



AFR Wholesale's Website

AFR Rate Sheet Archive

Lock Desk e-mail:

LockDesk@afrawholesale.com

Lock Desk Phone:

1-877-588-2706

Lock Desk Hours:

10:00 am ET - 7:00 pm ET

30 Day Lock Exp.: 1/5/2015

45 Day Lock Exp.: 1/20/2015

60 Day Lock Exp.: 2/4/2015

W. Rate Sheet Dated: 12/4/2014

prices are subject to change without notice

Release Time: 10:00 AM ET

## STANDARD GOVERNMENT PRODUCT

30/25 Year Government  
Standard Product

| Rate  | 30 Day  | 45 Day  | 60 Day  |
|-------|---------|---------|---------|
| 3.375 | 100.780 | 100.530 | 100.280 |
| 3.500 | 101.530 | 101.280 | 101.030 |
| 3.625 | 101.630 | 101.380 | 101.130 |
| 3.750 | 103.255 | 103.005 | 102.755 |
| 3.875 | 103.755 | 103.505 | 103.255 |
| 4.000 | 104.455 | 104.205 | 103.955 |
| 4.125 | 104.555 | 104.305 | 104.055 |
| 4.250 | 105.655 | 105.405 | 105.155 |
| 4.375 | 105.940 | 105.690 | 105.440 |
| 4.500 | 106.505 | 106.255 | 106.005 |
| 4.625 | 106.605 | 106.355 | 106.105 |
| 4.750 | 107.240 | 106.990 | 106.740 |
| 4.875 | 107.640 | 107.390 | 107.140 |
| 5.000 | 108.240 | 107.990 | 107.740 |
| 5.125 | 108.340 | 108.090 | 107.840 |
| 5.250 | 108.583 | 108.333 | 108.083 |
| 5.375 | 108.071 | 107.821 | 107.571 |
| 5.500 | 108.571 | 108.321 | 108.071 |
| 5.625 | 108.771 | 108.521 | 108.271 |

20 Year Government  
Standard Product

| Rate  | 30 Day  | 45 Day  | 60 Day  |
|-------|---------|---------|---------|
| 3.375 | 100.530 | 100.280 | 100.030 |
| 3.500 | 101.280 | 101.030 | 100.780 |
| 3.625 | 101.380 | 101.130 | 100.880 |
| 3.750 | 103.005 | 102.755 | 102.505 |
| 3.875 | 103.505 | 103.255 | 103.005 |
| 4.000 | 104.205 | 103.955 | 103.705 |
| 4.125 | 104.305 | 104.055 | 103.805 |
| 4.250 | 105.405 | 105.155 | 104.905 |
| 4.375 | 105.690 | 105.440 | 105.190 |
| 4.500 | 106.255 | 106.005 | 105.755 |
| 4.625 | 106.355 | 106.105 | 105.855 |
| 4.750 | 107.140 | 106.890 | 106.640 |
| 4.875 | 107.540 | 107.290 | 107.040 |
| 5.000 | 108.140 | 107.890 | 107.640 |
| 5.125 | 108.240 | 107.990 | 107.740 |
| 5.250 | 108.483 | 108.233 | 107.983 |
| 5.375 | 107.971 | 107.721 | 107.471 |
| 5.500 | 108.471 | 108.221 | 107.971 |
| 5.625 | 108.671 | 108.421 | 108.171 |

15/10 Year Government  
Standard Product

| Rate  | 30 Day  | 45 Day  | 60 Day  |
|-------|---------|---------|---------|
| 2.750 | 100.836 | 100.586 | 100.336 |
| 2.875 | 101.136 | 100.886 | 100.636 |
| 3.000 | 101.386 | 101.136 | 100.886 |
| 3.125 | 101.536 | 101.286 | 101.036 |
| 3.250 | 103.062 | 102.812 | 102.562 |
| 3.375 | 103.362 | 103.112 | 102.862 |
| 3.500 | 103.612 | 103.362 | 103.112 |
| 3.625 | 103.762 | 103.512 | 103.262 |
| 3.750 | 104.398 | 104.148 | 103.898 |
| 3.875 | 104.698 | 104.448 | 104.198 |
| 4.000 | 104.948 | 104.698 | 104.448 |
| 4.125 | 105.098 | 104.848 | 104.598 |
| 4.250 | N/A     | N/A     | N/A     |
| 4.375 | N/A     | N/A     | N/A     |
| 4.500 | N/A     | N/A     | N/A     |
| 4.625 | N/A     | N/A     | N/A     |
| 4.750 | N/A     | N/A     | N/A     |

## 5/1 Arm Government "Caps 1/1/5"

## Standard Product

| Rate  | 30 Day  | 45 Day  | 60 Day  |
|-------|---------|---------|---------|
| 2.875 | 98.653  | 98.403  | 98.153  |
| 3.000 | 98.903  | 98.653  | 98.403  |
| 3.125 | 99.003  | 98.753  | 98.503  |
| 3.250 | 100.778 | 100.528 | 100.278 |
| 3.375 | 101.028 | 100.778 | 100.528 |

Margin = 2.250

Index = 0.140

## Buyer's Bonus

Government Purchase Transactions

0.250

Buyer's Bonus excludes all Specialty Government products.

## SPECIALTY GOVERNMENT PRODUCT - Manufactured Homes, all 203K, 203(h), VA IRRRL, OTC

30/25 Year Government  
Specialty Product

| Rate  | 30 Day  | 45 Day  | 60 Day  |
|-------|---------|---------|---------|
| 3.375 | 100.080 | 99.830  | 99.580  |
| 3.500 | 100.830 | 100.580 | 100.330 |
| 3.625 | 100.930 | 100.680 | 100.430 |
| 3.750 | 102.555 | 102.305 | 102.055 |
| 3.875 | 103.055 | 102.805 | 102.555 |
| 4.000 | 103.755 | 103.505 | 103.255 |
| 4.125 | 103.855 | 103.605 | 103.355 |
| 4.250 | 104.955 | 104.705 | 104.455 |
| 4.375 | 105.240 | 104.990 | 104.740 |
| 4.500 | 105.805 | 105.555 | 105.305 |
| 4.625 | 105.905 | 105.655 | 105.405 |
| 4.750 | 106.540 | 106.290 | 106.040 |
| 4.875 | 106.940 | 106.690 | 106.440 |
| 5.000 | 107.540 | 107.290 | 107.040 |
| 5.125 | 107.640 | 107.390 | 107.140 |
| 5.250 | 107.883 | 107.633 | 107.383 |
| 5.375 | 107.371 | 107.121 | 106.871 |
| 5.500 | 107.871 | 107.621 | 107.371 |
| 5.625 | 108.071 | 107.821 | 107.571 |

15/10 Year Government  
Specialty Product

| Rate  | 30 Day  | 45 Day  | 60 Day  |
|-------|---------|---------|---------|
| 2.750 | 100.236 | 99.986  | 99.736  |
| 2.875 | 100.536 | 100.286 | 100.036 |
| 3.000 | 100.786 | 100.536 | 100.286 |
| 3.125 | 100.936 | 100.686 | 100.436 |
| 3.250 | 102.462 | 102.212 | 101.962 |
| 3.375 | 102.762 | 102.512 | 102.262 |
| 3.500 | 103.012 | 102.762 | 102.512 |
| 3.625 | 103.162 | 102.912 | 102.662 |
| 3.750 | 103.798 | 103.548 | 103.298 |
| 3.875 | 104.098 | 103.848 | 103.598 |
| 4.000 | 104.348 | 104.098 | 103.848 |
| 4.125 | 104.498 | 104.248 | 103.998 |
| 4.250 | N/A     | N/A     | N/A     |
| 4.375 | N/A     | N/A     | N/A     |
| 4.500 | N/A     | N/A     | N/A     |
| 4.625 | N/A     | N/A     | N/A     |
| 4.750 | N/A     | N/A     | N/A     |

Specialty  
Adj.

|                                              |        |
|----------------------------------------------|--------|
| Manufactured Homes "OTC exempt"              | -1.000 |
| Full 203K / 203K(s) / 203(h) / Repair Escrow | -0.500 |
| VA IRRRL ≤ 125.00 LTV                        | 0.000  |
| VA IRRRL > 125.00 LTV or No AVM              | -0.750 |

20 Year Government  
Specialty Product

| Rate  | 30 Day  | 45 Day  | 60 Day  |
|-------|---------|---------|---------|
| 3.375 | 99.980  | 99.730  | 99.480  |
| 3.500 | 100.730 | 100.480 | 100.230 |
| 3.625 | 100.830 | 100.580 | 100.330 |
| 3.750 | 102.455 | 102.205 | 101.955 |
| 3.875 | 102.955 | 102.705 | 102.455 |
| 4.000 | 103.655 | 103.405 | 103.155 |
| 4.125 | 103.755 | 103.505 | 103.255 |
| 4.250 | 104.855 | 104.605 | 104.355 |
| 4.375 | 105.140 | 104.890 | 104.640 |
| 4.500 | 105.705 | 105.455 | 105.205 |
| 4.625 | 105.805 | 105.555 | 105.305 |
| 4.750 | 106.440 | 106.190 | 105.940 |
| 4.875 | 106.840 | 106.590 | 106.340 |
| 5.000 | 107.440 | 107.190 | 106.940 |
| 5.125 | 107.540 | 107.290 | 107.040 |
| 5.250 | 107.783 | 107.533 | 107.283 |
| 5.375 | 107.271 | 107.021 | 106.771 |
| 5.500 | 107.771 | 107.521 | 107.271 |
| 5.625 | 107.971 | 107.721 | 107.471 |

5/1 Arm Government "Caps 1/1/5"  
Specialty Product

| Rate  | 30 Day  | 45 Day  | 60 Day  |
|-------|---------|---------|---------|
| 2.875 | 98.163  | 97.913  | 97.663  |
| 3.000 | 98.413  | 98.163  | 97.913  |
| 3.125 | 98.513  | 98.263  | 98.013  |
| 3.250 | 100.288 | 100.038 | 99.788  |
| 3.375 | 100.538 | 100.288 | 100.038 |

Margin = 2.250

Index = 0.140

## 30 Year One Time Close "OTC"

## Specialty Product

| Rate  | 30 Day  | 45 Day  | 60 Day  |
|-------|---------|---------|---------|
| 3.000 | N/A     | N/A     | N/A     |
| 3.500 | 98.655  | 98.405  | 98.155  |
| 4.000 | 101.580 | 101.330 | 101.080 |
| 4.500 | 103.630 | 103.380 | 103.130 |
| 5.000 | 105.365 | 105.115 | 104.865 |

## 15 Year One Time Close "OTC"

## Specialty Product

| Rate  | 30 Day  | 45 Day  | 60 Day  |
|-------|---------|---------|---------|
| 3.000 | 99.152  | 98.902  | 98.652  |
| 3.500 | 101.378 | 101.128 | 100.878 |
| 4.000 | 102.714 | 102.464 | 102.214 |
| 4.500 | 1.634   | 1.884   | 2.134   |
| 5.000 | N/A     | N/A     | N/A     |

## GOVERNMENT ADJUSTMENTS - Applies to Standard and Specialty Government Programs

| Adjusters                 | All Terms | Adjusters                      | All Terms               |
|---------------------------|-----------|--------------------------------|-------------------------|
| FICO 640 - 659            | -0.500    | NY                             | -0.250                  |
| FICO 620 - 639            | -0.750    | AZ, CA, FL, LA, MA, NJ, NV, UT | -0.150                  |
| FICO 600 - 619            | -1.500    | Non Owner Occupancy            | -2.000                  |
| Base Loan Amount Adjuster |           |                                |                         |
| \$0 - \$74,999            |           |                                | -2.000                  |
| \$75,000 - \$124,999      |           |                                | -0.750                  |
| \$125,000 - \$199,999     |           |                                | -0.375                  |
| High Balance              |           |                                | -2.500                  |
| VA Jumbo                  |           |                                | -2.500                  |
| Extension Options:        |           |                                | -0.018 per calendar day |
| Max USDA - GRH Rate Today |           | 12/4/2014                      | 4.250%                  |

## American Financial Resources, Inc. - Announcements

15 Day Locks are now Available for Broker Loans in an **Approved** status. To Price it out, you will need to improve the 30 day price by 15 bps. Lock Requests must be submitted using AFR's Manual Lock Request Form!

