

W. Rate Sheet Dated: **12/2/2016**

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Release Time: **10:00 AM ET**

AFR Wholesale's Website

Lock Desk e-mail:

Lock Desk Phone:

Lock Desk Hours:

AFR Rate Sheet Archive

LockDesk@afrawholesale.com

1-877-588-2706

10:00 am ET - 11:00 pm ET

30 Day Lock Exp.: **1/2/2017**45 Day Lock Exp.: **1/16/2017**60 Day Lock Exp.: **1/31/2017****STANDARD GOVERNMENT PRODUCT**

| 30/25 Year Government Standard Product |         |         |         |  |
|----------------------------------------|---------|---------|---------|--|
| Rate                                   | 30 Day  | 45 Day  | 60 Day  |  |
| 2.750                                  | 95.982  | 95.794  | 95.607  |  |
| 2.875                                  | 96.501  | 96.314  | 96.126  |  |
| 3.000                                  | 97.010  | 96.822  | 96.635  |  |
| 3.125                                  | 97.517  | 97.329  | 97.142  |  |
| 3.250                                  | 100.427 | 100.208 | 100.052 |  |
| 3.375                                  | 100.925 | 100.706 | 100.550 |  |
| 3.500                                  | 101.397 | 101.178 | 101.022 |  |
| 3.625                                  | 101.882 | 101.663 | 101.507 |  |
| 3.750                                  | 103.177 | 102.927 | 102.777 |  |
| 3.875                                  | 103.575 | 103.325 | 103.175 |  |
| 4.000                                  | 103.931 | 103.681 | 103.531 |  |
| 4.125                                  | 104.266 | 104.016 | 103.866 |  |
| 4.250                                  | 105.040 | 104.868 | 104.681 |  |
| 4.375                                  | 105.382 | 105.210 | 105.023 |  |
| 4.500                                  | 105.715 | 105.543 | 105.356 |  |
| 4.625                                  | 106.059 | 105.887 | 105.700 |  |
| 4.750                                  | 106.093 | 105.993 | 105.893 |  |
| 4.875                                  | 106.246 | 106.146 | 106.046 |  |
| 5.000                                  | 106.579 | 106.479 | 106.379 |  |

| 20 Year Government Standard Product |         |         |         |  |
|-------------------------------------|---------|---------|---------|--|
| Rate                                | 30 Day  | 45 Day  | 60 Day  |  |
| 2.750                               | 95.481  | 95.293  | 95.106  |  |
| 2.875                               | 96.000  | 95.813  | 95.625  |  |
| 3.000                               | 96.509  | 96.321  | 96.134  |  |
| 3.125                               | 97.016  | 96.828  | 96.641  |  |
| 3.250                               | 99.926  | 99.707  | 99.551  |  |
| 3.375                               | 100.424 | 100.205 | 100.049 |  |
| 3.500                               | 100.896 | 100.677 | 100.521 |  |
| 3.625                               | 101.381 | 101.162 | 101.006 |  |
| 3.750                               | 102.676 | 102.426 | 102.276 |  |
| 3.875                               | 103.074 | 102.824 | 102.674 |  |
| 4.000                               | 103.430 | 103.180 | 103.030 |  |
| 4.125                               | 103.765 | 103.515 | 103.365 |  |
| 4.250                               | 104.539 | 104.367 | 104.180 |  |
| 4.375                               | 104.881 | 104.709 | 104.522 |  |
| 4.500                               | 105.114 | 104.942 | 104.755 |  |
| 4.625                               | 105.258 | 105.086 | 104.898 |  |
| 4.750                               | 105.615 | 105.515 | 105.415 |  |
| 4.875                               | N/A     | N/A     | N/A     |  |
| 5.000                               | N/A     | N/A     | N/A     |  |

| 15/10 Year Government Standard Product |         |         |         |  |
|----------------------------------------|---------|---------|---------|--|
| Rate                                   | 30 Day  | 45 Day  | 60 Day  |  |
| 2.750                                  | 99.156  | 99.004  | 98.852  |  |
| 2.875                                  | 99.599  | 99.447  | 99.295  |  |
| 3.000                                  | 100.032 | 99.879  | 99.727  |  |
| 3.125                                  | 100.461 | 100.309 | 100.156 |  |
| 3.250                                  | 101.556 | 101.404 | 101.252 |  |
| 3.375                                  | 101.985 | 101.832 | 101.680 |  |
| 3.500                                  | 102.294 | 102.142 | 101.990 |  |
| 3.625                                  | 102.493 | 102.341 | 102.188 |  |
| 3.750                                  | 102.858 | 102.708 | 102.558 |  |
| 3.875                                  | 103.123 | 102.973 | 102.823 |  |
| 4.000                                  | 103.435 | 103.285 | 103.135 |  |
| 4.125                                  | 103.716 | 103.566 | 103.416 |  |
| 4.250                                  | N/A     | N/A     | N/A     |  |
| 4.375                                  | N/A     | N/A     | N/A     |  |
| 4.500                                  | N/A     | N/A     | N/A     |  |
| 4.625                                  | N/A     | N/A     | N/A     |  |
| 4.750                                  | N/A     | N/A     | N/A     |  |

| 5/1 Arm Government "Caps 1/1/5" Standard Product |         |         |         |  |
|--------------------------------------------------|---------|---------|---------|--|
| Rate                                             | 30 Day  | 45 Day  | 60 Day  |  |
| 2.875                                            | 98.238  | 97.988  | 97.738  |  |
| 3.000                                            | 98.335  | 98.085  | 97.835  |  |
| 3.125                                            | 98.433  | 98.183  | 97.933  |  |
| 3.250                                            | 100.556 | 100.306 | 100.056 |  |
| 3.375                                            | 100.555 | 100.305 | 100.055 |  |
| Margin = 2.250 Index = 0.790                     |         |         |         |  |

**SPECIALTY GOVERNMENT PRODUCT - Every program and property type listed in the specialty adj.**

| 30/25 Year Government Specialty Product |         |         |         |  |
|-----------------------------------------|---------|---------|---------|--|
| Rate                                    | 30 Day  | 45 Day  | 60 Day  |  |
| 2.750                                   | 95.082  | 94.894  | 94.707  |  |
| 2.875                                   | 95.601  | 95.414  | 95.226  |  |
| 3.000                                   | 96.110  | 95.922  | 95.735  |  |
| 3.125                                   | 96.617  | 96.429  | 96.242  |  |
| 3.250                                   | 99.527  | 99.308  | 99.152  |  |
| 3.375                                   | 100.025 | 99.806  | 99.650  |  |
| 3.500                                   | 100.497 | 100.278 | 100.122 |  |
| 3.625                                   | 100.982 | 100.763 | 100.607 |  |
| 3.750                                   | 102.277 | 102.027 | 101.877 |  |
| 3.875                                   | 102.675 | 102.425 | 102.275 |  |
| 4.000                                   | 103.031 | 102.781 | 102.631 |  |
| 4.125                                   | 103.366 | 103.116 | 102.966 |  |
| 4.250                                   | 104.140 | 103.968 | 103.781 |  |
| 4.375                                   | 104.482 | 104.310 | 104.123 |  |
| 4.500                                   | 104.815 | 104.643 | 104.456 |  |
| 4.625                                   | 105.159 | 104.987 | 104.800 |  |
| 4.750                                   | 105.193 | 105.093 | 104.993 |  |
| 4.875                                   | 105.346 | 105.246 | 105.146 |  |
| 5.000                                   | 105.679 | 105.579 | 105.479 |  |

| 15/10 Year Government Specialty Product |         |         |         |  |
|-----------------------------------------|---------|---------|---------|--|
| Rate                                    | 30 Day  | 45 Day  | 60 Day  |  |
| 2.750                                   | 98.606  | 98.454  | 98.302  |  |
| 2.875                                   | 99.049  | 98.897  | 98.745  |  |
| 3.000                                   | 99.482  | 99.329  | 99.177  |  |
| 3.125                                   | 99.911  | 99.759  | 99.606  |  |
| 3.250                                   | 101.006 | 100.854 | 100.702 |  |
| 3.375                                   | 101.435 | 101.282 | 101.130 |  |
| 3.500                                   | 101.744 | 101.592 | 101.440 |  |
| 3.625                                   | 101.943 | 101.791 | 101.638 |  |
| 3.750                                   | 102.308 | 102.158 | 102.008 |  |
| 3.875                                   | 102.573 | 102.423 | 102.273 |  |
| 4.000                                   | 102.885 | 102.735 | 102.585 |  |
| 4.125                                   | 103.166 | 103.016 | 102.866 |  |
| 4.250                                   | N/A     | N/A     | N/A     |  |
| 4.375                                   | N/A     | N/A     | N/A     |  |
| 4.500                                   | N/A     | N/A     | N/A     |  |
| 4.625                                   | N/A     | N/A     | N/A     |  |
| 4.750                                   | N/A     | N/A     | N/A     |  |

| 20 Year Government Specialty Product |         |         |         |  |
|--------------------------------------|---------|---------|---------|--|
| Rate                                 | 30 Day  | 45 Day  | 60 Day  |  |
| 2.750                                | 94.981  | 94.793  | 94.606  |  |
| 2.875                                | 95.500  | 95.313  | 95.125  |  |
| 3.000                                | 96.009  | 95.821  | 95.634  |  |
| 3.125                                | 96.516  | 96.328  | 96.141  |  |
| 3.250                                | 99.426  | 99.207  | 99.051  |  |
| 3.375                                | 99.924  | 99.705  | 99.549  |  |
| 3.500                                | 100.396 | 100.177 | 100.021 |  |
| 3.625                                | 100.881 | 100.662 | 100.506 |  |
| 3.750                                | 102.176 | 101.926 | 101.776 |  |
| 3.875                                | 102.574 | 102.324 | 102.174 |  |
| 4.000                                | 102.930 | 102.680 | 102.530 |  |
| 4.125                                | 103.265 | 103.015 | 102.865 |  |
| 4.250                                | 104.039 | 103.867 | 103.680 |  |
| 4.375                                | 104.381 | 104.209 | 104.022 |  |
| 4.500                                | 104.614 | 104.442 | 104.255 |  |
| 4.625                                | 104.758 | 104.586 | 104.398 |  |
| 4.750                                | 105.115 | 105.015 | 104.915 |  |
| 4.875                                | N/A     | N/A     | N/A     |  |
| 5.000                                | N/A     | N/A     | N/A     |  |

| 5/1 Arm Government "Caps 1/1/5" Specialty Product |        |        |        |  |
|---------------------------------------------------|--------|--------|--------|--|
| Rate                                              | 30 Day | 45 Day | 60 Day |  |
| 2.875                                             | 97.298 | 97.048 | 96.798 |  |
| 3.000                                             | 97.395 | 97.145 | 96.895 |  |
| 3.125                                             | 97.493 | 97.243 | 96.993 |  |
| 3.250                                             | 99.616 | 99.366 | 99.116 |  |
| 3.375                                             | 99.615 | 99.365 | 99.115 |  |
| Margin = 2.250 Index = 0.790                      |        |        |        |  |

| 30 Year One Time Close "OTC" Specialty Product |         |         |         |  |
|------------------------------------------------|---------|---------|---------|--|
| Rate                                           | 30 Day  | 45 Day  | 60 Day  |  |
| 3.000                                          | 93.935  | 93.685  | 93.435  |  |
| 3.500                                          | 98.322  | 98.103  | 97.947  |  |
| 4.000                                          | 100.856 | 100.606 | 100.456 |  |
| 4.500                                          | 102.640 | 102.468 | 102.281 |  |
| 5.000                                          | 103.504 | 103.404 | 103.304 |  |

| 15 Year One Time Close "OTC" Specialty Product |         |         |         |  |
|------------------------------------------------|---------|---------|---------|--|
| Rate                                           | 30 Day  | 45 Day  | 60 Day  |  |
| 3.000                                          | 97.848  | 97.695  | 97.543  |  |
| 3.500                                          | 100.110 | 99.958  | 99.806  |  |
| 4.000                                          | 101.251 | 101.101 | 100.951 |  |
| 4.500                                          | N/A     | N/A     | N/A     |  |
| 5.000                                          | N/A     | N/A     | N/A     |  |

| Specialty Adj. | Manufactured Homes "OTC exempt"           | -1.000 |
|----------------|-------------------------------------------|--------|
|                | 203(k) / 203(k)s / 203(h) / Repair Escrow | -0.500 |
|                | VA IRRRL ≤ 125.00 LTV                     | 0.000  |
|                | VA IRRRL > 125.00 LTV or No AVM           | -0.750 |

