



AFR Wholesale's Website

AFR Rate Sheet Archive

Lock Desk e-mail:

LockDesk@afrrwholesale.com

Lock Desk Phone:

1-877-588-2706

Lock Desk Hours:

10:00 am ET - 7:00 pm ET

30 Day Lock Exp.: 11/7/2014

45 Day Lock Exp.: 11/24/2014

60 Day Lock Exp.: 12/9/2014

W. Rate Sheet Dated: 10/8/2014

prices are subject to change without notice

Release Time: 10:00 AM ET

## STANDARD GOVERNMENT PRODUCT

30/25 Year Government  
Standard Product

| Rate  | 30 Day  | 45 Day  | 60 Day  |
|-------|---------|---------|---------|
| 3.375 | 100.852 | 100.602 | 100.352 |
| 3.500 | 101.602 | 101.352 | 101.102 |
| 3.625 | 101.702 | 101.452 | 101.202 |
| 3.750 | 103.405 | 103.155 | 102.905 |
| 3.875 | 103.905 | 103.655 | 103.405 |
| 4.000 | 104.605 | 104.355 | 104.105 |
| 4.125 | 104.705 | 104.455 | 104.205 |
| 4.250 | 105.921 | 105.671 | 105.421 |
| 4.375 | 106.306 | 106.056 | 105.806 |
| 4.500 | 106.771 | 106.521 | 106.271 |
| 4.625 | 106.871 | 106.621 | 106.371 |
| 4.750 | 107.584 | 107.334 | 107.084 |
| 4.875 | 107.984 | 107.734 | 107.484 |
| 5.000 | 108.584 | 108.334 | 108.084 |
| 5.125 | 108.684 | 108.434 | 108.184 |
| 5.250 | 109.021 | 108.771 | 108.521 |
| 5.375 | 108.509 | 108.259 | 108.009 |
| 5.500 | 109.009 | 108.759 | 108.509 |
| 5.625 | 109.209 | 108.959 | 108.709 |

20 Year Government  
Standard Product

| Rate  | 30 Day  | 45 Day  | 60 Day  |
|-------|---------|---------|---------|
| 3.375 | 100.602 | 100.352 | 100.102 |
| 3.500 | 101.352 | 101.102 | 100.852 |
| 3.625 | 101.452 | 101.202 | 100.952 |
| 3.750 | 103.155 | 102.905 | 102.655 |
| 3.875 | 103.655 | 103.405 | 103.155 |
| 4.000 | 104.355 | 104.105 | 103.855 |
| 4.125 | 104.455 | 104.205 | 103.955 |
| 4.250 | 105.671 | 105.421 | 105.171 |
| 4.375 | 106.056 | 105.806 | 105.556 |
| 4.500 | 106.521 | 106.271 | 106.021 |
| 4.625 | 106.621 | 106.371 | 106.121 |
| 4.750 | 107.484 | 107.234 | 106.984 |
| 4.875 | 107.884 | 107.634 | 107.384 |
| 5.000 | 108.484 | 108.234 | 107.984 |
| 5.125 | 108.584 | 108.334 | 108.084 |
| 5.250 | 108.921 | 108.671 | 108.421 |
| 5.375 | 108.409 | 108.159 | 107.909 |
| 5.500 | 108.909 | 108.659 | 108.409 |
| 5.625 | 109.109 | 108.859 | 108.609 |

15/10 Year Government  
Standard Product

| Rate  | 30 Day  | 45 Day  | 60 Day  |
|-------|---------|---------|---------|
| 2.750 | 100.501 | 100.251 | 100.001 |
| 2.875 | 100.801 | 100.551 | 100.301 |
| 3.000 | 101.051 | 100.801 | 100.551 |
| 3.125 | 101.201 | 100.951 | 100.701 |
| 3.250 | 102.673 | 102.423 | 102.173 |
| 3.375 | 102.973 | 102.723 | 102.473 |
| 3.500 | 103.223 | 102.973 | 102.723 |
| 3.625 | 103.373 | 103.123 | 102.873 |
| 3.750 | 104.450 | 104.200 | 103.950 |
| 3.875 | 104.750 | 104.500 | 104.250 |
| 4.000 | 105.000 | 104.750 | 104.500 |
| 4.125 | 105.150 | 104.900 | 104.650 |
| 4.250 | 104.689 | 104.439 | 104.189 |
| 4.375 | 104.989 | 104.739 | 104.489 |
| 4.500 | 105.089 | 104.839 | 104.589 |
| 4.625 | 105.239 | 104.989 | 104.739 |
| 4.750 | 105.239 | 104.989 | 104.739 |

## 5/1 Arm Government "Caps 1/1/5"

## Standard Product

| Rate  | 30 Day  | 45 Day  | 60 Day  |
|-------|---------|---------|---------|
| 2.875 | 100.396 | 100.146 | 99.896  |
| 3.000 | 100.646 | 100.396 | 100.146 |
| 3.125 | 100.746 | 100.496 | 100.246 |
| 3.250 | 101.615 | 101.365 | 101.115 |
| 3.375 | 101.865 | 101.615 | 101.365 |

Margin = 2.250 Index = 0.110

## Buyer's Bonus

Government Purchase Transactions

0.250

Buyer's Bonus excludes all Specialty Government products.

## SPECIALTY GOVERNMENT PRODUCT - Manufactured Homes, all 203K, 203(h), VA IRRRL, OTC

30/25 Year Government  
Specialty Product

| Rate  | 30 Day  | 45 Day  | 60 Day  |
|-------|---------|---------|---------|
| 3.375 | 100.052 | 99.802  | 99.552  |
| 3.500 | 100.802 | 100.552 | 100.302 |
| 3.625 | 100.902 | 100.652 | 100.402 |
| 3.750 | 102.605 | 102.355 | 102.105 |
| 3.875 | 103.105 | 102.855 | 102.605 |
| 4.000 | 103.805 | 103.555 | 103.305 |
| 4.125 | 103.905 | 103.655 | 103.405 |
| 4.250 | 105.121 | 104.871 | 104.621 |
| 4.375 | 105.506 | 105.256 | 105.006 |
| 4.500 | 105.971 | 105.721 | 105.471 |
| 4.625 | 106.071 | 105.821 | 105.571 |
| 4.750 | 106.784 | 106.534 | 106.284 |
| 4.875 | 107.184 | 106.934 | 106.684 |
| 5.000 | 107.784 | 107.534 | 107.284 |
| 5.125 | 107.884 | 107.634 | 107.384 |
| 5.250 | 108.221 | 107.971 | 107.721 |
| 5.375 | 107.709 | 107.459 | 107.209 |
| 5.500 | 108.209 | 107.959 | 107.709 |
| 5.625 | 108.409 | 108.159 | 107.909 |

15/10 Year Government  
Specialty Product

| Rate  | 30 Day  | 45 Day  | 60 Day  |
|-------|---------|---------|---------|
| 2.750 | 99.801  | 99.551  | 99.301  |
| 2.875 | 100.101 | 99.851  | 99.601  |
| 3.000 | 100.351 | 100.101 | 99.851  |
| 3.125 | 100.501 | 100.251 | 100.001 |
| 3.250 | 101.973 | 101.723 | 101.473 |
| 3.375 | 102.273 | 102.023 | 101.773 |
| 3.500 | 102.523 | 102.273 | 102.023 |
| 3.625 | 102.673 | 102.423 | 102.173 |
| 3.750 | 103.750 | 103.500 | 103.250 |
| 3.875 | 104.050 | 103.800 | 103.550 |
| 4.000 | 104.300 | 104.050 | 103.800 |
| 4.125 | 104.450 | 104.200 | 103.950 |
| 4.250 | 103.989 | 103.739 | 103.489 |
| 4.375 | 104.289 | 104.039 | 103.789 |
| 4.500 | 104.389 | 104.139 | 103.889 |
| 4.625 | 104.539 | 104.289 | 104.039 |
| 4.750 | 104.539 | 104.289 | 104.039 |

20 Year Government  
Specialty Product

| Rate  | 30 Day  | 45 Day  | 60 Day  |
|-------|---------|---------|---------|
| 3.375 | 99.952  | 99.702  | 99.452  |
| 3.500 | 100.702 | 100.452 | 100.202 |
| 3.625 | 100.802 | 100.552 | 100.302 |
| 3.750 | 102.505 | 102.255 | 102.005 |
| 3.875 | 103.005 | 102.755 | 102.505 |
| 4.000 | 103.705 | 103.455 | 103.205 |
| 4.125 | 103.805 | 103.555 | 103.305 |
| 4.250 | 105.021 | 104.771 | 104.521 |
| 4.375 | 105.406 | 105.156 | 104.906 |
| 4.500 | 105.871 | 105.621 | 105.371 |
| 4.625 | 105.971 | 105.721 | 105.471 |
| 4.750 | 106.684 | 106.434 | 106.184 |
| 4.875 | 107.084 | 106.834 | 106.584 |
| 5.000 | 107.684 | 107.434 | 107.184 |
| 5.125 | 107.784 | 107.534 | 107.284 |
| 5.250 | 108.121 | 107.871 | 107.621 |
| 5.375 | 107.609 | 107.359 | 107.109 |
| 5.500 | 108.109 | 107.859 | 107.609 |
| 5.625 | 108.309 | 108.059 | 107.809 |

5/1 Arm Government "Caps 1/1/5"  
Specialty Product

| Rate  | 30 Day  | 45 Day  | 60 Day  |
|-------|---------|---------|---------|
| 2.875 | 99.806  | 99.556  | 99.306  |
| 3.000 | 100.056 | 99.806  | 99.556  |
| 3.125 | 100.156 | 99.906  | 99.656  |
| 3.250 | 101.025 | 100.775 | 100.525 |
| 3.375 | 101.275 | 101.025 | 100.775 |