## Lock Desk Policy

The initial expiration date of the lock will be disclosed on the lock confirmation. Locks may only be extended up to 30 days past its initial lock period. Locks received after cut off (7pm ET) will be rejected. Locks accepted on loans in "Registered, Submitted, U/W-Received & U/W-Approved" status only. Locks must be e-mailed/faxed directly to the lock desk or sent through DataTrac Web. Lock requests submitted to a client's AE or AM only will not be processed.

Flood Certification = \$10.00

FHA ID# - 135860006

[Full Lock Desk Policy Can Be Found Here](#)[AFR Guidelines](#)

For use by mortgage professionals only and should not be distributed to borrowers.

W. Rate Sheet Dated: 12/4/2014

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Release Time: 10:00 AM ET

| DURP 30/25 Year |            |         |         |            |         |         |
|-----------------|------------|---------|---------|------------|---------|---------|
| Rate            | ≤ 105% LTV |         |         | > 105% LTV |         |         |
|                 | 30 Day     | 45 Day  | 60 Day  | 30 Day     | 45 Day  | 60 Day  |
| 3.000           | N/A        | N/A     | N/A     | N/A        | N/A     | N/A     |
| 3.125           | 94.017     | 93.767  | 93.517  | N/A        | N/A     | N/A     |
| 3.250           | 95.444     | 95.194  | 94.944  | N/A        | N/A     | N/A     |
| 3.375           | 96.418     | 96.168  | 95.918  | 93.697     | 93.447  | 93.197  |
| 3.500           | 97.392     | 97.142  | 96.892  | 94.936     | 94.686  | 94.436  |
| 3.625           | 98.366     | 98.116  | 97.866  | 96.175     | 95.925  | 95.675  |
| 3.750           | 99.263     | 99.013  | 98.763  | 97.318     | 97.068  | 96.818  |
| 3.875           | 100.017    | 99.767  | 99.517  | 98.275     | 98.025  | 97.775  |
| 4.000           | 100.838    | 100.588 | 100.338 | 99.299     | 99.049  | 98.799  |
| 4.125           | 101.726    | 101.476 | 101.226 | 100.391    | 100.141 | 99.891  |
| 4.250           | 102.519    | 102.269 | 102.019 | 101.372    | 101.122 | 100.872 |
| 4.375           | 103.046    | 102.796 | 102.546 | 102.055    | 101.805 | 101.555 |
| 4.500           | 103.678    | 103.428 | 103.178 | 102.843    | 102.593 | 102.343 |
| 4.625           | 104.415    | 104.165 | 103.915 | 103.737    | 103.487 | 103.237 |
| 4.750           | 105.110    | 104.860 | 104.610 | 104.637    | 104.387 | 104.137 |
| 4.875           | 105.574    | 105.324 | 105.074 | 105.414    | 105.164 | 104.914 |
| 5.000           | 106.077    | 105.827 | 105.577 | N/A        | N/A     | N/A     |
| 5.125           | 106.620    | 106.370 | 106.120 | N/A        | N/A     | N/A     |

| DURP 20 Year |            |         |         |            |         |         |
|--------------|------------|---------|---------|------------|---------|---------|
| Rate         | ≤ 105% LTV |         |         | > 105% LTV |         |         |
|              | 30 Day     | 45 Day  | 60 Day  | 30 Day     | 45 Day  | 60 Day  |
| 3.000        | 92.741     | 92.491  | 92.241  | N/A        | N/A     | N/A     |
| 3.125        | 94.382     | 94.132  | 93.882  | 93.332     | 93.082  | 92.832  |
| 3.250        | 95.767     | 95.517  | 95.267  | 94.815     | 94.565  | 94.315  |
| 3.375        | 96.608     | 96.358  | 96.108  | 95.960     | 95.710  | 95.460  |
| 3.500        | 97.449     | 97.199  | 96.949  | 97.106     | 96.856  | 96.606  |
| 3.625        | 98.290     | 98.040  | 97.790  | 98.251     | 98.001  | 97.751  |
| 3.750        | 99.086     | 98.836  | 98.586  | 99.205     | 98.955  | 98.705  |
| 3.875        | 99.786     | 99.536  | 99.286  | 99.772     | 99.522  | 99.272  |
| 4.000        | 100.487    | 100.237 | 99.987  | 100.406    | 100.156 | 99.906  |
| 4.125        | 101.187    | 100.937 | 100.687 | 101.106    | 100.856 | 100.606 |
| 4.250        | 101.847    | 101.597 | 101.347 | 101.787    | 101.537 | 101.287 |
| 4.375        | 102.420    | 102.170 | 101.920 | 102.361    | 102.111 | 101.861 |
| 4.500        | 102.993    | 102.743 | 102.493 | 103.040    | 102.790 | 102.540 |
| 4.625        | 103.566    | 103.316 | 103.066 | 103.824    | 103.574 | 103.324 |
| 4.750        | 104.096    | 103.846 | 103.596 | 104.490    | 104.240 | 103.990 |
| 4.875        | 104.536    | 104.286 | 104.036 | 104.766    | 104.516 | 104.266 |
| 5.000        | 104.977    | 104.727 | 104.477 | 105.082    | 104.832 | 104.582 |
| 5.125        | N/A        | N/A     | N/A     | 105.438    | 105.188 | 104.938 |

| DURP 15 Year |            |         |         |            |         |         |
|--------------|------------|---------|---------|------------|---------|---------|
| Rate         | ≤ 105% LTV |         |         | > 105% LTV |         |         |
|              | 30 Day     | 45 Day  | 60 Day  | 30 Day     | 45 Day  | 60 Day  |
| 2.500        | 96.146     | 95.896  | 95.646  | N/A        | N/A     | N/A     |
| 2.625        | 97.141     | 96.891  | 96.641  | 93.595     | 93.345  | 93.095  |
| 2.750        | 97.874     | 97.624  | 97.374  | 94.593     | 94.343  | 94.093  |
| 2.875        | 98.670     | 98.420  | 98.170  | 95.654     | 95.404  | 95.154  |
| 3.000        | 99.530     | 99.280  | 99.030  | 96.780     | 96.530  | 96.280  |
| 3.125        | 100.142    | 99.892  | 99.642  | 97.617     | 97.367  | 97.117  |
| 3.250        | 100.566    | 100.316 | 100.066 | 98.229     | 97.979  | 97.729  |
| 3.375        | 101.123    | 100.873 | 100.623 | 98.973     | 98.723  | 98.473  |
| 3.500        | 101.814    | 101.564 | 101.314 | 99.851     | 99.601  | 99.351  |
| 3.625        | 102.367    | 102.117 | 101.867 | 100.527    | 100.277 | 100.027 |
| 3.750        | 102.762    | 102.512 | 102.262 | 100.984    | 100.734 | 100.484 |
| 3.875        | 103.210    | 102.960 | 102.710 | 101.495    | 101.245 | 100.995 |
| 4.000        | 103.712    | 103.462 | 103.212 | 102.060    | 101.810 | 101.560 |
| 4.125        | 104.022    | 103.772 | 103.522 | 102.448    | 102.198 | 101.948 |
| 4.250        | 104.132    | 103.882 | 103.632 | 102.652    | 102.402 | 102.152 |
| 4.375        | 104.241    | 103.991 | 103.741 | 102.855    | 102.605 | 102.355 |
| 4.500        | 104.351    | 104.101 | 103.851 | 103.059    | 102.809 | 102.559 |
| 4.625        | 104.461    | 104.211 | 103.961 | N/A        | N/A     | N/A     |

| DURP 10 Year |            |         |         |            |         |         |
|--------------|------------|---------|---------|------------|---------|---------|
| Rate         | ≤ 105% LTV |         |         | > 105% LTV |         |         |
|              | 30 Day     | 45 Day  | 60 Day  | 30 Day     | 45 Day  | 60 Day  |
| 2.500        | 95.746     | 95.496  | 95.246  | N/A        | N/A     | N/A     |
| 2.625        | 96.680     | 96.430  | 96.180  | 93.395     | 93.145  | 92.895  |
| 2.750        | 97.412     | 97.162  | 96.912  | 94.393     | 94.143  | 93.893  |
| 2.875        | 98.145     | 97.895  | 97.645  | 95.454     | 95.204  | 94.954  |
| 3.000        | 98.877     | 98.627  | 98.377  | 96.580     | 96.330  | 96.080  |
| 3.125        | 99.472     | 99.222  | 98.972  | 97.417     | 97.167  | 96.917  |
| 3.250        | 99.941     | 99.691  | 99.441  | 98.029     | 97.779  | 97.529  |
| 3.375        | 100.410    | 100.160 | 99.910  | 98.773     | 98.523  | 98.273  |
| 3.500        | 100.878    | 100.628 | 100.378 | 99.651     | 99.401  | 99.151  |
| 3.625        | 101.312    | 101.062 | 100.812 | 100.327    | 100.077 | 99.827  |
| 3.750        | 101.712    | 101.462 | 101.212 | 100.784    | 100.534 | 100.284 |
| 3.875        | 102.113    | 101.863 | 101.613 | 101.295    | 101.045 | 100.795 |
| 4.000        | 102.513    | 102.263 | 102.013 | 101.860    | 101.610 | 101.360 |
| 4.125        | 102.762    | 102.512 | 102.262 | 102.248    | 101.998 | 101.748 |
| 4.250        | 102.872    | 102.622 | 102.372 | 102.452    | 102.202 | 101.952 |
| 4.375        | 102.981    | 102.731 | 102.481 | 102.655    | 102.405 | 102.155 |
| 4.500        | 103.091    | 102.841 | 102.591 | 102.859    | 102.609 | 102.359 |
| 4.625        | 103.201    | 102.951 | 102.701 | N/A        | N/A     | N/A     |

| Applicable for all mortgage with greater than 15 year terms |          |                |                |                |                |                |                |                |                 |        |
|-------------------------------------------------------------|----------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|-----------------|--------|
| LTV →                                                       | ≤ 60.00% | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% | 85.01 - 90.00% | 90.01 - 95.00% | 95.01 - 97.00% | 97.01 - 105.00% | > 105% |
| FICO ↓                                                      |          |                |                |                |                |                |                |                |                 |        |
| ≥ 740                                                       | 0.250    | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000           | 0.000  |
| 720 - 739                                                   | 0.250    | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000           | 0.000  |
| 700 - 719                                                   | 0.250    | -0.500         | -0.500         | -0.500         | -0.500         | -0.500         | -0.500         | -0.500         | -0.500          | -0.500 |
| 680 - 699                                                   | 0.000    | -0.500         | -0.750         | -0.750         | -0.750         | -0.750         | -0.750         | -0.500         | -0.500          | -0.500 |
| 660 - 679                                                   | 0.000    | -1.000         | -1.500         | -1.750         | -1.750         | -1.750         | -1.250         | -1.250         | -1.250          | -1.250 |
| 640 - 659                                                   | -0.500   | -1.250         | -2.000         | -2.250         | -2.250         | -2.250         | -1.750         | -1.750         | -1.750          | -1.750 |
| 620 - 639                                                   | -0.500   | -1.500         | -2.500         | -2.750         | -2.750         | -2.750         | -2.500         | -2.500         | -2.500          | -2.500 |
| < 620 *                                                     | -0.500   | -1.500         | -3.000         | -3.000         | -3.000         | -3.000         | -3.000         | -3.000         | -3.000          | -3.000 |