**GOVERNMENT ADJUSTMENTS - Applies to Standard and Specialty Government Programs**

| FICO Adjusters            |                         |                                     |        | Adjusters                      |          | All Terms  |  |  |
|---------------------------|-------------------------|-------------------------------------|--------|--------------------------------|----------|------------|--|--|
| FICO 720 +                | 0.625                   | FICO 620 - 639                      | -1.000 | NY                             |          | -0.250     |  |  |
| FICO 660 - 719            | 0.375                   | FICO 600 - 619                      | -1.500 | Non Owner Occupancy            |          | -2.000     |  |  |
| FICO 640 - 659            | -0.500                  |                                     |        | UW Fee Buy Out Option*         | Standard | Streamline |  |  |
| Base Loan Amount Adjuster |                         |                                     |        | \$0 - \$49,999                 | -1.500   | -0.900     |  |  |
| \$0 - \$49,999            | -2.500                  | \$275,001 up to HB                  | 0.375  | \$50,000 - \$85,000            | -1.000   | -0.650     |  |  |
| \$50,000 - \$85,000       | -1.375                  | High Balance                        | -2.000 | \$85,001 - \$125,000           | -0.750   | -0.500     |  |  |
| \$85,001 - \$125,000      | -0.500                  | VA Jumbo                            | -2.000 | \$125,001 - \$175,000          | -0.500   | -0.300     |  |  |
| \$125,001 - \$175,000     | -0.375                  |                                     |        | \$175,001 - \$275,000          | -0.300   | -0.200     |  |  |
| \$175,001 - \$275,000     | 0.000                   |                                     |        | \$275,001 - Up to High Balance | -0.200   | -0.150     |  |  |
| Extension:                | -0.018 per calendar day | Streamlined-Assist Refinance Option | -0.250 | High Balance                   | -0.150   | -0.100     |  |  |
| Max USDA - GRH Rate Today |                         |                                     |        | 12/2/2016                      |          | 4.750%     |  |  |

**American Financial Resources, Inc. - Announcements**

The OTC program is not available for TF clients.

15 Day Locks are now Available for Broker Loans in an **Approved** status. To Price it out, you will need to improve the 30 day price by 15 bps. Lock Requests must be submitted using AFR's Manual Lock Request Form!**Lock Desk Policy**

The initial expiration date of the lock will be disclosed on the lock confirmation. Locks may only be extended up to 30 days past its initial lock period. Locks received after cut off (11pm ET) will be rejected. Locks accepted on loans in "Registered, Submitted, U/W-Received &amp; U/W-Approved" status only. Locks must be e-mailed/faxed directly to the lock desk or sent through Loan Center. Lock requests submitted to a client's AE or AM only will not be processed.

Flood Certification = \$10.00

\*UW Fee with option to buy out = \$895 / \$495 for streamline

\*IA, NC, NJ, PA has a \$895 Commitment Fee and no UW Fee

FHA ID# - 1358600006

[Full Lock Desk Policy Can Be Found Here](#)[AFR Guidelines](#)

For use by mortgage professionals only and should not be distributed to borrowers.



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30 Day Lock Exp.: 1/2/2017

45 Day Lock Exp.: 1/16/2017

60 Day Lock Exp.: 1/31/2017

| DURP 30/25 Year |            |         |         |            |         |         |
|-----------------|------------|---------|---------|------------|---------|---------|
| Rate            | ≤ 105% LTV |         |         | > 105% LTV |         |         |
|                 | 30 Day     | 45 Day  | 60 Day  | 30 Day     | 45 Day  | 60 Day  |
| 3.500           | 96.156     | 95.906  | 95.656  | 93.905     | 93.655  | 93.405  |
| 3.625           | 96.975     | 96.725  | 96.475  | 95.018     | 94.768  | 94.518  |
| 3.750           | 97.732     | 97.482  | 97.232  | 96.004     | 95.754  | 95.504  |
| 3.875           | 98.397     | 98.147  | 97.897  | 96.712     | 96.462  | 96.212  |
| 3.990           | 99.104     | 98.854  | 98.604  | 97.578     | 97.328  | 97.078  |
| 4.000           | 99.204     | 98.954  | 98.704  | 97.678     | 97.428  | 97.178  |
| 4.125           | 100.037    | 99.787  | 99.537  | 98.808     | 98.558  | 98.308  |
| 4.250           | 100.747    | 100.497 | 100.247 | 99.735     | 99.485  | 99.235  |
| 4.375           | 101.308    | 101.058 | 100.808 | 100.384    | 100.134 | 99.884  |
| 4.500           | 101.887    | 101.637 | 101.387 | 101.228    | 100.978 | 100.728 |
| 4.625           | 102.579    | 102.329 | 102.079 | 102.180    | 101.930 | 101.680 |
| 4.750           | 103.189    | 102.939 | 102.689 | 102.984    | 102.734 | 102.484 |
| 4.875           | 103.644    | 103.394 | 103.144 | 103.513    | 103.263 | 103.013 |
| 4.990           | 104.119    | 103.869 | 103.619 | 103.803    | 103.553 | 103.303 |
| 5.000           | 104.219    | 103.969 | 103.719 | 103.903    | 103.653 | 103.403 |
| 5.125           | 104.909    | 104.659 | 104.409 | 104.798    | 104.548 | 104.298 |
| 5.250           | 105.519    | 105.269 | 105.019 | N/A        | N/A     | N/A     |
| 5.375           | 105.960    | 105.710 | 105.460 | N/A        | N/A     | N/A     |

| DURP 20 Year |            |         |         |            |         |         |
|--------------|------------|---------|---------|------------|---------|---------|
| Rate         | ≤ 105% LTV |         |         | > 105% LTV |         |         |
|              | 30 Day     | 45 Day  | 60 Day  | 30 Day     | 45 Day  | 60 Day  |
| 3.500        | 96.832     | 96.582  | 96.332  | 95.248     | 94.998  | 94.748  |
| 3.625        | 97.535     | 97.285  | 97.035  | 96.345     | 96.095  | 95.845  |
| 3.750        | 98.151     | 97.901  | 97.651  | 97.236     | 96.986  | 96.736  |
| 3.875        | 98.703     | 98.453  | 98.203  | 97.973     | 97.723  | 97.473  |
| 3.990        | 99.284     | 99.034  | 98.784  | 98.515     | 98.265  | 98.015  |
| 4.000        | 99.384     | 99.134  | 98.884  | 98.615     | 98.365  | 98.115  |
| 4.125        | 100.117    | 99.867  | 99.617  | 99.123     | 98.873  | 98.623  |
| 4.250        | 100.711    | 100.461 | 100.211 | 99.976     | 99.726  | 99.476  |
| 4.375        | 101.190    | 100.940 | 100.690 | 100.613    | 100.363 | 100.113 |
| 4.500        | 101.838    | 101.588 | 101.338 | 101.101    | 100.851 | 100.601 |
| 4.625        | 102.451    | 102.201 | 101.951 | 101.565    | 101.315 | 101.065 |
| 4.750        | 102.977    | 102.727 | 102.477 | 102.319    | 102.069 | 101.819 |
| 4.875        | 103.398    | 103.148 | 102.898 | 102.877    | 102.627 | 102.377 |
| 4.990        | 103.588    | 103.338 | 103.088 | 103.160    | 102.910 | 102.660 |
| 5.000        | 103.688    | 103.438 | 103.188 | 103.260    | 103.010 | 102.760 |
| 5.125        | 103.994    | 103.744 | 103.494 | 103.810    | 103.560 | 103.310 |
| 5.250        | 104.453    | 104.203 | 103.953 | 104.504    | 104.254 | 104.004 |
| 5.375        | N/A        | N/A     | N/A     | 105.011    | 104.761 | 104.511 |

| DURP 15 Year |            |         |         |            |         |         |
|--------------|------------|---------|---------|------------|---------|---------|
| Rate         | ≤ 105% LTV |         |         | > 105% LTV |         |         |
|              | 30 Day     | 45 Day  | 60 Day  | 30 Day     | 45 Day  | 60 Day  |
| 2.625        | 95.630     | 95.380  | 95.130  | 92.952     | 92.702  | 92.452  |
| 2.750        | 96.857     | 96.607  | 96.357  | 94.056     | 93.806  | 93.556  |
| 2.875        | 97.427     | 97.177  | 96.927  | 94.788     | 94.538  | 94.288  |
| 2.990        | 97.880     | 97.630  | 97.380  | 95.400     | 95.150  | 94.900  |
| 3.000        | 97.980     | 97.730  | 97.480  | 95.500     | 95.250  | 95.000  |
| 3.125        | 98.489     | 98.239  | 97.989  | 96.123     | 95.873  | 95.623  |
| 3.250        | 99.302     | 99.052  | 98.802  | 96.945     | 96.695  | 96.445  |
| 3.375        | 99.836     | 99.586  | 99.336  | 97.636     | 97.386  | 97.136  |
| 3.500        | 100.346    | 100.096 | 99.846  | 98.305     | 98.055  | 97.805  |
| 3.625        | 100.820    | 100.570 | 100.320 | 98.890     | 98.640  | 98.390  |
| 3.750        | 101.244    | 100.994 | 100.744 | 99.380     | 99.130  | 98.880  |
| 3.875        | 101.625    | 101.375 | 101.125 | 99.819     | 99.569  | 99.319  |
| 3.990        | 101.845    | 101.595 | 101.345 | 100.089    | 99.839  | 99.589  |
| 4.000        | 101.945    | 101.695 | 101.445 | 100.189    | 99.939  | 99.689  |
| 4.125        | 102.232    | 101.982 | 101.732 | 100.481    | 100.231 | 99.981  |
| 4.250        | 102.565    | 102.315 | 102.065 | 100.866    | 100.616 | 100.366 |
| 4.375        | 102.867    | 102.617 | 102.367 | 101.211    | 100.961 | 100.711 |
| 4.500        | 103.073    | 102.823 | 102.573 | 101.445    | 101.195 | 100.945 |