Margin = 2.250 Index = 0.110

## 30 Year One Time Close "OTC"

## Specialty Product

| Rate  | 30 Day  | 45 Day  | 60 Day  |
|-------|---------|---------|---------|
| 3.000 | N/A     | N/A     | N/A     |
| 3.500 | 98.627  | 98.377  | 98.127  |
| 4.000 | 101.630 | 101.380 | 101.130 |
| 4.500 | 103.796 | 103.546 | 103.296 |
| 5.000 | 105.609 | 105.359 | 105.109 |

## 15 Year One Time Close "OTC"

## Specialty Product

| Rate  | 30 Day  | 45 Day  | 60 Day  |
|-------|---------|---------|---------|
| 3.000 | 98.717  | 98.467  | 98.217  |
| 3.500 | 100.889 | 100.639 | 100.389 |
| 4.000 | 102.666 | 102.416 | 102.166 |
| 4.500 | 102.755 | 102.505 | 102.255 |
| 5.000 | N/A     | N/A     | N/A     |

|                |                                              |        |
|----------------|----------------------------------------------|--------|
| Specialty Adj. | Manufactured Homes "OTC exempt"              | -1.000 |
|                | Full 203K / 203K(s) / 203(h) / Repair Escrow | -0.500 |
|                | VA IRRRL ≤ 125.00 LTV                        | 0.000  |
|                | VA IRRRL > 125.00 LTV or No AVM              | -0.750 |

## GOVERNMENT ADJUSTMENTS - Applies to Standard and Specialty Government Programs

| Adjusters                 | All Terms | Adjusters                      | All Terms |
|---------------------------|-----------|--------------------------------|-----------|
| FICO 640 - 659            | -0.500    | NY                             | -0.250    |
| FICO 620 - 639            | -0.750    | AZ, CA, FL, LA, MA, NJ, NV, UT | -0.150    |
| FICO 600 - 619            | -1.500    | Non Owner Occupancy            | -2.000    |
| Base Loan Amount Adjuster |           |                                |           |
| \$0 - \$74,999            |           | -2.000                         |           |
| \$75,000 - \$124,999      |           | -0.750                         |           |
| \$125,000 - \$199,999     |           | -0.375                         |           |
| High Balance              |           | -1.000                         |           |
| VA Jumbo                  |           | -1.500                         |           |
| Extension Options:        |           | -0.018 per calendar day        |           |
| Max USDA - GRH Rate Today | 10/8/2014 |                                | 4.500%    |

## American Financial Resources, Inc. - Announcements

## Lock Desk Policy

The initial expiration date of the lock will be disclosed on the lock confirmation. Locks may only be extended up to 30 days past its initial lock period. Locks received after cut off (7pm ET) will be rejected. Locks accepted on loans in "Registered, Submitted, U/W-Received & U/W-Approved" status only. Locks must be e-mailed/faxed directly to the lock desk or sent through DataTrac Web. Lock requests submitted to a client's AE or AM only will not be processed.

Flood Certification = \$10.00

FHA ID# - 135860006

[Full Lock Desk Policy Can Be Found Here](#)[AFR Guidelines](#)

For use by mortgage professionals only and should not be distributed to borrowers.

W. Rate Sheet Dated: 10/8/2014

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Release Time: 10:00 AM ET

| DURP 30/25 Year |            |         |         |            |         |         |
|-----------------|------------|---------|---------|------------|---------|---------|
| Rate            | ≤ 105% LTV |         |         | > 105% LTV |         |         |
|                 | 30 Day     | 45 Day  | 60 Day  | 30 Day     | 45 Day  | 60 Day  |
| 3.000           | N/A        | N/A     | N/A     | N/A        | N/A     | N/A     |
| 3.125           | 93.014     | 92.764  | 92.514  | N/A        | N/A     | N/A     |
| 3.250           | 94.445     | 94.195  | 93.945  | N/A        | N/A     | N/A     |
| 3.375           | 95.443     | 95.193  | 94.943  | N/A        | N/A     | N/A     |
| 3.500           | 96.441     | 96.191  | 95.941  | 93.798     | 93.548  | 93.298  |
| 3.625           | 97.440     | 97.190  | 96.940  | 95.062     | 94.812  | 94.562  |
| 3.750           | 98.387     | 98.137  | 97.887  | 96.249     | 95.999  | 95.749  |
| 3.875           | 99.235     | 98.985  | 98.735  | 97.285     | 97.035  | 96.785  |
| 4.000           | 100.119    | 99.869  | 99.619  | 98.357     | 98.107  | 97.857  |
| 4.125           | 101.039    | 100.789 | 100.539 | 99.464     | 99.214  | 98.964  |
| 4.250           | 101.883    | 101.633 | 101.383 | 100.486    | 100.236 | 99.986  |
| 4.375           | 102.544    | 102.294 | 102.044 | 101.303    | 101.053 | 100.803 |
| 4.500           | 103.298    | 103.048 | 102.798 | 102.213    | 101.963 | 101.713 |
| 4.625           | 104.144    | 103.894 | 103.644 | 103.215    | 102.965 | 102.715 |
| 4.750           | 104.897    | 104.647 | 104.397 | 104.174    | 103.924 | 103.674 |
| 4.875           | 105.343    | 105.093 | 104.843 | 104.933    | 104.683 | 104.433 |
| 5.000           | 105.876    | 105.626 | 105.376 | 105.779    | 105.529 | 105.279 |
| 5.125           | 106.495    | 106.245 | 105.995 | N/A        | N/A     | N/A     |

| DURP 20 Year |            |         |         |            |         |         |
|--------------|------------|---------|---------|------------|---------|---------|
| Rate         | ≤ 105% LTV |         |         | > 105% LTV |         |         |
|              | 30 Day     | 45 Day  | 60 Day  | 30 Day     | 45 Day  | 60 Day  |
| 3.000        | N/A        | N/A     | N/A     | N/A        | N/A     | N/A     |
| 3.125        | 93.919     | 93.669  | 93.419  | N/A        | N/A     | N/A     |
| 3.250        | 95.375     | 95.125  | 94.875  | 93.825     | 93.575  | 93.325  |
| 3.375        | 96.185     | 95.935  | 95.685  | 95.026     | 94.776  | 94.526  |
| 3.500        | 96.996     | 96.746  | 96.496  | 96.228     | 95.978  | 95.728  |
| 3.625        | 97.807     | 97.557  | 97.307  | 97.429     | 97.179  | 96.929  |
| 3.750        | 98.586     | 98.336  | 98.086  | 98.454     | 98.204  | 97.954  |
| 3.875        | 99.297     | 99.047  | 98.797  | 99.115     | 98.865  | 98.615  |
| 4.000        | 100.008    | 99.758  | 99.508  | 99.812     | 99.562  | 99.312  |
| 4.125        | 100.719    | 100.469 | 100.219 | 100.544    | 100.294 | 100.044 |
| 4.250        | 101.417    | 101.167 | 100.917 | 101.251    | 101.001 | 100.751 |
| 4.375        | 102.085    | 101.835 | 101.585 | 101.880    | 101.630 | 101.380 |
| 4.500        | 102.754    | 102.504 | 102.254 | 102.603    | 102.353 | 102.103 |
| 4.625        | 103.423    | 103.173 | 102.923 | 103.418    | 103.168 | 102.918 |
| 4.750        | 104.036    | 103.786 | 103.536 | 104.104    | 103.854 | 103.604 |
| 4.875        | 104.529    | 104.279 | 104.029 | 104.410    | 104.160 | 103.910 |
| 5.000        | 105.023    | 104.773 | 104.523 | 104.802    | 104.552 | 104.302 |
| 5.125        | N/A        | N/A     | N/A     | 105.281    | 105.031 | 104.781 |

| DURP 15 Year |            |         |         |            |         |         |
|--------------|------------|---------|---------|------------|---------|---------|
| Rate         | ≤ 105% LTV |         |         | > 105% LTV |         |         |
|              | 30 Day     | 45 Day  | 60 Day  | 30 Day     | 45 Day  | 60 Day  |
| 3.000        | 99.198     | 98.948  | 98.698  | 96.448     | 96.198  | 95.948  |
| 3.125        | 99.799     | 99.549  | 99.299  | 97.274     | 97.024  | 96.774  |
| 3.250        | 100.253    | 100.003 | 99.753  | 97.915     | 97.665  | 97.415  |
| 3.375        | 100.849    | 100.599 | 100.349 | 98.699     | 98.449  | 98.199  |
| 3.500        | 101.589    | 101.339 | 101.089 | 99.626     | 99.376  | 99.126  |
| 3.625        | 102.136    | 101.886 | 101.636 | 100.280    | 100.030 | 99.780  |
| 3.750        | 102.503    | 102.253 | 102.003 | 100.678    | 100.428 | 100.178 |
| 3.875        | 102.984    | 102.734 | 102.484 | 101.190    | 100.940 | 100.690 |
| 4.000        | 103.580    | 103.330 | 103.080 | 101.817    | 101.567 | 101.317 |
| 4.125        | 103.926    | 103.676 | 103.426 | 102.243    | 101.993 | 101.743 |
| 4.250        | 103.988    | 103.738 | 103.488 | 102.431    | 102.181 | 101.931 |
| 4.375        | 104.044    | 103.794 | 103.544 | 102.612    | 102.362 | 102.112 |
| 4.500        | 104.095    | 103.845 | 103.595 | 102.788    | 102.538 | 102.288 |
| 4.625        | 104.122    | 103.872 | 103.622 | 102.834    | 102.584 | 102.334 |
| 4.750        | 104.130    | 103.880 | 103.630 | 102.764    | 102.514 | 102.264 |
| 4.875        | 104.138    | 103.888 | 103.638 | 102.694    | 102.444 | 102.194 |
| 5.000        | 104.146    | 103.896 | 103.646 | 102.623    | 102.373 | 102.123 |
| 5.125        | 104.154    | 103.904 | 103.654 | 102.553    | 102.303 | 102.053 |