\* A minimum required credit score of 580 applies to all mortgage loans delivered to AFR in accordance with the Selling Guide

| DU Refi Plus Adjusters             |                         |             |
|------------------------------------|-------------------------|-------------|
| Adjusters                          | 30/25 yr                | 20/15/10 yr |
| DURP with MI                       | 0.000                   | 0.000       |
| High Balance                       | -2.500                  | -2.500      |
| Manufactured                       | -1.000                  | -1.000      |
| NY                                 | -0.250                  | -0.250      |
| AZ, CA, FL, GA, LA, MA, NJ, NV, UT | -0.150                  | -0.150      |
| Extension Options                  | -0.018 per calendar day |             |

| Product Feature          | LTV Range |                |                |                |                |                |                |                |                 |        |
|--------------------------|-----------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|-----------------|--------|
|                          | ≤ 60.00%  | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% | 85.01 - 90.00% | 90.01 - 95.00% | 95.01 - 97.00% | 97.01 - 105.00% | > 105% |
| Investment Property      | -1.750    | -1.750         | -1.750         | -3.000         | -3.750         | -3.750         | -3.750         | -3.750         | -3.750          | -3.750 |
| High-LTV                 |           |                |                |                |                |                |                |                |                 |        |
| 30/25 year               | 0.000     | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | -0.500         | -1.000          | -1.000 |
| 20/15/10 year            | 0.000     | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | -0.500         | -1.000          | -1.000 |
| Multiple-Unit Properties |           |                |                |                |                |                |                |                |                 |        |
| 2-Unit Property          | -1.000    | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000          | -1.000 |
| 3-4 Unit Property        | -1.000    | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000          | -1.000 |
| Condominium              | 0.000     | 0.000          | 0.000          | -0.750         | -0.750         | -0.750         | -0.750         | -0.750         | -0.750          | -0.750 |

| Refi Plus Mortgages with Subordinate Financing * |                |                        |                    |
|--------------------------------------------------|----------------|------------------------|--------------------|
| LTV Range                                        | CLTV Range     | Non Interest-Only LLPA |                    |
|                                                  |                | Credit Score < 720     | Credit Score ≥ 720 |
| 65.01 - 75.00%                                   | 90.01 - 95.00% | -0.500                 | -0.250             |
| 75.01 - 95.00%                                   | 90.01 - 95.00% | -0.500                 | -0.250             |
| 75.01 - 90.00%                                   | 76.01 - 90.00% | -0.250                 | 0.000              |
| Any                                              | >95.00%        | -1.500                 | -1.500             |

\* If the subordinate financing is a Community Seconds® loan, these LLPAs do not apply and the lender must use SFC 118.

| Loan Level Price Adjuster Caps  |          |             |
|---------------------------------|----------|-------------|
| LLPA Cap                        | 30/25 yr | 20/15/10 yr |
| Owner Occupied LTV ≥80%         | 0.750    | 0.000       |
| Owner Occupied LTV <80%         | 2.000    | 2.000       |
| Investment & 2nd Home LTV ≤105% | 2.000    | 2.000       |
| Investment & 2nd Home LTV >105% | 2.000    | 1.500       |

#### Lock Desk Policy

The initial expiration date of the lock will be disclosed on the lock confirmation. Locks may only be extended up to 30 days past its initial lock period. Locks received after cut off (7pm ET) will be rejected. Locks accepted on loans in "Registered, Submitted, U/W-Received & U/W-Approved" status only. Locks must be e-mailed/faxed directly to the lock desk or sent through DataTrac Web. Lock requests submitted to a client's AE or AM only will not be processed.

Flood Certification = \$10.00

FHA ID# - 1358600006

[Full Lock Desk Policy Can Be Found Here](#)

[AFR Guidelines](#)

For use by mortgage professionals only and should not be distributed to borrowers.

W. Rate Sheet Dated: 12/4/2014

prices are subject to change without notice

Release Time: 10:00 AM ET

| 30/25 Year FNMA |         |         |         |
|-----------------|---------|---------|---------|
| Rate            | 30 day  | 45 day  | 60 day  |
| 3.000           | N/A     | N/A     | N/A     |
| 3.125           | 95.167  | 94.917  | 94.892  |
| 3.250           | 96.594  | 96.344  | 96.319  |
| 3.375           | 97.568  | 97.318  | 97.293  |
| 3.500           | 98.542  | 98.292  | 98.267  |
| 3.625           | 99.516  | 99.266  | 99.241  |
| 3.750           | 100.413 | 100.163 | 100.138 |
| 3.875           | 101.167 | 100.917 | 100.892 |
| 3.990           | 101.938 | 101.688 | 101.663 |
| 4.000           | 101.988 | 101.738 | 101.713 |
| 4.125           | 102.876 | 102.626 | 102.601 |
| 4.250           | 103.669 | 103.419 | 103.394 |
| 4.375           | 104.196 | 103.946 | 103.921 |
| 4.500           | 104.828 | 104.578 | 104.553 |
| 4.625           | 105.565 | 105.315 | 105.290 |
| 4.750           | 106.260 | 106.010 | 105.985 |
| 4.875           | 106.724 | 106.474 | 106.449 |
| 4.990           | 107.177 | 106.927 | 106.902 |
| 5.000           | 107.227 | 106.977 | 106.952 |
| 5.125           | 107.770 | 107.520 | 107.495 |

| 20 Year FNMA |         |         |         |
|--------------|---------|---------|---------|
| Rate         | 30 day  | 45 day  | 60 day  |
| 2.990        | 94.701  | 94.451  | 94.201  |
| 3.000        | 94.751  | 94.501  | 94.251  |
| 3.125        | 96.392  | 96.142  | 95.892  |
| 3.250        | 97.777  | 97.527  | 97.277  |
| 3.375        | 98.618  | 98.368  | 98.118  |
| 3.500        | 99.459  | 99.209  | 98.959  |
| 3.625        | 100.300 | 100.050 | 99.800  |
| 3.750        | 101.096 | 100.846 | 100.596 |
| 3.875        | 101.796 | 101.546 | 101.296 |
| 3.990        | 102.447 | 102.197 | 101.947 |
| 4.000        | 102.497 | 102.247 | 101.997 |
| 4.125        | 103.197 | 102.947 | 102.697 |
| 4.250        | 103.857 | 103.607 | 103.357 |
| 4.375        | 104.430 | 104.180 | 103.930 |
| 4.500        | 105.003 | 104.753 | 104.503 |
| 4.625        | 105.576 | 105.326 | 105.076 |
| 4.750        | 106.106 | 105.856 | 105.606 |
| 4.875        | 106.546 | 106.296 | 106.046 |
| 4.990        | 106.937 | 106.687 | 106.437 |
| 5.000        | 106.987 | 106.737 | 106.487 |

| 15 Year FNMA |         |         |         |
|--------------|---------|---------|---------|
| Rate         | 30 day  | 45 day  | 60 day  |
| 2.500        | 96.896  | 96.646  | 96.396  |
| 2.625        | 97.891  | 97.641  | 97.391  |
| 2.750        | 98.624  | 98.374  | 98.124  |
| 2.875        | 99.420  | 99.170  | 98.920  |
| 2.990        | 100.230 | 99.980  | 99.730  |
| 3.000        | 100.280 | 100.030 | 99.780  |
| 3.125        | 100.892 | 100.642 | 100.392 |
| 3.250        | 101.316 | 101.066 | 100.816 |
| 3.375        | 101.873 | 101.623 | 101.373 |
| 3.500        | 102.564 | 102.314 | 102.064 |
| 3.625        | 103.117 | 102.867 | 102.617 |
| 3.750        | 103.512 | 103.262 | 103.012 |
| 3.875        | 103.960 | 103.710 | 103.460 |
| 3.990        | 104.412 | 104.162 | 103.912 |
| 4.000        | 104.462 | 104.212 | 103.962 |
| 4.125        | 104.772 | 104.522 | 104.272 |
| 4.250        | 104.882 | 104.632 | 104.382 |
| 4.375        | 104.991 | 104.741 | 104.491 |
| 4.500        | 105.101 | 104.851 | 104.601 |
| 4.625        | 105.211 | 104.961 | 104.711 |

| 10 Year FNMA |         |         |         |
|--------------|---------|---------|---------|
| Rate         | 30 day  | 45 day  | 60 day  |
| 2.500        | 97.756  | 97.506  | 97.256  |
| 2.625        | 98.690  | 98.440  | 98.190  |
| 2.750        | 99.422  | 99.172  | 98.922  |
| 2.875        | 100.155 | 99.905  | 99.655  |
| 2.990        | 100.837 | 100.587 | 100.337 |
| 3.000        | 100.887 | 100.637 | 100.387 |
| 3.125        | 101.482 | 101.232 | 100.982 |
| 3.250        | 101.951 | 101.701 | 101.451 |
| 3.375        | 102.420 | 102.170 | 101.920 |
| 3.500        | 102.888 | 102.638 | 102.388 |
| 3.625        | 103.322 | 103.072 | 102.822 |
| 3.750        | 103.722 | 103.472 | 103.222 |
| 3.875        | 104.123 | 103.873 | 103.623 |
| 3.990        | 104.473 | 104.223 | 103.973 |
| 4.000        | 104.523 | 104.273 | 104.023 |
| 4.125        | 104.772 | 104.522 | 104.272 |
| 4.250        | 104.882 | 104.632 | 104.382 |
| 4.375        | 104.991 | 104.741 | 104.491 |
| 4.500        | 105.101 | 104.851 | 104.601 |
| 4.625        | 105.211 | 104.961 | 104.711 |