| DURP 10 Year |            |         |         |            |         |         |
|--------------|------------|---------|---------|------------|---------|---------|
| Rate         | ≤ 105% LTV |         |         | > 105% LTV |         |         |
|              | 30 Day     | 45 Day  | 60 Day  | 30 Day     | 45 Day  | 60 Day  |
| 2.625        | 94.925     | 94.675  | 94.425  | 92.752     | 92.502  | 92.252  |
| 2.750        | 96.731     | 96.481  | 96.231  | 93.856     | 93.606  | 93.356  |
| 2.875        | 97.105     | 96.855  | 96.605  | 94.588     | 94.338  | 94.088  |
| 2.990        | 97.367     | 97.117  | 96.867  | 95.200     | 94.950  | 94.700  |
| 3.000        | 97.467     | 97.217  | 96.967  | 95.300     | 95.050  | 94.800  |
| 3.125        | 97.787     | 97.537  | 97.287  | 95.923     | 95.673  | 95.423  |
| 3.250        | 98.798     | 98.548  | 98.298  | 96.745     | 96.495  | 96.245  |
| 3.375        | 99.135     | 98.885  | 98.635  | 97.436     | 97.186  | 96.936  |
| 3.500        | 99.453     | 99.203  | 98.953  | 98.105     | 97.855  | 97.605  |
| 3.625        | 99.743     | 99.493  | 99.243  | 98.690     | 98.440  | 98.190  |
| 3.750        | 100.141    | 99.891  | 99.641  | 99.180     | 98.930  | 98.680  |
| 3.875        | 100.483    | 100.233 | 99.983  | 99.619     | 99.369  | 99.119  |
| 3.990        | 100.736    | 100.486 | 100.236 | 99.889     | 99.639  | 99.389  |
| 4.000        | 100.836    | 100.586 | 100.336 | 99.989     | 99.739  | 99.489  |
| 4.125        | 101.100    | 100.850 | 100.600 | 100.281    | 100.031 | 99.781  |
| 4.250        | 101.313    | 101.063 | 100.813 | 100.666    | 100.416 | 100.166 |
| 4.375        | 101.505    | 101.255 | 101.005 | 101.011    | 100.761 | 100.511 |
| 4.500        | 101.636    | 101.386 | 101.136 | 101.245    | 100.995 | 100.745 |

| Applicable for all mortgage with greater than 15 year terms |          |                   |                   |                   |                   |                   |                   |                   |                    |        |
|-------------------------------------------------------------|----------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|--------------------|--------|
| LTV →<br>FICO ↓                                             | ≤ 60.00% | 60.01 -<br>70.00% | 70.01 -<br>75.00% | 75.01 -<br>80.00% | 80.01 -<br>85.00% | 85.01 -<br>90.00% | 90.01 -<br>95.00% | 95.01 -<br>97.00% | 97.01 -<br>105.00% | > 105% |
| ≥ 740                                                       | 0.000    | -0.250            | -0.250            | -0.250            | 0.000             | 0.000             | 0.000             | 0.000             | 0.000              | 0.000  |
| 720 - 739                                                   | 0.000    | -0.250            | -0.250            | -0.250            | 0.000             | 0.000             | 0.000             | 0.000             | 0.000              | 0.000  |
| 700 - 719                                                   | 0.000    | -0.500            | -0.750            | -0.750            | -0.500            | -0.500            | -0.500            | -0.500            | -0.500             | -0.500 |
| 680 - 699                                                   | 0.000    | -0.500            | -0.750            | -0.750            | -0.750            | -0.750            | -0.750            | -0.500            | -0.500             | -0.500 |
| 660 - 679                                                   | 0.000    | -1.000            | -1.500            | -1.750            | -1.750            | -1.750            | -1.750            | -1.250            | -1.250             | -1.250 |
| 640 - 659                                                   | -0.500   | -1.250            | -2.000            | -2.250            | -2.250            | -2.250            | -2.250            | -1.750            | -1.750             | -1.750 |
| 620 - 639                                                   | -0.500   | -1.500            | -2.500            | -2.750            | -2.750            | -2.750            | -2.750            | -2.500            | -2.500             | -2.500 |
| < 620 *                                                     | -0.500   | -1.500            | -3.000            | -3.000            | -3.000            | -3.000            | -3.000            | -3.000            | -3.000             | -3.000 |

\* A minimum required credit score of 580 applies to all mortgage loans delivered to AFR in accordance with the Selling Guide

\* A minimum required credit score of 580 applies to all mortgage loans delivered to AFR in accordance with the Selling Guide

| DU Refi Plus Adjusters |                         |             |
|------------------------|-------------------------|-------------|
| Adjusters              | 30/25 yr                | 20/15/10 yr |
| DURP with MI           | 0.000                   | 0.000       |
| High Balance           | -2.500                  | -2.500      |
| Manufactured           | -1.000                  | -1.000      |
| NY                     | -0.250                  | -0.250      |
| Subordinate Finance    | -0.375                  | -0.375      |
| Extension Options      | -0.018 per calendar day |             |

| UW Fee Buy Out Option*         | Standard |
|--------------------------------|----------|
| \$0 - \$49,999                 | -1.500   |
| \$50,000 - \$85,000            | -1.000   |
| \$85,001 - \$125,000           | -0.750   |
| \$125,001 - \$175,000          | -0.500   |
| \$175,001 - \$275,000          | -0.300   |
| \$275,001 - Up to High Balance | -0.200   |
| High Balance                   | -0.150   |

| LTV Range                                |          |                |                |                |                |                |                |                |                 |        |
|------------------------------------------|----------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|-----------------|--------|
| Product Feature                          | ≤ 60.00% | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% | 85.01 - 90.00% | 90.01 - 95.00% | 95.01 - 97.00% | 97.01 - 105.00% | > 105% |
| Investment Property                      | -2.125   | -2.125         | -2.125         | -3.375         | -4.125         | -4.125         | -4.125         | -4.125         | -4.125          | -4.125 |
| High-LTV                                 |          |                |                |                |                |                |                |                |                 |        |
| 30/25 year                               | 0.000    | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | -0.500         | -1.000          | -1.000 |
| 20/15/10 year                            | 0.000    | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | -0.500         | -1.000          | -1.000 |
| Multiple-Unit Properties                 |          |                |                |                |                |                |                |                |                 |        |
| 2-Unit Property                          | -1.000   | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000          | -1.000 |
| 3-4 Unit Property                        | -1.000   | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000          | -1.000 |
| Condo >15 year*                          | 0.000    | 0.000          | 0.000          | -0.750         | -0.750         | -0.750         | -0.750         | -0.750         | -0.750          | -0.750 |
| *Not applicable to detached condominiums |          |                |                |                |                |                |                |                |                 |        |

\*Not applicable to detached condominiums

| Refi Plus Mortgages with Subordinate Financing * |                 |                        |                    |
|--------------------------------------------------|-----------------|------------------------|--------------------|
| LTV Range                                        | CLTV Range      | Non Interest-Only LLPA |                    |
|                                                  |                 | Credit Score < 720     | Credit Score ≥ 720 |
| 65.01% - 75.00%                                  | 90.01% - 95.00% | -0.500                 | -0.250             |
| 75.01% - 95.00%                                  | 90.01% - 95.00% | -0.500                 | -0.250             |
| 75.01% - 90.00%                                  | 76.01% - 90.00% | -0.250                 | 0.000              |
| Any                                              | >95.00%         | -1.500                 | -1.500             |

\* If the subordinate financing is a Community Seconds® loan, these LTPAs do not apply and the lender must use SFC 118.

| Loan Level Price Adjuster Caps  |          |             |
|---------------------------------|----------|-------------|
| LLPA Cap                        | 30/25 yr | 20/15/10 yr |
| Owner Occupied LTV ≥80%         | 0.750    | 0.000       |
| Owner Occupied LTV <80%         | 2.000    | 2.000       |
| Investment & 2nd Home LTV ≤105% | 2.000    | 2.000       |
| Investment & 2nd Home LTV >105% | 2.000    | 1.500       |

## Lock Desk Policy

The initial expiration date of the lock will be disclosed on the lock confirmation. Locks may only be extended up to 30 days past its initial lock period. Locks received after cut off (11pm ET) will be rejected. Locks accepted on loans in "Registered, Submitted, U/W-Received & U/W-Approved" status only. Locks must be e-mailed/faxed directly to the lock desk or sent through Loan Center. Lock requests submitted to a client's AE or AM only will not be processed.

Flood Certification = \$10.00 \*UW Fee with option to buy out = \$895 \*IA, NC, NJ, PA has a \$895 Commitment Fee and no UW Fee Tax Service Fee = \$77 (WA exempt)

FHA ID# - 1358600006

[Full Lock Desk Policy Can Be Found Here](#)[AFR Guidelines](#)

For use by mortgage professionals only and should not be distributed to borrowers.



W. Rate Sheet Dated: 12/2/2016

AFR Wholesale's Website

Lock Desk e-mail:

Lock Desk Phone:

Lock Desk Hours:

AFR Rate Sheet Archive

LockDesk@afrawholesale.com

1-877-588-2706

10:00 am ET - 11:00 pm ET

30 Day Lock Exp.: 1/2/2017

45 Day Lock Exp.: 1/16/2017

60 Day Lock Exp.: 1/31/2017

prices are subject to change without notice

Release Time: 10:00 AM ET

| 30/25 Year FNMA |         |         |         |  |
|-----------------|---------|---------|---------|--|
| Rate            | 30 day  | 45 day  | 60 day  |  |
| 3.250           | 95.477  | 95.227  | 95.202  |  |
| 3.375           | 96.324  | 96.074  | 96.049  |  |
| 3.500           | 97.156  | 96.906  | 96.881  |  |
| 3.625           | 97.975  | 97.725  | 97.700  |  |
| 3.750           | 98.732  | 98.482  | 98.457  |  |
| 3.875           | 99.397  | 99.147  | 99.122  |  |
| 3.990           | 100.154 | 99.904  | 99.879  |  |
| 4.000           | 100.204 | 99.954  | 99.929  |  |
| 4.125           | 101.037 | 100.787 | 100.762 |  |
| 4.250           | 101.747 | 101.497 | 101.472 |  |
| 4.375           | 102.308 | 102.058 | 102.033 |  |
| 4.500           | 102.887 | 102.637 | 102.612 |  |
| 4.625           | 103.579 | 103.329 | 103.304 |  |
| 4.750           | 104.189 | 103.939 | 103.914 |  |
| 4.875           | 104.644 | 104.394 | 104.369 |  |
| 4.990           | 105.169 | 104.919 | 104.894 |  |
| 5.000           | 105.219 | 104.969 | 104.944 |  |
| 5.125           | 105.909 | 105.659 | 105.634 |  |
| 5.250           | 106.519 | 106.269 | 106.244 |  |
| 5.375           | 106.960 | 106.710 | 106.685 |  |

| 20 Year FNMA |         |         |         |  |
|--------------|---------|---------|---------|--|
| Rate         | 30 day  | 45 day  | 60 day  |  |
| 3.125        | 95.533  | 95.283  | 95.033  |  |
| 3.250        | 97.079  | 96.829  | 96.579  |  |
| 3.375        | 97.796  | 97.546  | 97.296  |  |
| 3.500        | 98.487  | 98.237  | 97.987  |  |
| 3.625        | 99.190  | 98.940  | 98.690  |  |
| 3.750        | 99.806  | 99.556  | 99.306  |  |
| 3.875        | 100.358 | 100.108 | 99.858  |  |
| 3.990        | 100.989 | 100.739 | 100.489 |  |
| 4.000        | 101.039 | 100.789 | 100.539 |  |
| 4.125        | 101.772 | 101.522 | 101.272 |  |
| 4.250        | 102.366 | 102.116 | 101.866 |  |
| 4.375        | 102.845 | 102.595 | 102.345 |  |
| 4.500        | 103.493 | 103.243 | 102.993 |  |
| 4.625        | 104.106 | 103.856 | 103.606 |  |
| 4.750        | 104.632 | 104.382 | 104.132 |  |
| 4.875        | 105.053 | 104.803 | 104.553 |  |
| 4.990        | 105.293 | 105.043 | 104.793 |  |
| 5.000        | 105.343 | 105.093 | 104.843 |  |
| 5.125        | 105.649 | 105.399 | 105.149 |  |
| 5.250        | 106.108 | 105.858 | 105.608 |  |

