107.880 |
| 5.250            | 108.717 | 108.467 | 108.217 |
| 5.375            | 108.205 | 107.955 | 107.705 |
| 5.500            | 108.705 | 108.455 | 108.205 |
| 5.625            | 108.905 | 108.655 | 108.405 |

## 15/10 Year Government

| Standard Product |         |         |         |
|------------------|---------|---------|---------|
| Rate             | 30 Day  | 45 Day  | 60 Day  |
| 2.750            | 100.169 | 99.919  | 99.669  |
| 2.875            | 100.469 | 100.219 | 99.969  |
| 3.000            | 100.719 | 100.469 | 100.219 |
| 3.125            | 100.869 | 100.619 | 100.369 |
| 3.250            | 102.364 | 102.114 | 101.864 |
| 3.375            | 102.664 | 102.414 | 102.164 |
| 3.500            | 102.914 | 102.664 | 102.414 |
| 3.625            | 103.064 | 102.814 | 102.564 |
| 3.750            | 104.212 | 103.962 | 103.712 |
| 3.875            | 104.512 | 104.262 | 104.012 |
| 4.000            | 104.762 | 104.512 | 104.262 |
| 4.125            | 104.912 | 104.662 | 104.412 |
| 4.250            | 104.556 | 104.306 | 104.056 |
| 4.375            | 104.856 | 104.606 | 104.356 |
| 4.500            | 104.956 | 104.706 | 104.456 |
| 4.625            | 105.106 | 104.856 | 104.606 |
| 4.750            | 105.106 | 104.856 | 104.606 |

5/1 Arm Government "Caps 1/1/5"

| Standard Product |         |               |         |
|------------------|---------|---------------|---------|
| Rate             | 30 Day  | 45 Day        | 60 Day  |
| 2.875            | 100.396 | 100.146       | 99.896  |
| 3.000            | 100.646 | 100.396       | 100.146 |
| 3.125            | 100.746 | 100.496       | 100.246 |
| 3.250            | 101.615 | 101.365       | 101.115 |
| 3.375            | 101.865 | 101.615       | 101.365 |
| Margin = 2.250   |         | Index = 0.100 |         |

### Buyer's Bonus

|                                  |       |
|----------------------------------|-------|
| Government Purchase Transactions | 0.250 |
|----------------------------------|-------|

Buyer's Bonus excludes all Specialty Government products.

**SPECIALTY GOVERNMENT PRODUCT - Manufactured Homes . all 203K . 203(h) . VA IRRRL . OTC**

## 30/25 Year Government

| Specialty Product |         |         |         |
|-------------------|---------|---------|---------|
| Rate              | 30 Day  | 45 Day  | 60 Day  |
| 3.375             | 99.552  | 99.302  | 99.052  |
| 3.500             | 100.302 | 100.052 | 99.802  |
| 3.625             | 100.402 | 100.152 | 99.902  |
| 3.750             | 102.184 | 101.934 | 101.684 |
| 3.875             | 102.684 | 102.434 | 102.184 |
| 4.000             | 103.384 | 103.134 | 102.884 |
| 4.125             | 103.484 | 103.234 | 102.984 |
| 4.250             | 104.855 | 104.605 | 104.355 |
| 4.375             | 105.240 | 104.990 | 104.740 |
| 4.500             | 105.705 | 105.455 | 105.205 |
| 4.625             | 105.805 | 105.555 | 105.305 |
| 4.750             | 106.580 | 106.330 | 106.080 |
| 4.875             | 106.980 | 106.730 | 106.480 |
| 5.000             | 107.580 | 107.330 | 107.080 |
| 5.125             | 107.680 | 107.430 | 107.180 |
| 5.250             | 108.017 | 107.767 | 107.517 |
| 5.375             | 107.505 | 107.255 | 107.005 |
| 5.500             | 108.005 | 107.755 | 107.505 |
| 5.625             | 108.205 | 107.955 | 107.705 |

## 15/10 Year Government

| 2020 Federal Government |                   |         |         |
|-------------------------|-------------------|---------|---------|
|                         | Specialty Product |         |         |
|                         | 30 Day            | 45 Day  | 60 Day  |
| 2.750                   | 99.469            | 99.219  | 98.969  |
| 2.875                   | 99.769            | 99.519  | 99.269  |
| 3.000                   | 100.019           | 99.769  | 99.519  |
| 3.125                   | 100.169           | 99.919  | 99.669  |
| 3.250                   | 101.664           | 101.414 | 101.164 |
| 3.375                   | 101.964           | 101.714 | 101.464 |
| 3.500                   | 102.214           | 101.964 | 101.714 |
| 3.625                   | 102.364           | 102.114 | 101.864 |
| 3.750                   | 103.512           | 103.262 | 103.012 |
| 3.875                   | 103.812           | 103.562 | 103.312 |
| 4.000                   | 104.062           | 103.812 | 103.562 |
| 4.125                   | 104.212           | 103.962 | 103.712 |
| 4.250                   | 103.856           | 103.606 | 103.356 |
| 4.375                   | 104.156           | 103.906 | 103.656 |
| 4.500                   | 104.256           | 104.006 | 103.756 |
| 4.625                   | 104.406           | 104.156 | 103.906 |
| 4.750                   | 104.406           | 104.156 | 103.906 |

|                           |                                              |        |
|---------------------------|----------------------------------------------|--------|
| <b>Specialty<br/>Adj.</b> | Manufactured Homes "OTC exempt"              | -1.000 |
|                           | Full 203K / 203K(s) / 203(h) / Repair Escrow | -0.500 |
|                           | VA IRRRL ≤ 125.00 LTV                        | 0.000  |
|                           | VA IRRRL > 125.00 LTV or No AVM              | -0.750 |

**GOVERNMENT ADJUSTMENTS** - Applies to Standard and Specialty Government Programs

| Adjusters                        |           | All Terms                      |        |
|----------------------------------|-----------|--------------------------------|--------|
| FICO 640 - 659                   | -0.500    | NY                             | -0.250 |
| FICO 620 - 639                   | -0.750    | AZ, CA, FL, LA, MA, NJ, NV, UT | -0.150 |
| FICO 600 - 619                   | -1.500    | Non Owner Occupancy            | -2.000 |
| <b>Base Loan Amount Adjuster</b> |           |                                |        |
| \$0 - \$74,999                   | -2.000    |                                |        |
| \$75,000 - \$124,999             | -0.750    |                                |        |
| \$125,000 - \$199,999            | -0.375    |                                |        |
| High Balance                     | -1.000    |                                |        |
| VA Jumbo                         | -1.500    |                                |        |
| <b>Extension Options:</b>        |           | <b>-0.018 per calendar day</b> |        |
| Max USDA - GRH Rate Today        | 10/6/2014 |                                | 4.500% |

## American Financial Resources, Inc. - Announcements

## Lock Desk Policy

The initial expiration date of the lock will be disclosed on the lock confirmation. Locks may only be extended up to 30 days past its initial lock period. Locks received after cut off (**7pm ET**) will be rejected. Locks accepted on loans in "Registered, Submitted, U/W-Received & U/W-Approved" status only. Locks must be e-mailed/faxed directly to the lock desk or sent through DataTrac Web. Lock requests submitted to a client's AE or AM only will not be processed.

FHA ID# - 1358600006

## AFR Guidelines

For use by mortgage professionals only and should not be distributed to borrowers

W. Rate Sheet Dated: 10/6/2014

prices are subject to change without notice

Release Time: 10:00 AM ET

| DURP 30/25 Year |            |         |         |            |         |         |
|-----------------|------------|---------|---------|------------|---------|---------|
| Rate            | ≤ 105% LTV |         |         | > 105% LTV |         |         |
|                 | 30 Day     | 45 Day  | 60 Day  | 30 Day     | 45 Day  | 60 Day  |
| 3.000           | N/A        | N/A     | N/A     | N/A        | N/A     | N/A     |
| 3.125           | N/A        | N/A     | N/A     | N/A        | N/A     | N/A     |
| 3.250           | 93.850     | 93.600  | 93.350  | N/A        | N/A     | N/A     |
| 3.375           | 94.849     | 94.599  | 94.349  | N/A        | N/A     | N/A     |
| 3.500           | 95.848     | 95.598  | 95.348  | N/A        | N/A     | N/A     |
| 3.625           | 96.848     | 96.598  | 96.348  | 94.303     | 94.053  | 93.803  |
| 3.750           | 97.801     | 97.551  | 97.301  | 95.484     | 95.234  | 94.984  |
| 3.875           | 98.669     | 98.419  | 98.169  | 96.563     | 96.313  | 96.063  |
| 4.000           | 99.574     | 99.324  | 99.074  | 97.678     | 97.428  | 97.178  |
| 4.125           | 100.515    | 100.265 | 100.015 | 98.830     | 98.580  | 98.330  |
| 4.250           | 101.384    | 101.134 | 100.884 | 99.893     | 99.643  | 99.393  |
| 4.375           | 102.079    | 101.829 | 101.579 | 100.744    | 100.494 | 100.244 |
| 4.500           | 102.871    | 102.621 | 102.371 | 101.692    | 101.442 | 101.192 |
| 4.625           | 103.760    | 103.510 | 103.260 | 102.738    | 102.488 | 102.238 |
| 4.750           | 104.554    | 104.304 | 104.054 | 103.745    | 103.495 | 103.245 |
| 4.875           | 105.031    | 104.781 | 104.531 | 104.559    | 104.309 | 104.059 |
| 5.000           | 105.601    | 105.351 | 105.101 | 105.465    | 105.215 | 104.965 |
| 5.125           | 106.264    | 106.014 | 105.764 | N/A        | N/A     | N/A     |