| 30/25 Year HB FNMA |         |         |         |
|--------------------|---------|---------|---------|
| Rate               | 30 day  | 45 day  | 60 day  |
| 2.990              | N/A     | N/A     | N/A     |
| 3.000              | N/A     | N/A     | N/A     |
| 3.125              | N/A     | N/A     | N/A     |
| 3.250              | 94.755  | 94.505  | 94.255  |
| 3.375              | 95.838  | 95.588  | 95.338  |
| 3.500              | 96.921  | 96.671  | 96.421  |
| 3.625              | 98.004  | 97.754  | 97.504  |
| 3.750              | 98.980  | 98.730  | 98.480  |
| 3.875              | 99.750  | 99.500  | 99.250  |
| 3.990              | 100.537 | 100.287 | 100.037 |
| 4.000              | 100.587 | 100.337 | 100.087 |
| 4.125              | 101.491 | 101.241 | 100.991 |
| 4.250              | 102.294 | 102.044 | 101.794 |
| 4.375              | 102.821 | 102.571 | 102.321 |
| 4.500              | 103.453 | 103.203 | 102.953 |
| 4.625              | 104.190 | 103.940 | 103.690 |
| 4.750              | 104.835 | 104.585 | 104.335 |
| 4.875              | 105.143 | 104.893 | 104.643 |
| 4.990              | 105.440 | 105.190 | 104.940 |
| 5.000              | 105.490 | 105.240 | 104.990 |

| 15 Year HB FNMA |         |         |         |
|-----------------|---------|---------|---------|
| Rate            | 30 day  | 45 day  | 60 day  |
| 2.500           | 95.438  | 95.188  | 94.938  |
| 2.625           | 96.630  | 96.380  | 96.130  |
| 2.750           | 97.581  | 97.331  | 97.081  |
| 2.875           | 98.596  | 98.346  | 98.096  |
| 2.990           | 99.625  | 99.375  | 99.125  |
| 3.000           | 99.675  | 99.425  | 99.175  |
| 3.125           | 100.392 | 100.142 | 99.892  |
| 3.250           | 100.816 | 100.566 | 100.316 |
| 3.375           | 101.373 | 101.123 | 100.873 |
| 3.500           | 102.064 | 101.814 | 101.564 |
| 3.625           | 102.503 | 102.253 | 102.003 |
| 3.750           | 102.679 | 102.429 | 102.179 |
| 3.875           | 102.909 | 102.659 | 102.409 |
| 3.990           | 103.142 | 102.892 | 102.642 |
| 4.000           | 103.192 | 102.942 | 102.692 |
| 4.125           | 103.300 | 103.050 | 102.800 |
| 4.250           | 103.222 | 102.972 | 102.722 |
| 4.375           | 103.144 | 102.894 | 102.644 |
| 4.500           | 103.066 | 102.816 | 102.566 |
| 4.625           | 102.988 | 102.738 | 102.488 |

### Adjustments

| Applicable for all mortgages with greater than 15 year terms |          |                |                |                |                |                |                |                |  |
|--------------------------------------------------------------|----------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|--|
| LTV →                                                        | ≤ 60.00% | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% | 85.01 - 90.00% | 90.01 - 95.00% | 95.01 - 97.00% |  |
| FICO ↓                                                       |          |                |                |                |                |                |                |                |  |
| ≥ 740                                                        | 0.250    | 0.000          | 0.000          | -0.250         | -0.250         | -0.250         | N/A            | N/A            |  |
| 720 - 739                                                    | 0.250    | 0.000          | -0.250         | -0.500         | -0.500         | -0.500         | N/A            | N/A            |  |
| 700 - 719                                                    | 0.250    | -0.500         | -0.750         | -1.000         | -1.000         | -1.000         | N/A            | N/A            |  |
| 680 - 699                                                    | 0.000    | -0.500         | -1.250         | -1.750         | -1.500         | -1.250         | N/A            | N/A            |  |
| 660 - 679                                                    | 0.000    | -1.000         | -2.000         | -2.500         | -2.750         | -2.250         | N/A            | N/A            |  |
| 640 - 659                                                    | -0.500   | -1.250         | -2.500         | -3.000         | -3.250         | -2.750         | N/A            | N/A            |  |
| 620 - 639                                                    | -0.500   | -1.500         | -3.000         | -3.000         | -3.250         | -3.250         | N/A            | N/A            |  |
| < 620 *                                                      | -0.500   | -1.500         | -3.000         | -3.000         | -3.250         | -3.250         | N/A            | N/A            |  |

| All Loan Type Adjustments          |                         |  |
|------------------------------------|-------------------------|--|
| Adjusters                          | All Terms               |  |
| NY                                 |                         |  |
| AZ, CA, FL, GA, LA, MA, NJ, NV, UT | -0.150                  |  |
| Escrow Waiver                      | -0.250                  |  |
| Loan Amount Adjusters              |                         |  |
| All Terms                          |                         |  |
| \$0 - \$74,999                     | -2.000                  |  |
| \$75,000 - \$124,999               | -0.750                  |  |
| \$125,000 - \$199,999              | -0.375                  |  |
| \$200,000 - \$417,000              | 0.000                   |  |
| FNMA HomeStyle Renovation          |                         |  |
| Extension Options                  | -0.018 per calendar day |  |

| LTV →                 | ≤ 60.00% | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% | 85.01 - 90.00% | 90.01 - 95.00% | 95.01 - 97.00% |
|-----------------------|----------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Product Feature ↓     |          |                |                |                |                |                |                |                |
| High-LTV              | 0.000    | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | N/A            | N/A            |
| Investment Property   | -1.750   | -1.750         | -1.750         | -3.000         | -3.750         | N/A            | N/A            | N/A            |
| Manufactured          | -1.000   | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | N/A            | N/A            |
| 2-Unit Property       | -1.000   | -1.000         | -1.000         | -1.000         | -1.000         | N/A            | N/A            | N/A            |
| 3-4 Unit Property     | -1.000   | -1.000         | -1.000         | N/A            | N/A            | N/A            | N/A            | N/A            |
| Condo > 15 year       | 0.000    | 0.000          | 0.000          | -0.750         | -0.750         | -0.750         | N/A            | N/A            |
| High Balance C/O Refi | -1.000   | N/A            | N/A            | N/A            | N/A            | N/A            | N/A            | N/A            |

| Mortgages with Subordinate Financing * |                |                        |                    |
|----------------------------------------|----------------|------------------------|--------------------|
| LTV Range                              | CLTV Range     | Non Interest-Only LLPA |                    |
|                                        |                | Credit Score < 720     | Credit Score ≥ 720 |
| ≤ 65.00%                               | 80.01 - 95.00% | -0.500                 | -0.250             |
| 65.01 - 75.00%                         | 80.01 - 95.00% | -0.750                 | -0.500             |
| 75.01 - 95.00%                         | 90.01 - 95.00% | -1.000                 | -0.750             |
| 75.01 - 90.00%                         | 76.01 - 90.00% | -1.000                 | -0.750             |
| ≤ 95.00%                               | 95.01 - 97.00% | -1.500                 | -1.500             |

\* If the subordinate financing is a Community Seconds® loan, these LLPA's do not apply and the lender must use SFC 118.

### Lender Paid MI Adjustments (cumulative with above adjustments)

| LPMI Adjust Term > 20 yr & All Manuf. |          |                |                |
|---------------------------------------|----------|----------------|----------------|
| LTV →                                 | ≤ 85.00% | 85.01 - 90.00% | 90.01 - 95.00% |
| FICO ↓                                |          |                |                |
| ≥ 740                                 | -0.990   | -1.370         | -2.150         |
| 720 - 739                             | -1.120   | -1.720         | -2.350         |
| 680 - 719                             | -1.330   | -2.170         | -3.290         |

| LPMI Adjust Term ≤ 20 yr |          |                |                |
|--------------------------|----------|----------------|----------------|
| LTV →                    | ≤ 85.00% | 85.01 - 90.00% | 90.01 - 95.00% |
| FICO ↓                   |          |                |                |
| ≥ 740                    | -0.880   | -1.100         | -1.650         |
| 720 - 739                | -1.050   | -1.370         | -2.170         |
| 680 - 719                | -1.190   | -1.540         | -2.940         |

| Additional LPMI Premium Adjustments |        |           |           |
|-------------------------------------|--------|-----------|-----------|
| Product Feature                     | ≥ 740  | 720 - 739 | 680 - 719 |
| Limited Cash-Out                    | 0.000  | 0.000     | -0.530    |
| Cash-Out                            | -0.500 | -0.700    | -1.000    |
| Second Home                         | -0.250 | -0.490    | -0.700    |
| Manufactured Home                   | -0.500 | -0.700    | -1.000    |
| Loan Amount > \$417,000 *           | -0.400 | -0.880    | -1.400    |
| Term ≤ 25 year                      | 0.180  | 0.180     | 0.280     |

\* Does not apply in HI

### Lock Desk Policy

The initial expiration date of the lock will be disclosed on the lock confirmation. Locks may only be extended up to 30 days past its initial lock period. Locks received after cut off (7pm ET) will be rejected. Locks accepted on loans in "Registered, Submitted, U/W-Received & U/W-Approved" status only. Locks must be e-mailed/faxed directly to the lock desk or sent through DataTrac Web. Lock requests submitted to a client's AE or AM only will not be processed.

Flood Certification = \$10.00

FHA ID# - 1358600006

[Full Lock Desk Policy Can Be Found Here](#)

[AFR Guidelines](#)

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W. Rate Sheet Dated: 12/4/2014

prices are subject to change without notice

Release Time: 10:00 AM ET

| 30/25 Year Open Access ≤ 105.00 LTV |         |         |         |  |
|-------------------------------------|---------|---------|---------|--|
| Rate                                | 30 day  | 45 day  | 60 day  |  |
| 3.250                               | 95.971  | 95.721  | 95.471  |  |
| 3.375                               | 96.815  | 96.565  | 96.315  |  |
| 3.500                               | 97.864  | 97.614  | 97.364  |  |
| 3.625                               | 98.869  | 98.619  | 98.369  |  |
| 3.750                               | 99.637  | 99.387  | 99.137  |  |
| 3.875                               | 100.284 | 100.034 | 99.784  |  |
| 4.000                               | 101.043 | 100.793 | 100.543 |  |
| 4.125                               | 101.947 | 101.697 | 101.447 |  |
| 4.250                               | 102.624 | 102.374 | 102.124 |  |
| 4.375                               | 103.179 | 102.929 | 102.679 |  |
| 4.500                               | 103.927 | 103.677 | 103.427 |  |
| 4.625                               | 104.749 | 104.499 | 104.249 |  |
| 4.750                               | 105.382 | 105.132 | 104.882 |  |
| 4.875                               | 105.894 | 105.644 | 105.394 |  |
| 5.000                               | 106.085 | 105.835 | 105.585 |  |
| 5.125                               | 106.877 | 106.627 | 106.377 |  |
| 5.250                               | 107.460 | 107.210 | 106.960 |  |