| DURP 10 Year |            |         |         |            |         |         |
|--------------|------------|---------|---------|------------|---------|---------|
| Rate         | ≤ 105% LTV |         |         | > 105% LTV |         |         |
|              | 30 Day     | 45 Day  | 60 Day  | 30 Day     | 45 Day  | 60 Day  |
| 3.000        | 98.998     | 98.748  | 98.498  | 96.248     | 95.998  | 95.748  |
| 3.125        | 99.569     | 99.319  | 99.069  | 97.074     | 96.824  | 96.574  |
| 3.250        | 100.006    | 99.756  | 99.506  | 97.715     | 97.465  | 97.215  |
| 3.375        | 100.444    | 100.194 | 99.944  | 98.499     | 98.249  | 97.999  |
| 3.500        | 100.881    | 100.631 | 100.381 | 99.426     | 99.176  | 98.926  |
| 3.625        | 101.291    | 101.041 | 100.791 | 100.080    | 99.830  | 99.580  |
| 3.750        | 101.677    | 101.427 | 101.177 | 100.478    | 100.228 | 99.978  |
| 3.875        | 102.062    | 101.812 | 101.562 | 100.990    | 100.740 | 100.490 |
| 4.000        | 102.447    | 102.197 | 101.947 | 101.617    | 101.367 | 101.117 |
| 4.125        | 102.662    | 102.412 | 102.162 | 102.043    | 101.793 | 101.543 |
| 4.250        | 102.718    | 102.468 | 102.218 | 102.231    | 101.981 | 101.731 |
| 4.375        | 102.775    | 102.525 | 102.275 | 102.412    | 102.162 | 101.912 |
| 4.500        | 102.831    | 102.581 | 102.331 | 102.588    | 102.338 | 102.088 |
| 4.625        | 102.862    | 102.612 | 102.362 | 102.634    | 102.384 | 102.134 |
| 4.750        | 102.870    | 102.620 | 102.370 | 102.564    | 102.314 | 102.064 |
| 4.875        | 102.878    | 102.628 | 102.378 | 102.494    | 102.244 | 101.994 |
| 5.000        | 102.886    | 102.636 | 102.386 | 102.423    | 102.173 | 101.923 |
| 5.125        | 102.894    | 102.644 | 102.394 | 102.353    | 102.103 | 101.853 |

| Applicable for all mortgage with greater than 15 year terms |          |                |                |                |                |                |                |                |                 |        |
|-------------------------------------------------------------|----------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|-----------------|--------|
| LTV →                                                       | ≤ 60.00% | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% | 85.01 - 90.00% | 90.01 - 95.00% | 95.01 - 97.00% | 97.01 - 105.00% | > 105% |
| FICO ↓                                                      |          |                |                |                |                |                |                |                |                 |        |
| ≥ 740                                                       | 0.250    | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000           | 0.000  |
| 720 - 739                                                   | 0.250    | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000           | 0.000  |
| 700 - 719                                                   | 0.250    | -0.500         | -0.500         | -0.500         | -0.500         | -0.500         | -0.500         | -0.500         | -0.500          | -0.500 |
| 680 - 699                                                   | 0.000    | -0.500         | -0.750         | -0.750         | -0.750         | -0.750         | -0.750         | -0.500         | -0.500          | -0.500 |
| 660 - 679                                                   | 0.000    | -1.000         | -1.500         | -1.750         | -1.750         | -1.750         | -1.750         | -1.250         | -1.250          | -1.250 |
| 640 - 659                                                   | -0.500   | -1.250         | -2.000         | -2.250         | -2.250         | -2.250         | -2.250         | -1.750         | -1.750          | -1.750 |
| 620 - 639                                                   | -0.500   | -1.500         | -2.500         | -2.750         | -2.750         | -2.750         | -2.750         | -2.500         | -2.500          | -2.500 |
| < 620 *                                                     | -0.500   | -1.500         | -3.000         | -3.000         | -3.000         | -3.000         | -3.000         | -3.000         | -3.000          | -3.000 |

\* A minimum required credit score of 580 applies to all mortgage loans delivered to AFR in accordance with the Selling Guide

| DU Refi Plus Adjusters             |                         |             |
|------------------------------------|-------------------------|-------------|
| Adjusters                          | 30/25 yr                | 20/15/10 yr |
| DURP with MI                       | 0.000                   | 0.000       |
| High Balance                       | -2.500                  | -2.500      |
| Manufactured                       | -1.000                  | -1.000      |
| NY                                 | -0.250                  | -0.250      |
| AZ, CA, FL, GA, LA, MA, NJ, NV, UT | -0.150                  | -0.150      |
| Extension Options                  | -0.018 per calendar day |             |

| Product Feature          | LTV Range |                |                |                |                |                |                |                |                 |        |
|--------------------------|-----------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|-----------------|--------|
|                          | ≤ 60.00%  | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% | 85.01 - 90.00% | 90.01 - 95.00% | 95.01 - 97.00% | 97.01 - 105.00% | > 105% |
| Investment Property      | -1.750    | -1.750         | -1.750         | -3.000         | -3.750         | -3.750         | -3.750         | -3.750         | -3.750          | -3.750 |
| High-LTV                 |           |                |                |                |                |                |                |                |                 |        |
| 30/25 year               | 0.000     | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | -0.500         | -1.000          | -1.000 |
| 20/15/10 year            | 0.000     | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | -0.500         | -1.000          | -1.000 |
| Multiple-Unit Properties |           |                |                |                |                |                |                |                |                 |        |
| 2-Unit Property          | -1.000    | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000          | -1.000 |
| 3-4 Unit Property        | -1.000    | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000          | -1.000 |
| Condominium              | 0.000     | 0.000          | 0.000          | -0.750         | -0.750         | -0.750         | -0.750         | -0.750         | -0.750          | -0.750 |

| Refi Plus Mortgages with Subordinate Financing * |                |                        |                    |
|--------------------------------------------------|----------------|------------------------|--------------------|
| LTV Range                                        | CLTV Range     | Non Interest-Only LLPA |                    |
|                                                  |                | Credit Score < 720     | Credit Score ≥ 720 |
| 65.01 - 75.00%                                   | 90.01 - 95.00% | -0.500                 | -0.250             |
| 75.01 - 95.00%                                   | 90.01 - 95.00% | -0.500                 | -0.250             |
| 75.01 - 90.00%                                   | 76.01 - 90.00% | -0.250                 | 0.000              |
| Any                                              | >95.00%        | -1.500                 | -1.500             |

\* If the subordinate financing is a Community Seconds® loan, these LLPA's do not apply and the lender must use SFC 118.

| Loan Level Price Adjuster Caps  |          |             |
|---------------------------------|----------|-------------|
| LLPA Cap                        | 30/25 yr | 20/15/10 yr |
| Owner Occupied LTV ≥80%         | 0.750    | 0.000       |
| Owner Occupied LTV <80%         | 2.000    | 2.000       |
| Investment & 2nd Home LTV ≤105% | 2.000    | 2.000       |
| Investment & 2nd Home LTV >105% | 2.000    | 1.500       |

### Lock Desk Policy

The initial expiration date of the lock will be disclosed on the lock confirmation. Locks may only be extended up to 30 days past its initial lock period. Locks received after cut off (7pm ET) will be rejected. Locks accepted on loans in "Registered, Submitted, U/W-Received & U/W-Approved" status only. Locks must be e-mailed/faxed directly to the lock desk or sent through DataTrac Web. Lock requests submitted to a client's AE or AM only will not be processed.

Flood Certification = \$10.00

FHA ID# - 1358600006

[Full Lock Desk Policy Can Be Found Here](#)
[AFR Guidelines](#)

For use by mortgage professionals only and should not be distributed to borrowers.

W. Rate Sheet Dated: 10/8/2014

prices are subject to change without notice

Release Time: 10:00 AM ET

| 30/25 Year FNMA |         |         |         |
|-----------------|---------|---------|---------|
| Rate            | 30 day  | 45 day  | 60 day  |
| 3.000           | N/A     | N/A     | N/A     |
| 3.125           | 94.164  | 93.914  | 93.889  |
| 3.250           | 95.595  | 95.345  | 95.320  |
| 3.375           | 96.593  | 96.343  | 96.318  |
| 3.500           | 97.591  | 97.341  | 97.316  |
| 3.625           | 98.590  | 98.340  | 98.315  |
| 3.750           | 99.537  | 99.287  | 99.262  |
| 3.875           | 100.385 | 100.135 | 100.110 |
| 3.990           | 101.219 | 100.969 | 100.944 |
| 4.000           | 101.269 | 101.019 | 100.994 |
| 4.125           | 102.189 | 101.939 | 101.914 |
| 4.250           | 103.033 | 102.783 | 102.758 |
| 4.375           | 103.694 | 103.444 | 103.419 |
| 4.500           | 104.448 | 104.198 | 104.173 |
| 4.625           | 105.294 | 105.044 | 105.019 |
| 4.750           | 106.047 | 105.797 | 105.772 |
| 4.875           | 106.493 | 106.243 | 106.218 |
| 4.990           | 106.976 | 106.726 | 106.701 |
| 5.000           | 107.026 | 106.776 | 106.751 |
| 5.125           | 107.645 | 107.395 | 107.370 |

| 20 Year FNMA |         |         |         |
|--------------|---------|---------|---------|
| Rate         | 30 day  | 45 day  | 60 day  |
| 2.990        | N/A     | N/A     | N/A     |
| 3.000        | N/A     | N/A     | N/A     |
| 3.125        | 95.929  | 95.679  | 95.429  |
| 3.250        | 97.385  | 97.135  | 96.885  |
| 3.375        | 98.195  | 97.945  | 97.695  |
| 3.500        | 99.006  | 98.756  | 98.506  |
| 3.625        | 99.817  | 99.567  | 99.317  |
| 3.750        | 100.596 | 100.346 | 100.096 |
| 3.875        | 101.307 | 101.057 | 100.807 |
| 3.990        | 101.968 | 101.718 | 101.468 |
| 4.000        | 102.018 | 101.768 | 101.518 |
| 4.125        | 102.729 | 102.479 | 102.229 |
| 4.250        | 103.427 | 103.177 | 102.927 |
| 4.375        | 104.095 | 103.845 | 103.595 |
| 4.500        | 104.764 | 104.514 | 104.264 |
| 4.625        | 105.433 | 105.183 | 104.933 |
| 4.750        | 106.046 | 105.796 | 105.546 |
| 4.875        | 106.539 | 106.289 | 106.039 |
| 4.990        | 106.983 | 106.733 | 106.483 |
| 5.000        | 107.033 | 106.783 | 106.533 |