| DURP 20 Year |            |         |         |            |         |         |
|--------------|------------|---------|---------|------------|---------|---------|
| Rate         | ≤ 105% LTV |         |         | > 105% LTV |         |         |
|              | 30 Day     | 45 Day  | 60 Day  | 30 Day     | 45 Day  | 60 Day  |
| 3.000        | N/A        | N/A     | N/A     | N/A        | N/A     | N/A     |
| 3.125        | 93.479     | 93.229  | 92.979  | N/A        | N/A     | N/A     |
| 3.250        | 94.983     | 94.733  | 94.483  | 93.235     | 92.985  | 92.735  |
| 3.375        | 95.841     | 95.591  | 95.341  | 94.453     | 94.203  | 93.953  |
| 3.500        | 96.700     | 96.450  | 96.200  | 95.671     | 95.421  | 95.171  |
| 3.625        | 97.558     | 97.308  | 97.058  | 96.889     | 96.639  | 96.389  |
| 3.750        | 98.356     | 98.106  | 97.856  | 97.946     | 97.696  | 97.446  |
| 3.875        | 99.025     | 98.775  | 98.525  | 98.674     | 98.424  | 98.174  |
| 4.000        | 99.694     | 99.444  | 99.194  | 99.438     | 99.188  | 98.938  |
| 4.125        | 100.363    | 100.113 | 99.863  | 100.238    | 99.988  | 99.738  |
| 4.250        | 101.035    | 100.785 | 100.535 | 100.982    | 100.732 | 100.482 |
| 4.375        | 101.712    | 101.462 | 101.212 | 101.583    | 101.333 | 101.083 |
| 4.500        | 102.388    | 102.138 | 101.888 | 102.281    | 102.031 | 101.781 |
| 4.625        | 103.065    | 102.815 | 102.565 | 103.077    | 102.827 | 102.577 |
| 4.750        | 103.693    | 103.443 | 103.193 | 103.761    | 103.511 | 103.261 |
| 4.875        | 104.217    | 103.967 | 103.717 | 104.098    | 103.848 | 103.598 |
| 5.000        | 104.742    | 104.492 | 104.242 | 104.528    | 104.278 | 104.028 |
| 5.125        | 105.266    | 105.016 | 104.766 | 105.050    | 104.800 | 104.550 |

| DURP 15 Year |            |         |         |            |         |         |
|--------------|------------|---------|---------|------------|---------|---------|
| Rate         | ≤ 105% LTV |         |         | > 105% LTV |         |         |
|              | 30 Day     | 45 Day  | 60 Day  | 30 Day     | 45 Day  | 60 Day  |
| 3.000        | 98.957     | 98.707  | 98.457  | 96.184     | 95.934  | 95.684  |
| 3.125        | 99.559     | 99.309  | 99.059  | 96.992     | 96.742  | 96.492  |
| 3.250        | 100.015    | 99.765  | 99.515  | 97.614     | 97.364  | 97.114  |
| 3.375        | 100.614    | 100.364 | 100.114 | 98.376     | 98.126  | 97.876  |
| 3.500        | 101.355    | 101.105 | 100.855 | 99.280     | 99.030  | 98.780  |
| 3.625        | 101.908    | 101.658 | 101.408 | 99.935     | 99.685  | 99.435  |
| 3.750        | 102.287    | 102.037 | 101.787 | 100.361    | 100.111 | 99.861  |
| 3.875        | 102.784    | 102.534 | 102.284 | 100.904    | 100.654 | 100.404 |
| 4.000        | 103.398    | 103.148 | 102.898 | 101.566    | 101.316 | 101.066 |
| 4.125        | 103.792    | 103.542 | 103.292 | 102.056    | 101.806 | 101.556 |
| 4.250        | 103.923    | 103.673 | 103.423 | 102.327    | 102.077 | 101.827 |
| 4.375        | 104.041    | 103.791 | 103.541 | 102.585    | 102.335 | 102.085 |
| 4.500        | 104.146    | 103.896 | 103.646 | 102.831    | 102.581 | 102.331 |
| 4.625        | 104.196    | 103.946 | 103.696 | 102.908    | 102.658 | 102.408 |
| 4.750        | 104.201    | 103.951 | 103.701 | 102.835    | 102.585 | 102.335 |
| 4.875        | 104.207    | 103.957 | 103.707 | 102.763    | 102.513 | 102.263 |
| 5.000        | 104.213    | 103.963 | 103.713 | 102.690    | 102.440 | 102.190 |
| 5.125        | 104.218    | 103.968 | 103.718 | 102.618    | 102.368 | 102.118 |

| DURP 10 Year |            |         |         |            |         |         |
|--------------|------------|---------|---------|------------|---------|---------|
| Rate         | ≤ 105% LTV |         |         | > 105% LTV |         |         |
|              | 30 Day     | 45 Day  | 60 Day  | 30 Day     | 45 Day  | 60 Day  |
| 3.000        | 98.758     | 98.508  | 98.258  | 95.984     | 95.734  | 95.484  |
| 3.125        | 99.337     | 99.087  | 98.837  | 96.792     | 96.542  | 96.292  |
| 3.250        | 99.792     | 99.542  | 99.292  | 97.414     | 97.164  | 96.914  |
| 3.375        | 100.247    | 99.997  | 99.747  | 98.176     | 97.926  | 97.676  |
| 3.500        | 100.702    | 100.452 | 100.202 | 99.080     | 98.830  | 98.580  |
| 3.625        | 101.121    | 100.871 | 100.621 | 99.735     | 99.485  | 99.235  |
| 3.750        | 101.506    | 101.256 | 101.006 | 100.161    | 99.911  | 99.661  |
| 3.875        | 101.891    | 101.641 | 101.391 | 100.704    | 100.454 | 100.204 |
| 4.000        | 102.276    | 102.026 | 101.776 | 101.366    | 101.116 | 100.866 |
| 4.125        | 102.522    | 102.272 | 102.022 | 101.856    | 101.606 | 101.356 |
| 4.250        | 102.640    | 102.390 | 102.140 | 102.127    | 101.877 | 101.627 |
| 4.375        | 102.758    | 102.508 | 102.258 | 102.385    | 102.135 | 101.885 |
| 4.500        | 102.876    | 102.626 | 102.376 | 102.631    | 102.381 | 102.131 |
| 4.625        | 102.936    | 102.686 | 102.436 | 102.708    | 102.458 | 102.208 |
| 4.750        | 102.941    | 102.691 | 102.441 | 102.635    | 102.385 | 102.135 |
| 4.875        | 102.947    | 102.697 | 102.447 | 102.563    | 102.313 | 102.063 |
| 5.000        | 102.953    | 102.703 | 102.453 | 102.490    | 102.240 | 101.990 |
| 5.125        | 102.958    | 102.708 | 102.458 | 102.418    | 102.168 | 101.918 |

| Applicable for all mortgage with greater than 15 year terms |          |                |                |                |                |                |                |                |                 |        |
|-------------------------------------------------------------|----------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|-----------------|--------|
| LTV →                                                       | ≤ 60.00% | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% | 85.01 - 90.00% | 90.01 - 95.00% | 95.01 - 97.00% | 97.01 - 105.00% | > 105% |
| 720 - 739                                                   | 0.250    | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000           | 0.000  |
| 700 - 719                                                   | 0.250    | -0.500         | -0.500         | -0.500         | -0.500         | -0.500         | -0.500         | -0.500         | -0.500          | -0.500 |
| 680 - 699                                                   | 0.000    | -0.500         | -0.750         | -0.750         | -0.750         | -0.750         | -0.750         | -0.500         | -0.500          | -0.500 |
| 660 - 679                                                   | 0.000    | -1.000         | -1.500         | -1.750         | -1.750         | -1.750         | -1.750         | -1.250         | -1.250          | -1.250 |
| 640 - 659                                                   | -0.500   | -1.250         | -2.000         | -2.250         | -2.250         | -2.250         | -2.250         | -1.750         | -1.750          | -1.750 |
| 620 - 639                                                   | -0.500   | -1.500         | -2.500         | -2.750         | -2.750         | -2.750         | -2.750         | -2.500         | -2.500          | -2.500 |
| < 620 *                                                     | -0.500   | -1.500         | -3.000         | -3.000         | -3.000         | -3.000         | -3.000         | -3.000         | -3.000          | -3.000 |