| 30/25 Year Open Access > 105.00 LTV |         |         |         |  |
|-------------------------------------|---------|---------|---------|--|
| Rate                                | 30 day  | 45 day  | 60 day  |  |
| 3.250                               | 95.284  | 95.034  | 94.784  |  |
| 3.375                               | 96.128  | 95.878  | 95.628  |  |
| 3.500                               | 97.177  | 96.927  | 96.677  |  |
| 3.625                               | 98.182  | 97.932  | 97.682  |  |
| 3.750                               | 99.762  | 99.512  | 99.262  |  |
| 3.875                               | 100.409 | 100.159 | 99.909  |  |
| 4.000                               | 101.168 | 100.918 | 100.668 |  |
| 4.125                               | 102.072 | 101.822 | 101.572 |  |
| 4.250                               | 103.187 | 102.937 | 102.687 |  |
| 4.375                               | 103.742 | 103.492 | 103.242 |  |
| 4.500                               | 104.490 | 104.240 | 103.990 |  |
| 4.625                               | 105.312 | 105.062 | 104.812 |  |
| 4.750                               | 106.757 | 106.507 | 106.257 |  |
| 4.875                               | 107.269 | 107.019 | 106.769 |  |
| 5.000                               | 107.460 | 107.210 | 106.960 |  |
| 5.125                               | 108.252 | 108.002 | 107.752 |  |
| 5.250                               | 107.460 | 107.210 | 106.960 |  |

| 20 Year Open Access ≤ 105.00 LTV |         |         |         |  |
|----------------------------------|---------|---------|---------|--|
| Rate                             | 30 day  | 45 day  | 60 day  |  |
| 3.250                            | 97.245  | 96.995  | 96.745  |  |
| 3.375                            | 98.186  | 97.936  | 97.686  |  |
| 3.500                            | 99.099  | 98.849  | 98.599  |  |
| 3.625                            | 99.980  | 99.730  | 99.480  |  |
| 3.750                            | 100.673 | 100.423 | 100.173 |  |
| 3.875                            | 101.256 | 101.006 | 100.756 |  |
| 4.000                            | 101.723 | 101.473 | 101.223 |  |
| 4.125                            | 102.531 | 102.281 | 102.031 |  |
| 4.250                            | 103.142 | 102.892 | 102.642 |  |
| 4.375                            | 103.654 | 103.404 | 103.154 |  |
| 4.500                            | 104.240 | 103.990 | 103.740 |  |
| 4.625                            | 104.978 | 104.728 | 104.478 |  |
| 4.750                            | 105.558 | 105.308 | 105.058 |  |
| 4.875                            | 106.062 | 105.812 | 105.562 |  |
| 5.000                            | 105.995 | 105.745 | 105.495 |  |
| 5.125                            | 106.724 | 106.474 | 106.224 |  |
| 5.250                            | 107.301 | 107.051 | 106.801 |  |

| 20 Year Open Access > 105.00 LTV |         |         |         |  |
|----------------------------------|---------|---------|---------|--|
| Rate                             | 30 day  | 45 day  | 60 day  |  |
| 3.250                            | 97.308  | 97.058  | 96.808  |  |
| 3.375                            | 98.249  | 97.999  | 97.749  |  |
| 3.500                            | 99.162  | 98.912  | 98.662  |  |
| 3.625                            | 100.043 | 99.793  | 99.543  |  |
| 3.750                            | 100.736 | 100.486 | 100.236 |  |
| 3.875                            | 101.319 | 101.069 | 100.819 |  |
| 4.000                            | 101.786 | 101.536 | 101.286 |  |
| 4.125                            | 102.594 | 102.344 | 102.094 |  |
| 4.250                            | 103.517 | 103.267 | 103.017 |  |
| 4.375                            | 104.029 | 103.779 | 103.529 |  |
| 4.500                            | 104.615 | 104.365 | 104.115 |  |
| 4.625                            | 105.353 | 105.103 | 104.853 |  |
| 4.750                            | 105.746 | 105.496 | 105.246 |  |
| 4.875                            | 106.250 | 106.000 | 105.750 |  |
| 5.000                            | 106.183 | 105.933 | 105.683 |  |
| 5.125                            | 106.912 | 106.662 | 106.412 |  |
| 5.250                            | 107.301 | 107.051 | 106.801 |  |

| 15 Year Open Access ≤ 105.00 LTV |         |         |         |  |
|----------------------------------|---------|---------|---------|--|
| Rate                             | 30 day  | 45 day  | 60 day  |  |
| 2.250                            | 96.034  | 95.784  | 95.534  |  |
| 2.375                            | 96.814  | 96.564  | 96.314  |  |
| 2.500                            | 97.593  | 97.343  | 97.093  |  |
| 2.625                            | 98.248  | 97.998  | 97.748  |  |
| 2.750                            | 98.821  | 98.571  | 98.321  |  |
| 2.875                            | 99.084  | 98.834  | 98.584  |  |
| 3.000                            | 99.850  | 99.600  | 99.350  |  |
| 3.125                            | 100.450 | 100.200 | 99.950  |  |
| 3.250                            | 100.960 | 100.710 | 100.460 |  |
| 3.375                            | 101.368 | 101.118 | 100.868 |  |
| 3.500                            | 102.060 | 101.810 | 101.560 |  |
| 3.625                            | 102.608 | 102.358 | 102.108 |  |
| 3.750                            | 103.081 | 102.831 | 102.581 |  |
| 3.875                            | 103.454 | 103.204 | 102.954 |  |
| 4.000                            | 104.110 | 103.860 | 103.610 |  |
| 4.125                            | 104.665 | 104.415 | 104.165 |  |
| 4.250                            | 105.145 | 104.895 | 104.645 |  |

| 15 Year Open Access > 105.00 LTV |         |         |         |  |
|----------------------------------|---------|---------|---------|--|
| Rate                             | 30 day  | 45 day  | 60 day  |  |
| 2.250                            | 93.909  | 93.659  | 93.409  |  |
| 2.375                            | 94.689  | 94.439  | 94.189  |  |
| 2.500                            | 95.468  | 95.218  | 94.968  |  |
| 2.625                            | 96.123  | 95.873  | 95.623  |  |
| 2.750                            | 98.259  | 98.009  | 97.759  |  |
| 2.875                            | 98.522  | 98.272  | 98.022  |  |
| 3.000                            | 99.288  | 99.038  | 98.788  |  |
| 3.125                            | 99.888  | 99.638  | 99.388  |  |
| 3.250                            | 100.648 | 100.398 | 100.148 |  |
| 3.375                            | 101.056 | 100.806 | 100.556 |  |
| 3.500                            | 101.748 | 101.498 | 101.248 |  |
| 3.625                            | 102.296 | 102.046 | 101.796 |  |
| 3.750                            | 102.894 | 102.644 | 102.394 |  |
| 3.875                            | 103.267 | 103.017 | 102.767 |  |
| 4.000                            | 103.923 | 103.673 | 103.423 |  |
| 4.125                            | 104.478 | 104.228 | 103.978 |  |
| 4.250                            | 104.395 | 104.145 | 103.895 |  |

| Applicable for all mortgages with greater than 15 year terms |          |                |                |                |                |          |
|--------------------------------------------------------------|----------|----------------|----------------|----------------|----------------|----------|
| LTV →<br>FICO ↓                                              | ≤ 60.00% | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% | > 85.00% |
| ≥ 740                                                        | 0.250    | 0.000          | 0.000          | -0.250         | 0.000          | 0.000    |
| 720 - 739                                                    | 0.250    | 0.000          | -0.250         | -0.500         | 0.000          | 0.000    |
| 700 - 719                                                    | 0.250    | -0.500         | -0.750         | -1.000         | -0.500         | -0.500   |
| 680 - 699                                                    | 0.000    | -0.500         | -1.250         | -1.750         | -1.000         | -0.750   |
| 660 - 679                                                    | 0.000    | -1.000         | -2.250         | -2.750         | -2.250         | -1.750   |
| 640 - 659                                                    | -0.500   | -1.250         | -2.750         | -3.000         | -2.750         | -2.250   |
| 620 - 639                                                    | -0.500   | -1.500         | -3.000         | -3.000         | -2.750         | -2.750   |
| < 620 *                                                      | -0.500   | -1.500         | -3.000         | -3.000         | -2.750         | -2.750   |

\* A minimum credit score of 580 applies to all mortgage loans delivered to AFR in accordance with the Selling Guide.

| Open Access Mortgage with Subordinate Financing |               |                    |                    |
|-------------------------------------------------|---------------|--------------------|--------------------|
| LTV Range                                       | TLTV Range    | Credit Score < 720 | Credit Score ≥ 720 |
| ≤ 65.00%                                        | > 80% & ≤ 95% | -0.500             | -0.250             |
| > 65% & ≤ 75%                                   | > 80% & ≤ 95% | -0.750             | -0.500             |
| > 75% & ≤ 80%                                   | > 76% & ≤ 90% | -1.000             | -0.750             |
| > 75% & ≤ 80%                                   | > 90% & ≤ 95% | -1.000             | -0.750             |
| > 80% & ≤ 90%                                   | > 81% & ≤ 95% | -1.000             | -0.500             |
| > 90% & ≤ 95%                                   | > 90% & ≤ 95% | -0.500             | -0.250             |
| Any                                             | > 95%         | -1.500             | -1.500             |

| LTV →<br>Product Feature ↓ | ≤ 60.00% | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% | 85.01 - 90.00% | 90.01 - 95.00% | 95.01 - 97.00% | 97.01 - 105.00% | > 105% |
|----------------------------|----------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|-----------------|--------|
| Investment Property        | -1.750   | -1.750         | -1.750         | -3.000         | -3.750         | -3.750         | -3.750         | -3.750         | -3.750          | -3.750 |
| 30 yr. High LTV            | 0.000    | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | -0.500         | -1.000          | -2.000 |
| 20/15 yr. High LTV         | 0.000    | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | -0.500         | -1.000          | -2.000 |
| 2-Unit Property            | -1.000   | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         | -1.000          | -1.000 |
| 3-4 Unit Property          | -1.000   | -1.000         | -1.000         | -1.000         | -1.500         | -2.000         | -2.000         | -2.000         | -2.000          | -2.000 |

| Open Access Adjusters              |                         |            |
|------------------------------------|-------------------------|------------|
| Adjusters                          | 30 year                 | 20/15 year |
| High Balance                       | -2.500                  | -2.500     |
| Condo                              | -0.750                  | -0.750     |
| Manufactured                       | -1.000                  | -1.000     |
| NY                                 | -0.25                   | -0.25      |
| AZ, CA, FL, GA, IA, MA, NJ, NV, UT | -0.15                   | -0.15      |
| Extension Options                  | -0.018 per calendar day |            |

| Relief Refinance Mortgage Delivery Fee Cap |         |            |
|--------------------------------------------|---------|------------|
| RRMDFC                                     | 30 year | 20/15 year |
| Investment                                 | 2.000   | 2.000      |
| Owner Occ. & Second Home ≤ 80%             | 2.000   | 2.000      |
| Owner Occ. & Second Home > 80%             | 0.750   | 0.000      |

Delivery Fee Caps do not include State, High Balance, Extension Fees.