| 15 Year FNMA |         |         |         |  |
|--------------|---------|---------|---------|--|
| Rate         | 30 day  | 45 day  | 60 day  |  |
| 2.375        | 94.861  | 94.611  | 94.361  |  |
| 2.500        | 95.537  | 95.287  | 95.037  |  |
| 2.625        | 96.080  | 95.830  | 95.580  |  |
| 2.750        | 97.307  | 97.057  | 96.807  |  |
| 2.875        | 97.877  | 97.627  | 97.377  |  |
| 2.990        | 98.380  | 98.130  | 97.880  |  |
| 3.000        | 98.430  | 98.180  | 97.930  |  |
| 3.125        | 98.939  | 98.689  | 98.439  |  |
| 3.250        | 99.752  | 99.502  | 99.252  |  |
| 3.375        | 100.286 | 100.036 | 99.786  |  |
| 3.500        | 100.796 | 100.546 | 100.296 |  |
| 3.625        | 101.270 | 101.020 | 100.770 |  |
| 3.750        | 101.694 | 101.444 | 101.194 |  |
| 3.875        | 102.075 | 101.825 | 101.575 |  |
| 3.990        | 102.345 | 102.095 | 101.845 |  |
| 4.000        | 102.395 | 102.145 | 101.895 |  |
| 4.125        | 102.682 | 102.432 | 102.182 |  |
| 4.250        | 103.015 | 102.765 | 102.515 |  |
| 4.375        | 103.317 | 103.067 | 102.817 |  |
| 4.500        | 103.523 | 103.273 | 103.023 |  |

| 10 Year FNMA |         |         |         |  |
|--------------|---------|---------|---------|--|
| Rate         | 30 day  | 45 day  | 60 day  |  |
| 2.375        | 95.859  | 95.609  | 95.359  |  |
| 2.500        | 96.299  | 96.049  | 95.799  |  |
| 2.625        | 96.641  | 96.391  | 96.141  |  |
| 2.750        | 98.447  | 98.197  | 97.947  |  |
| 2.875        | 98.821  | 98.571  | 98.321  |  |
| 2.990        | 99.133  | 98.883  | 98.633  |  |
| 3.000        | 99.183  | 98.933  | 98.683  |  |
| 3.125        | 99.503  | 99.253  | 99.003  |  |
| 3.250        | 100.514 | 100.264 | 100.014 |  |
| 3.375        | 100.851 | 100.601 | 100.351 |  |
| 3.500        | 101.169 | 100.919 | 100.669 |  |
| 3.625        | 101.459 | 101.209 | 100.959 |  |
| 3.750        | 101.857 | 101.607 | 101.357 |  |
| 3.875        | 102.199 | 101.949 | 101.699 |  |
| 3.990        | 102.502 | 102.252 | 102.002 |  |
| 4.000        | 102.552 | 102.302 | 102.052 |  |
| 4.125        | 102.816 | 102.566 | 102.316 |  |
| 4.250        | 103.029 | 102.779 | 102.529 |  |
| 4.375        | 103.221 | 102.971 | 102.721 |  |
| 4.500        | 103.352 | 103.102 | 102.852 |  |

| 30/25 Year HB FNMA |         |         |         |  |
|--------------------|---------|---------|---------|--|
| Rate               | 30 day  | 45 day  | 60 day  |  |
| 3.500              | 96.219  | 95.969  | 95.719  |  |
| 3.625              | 97.038  | 96.788  | 96.538  |  |
| 3.750              | 97.767  | 97.517  | 97.267  |  |
| 3.875              | 98.303  | 98.053  | 97.803  |  |
| 3.990              | 99.061  | 98.811  | 98.561  |  |
| 4.000              | 99.111  | 98.861  | 98.611  |  |
| 4.125              | 99.943  | 99.693  | 99.443  |  |
| 4.250              | 100.628 | 100.378 | 100.128 |  |
| 4.375              | 101.112 | 100.862 | 100.612 |  |
| 4.500              | 101.521 | 101.271 | 101.021 |  |
| 4.625              | 101.763 | 101.513 | 101.263 |  |
| 4.750              | 102.324 | 102.074 | 101.824 |  |
| 4.875              | 102.715 | 102.465 | 102.215 |  |
| 4.990              | 102.953 | 102.703 | 102.453 |  |
| 5.000              | 103.003 | 102.753 | 102.503 |  |
| 5.125              | 103.309 | 103.059 | 102.809 |  |
| 5.250              | 102.812 | 102.562 | 102.312 |  |
| 5.375              | 103.196 | 102.946 | 102.696 |  |
| 5.500              | 103.551 | 103.301 | 103.051 |  |
| 5.625              | 103.872 | 103.622 | 103.372 |  |

| 15 Year HB FNMA |         |         |         |  |
|-----------------|---------|---------|---------|--|
| Rate            | 30 day  | 45 day  | 60 day  |  |
| 2.375           | 94.317  | 94.067  | 93.817  |  |
| 2.500           | 94.878  | 94.628  | 94.378  |  |
| 2.625           | 95.311  | 95.061  | 94.811  |  |
| 2.750           | 96.877  | 96.627  | 96.377  |  |
| 2.875           | 97.390  | 97.140  | 96.890  |  |
| 2.990           | 97.842  | 97.592  | 97.342  |  |
| 3.000           | 97.892  | 97.642  | 97.392  |  |
| 3.125           | 98.299  | 98.049  | 97.799  |  |
| 3.250           | 99.238  | 98.988  | 98.738  |  |
| 3.375           | 99.721  | 99.471  | 99.221  |  |
| 3.500           | 100.182 | 99.932  | 99.682  |  |
| 3.625           | 100.569 | 100.319 | 100.069 |  |
| 3.750           | 100.858 | 100.608 | 100.358 |  |
| 3.875           | 101.119 | 100.869 | 100.619 |  |
| 3.990           | 101.291 | 101.041 | 100.791 |  |
| 4.000           | 101.341 | 101.091 | 100.841 |  |
| 4.125           | 101.372 | 101.122 | 100.872 |  |
| 4.250           | 101.603 | 101.353 | 101.103 |  |
| 4.375           | 101.813 | 101.563 | 101.313 |  |
| 4.500           | 101.957 | 101.707 | 101.457 |  |

#### Adjustments

| Applicable for all mortgages with greater than 15 year terms |          |                |                |                |                |                |                |                |
|--------------------------------------------------------------|----------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| LTV →                                                        | ≤ 60.00% | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% | 85.01 - 90.00% | 90.01 - 95.00% | 95.01 - 97.00% |
| FICO ↓                                                       |          |                |                |                |                |                |                |                |
| ≥ 740                                                        | 0.000    | -0.250         | -0.250         | -0.500         | -0.500         | -0.250         | -0.250         | -0.750         |
| 720 - 739                                                    | 0.000    | -0.250         | -0.500         | -0.750         | -0.500         | -0.500         | -0.500         | -1.000         |
| 700 - 719                                                    | 0.000    | -0.500         | -1.000         | -1.250         | -1.000         | -1.000         | -1.000         | -1.500         |
| 680 - 699                                                    | 0.000    | -0.500         | -1.250         | -1.750         | -1.500         | -1.250         | -1.250         | -1.500         |
| 660 - 679                                                    | 0.000    | -1.000         | -2.250         | -2.750         | -2.500         | -2.250         | -2.250         | -2.500         |
| 640 - 659                                                    | -0.500   | -1.250         | -2.750         | -3.000         | -3.250         | -2.750         | -2.750         | -3.000         |
| 620 - 639                                                    | -0.500   | -1.500         | -3.000         | -3.000         | -3.250         | -3.250         | -3.250         | -3.500         |
| < 620 *                                                      | -0.500   | -1.500         | -3.000         | -3.000         | -3.250         | -3.250         | -3.250         | -3.750         |

\* A minimum required credit score of 620 applies to all mortgage loans delivered to AFR in accordance with the Selling Guide 95.01-97.00% LTV only with DU v. 9.2

| LTV →                 | ≤ 60.00% | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% | 85.01 - 90.00% | 90.01 - 95.00% | 95.01 - 97.00% |
|-----------------------|----------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Product Feature ↓     |          |                |                |                |                |                |                |                |
| High-LTV              | 0.000    | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | -0.500         |
| Investment Property   | -2.125   | -2.125         | -2.125         | -3.375         | -4.125         | N/A            | N/A            | N/A            |
| Manufactured          | -1.000   | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | N/A            |
| 2-Unit Property       | -1.000   | -1.000         | -1.000         | -1.000         | -1.000         | N/A            | N/A            | N/A            |
| 3-4 Unit Property     | -1.000   | -1.000         | -1.000         | -1.000         | N/A            | N/A            | N/A            | N/A            |
| Condo > 15 year*      | 0.000    | 0.000          | 0.000          | -0.750         | -0.750         | -0.750         | -0.750         | -0.750         |
| High Balance C/O Refi | -1.000   | -1.000         | -1.000         | -1.000         | N/A            | N/A            | N/A            | N/A            |

\*Not applicable to detached condominiums

| All Loan Type Adjustments      |  |                         |
|--------------------------------|--|-------------------------|
| Adjusters                      |  | All Terms               |
| NY                             |  | -0.250                  |
| Subordinate Financing          |  | -0.375                  |
| Escrow Waiver                  |  | 0.000                   |
| \$0 - \$49,999                 |  | -2.500                  |
| \$50,000 - \$85,000            |  | -1.375                  |
| \$85,001 - \$125,000           |  | -0.500                  |
| \$125,001 - \$175,000          |  | -0.375                  |
| \$175,001 - \$275,000          |  | 0.000                   |
| \$275,001 - Up to High Balance |  | 0.125                   |
| FNMA HomeStyle Renovation      |  | -1.000                  |
| Extension Options              |  | -0.018 per calendar day |

| Mortgages with Subordinate Financing * |                |                        |                    |
|----------------------------------------|----------------|------------------------|--------------------|
| LTV Range                              | CLTV Range     | Non Interest-Only LLPA |                    |
|                                        |                | Credit Score < 720     | Credit Score ≥ 720 |
| ≤ 65.00%                               | 80.01 - 95.00% | -0.500                 | -0.250             |
| 65.01 - 75.00%                         | 80.01 - 95.00% | -0.750                 | -0.500             |
| 75.01 - 95.00%                         | 90.01 - 95.00% | -1.000                 | -0.750             |
| 75.01 - 90.00%                         | 76.01 - 90.00% | -1.000                 | -0.750             |
| ≤ 95.00%                               | 95.01 - 97.00% | -1.500                 | -1.500             |

\* If the subordinate financing is a Community Seconds® loan, these LLPA's do not apply and the lender must use SFC 118.