\* A minimum required credit score of 580 applies to all mortgage loans delivered to AFR in accordance with the Selling Guide

| DU Refi Plus Adjusters             |                         |             |
|------------------------------------|-------------------------|-------------|
| Adjusters                          | 30/25 yr                | 20/15/10 yr |
| DURP with MI                       | 0.000                   | 0.000       |
| High Balance                       | -2.500                  | -2.500      |
| Manufactured                       | -1.000                  | -1.000      |
| NY                                 | -0.250                  | -0.250      |
| AZ, CA, FL, GA, LA, MA, NJ, NV, UT | -0.150                  | -0.150      |
| Extension Options                  | -0.018 per calendar day |             |

| Product Feature          | LTV Range |                |                |                |                |                |                |                |                 |        |
|--------------------------|-----------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|-----------------|--------|
|                          | ≤ 60.00%  | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% | 85.01 - 90.00% | 90.01 - 95.00% | 95.01 - 97.00% | 97.01 - 105.00% | > 105% |
| Investment Property      | -1.750    | -1.750         | -1.750         | -3.000         | -3.750         | -3.750         | -3.750         | -3.750         | -3.750          | -3.750 |
| High-LTV                 |           |                |                |                |                |                |                |                |                 |        |
| 30/25 year               | 0.000     | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | -0.500         | -1.000          | -1.000 |
| 20/15/10 year            | 0.000     | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | -0.500         | -1.000          | -1.000 |
| Multiple-Unit Properties |           |                |                |                |                |                |                |                |                 |        |
| 2-Unit Property          | -1.000    | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000          | -1.000 |
| 3-4 Unit Property        | -1.000    | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000          | -1.000 |
| Condominium              | 0.000     | 0.000          | 0.000          | -0.750         | -0.750         | -0.750         | -0.750         | -0.750         | -0.750          | -0.750 |

| Refi Plus Mortgages with Subordinate Financing * |                |                        |                    |
|--------------------------------------------------|----------------|------------------------|--------------------|
| LTV Range                                        | CLTV Range     | Non Interest-Only LLPA |                    |
|                                                  |                | Credit Score < 720     | Credit Score ≥ 720 |
| 65.01 - 75.00%                                   | 90.01 - 95.00% | -0.500                 | -0.250             |
| 75.01 - 95.00%                                   | 90.01 - 95.00% | -0.500                 | -0.250             |
| 75.01 - 90.00%                                   | 76.01 - 90.00% | -0.250                 | 0.000              |
| Any                                              | >95.00%        | -1.500                 | -1.500             |

\* If the subordinate financing is a Community Seconds® loan, these LLPAs do not apply and the lender must use SFC 118.

| Loan Level Price Adjuster Caps  |          |             |
|---------------------------------|----------|-------------|
| LLPA Cap                        | 30/25 yr | 20/15/10 yr |
| Owner Occupied LTV ≥80%         | 0.750    | 0.000       |
| Owner Occupied LTV <80%         | 2.000    | 2.000       |
| Investment & 2nd Home LTV ≤105% | 2.000    | 2.000       |
| Investment & 2nd Home LTV >105% | 2.000    | 1.500       |

#### Lock Desk Policy

The initial expiration date of the lock will be disclosed on the lock confirmation. Locks may only be extended up to 30 days past its initial lock period. Locks received after cut off (7pm ET) will be rejected. Locks accepted on loans in "Registered, Submitted, U/W-Received & U/W-Approved" status only. Locks must be e-mailed/faxed directly to the lock desk or sent through DataTrac Web. Lock requests submitted to a client's AE or AM only will not be processed.

Flood Certification = \$10.00

FHA ID# - 1358600006

Full Lock Desk Policy Can Be Found Here

AFR Guidelines

For use by mortgage professionals only and should not be distributed to borrowers.

W. Rate Sheet Dated: 10/6/2014

prices are subject to change without notice

Release Time: 10:00 AM ET

| 30/25 Year FNMA |         |         |         |
|-----------------|---------|---------|---------|
| Rate            | 30 day  | 45 day  | 60 day  |
| 3.000           | N/A     | N/A     | N/A     |
| 3.125           | N/A     | N/A     | N/A     |
| 3.250           | 95.000  | 94.750  | 94.725  |
| 3.375           | 95.999  | 95.749  | 95.724  |
| 3.500           | 96.998  | 96.748  | 96.723  |
| 3.625           | 97.998  | 97.748  | 97.723  |
| 3.750           | 98.951  | 98.701  | 98.676  |
| 3.875           | 99.819  | 99.569  | 99.544  |
| 3.990           | 100.674 | 100.424 | 100.399 |
| 4.000           | 100.724 | 100.474 | 100.449 |
| 4.125           | 101.665 | 101.415 | 101.390 |
| 4.250           | 102.534 | 102.284 | 102.259 |
| 4.375           | 103.229 | 102.979 | 102.954 |
| 4.500           | 104.021 | 103.771 | 103.746 |
| 4.625           | 104.910 | 104.660 | 104.635 |
| 4.750           | 105.704 | 105.454 | 105.429 |
| 4.875           | 106.181 | 105.931 | 105.906 |
| 4.990           | 106.701 | 106.451 | 106.426 |
| 5.000           | 106.751 | 106.501 | 106.476 |
| 5.125           | 107.414 | 107.164 | 107.139 |

| 20 Year FNMA |         |         |         |
|--------------|---------|---------|---------|
| Rate         | 30 day  | 45 day  | 60 day  |
| 3.000        | N/A     | N/A     | N/A     |
| 3.125        | 95.489  | 95.239  | 94.989  |
| 3.250        | 96.993  | 96.743  | 96.493  |
| 3.375        | 97.851  | 97.601  | 97.351  |
| 3.500        | 98.710  | 98.460  | 98.210  |
| 3.625        | 99.568  | 99.318  | 99.068  |
| 3.750        | 100.366 | 100.116 | 99.866  |
| 3.875        | 101.035 | 100.785 | 100.535 |
| 3.990        | 101.654 | 101.404 | 101.154 |
| 4.000        | 101.704 | 101.454 | 101.204 |
| 4.125        | 102.373 | 102.123 | 101.873 |
| 4.250        | 103.045 | 102.795 | 102.545 |
| 4.375        | 103.722 | 103.472 | 103.222 |
| 4.500        | 104.398 | 104.148 | 103.898 |
| 4.625        | 105.075 | 104.825 | 104.575 |
| 4.750        | 105.703 | 105.453 | 105.203 |
| 4.875        | 106.227 | 105.977 | 105.727 |
| 4.990        | 106.702 | 106.452 | 106.202 |
| 5.000        | 106.752 | 106.502 | 106.252 |
| 5.125        | 107.276 | 107.026 | 106.776 |

| 15 Year FNMA |         |         |         |
|--------------|---------|---------|---------|
| Rate         | 30 day  | 45 day  | 60 day  |
| 3.000        | 99.707  | 99.457  | 99.207  |
| 3.125        | 100.309 | 100.059 | 99.809  |
| 3.250        | 100.765 | 100.515 | 100.265 |
| 3.375        | 101.364 | 101.114 | 100.864 |
| 3.500        | 102.105 | 101.855 | 101.605 |
| 3.625        | 102.658 | 102.408 | 102.158 |
| 3.750        | 103.037 | 102.787 | 102.537 |
| 3.875        | 103.534 | 103.284 | 103.034 |
| 3.990        | 104.098 | 103.848 | 103.598 |
| 4.000        | 104.148 | 103.898 | 103.648 |
| 4.125        | 104.542 | 104.292 | 104.042 |
| 4.250        | 104.673 | 104.423 | 104.173 |
| 4.375        | 104.791 | 104.541 | 104.291 |
| 4.500        | 104.896 | 104.646 | 104.396 |
| 4.625        | 104.946 | 104.696 | 104.446 |
| 4.750        | 104.951 | 104.701 | 104.451 |
| 4.875        | 104.957 | 104.707 | 104.457 |
| 4.990        | 104.913 | 104.663 | 104.413 |
| 5.000        | 104.963 | 104.713 | 104.463 |
| 5.125        | 104.968 | 104.718 | 104.468 |

| 10 Year FNMA |         |         |         |
|--------------|---------|---------|---------|
| Rate         | 30 day  | 45 day  | 60 day  |
| 3.000        | 100.768 | 100.518 | 100.268 |
| 3.125        | 101.347 | 101.097 | 100.847 |
| 3.250        | 101.802 | 101.552 | 101.302 |
| 3.375        | 102.257 | 102.007 | 101.757 |
| 3.500        | 102.712 | 102.462 | 102.212 |
| 3.625        | 103.131 | 102.881 | 102.631 |
| 3.750        | 103.516 | 103.266 | 103.016 |
| 3.875        | 103.901 | 103.651 | 103.401 |
| 3.990        | 104.236 | 103.986 | 103.736 |
| 4.000        | 104.286 | 104.036 | 103.786 |
| 4.125        | 104.532 | 104.282 | 104.032 |
| 4.250        | 104.650 | 104.400 | 104.150 |
| 4.375        | 104.768 | 104.518 | 104.268 |
| 4.500        | 104.886 | 104.636 | 104.386 |
| 4.625        | 104.946 | 104.696 | 104.446 |
| 4.750        | 104.951 | 104.701 | 104.451 |
| 4.875        | 104.957 | 104.707 | 104.457 |
| 4.990        | 104.913 | 104.663 | 104.413 |
| 5.000        | 104.963 | 104.713 | 104.463 |
| 5.125        | 104.968 | 104.718 | 104.468 |