#### Lock Desk Policy

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Flood Certification = \$10.00

FHA ID# - 1358600006

[Full Lock Desk Policy Can Be Found Here](#)

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W. Rate Sheet Dated: 12/4/2014

prices are subject to change without notice

Release Time: 10:00 AM ET

| 30/25 Year FHLMC |         |         |         |
|------------------|---------|---------|---------|
| Rate             | 30 day  | 45 day  | 60 day  |
| 3.125            | N/A     | N/A     | N/A     |
| 3.250            | 97.131  | 96.881  | 96.856  |
| 3.375            | 97.975  | 97.725  | 97.700  |
| 3.500            | 99.024  | 98.774  | 98.749  |
| 3.625            | 100.029 | 99.779  | 99.754  |
| 3.750            | 100.797 | 100.547 | 100.522 |
| 3.875            | 101.444 | 101.194 | 101.169 |
| 3.990            | 102.153 | 101.903 | 101.878 |
| 4.000            | 102.203 | 101.953 | 101.928 |
| 4.125            | 103.107 | 102.857 | 102.832 |
| 4.250            | 103.784 | 103.534 | 103.509 |
| 4.375            | 104.339 | 104.089 | 104.064 |
| 4.500            | 105.087 | 104.837 | 104.812 |
| 4.625            | 105.909 | 105.659 | 105.634 |
| 4.750            | 106.542 | 106.292 | 106.267 |
| 4.875            | 107.054 | 106.804 | 106.779 |
| 4.990            | 107.195 | 106.945 | 106.920 |
| 5.000            | 107.245 | 106.995 | 106.970 |
| 5.125            | 108.037 | 107.787 | 107.762 |
| 5.250            | 108.620 | 108.370 | 108.345 |

| 20 Year FHLMC |         |         |         |
|---------------|---------|---------|---------|
| Rate          | 30 day  | 45 day  | 60 day  |
| 3.125         | N/A     | N/A     | N/A     |
| 3.250         | 98.505  | 98.255  | 98.005  |
| 3.375         | 99.446  | 99.196  | 98.946  |
| 3.500         | 100.359 | 100.109 | 99.859  |
| 3.625         | 101.240 | 100.990 | 100.740 |
| 3.750         | 101.933 | 101.683 | 101.433 |
| 3.875         | 102.516 | 102.266 | 102.016 |
| 3.990         | 102.933 | 102.683 | 102.433 |
| 4.000         | 102.983 | 102.733 | 102.483 |
| 4.125         | 103.791 | 103.541 | 103.291 |
| 4.250         | 104.402 | 104.152 | 103.902 |
| 4.375         | 104.914 | 104.664 | 104.414 |
| 4.500         | 105.500 | 105.250 | 105.000 |
| 4.625         | 106.238 | 105.988 | 105.738 |
| 4.750         | 106.818 | 106.568 | 106.318 |
| 4.875         | 107.322 | 107.072 | 106.822 |
| 4.990         | 107.205 | 106.955 | 106.705 |
| 5.000         | 107.255 | 107.005 | 106.755 |
| 5.125         | 107.984 | 107.734 | 107.484 |
| 5.250         | 108.561 | 108.311 | 108.061 |

| 15 Year FHLMC |         |         |         |
|---------------|---------|---------|---------|
| Rate          | 30 day  | 45 day  | 60 day  |
| 2.125         | N/A     | N/A     | N/A     |
| 2.250         | 96.694  | 96.444  | 96.194  |
| 2.375         | 97.474  | 97.224  | 96.974  |
| 2.500         | 98.253  | 98.003  | 97.753  |
| 2.625         | 98.908  | 98.658  | 98.408  |
| 2.750         | 99.481  | 99.231  | 98.981  |
| 2.875         | 99.744  | 99.494  | 99.244  |
| 2.990         | 100.460 | 100.210 | 99.960  |
| 3.000         | 100.510 | 100.260 | 100.010 |
| 3.125         | 101.110 | 100.860 | 100.610 |
| 3.250         | 101.620 | 101.370 | 101.120 |
| 3.375         | 102.028 | 101.778 | 101.528 |
| 3.500         | 102.720 | 102.470 | 102.220 |
| 3.625         | 103.268 | 103.018 | 102.768 |
| 3.750         | 103.741 | 103.491 | 103.241 |
| 3.875         | 104.114 | 103.864 | 103.614 |
| 3.990         | 104.720 | 104.470 | 104.220 |
| 4.000         | 104.770 | 104.520 | 104.270 |
| 4.125         | 105.325 | 105.075 | 104.825 |
| 4.250         | 105.805 | 105.555 | 105.305 |

### Adjustments

| Applicable for all mortgages with greater than 15 year terms |          |                |                |                |                |          |
|--------------------------------------------------------------|----------|----------------|----------------|----------------|----------------|----------|
| LTV →<br>FICO ↓                                              | ≤ 60.00% | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% | > 85.00% |
| ≥ 740                                                        | 0.250    | 0.000          | 0.000          | -0.250         | -0.250         | -0.250   |
| 720 - 739                                                    | 0.250    | 0.000          | -0.250         | -0.500         | -0.500         | -0.500   |
| 700 - 719                                                    | 0.250    | -0.500         | -0.750         | -1.000         | -1.000         | -1.000   |
| 680 - 699                                                    | 0.000    | -0.500         | -1.250         | -1.750         | -1.500         | -1.250   |
| 660 - 679                                                    | 0.000    | -1.000         | -2.250         | -2.750         | -2.750         | -2.250   |
| 640 - 659                                                    | -0.500   | -1.250         | -2.750         | -3.000         | -3.250         | -2.750   |
| 620 - 639                                                    | -0.500   | -1.500         | -3.000         | -3.000         | -3.250         | -3.250   |
| < 620 *                                                      | -0.500   | -1.500         | -3.000         | -3.000         | -3.250         | -3.250   |

\* A minimum required credit score of 620 applies to all mortgage loans delivered to AFR in accordance with the Selling Guide

| Cash-Out Refinance |          |                |                |                |
|--------------------|----------|----------------|----------------|----------------|
| LTV →<br>FICO ↓    | ≤ 60.00% | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% |
| ≥ 740              | 0.000    | -0.250         | -0.250         | -0.500         |
| 720 - 739          | 0.000    | -0.625         | -0.625         | -0.750         |
| 700 - 719          | 0.000    | -0.625         | -0.625         | -0.750         |
| 680 - 699          | 0.000    | -0.750         | -0.750         | -1.375         |
| 660 - 679          | -0.250   | -0.750         | -0.750         | -1.500         |
| 640 - 659          | -0.250   | -1.250         | -1.250         | -2.250         |
| 620 - 639          | -0.250   | -1.250         | -1.250         | -2.750         |
| < 620              | -1.250   | -2.250         | -2.250         | -2.750         |

| Feature Adjustments                 |           |          |        |
|-------------------------------------|-----------|----------|--------|
| LTV                                 | > 75.00 % |          |        |
| Condo (Excl 15 yr. & Home Possible) | -0.750    |          |        |
| LTV                                 | ≤ 75%     | >75%-80% | > 80%  |
| Investment Property                 | -1.750    | -3.000   | -3.750 |
| LTV                                 | All       |          |        |
| Manufactured Home                   | -1.000    |          |        |

| Mortgages with Subordinate Financing |                |                        |                    |
|--------------------------------------|----------------|------------------------|--------------------|
| LTV Range                            | CLTV Range     | Non Interest-Only LLPA |                    |
|                                      |                | Credit Score < 720     | Credit Score ≥ 720 |
| ≤ 65.00%                             | 80.01 - 95.00% | -0.500                 | -0.250             |
| 65.01 - 75.00%                       | 80.01 - 95.00% | -0.750                 | -0.500             |
| 75.01 - 80.00%                       | 76.01 - 90.00% | -1.000                 | -0.750             |
| 75.01 - 80.00%                       | 90.01 - 95.00% | -1.000                 | -0.750             |
| 80.01 - 90.00%                       | 81.01 - 95.00% | -1.000                 | -0.750             |

| Multi Unit       |          |                |                |                |                |                |
|------------------|----------|----------------|----------------|----------------|----------------|----------------|
| LTV →<br>Units ↓ | ≤ 60.00% | 60.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% | 80.01 - 85.00% | 85.01 - 90.01% |
| 2-Unit           | -1.000   | -1.000         | -1.000         | -1.000         | -1.000         | -1.000         |
| 3-4 Unit         | -1.000   | -1.000         | -1.000         | -1.000         | -1.500         | -2.000         |

| Super Conforming Mortgage   |          |                |          |
|-----------------------------|----------|----------------|----------|
| LTV                         | ≤ 75.00% | 75.01 - 80.00% | > 80.00% |
| Purchase & No Cash-Out Refi | 0.000    | 0.000          | 0.000    |
| Cash-Out Refi               | -1.000   | N/A            | N/A      |

| All Loan Type Adjustments          |                         |
|------------------------------------|-------------------------|
| Adjusters                          | All Terms               |
| NY                                 | -0.250                  |
| AZ, CA, FL, GA, LA, MA, NJ, NV, UT | -0.150                  |
| Escrow Waiver                      | -0.250                  |
| Loan Amount Adjusters              | All Terms               |
| \$0 - \$74,999                     | -2.000                  |
| \$75,000 - \$124,999               | -0.750                  |
| \$125,000 - \$199,999              | -0.375                  |
| \$200,000 - \$417,000              | 0.000                   |
| Super Conforming                   | -1.000                  |
| TX Equity Section 50(a)(6)         |                         |
| All Terms & LTVs                   | -1.000                  |
| Extension Fee                      | -0.018 per calendar day |

### Lock Desk Policy

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Flood Certification = \$10.00

FHA ID# - 1358600006

[Full Lock Desk Policy Can Be Found Here](#)

[AFR Guidelines](#)

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# AMERICAN FINANCIAL RESOURCES, INC. WHOLESALE MORTGAGE DIVISION

[AFR Wholesale's Website](#)

Lock Desk e-mail:

Lock Desk Phone:

Lock Desk Hours:

[AFR Rate Sheet Archive](#)

[LockDesk@afrrwholesale.com](mailto:LockDesk@afrrwholesale.com)

1-877-588-2706

10:00 am ET - 7:00 pm ET

**30 Day Lock Exp.: 1/5/2015**  
**45 Day Lock Exp.: 1/20/2015**  
**60 Day Lock Exp.: 2/4/2015**

W. Rate Sheet Dated: **12/4/2014**

prices are subject to change without notice

Release Time: **10:00 AM ET**

## Non-Conforming 30 year Fixed Max Price After Adjustments 101.750

| Rate  | 30 day  | 45 day  | 60 day  |
|-------|---------|---------|---------|
| 3.750 | 98.342  | 98.170  | 97.998  |
| 3.875 | 99.123  | 98.951  | 98.779  |
| 4.000 | 99.873  | 99.701  | 99.529  |
| 4.125 | 100.592 | 100.420 | 100.248 |
| 4.250 | 101.153 | 100.981 | 100.809 |
| 4.375 | 101.747 | 101.575 | 101.403 |
| 4.500 | 102.247 | 102.075 | 101.903 |
| 4.625 | 102.747 | 102.575 | 102.403 |
| 4.750 | 103.185 | 103.013 | 102.841 |
| 4.875 | 103.552 | 103.373 | 103.193 |
| 5.000 | 103.896 | 103.717 | 103.537 |
| 5.125 | 104.052 | 103.873 | 103.693 |