| 15 Year FNMA |         |         |         |
|--------------|---------|---------|---------|
| Rate         | 30 day  | 45 day  | 60 day  |
| 3.000        | 99.948  | 99.698  | 99.448  |
| 3.125        | 100.549 | 100.299 | 100.049 |
| 3.250        | 101.003 | 100.753 | 100.503 |
| 3.375        | 101.599 | 101.349 | 101.099 |
| 3.500        | 102.339 | 102.089 | 101.839 |
| 3.625        | 102.886 | 102.636 | 102.386 |
| 3.750        | 103.253 | 103.003 | 102.753 |
| 3.875        | 103.734 | 103.484 | 103.234 |
| 3.990        | 104.280 | 104.030 | 103.780 |
| 4.000        | 104.330 | 104.080 | 103.830 |
| 4.125        | 104.676 | 104.426 | 104.176 |
| 4.250        | 104.738 | 104.488 | 104.238 |
| 4.375        | 104.794 | 104.544 | 104.294 |
| 4.500        | 104.845 | 104.595 | 104.345 |
| 4.625        | 104.872 | 104.622 | 104.372 |
| 4.750        | 104.880 | 104.630 | 104.380 |
| 4.875        | 104.888 | 104.638 | 104.388 |
| 4.990        | 104.846 | 104.596 | 104.346 |
| 5.000        | 104.896 | 104.646 | 104.396 |
| 5.125        | 104.904 | 104.654 | 104.404 |

| 10 Year FNMA |         |         |         |
|--------------|---------|---------|---------|
| Rate         | 30 day  | 45 day  | 60 day  |
| 3.000        | 101.008 | 100.758 | 100.508 |
| 3.125        | 101.579 | 101.329 | 101.079 |
| 3.250        | 102.016 | 101.766 | 101.516 |
| 3.375        | 102.454 | 102.204 | 101.954 |
| 3.500        | 102.891 | 102.641 | 102.391 |
| 3.625        | 103.301 | 103.051 | 102.801 |
| 3.750        | 103.687 | 103.437 | 103.187 |
| 3.875        | 104.072 | 103.822 | 103.572 |
| 3.990        | 104.407 | 104.157 | 103.907 |
| 4.000        | 104.457 | 104.207 | 103.957 |
| 4.125        | 104.672 | 104.422 | 104.172 |
| 4.250        | 104.728 | 104.478 | 104.228 |
| 4.375        | 104.785 | 104.535 | 104.285 |
| 4.500        | 104.841 | 104.591 | 104.341 |
| 4.625        | 104.872 | 104.622 | 104.372 |
| 4.750        | 104.880 | 104.630 | 104.380 |
| 4.875        | 104.888 | 104.638 | 104.388 |
| 4.990        | 104.846 | 104.596 | 104.346 |
| 5.000        | 104.896 | 104.646 | 104.396 |
| 5.125        | 104.904 | 104.654 | 104.404 |

| 30/25 Year HB FNMA |         |         |         |
|--------------------|---------|---------|---------|
| Rate               | 30 day  | 45 day  | 60 day  |
| 2.990              | N/A     | N/A     | N/A     |
| 3.000              | N/A     | N/A     | N/A     |
| 3.125              | N/A     | N/A     | N/A     |
| 3.250              | N/A     | N/A     | N/A     |
| 3.375              | 94.986  | 94.736  | 94.486  |
| 3.500              | 96.188  | 95.938  | 95.688  |
| 3.625              | 97.389  | 97.139  | 96.889  |
| 3.750              | 98.479  | 98.229  | 97.979  |
| 3.875              | 99.343  | 99.093  | 98.843  |
| 3.990              | 100.193 | 99.943  | 99.693  |
| 4.000              | 100.243 | 99.993  | 99.743  |
| 4.125              | 101.179 | 100.929 | 100.679 |
| 4.250              | 102.048 | 101.798 | 101.548 |
| 4.375              | 102.756 | 102.506 | 102.256 |
| 4.500              | 103.556 | 103.306 | 103.056 |
| 4.625              | 104.450 | 104.200 | 103.950 |
| 4.750              | 105.179 | 104.929 | 104.679 |
| 4.875              | 105.454 | 105.204 | 104.954 |
| 4.990              | 105.765 | 105.515 | 105.265 |
| 5.000              | 105.815 | 105.565 | 105.315 |

| 15 Year HB FNMA |         |         |         |
|-----------------|---------|---------|---------|
| Rate            | 30 day  | 45 day  | 60 day  |
| 3.000           | 99.343  | 99.093  | 98.843  |
| 3.125           | 100.049 | 99.799  | 99.549  |
| 3.250           | 100.503 | 100.253 | 100.003 |
| 3.375           | 101.099 | 100.849 | 100.599 |
| 3.500           | 101.839 | 101.589 | 101.339 |
| 3.625           | 102.272 | 102.022 | 101.772 |
| 3.750           | 102.420 | 102.170 | 101.920 |
| 3.875           | 102.683 | 102.433 | 102.183 |
| 3.990           | 103.010 | 102.760 | 102.510 |
| 4.000           | 103.060 | 102.810 | 102.560 |
| 4.125           | 103.203 | 102.953 | 102.703 |
| 4.250           | 103.078 | 102.828 | 102.578 |
| 4.375           | 102.947 | 102.697 | 102.447 |
| 4.500           | 102.810 | 102.560 | 102.310 |
| 4.625           | 102.731 | 102.481 | 102.231 |
| 4.750           | 102.708 | 102.458 | 102.208 |
| 4.875           | 102.684 | 102.434 | 102.184 |
| 4.990           | 102.611 | 102.361 | 102.111 |
| 5.000           | 102.661 | 102.411 | 102.161 |
| 5.125           | 102.638 | 102.388 | 102.138 |

### Adjustments

| Applicable for all mortgages with greater than 15 year terms |          |                |                |                |                |                |                |                |                 |
|--------------------------------------------------------------|----------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|-----------------|
| LTV →                                                        | ≤ 60.00% | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% | 85.01 - 90.00% | 90.01 - 95.00% | 95.01 - 97.00% | 97.01 - 100.00% |
| FICO ↓                                                       |          |                |                |                |                |                |                |                |                 |
| ≥ 740                                                        | 0.250    | 0.000          | 0.000          | -0.250         | -0.250         | -0.250         | N/A            | N/A            | N/A             |
| 720 - 739                                                    | 0.250    | 0.000          | -0.250         | -0.500         | -0.500         | -0.500         | N/A            | N/A            | N/A             |
| 700 - 719                                                    | 0.250    | -0.500         | -0.750         | -1.000         | -1.000         | -1.000         | N/A            | N/A            | N/A             |
| 680 - 699                                                    | 0.000    | -0.500         | -1.250         | -1.750         | -1.500         | -1.250         | N/A            | N/A            | N/A             |
| 660 - 679                                                    | 0.000    | -1.000         | -2.000         | -2.500         | -2.750         | -2.250         | N/A            | N/A            | N/A             |
| 640 - 659                                                    | -0.500   | -1.250         | -2.500         | -3.000         | -3.250         | -2.750         | N/A            | N/A            | N/A             |
| 620 - 639                                                    | -0.500   | -1.500         | -3.000         | -3.000         | -3.250         | -3.250         | N/A            | N/A            | N/A             |
| < 620 *                                                      | -0.500   | -1.500         | -3.000         | -3.000         | -3.250         | -3.250         | N/A            | N/A            | N/A             |

| All Loan Type Adjustments          |                         |
|------------------------------------|-------------------------|
| Adjusters                          | All Terms               |
| NY                                 | -0.250                  |
| AZ, CA, FL, GA, LA, MA, NJ, NV, UT | -0.150                  |
| Escrow Waiver                      | -0.250                  |
| Loan Amount Adjusters              | All Terms               |
| \$0 - \$74,999                     | -2.000                  |
| \$75,000 - \$124,999               | -0.750                  |
| \$125,000 - \$199,999              | -0.375                  |
| \$200,000 - \$417,000              | 0.000                   |
| FNMA HomeStyle Renovation          | -1.000                  |
| Extension Options                  | -0.018 per calendar day |

| LTV →                 | ≤ 60.00% | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% | 85.01 - 90.00% | 90.01 - 95.00% | 95.01 - 97.00% | 97.01 - 100.00% |
|-----------------------|----------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|-----------------|
| Product Feature ↓     |          |                |                |                |                |                |                |                |                 |
| High-LTV              | 0.000    | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | -0.500         | N/A             |
| Investment Property   | -1.750   | -1.750         | -1.750         | -3.000         | -3.750         | N/A            | N/A            | N/A            | N/A             |
| Manufactured          | -1.000   | -1.000         | -1.000         | -1.000         | -1.000         | N/A            | N/A            | N/A            | N/A             |
| 2-Unit Property       | -1.000   | -1.000         | -1.000         | -1.000         | -1.000         | N/A            | N/A            | N/A            | N/A             |
| 3-4 Unit Property     | -1.000   | -1.000         | -1.000         | N/A            | N/A            | N/A            | N/A            | N/A            | N/A             |
| Condo > 15 year       | 0.000    | 0.000          | 0.000          | -0.750         | -0.750         | -0.750         | -0.750         | -0.750         | N/A             |
| High Balance C/O Refi | -1.000   | N/A            | N/A            | N/A            | N/A            | N/A            | N/A            | N/A            | N/A             |

| Mortgages with Subordinate Financing * |                |                        |                    |
|----------------------------------------|----------------|------------------------|--------------------|
| LTV Range                              | CLTV Range     | Non Interest-Only LLPA | Credit Score ≥ 720 |
| ≤ 65.00%                               | 80.01 - 95.00% | -0.500                 | -0.250             |
| 65.01 - 75.00%                         | 80.01 - 95.00% | -0.750                 | -0.500             |
| 75.01 - 95.00%                         | 90.01 - 95.00% | -1.000                 | -0.750             |
| 75.01 - 90.00%                         | 76.01 - 90.00% | -1.000                 | -0.750             |
| ≤ 95.00%                               | 95.01 - 97.00% | -1.500                 | -1.500             |

\* If the subordinate financing is a Community Seconds® loan, these LLPA's do not apply and the lender must use SFC 118.