| 30/25 Year HB FNMA |         |         |         |
|--------------------|---------|---------|---------|
| Rate               | 30 day  | 45 day  | 60 day  |
| 2.990              | N/A     | N/A     | N/A     |
| 3.000              | N/A     | N/A     | N/A     |
| 3.125              | N/A     | N/A     | N/A     |
| 3.250              | N/A     | N/A     | N/A     |
| 3.375              | 94.413  | 94.163  | 93.913  |
| 3.500              | 95.631  | 95.381  | 95.131  |
| 3.625              | 96.849  | 96.599  | 96.349  |
| 3.750              | 97.956  | 97.706  | 97.456  |
| 3.875              | 98.840  | 98.590  | 98.340  |
| 3.990              | 99.710  | 99.460  | 99.210  |
| 4.000              | 99.760  | 99.510  | 99.260  |
| 4.125              | 100.717 | 100.467 | 100.217 |
| 4.250              | 101.607 | 101.357 | 101.107 |
| 4.375              | 102.333 | 102.083 | 101.833 |
| 4.500              | 103.156 | 102.906 | 102.656 |
| 4.625              | 104.077 | 103.827 | 103.577 |
| 4.750              | 104.849 | 104.599 | 104.349 |
| 4.875              | 105.194 | 104.944 | 104.694 |
| 4.990              | 105.581 | 105.331 | 105.081 |
| 5.000              | 105.631 | 105.381 | 105.131 |

| 15 Year HB FNMA |         |         |         |
|-----------------|---------|---------|---------|
| Rate            | 30 day  | 45 day  | 60 day  |
| 3.000           | 99.134  | 98.884  | 98.634  |
| 3.125           | 99.837  | 99.587  | 99.337  |
| 3.250           | 100.287 | 100.037 | 99.787  |
| 3.375           | 100.878 | 100.628 | 100.378 |
| 3.500           | 101.610 | 101.360 | 101.110 |
| 3.625           | 102.045 | 101.795 | 101.545 |
| 3.750           | 102.204 | 101.954 | 101.704 |
| 3.875           | 102.482 | 102.232 | 101.982 |
| 3.990           | 102.828 | 102.578 | 102.328 |
| 4.000           | 102.878 | 102.628 | 102.378 |
| 4.125           | 103.070 | 102.820 | 102.570 |
| 4.250           | 103.013 | 102.763 | 102.513 |
| 4.375           | 102.943 | 102.693 | 102.443 |
| 4.500           | 102.861 | 102.611 | 102.361 |
| 4.625           | 102.804 | 102.554 | 102.304 |
| 4.750           | 102.779 | 102.529 | 102.279 |
| 4.875           | 102.753 | 102.503 | 102.253 |
| 4.990           | 102.678 | 102.428 | 102.178 |
| 5.000           | 102.728 | 102.478 | 102.228 |
| 5.125           | 102.702 | 102.452 | 102.202 |

### Adjustments

| Applicable for all mortgages with greater than 15 year terms |          |                |                |                |                |                |                |                |                 |
|--------------------------------------------------------------|----------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|-----------------|
| LTV →                                                        | ≤ 60.00% | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% | 85.01 - 90.00% | 90.01 - 95.00% | 95.01 - 97.00% | 97.01 - 100.00% |
| FICO ↓                                                       |          |                |                |                |                |                |                |                |                 |
| ≥ 740                                                        | 0.250    | 0.000          | 0.000          | -0.250         | -0.250         | -0.250         | N/A            | N/A            | N/A             |
| 720 - 739                                                    | 0.250    | 0.000          | -0.250         | -0.500         | -0.500         | -0.500         | N/A            | N/A            | N/A             |
| 700 - 719                                                    | 0.250    | -0.500         | -0.750         | -1.000         | -1.000         | -1.000         | N/A            | N/A            | N/A             |
| 680 - 699                                                    | 0.000    | -0.500         | -1.250         | -1.750         | -1.500         | -1.250         | N/A            | N/A            | N/A             |
| 660 - 679                                                    | 0.000    | -1.000         | -2.000         | -2.500         | -2.750         | -2.250         | N/A            | N/A            | N/A             |
| 640 - 659                                                    | -0.500   | -1.250         | -2.500         | -3.000         | -3.250         | -2.750         | N/A            | N/A            | N/A             |
| 620 - 639                                                    | -0.500   | -1.500         | -3.000         | -3.000         | -3.250         | -3.250         | N/A            | N/A            | N/A             |
| < 620 *                                                      | -0.500   | -1.500         | -3.000         | -3.000         | -3.250         | -3.250         | N/A            | N/A            | N/A             |

| All Loan Type Adjustments          |                         |
|------------------------------------|-------------------------|
| Adjusters                          | All Terms               |
| NY                                 | -0.250                  |
| AZ, CA, FL, GA, LA, MA, NJ, NV, UT | -0.150                  |
| Escrow Waiver                      | -0.250                  |
| Loan Amount Adjusters              |                         |
| Adjusters                          | All Terms               |
| \$0 - \$74,999                     | -2.000                  |
| \$75,000 - \$124,999               | -0.750                  |
| \$125,000 - \$199,999              | -0.375                  |
| \$200,000 - \$417,000              | 0.000                   |
| FNMA HomeStyle Renovation          | -1.000                  |
| Extension Options                  | -0.018 per calendar day |

| LTV →                 | ≤ 60.00% | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% | 85.01 - 90.00% | 90.01 - 95.00% | 95.01 - 97.00% | 97.01 - 100.00% |
|-----------------------|----------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|-----------------|
| Product Feature ↓     |          |                |                |                |                |                |                |                |                 |
| High-LTV              | 0.000    | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | -0.500         | N/A             |
| Investment Property   | -1.750   | -1.750         | -1.750         | -3.000         | -3.750         | N/A            | N/A            | N/A            | N/A             |
| Manufactured          | -1.000   | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | N/A            | N/A             |
| 2-Unit Property       | -1.000   | -1.000         | -1.000         | -1.000         | -1.000         | N/A            | N/A            | N/A            | N/A             |
| 3-4 Unit Property     | -1.000   | -1.000         | -1.000         | N/A            | N/A            | N/A            | N/A            | N/A            | N/A             |
| Condo > 15 year       | 0.000    | 0.000          | 0.000          | -0.750         | -0.750         | -0.750         | -0.750         | -0.750         | N/A             |
| High Balance C/O Refi | -1.000   | N/A            | N/A            | N/A            | N/A            | N/A            | N/A            | N/A            | N/A             |

| LTV →                                                      | ≤ 60.00% | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% | 85.01 - 90.00% | 90.01 - 95.00% | 95.01 - 97.00% | 97.01 - 100.00% |
|------------------------------------------------------------|----------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|-----------------|
| FICO ↓                                                     |          |                |                |                |                |                |                |                |                 |
| ≥ 740                                                      | 0.000    | -0.250         | -0.250         | -0.500         | -0.625         | -0.625         | -0.625         | -0.625         | -0.625          |
| 720 - 739                                                  | 0.000    | -0.625         | -0.625         | -0.750         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000          |
| 700 - 719                                                  | 0.000    | -0.625         | -0.625         | -0.750         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000          |
| 680 - 699                                                  | 0.000    | -0.750         | -0.750         | -1.375         | -2.500         | -2.500         | -2.500         | -2.500         | -2.500          |
| 660 - 679                                                  | -0.250   | -0.750         | -0.750         | -1.500         | -2.500         | -2.500         | -2.500         | -2.500         | -2.500          |
| 640 - 659                                                  | -0.250   | -1.250         | -1.250         | -2.250         | -3.000         | -3.000         | -3.000         | -3.000         | -3.000          |
| 620 - 639                                                  | -0.250   | -1.250         | -1.250         | -2.250         | -3.000         | -3.000         | -3.000         | -3.000         | -3.000          |
| < 620                                                      | -1.250   | -2.250         | -2.250         | -2.250         | -2.250         | -2.250         | -2.250         | -2.250         | -2.250          |
| TX Cash Out All Terms & All LTVs *AUS must be run with LP* |          |                |                |                |                |                |                |                | -1.000          |

| Mortgages with Subordinate Financing * |                |                        |                    |
|----------------------------------------|----------------|------------------------|--------------------|
| LTV Range                              | CLTV Range     | Non Interest-Only LLPA | Credit Score ≥ 720 |
| ≤ 65.00%                               | 80.01 - 95.00% | -0.500                 | -0.250             |
| 65.01 - 75.00%                         | 80.01 - 95.00% | -0.750                 | -0.500             |
| 75.01 - 95.00%                         | 90.01 - 95.00% | -1.000                 | -0.750             |
| 75.01 - 90.00%                         | 76.01 - 90.00% | -1.000                 | -0.750             |
| ≤ 95.00%                               | 95.01 - 97.00% | -1.500                 | -1.500             |

\* If the subordinate financing is a Community Seconds® loan, these LLPA's do not apply and the lender must use SFC 118.