| UW Fee Buy Out Option*         | Standard |
|--------------------------------|----------|
| \$0 - \$49,999                 | -1.500   |
| \$50,000 - \$85,000            | -1.000   |
| \$85,001 - \$125,000           | -0.750   |
| \$125,001 - \$175,000          | -0.500   |
| \$175,001 - \$275,000          | -0.300   |
| \$275,001 - Up to High Balance | -0.200   |
| High Balance                   | -0.150   |

| HomeReady LLPA Caps*        |          |
|-----------------------------|----------|
| Product Feature             | LLPA Cap |
| LTV > 80% and FICO ≥ 680    | 0.000    |
| All other LTV & FICO combos | 1.500    |

\*The above caps do not include the following LLPA's: State; Loan Size; Extension; UW Fee Buy Out; LPMI

#### Lender Paid MI Adjustments (cumulative with above adjustments)

| LPMI Adjust Term > 20 yr & All Manuf.                                            |          |                |                |                | LPMI Adjust Term ≤ 20 yr |          |                |                |                | Additional LPMI Premium Adjustments |      |        |           |           |           |           |
|----------------------------------------------------------------------------------|----------|----------------|----------------|----------------|--------------------------|----------|----------------|----------------|----------------|-------------------------------------|------|--------|-----------|-----------|-----------|-----------|
| LTV →<br>FICO ↓                                                                  | ≤ 85.00% | 85.01 - 90.00% | 90.01 - 95.00% | 95.01 - 97.00% | LTV →<br>FICO ↓          | ≤ 85.00% | 85.01 - 90.00% | 90.01 - 95.00% | 95.01 - 97.00% | Product Feature                     | FICO | ≥ 760  | 740 - 759 | 720 - 739 | 700 - 719 | 680 - 699 |
| ≥ 760                                                                            | -0.950   | -1.400         | -1.950         | -3.080         | ≥ 760                    | -0.670   | -1.220         | -1.670         | -2.900         | Rate/Term Refi                      |      | -0.150 | -0.240    | -0.300    | -0.530    | -0.540    |
| 740 - 759                                                                        | -0.990   | -2.000         | -2.600         | -3.450         | 740 - 759                | -0.700   | -1.820         | -2.420         | -3.070         | Cash-Out Refi                       |      | -0.540 | -0.600    | -0.700    | -1.000    | -1.000    |
| 720 - 739                                                                        | -1.120   | -2.450         | -3.250         | -4.340         | 720 - 739                | -0.870   | -2.270         | -3.070         | -3.970         | Second Home                         |      | -0.360 | -0.390    | -0.490    | -0.700    | -0.700    |
| 700 - 719                                                                        | -1.330   | -2.950         | -3.850         | -5.130         | 700 - 719                | -0.910   | -2.670         | -3.570         | -4.670         | Manufactured Home                   |      | -0.540 | -0.600    | -0.700    | -1.000    | -1.050    |
| 680 - 699                                                                        | -1.350   | -3.600         | -4.750         | -6.360         | 680 - 699                | -1.070   | -3.320         | -4.470         | -5.870         | Loan Amount > \$417,000*            |      | -0.600 | -0.660    | -0.880    | -1.400    | -1.400    |
|                                                                                  |          |                |                |                |                          |          |                |                |                | Employee Relocation                 |      | 0.100  | 0.100     | 0.140     | 0.250     | 0.250     |
|                                                                                  |          |                |                |                |                          |          |                |                |                | Investment Property                 |      | -1.190 | -1.190    | -1.330    | -1.750    | -1.750    |
| *The Loan Amount adjustment does not apply in AK with loan amt \$417K - \$625.5K |          |                |                |                |                          |          |                |                |                |                                     |      |        |           |           |           |           |





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1-877-588-2706

10:00 am ET - 11:00 pm ET

30 Day Lock Exp.: 1/2/2017

45 Day Lock Exp.: 1/16/2017

60 Day Lock Exp.: 1/31/2017

prices are subject to change without notice

Release Time: 10:00 AM ET

| 30/25 Year Open Access ≤ 105.00 LTV |         |         |         |  |
|-------------------------------------|---------|---------|---------|--|
| Rate                                | 30 day  | 45 day  | 60 day  |  |
| 3.250                               | 94.268  | 94.018  | 93.768  |  |
| 3.375                               | 95.177  | 94.927  | 94.677  |  |
| 3.500                               | 96.074  | 95.824  | 95.574  |  |
| 3.625                               | 96.897  | 96.647  | 96.397  |  |
| 3.750                               | 97.638  | 97.388  | 97.138  |  |
| 3.875                               | 98.480  | 98.230  | 97.980  |  |
| 4.000                               | 99.284  | 99.034  | 98.784  |  |
| 4.125                               | 100.030 | 99.780  | 99.530  |  |
| 4.250                               | 100.659 | 100.409 | 100.159 |  |
| 4.375                               | 101.207 | 100.957 | 100.707 |  |
| 4.500                               | 101.951 | 101.701 | 101.451 |  |
| 4.625                               | 102.628 | 102.378 | 102.128 |  |
| 4.750                               | 103.191 | 102.941 | 102.691 |  |
| 4.875                               | 103.662 | 103.412 | 103.162 |  |
| 5.000                               | 104.434 | 104.184 | 103.934 |  |
| 5.125                               | 105.121 | 104.871 | 104.621 |  |
| 5.250                               | 105.632 | 105.382 | 105.132 |  |

| 30/25 Year Open Access > 105.00 LTV |         |         |         |  |
|-------------------------------------|---------|---------|---------|--|
| Rate                                | 30 day  | 45 day  | 60 day  |  |
| 3.250                               | 94.268  | 94.018  | 93.768  |  |
| 3.375                               | 95.177  | 94.927  | 94.677  |  |
| 3.500                               | 96.074  | 95.824  | 95.574  |  |
| 3.625                               | 96.897  | 96.647  | 96.397  |  |
| 3.750                               | 97.638  | 97.388  | 97.138  |  |
| 3.875                               | 98.480  | 98.230  | 97.980  |  |
| 4.000                               | 100.659 | 100.409 | 100.159 |  |
| 4.125                               | 101.405 | 101.155 | 100.905 |  |
| 4.250                               | 102.034 | 101.784 | 101.534 |  |
| 4.375                               | 102.582 | 102.332 | 102.082 |  |
| 4.500                               | 104.326 | 104.076 | 103.826 |  |
| 4.625                               | 105.003 | 104.753 | 104.503 |  |
| 4.750                               | 105.566 | 105.316 | 105.066 |  |
| 4.875                               | 106.037 | 105.787 | 105.537 |  |
| 5.000                               | 106.371 | 106.121 | 105.871 |  |
| 5.125                               | 107.058 | 106.808 | 106.558 |  |
| 5.250                               | 107.569 | 107.319 | 107.069 |  |

| 20 Year Open Access ≤ 105.00 LTV |         |         |         |  |
|----------------------------------|---------|---------|---------|--|
| Rate                             | 30 day  | 45 day  | 60 day  |  |
| 3.250                            | 95.545  | 95.295  | 95.045  |  |
| 3.375                            | 96.315  | 96.065  | 95.815  |  |
| 3.500                            | 97.045  | 96.795  | 96.545  |  |
| 3.625                            | 97.763  | 97.513  | 97.263  |  |
| 3.750                            | 98.405  | 98.155  | 97.905  |  |
| 3.875                            | 99.010  | 98.760  | 98.510  |  |
| 4.000                            | 99.612  | 99.362  | 99.112  |  |
| 4.125                            | 100.331 | 100.081 | 99.831  |  |
| 4.250                            | 101.060 | 100.810 | 100.560 |  |
| 4.375                            | 101.716 | 101.466 | 101.216 |  |
| 4.500                            | 102.377 | 102.127 | 101.877 |  |
| 4.625                            | 103.063 | 102.813 | 102.563 |  |
| 4.750                            | 103.613 | 103.363 | 103.113 |  |
| 4.875                            | 103.930 | 103.680 | 103.430 |  |
| 5.000                            | 104.592 | 104.342 | 104.092 |  |
| 5.125                            | 105.217 | 104.967 | 104.717 |  |
| 5.250                            | 105.691 | 105.441 | 105.191 |  |

| 20 Year Open Access > 105.00 LTV |         |         |         |  |
|----------------------------------|---------|---------|---------|--|
| Rate                             | 30 day  | 45 day  | 60 day  |  |
| 3.250                            | 95.868  | 95.618  | 95.368  |  |
| 3.375                            | 96.326  | 96.076  | 95.826  |  |
| 3.500                            | 97.056  | 96.806  | 96.556  |  |
| 3.625                            | 97.773  | 97.523  | 97.273  |  |
| 3.750                            | 98.416  | 98.166  | 97.916  |  |
| 3.875                            | 99.020  | 98.770  | 98.520  |  |
| 4.000                            | 99.935  | 99.685  | 99.435  |  |
| 4.125                            | 100.654 | 100.404 | 100.154 |  |
| 4.250                            | 101.383 | 101.133 | 100.883 |  |
| 4.375                            | 102.039 | 101.789 | 101.539 |  |
| 4.500                            | 102.200 | 101.950 | 101.700 |  |
| 4.625                            | 102.886 | 102.636 | 102.386 |  |
| 4.750                            | 103.436 | 103.186 | 102.936 |  |
| 4.875                            | 103.753 | 103.503 | 103.253 |  |
| 5.000                            | 105.102 | 104.852 | 104.602 |  |
| 5.125                            | 105.727 | 105.477 | 105.227 |  |
| 5.250                            | 106.201 | 105.951 | 105.701 |  |

| 15 Year Open Access ≤ 105.00 LTV |         |         |         |  |
|----------------------------------|---------|---------|---------|--|
| Rate                             | 30 day  | 45 day  | 60 day  |  |
| 2.250                            | 93.710  | 93.460  | 93.210  |  |
| 2.375                            | 94.352  | 94.102  | 93.852  |  |
| 2.500                            | 94.994  | 94.744  | 94.494  |  |
| 2.625                            | 95.578  | 95.328  | 95.078  |  |
| 2.750                            | 96.875  | 96.625  | 96.375  |  |
| 2.875                            | 97.408  | 97.158  | 96.908  |  |
| 3.000                            | 97.903  | 97.653  | 97.403  |  |
| 3.125                            | 98.437  | 98.187  | 97.937  |  |
| 3.250                            | 99.215  | 98.965  | 98.715  |  |
| 3.375                            | 99.780  | 99.530  | 99.280  |  |
| 3.500                            | 100.317 | 100.067 | 99.817  |  |
| 3.625                            | 100.809 | 100.559 | 100.309 |  |
| 3.750                            | 101.277 | 101.027 | 100.777 |  |
| 3.875                            | 101.744 | 101.494 | 101.244 |  |
| 4.000                            | 102.001 | 101.751 | 101.501 |  |
| 4.125                            | 102.489 | 102.239 | 101.989 |  |
| 4.250                            | 102.947 | 102.697 | 102.447 |  |