## Non-Conforming 15 year Fixed Max Price After Adjustments 101.250

| Rate  | 30 day  | 45 day  | 60 day  |
|-------|---------|---------|---------|
| 3.250 | 98.446  | 98.306  | 98.165  |
| 3.375 | 98.946  | 98.806  | 98.665  |
| 3.500 | 99.462  | 99.337  | 99.212  |
| 3.625 | 99.899  | 99.774  | 99.649  |
| 3.750 | 100.274 | 100.149 | 100.024 |
| 3.875 | 100.587 | 100.462 | 100.337 |
| 4.000 | 100.868 | 100.743 | 100.618 |
| 4.125 | 101.056 | 100.931 | 100.806 |
| 4.250 | 101.181 | 101.056 | 100.931 |
| 4.375 | 101.306 | 101.181 | 101.056 |
| 4.500 | 101.369 | 101.244 | 101.119 |
| 4.625 | 101.432 | 101.307 | 101.182 |

## Risk Based Price Adjustments - AFR Jumbo Fixed

| LTV/CLTV →<br>FICO ↓      | ≤ 60.00% | 60.01 - 65.00% | 65.01 - 70.00% | 70.01 - 75.00% | 75.01 - 80.00% |
|---------------------------|----------|----------------|----------------|----------------|----------------|
| ≥ 780                     | 0.600    | 0.500          | 0.450          | 0.000          | -0.250         |
| 760 - 779                 | 0.600    | 0.500          | 0.300          | -0.150         | -0.375         |
| 740 - 759                 | 0.600    | 0.500          | 0.100          | -0.300         | -0.500         |
| 720 - 739                 | 0.500    | 0.450          | 0.000          | -0.450         | -0.850         |
| 700 - 719                 | 0.400    | 0.300          | -0.200         | -0.750         | -1.250*        |
| 680 - 699                 | 0.300*   | 0.200*         | -0.500*        | -1.000*        | -1.500*        |
| <b>Loan Balance</b>       |          |                |                |                |                |
| ≤ \$500,000               | 0.000    | 0.000          | 0.000          | 0.000          | 0.000          |
| \$500,001 - \$1,000,000   | 0.000    | 0.000          | 0.000          | 0.000          | 0.000          |
| \$1,000,001 - \$1,500,000 | 0.000    | 0.000          | -0.125         | -0.250         | -0.375*        |
| \$1,500,001 - \$2,000,000 | 0.000    | 0.000          | -0.250         | -0.375*        | -0.500*        |
| \$2,000,001 - \$2,500,000 | -0.125*  | -0.250*        | -0.375*        | N/A            | N/A            |
| \$2,500,001 - \$3,000,000 | -0.125*  | -0.250*        | N/A            | N/A            | N/A            |
| <b>Occupancy</b>          |          |                |                |                |                |
| Second Home               | -0.150   | -0.200         | -0.300         | -0.450         | N/A            |
| <b>Property Types</b>     |          |                |                |                |                |
| Condos                    | 0.000    | 0.000          | -0.125         | -0.125         | -0.125         |
| <b>State Adjustments</b>  |          |                |                |                |                |
| AZ                        | 0.000    | 0.000          | 0.000          | -0.250         | -0.250         |
| FL                        | 0.000    | 0.000          | 0.000          | -0.250         | -0.250         |
| MI                        | 0.000    | 0.000          | 0.000          | -0.375         | -0.375         |
| NV                        | 0.000    | 0.000          | 0.000          | -0.375         | -0.375         |
| <b>Other Adjustments</b>  |          |                |                |                |                |
| Cash-Out                  | -0.250   | -0.300         | -0.500         | N/A            | N/A            |
| DTI > 40                  | 0.000    | 0.000          | 0.000          | -0.125         | -0.125         |
| No Escrow                 | -0.100   | -0.100         | -0.100         | -0.100         | -0.100         |
| Purchase                  | 0.250    | 0.250          | 0.250          | 0.375          | 0.375          |

Extension Options -0.018 per calendar day

\* Please see High Reserve Guidelines

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FHA ID# - 1358600006

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Lock Desk Phone:

1-877-588-2706

Lock Desk Hours:

10:00 am ET - 7:00 pm ET

prices are subject to change without notice

W. Rate Sheet Dated: **12/4/2014**

Release Time: **10:00 AM ET**

30 Day Lock Exp.: **1/5/2015**

Max Price After Adjustments **101.750**

| Jumbo 5/1 Arm Full Doc |         |
|------------------------|---------|
| Rate                   | 30 day  |
| 3.000                  | 98.700  |
| 3.125                  | 99.200  |
| 3.250                  | 99.700  |
| 3.375                  | 99.950  |
| 3.500                  | 100.200 |
| 3.625                  | 100.450 |
| 3.750                  | 100.700 |
| 3.875                  | 100.950 |
| 4.000                  | 101.200 |
| 4.125                  | 101.450 |
| 4.250                  | 101.700 |
| 4.375                  | 101.950 |
| 4.500                  | 102.200 |

| Jumbo 7/1 Arm Full Doc |         |
|------------------------|---------|
| Rate                   | 30 day  |
| 3.500                  | 98.700  |
| 3.625                  | 99.200  |
| 3.750                  | 99.700  |
| 3.875                  | 99.950  |
| 4.000                  | 100.200 |
| 4.125                  | 100.450 |
| 4.250                  | 100.700 |
| 4.375                  | 100.950 |
| 4.500                  | 101.200 |
| 4.625                  | 101.450 |
| 4.750                  | 101.700 |
| 4.875                  | 101.950 |
| 5.000                  | 102.200 |

| E-Z Doc 5/1 Arm |        |
|-----------------|--------|
| Rate            | 30 day |
| 4.250           | N/A    |
| 4.375           | N/A    |
| 4.500           | N/A    |
| 4.625           | N/A    |
| 4.750           | N/A    |
| 4.875           | N/A    |
| 5.000           | N/A    |
| 5.125           | N/A    |
| 5.250           | N/A    |
| 5.375           | N/A    |
| 5.500           | N/A    |
| 5.625           | N/A    |
| 5.750           | N/A    |

| E-Z Doc 7/1 Arm |        |
|-----------------|--------|
| Rate            | 30 day |
| 4.750           | N/A    |
| 4.875           | N/A    |
| 5.000           | N/A    |
| 5.125           | N/A    |
| 5.250           | N/A    |
| 5.375           | N/A    |
| 5.500           | N/A    |
| 5.625           | N/A    |
| 5.750           | N/A    |
| 5.875           | N/A    |
| 6.000           | N/A    |
| 6.125           | N/A    |
| 6.250           | N/A    |

| Jumbo Arm LLPA            |                         |
|---------------------------|-------------------------|
| Adjuster                  | Adjustment              |
| Cash-Out                  | -0.500                  |
| Escrow Waiver             | -0.250                  |
| Loan Amount               |                         |
| \$1,000,001 - \$1,125,000 | -0.125                  |
| \$1,125,001 - \$1,250,000 | -0.250                  |
| \$1,250,001 - \$1,375,000 | -0.375                  |
| \$1,375,001 - \$2,000,000 | -0.500                  |
| Extension Option          | -0.018 per calendar day |

| Jumbo Arm LLPA            |                         |
|---------------------------|-------------------------|
| Adjuster                  | Adjustment              |
| Cash-Out                  | -0.500                  |
| Escrow Waiver             | -0.250                  |
| Loan Amount               |                         |
| \$1,000,001 - \$1,125,000 | -0.125                  |
| \$1,125,001 - \$1,250,000 | -0.250                  |
| \$1,250,001 - \$1,375,000 | -0.375                  |
| \$1,375,001 - \$2,000,000 | -0.500                  |
| Extension Option          | -0.018 per calendar day |

## Lock Desk Policy

The initial expiration date of the lock will be disclosed on the lock confirmation. Locks may only be extended up to 30 days past its initial lock period. Locks received after cut off (7pm ET) will be rejected. Locks accepted on loans in "Registered, Submitted, U/W-Received & U/W-Approved" status only. Locks must be e-mailed/faxed directly to the lock desk or sent through DataTrac Web. Lock requests submitted to a client's AE or AM only will not be processed.

Flood Certification = \$10.00

FHA ID# - 1358600006

[Full Lock Desk Policy Can Be Found Here](#)

[AFR Guidelines](#)

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Alt-Option Access Terms & Pricing

| Access 30 yr Fixed (AOAP-30F) |         |         |
|-------------------------------|---------|---------|
| Rate                          | 30 day  | 45 day  |
| 6.750                         | 99.677  | 99.517  |
| 6.875                         | 99.985  | 99.819  |
| 7.000                         | 100.292 | 100.122 |
| 7.125                         | 100.599 | 100.424 |
| 7.250                         | 100.907 | 100.726 |
| 7.375                         | 101.214 | 101.028 |
| 7.500                         | 101.521 | 101.330 |
| 7.625                         | 101.828 | 101.632 |
| 7.750                         | 102.136 | 101.934 |
| 7.875                         | 102.443 | 102.236 |
| 8.000                         | 102.750 | 102.538 |
| 8.125                         | 103.058 | 102.840 |
| 8.250                         | 103.365 | 103.142 |
| 8.375                         | 103.672 | 103.444 |
| 8.500                         | 103.980 | 103.747 |

Maximum All-In Price After Adjustments And  
Before Comp Plan = 101.750

| Access 15 yr Fixed (AOAP-15F) |         |         |
|-------------------------------|---------|---------|
| Rate                          | 30 day  | 45 day  |
| 6.500                         | 100.250 | 100.101 |
| 6.625                         | 100.495 | 100.340 |
| 6.750                         | 100.740 | 100.580 |
| 6.875                         | 100.985 | 100.819 |
| 7.000                         | 101.230 | 101.059 |
| 7.125                         | 101.474 | 101.299 |
| 7.250                         | 101.719 | 101.538 |
| 7.375                         | 101.964 | 101.778 |
| 7.500                         | 102.209 | 102.017 |
| 7.625                         | 102.453 | 102.257 |
| 7.750                         | 102.698 | 102.497 |
| 7.875                         | 102.943 | 102.736 |
| 8.000                         | 103.188 | 102.976 |
| 8.125                         | 103.433 | 103.215 |
| 8.250                         | 103.677 | 103.455 |

| Access FICO / LTV Price Adjustments |            |           |           |           |           |           |
|-------------------------------------|------------|-----------|-----------|-----------|-----------|-----------|
| FICO                                | LTV RATIOS |           |           |           |           |           |
|                                     | ≤50%       | 50.01-60% | 60.01-65% | 65.01-70% | 70.01-75% | 75.01-80% |
| 740+                                | 3.250      | 3.000     | 2.500     | 2.250     | 1.750     | 0.500     |
| 720-739                             | 3.250      | 3.000     | 2.500     | 2.125     | 1.375     | 0.125     |
| 700-719                             | 2.750      | 2.500     | 1.750     | 1.250     | 0.500     | -0.750    |
| 680-699                             | 2.500      | 2.250     | 1.750     | 0.500     | -0.250    | -1.000    |
| 660-679                             | 1.000      | 0.750     | 0.000     | -0.500    | -1.500    | -2.000    |
| 640-659                             | 0.500      | 0.250     | -0.500    | -1.000    | -2.250    | N/A       |
| 620-639                             | 0.000      | -0.250    | -1.000    | -1.500    | N/A       | N/A       |

| Access Price Adjustments                                                       |           |                |
|--------------------------------------------------------------------------------|-----------|----------------|
|                                                                                | ≤70% CLTV | 70.01-80% CLTV |
| Subordinate Financing                                                          | -0.438    | -0.875         |
| All CLTVs                                                                      |           |                |
| Condo                                                                          | -0.250    |                |
| 2nd Home/Investor Property                                                     | 0.000     |                |
| CT, DE, FL, IA, IL, IN, KS, KY, LA, ME, NJ, NM, ND, OH, OK, PA, SC, SD, VT, WI | -0.125    |                |