### Lender Paid MI Adjustments (cumulative with above adjustments)

| LPMI Adjust Term > 20 yr & All Manuf. |          |                |                |
|---------------------------------------|----------|----------------|----------------|
| LTV →                                 | ≤ 85.00% | 85.01 - 90.00% | 90.01 - 95.00% |
| FICO ↓                                |          |                |                |
| ≥ 740                                 | -0.990   | -1.370         | -2.150         |
| 720 - 739                             | -1.120   | -1.720         | -2.350         |
| 680 - 719                             | -1.330   | -2.170         | -3.290         |

| LPMI Adjust Term ≤ 20 yr |          |                |                |
|--------------------------|----------|----------------|----------------|
| LTV →                    | ≤ 85.00% | 85.01 - 90.00% | 90.01 - 95.00% |
| FICO ↓                   |          |                |                |
| ≥ 740                    | -0.880   | -1.100         | -1.650         |
| 720 - 739                | -1.050   | -1.370         | -2.170         |
| 680 - 719                | -1.190   | -1.540         | -2.940         |

| Additional LPMI Premium Adjustments |       |           |           |
|-------------------------------------|-------|-----------|-----------|
| Product Feature                     | ≥ 740 | 720 - 739 | 680 - 719 |
| Limited Cash-Out                    | 0.000 | 0.000     | -         |

W. Rate Sheet Dated: 10/6/2014

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Release Time: 10:00 AM ET

| 30/25 Year Open Access ≤ 105.00 LTV |         |         |         |  |
|-------------------------------------|---------|---------|---------|--|
| Rate                                | 30 day  | 45 day  | 60 day  |  |
| 3.250                               | 94.377  | 94.127  | 93.877  |  |
| 3.375                               | 95.453  | 95.203  | 94.953  |  |
| 3.500                               | 96.501  | 96.251  | 96.001  |  |
| 3.625                               | 97.515  | 97.265  | 97.015  |  |
| 3.750                               | 98.324  | 98.074  | 97.824  |  |
| 3.875                               | 98.986  | 98.736  | 98.486  |  |
| 4.000                               | 99.844  | 99.594  | 99.344  |  |
| 4.125                               | 100.755 | 100.505 | 100.255 |  |
| 4.250                               | 101.480 | 101.230 | 100.980 |  |
| 4.375                               | 102.258 | 102.008 | 101.758 |  |
| 4.500                               | 103.130 | 102.880 | 102.630 |  |
| 4.625                               | 103.960 | 103.710 | 103.460 |  |
| 4.750                               | 104.625 | 104.375 | 104.125 |  |
| 4.875                               | 105.146 | 104.896 | 104.646 |  |
| 5.000                               | 105.678 | 105.428 | 105.178 |  |
| 5.125                               | 106.479 | 106.229 | 105.979 |  |
| 5.250                               | 107.105 | 106.855 | 106.605 |  |

| 30/25 Year Open Access > 105.00 LTV |         |         |         |  |
|-------------------------------------|---------|---------|---------|--|
| Rate                                | 30 day  | 45 day  | 60 day  |  |
| 3.250                               | 93.690  | 93.440  | 93.190  |  |
| 3.375                               | 94.766  | 94.516  | 94.266  |  |
| 3.500                               | 95.814  | 95.564  | 95.314  |  |
| 3.625                               | 96.828  | 96.578  | 96.328  |  |
| 3.750                               | 98.199  | 97.949  | 97.699  |  |
| 3.875                               | 98.861  | 98.611  | 98.361  |  |
| 4.000                               | 99.719  | 99.469  | 99.219  |  |
| 4.125                               | 100.630 | 100.380 | 100.130 |  |
| 4.250                               | 101.793 | 101.543 | 101.293 |  |
| 4.375                               | 102.571 | 102.321 | 102.071 |  |
| 4.500                               | 103.443 | 103.193 | 102.943 |  |
| 4.625                               | 104.273 | 104.023 | 103.773 |  |
| 4.750                               | 105.938 | 105.688 | 105.438 |  |
| 4.875                               | 106.459 | 106.209 | 105.959 |  |
| 5.000                               | 106.991 | 106.741 | 106.491 |  |
| 5.125                               | 107.792 | 107.542 | 107.292 |  |
| 5.250                               | 107.105 | 106.855 | 106.605 |  |

| 20 Year Open Access ≤ 105.00 LTV |         |         |         |  |
|----------------------------------|---------|---------|---------|--|
| Rate                             | 30 day  | 45 day  | 60 day  |  |
| 3.250                            | 96.314  | 96.064  | 95.814  |  |
| 3.375                            | 97.272  | 97.022  | 96.772  |  |
| 3.500                            | 98.199  | 97.949  | 97.699  |  |
| 3.625                            | 99.103  | 98.853  | 98.603  |  |
| 3.750                            | 99.840  | 99.590  | 99.340  |  |
| 3.875                            | 100.450 | 100.200 | 99.950  |  |
| 4.000                            | 100.731 | 100.481 | 100.231 |  |
| 4.125                            | 101.565 | 101.315 | 101.065 |  |
| 4.250                            | 102.224 | 101.974 | 101.724 |  |
| 4.375                            | 102.752 | 102.502 | 102.252 |  |
| 4.500                            | 103.445 | 103.195 | 102.945 |  |
| 4.625                            | 104.195 | 103.945 | 103.695 |  |
| 4.750                            | 104.797 | 104.547 | 104.297 |  |
| 4.875                            | 105.305 | 105.055 | 104.805 |  |
| 5.000                            | 105.754 | 105.504 | 105.254 |  |
| 5.125                            | 106.489 | 106.239 | 105.989 |  |
| 5.250                            | 107.083 | 106.833 | 106.583 |  |

| 20 Year Open Access > 105.00 LTV |         |         |         |  |
|----------------------------------|---------|---------|---------|--|
| Rate                             | 30 day  | 45 day  | 60 day  |  |
| 3.250                            | 95.877  | 95.627  | 95.377  |  |
| 3.375                            | 96.835  | 96.585  | 96.335  |  |
| 3.500                            | 97.762  | 97.512  | 97.262  |  |
| 3.625                            | 98.666  | 98.416  | 98.166  |  |
| 3.750                            | 99.653  | 99.403  | 99.153  |  |
| 3.875                            | 100.263 | 100.013 | 99.763  |  |
| 4.000                            | 100.544 | 100.294 | 100.044 |  |
| 4.125                            | 101.378 | 101.128 | 100.878 |  |
| 4.250                            | 102.037 | 101.787 | 101.537 |  |
| 4.375                            | 102.565 | 102.315 | 102.065 |  |
| 4.500                            | 103.258 | 103.008 | 102.758 |  |
| 4.625                            | 104.008 | 103.758 | 103.508 |  |
| 4.750                            | 104.860 | 104.610 | 104.360 |  |
| 4.875                            | 105.368 | 105.118 | 104.868 |  |
| 5.000                            | 105.817 | 105.567 | 105.317 |  |
| 5.125                            | 106.552 | 106.302 | 106.052 |  |
| 5.250                            | 107.083 | 106.833 | 106.583 |  |

| 15 Year Open Access ≤ 105.00 LTV |         |         |         |  |
|----------------------------------|---------|---------|---------|--|
| Rate                             | 30 day  | 45 day  | 60 day  |  |
| 2.250                            | 94.664  | 94.414  | 94.164  |  |
| 2.375                            | 95.434  | 95.184  | 94.934  |  |
| 2.500                            | 96.204  | 95.954  | 95.704  |  |
| 2.625                            | 96.850  | 96.600  | 96.350  |  |
| 2.750                            | 97.769  | 97.519  | 97.269  |  |
| 2.875                            | 98.539  | 98.289  | 98.039  |  |
| 3.000                            | 99.299  | 99.049  | 98.799  |  |
| 3.125                            | 99.898  | 99.648  | 99.398  |  |
| 3.250                            | 100.406 | 100.156 | 99.906  |  |
| 3.375                            | 100.764 | 100.514 | 100.264 |  |
| 3.500                            | 101.457 | 101.207 | 100.957 |  |
| 3.625                            | 102.007 | 101.757 | 101.507 |  |
| 3.750                            | 102.475 | 102.225 | 101.975 |  |
| 3.875                            | 102.919 | 102.669 | 102.419 |  |
| 4.000                            | 103.571 | 103.321 | 103.071 |  |
| 4.125                            | 104.117 | 103.867 | 103.617 |  |
| 4.250                            | 104.588 | 104.338 | 104.088 |  |

| 15 Year Open Access > 105.00 LTV |         |         |         |  |
|----------------------------------|---------|---------|---------|--|
| Rate                             | 30 day  | 45 day  | 60 day  |  |
| 2.250                            | 92.539  | 92.289  | 92.039  |  |
| 2.375                            | 93.309  | 93.059  | 92.809  |  |
| 2.500                            | 94.079  | 93.829  | 93.579  |  |
| 2.625                            | 94.725  | 94.475  | 94.225  |  |
| 2.750                            | 97.019  | 96.769  | 96.519  |  |
| 2.875                            | 97.789  | 97.539  | 97.289  |  |
| 3.000                            | 98.549  | 98.299  | 98.049  |  |
| 3.125                            | 99.148  | 98.898  | 98.648  |  |
| 3.250                            | 99.781  | 99.531  | 99.281  |  |
| 3.375                            | 100.139 | 99.889  | 99.639  |  |
| 3.500                            | 100.832 | 100.582 | 100.332 |  |
| 3.625                            | 101.382 | 101.132 | 100.882 |  |
| 3.750                            | 102.163 | 101.913 | 101.663 |  |
| 3.875                            | 102.607 | 102.357 | 102.107 |  |
| 4.000                            | 103.259 | 103.009 | 102.759 |  |
| 4.125                            | 103.805 | 103.555 | 103.305 |  |
| 4.250                            | 103.838 | 103.588 | 103.338 |  |

| Applicable for all mortgages with greater than 15 year terms |          |                |                |                |                |          |
|--------------------------------------------------------------|----------|----------------|----------------|----------------|----------------|----------|
| LTV →<br>FICO ↓                                              | ≤ 60.00% | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% | > 85.00% |
| ≥ 740                                                        | 0.250    | 0.000          | 0.000          | -0.250         | 0.000          | 0.000    |
| 720 - 739                                                    | 0.250    | 0.000          | -0.250         | -0.500         | 0.000          | 0.000    |
| 700 - 719                                                    | 0.250    | -0.500         | -0.750         | -1.000         | -0.500         | -0.500   |
| 680 - 699                                                    | 0.000    | -0.500         | -1.250         | -1.750         | -1.000         | -0.750   |
| 660 - 679                                                    | 0.000    | -1.000         | -2.250         | -2.750         | -2.250         | -1.750   |
| 640 - 659                                                    | -0.500   | -1.250         | -2.750         | -3.000         | -2.750         | -2.250   |
| 620 - 639                                                    | -0.500   | -1.500         | -3.000         | -3.000         | -2.750         | -2.750   |
| < 620 *                                                      | -0.500   | -1.500         | -3.000         | -3.000         | -2.750         | -2.750   |