### Lender Paid MI Adjustments (cumulative with above adjustments)

| LPMI Adjust Term > 20 yr & All Manuf. |          |                |                |
|---------------------------------------|----------|----------------|----------------|
| LTV →                                 | ≤ 85.00% | 85.01 - 90.00% | 90.01 - 95.00% |
| FICO ↓                                |          |                |                |
| ≥ 740                                 | -0.990   | -1.370         | -2.150         |
| 720 - 739                             | -1.120   | -1.720         | -2.350         |
| 680 - 719                             | -1.330   | -2.170         | -3.290         |

| LPMI Adjust Term ≤ 20 yr |          |                |                |
|--------------------------|----------|----------------|----------------|
| LTV →                    | ≤ 85.00% | 85.01 - 90.00% | 90.01 - 95.00% |
| FICO ↓                   |          |                |                |
| ≥ 740                    | -0.880   | -1.100         | -1.650         |
| 720 - 739                | -1.050   | -1.370         | -2.170         |
| 680 - 719                | -1.190   | -1.540         | -2.940         |

| Additional LPMI Premium Adjustments |        |           |           |
|-------------------------------------|--------|-----------|-----------|
| Product Feature                     | ≥ 740  | 720 - 739 | 680 - 719 |
| Limited Cash-Out                    | 0.000  | 0.000     | -0.530    |
| Cash-Out                            | -0.500 | -0.700    | -1.000    |
| Second Home                         | -0.250 | -0.490    | -0.700    |
| Manufactured Home                   | -0.500 | -0.700    | -1.000    |
| Loan Amount > \$417,000 *           | -0.400 | -0.880    | -1.400    |
| Term ≤ 25 year                      | 0.180  | 0.180     | 0.280     |

\* Does not apply in HI

### Lock Desk Policy

The initial expiration date of the lock will be disclosed on the lock confirmation. Locks may only be extended up to 30 days past its initial lock period. Locks received after cut off (7pm ET) will be rejected. Locks accepted on loans in "Registered, Submitted, U/W-Received & U/W-Approved" status only. Locks must be e-mailed/faxed directly to the lock desk or sent through DataTrac Web. Lock requests submitted to a client's AE or AM only will not be processed.

Flood Certification = \$10.00

Full Lock Desk Policy Can Be Found Here

FHA ID# - 1358600006

AFR Guidelines

For use by mortgage professionals only and should not be distributed to borrowers.



W. Rate Sheet Dated: 10/8/2014

prices are subject to change without notice

Release Time: 10:00 AM ET

| 30/25 Year Open Access ≤ 105.00 LTV |         |         |         |  |
|-------------------------------------|---------|---------|---------|--|
| Rate                                | 30 day  | 45 day  | 60 day  |  |
| 3.250                               | 94.990  | 94.740  | 94.490  |  |
| 3.375                               | 96.050  | 95.800  | 95.550  |  |
| 3.500                               | 97.097  | 96.847  | 96.597  |  |
| 3.625                               | 98.110  | 97.860  | 97.610  |  |
| 3.750                               | 98.918  | 98.668  | 98.418  |  |
| 3.875                               | 99.580  | 99.330  | 99.080  |  |
| 4.000                               | 100.298 | 100.048 | 99.798  |  |
| 4.125                               | 101.207 | 100.957 | 100.707 |  |
| 4.250                               | 101.931 | 101.681 | 101.431 |  |
| 4.375                               | 102.617 | 102.367 | 102.117 |  |
| 4.500                               | 103.487 | 103.237 | 102.987 |  |
| 4.625                               | 104.315 | 104.065 | 103.815 |  |
| 4.750                               | 104.980 | 104.730 | 104.480 |  |
| 4.875                               | 105.499 | 105.249 | 104.999 |  |
| 5.000                               | 105.876 | 105.626 | 105.376 |  |
| 5.125                               | 106.676 | 106.426 | 106.176 |  |
| 5.250                               | 107.300 | 107.050 | 106.800 |  |

| 30/25 Year Open Access > 105.00 LTV |         |         |         |  |
|-------------------------------------|---------|---------|---------|--|
| Rate                                | 30 day  | 45 day  | 60 day  |  |
| 3.250                               | 94.303  | 94.053  | 93.803  |  |
| 3.375                               | 95.363  | 95.113  | 94.863  |  |
| 3.500                               | 96.410  | 96.160  | 95.910  |  |
| 3.625                               | 97.423  | 97.173  | 96.923  |  |
| 3.750                               | 98.793  | 98.543  | 98.293  |  |
| 3.875                               | 99.455  | 99.205  | 98.955  |  |
| 4.000                               | 100.173 | 99.923  | 99.673  |  |
| 4.125                               | 101.082 | 100.832 | 100.582 |  |
| 4.250                               | 102.244 | 101.994 | 101.744 |  |
| 4.375                               | 102.930 | 102.680 | 102.430 |  |
| 4.500                               | 103.800 | 103.550 | 103.300 |  |
| 4.625                               | 104.628 | 104.378 | 104.128 |  |
| 4.750                               | 106.293 | 106.043 | 105.793 |  |
| 4.875                               | 106.812 | 106.562 | 106.312 |  |
| 5.000                               | 107.189 | 106.939 | 106.689 |  |
| 5.125                               | 107.989 | 107.739 | 107.489 |  |
| 5.250                               | 107.300 | 107.050 | 106.800 |  |

| 20 Year Open Access ≤ 105.00 LTV |         |         |         |  |
|----------------------------------|---------|---------|---------|--|
| Rate                             | 30 day  | 45 day  | 60 day  |  |
| 3.250                            | 96.754  | 96.504  | 96.254  |  |
| 3.375                            | 97.711  | 97.461  | 97.211  |  |
| 3.500                            | 98.638  | 98.388  | 98.138  |  |
| 3.625                            | 99.542  | 99.292  | 99.042  |  |
| 3.750                            | 100.278 | 100.028 | 99.778  |  |
| 3.875                            | 100.889 | 100.639 | 100.389 |  |
| 4.000                            | 101.120 | 100.870 | 100.620 |  |
| 4.125                            | 101.954 | 101.704 | 101.454 |  |
| 4.250                            | 102.613 | 102.363 | 102.113 |  |
| 4.375                            | 103.140 | 102.890 | 102.640 |  |
| 4.500                            | 103.896 | 103.646 | 103.396 |  |
| 4.625                            | 104.644 | 104.394 | 104.144 |  |
| 4.750                            | 105.245 | 104.995 | 104.745 |  |
| 4.875                            | 105.753 | 105.503 | 105.253 |  |
| 5.000                            | 105.951 | 105.701 | 105.451 |  |
| 5.125                            | 106.686 | 106.436 | 106.186 |  |
| 5.250                            | 107.279 | 107.029 | 106.779 |  |

| 20 Year Open Access > 105.00 LTV |         |         |         |  |
|----------------------------------|---------|---------|---------|--|
| Rate                             | 30 day  | 45 day  | 60 day  |  |
| 3.250                            | 96.317  | 96.067  | 95.817  |  |
| 3.375                            | 97.274  | 97.024  | 96.774  |  |
| 3.500                            | 98.201  | 97.951  | 97.701  |  |
| 3.625                            | 99.105  | 98.855  | 98.605  |  |
| 3.750                            | 100.091 | 99.841  | 99.591  |  |
| 3.875                            | 100.702 | 100.452 | 100.202 |  |
| 4.000                            | 100.933 | 100.683 | 100.433 |  |
| 4.125                            | 101.767 | 101.517 | 101.267 |  |
| 4.250                            | 102.426 | 102.176 | 101.926 |  |
| 4.375                            | 102.953 | 102.703 | 102.453 |  |
| 4.500                            | 103.709 | 103.459 | 103.209 |  |
| 4.625                            | 104.457 | 104.207 | 103.957 |  |
| 4.750                            | 105.308 | 105.058 | 104.808 |  |
| 4.875                            | 105.816 | 105.566 | 105.316 |  |
| 5.000                            | 106.014 | 105.764 | 105.514 |  |
| 5.125                            | 106.749 | 106.499 | 106.249 |  |
| 5.250                            | 107.279 | 107.029 | 106.779 |  |

| 15 Year Open Access ≤ 105.00 LTV |         |         |         |  |
|----------------------------------|---------|---------|---------|--|
| Rate                             | 30 day  | 45 day  | 60 day  |  |
| 2.250                            | 94.904  | 94.654  | 94.404  |  |
| 2.375                            | 95.674  | 95.424  | 95.174  |  |
| 2.500                            | 96.445  | 96.195  | 95.945  |  |
| 2.625                            | 97.091  | 96.841  | 96.591  |  |
| 2.750                            | 98.039  | 97.789  | 97.539  |  |
| 2.875                            | 98.809  | 98.559  | 98.309  |  |
| 3.000                            | 99.568  | 99.318  | 99.068  |  |
| 3.125                            | 100.167 | 99.917  | 99.667  |  |
| 3.250                            | 100.676 | 100.426 | 100.176 |  |
| 3.375                            | 101.031 | 100.781 | 100.531 |  |
| 3.500                            | 101.724 | 101.474 | 101.224 |  |
| 3.625                            | 102.274 | 102.024 | 101.774 |  |
| 3.750                            | 102.742 | 102.492 | 102.242 |  |
| 3.875                            | 103.121 | 102.871 | 102.621 |  |
| 4.000                            | 103.773 | 103.523 | 103.273 |  |
| 4.125                            | 104.319 | 104.069 | 103.819 |  |
| 4.250                            | 104.789 | 104.539 | 104.289 |  |