| 15 Year Open Access > 105.00 LTV |         |         |         |  |
|----------------------------------|---------|---------|---------|--|
| Rate                             | 30 day  | 45 day  | 60 day  |  |
| 2.250                            | 93.715  | 93.465  | 93.215  |  |
| 2.375                            | 92.232  | 91.982  | 91.732  |  |
| 2.500                            | 92.874  | 92.624  | 92.374  |  |
| 2.625                            | 93.458  | 93.208  | 92.958  |  |
| 2.750                            | 94.755  | 94.505  | 94.255  |  |
| 2.875                            | 97.101  | 96.851  | 96.601  |  |
| 3.000                            | 97.596  | 97.346  | 97.096  |  |
| 3.125                            | 98.129  | 97.879  | 97.629  |  |
| 3.250                            | 98.907  | 98.657  | 98.407  |  |
| 3.375                            | 99.660  | 99.410  | 99.160  |  |
| 3.500                            | 100.197 | 99.947  | 99.697  |  |
| 3.625                            | 100.689 | 100.439 | 100.189 |  |
| 3.750                            | 101.157 | 100.907 | 100.657 |  |
| 3.875                            | 101.624 | 101.374 | 101.124 |  |
| 4.000                            | 101.881 | 101.631 | 101.381 |  |
| 4.125                            | 102.369 | 102.119 | 101.869 |  |
| 4.250                            | 102.827 | 102.577 | 102.327 |  |

| Applicable for all mortgages with greater than 15 year terms |          |                |                |                |                |                |                |          |
|--------------------------------------------------------------|----------|----------------|----------------|----------------|----------------|----------------|----------------|----------|
| LTV →                                                        | ≤ 60.00% | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% | 85.01 - 90.00% | 90.01 - 95.00% | > 95.00% |
| FICO ↓                                                       |          |                |                |                |                |                |                |          |
| ≥ 740                                                        | 0.000    | -0.250         | -0.250         | -0.500         | 0.000          | 0.000          | 0.000          | 0.000    |
| 720 - 739                                                    | 0.000    | -0.250         | -0.500         | -0.750         | 0.000          | 0.000          | 0.000          | 0.000    |
| 700 - 719                                                    | 0.000    | -0.500         | -1.000         | -1.250         | -0.500         | -0.500         | -0.500         | -0.500   |
| 680 - 699                                                    | 0.000    | -0.500         | -1.250         | -1.750         | -1.000         | -0.750         | -0.750         | -0.750   |
| 660 - 679                                                    | 0.000    | -1.000         | -2.250         | -2.750         | -2.250         | -1.750         | -1.750         | -1.750   |
| 640 - 659                                                    | -0.500   | -1.250         | -2.750         | -3.000         | -2.750         | -2.250         | -2.250         | -2.250   |
| 620 - 639                                                    | -0.500   | -1.500         | -3.000         | -3.000         | -2.750         | -2.750         | -2.750         | -2.750   |
| < 620 *                                                      | -0.500   | -1.500         | -3.000         | -3.000         | -2.750         | -2.750         | -2.750         | -2.750   |

\* A minimum credit score of 580 applies to all mortgage loans delivered to AFR in accordance with the Selling Guide.

| Open Access Mortgage with Subordinate Financing |               |                    |                    |
|-------------------------------------------------|---------------|--------------------|--------------------|
| LTV Range                                       | TLTV Range    | Credit Score < 720 | Credit Score ≥ 720 |
| ≤ 75.00%                                        | ≤ 80%         | -0.375             | -0.375             |
| ≤ 65.00%                                        | > 80% & ≤ 95% | -0.875             | -0.625             |
| > 65% & ≤ 75%                                   | > 80% & ≤ 95% | -1.125             | -0.875             |
| > 75% & ≤ 80%                                   | > 76% & ≤ 95% | -1.375             | -1.125             |
| > 80% & ≤ 90%                                   | > 81% & ≤ 95% | -1.375             | -0.875             |
| > 90% & ≤ 95%                                   | > 91% & ≤ 95% | -0.875             | -0.625             |
| Any                                             | > 95%         | -1.875             | -1.875             |

| LTV →               | ≤ 60.00% | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% | 85.01 - 90.00% | 90.01 - 95.00% | 95.01 - 97.00% | 97.01 - 105.00% | > 105% |
|---------------------|----------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|-----------------|--------|
| Product Feature ↓   |          |                |                |                |                |                |                |                |                 |        |
| Investment Property | -2.125   | -2.125         | -2.125         | -3.375         | -4.125         | -4.125         | -4.125         | -4.125         | -4.125          | -4.125 |
| 30 yr. High LTV     | 0.000    | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | -0.500         | -1.000          | -2.000 |
| 20/15 yr. High LTV  | 0.000    | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | -0.500         | -1.000          | -2.000 |
| 2-Unit Property     | -1.000   | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000          | -1.000 |
| 3-4 Unit Property   | -1.000   | -1.000         | -1.000         | -1.000         | -1.500         | -2.000         | -2.000         | -2.000         | -2.000          | -2.000 |

| Open Access Adjusters              |                         |            |
|------------------------------------|-------------------------|------------|
| Adjusters                          | 30 year                 | 20/15 year |
| Super Conforming                   | -2.500                  | -2.500     |
| Condo >15 year                     | -0.750                  | -0.750     |
| Manufactured                       | -1.000                  | -1.000     |
| NY                                 | -0.25                   | -0.25      |
| AZ, CA, FL, GA, IA, MA, NJ, NV, UT | 0                       | 0          |
| Extension Options                  | -0.018 per calendar day |            |

| Relief Refinance Mortgage Delivery Fee Cap                            |         |            |
|-----------------------------------------------------------------------|---------|------------|
| RRMDFC                                                                | 30 year | 20/15 year |
| Investment                                                            | 2.000   | 2.000      |
| Owner Occ. & Second Home ≤ 80%                                        | 2.000   | 2.000      |
| Owner Occ. & Second Home > 80%                                        | 0.750   | 0.000      |
| Delivery Fee Caps do not include State, High Balance, Extension Fees. |         |            |

| UW Fee Buy Out Option*             |          |
|------------------------------------|----------|
|                                    | Standard |
| \$0 - \$49,999                     | -1.500   |
| \$50,000 - \$85,000                | -1.000   |
| \$85,001 - \$125,000               | -0.750   |
| \$125,001 - \$175,000              | -0.500   |
| \$175,001 - \$275,000              | -0.300   |
| \$275,001 - Up to Super Conforming | -0.200   |
| Super Conforming                   | -0.150   |

| Lock Desk Policy                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                        |                                                          |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------|----------------------------------------------------------|
| The initial expiration date of the lock will be disclosed on the lock confirmation. Locks may only be extended up to 30 days past its initial lock period. Locks received after cut off (11pm ET) will be rejected. Locks accepted on loans in "Registered, Submitted, U/W-Received & U/W-Approved" status only. Locks must be e-mailed/faxed directly to the lock desk or sent through Loan Center. Lock requests submitted to a client's AE or AM only will not be processed. |                                        |                                                          |
| Flood Certification = \$10.00                                                                                                                                                                                                                                                                                                                                                                                                                                                   | *UW Fee with option to buy out = \$895 | *IA, NC, NJ, PA has a \$895 Commitment Fee and no UW Fee |
| Tax Service Fee = \$77 (WA exempt)                                                                                                                                                                                                                                                                                                                                                                                                                                              |                                        | FHA ID# - 1358600006                                     |
| <a href="#">Full Lock Desk Policy Can Be Found Here</a>                                                                                                                                                                                                                                                                                                                                                                                                                         |                                        | <a href="#">AFR Guidelines</a>                           |
| For use by mortgage professionals only and should not be distributed to borrowers.                                                                                                                                                                                                                                                                                                                                                                                              |                                        |                                                          |



W. Rate Sheet Dated: **12/2/2016**

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1-877-588-2706

10:00 am ET - 11:00 pm ET

30 Day Lock Exp.: **1/2/2017**

45 Day Lock Exp.: **1/16/2017**

60 Day Lock Exp.: **1/31/2017**

prices are subject to change without notice

Release Time: **10:00 AM ET**

| 30/25 Year FHLMC |         |         |         |
|------------------|---------|---------|---------|
| Rate             | 30 day  | 45 day  | 60 day  |
| 3.125            | N/A     | N/A     | N/A     |
| 3.250            | 95.693  | 95.443  | 95.418  |
| 3.375            | 96.602  | 96.352  | 96.327  |
| 3.500            | 97.499  | 97.249  | 97.224  |
| 3.625            | 98.323  | 98.073  | 98.048  |
| 3.750            | 99.063  | 98.813  | 98.788  |
| 3.875            | 99.925  | 99.675  | 99.650  |
| 3.990            | 100.679 | 100.429 | 100.404 |
| 4.000            | 100.729 | 100.479 | 100.454 |
| 4.125            | 101.475 | 101.225 | 101.200 |
| 4.250            | 102.104 | 101.854 | 101.829 |
| 4.375            | 102.652 | 102.402 | 102.377 |
| 4.500            | 103.416 | 103.166 | 103.141 |
| 4.625            | 104.093 | 103.843 | 103.818 |
| 4.750            | 104.656 | 104.406 | 104.381 |
| 4.875            | 105.146 | 104.896 | 104.871 |
| 4.990            | 105.869 | 105.619 | 105.594 |
| 5.000            | 105.919 | 105.669 | 105.644 |
| 5.125            | 106.606 | 106.356 | 106.331 |
| 5.250            | 107.116 | 106.866 | 106.841 |

| 20 Year FHLMC |         |         |         |
|---------------|---------|---------|---------|
| Rate          | 30 day  | 45 day  | 60 day  |
| 3.125         | 95.957  | 95.707  | 95.457  |
| 3.250         | 97.187  | 96.937  | 96.687  |
| 3.375         | 97.957  | 97.707  | 97.457  |
| 3.500         | 98.687  | 98.437  | 98.187  |
| 3.625         | 99.405  | 99.155  | 98.905  |
| 3.750         | 100.047 | 99.797  | 99.547  |
| 3.875         | 100.652 | 100.402 | 100.152 |
| 3.990         | 101.204 | 100.954 | 100.704 |
| 4.000         | 101.254 | 101.004 | 100.754 |
| 4.125         | 101.973 | 101.723 | 101.473 |
| 4.250         | 102.702 | 102.452 | 102.202 |
| 4.375         | 103.358 | 103.108 | 102.858 |
| 4.500         | 104.019 | 103.769 | 103.519 |
| 4.625         | 104.705 | 104.455 | 104.205 |
| 4.750         | 105.255 | 105.005 | 104.755 |
| 4.875         | 105.572 | 105.322 | 105.072 |
| 4.990         | 106.184 | 105.934 | 105.684 |
| 5.000         | 106.234 | 105.984 | 105.734 |
| 5.125         | 106.859 | 106.609 | 106.359 |
| 5.250         | 107.333 | 107.083 | 106.833 |

| 15 Year FHLMC |         |         |         |
|---------------|---------|---------|---------|
| Rate          | 30 day  | 45 day  | 60 day  |
| 2.125         | N/A     | N/A     | N/A     |
| 2.250         | 94.344  | 94.094  | 93.844  |
| 2.375         | 94.986  | 94.736  | 94.486  |
| 2.500         | 95.628  | 95.378  | 95.128  |
| 2.625         | 96.212  | 95.962  | 95.712  |
| 2.750         | 97.509  | 97.259  | 97.009  |
| 2.875         | 98.042  | 97.792  | 97.542  |
| 2.990         | 98.487  | 98.237  | 97.987  |
| 3.000         | 98.537  | 98.287  | 98.037  |
| 3.125         | 99.071  | 98.821  | 98.571  |
| 3.250         | 99.849  | 99.599  | 99.349  |
| 3.375         | 100.414 | 100.164 | 99.914  |
| 3.500         | 100.951 | 100.701 | 100.451 |
| 3.625         | 101.443 | 101.193 | 100.943 |
| 3.750         | 101.911 | 101.661 | 101.411 |
| 3.875         | 102.378 | 102.128 | 101.878 |
| 3.990         | 102.585 | 102.335 | 102.085 |
| 4.000         | 102.635 | 102.385 | 102.135 |
| 4.125         | 103.123 | 102.873 | 102.623 |
| 4.250         | 103.581 | 103.331 | 103.081 |