\* A minimum credit score of 580 applies to all mortgage loans delivered to AFR in accordance with the Selling Guide.

| Open Access Mortgage with Subordinate Financing |               |                    |                    |
|-------------------------------------------------|---------------|--------------------|--------------------|
| LTV Range                                       | TLTV Range    | Credit Score < 720 | Credit Score ≥ 720 |
| ≤ 65.00%                                        | > 80% & ≤ 95% | -0.500             | -0.250             |
| > 65% & ≤ 75%                                   | > 80% & ≤ 95% | -0.750             | -0.500             |
| > 75% & ≤ 80%                                   | > 76% & ≤ 90% | -1.000             | -0.750             |
| > 75% & ≤ 80%                                   | > 90% & ≤ 95% | -1.000             | -0.750             |
| > 80% & ≤ 90%                                   | > 81% & ≤ 95% | -1.000             | -0.500             |
| > 90% & ≤ 95%                                   | > 90% & ≤ 95% | -0.500             | -0.250             |
| Any                                             | > 95%         | -1.500             | -1.500             |

| LTV →<br>Product Feature ↓ | ≤ 60.00% | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% | 85.01 - 90.00% | 90.01 - 95.00% | 95.01 - 97.00% | 97.01 - 105.00% | > 105% |
|----------------------------|----------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|-----------------|--------|
| Investment Property        | -1.750   | -1.750         | -1.750         | -3.000         | -3.750         | -3.750         | -3.750         | -3.750         | -3.750          | -3.750 |
| 30 yr. High LTV            | 0.000    | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | -0.500         | -1.000          | -2.000 |
| 20/15 yr. High LTV         | 0.000    | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | -0.500         | -1.000          | -2.000 |
| 2-Unit Property            | -1.000   | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000          | -1.000 |
| 3-4 Unit Property          | -1.000   | -1.000         | -1.000         | -1.000         | -1.500         | -2.000         | -2.000         | -2.000         | -2.000          | -2.000 |

| Open Access Adjusters              |                         |            |
|------------------------------------|-------------------------|------------|
| Adjusters                          | 30 year                 | 20/15 year |
| High Balance                       | -2.500                  | -2.500     |
| Condo                              | -0.750                  | -0.750     |
| Manufactured                       | -1.000                  | -1.000     |
| NY                                 | -0.25                   | -0.25      |
| AZ, CA, FL, GA, IA, MA, NJ, NV, UT | -0.15                   | -0.15      |
| Extension Options                  | -0.018 per calendar day |            |

| Relief Refinance Mortgage Delivery Fee Cap |         |            |
|--------------------------------------------|---------|------------|
| RRMDFC                                     | 30 year | 20/15 year |
| Investment                                 | 2.000   | 2.000      |
| Owner Occ. & Second Home ≤ 80%             | 2.000   | 2.000      |
| Owner Occ. & Second Home > 80%             | 0.750   | 0.000      |

Delivery Fee Caps do not include State, High Balance, Extension Fees.

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Flood Certification = \$10.00

FHA ID# - 1358600006

[Full Lock Desk Policy Can Be Found Here](#)

[AFR Guidelines](#)

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# AMERICAN FINANCIAL RESOURCES, INC. WHOLESALE MORTGAGE DIVISION

[AFR Wholesale's Website](#)

[AFR Rate Sheet Archive](#)

Lock Desk e-mail:

[LockDesk@afrrwholesale.com](mailto:LockDesk@afrrwholesale.com)

Lock Desk Phone:

1-877-588-2706

Lock Desk Hours:

10:00 am ET - 7:00 pm ET

30 Day Lock Exp.: 11/5/2014

45 Day Lock Exp.: 11/20/2014

60 Day Lock Exp.: 12/5/2014

W. Rate Sheet Dated: 10/6/2014

prices are subject to change without notice

Release Time: 10:00 AM ET

## Non-Conforming 30 year Fixed Max Price After Adjustments 101.750

| Rate  | 30 day  | 45 day  | 60 day  |
|-------|---------|---------|---------|
| 3.750 | 98.343  | 98.171  | 97.999  |
| 3.875 | 99.124  | 98.952  | 98.780  |
| 4.000 | 99.905  | 99.733  | 99.561  |
| 4.125 | 100.686 | 100.514 | 100.342 |
| 4.250 | 101.191 | 101.019 | 100.847 |
| 4.375 | 101.785 | 101.613 | 101.441 |
| 4.500 | 102.285 | 102.113 | 101.941 |
| 4.625 | 102.785 | 102.613 | 102.441 |
| 4.750 | 103.223 | 103.051 | 102.879 |
| 4.875 | 103.590 | 103.411 | 103.231 |
| 5.000 | 103.934 | 103.755 | 103.575 |
| 5.125 | 104.090 | 103.911 | 103.731 |

## Non-Conforming 15 year Fixed Max Price After Adjustments 101.250

| Rate  | 30 day  | 45 day  | 60 day  |
|-------|---------|---------|---------|
| 3.250 | 98.747  | 98.607  | 98.466  |
| 3.375 | 99.247  | 99.107  | 98.966  |
| 3.500 | 99.763  | 99.638  | 99.513  |
| 3.625 | 100.200 | 100.075 | 99.950  |
| 3.750 | 100.575 | 100.450 | 100.325 |
| 3.875 | 100.888 | 100.763 | 100.638 |
| 4.000 | 101.169 | 101.044 | 100.919 |
| 4.125 | 101.357 | 101.232 | 101.107 |
| 4.250 | 101.482 | 101.357 | 101.232 |
| 4.375 | 101.607 | 101.482 | 101.357 |
| 4.500 | 101.670 | 101.545 | 101.420 |
| 4.625 | 101.733 | 101.608 | 101.483 |

## Risk Based Price Adjustments - AFR Jumbo Fixed

| LTV/CLTV →<br>FICO ↓      | ≤ 60.00% | 60.01 - 65.00% | 65.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% |
|---------------------------|----------|----------------|----------------|----------------|----------------|
| ≥ 780                     | 0.600    | 0.500          | 0.450          | 0.000          | -0.250         |
| 760 - 779                 | 0.600    | 0.500          | 0.300          | -0.150         | -0.375         |
| 740 - 759                 | 0.600    | 0.500          | 0.100          | -0.300         | -0.500         |
| 720 - 739                 | 0.500    | 0.450          | 0.000          | -0.450         | -0.850         |
| 700 - 719                 | 0.400    | 0.300          | -0.200         | -0.750         | -1.250*        |
| 680 - 699                 | 0.300*   | 0.200*         | -0.500*        | -1.000*        | -1.500*        |
| <b>Loan Balance</b>       |          |                |                |                |                |
| ≤ \$500,000               | 0.000    | 0.000          | 0.000          | 0.000          | 0.000          |
| \$500,001 - \$1,000,000   | 0.000    | 0.000          | 0.000          | 0.000          | 0.000          |
| \$1,000,001 - \$1,500,000 | 0.000    | 0.000          | -0.125         | -0.250         | -0.375*        |
| \$1,500,001 - \$2,000,000 | 0.000    | 0.000          | -0.250         | -0.375*        | -0.500*        |
| \$2,000,001 - \$2,500,000 | -0.125*  | -0.250*        | -0.375*        | N/A            | N/A            |
| \$2,500,001 - \$3,000,000 | -0.125*  | -0.250*        | N/A            | N/A            | N/A            |
| <b>Occupancy</b>          |          |                |                |                |                |
| Second Home               | -0.150   | -0.200         | -0.300         | -0.450         | N/A            |
| <b>Property Types</b>     |          |                |                |                |                |
| Condos                    | 0.000    | 0.000          | -0.125         | -0.125         | -0.125         |
| <b>State Adjustments</b>  |          |                |                |                |                |
| AZ                        | 0.000    | 0.000          | 0.000          | -0.250         | -0.250         |
| FL                        | 0.000    | 0.000          | 0.000          | -0.250         | -0.250         |
| MI                        | 0.000    | 0.000          | 0.000          | -0.375         | -0.375         |
| NV                        | 0.000    | 0.000          | 0.000          | -0.375         | -0.375         |
| <b>Other Adjustments</b>  |          |                |                |                |                |
| Cash-Out                  | -0.250   | -0.300         | -0.500         | N/A            | N/A            |
| DTI > 40                  | 0.000    | 0.000          | 0.000          | -0.125         | -0.125         |
| No Escrow                 | -0.100   | -0.100         | -0.100         | -0.100         | -0.100         |
| Purchase                  | 0.250    | 0.250          | 0.250          | 0.375          | 0.375          |

Extension Options

-0.018 per calendar day

\* Please see High Reserve Guidelines

## Lock Desk Policy

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Flood Certification = \$10.00