| 15 Year Open Access > 105.00 LTV |         |         |         |  |
|----------------------------------|---------|---------|---------|--|
| Rate                             | 30 day  | 45 day  | 60 day  |  |
| 2.250                            | 92.779  | 92.529  | 92.279  |  |
| 2.375                            | 93.549  | 93.299  | 93.049  |  |
| 2.500                            | 94.320  | 94.070  | 93.820  |  |
| 2.625                            | 94.966  | 94.716  | 94.466  |  |
| 2.750                            | 97.289  | 97.039  | 96.789  |  |
| 2.875                            | 98.059  | 97.809  | 97.559  |  |
| 3.000                            | 98.818  | 98.568  | 98.318  |  |
| 3.125                            | 99.417  | 99.167  | 98.917  |  |
| 3.250                            | 100.051 | 99.801  | 99.551  |  |
| 3.375                            | 100.406 | 100.156 | 99.906  |  |
| 3.500                            | 101.099 | 100.849 | 100.599 |  |
| 3.625                            | 101.649 | 101.399 | 101.149 |  |
| 3.750                            | 102.430 | 102.180 | 101.930 |  |
| 3.875                            | 102.809 | 102.559 | 102.309 |  |
| 4.000                            | 103.461 | 103.211 | 102.961 |  |
| 4.125                            | 104.007 | 103.757 | 103.507 |  |
| 4.250                            | 104.039 | 103.789 | 103.539 |  |

| Applicable for all mortgages with greater than 15 year terms |          |                |                |                |                |          |
|--------------------------------------------------------------|----------|----------------|----------------|----------------|----------------|----------|
| LTV →<br>FICO ↓                                              | ≤ 60.00% | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% | > 85.00% |
| ≥ 740                                                        | 0.250    | 0.000          | 0.000          | -0.250         | 0.000          | 0.000    |
| 720 - 739                                                    | 0.250    | 0.000          | -0.250         | -0.500         | 0.000          | 0.000    |
| 700 - 719                                                    | 0.250    | -0.500         | -0.750         | -1.000         | -0.500         | -0.500   |
| 680 - 699                                                    | 0.000    | -0.500         | -1.250         | -1.750         | -1.000         | -0.750   |
| 660 - 679                                                    | 0.000    | -1.000         | -2.250         | -2.750         | -2.250         | -1.750   |
| 640 - 659                                                    | -0.500   | -1.250         | -2.750         | -3.000         | -2.750         | -2.250   |
| 620 - 639                                                    | -0.500   | -1.500         | -3.000         | -3.000         | -2.750         | -2.750   |
| < 620 *                                                      | -0.500   | -1.500         | -3.000         | -3.000         | -2.750         | -2.750   |

\* A minimum credit score of 580 applies to all mortgage loans delivered to AFR in accordance with the Selling Guide.

| Open Access Mortgage with Subordinate Financing |               |                    |                    |
|-------------------------------------------------|---------------|--------------------|--------------------|
| LTV Range                                       | TLTV Range    | Credit Score < 720 | Credit Score ≥ 720 |
| ≤ 65.00%                                        | > 80% & ≤ 95% | -0.500             | -0.250             |
| > 65% & ≤ 75%                                   | > 80% & ≤ 95% | -0.750             | -0.500             |
| > 75% & ≤ 80%                                   | > 76% & ≤ 90% | -1.000             | -0.750             |
| > 75% & ≤ 80%                                   | > 90% & ≤ 95% | -1.000             | -0.750             |
| > 80% & ≤ 90%                                   | > 81% & ≤ 95% | -1.000             | -0.500             |
| > 90% & ≤ 95%                                   | > 90% & ≤ 95% | -0.500             | -0.250             |
| Any                                             | > 95%         | -1.500             | -1.500             |

| LTV →<br>Product Feature ↓ | ≤ 60.00% | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% | 85.01 - 90.00% | 90.01 - 95.00% | 95.01 - 97.00% | 97.01 - 105.00% | > 105% |
|----------------------------|----------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|-----------------|--------|
| Investment Property        | -1.750   | -1.750         | -1.750         | -3.000         | -3.750         | -3.750         | -3.750         | -3.750         | -3.750          | -3.750 |
| 30 yr. High LTV            | 0.000    | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | -0.500         | -1.000          | -2.000 |
| 20/15 yr. High LTV         | 0.000    | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | -0.500         | -1.000          | -2.000 |
| 2-Unit Property            | -1.000   | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000          | -1.000 |
| 3-4 Unit Property          | -1.000   | -1.000         | -1.000         | -1.000         | -1.500         | -2.000         | -2.000         | -2.000         | -2.000          | -2.000 |

| Open Access Adjusters              |                         |            |
|------------------------------------|-------------------------|------------|
| Adjusters                          | 30 year                 | 20/15 year |
| High Balance                       | -2.500                  | -2.500     |
| Condo                              | -0.750                  | -0.750     |
| Manufactured                       | -1.000                  | -1.000     |
| NY                                 | -0.25                   | -0.25      |
| AZ, CA, FL, GA, IA, MA, NJ, NV, UT | -0.15                   | -0.15      |
| Extension Options                  | -0.018 per calendar day |            |

| Relief Refinance Mortgage Delivery Fee Cap |         |            |
|--------------------------------------------|---------|------------|
| RRMDFC                                     | 30 year | 20/15 year |
| Investment                                 | 2.000   | 2.000      |
| Owner Occ. & Second Home ≤ 80%             | 2.000   | 2.000      |
| Owner Occ. & Second Home > 80%             | 0.750   | 0.000      |

Delivery Fee Caps do not include State, High Balance, Extension Fees.

#### Lock Desk Policy

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Flood Certification = \$10.00

FHA ID# - 1358600006

[Full Lock Desk Policy Can Be Found Here](#)

[AFR Guidelines](#)

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# AMERICAN FINANCIAL RESOURCES, INC. WHOLESALE MORTGAGE DIVISION

[AFR Wholesale's Website](#)

[AFR Rate Sheet Archive](#)

Lock Desk e-mail:

[LockDesk@afrrwholesale.com](mailto:LockDesk@afrrwholesale.com)

Lock Desk Phone:

1-877-588-2706

Lock Desk Hours:

10:00 am ET - 7:00 pm ET

30 Day Lock Exp.: **11/7/2014**

45 Day Lock Exp.: **11/24/2014**

60 Day Lock Exp.: **12/9/2014**

W. Rate Sheet Dated: **10/8/2014**

prices are subject to change without notice

Release Time: **10:00 AM ET**

## Non-Conforming 30 year Fixed Max Price After Adjustments 101.750

| Rate  | 30 day  | 45 day  | 60 day  |
|-------|---------|---------|---------|
| 3.750 | 98.734  | 98.562  | 98.390  |
| 3.875 | 99.515  | 99.343  | 99.171  |
| 4.000 | 100.296 | 100.124 | 99.952  |
| 4.125 | 101.077 | 100.905 | 100.733 |
| 4.250 | 101.449 | 101.277 | 101.105 |
| 4.375 | 102.043 | 101.871 | 101.699 |
| 4.500 | 102.543 | 102.371 | 102.199 |
| 4.625 | 103.043 | 102.871 | 102.699 |
| 4.750 | 103.481 | 103.309 | 103.137 |
| 4.875 | 103.848 | 103.669 | 103.489 |
| 5.000 | 104.192 | 104.013 | 103.833 |
| 5.125 | 104.348 | 104.169 | 103.989 |

## Non-Conforming 15 year Fixed Max Price After Adjustments 101.250

| Rate  | 30 day  | 45 day  | 60 day  |
|-------|---------|---------|---------|
| 3.250 | 98.972  | 98.832  | 98.691  |
| 3.375 | 99.472  | 99.332  | 99.191  |
| 3.500 | 99.988  | 99.863  | 99.738  |
| 3.625 | 100.425 | 100.300 | 100.175 |
| 3.750 | 100.800 | 100.675 | 100.550 |
| 3.875 | 101.113 | 100.988 | 100.863 |
| 4.000 | 101.394 | 101.269 | 101.144 |
| 4.125 | 101.582 | 101.457 | 101.332 |
| 4.250 | 101.707 | 101.582 | 101.457 |
| 4.375 | 101.832 | 101.707 | 101.582 |
| 4.500 | 101.895 | 101.770 | 101.645 |
| 4.625 | 101.958 | 101.833 | 101.708 |

## Risk Based Price Adjustments - AFR Jumbo Fixed

| LTV/CLTV →<br>FICO ↓      | ≤ 60.00% | 60.01 - 65.00% | 65.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% |
|---------------------------|----------|----------------|----------------|----------------|----------------|
| ≥ 780                     | 0.600    | 0.500          | 0.450          | 0.000          | -0.250         |
| 760 - 779                 | 0.600    | 0.500          | 0.300          | -0.150         | -0.375         |
| 740 - 759                 | 0.600    | 0.500          | 0.100          | -0.300         | -0.500         |
| 720 - 739                 | 0.500    | 0.450          | 0.000          | -0.450         | -0.850         |
| 700 - 719                 | 0.400    | 0.300          | -0.200         | -0.750         | -1.250*        |
| 680 - 699                 | 0.300*   | 0.200*         | -0.500*        | -1.000*        | -1.500*        |
| <b>Loan Balance</b>       |          |                |                |                |                |
| ≤ \$500,000               | 0.000    | 0.000          | 0.000          | 0.000          | 0.000          |
| \$500,001 - \$1,000,000   | 0.000    | 0.000          | 0.000          | 0.000          | 0.000          |
| \$1,000,001 - \$1,500,000 | 0.000    | 0.000          | -0.125         | -0.250         | -0.375*        |
| \$1,500,001 - \$2,000,000 | 0.000    | 0.000          | -0.250         | -0.375*        | -0.500*        |
| \$2,000,001 - \$2,500,000 | -0.125*  | -0.250*        | -0.375*        | N/A            | N/A            |
| \$2,500,001 - \$3,000,000 | -0.125*  | -0.250*        | N/A            | N/A            | N/A            |
| <b>Occupancy</b>          |          |                |                |                |                |
| Second Home               | -0.150   | -0.200         | -0.300         | -0.450         | N/A            |
| <b>Property Types</b>     |          |                |                |                |                |
| Condos                    | 0.000    | 0.000          | -0.125         | -0.125         | -0.125         |
| <b>State Adjustments</b>  |          |                |                |                |                |
| AZ                        | 0.000    | 0.000          | 0.000          | -0.250         | -0.250         |
| FL                        | 0.000    | 0.000          | 0.000          | -0.250         | -0.250         |
| MI                        | 0.000    | 0.000          | 0.000          | -0.375         | -0.375         |
| NV                        | 0.000    | 0.000          | 0.000          | -0.375         | -0.375         |
| <b>Other Adjustments</b>  |          |                |                |                |                |
| Cash-Out                  | -0.250   | -0.300         | -0.500         | N/A            | N/A            |
| DTI > 40                  | 0.000    | 0.000          | 0.000          | -0.125         | -0.125         |
| No Escrow                 | -0.100   | -0.100         | -0.100         | -0.100         | -0.100         |
| Purchase                  | 0.250    | 0.250          | 0.250          | 0.375          | 0.375          |