Alt-Option Asset Inclusion Terms & Pricing

| Asset 30 yr Fixed (AOAIP-30F) |         |         |
|-------------------------------|---------|---------|
| Rate                          | 30 day  | 45 day  |
| 6.250                         | 99.677  | 99.517  |
| 6.375                         | 99.985  | 99.819  |
| 6.500                         | 100.292 | 100.122 |
| 6.625                         | 100.599 | 100.424 |
| 6.750                         | 100.907 | 100.726 |
| 6.875                         | 101.214 | 101.028 |
| 7.000                         | 101.521 | 101.330 |
| 7.125                         | 101.828 | 101.632 |
| 7.250                         | 102.136 | 101.934 |
| 7.375                         | 102.443 | 102.236 |
| 7.500                         | 102.750 | 102.538 |
| 7.625                         | 103.058 | 102.840 |
| 7.750                         | 103.365 | 103.142 |
| 7.875                         | 103.672 | 103.444 |
| 8.000                         | 103.980 | 103.747 |

Maximum All-In Price After Adjustments And  
Before Comp Plan = 101.750

| Asset 15 yr Fixed (AOAIP-15F) |         |         |
|-------------------------------|---------|---------|
| Rate                          | 30 day  | 45 day  |
| 6.000                         | 100.250 | 100.101 |
| 6.125                         | 100.495 | 100.340 |
| 6.250                         | 100.740 | 100.580 |
| 6.375                         | 100.985 | 100.819 |
| 6.500                         | 101.230 | 101.059 |
| 6.625                         | 101.474 | 101.299 |
| 6.750                         | 101.719 | 101.538 |
| 6.875                         | 101.964 | 101.778 |
| 7.000                         | 102.209 | 102.017 |
| 7.125                         | 102.453 | 102.257 |
| 7.250                         | 102.698 | 102.497 |
| 7.375                         | 102.943 | 102.736 |
| 7.500                         | 103.188 | 102.976 |
| 7.625                         | 103.433 | 103.215 |
| 7.750                         | 103.677 | 103.455 |

| Asset FICO / LTV Price Adjustments |            |           |           |           |           |           |
|------------------------------------|------------|-----------|-----------|-----------|-----------|-----------|
| FICO                               | LTV RATIOS |           |           |           |           |           |
|                                    | ≤50%       | 50.01-60% | 60.01-65% | 65.01-70% | 70.01-75% | 75.01-80% |
| 740+                               | 3.250      | 3.000     | 2.500     | 2.250     | 1.750     | 0.500     |
| 720-739                            | 3.250      | 3.000     | 2.500     | 2.125     | 1.375     | 0.125     |
| 700-719                            | 2.750      | 2.500     | 1.750     | 1.250     | 0.500     | -0.750    |

| Asset Price Adjustments                                                        |           |                |
|--------------------------------------------------------------------------------|-----------|----------------|
|                                                                                | ≤70% CLTV | 70.01-80% CLTV |
| Subordinate Financing                                                          | 0.000     | -0.875         |
| All CLTVs                                                                      |           |                |
| Condo                                                                          | -0.250    |                |
| 2nd Home/Investor Property                                                     | 0.000     |                |
| DTI>50% (Prior to utilization of assets)                                       | -0.625    |                |
| CT, DE, FL, IA, IL, IN, KS, KY, LA, ME, NJ, NM, ND, OH, OK, PA, SC, SD, VT, WI | -0.125    |                |

Lock Desk Policy

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Flood Certification = \$10.00

FHA ID# - 1358600006

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**Alt-Option Ratio Terms & Pricing**

| Ratio 30 yr Fixed (AORP-30F) |         |         |
|------------------------------|---------|---------|
| Rate                         | 30 day  | 45 day  |
| 6.250                        | 99.677  | 99.517  |
| 6.375                        | 99.985  | 99.819  |
| 6.500                        | 100.292 | 100.122 |
| 6.625                        | 100.599 | 100.424 |
| 6.750                        | 100.907 | 100.726 |
| 6.875                        | 101.214 | 101.028 |
| 7.000                        | 101.521 | 101.330 |
| 7.125                        | 101.828 | 101.632 |
| 7.250                        | 102.136 | 101.934 |
| 7.375                        | 102.443 | 102.236 |
| 7.500                        | 102.750 | 102.538 |
| 7.625                        | 103.058 | 102.840 |
| 7.750                        | 103.365 | 103.142 |
| 7.875                        | 103.672 | 103.444 |
| 8.000                        | 103.980 | 103.747 |

Maximum All-In Price After Adjustments And  
Before Comp Plan = 101.750

| Ratio 15 yr Fixed (AORP-15F) |         |         |
|------------------------------|---------|---------|
| Rate                         | 30 day  | 45 day  |
| 6.000                        | 100.250 | 100.101 |
| 6.125                        | 100.495 | 100.340 |
| 6.250                        | 100.740 | 100.580 |
| 6.375                        | 100.985 | 100.819 |
| 6.500                        | 101.230 | 101.059 |
| 6.625                        | 101.474 | 101.299 |
| 6.750                        | 101.719 | 101.538 |
| 6.875                        | 101.964 | 101.778 |
| 7.000                        | 102.209 | 102.017 |
| 7.125                        | 102.453 | 102.257 |
| 7.250                        | 102.698 | 102.497 |
| 7.375                        | 102.943 | 102.736 |
| 7.500                        | 103.188 | 102.976 |
| 7.625                        | 103.433 | 103.215 |
| 7.750                        | 103.677 | 103.455 |

| Ratio FICO / LTV Price Adjustments |            |           |           |           |           |           |
|------------------------------------|------------|-----------|-----------|-----------|-----------|-----------|
| FICO                               | LTV RATIOS |           |           |           |           |           |
|                                    | ≤50%       | 50.01-60% | 60.01-65% | 65.01-70% | 70.01-75% | 75.01-80% |
| 740+                               | 3.250      | 3.000     | 2.500     | 2.250     | 1.750     | 0.500     |
| 720-739                            | 3.250      | 3.000     | 2.500     | 2.125     | 1.375     | 0.125     |
| 700-719                            | 2.750      | 2.500     | 1.750     | 1.250     | 0.500     | -0.750    |

| Ratio Price Adjustments                                                        |           |                |
|--------------------------------------------------------------------------------|-----------|----------------|
|                                                                                | ≤70% CLTV | 70.01-80% CLTV |
| Subordinate Financing                                                          | 0.000     | -0.875         |
| All CLTVs                                                                      |           |                |
| Condo                                                                          | -0.250    |                |
| 2nd Home/Investor Property                                                     | 0.000     |                |
| DTI ≤43%                                                                       | 0.000     |                |
| DTI 43.01-47%                                                                  | -0.375    |                |
| DTI 47.01-55%                                                                  | -0.625    |                |
| CT, DE, FL, IA, IL, IN, KS, KY, LA, ME, NJ, NM, ND, OH, OK, PA, SC, SD, VT, WI | -0.125    |                |

**Alt-Option Income Terms & Pricing**

| Income 30 yr Fixed (AOIP-30F) |         |         |
|-------------------------------|---------|---------|
| Rate                          | 30 day  | 45 day  |
| 6.250                         | 99.677  | 99.517  |
| 6.375                         | 99.985  | 99.819  |
| 6.500                         | 100.292 | 100.122 |
| 6.625                         | 100.599 | 100.424 |
| 6.750                         | 100.907 | 100.726 |
| 6.875                         | 101.214 | 101.028 |
| 7.000                         | 101.521 | 101.330 |
| 7.125                         | 101.828 | 101.632 |
| 7.250                         | 102.136 | 101.934 |
| 7.375                         | 102.443 | 102.236 |
| 7.500                         | 102.750 | 102.538 |
| 7.625                         | 103.058 | 102.840 |
| 7.750                         | 103.365 | 103.142 |
| 7.875                         | 103.672 | 103.444 |
| 8.000                         | 103.980 | 103.747 |

Maximum All-In Price After Adjustments And  
Before Comp Plan = 101.750

| Income 15 yr Fixed (AOIP-15F) |         |         |
|-------------------------------|---------|---------|
| Rate                          | 30 day  | 45 day  |
| 6.000                         | 100.250 | 100.250 |
| 6.125                         | 100.495 | 100.495 |
| 6.250                         | 100.740 | 100.740 |
| 6.375                         | 100.985 | 100.985 |
| 6.500                         | 101.230 | 101.230 |
| 6.625                         | 101.474 | 101.474 |
| 6.750                         | 101.719 | 101.719 |
| 6.875                         | 101.964 | 101.964 |
| 7.000                         | 102.209 | 102.209 |
| 7.125                         | 102.453 | 102.453 |
| 7.250                         | 102.698 | 102.698 |
| 7.375                         | 102.943 | 102.943 |
| 7.500                         | 103.188 | 103.188 |
| 7.625                         | 103.433 | 103.433 |
| 7.750                         | 103.677 | 103.677 |

| Income FICO / LTV Price Adjustments |            |           |           |           |           |           |
|-------------------------------------|------------|-----------|-----------|-----------|-----------|-----------|
| FICO                                | LTV RATIOS |           |           |           |           |           |
|                                     | ≤50%       | 50.01-60% | 60.01-65% | 65.01-70% | 70.01-75% | 75.01-80% |
| 740+                                | 3.250      | 3.000     | 2.500     | 2.250     | 1.750     | 0.500     |
| 720-739                             | 3.250      | 3.000     | 2.500     | 2.125     | 1.375     | 0.125     |
| 700-719                             | 2.750      | 2.500     | 1.750     | 1.250     | 0.500     | -0.750    |

| Income Price Adjustments                                                       |           |                |
|--------------------------------------------------------------------------------|-----------|----------------|
|                                                                                | ≤70% CLTV | 70.01-80% CLTV |
| Subordinate Financing                                                          | 0.000     | -0.875         |
| All CLTVs                                                                      |           |                |
| Condo                                                                          | -0.250    |                |
| 2nd Home/Investor Property                                                     | 0.000     |                |
| CT, DE, FL, IA, IL, IN, KS, KY, LA, ME, NJ, NM, ND, OH, OK, PA, SC, SD, VT, WI | -0.125    |                |

**Lock Desk Policy**

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