FHA ID# - 1358600006

[Full Lock Desk Policy Can Be Found Here](#)

[AFR Guidelines](#)

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# AMERICAN FINANCIAL RESOURCES, INC. WHOLESALE MORTGAGE DIVISION

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[AFR Rate Sheet Archive](http://AFR Rate Sheet Archive)

Lock Desk e-mail:

[LockDesk@afrrwholesale.com](mailto:LockDesk@afrrwholesale.com)

Lock Desk Phone:

1-877-588-2706

Lock Desk Hours:

10:00 am ET - 7:00 pm ET

prices are subject to change without notice

W. Rate Sheet Dated: **10/6/2014**

Release Time: **10:00 AM ET**

30 Day Lock Exp.: **11/5/2014**

Max Price After Adjustments **101.750**

| Jumbo 5/1 Arm Full Doc |         |
|------------------------|---------|
| Rate                   | 30 day  |
| 3.000                  | 98.900  |
| 3.125                  | 99.400  |
| 3.250                  | 99.900  |
| 3.375                  | 100.150 |
| 3.500                  | 100.400 |
| 3.625                  | 100.650 |
| 3.750                  | 100.900 |
| 3.875                  | 101.150 |
| 4.000                  | 101.400 |
| 4.125                  | 101.650 |
| 4.250                  | 101.900 |
| 4.375                  | 102.150 |
| 4.500                  | 102.400 |

| Jumbo 7/1 Arm Full Doc |         |
|------------------------|---------|
| Rate                   | 30 day  |
| 3.500                  | 98.900  |
| 3.625                  | 99.400  |
| 3.750                  | 99.900  |
| 3.875                  | 100.150 |
| 4.000                  | 100.400 |
| 4.125                  | 100.650 |
| 4.250                  | 100.900 |
| 4.375                  | 101.150 |
| 4.500                  | 101.400 |
| 4.625                  | 101.650 |
| 4.750                  | 101.900 |
| 4.875                  | 102.150 |
| 5.000                  | 102.400 |

| E-Z Doc 5/1 Arm |        |
|-----------------|--------|
| Rate            | 30 day |
| 4.250           | N/A    |
| 4.375           | N/A    |
| 4.500           | N/A    |
| 4.625           | N/A    |
| 4.750           | N/A    |
| 4.875           | N/A    |
| 5.000           | N/A    |
| 5.125           | N/A    |
| 5.250           | N/A    |
| 5.375           | N/A    |
| 5.500           | N/A    |
| 5.625           | N/A    |
| 5.750           | N/A    |

| E-Z Doc 7/1 Arm |        |
|-----------------|--------|
| Rate            | 30 day |
| 4.750           | N/A    |
| 4.875           | N/A    |
| 5.000           | N/A    |
| 5.125           | N/A    |
| 5.250           | N/A    |
| 5.375           | N/A    |
| 5.500           | N/A    |
| 5.625           | N/A    |
| 5.750           | N/A    |
| 5.875           | N/A    |
| 6.000           | N/A    |
| 6.125           | N/A    |
| 6.250           | N/A    |

| Jumbo Arm LLPA            |                         |
|---------------------------|-------------------------|
| Adjuster                  | Adjustment              |
| Cash-Out                  | -0.500                  |
| Escrow Waiver             | -0.250                  |
| Loan Amount               |                         |
| \$1,000,001 - \$1,125,000 | -0.125                  |
| \$1,125,001 - \$1,250,000 | -0.250                  |
| \$1,250,001 - \$1,375,000 | -0.375                  |
| \$1,375,001 - \$2,000,000 | -0.500                  |
| Extension Option          | -0.018 per calendar day |

| Jumbo Arm LLPA            |                         |
|---------------------------|-------------------------|
| Adjuster                  | Adjustment              |
| Cash-Out                  | -0.500                  |
| Escrow Waiver             | -0.250                  |
| Loan Amount               |                         |
| \$1,000,001 - \$1,125,000 | -0.125                  |
| \$1,125,001 - \$1,250,000 | -0.250                  |
| \$1,250,001 - \$1,375,000 | -0.375                  |
| \$1,375,001 - \$2,000,000 | -0.500                  |
| Extension Option          | -0.018 per calendar day |

## Lock Desk Policy

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Flood Certification = \$10.00

FHA ID# - 1358600006

[Full Lock Desk Policy Can Be Found Here](#)

[AFR Guidelines](#)

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Alt-Option Access Terms & Pricing

| Access 30 yr Fixed (AOAP-30F) |         |         |
|-------------------------------|---------|---------|
| Rate                          | 30 day  | 45 day  |
| 7.000                         | 100.142 | 99.971  |
| 7.125                         | 100.449 | 100.273 |
| 7.250                         | 100.756 | 100.575 |
| 7.375                         | 101.064 | 100.877 |
| 7.500                         | 101.371 | 101.179 |
| 7.625                         | 101.678 | 101.482 |
| 7.750                         | 101.986 | 101.784 |
| 7.875                         | 102.293 | 102.086 |
| 8.000                         | 102.600 | 102.388 |
| 8.125                         | 102.907 | 102.690 |
| 8.250                         | 103.215 | 102.992 |
| 8.375                         | 103.522 | 103.294 |
| 8.500                         | 103.829 | 103.596 |
| 8.625                         | 104.137 | 103.898 |
| 8.750                         | 104.256 | 104.013 |

Maximum All-In Price After Adjustments And  
Before Comp Plan = 101.750

| Access 15 yr Fixed (AOAP-15F) |         |         |
|-------------------------------|---------|---------|
| Rate                          | 30 day  | 45 day  |
| 6.625                         | 100.782 | 100.627 |
| 6.750                         | 101.027 | 100.867 |
| 6.875                         | 101.272 | 101.107 |
| 7.000                         | 101.517 | 101.346 |
| 7.125                         | 101.762 | 101.586 |
| 7.250                         | 102.006 | 101.825 |
| 7.375                         | 102.251 | 102.065 |
| 7.500                         | 102.496 | 102.304 |
| 7.625                         | 102.741 | 102.544 |
| 7.750                         | 102.986 | 102.784 |
| 7.875                         | 103.230 | 103.023 |
| 8.000                         | 103.475 | 103.263 |
| 8.125                         | 103.720 | 103.502 |
| 8.250                         | 103.965 | 103.742 |
| 8.375                         | 104.210 | 103.982 |

| Access FICO / LTV Price Adjustments |            |           |           |           |           |           |
|-------------------------------------|------------|-----------|-----------|-----------|-----------|-----------|
| FICO                                | LTV RATIOS |           |           |           |           |           |
|                                     | ≤50%       | 50.01-60% | 60.01-65% | 65.01-70% | 70.01-75% | 75.01-80% |
| 740+                                | 3.250      | 3.000     | 2.500     | 2.250     | 1.750     | 0.500     |
| 720-739                             | 3.250      | 3.000     | 2.500     | 2.125     | 1.375     | 0.125     |
| 700-719                             | 2.750      | 2.500     | 1.750     | 1.250     | 0.500     | -0.750    |
| 680-699                             | 2.500      | 2.250     | 1.750     | 0.500     | -0.250    | -1.000    |
| 660-679                             | 1.000      | 0.750     | 0.000     | -0.500    | -1.500    | -2.000    |
| 640-659                             | 0.500      | 0.250     | -0.500    | -1.000    | -2.250    | N/A       |
| 620-639                             | 0.000      | -0.250    | -1.000    | -1.500    | N/A       | N/A       |

| Access Price Adjustments                                                       |           |                |
|--------------------------------------------------------------------------------|-----------|----------------|
|                                                                                | ≤70% CLTV | 70.01-80% CLTV |
| Subordinate Financing                                                          | -0.438    | -0.875         |
| All CLTVs                                                                      |           |                |
| Condo                                                                          | -0.250    |                |
| 2nd Home/Investor Property                                                     | 0.000     |                |
| CT, DE, FL, IA, IL, IN, KS, KY, LA, ME, NJ, NM, ND, OH, OK, PA, SC, SD, VT, WI | 0.000     |                |

Alt-Option Asset Inclusion Terms & Pricing

| Asset 30 yr Fixed (AOAIP-30F) |         |         |
|-------------------------------|---------|---------|
| Rate                          | 30 day  | 45 day  |
| 6.500                         | 100.142 | 99.971  |
| 6.625                         | 100.449 | 100.273 |
| 6.750                         | 100.756 | 100.575 |
| 6.875                         | 101.064 | 100.877 |
| 7.000                         | 101.371 | 101.179 |
| 7.125                         | 101.678 | 101.482 |
| 7.250                         | 101.986 | 101.784 |
| 7.375                         | 102.293 | 102.086 |
| 7.500                         | 102.600 | 102.388 |
| 7.625                         | 102.907 | 102.690 |
| 7.750                         | 103.215 | 102.992 |
| 7.875                         | 103.522 | 103.294 |
| 8.000                         | 103.829 | 103.596 |
| 8.125                         | 104.137 | 103.898 |
| 8.250                         | 104.256 | 104.013 |