Extension Options

-0.018 per calendar day

\* Please see High Reserve Guidelines

## Lock Desk Policy

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Flood Certification = \$10.00

FHA ID# - 1358600006

[Full Lock Desk Policy Can Be Found Here](#)

[AFR Guidelines](#)

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# AMERICAN FINANCIAL RESOURCES, INC. WHOLESALE MORTGAGE DIVISION

[AFR Wholesale's Website](http://AFR Wholesale's Website)

[AFR Rate Sheet Archive](http://AFR Rate Sheet Archive)

Lock Desk e-mail:

[LockDesk@afrwholesale.com](mailto:LockDesk@afrwholesale.com)

Lock Desk Phone:

1-877-588-2706

Lock Desk Hours:

10:00 am ET - 7:00 pm ET

prices are subject to change without notice

W. Rate Sheet Dated: **10/8/2014**

Release Time: **10:00 AM ET**

30 Day Lock Exp.: **11/7/2014**

Max Price After Adjustments **101.750**

| Jumbo 5/1 Arm Full Doc |         |
|------------------------|---------|
| Rate                   | 30 day  |
| 3.000                  | 98.900  |
| 3.125                  | 99.400  |
| 3.250                  | 99.900  |
| 3.375                  | 100.150 |
| 3.500                  | 100.400 |
| 3.625                  | 100.650 |
| 3.750                  | 100.900 |
| 3.875                  | 101.150 |
| 4.000                  | 101.400 |
| 4.125                  | 101.650 |
| 4.250                  | 101.900 |
| 4.375                  | 102.150 |
| 4.500                  | 102.400 |

| Jumbo 7/1 Arm Full Doc |         |
|------------------------|---------|
| Rate                   | 30 day  |
| 3.500                  | 98.900  |
| 3.625                  | 99.400  |
| 3.750                  | 99.900  |
| 3.875                  | 100.150 |
| 4.000                  | 100.400 |
| 4.125                  | 100.650 |
| 4.250                  | 100.900 |
| 4.375                  | 101.150 |
| 4.500                  | 101.400 |
| 4.625                  | 101.650 |
| 4.750                  | 101.900 |
| 4.875                  | 102.150 |
| 5.000                  | 102.400 |

| E-Z Doc 5/1 Arm |        |
|-----------------|--------|
| Rate            | 30 day |
| 4.250           | N/A    |
| 4.375           | N/A    |
| 4.500           | N/A    |
| 4.625           | N/A    |
| 4.750           | N/A    |
| 4.875           | N/A    |
| 5.000           | N/A    |
| 5.125           | N/A    |
| 5.250           | N/A    |
| 5.375           | N/A    |
| 5.500           | N/A    |
| 5.625           | N/A    |
| 5.750           | N/A    |

| E-Z Doc 7/1 Arm |        |
|-----------------|--------|
| Rate            | 30 day |
| 4.750           | N/A    |
| 4.875           | N/A    |
| 5.000           | N/A    |
| 5.125           | N/A    |
| 5.250           | N/A    |
| 5.375           | N/A    |
| 5.500           | N/A    |
| 5.625           | N/A    |
| 5.750           | N/A    |
| 5.875           | N/A    |
| 6.000           | N/A    |
| 6.125           | N/A    |
| 6.250           | N/A    |

| Jumbo Arm LLPA            |                         |
|---------------------------|-------------------------|
| Adjuster                  | Adjustment              |
| Cash-Out                  | -0.500                  |
| Escrow Waiver             | -0.250                  |
| Loan Amount               |                         |
| \$1,000,001 - \$1,125,000 | -0.125                  |
| \$1,125,001 - \$1,250,000 | -0.250                  |
| \$1,250,001 - \$1,375,000 | -0.375                  |
| \$1,375,001 - \$2,000,000 | -0.500                  |
| Extension Option          | -0.018 per calendar day |

| Jumbo Arm LLPA            |                         |
|---------------------------|-------------------------|
| Adjuster                  | Adjustment              |
| Cash-Out                  | -0.500                  |
| Escrow Waiver             | -0.250                  |
| Loan Amount               |                         |
| \$1,000,001 - \$1,125,000 | -0.125                  |
| \$1,125,001 - \$1,250,000 | -0.250                  |
| \$1,250,001 - \$1,375,000 | -0.375                  |
| \$1,375,001 - \$2,000,000 | -0.500                  |
| Extension Option          | -0.018 per calendar day |

## Lock Desk Policy

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Flood Certification = \$10.00

FHA ID# - 1358600006

[Full Lock Desk Policy Can Be Found Here](#)

[AFR Guidelines](#)

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**Alt-Option Access Terms & Pricing**

| Access 30 yr Fixed (AOAP-30F) |         |         |
|-------------------------------|---------|---------|
| Rate                          | 30 day  | 45 day  |
| 7.000                         | 100.142 | 99.971  |
| 7.125                         | 100.449 | 100.273 |
| 7.250                         | 100.756 | 100.575 |
| 7.375                         | 101.064 | 100.877 |
| 7.500                         | 101.371 | 101.179 |
| 7.625                         | 101.678 | 101.481 |
| 7.750                         | 101.986 | 101.784 |
| 7.875                         | 102.293 | 102.086 |
| 8.000                         | 102.600 | 102.388 |
| 8.125                         | 102.907 | 102.690 |
| 8.250                         | 103.215 | 102.992 |
| 8.375                         | 103.522 | 103.294 |
| 8.500                         | 103.829 | 103.596 |
| 8.625                         | 104.137 | 103.898 |
| 8.750                         | 104.256 | 104.013 |

Maximum All-In Price After Adjustments And  
Before Comp Plan = 101.750

| Access 15 yr Fixed (AOAP-15F) |         |         |
|-------------------------------|---------|---------|
| Rate                          | 30 day  | 45 day  |
| 6.625                         | 100.782 | 100.627 |
| 6.750                         | 101.027 | 100.867 |
| 6.875                         | 101.272 | 101.106 |
| 7.000                         | 101.517 | 101.346 |
| 7.125                         | 101.762 | 101.586 |
| 7.250                         | 102.006 | 101.825 |
| 7.375                         | 102.251 | 102.065 |
| 7.500                         | 102.496 | 102.304 |
| 7.625                         | 102.741 | 102.544 |
| 7.750                         | 102.986 | 102.784 |
| 7.875                         | 103.230 | 103.023 |
| 8.000                         | 103.475 | 103.263 |
| 8.125                         | 103.720 | 103.502 |
| 8.250                         | 103.965 | 103.742 |
| 8.375                         | 104.209 | 103.981 |

| Access FICO / LTV Price Adjustments |            |           |           |           |           |           |
|-------------------------------------|------------|-----------|-----------|-----------|-----------|-----------|
| FICO                                | LTV RATIOS |           |           |           |           |           |
|                                     | ≤50%       | 50.01-60% | 60.01-65% | 65.01-70% | 70.01-75% | 75.01-80% |
| 740+                                | 3.250      | 3.000     | 2.500     | 2.250     | 1.750     | 0.500     |
| 720-739                             | 3.250      | 3.000     | 2.500     | 2.125     | 1.375     | 0.125     |
| 700-719                             | 2.750      | 2.500     | 1.750     | 1.250     | 0.500     | -0.750    |
| 680-699                             | 2.500      | 2.250     | 1.750     | 0.500     | -0.250    | -1.000    |
| 660-679                             | 1.000      | 0.750     | 0.000     | -0.500    | -1.500    | -2.000    |
| 640-659                             | 0.500      | 0.250     | -0.500    | -1.000    | -2.250    | N/A       |
| 620-639                             | 0.000      | -0.250    | -1.000    | -1.500    | N/A       | N/A       |

| Access Price Adjustments                                                       |           |                |
|--------------------------------------------------------------------------------|-----------|----------------|
|                                                                                | ≤70% CLTV | 70.01-80% CLTV |
| Subordinate Financing                                                          | -0.438    | -0.875         |
| All CLTVs                                                                      |           |                |
| Condo                                                                          | -0.250    |                |
| 2nd Home/Investor Property                                                     | 0.000     |                |
| CT, DE, FL, IA, IL, IN, KS, KY, LA, ME, NJ, NM, ND, OH, OK, PA, SC, SD, VT, WI | 0.000     |                |

**Alt-Option Asset Inclusion Terms & Pricing**

| Asset 30 yr Fixed (AOAIP-30F) |         |         |
|-------------------------------|---------|---------|
| Rate                          | 30 day  | 45 day  |
| 6.500                         | 100.142 | 99.971  |
| 6.625                         | 100.449 | 100.273 |
| 6.750                         | 100.756 | 100.575 |
| 6.875                         | 101.064 | 100.877 |
| 7.000                         | 101.371 | 101.179 |
| 7.125                         | 101.678 | 101.481 |
| 7.250                         | 101.986 | 101.784 |
| 7.375                         | 102.293 | 102.086 |
| 7.500                         | 102.600 | 102.388 |
| 7.625                         | 102.907 | 102.690 |
| 7.750                         | 103.215 | 102.992 |
| 7.875                         | 103.522 | 103.294 |
| 8.000                         | 103.829 | 103.596 |
| 8.125                         | 104.137 | 103.898 |
| 8.250                         | 104.256 | 104.013 |