### Adjustments

| Applicable for all mortgages with greater than 15 year terms |          |                |                |                |                |                |                |
|--------------------------------------------------------------|----------|----------------|----------------|----------------|----------------|----------------|----------------|
| LTV →<br>FICO ↓                                              | ≤ 60.00% | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% | 85.01 - 90.00% | 90.01 - 95.00% |
| ≥ 740                                                        | 0.000    | -0.250         | -0.250         | -0.500         | -0.250         | -0.250         | -0.250         |
| 720 - 739                                                    | 0.000    | -0.250         | -0.500         | -0.750         | -0.500         | -0.500         | -0.500         |
| 700 - 719                                                    | 0.000    | -0.500         | -1.000         | -1.250         | -1.000         | -1.000         | -1.000         |
| 680 - 699                                                    | 0.000    | -0.500         | -1.250         | -1.750         | -1.500         | -1.250         | -1.250         |
| 660 - 679                                                    | 0.000    | -1.000         | -2.250         | -2.750         | -2.750         | -2.250         | -2.250         |
| 640 - 659                                                    | -0.500   | -1.250         | -2.750         | -3.000         | -3.250         | -2.750         | -2.750         |
| 620 - 639                                                    | -0.500   | -1.500         | -3.000         | -3.000         | -3.250         | -3.250         | -3.250         |
| < 620 *                                                      | -0.500   | -1.500         | -3.000         | -3.000         | -3.250         | -3.250         | -3.250         |

\* A minimum required credit score of 620 applies to all mortgage loans delivered to AFR in accordance with the Selling Guide

| Cash-Out Refinance |          |                |                |                |
|--------------------|----------|----------------|----------------|----------------|
| LTV →<br>FICO ↓    | ≤ 60.00% | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% |
| ≥ 740              | -0.375   | -0.625         | -0.625         | -0.875         |
| 720 - 739          | -0.375   | -1.000         | -1.000         | -1.125         |
| 700 - 719          | -0.375   | -1.000         | -1.000         | -1.125         |
| 680 - 699          | -0.375   | -1.125         | -1.125         | -1.750         |
| 660 - 679          | -0.625   | -1.125         | -1.125         | -1.875         |
| 640 - 659          | -0.625   | -1.625         | -1.625         | -2.625         |
| 620 - 639          | -0.625   | -1.625         | -1.625         | -3.125         |
| < 620              | -1.625   | -2.625         | -2.625         | -3.125         |

| Feature Adjustments |                                     |                      |
|---------------------|-------------------------------------|----------------------|
| LTV                 | Condo (Excl 15 yr. & Home Possible) | > 75.00 %            |
|                     |                                     | -0.750               |
| LTV                 | Investment Property                 | ≤ 75% >75%-80% > 80% |
|                     |                                     | -2.125 -3.375 -4.125 |
| LTV                 | Manufactured Home                   | All                  |
|                     |                                     | -1.000               |

| Mortgages with Subordinate Financing |                |                        |                    |
|--------------------------------------|----------------|------------------------|--------------------|
| LTV Range                            | CLTV Range     | Non Interest-Only LLPA |                    |
|                                      |                | Credit Score < 720     | Credit Score ≥ 720 |
| ≤ 75.00%                             | ≤ 80.00%       | -0.375                 | -0.375             |
| ≤ 65.00%                             | 80.01 - 95.00% | -0.875                 | -0.625             |
| 65.01 - 75.00%                       | 80.01 - 95.00% | -1.125                 | -0.875             |
| 75.01 - 95.00%                       | 76.01 - 95.00% | -1.375                 | -1.125             |

| Multi Unit       |          |                |                |                |                |                |          |
|------------------|----------|----------------|----------------|----------------|----------------|----------------|----------|
| LTV →<br>Units ↓ | ≤ 60.00% | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% | 85.01 - 90.01% | > 90.00% |
| 2-Unit           | -1.000   | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000   |
| 3-4 Unit         | -1.000   | -1.000         | -1.000         | -1.000         | -1.500         | -2.000         | -2.000   |

| Super Conforming Mortgage   |          |                |          |
|-----------------------------|----------|----------------|----------|
| LTV                         | ≤ 75.00% | 75.01 - 80.00% | > 80.00% |
| Purchase & No Cash-Out Refi | -0.250   | -0.250         | -0.250   |
| Cash-Out Refi               | -1.000   | -1.000         | N/A      |

| UW Fee Buy Out Option*             | Standard |
|------------------------------------|----------|
| \$0 - \$49,999                     | -1.500   |
| \$50,000 - \$85,000                | -1.000   |
| \$85,001 - \$125,000               | -0.750   |
| \$125,001 - \$175,000              | -0.500   |
| \$175,001 - \$275,000              | -0.300   |
| \$275,001 - Up to Super Conforming | -0.200   |
| Super Conforming                   | -0.150   |

| All Loan Type Adjustments          |                         |
|------------------------------------|-------------------------|
| Adjusters                          | All Terms               |
| NY                                 | -0.250                  |
| AZ, CA, FL, GA, LA, MA, NJ, NV, UT | 0.000                   |
| Escrow Waiver                      | 0.000                   |
| \$0 - \$49,999                     | -2.500                  |
| \$50,000 - \$85,000                | -1.375                  |
| \$85,001 - \$125,000               | -0.500                  |
| \$125,001 - \$175,000              | -0.375                  |
| \$175,001 - \$275,000              | 0.000                   |
| \$275,001 - Up to Super Conforming | 0.125                   |
| Super Conforming                   | -1.500                  |
| TX Equity Section 50(a)(6)         |                         |
| All Terms & LTVs                   | -1.000                  |
| Extension Fee                      | -0.018 per calendar day |

### Lender Paid MI Adjustments (cumulative with above adjustments)

| LPMI Adjust Term > 20 yr & All Manuf. |          |                |                |                |
|---------------------------------------|----------|----------------|----------------|----------------|
| LTV →<br>FICO ↓                       | ≤ 85.00% | 85.01 - 90.00% | 90.01 - 95.00% | 95.01 - 97.00% |
| ≥ 760                                 | -0.950   | -1.400         | -1.950         | -3.080         |
| 740 - 759                             | -0.990   | -2.000         | -2.600         | -3.450         |
| 720 - 739                             | -1.120   | -2.450         | -3.250         | -4.340         |
| 700 - 719                             | -1.330   | -2.950         | -3.850         | -5.130         |
| 680 - 699                             | -1.350   | -3.600         | -4.750         | -6.360         |

| LPMI Adjust Term ≤ 20 yr |          |                |                |                |
|--------------------------|----------|----------------|----------------|----------------|
| LTV →<br>FICO ↓          | ≤ 85.00% | 85.01 - 90.00% | 90.01 - 95.00% | 95.01 - 97.00% |
| ≥ 760                    | -0.670   | -1.220         | -1.670         | -2.900         |
| 740 - 759                | -0.700   | -1.820         | -2.420         | -3.070         |
| 720 - 739                | -0.870   | -2.270         | -3.070         | -3.970         |
| 700 - 719                | -0.910   | -2.670         | -3.570         | -4.670         |
| 680 - 699                | -1.070   | -3.320         | -4.470         | -5.870         |

| Additional LPMI Premium Adjustments |        |           |           |           |           |
|-------------------------------------|--------|-----------|-----------|-----------|-----------|
| Product Feature                     | ≥ 760  | 740 - 759 | 720 - 739 | 700 - 719 | 680 - 699 |
| Rate/Term Refi                      | -0.150 | -0.240    | -0.300    | -0.530    | -0.540    |
| Cash-Out Refi                       | -0.540 | -0.600    | -0.700    | -1.000    | -1.000    |
| Second Home                         | -0.360 | -0.390    | -0.490    | -0.700    | -0.700    |
| Manufactured Home                   | -0.540 | -0.600    | -0.700    | -1.000    | -1.050    |
| Loan Amount > \$417,000*            | -0.600 | -0.660    | -0.880    | -1.400    | -1.400    |
| Employee Relocation                 | 0.100  | 0.100     | 0.140     | 0.250     | 0.250     |
| Investment Property                 | -1.190 | -1.190    | -1.330    | -1.750    | -1.750    |

\*The Loan Amount adjustment does not apply in AK with loan amt \$417K - \$625.5K

### Lock Desk Policy

The initial expiration date of the lock will be disclosed on the lock confirmation. Locks may only be extended up to 30 days past its initial lock period. Locks received after cut off (11pm ET) will be rejected. Locks accepted on loans in "Registered, Submitted, U/W-Received & U/W-Approved" status only. Locks must be e-mailed/faxed directly to the lock desk or sent through Loan Center. Lock requests submitted to a client's AE or AM only will not be processed.

Flood Certification = \$10.00 \*UW Fee with option to buy out = \$895 \*IA, NC, NJ, PA has a \$895 Commitment Fee and no UW Fee Tax Service Fee = \$77 (WA exempt)

FHA ID# - 1358600006

[Full Lock Desk Policy Can Be Found Here](#)

[AFR Guidelines](#)

For use by mortgage professionals only and should not be distributed to borrowers.



W. Rate Sheet Dated: **12/2/2016**

[AFR Wholesale's Website](#)

Lock Desk e-mail:

Lock Desk Phone:

Lock Desk Hours:

[AFR Rate Sheet Archive](#)

[LockDesk@afrrwholesale.com](mailto:LockDesk@afrrwholesale.com)

1-877-588-2706

10:00 am ET - 11:00 pm ET

30 Day Lock Exp.: **1/2/2017**

45 Day Lock Exp.: **1/16/2017**

60 Day Lock Exp.: **1/31/2017**

prices are subject to change without notice

Release Time: **10:00 AM ET**

| 30/25 Year FHLMC HP & HPA |         |         |         |  |
|---------------------------|---------|---------|---------|--|
| Rate                      | 30 day  | 45 day  | 60 day  |  |
| 2.625                     | N/A     | N/A     | N/A     |  |
| 2.750                     | 88.961  | 88.711  | 88.686  |  |
| 2.875                     | 90.068  | 89.818  | 89.793  |  |
| 2.990                     | 91.124  | 90.874  | 90.849  |  |
| 3.000                     | 91.174  | 90.924  | 90.899  |  |
| 3.125                     | 92.207  | 91.957  | 91.932  |  |
| 3.250                     | 93.907  | 93.657  | 93.632  |  |
| 3.375                     | 94.841  | 94.591  | 94.566  |  |
| 3.500                     | 95.762  | 95.512  | 95.487  |  |
| 3.625                     | 96.607  | 96.357  | 96.332  |  |
| 3.750                     | 97.369  | 97.119  | 97.094  |  |
| 3.875                     | 98.258  | 98.008  | 97.983  |  |
| 3.990                     | 99.053  | 98.803  | 98.778  |  |
| 4.000                     | 99.103  | 98.853  | 98.828  |  |
| 4.125                     | 99.872  | 99.622  | 99.597  |  |
| 4.250                     | 100.522 | 100.272 | 100.247 |  |
| 4.375                     | 101.096 | 100.846 | 100.821 |  |
| 4.500                     | 101.863 | 101.613 | 101.588 |  |
| 4.625                     | 102.586 | 102.336 | 102.311 |  |
| 4.750                     | 103.190 | 102.940 | 102.915 |  |