Maximum All-In Price After Adjustments And  
Before Comp Plan = 101.750

| Asset 15 yr Fixed (AOAIP-15F) |         |         |
|-------------------------------|---------|---------|
| Rate                          | 30 day  | 45 day  |
| 6.125                         | 100.782 | 100.627 |
| 6.250                         | 101.027 | 100.867 |
| 6.375                         | 101.272 | 101.107 |
| 6.500                         | 101.517 | 101.346 |
| 6.625                         | 101.762 | 101.586 |
| 6.750                         | 102.006 | 101.825 |
| 6.875                         | 102.251 | 102.065 |
| 7.000                         | 102.496 | 102.304 |
| 7.125                         | 102.741 | 102.544 |
| 7.250                         | 102.986 | 102.784 |
| 7.375                         | 103.230 | 103.023 |
| 7.500                         | 103.475 | 103.263 |
| 7.625                         | 103.720 | 103.502 |
| 7.750                         | 103.965 | 103.742 |
| 7.875                         | 104.210 | 103.982 |

| Asset FICO / LTV Price Adjustments |            |           |           |           |           |           |
|------------------------------------|------------|-----------|-----------|-----------|-----------|-----------|
| FICO                               | LTV RATIOS |           |           |           |           |           |
|                                    | ≤50%       | 50.01-60% | 60.01-65% | 65.01-70% | 70.01-75% | 75.01-80% |
| 740+                               | 3.250      | 3.000     | 2.500     | 2.250     | 1.750     | 0.500     |
| 720-739                            | 3.250      | 3.000     | 2.500     | 2.125     | 1.375     | 0.125     |
| 700-719                            | 2.750      | 2.500     | 1.750     | 1.250     | 0.500     | -0.750    |

| Asset Price Adjustments                                                        |           |                |
|--------------------------------------------------------------------------------|-----------|----------------|
|                                                                                | ≤70% CLTV | 70.01-80% CLTV |
| Subordinate Financing                                                          | 0.000     | -0.875         |
| All CLTVs                                                                      |           |                |
| Condo                                                                          | -0.250    |                |
| 2nd Home/Investor Property                                                     | 0.000     |                |
| DTI>50% (Prior to utilization of assets)                                       | -0.625    |                |
| CT, DE, FL, IA, IL, IN, KS, KY, LA, ME, NJ, NM, ND, OH, OK, PA, SC, SD, VT, WI | 0.000     |                |

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Flood Certification = \$10.00

FHA ID# - 1358600006

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**Alt-Option Ratio Terms & Pricing**

| Ratio 30 yr Fixed (AORP-30F) |         |         |
|------------------------------|---------|---------|
| Rate                         | 30 day  | 45 day  |
| 6.500                        | 100.142 | 99.971  |
| 6.625                        | 100.449 | 100.273 |
| 6.750                        | 100.756 | 100.575 |
| 6.875                        | 101.064 | 100.877 |
| 7.000                        | 101.371 | 101.179 |
| 7.125                        | 101.678 | 101.482 |
| 7.250                        | 101.986 | 101.784 |
| 7.375                        | 102.293 | 102.086 |
| 7.500                        | 102.600 | 102.388 |
| 7.625                        | 102.907 | 102.690 |
| 7.750                        | 103.215 | 102.992 |
| 7.875                        | 103.522 | 103.294 |
| 8.000                        | 103.829 | 103.596 |
| 8.125                        | 104.137 | 103.898 |
| 8.250                        | 104.256 | 104.013 |

Maximum All-In Price After Adjustments And  
Before Comp Plan = 101.750

| Ratio 15 yr Fixed (AORP-15F) |         |         |
|------------------------------|---------|---------|
| Rate                         | 30 day  | 45 day  |
| 6.125                        | 100.782 | 100.627 |
| 6.250                        | 101.027 | 100.867 |
| 6.375                        | 101.272 | 101.107 |
| 6.500                        | 101.517 | 101.346 |
| 6.625                        | 101.762 | 101.586 |
| 6.750                        | 102.006 | 101.825 |
| 6.875                        | 102.251 | 102.065 |
| 7.000                        | 102.496 | 102.304 |
| 7.125                        | 102.741 | 102.544 |
| 7.250                        | 102.986 | 102.784 |
| 7.375                        | 103.230 | 103.023 |
| 7.500                        | 103.475 | 103.263 |
| 7.625                        | 103.720 | 103.502 |
| 7.750                        | 103.965 | 103.742 |
| 7.875                        | 104.210 | 103.982 |

| Ratio FICO / LTV Price Adjustments |            |           |           |           |           |           |
|------------------------------------|------------|-----------|-----------|-----------|-----------|-----------|
| FICO                               | LTV RATIOS |           |           |           |           |           |
|                                    | ≤50%       | 50.01-60% | 60.01-65% | 65.01-70% | 70.01-75% | 75.01-80% |
| 740+                               | 3.250      | 3.000     | 2.500     | 2.250     | 1.750     | 0.500     |
| 720-739                            | 3.250      | 3.000     | 2.500     | 2.125     | 1.375     | 0.125     |
| 700-719                            | 2.750      | 2.500     | 1.750     | 1.250     | 0.500     | -0.750    |

| Ratio Price Adjustments                                                        |           |                |
|--------------------------------------------------------------------------------|-----------|----------------|
|                                                                                | ≤70% CLTV | 70.01-80% CLTV |
| Subordinate Financing                                                          | 0.000     | -0.875         |
| All CLTVs                                                                      |           |                |
| Condo                                                                          |           | -0.250         |
| 2nd Home/Investor Property                                                     |           | 0.000          |
| DTI ≤43%                                                                       |           | 0.000          |
| DTI 43.01-47%                                                                  |           | -0.375         |
| DTI 47.01-55%                                                                  |           | -0.625         |
| CT, DE, FL, IA, IL, IN, KS, KY, LA, ME, NJ, NM, ND, OH, OK, PA, SC, SD, VT, WI |           | 0.000          |

**Alt-Option Income Terms & Pricing**

| Income 30 yr Fixed (AOIP-30F) |         |         |
|-------------------------------|---------|---------|
| Rate                          | 30 day  | 45 day  |
| 6.500                         | 100.142 | 99.971  |
| 6.625                         | 100.449 | 100.273 |
| 6.750                         | 100.756 | 100.575 |
| 6.875                         | 101.064 | 100.877 |
| 7.000                         | 101.371 | 101.179 |
| 7.125                         | 101.678 | 101.482 |
| 7.250                         | 101.986 | 101.784 |
| 7.375                         | 102.293 | 102.086 |
| 7.500                         | 102.600 | 102.388 |
| 7.625                         | 102.907 | 102.690 |
| 7.750                         | 103.215 | 102.992 |
| 7.875                         | 103.522 | 103.294 |
| 8.000                         | 103.829 | 103.596 |
| 8.125                         | 104.137 | 103.898 |
| 8.250                         | 104.256 | 104.013 |

Maximum All-In Price After Adjustments And  
Before Comp Plan = 101.750

| Income 15 yr Fixed (AOIP-15F) |         |         |
|-------------------------------|---------|---------|
| Rate                          | 30 day  | 45 day  |
| 6.125                         | 100.782 | 100.782 |
| 6.250                         | 101.027 | 101.027 |
| 6.375                         | 101.272 | 101.272 |
| 6.500                         | 101.517 | 101.517 |
| 6.625                         | 101.762 | 101.762 |
| 6.750                         | 102.006 | 102.006 |
| 6.875                         | 102.251 | 102.251 |
| 7.000                         | 102.496 | 102.496 |
| 7.125                         | 102.741 | 102.741 |
| 7.250                         | 102.986 | 102.986 |
| 7.375                         | 103.230 | 103.230 |
| 7.500                         | 103.475 | 103.475 |
| 7.625                         | 103.720 | 103.720 |
| 7.750                         | 103.965 | 103.965 |
| 7.875                         | 104.210 | 104.210 |

| Income FICO / LTV Price Adjustments |            |           |           |           |           |           |
|-------------------------------------|------------|-----------|-----------|-----------|-----------|-----------|
| FICO                                | LTV RATIOS |           |           |           |           |           |
|                                     | ≤50%       | 50.01-60% | 60.01-65% | 65.01-70% | 70.01-75% | 75.01-80% |
| 740+                                | 3.250      | 3.000     | 2.500     | 2.250     | 1.750     | 0.500     |
| 720-739                             | 3.250      | 3.000     | 2.500     | 2.125     | 1.375     | 0.125     |
| 700-719                             | 2.750      | 2.500     | 1.750     | 1.250     | 0.500     | -0.750    |

| Income Price Adjustments                                                       |           |                |
|--------------------------------------------------------------------------------|-----------|----------------|
|                                                                                | ≤70% CLTV | 70.01-80% CLTV |
| Subordinate Financing                                                          | 0.000     | -0.875         |
| All CLTVs                                                                      |           |                |
| Condo                                                                          |           | -0.250         |
| 2nd Home/Investor Property                                                     |           | 0.000          |
| CT, DE, FL, IA, IL, IN, KS, KY, LA, ME, NJ, NM, ND, OH, OK, PA, SC, SD, VT, WI |           | 0.000          |

**Lock Desk Policy**

The initial expiration date of the lock will be disclosed on the lock confirmation. Locks may only be extended up to 30 days past its initial lock period. Locks received after cut off (7pm ET) will be rejected. Locks accepted on loans in "Registered, Submitted, U/W-Received & U/W-Approved" status only. Locks must be e-mailed/faxed directly to the lock desk or sent through DataTrac Web. Lock requests submitted to a client's AE or AM only will not be processed.

Flood Certification = \$10.00

FHA ID# - 1358600006

[Full Lock Desk Policy Can Be Found Here](#)

[AFR Guidelines](#)

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