Maximum All-In Price After Adjustments And  
Before Comp Plan = 101.750

| Asset 15 yr Fixed (AOAIP-15F) |         |         |
|-------------------------------|---------|---------|
| Rate                          | 30 day  | 45 day  |
| 6.125                         | 100.782 | 100.627 |
| 6.250                         | 101.027 | 100.867 |
| 6.375                         | 101.272 | 101.106 |
| 6.500                         | 101.517 | 101.346 |
| 6.625                         | 101.762 | 101.586 |
| 6.750                         | 102.006 | 101.825 |
| 6.875                         | 102.251 | 102.065 |
| 7.000                         | 102.496 | 102.304 |
| 7.125                         | 102.741 | 102.544 |
| 7.250                         | 102.986 | 102.784 |
| 7.375                         | 103.230 | 103.023 |
| 7.500                         | 103.475 | 103.263 |
| 7.625                         | 103.720 | 103.502 |
| 7.750                         | 103.965 | 103.742 |
| 7.875                         | 104.209 | 103.981 |

| Asset FICO / LTV Price Adjustments |            |           |           |           |           |           |
|------------------------------------|------------|-----------|-----------|-----------|-----------|-----------|
| FICO                               | LTV RATIOS |           |           |           |           |           |
|                                    | ≤50%       | 50.01-60% | 60.01-65% | 65.01-70% | 70.01-75% | 75.01-80% |
| 740+                               | 3.250      | 3.000     | 2.500     | 2.250     | 1.750     | 0.500     |
| 720-739                            | 3.250      | 3.000     | 2.500     | 2.125     | 1.375     | 0.125     |
| 700-719                            | 2.750      | 2.500     | 1.750     | 1.250     | 0.500     | -0.750    |

| Asset Price Adjustments                                                        |           |                |
|--------------------------------------------------------------------------------|-----------|----------------|
|                                                                                | ≤70% CLTV | 70.01-80% CLTV |
| Subordinate Financing                                                          | 0.000     | -0.875         |
| All CLTVs                                                                      |           |                |
| Condo                                                                          | -0.250    |                |
| 2nd Home/Investor Property                                                     | 0.000     |                |
| DTI>50% (Prior to utilization of assets)                                       | -0.625    |                |
| CT, DE, FL, IA, IL, IN, KS, KY, LA, ME, NJ, NM, ND, OH, OK, PA, SC, SD, VT, WI | 0.000     |                |

**Lock Desk Policy**

The initial expiration date of the lock will be disclosed on the lock confirmation. Locks may only be extended up to 30 days past its initial lock period. Locks received after cut off (7pm ET) will be rejected. Locks accepted on loans in "Registered, Submitted, U/W-Received & U/W-Approved" status only. Locks must be e-mailed/faxed directly to the lock desk or sent through DataTrac Web. Lock requests submitted to a client's AE or AM only will not be processed.

Flood Certification = \$10.00

FHA ID# - 1358600006

[Full Lock Desk Policy Can Be Found Here](#)

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**Alt-Option Ratio Terms & Pricing**

| Ratio 30 yr Fixed (AORP-30F) |         |         |
|------------------------------|---------|---------|
| Rate                         | 30 day  | 45 day  |
| 6.500                        | 100.142 | 99.971  |
| 6.625                        | 100.449 | 100.273 |
| 6.750                        | 100.756 | 100.575 |
| 6.875                        | 101.064 | 100.877 |
| 7.000                        | 101.371 | 101.179 |
| 7.125                        | 101.678 | 101.481 |
| 7.250                        | 101.986 | 101.784 |
| 7.375                        | 102.293 | 102.086 |
| 7.500                        | 102.600 | 102.388 |
| 7.625                        | 102.907 | 102.690 |
| 7.750                        | 103.215 | 102.992 |
| 7.875                        | 103.522 | 103.294 |
| 8.000                        | 103.829 | 103.596 |
| 8.125                        | 104.137 | 103.898 |
| 8.250                        | 104.256 | 104.013 |

Maximum All-In Price After Adjustments And  
Before Comp Plan = 101.750

| Ratio 15 yr Fixed (AORP-15F) |         |         |
|------------------------------|---------|---------|
| Rate                         | 30 day  | 45 day  |
| 6.125                        | 100.782 | 100.627 |
| 6.250                        | 101.027 | 100.867 |
| 6.375                        | 101.272 | 101.106 |
| 6.500                        | 101.517 | 101.346 |
| 6.625                        | 101.762 | 101.586 |
| 6.750                        | 102.006 | 101.825 |
| 6.875                        | 102.251 | 102.065 |
| 7.000                        | 102.496 | 102.304 |
| 7.125                        | 102.741 | 102.544 |
| 7.250                        | 102.986 | 102.784 |
| 7.375                        | 103.230 | 103.023 |
| 7.500                        | 103.475 | 103.263 |
| 7.625                        | 103.720 | 103.502 |
| 7.750                        | 103.965 | 103.742 |
| 7.875                        | 104.209 | 103.981 |

| Ratio FICO / LTV Price Adjustments |            |           |           |           |           |           |
|------------------------------------|------------|-----------|-----------|-----------|-----------|-----------|
| FICO                               | LTV RATIOS |           |           |           |           |           |
|                                    | ≤50%       | 50.01-60% | 60.01-65% | 65.01-70% | 70.01-75% | 75.01-80% |
| 740+                               | 3.250      | 3.000     | 2.500     | 2.250     | 1.750     | 0.500     |
| 720-739                            | 3.250      | 3.000     | 2.500     | 2.125     | 1.375     | 0.125     |
| 700-719                            | 2.750      | 2.500     | 1.750     | 1.250     | 0.500     | -0.750    |

| Ratio Price Adjustments                                                        |           |                |
|--------------------------------------------------------------------------------|-----------|----------------|
|                                                                                | ≤70% CLTV | 70.01-80% CLTV |
| Subordinate Financing                                                          | 0.000     | -0.875         |
| All CLTVs                                                                      |           |                |
| Condo                                                                          | -0.250    |                |
| 2nd Home/Investor Property                                                     | 0.000     |                |
| DTI ≤43%                                                                       | 0.000     |                |
| DTI 43.01-47%                                                                  | -0.375    |                |
| DTI 47.01-55%                                                                  | -0.625    |                |
| CT, DE, FL, IA, IL, IN, KS, KY, LA, ME, NJ, NM, ND, OH, OK, PA, SC, SD, VT, WI | 0.000     |                |

**Alt-Option Income Terms & Pricing**

| Income 30 yr Fixed (AOIP-30F) |         |         |
|-------------------------------|---------|---------|
| Rate                          | 30 day  | 45 day  |
| 6.500                         | 100.142 | 99.971  |
| 6.625                         | 100.449 | 100.273 |
| 6.750                         | 100.756 | 100.575 |
| 6.875                         | 101.064 | 100.877 |
| 7.000                         | 101.371 | 101.179 |
| 7.125                         | 101.678 | 101.481 |
| 7.250                         | 101.986 | 101.784 |
| 7.375                         | 102.293 | 102.086 |
| 7.500                         | 102.600 | 102.388 |
| 7.625                         | 102.907 | 102.690 |
| 7.750                         | 103.215 | 102.992 |
| 7.875                         | 103.522 | 103.294 |
| 8.000                         | 103.829 | 103.596 |
| 8.125                         | 104.137 | 103.898 |
| 8.250                         | 104.256 | 104.013 |

Maximum All-In Price After Adjustments And  
Before Comp Plan = 101.750

| Income 15 yr Fixed (AOIP-15F) |         |         |
|-------------------------------|---------|---------|
| Rate                          | 30 day  | 45 day  |
| 6.125                         | 100.782 | 100.782 |
| 6.250                         | 101.027 | 101.027 |
| 6.375                         | 101.272 | 101.272 |
| 6.500                         | 101.517 | 101.517 |
| 6.625                         | 101.762 | 101.762 |
| 6.750                         | 102.006 | 102.006 |
| 6.875                         | 102.251 | 102.251 |
| 7.000                         | 102.496 | 102.496 |
| 7.125                         | 102.741 | 102.741 |
| 7.250                         | 102.986 | 102.986 |
| 7.375                         | 103.230 | 103.230 |
| 7.500                         | 103.475 | 103.475 |
| 7.625                         | 103.720 | 103.720 |
| 7.750                         | 103.965 | 103.965 |
| 7.875                         | 104.209 | 104.209 |

| Income FICO / LTV Price Adjustments |            |           |           |           |           |           |
|-------------------------------------|------------|-----------|-----------|-----------|-----------|-----------|
| FICO                                | LTV RATIOS |           |           |           |           |           |
|                                     | ≤50%       | 50.01-60% | 60.01-65% | 65.01-70% | 70.01-75% | 75.01-80% |
| 740+                                | 3.250      | 3.000     | 2.500     | 2.250     | 1.750     | 0.500     |
| 720-739                             | 3.250      | 3.000     | 2.500     | 2.125     | 1.375     | 0.125     |
| 700-719                             | 2.750      | 2.500     | 1.750     | 1.250     | 0.500     | -0.750    |

| Income Price Adjustments                                                       |           |                |
|--------------------------------------------------------------------------------|-----------|----------------|
|                                                                                | ≤70% CLTV | 70.01-80% CLTV |
| Subordinate Financing                                                          | 0.000     | -0.875         |
| All CLTVs                                                                      |           |                |
| Condo                                                                          | -0.250    |                |
| 2nd Home/Investor Property                                                     | 0.000     |                |
| CT, DE, FL, IA, IL, IN, KS, KY, LA, ME, NJ, NM, ND, OH, OK, PA, SC, SD, VT, WI | 0.000     |                |

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