| 20 Year FHLMC HP & HPA |         |         |         |  |
|------------------------|---------|---------|---------|--|
| Rate                   | 30 day  | 45 day  | 60 day  |  |
| 2.625                  | N/A     | N/A     | N/A     |  |
| 2.750                  | 91.537  | 91.287  | 91.037  |  |
| 2.875                  | 92.452  | 92.202  | 91.952  |  |
| 2.990                  | 93.329  | 93.079  | 92.829  |  |
| 3.000                  | 93.379  | 93.129  | 92.879  |  |
| 3.125                  | 94.259  | 94.009  | 93.759  |  |
| 3.250                  | 95.499  | 95.249  | 94.999  |  |
| 3.375                  | 96.317  | 96.067  | 95.817  |  |
| 3.500                  | 97.107  | 96.857  | 96.607  |  |
| 3.625                  | 97.861  | 97.611  | 97.361  |  |
| 3.750                  | 98.534  | 98.284  | 98.034  |  |
| 3.875                  | 99.156  | 98.906  | 98.656  |  |
| 3.990                  | 99.718  | 99.468  | 99.218  |  |
| 4.000                  | 99.768  | 99.518  | 99.268  |  |
| 4.125                  | 100.497 | 100.247 | 99.997  |  |
| 4.250                  | 101.235 | 100.985 | 100.735 |  |
| 4.375                  | 101.924 | 101.674 | 101.424 |  |
| 4.500                  | 102.626 | 102.376 | 102.126 |  |
| 4.625                  | 103.345 | 103.095 | 102.845 |  |
| 4.750                  | 103.895 | 103.645 | 103.395 |  |

| 15 Year FHLMC HP & HPA |         |         |         |  |
|------------------------|---------|---------|---------|--|
| Rate                   | 30 day  | 45 day  | 60 day  |  |
| 2.125                  | N/A     | N/A     | N/A     |  |
| 2.250                  | 92.820  | 92.570  | 92.320  |  |
| 2.375                  | 93.466  | 93.216  | 92.966  |  |
| 2.500                  | 94.112  | 93.862  | 93.612  |  |
| 2.625                  | 94.699  | 94.449  | 94.199  |  |
| 2.750                  | 95.999  | 95.749  | 95.499  |  |
| 2.875                  | 96.540  | 96.290  | 96.040  |  |
| 2.990                  | 96.995  | 96.745  | 96.495  |  |
| 3.000                  | 97.045  | 96.795  | 96.545  |  |
| 3.125                  | 97.588  | 97.338  | 97.088  |  |
| 3.250                  | 98.375  | 98.125  | 97.875  |  |
| 3.375                  | 98.981  | 98.731  | 98.481  |  |
| 3.500                  | 99.569  | 99.319  | 99.069  |  |
| 3.625                  | 100.093 | 99.843  | 99.593  |  |
| 3.750                  | 100.587 | 100.337 | 100.087 |  |
| 3.875                  | 101.069 | 100.819 | 100.569 |  |
| 3.990                  | 101.284 | 101.034 | 100.784 |  |
| 4.000                  | 101.334 | 101.084 | 100.834 |  |
| 4.125                  | 101.831 | 101.581 | 101.331 |  |
| 4.250                  | 102.297 | 102.047 | 101.797 |  |

### Adjustments

| Multi Unit       |          |                |                |                |                |                |          |
|------------------|----------|----------------|----------------|----------------|----------------|----------------|----------|
| LTV →<br>Units ↓ | ≤ 60.00% | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% | 85.01 - 90.01% | > 90.00% |
| 2-Unit           | -1.000   | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000   |
| 3-4 Unit         | -1.000   | -1.000         | -1.000         | -1.000         | -1.500         | -2.000         | -2.000   |

| Feature Adjustments        |           |          |        |
|----------------------------|-----------|----------|--------|
| LTV                        | ≤ 75%     | >75%-80% | > 80%  |
| Investment Property        | -2.125    | -3.375   | -4.125 |
| LTV                        | All       |          |        |
| Manufactured Home          | -1.000    |          |        |
| LTV                        | > 75.000% |          |        |
| Condominium > 15 year term | -0.750    |          |        |

| All Loan Type Adjustments          |                         |
|------------------------------------|-------------------------|
| Adjusters                          | All Terms               |
| NY                                 | -0.250                  |
| AZ, CA, FL, GA, LA, MA, NJ, NV, UT | 0.000                   |
| Escrow Waiver                      | 0.000                   |
| \$0 - \$49,999                     | -2.500                  |
| \$50,000 - \$85,000                | -1.375                  |
| \$85,001 - \$125,000               | -0.500                  |
| \$125,001 - \$175,000              | -0.375                  |
| \$175,001 - \$275,000              | 0.000                   |
| \$275,001 - Up to Super Conforming | 0.125                   |
| Super Conforming                   | -1.500                  |
| TX Equity Section 50(a)(6)         |                         |
| All Terms & LTVs                   | -1.000                  |
| Extension Fee                      | -0.018 per calendar day |

| UW Fee Buy Out Option*             | Standard |
|------------------------------------|----------|
| \$0 - \$49,999                     | -1.500   |
| \$50,000 - \$85,000                | -1.000   |
| \$85,001 - \$125,000               | -0.750   |
| \$125,001 - \$175,000              | -0.500   |
| \$175,001 - \$275,000              | -0.300   |
| \$275,001 - Up to Super Conforming | -0.200   |
| Super Conforming                   | -0.150   |

| Mortgages with Subordinate Financing |            |                        |                    |
|--------------------------------------|------------|------------------------|--------------------|
| LTV Range                            | CLTV Range | Non Interest-Only LLPA |                    |
|                                      |            | Credit Score < 720     | Credit Score ≥ 720 |
| All                                  | All        | -0.500                 | -0.500             |

| Super Conforming Mortgage   |          |                |          |
|-----------------------------|----------|----------------|----------|
| LTV                         | ≤ 75.00% | 75.01 - 80.00% | > 80.00% |
| Purchase & No Cash-Out Refi | -0.250   | -0.250         | -0.250   |

| Applicable for all mortgages with greater than 15 year terms |          |                |                |                |                |                |                |                |
|--------------------------------------------------------------|----------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| LTV →<br>FICO ↓                                              | ≤ 60.00% | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% | 85.01 - 90.00% | 90.01 - 95.00% | 95.01 - 97.00% |
| ≥ 740                                                        | 0.000    | -0.250         | -0.250         | -0.500         | -0.250         | -0.250         | -0.250         | -0.750         |
| 720 - 739                                                    | 0.000    | -0.250         | -0.500         | -0.750         | -0.500         | -0.500         | -0.500         | -1.000         |
| 700 - 719                                                    | 0.000    | -0.500         | -1.000         | -1.250         | -1.000         | -1.000         | -1.000         | -1.500         |
| 680 - 699                                                    | 0.000    | -0.500         | -1.250         | -1.750         | -1.500         | -1.250         | -1.250         | -1.500         |
| 660 - 679                                                    | 0.000    | -1.000         | -2.250         | -2.750         | -2.750         | -2.250         | -2.250         | -2.250         |
| 640 - 659                                                    | -0.500   | -1.250         | -2.750         | -3.000         | -3.250         | -2.750         | -2.750         | -2.750         |
| 620 - 639                                                    | -0.500   | -1.500         | -3.000         | -3.000         | -3.250         | -3.250         | -3.250         | -3.500         |
| < 620 *                                                      | -0.500   | -1.500         | -3.000         | -3.000         | -3.250         | -3.250         | -3.250         | -3.750         |

\* A minimum required credit score of 620 applies to all mortgage loans delivered to AFR in accordance with the Selling Guide

| HP & HPA LLPA Cap                                                                          |            |               |     |
|--------------------------------------------------------------------------------------------|------------|---------------|-----|
| Product                                                                                    | LTV Ratios | Credit Scores | Cap |
| All Eligible Product                                                                       | >80%       | ≥680          | 0   |
|                                                                                            | <680       | <680          | 1.5 |
|                                                                                            | ≤80%       | All           | 1.5 |
| Excluded from Cap: State, Loan Size, UW Fee Buy Out Option, Super Conforming "1.500", LPMI |            |               |     |

### Lender Paid MI Adjustments (cumulative with above adjustments)

| LPMI Adjust "All Properties but Manufactured and Multi Unit" |          |                |                |                | LPMI Adjust "Manufactured and Multi Unit" |          |                |                |                | Additional LPMI Premium Adjustments |        |           |                   |           |           |
|--------------------------------------------------------------|----------|----------------|----------------|----------------|-------------------------------------------|----------|----------------|----------------|----------------|-------------------------------------|--------|-----------|-------------------|-----------|-----------|
| LTV →<br>FICO ↓                                              | ≤ 85.00% | 85.01 - 90.00% | 90.01 - 95.00% | 95.01 - 97.00% | LTV →<br>FICO ↓                           | ≤ 85.00% | 85.01 - 90.00% | 90.01 - 95.00% | 95.01 - 97.00% | Product Feature                     | ≥ 760  | 740 - 759 | FICO<br>720 - 739 | 700 - 719 | 680 - 699 |
| ≥ 760                                                        | -0.950   | -1.750         | -2.000         | -2.490         | ≥ 760                                     | -0.670   | -1.010         | -1.820         | -2.310         | Rate/Term Refi                      | -0.150 | -0.240    | -0.300            | -0.530    | -0.540    |
| 740 - 759                                                    | -1.060   | -2.500         | -2.810         | -3.130         | 740 - 759                                 | -0.700   | -1.320         | -2.630         | -2.950         | Cash-Out Refi                       | -0.540 | -0.600    | -0.700            | -1.000    | -1.000    |
| 720 - 739                                                    | -1.250   | -3.060         | -3.500         | -3.940         | 720 - 739                                 | -0.870   | -1.630         | -3.320         | -3.760         | Second Home                         | -0.360 | -0.390    | -0.490            | -0.700    | -0.700    |
| 700 - 719                                                    | -1.440   | -3.690         | -4.130         | -4.630         | 700 - 719                                 | -0.910   | -1.850         | -3.850         | -4.350         | Manufactured Home                   | -0.540 | -0.600    | -0.700            | -1.000    | -1.050    |
| 680 - 699                                                    | -1.690   | -4.500         | -5.130         | -5.750         | 680 - 699                                 | -0.910   | -2.220         | -4.850         | -5.470         | Loan Amount > \$417,000*            | -0.600 | -0.660    | -0.880            | -1.400    | -1.400    |
|                                                              |          |                |                |                |                                           |          |                |                |                | Employee Relocation                 | 0.100  | 0.100     | 0.140             | 0.250     | 0.250     |
|                                                              |          |                |                |                |                                           |          |                |                |                | Investment Property                 | -1.190 | -1.190    | -1.330            | -1.750    | -1.750    |

\*The loan-to-value adjustment does not apply in AK with loan amt \$417K or \$635.5K

\*The Loan Amount adjustment does not apply in AK with loan amt \$417K - \$625.5K

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Flood Certification = \$10.00 \*UW Fee with option to buy out = \$895 \*IA, NC, NJ, PA has a \$895 Commitment Fee and no UW Fee Tax Service Fee = \$77 (WA exempt)

FHA ID# - 1358600006

[Full Lock Desk Policy Can Be Found Here](#)

[AFR Guidelines](#)

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